# NAM TRAN

Winston-Salem, NC (Open to relocation)

trannn23@wfu.edu |+1 (845) 978 0121 | linkedin.com/in/namnhtran | namtran6701.github.io | github.com/namtran6701

#### **EDUCATION**

Wake Forest University, M.S. in Business Analytics | GPA: 3.93

May 2024

SUNY New Paltz, B.S. in Business Analytics and Finance | GPA: 4.0 (Major) | 3.88 (Cumulative)

May 2023

Honors: Outstanding Graduate Award, Outstanding Service Award, SOB Academic Award, National Test High Achiever Award

#### AREAS OF EXPERTISE

Database Design | Data Cleaning | Machine Learning | Deep Learning | Hyperparameter Tuning | Time Series Analysis/ Forecasting | Cluster Analysis | Data Visualization | Cloud Computing | Generative AI | Computer Vision | Financial Analysis | Risk Modeling

## **TECHNICAL SKILLS**

**Technical Tools:** Excel, R, Python, SAS, Tableau, Power BI, SQL, Big Query, Alteryx, HTML, Git, Docker, Linux, Powershell/Bash **Machine Learning Frameworks:** Supervised/Unsupervised/Reinforcement Learning, Scikit-learn, Tidymodels, TensorFlow, PyTorch **Big Data Technologies:** AWS, Google Cloud, Azure, OpenAI, Hugging Face, LangChain, LlamaIndex, Pinecone, Redis **Professional Certifications:** Tableau/Advanced SQL for Data Scientists, Machine Learning with AWS, Google Cloud Gen AI Learning Path, Microsoft Azure AI Vision, TensorFlow Developer Specialization, PyTorch and Deep Learning, Bloomberg Market Concepts

#### PROJECT EXPERIENCE

### Visual Question Answering (VQA): Link

March 2024

• Developed a VQA app powered by the BLIP model, enabling users ask questions about images and receive answers *Skills Utilized:* Generative AI, Image Processing, Version control (GitHub), Docker, GUI development (Streamlit), App deployment

#### **Multimodal Generative AI: Link**

August 2023

- Streamlined 3 top ranked LLMs and created an UI using Gradio, deployed on Hugging Face space
- This combined model acts as a pipeline for both image-to-text and text-to-image tasks. It analyzes images to generate descriptive captions and uses text descriptions to create corresponding images

Skills Utilized: Computer Vision, Generative AI, Image processing, API integration, UI development (Gradio)

#### Advanced Facial Detection System for Classroom Attendance: Link

December 2023

Achieved a 35% recall increase and 40% confidence boost in facial recognition, measured by direct comparison and
classroom context evaluation, by integrating Amazon Rekognition API and streamlining image storage on Amazon S3
Skills Utilized: Python, AWS, Computer Vision, Image processing, Data Collection, Data Warehousing, ETL, API integration

Other Projects: <a href="mailto:github.com/namtran6701">github.com/namtran6701</a>

## PROFESSIONAL EXPERIENCE

Sales Factory | Graduate Consultant | Greensboro, NC

January 2024 – Present

- Achieved a 50% reduction in labor hours, measured by operational budget analysis, by implementing a RAG system to generate tailored news briefs in the company's specific template based on real-time database updates
- Constructed the chatbot by developing a data pipeline and model infrastructure with LlamaIndex and LangChain, ensuring seamless data extraction and integration with LLMs (GPT-4, Claude 3) for fast, accurate, and relevant responses
- Reduced monthly operational costs by 45%+ through the identification and implementation of open-source solutions (Hugging Face Models Integration) within the Azure infrastructure, contributing to overall cost effectiveness and efficiency *Skills Utilized:* Azure, NLP (SpaCy, Llama Parse), LLMOps, Vector Database, SQL (Azure SQL, Cosmos DB), GUI (Streamlit)

### SAS | Graduate Consultant | Cary, NC

September 2023 – Present

- Led a 5-graduate team to a 66% improvement in default customer identification and a 15% boost in model classification (measured by recall and ROC-AUC) by integrating time-to-event analyses, macroeconomic data, and XGBoost model
- Built an end-to-end ML pipeline by integrating data preprocessing, feature engineering, model training, and evaluation stages
- Deployed the optimized model on AWS SageMaker, guaranteeing low-latency predictions and seamless data integration *Skills Utilized:* ML pipeline, Hyperparameter tuning, Model testing, Feature engineering, Visualization, Leadership, Communication

#### SUNY New Paltz | New Paltz, NY

Financial Research Assistant

*May* 2022 – *May* 2023

- Improved stock selection for the School Investment Fund, measured by 2% annual outperformance of the S&P 500, by developing pricing models using the Center for Research in Securities Prices (CRSP) API
- Optimized portfolio risk management by conducting value at risk and expected shortfall analysis
- Presented analytical findings at academic forums (UMass Amherst PhD seminar, Economic and Finance Annual Meeting)

# Statistics Teaching Assistant

October 2022 - May 2023

- Awarded the Outstanding Service Award by the School of Business for exceptional contributions to student success, including boosting course pass rates by 20% through individualized support and tailored training
- Elevated student confidence in applying statistical concepts by 75% by designing materials that simplified complex topics *Skills Utilized:* Visualization (Tableau), Portfolio optimization, Financial Modeling (DCF, LBO), Monte Carlo Simulation