

**Namrata Singh – GPHR, SHRM SCP, MA – Industrial & Organizational Psychology**  
Talent Acquisition Manager | Technical Sourcer | Engineering Recruiter | FullStack Recruiter  
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**GPHR, SHRM SCP certified** Talent Acquisition professionals with 13 years of technical hiring experience. Providing full life-cycle recruitment support and consultative expertise to accomplish staffing goals, responsible for building a strong professional network of qualified active and passive candidates; implementing use of technical and creative thinking skills.

<b>Skills</b>	Leadership, Engineering, Diversity, Corporate, Niche, Social media, hiring
<b>Technologies</b>	BackEnds, FrontEnds, DevOps, Cloud – AWS, Kubernetes, AI/ML, Scala, Mobile – iOS/Android, OTT
<b>Sourcing Tools</b>	Job Boards, LinkedIn, Referrals, Google X Ray, Image Search, GitHub, Stack overflow, Scribd, Twitter, Custom Search, Groups, Emojis etc
<b>Role</b>	SDE I, II, III, SDET, Developer, PM, Engineering Head, Director, QA, Architect, Designer etc

**Certifications:**

- Devskiller - [Tech Recruitment Certified Professional](#)
- Social talent " **Black Belt in Internet Recruitment**" - License 15951
- Certified "**Privacy Fundamentals and the GDPR – HR.**" – Intertrust
- IBM– [Enterprise Design Thinking Practitioner](#)

**Summary :**

- Hands-on experience with sourcing techniques (recruiting on **social platforms and crafting Boolean search strings**)
- Understanding applicants **psychology of job search, previous technical experience** and compatibility to the **company's technical stack and products**, screening them from **a team dynamic and cultural stand-point**.
- **Finding patterns** on what kind of candidates will progress to the funnel to build recruitment strategies
- Comfortable to work with **little to no supervision** and team setting environment
- Understand the **organization's market position and competitive advantage** while developing strategy to attract, recruit and manage talent.
- Ensures that all elements of the Talent Acquisition function ( **Sourcing, Screening, Candidate management, compensation and benefits, compliance**) are aligned and integrated with organization.
- Implements approaches (**buy/build/borrow**) to ensure that appropriate workforce staffing levels and competencies exist to meet the organization's goals and objectives.
- **Provides guidance** to employees on the terms and implications of their employment agreement and the organization's policies and procedures.
- **Managed small - medium size Recruitment team**

**Independent Sep 2019 – till date –** Exploring People analytics & EBDM – Statistics, Central Tendency, Variance, Correlation – linear/scatter, Structured & Unstructured Data – Logical, Categorical, Numeric, Data Scrapping and mining.

**[Intertrust Technologies Corporation](#) • Talent Acquisition Manager - May 18 - Aug 2019**

**[Employer Branding](#) | [Talent Acquisition](#) | [Sourcing](#) | [Social Media](#) | [EVP](#) | [Metrics](#)**

- Focus on candidate identification, market research, tactical activity design and execution, optimization of social channels, talent pipeline programs and employer brand.
- Partner with the communication and marketing teams to manage the company presence on social media and to advance the company's positioning as an employer of choice
- Hired **Data Engineers, BackEnds & Front Engineer, Bigdata, DevOps – AWS & Kubernetes Cloud, SDK, OTT, Video streaming MPEG and DASH, Scala, DevOps, Apache Spark, QA.**
- Aligned organization, stakeholder and applicants needs to the business goals to effectively engage & retain employee which resulted only 3% offer decline.

**[PegaSystems Worldwide](#) • Recruitment Consultant Aug-15 - Jan-17**

***Sourcing | Talent Acquisition | Stakeholder Engagement | Full Cycle | Diversity | EVP***

- Work with internal recruiters and hiring teams to understand hiring priorities and to design segmented talent acquisition campaigns on social media channel.
- Helped in building multiple team, hired **60 Engineers & 4 Engineering Managers** for various **Business Units**.
- Manage and leveraged "**Employee Referral Program**" which was highly neglected in organization. filled **22%** of open positions, **70 – 80%** offers to joiner ratio, increased employee engagement and stakeholder satisfaction.
- Successfully designed & managed "**Women hiring Program**" a part of gender diversity initiatives.

***Personagraph (Acquired by Intertrust Technologies) Manager HR - Talent Acquisition, Jan15 - Jun15***

***Sourcing | Employer Brand | Negotiation | Campus | Interview | Full Life Cycle | Social media***

- Established "**Big Data Analytics**" team from the scratch, technologies - Platform engineers, DevOps, QA, Product managers, Mobile, UI/UX dev etc.
- Hired **14 Engineers, 2 – Product Manager, 2 Engineering Manager** from Tier – 1 institutes **IITs, IIMs, NITs, BITS Pilani** etc.
- **Source:** GitHub, Employee referral, Alumni groups, LinkedIn and Google X-Ray search.
- Managed campus placement of **ISB & BITS Pilani, Hyderabad**

***Manvision Consulting - Asst Recruitment Manager - Nov 12 - Dec 14***

***Sourcing | Leadership hiring | Market Intelligence | Talent Mapping | Social Recruiting***

- Executed talent acquisition strategies and create talent pipelines for future hiring needs, including executive and leadership roles. Sourced - **Developers, SDET, SDE, AVP, VP, Managers, Consultants**
- Responsible for research/data mining/sourcing activities

***Pyramid Consulting - Senior Resource Executive - Oct 10 - July – 12***

- Drive full cycle of recruiting initiatives to meet established goals, Improve Candidate and hiring manager experience.

***SixSigma SoftSolutions Pvt Ltd - Resource Executive - July 09 - Sept – 10***

- Designs, executed and managed effective strategies for sourcing, screening and stakeholder for Lateral, C2H, Contract position

***Mutagen Consulting - Technical Recruiter - Aug 07 - June 09***

- Managed, facilitates, and implements E2E recruitment process.

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**Education:** Master of Arts, **Industrial and Organizational Psychology**, 2005

Vinoba Bhawe University - MHRD NIRF ranked university (Jharkhand)

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**AWARDS & ACCOLADES:**

- Received "Best Recruiters Awards" – Multiple times
- Received "**appreciations & accolades**" multiple times from Stake Holders for closing critical/niche positions

**AFFILIATIONS:**

- Member – Society of Human Resources Management (SHRM)
- Member – HR Certification institute inc. USA
- **Ambassador** - SupportSaturdays Global Digital I - CSR Campaign – Nonprofit organization