What have we heard them say? What can we imagine them saying?

**Thinks** What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

1. Helps to

costs in

identify key

businesses.



- 1. Costs in various businesses must be kown in which way they icur costs.
- 2. Collect information about important costs of businesses
- 3. Financial analysts need to know the details of shareholder

2. Businesses' cost patterns can be known about their

palications.

3. This project will help the Navy analysts to easily know about the people and critical costs of the businesses and stakeholders.

1. I visited businesses and learned about key costs.

2. I met financial analysts with stakeholders and learned how to control costs.

3. I got to know the possible selection methods through the costs.

Persona's name Short summary of the persona

- 1. Financial analysts can gain valuable insights into the financial health of stakeholder businesses.
- 2. Businesses can identify inefficiencies and optimize resources.
- 3. There will be happiness in progress in business management.



Does

What behavior have we observed? What can we imagine them doing?







