Summary of Data Mining and Analytics I

Overview of Data Mining

Types of Data Mining						
Basis for Comparison	Descriptive Mining	Predictive Mining				
Basic	It identifies what happened in the past by analyzing stored data.	It describes what can happen in the future based on historic data.				
Requirements	Data aggregation and data mining	Statistics and forecasting methods				
Preciseness	Provides accurate data	Produce results that does not ensure accuracy.				
Approach	Reactive	Proactive				
Practical Analysis Methods	Standard reporting, query/drill down and ad-hoc reporting.	Predictive modelling, forecasting, simulation and alerts.				
Examples	Adverse events of a drug were explored by clustering the therapeutic classes; A data analyst receives detailed customer purchasing data and finds associations of any type among customers.	An automobile company scored customers for likelihood to return to buy a new model within the next 6 months; A credit card company offered a valued customer product for their card holder based on past card usage to determine the risk pattern; Road traffic was forecasted hourly				

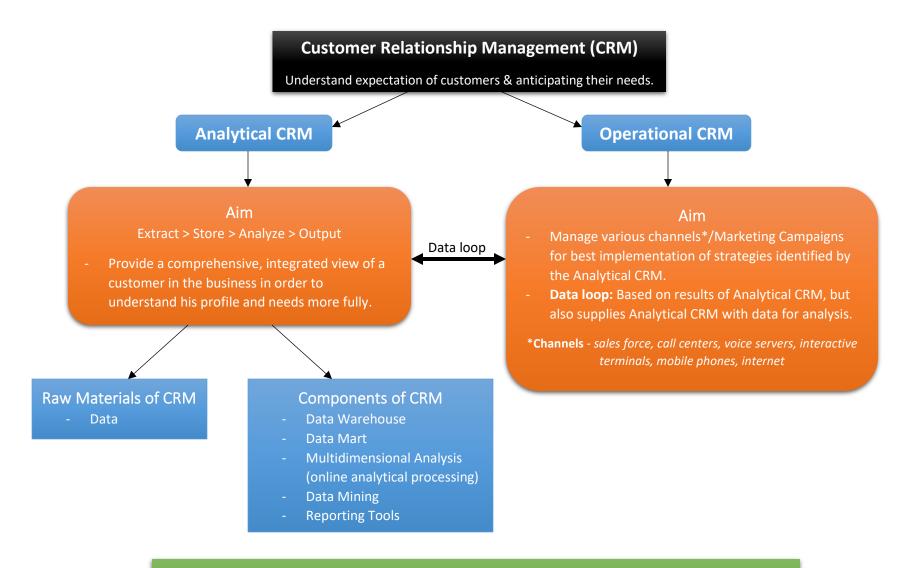
Data Mining Aims



Types of Values

Rare Value	Missing Value	Aberrant Value	Extreme Value
		Erroneous value an	
		incorrect measurement,	
		a calculation error, an	
		input error or a false	
		declaration. While	
		extreme values are not	
		always aberrant,	
		aberrant values are not	
		always extreme, and	
		this makes them harder	
		to detect, possibly	
		requiring a thorough	
		knowledge of the data.	

	However, it is essential to recognize them.	



Customer Segmentation

Looks at behavior of customers > Develops descriptive profile

Used for personalized marketing programs and strategies that are appropriate for each group.

To do:

- Qualitative, Explanatory data mining
- Types of data

Why might an online retailer mine the order history of its customers?

- To source new products

A data analyst is using analytical CRM to extract, store, analyze, and output relevant customer information. What is the first step within the analytical CRM phase that this analyst will be performing?

- Combining a customer's records to develop a holistic view.

Which feature of application development is unique to data mining?

The development phase cannot be completed in the absence of data.