

Please Select Order Date:

1/8/2012

12/31/2015

Profit Ratio

0.12

Average Sales

246.50

Average Profit

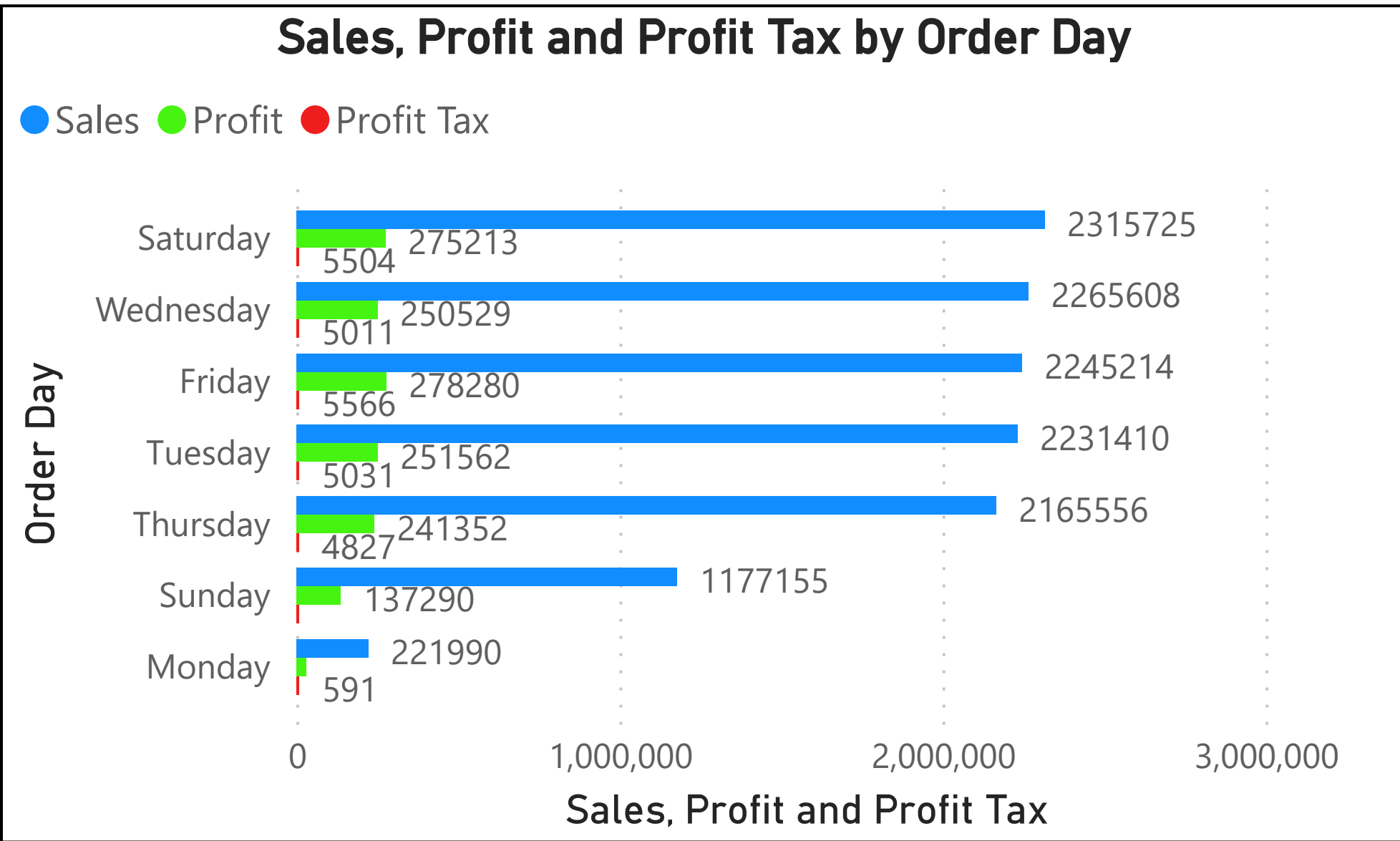
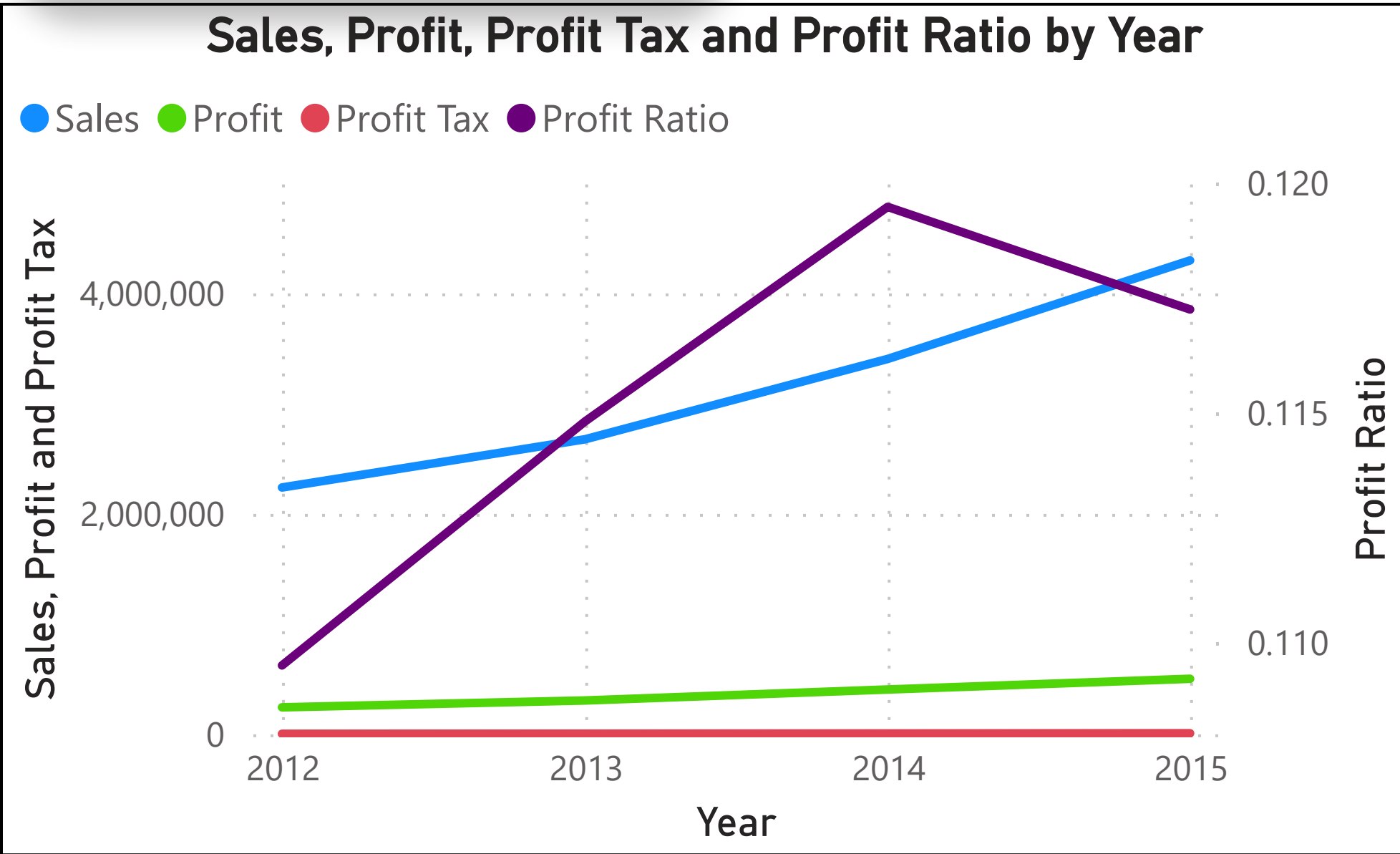
28.59

