NAMAN CHOURASIA

Bhopal, Madhya Pradesh

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SUMMARY

Result-driven Computer Science undergraduate with strong interest in sales, CRM, and business operations. Skilled in client communication, product demonstrations, requirement analysis, and CRM systems, with ability to translate technical solutions into business value.

EDUCATION

Vellore Institute of Technology, Bhopal   **2022 − 2026**
B.Tech in Computer Science ***CGPA: 8.01***

St. Anne's Sr. Sec. School (XII)   **2021 − 2022**

St. Anne's Sr. Sec. School (X)   **2019 − 2020**

BUSINESS SKILLS

- CRM & Sales Cloud
- Product Demonstration
- Requirement Analysis
- Data Handling & Reporting
- Lead Management
- Sales Pitching
- Client Communication
- Business Presentation

PROJECTS

CRM Sales Management System   **2025**
Academic Project
− Designed a CRM-based system to manage leads, customer interactions, and sales pipelines aligned with real-world workflows.

PERSONAFORGE   **2025**
AI Platform
− Developed a full-stack AI persona platform enabling video generation, voice synthesis, and real-time AI chat.

Real-Time Chat Messaging App   **2024**
Messaging Application
− Built a MERN-based real-time chat application using Socket.io with authentication and scalable backend.

EXPERIENCE

VITB Experiential Learning Programme   **2024**
Experiential Learning Programme (Trainee)   *Pune, India*
− Gained exposure to server management, databases, and telecom infrastructure planning.

Industry Exposure – ISRO NRSC   **2024**
Industry Exposure Programme (Trainee)   *Hyderabad, India*
− Learned about satellite technologies, remote sensing applications, and ISRO R&D initiatives.

TOOLS

Microsoft Excel • Google Sheets • CRM Sales Cloud • Figma • Git • GitHub • VS Code

ACHIEVEMENT

CyberNex Hackathon 2024 – Team Winner for delivering an innovative solution and successfully pitching under strict time constraints.

CERTIFICATIONS

Oracle Certified Generative AI Professional (2025) • Full Stack Web Development – Udemy (2025) • Azure Data Fundamentals – Microsoft (2025) • Computer Networking – Coursera (2025)

SOFT SKILLS

Leadership • Communication • Team Collaboration • Client Handling • Problem Solving • Adaptability • Time Management