**QUESTIONARE FOR BUSINESS ENTITIES AND   
INDUSTRIAL ZONE DEVELOPERS**

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| A1-Survey No. : ..............................................................................  A2-Name of companies/industrial developers…. : .......................................................  Address: …………...........…… A4Hamlet/Commune: …......…......… A-3 District: ………………  GPS position: A5-A-6...................................................................................  A7-Time of the interview: Date\_\_\_\_\_Month\_\_\_\_\_Year 20… |

**I. WATER SUPPLY INFORMATION**

**Q 1: Which of the following water sources is the main source to be used in your organization in respective seasons?** (Only select one option for each column)

|  |  |  |  |
| --- | --- | --- | --- |
| **Water Sources** | Q1.1 **Summer** | Q1.2  **Winter** |  |
| 1. Well |  |  | Go to 1.1 |
| 1. Rain |  |  | Go to 1.2 |
| 1. Treated water from a WTP |  |  | Go to 1.3 |

***1.1. If the main water source is well, kindly provide answers to the followings:***

Q1.3 1.1.1 Does your firm has its own well?

1. Yes □ 2. No □ ***(Go to 1.1.3 )***

Q1.4 1.1.2 Does your company satisfy with the quality of water provided from the well?

1. Yes □ 2. No □

Q1.5 If no satisfy, kindly indicate reasons: (odor, color)………………….............

Q1.6 1.1.3 Which months of the year do you experience shortage of well water (low level of water inside the well)? ( if applicable)………......

Q1.7 ***1.2. If the main water source is rain water,*** the volume of your existing water storage tank is: ..............m3

***1.3.*** ***If the main water source is treated water from a WTP, kindly provide answers to the followings:***

Q1.8 1.3.1 Has your company installed connection pipeline to the nearest tapping points?

1. Already installed □ 2. Not yet □ ***(Go to 1.3.2)***

Q1.9 How many years has the pipeline been installed?: .................... years

Q1.10 How much does your company pay for treated water from the WTP fee:..................../VND/month

Q1.11 1.3.2 Kindly provide reasons why your company has not installed the connecting pipeline?

......................................................................................................................

Q1.12 1.3.2.1 How much does your company pay for all types of water (excluding bottled water):..................../VND/month

Q1.13 1.3.2.2 Is the current supply of water sufficient?

1. Sufficient □ 2. Not sufficient □

Q1.14 1.3.3 How do you rank the quality of water supply?

1. Good 2. Average 3. Poor

Q2 - **Q 2: How much volume of water does your company use in a month:**........**m3/month.**

Q3 -**Q 3: Kindly share the land and construction area of your company?** *(provide answer for each column)*

| **Items** | **Quantity** | **Unit (m2)** |
| --- | --- | --- |
| 1. Total land area Q3.1 |  |  |
| 1. Total construction area Q3.2 |  |  |

**Q 4: Can you share the total number of employees in your company:** ............................personnel

**Q 5: How many companies are renting warehouses and spaces in your industrial zone?**

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**Q 6: Among those companies, how many of them are foreign invested companies?**

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**Q 7: Can you share with us the nature of manufacturing of those companies?**

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**Q8: Does your industrial zone have its own pre-treatment facilities or a waste water treatment plant for waste water?**

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**II. WILLINGNESS TO PAY**

**Q9: If there is a new WTP that can provide adequate level of services and quality of water meeting the national drinking water standar, are you willing to connect to the new network of water distribution?** *We have estimated a CaPex of about 2-6 million VND/per one connection head (including piping, labor, meter).*

Q9.1

1. Yes □ ( Go to 10& 11)

2. No □

Q9.2

**If No, kind provide reasons: (*multiple choices)***

1. Already have existing water sources from wells
2. Already connected to an existing network
3. High cost for connection
4. Location of the company is far from tapping points
5. Not yet have demand
6. Consider to connect only upon its completion and observe its reliability and quality
7. Others ( pls specify):\_\_\_\_\_\_ Q9.2.ex \_\_\_\_\_\_\_\_\_\_

**Q 10: We provisionally estimate the water charge is in the range 8.000 – 15.000 VND/m3 for a level of ultilization up to 30m3/month, are you willing to pay?**

1. Yes □ 2. No □

**Q 11: With the above range of water charge per m3, how much volume of water does your company require?:\_\_\_\_\_\_\_\_\_\_m3/month.**

**Q 12: How much is your company willing to pay for water per month:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_VNĐ**

***Thank you!***

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| --- | --- |
| **Interviewee**  *(Full name with Signature)* | **Surveyor**  *(Full name with Signature)* |