Average Profit Tax

0.57

Order Week

Apr 01



Category & Sub-Category		Sales	Profit	Profit Tax
Furniture	Bookcases	1,463,913.95	160,987.92	3,219.76
	Chairs	1,498,174.53	139,511.75	2,790.23
	Furnishings	384,642.64	46,741.72	934.83
	Tables	756,830.74	-64,012.99	-1,280.26
	Total	4,103,561.87	283,228.40	5,664.57
Office Supplies	Appliances	1,007,108.04	140,409.92	2,808.20
	Art	370,876.40	57,693.34	1,153.87
	Binders	461,231.42	72,159.65	1,443.19
	Envelopes	168,840.88	28,915.88	578.32
	Fasteners	89,324.04	13,858.11	277.16
	Labels	73,257.49	14,960.77	299.22
	Paper	241,606.22	58,092.89	1,161.86
	Storage	1,124,401.64	108,282.27	2,165.65
	Supplies	242,460.57	22,468.24	449.36
	Total	3,779,106.70	516,841.06	10,336.82
Technology	Accessories	748,605.30	129,639.48	2,592.79
	Copiers	1,507,991.07	258,715.99	5,174.32
	Machines	777,912.92	58,975.66	1,179.51
	Phones	1,705,481.00	216,354.34	4,327.09
	Total	12,622,658.85	1,463,754.94	29,275.10

Segment & Market		Sales	Profit	Profit Tax
Consumer	Asia Pacific	2,052,743.47	211,901.30	4,238.03
	Europe	1,695,359.18	225,423.44	4,508.47
	USCA	1,196,750.81	143,774.02	2,875.48
	LATAM	1,128,764.05	118,942.29	2,378.85
	Africa	422,955.34	47,579.98	951.60
	Total	6,496,572.85	747,621.03	14,952.42
Corporate	Asia Pacific	1,213,860.14	117,868.77	2,357.38
	Europe	1,032,958.56	147,130.74	2,942.67
	USCA	725,447.32	97,010.35	1,940.27
	LATAM	644,864.37	57,812.71	1,156.25
	Africa	204,819.26	20,659.67	413.19
	Total	3,821,949.64	440,482.24	8,809.64
Home Office	Asia Pacific	770,713.80	73,500.75	1,470.07
	Europe	556,338.67	76,391.35	1,527.83
	USCA	436,885.54	62,124.42	1,242.49
	LATAM	385,130.91	43,222.59	864.49
	Africa	155,067.45	20,412.57	408.25
	Total	2,304,136.36	275,651.67	5,513.03
Total		12,622,658.85	1,463,754.94	29,275.10

Discount	Sales	Profit	Profit Tax
0.00%	6,977,951.78	1,766,396.37	35,327.93
10.00%	1,578,133.71	258,680.49	5,173.61
20.00%	1,203,511.78	117,765.93	2,355.32
40.00%	558,315.09	-143,310.32	-2,866.21
50.00%	324,037.60	-158,580.77	-3,171.62
15.00%	283,879.86	26,096.56	521.93
0.20%	261,230.07	57,927.15	1,158.54
Total	12,622,658.85	1,463,754.94	29,275.10