Gergely Nándor Mátyás

Curriculum Vitae

Personal information:

Date of birth:	20th September 1985
Place of birth:	Budapest
Address:	1028, Budapest, Pinceszer u. 9.
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E-mail:	nandor.matyas@gmail.com
LinkedIn:	www.linkedin.com/in/nandormatyas
GitHub:	www.github.com/nandormatyas
Personal Page:	www.nandor.info

Work experience:

2014-2017

Chief Retention Manager:
eBrókerház Zrt. (Iforex Brokerage Ltd.)

- Inventing marketing campaigns for existing clients
- Holding on-line seminars
- Producing training videos for clients
- Introducing and implementing new trading instruments
- Professional support for retention officers and the sales managers
- Handling complaints
- Managing retention daily operations
- Maintain company expansion

2011-2014

Retention manager:
Iforex Brokerage Ltd.

- Educating clients, such as gathering information, understanding charts and economy calendars, showing different types of strategies
- Assist clients to achieve success in business
- Generating trading volume
- Keep in touch with potential clients
- Personal meetings

2010-2011

Sales representative:
Iforex Brokerage Ltd.

- Making contact with registered leads
- Selling the trade opportunity
- Introducing the unique trading platform
- Forwarding clients to the retention

2010-2011	**Financial Advisor:**
	AVIVA Life Insurance Co.

- Contacts with clients, maintain contacts
- Customer Needs Assessment
- Create personalized financial plan
- Contracting

2005-2008	**Trade Assistant:**
	Juma Kft. Budapest

- Coordination of goods
- Issue invoices
- Manage and maintain warehouse and customer database
- Taking inventory
- Executing orders

2004-2005	**Call-center operator:**
	M-Service Kft. (T-com directory enquiries)

- Answering all kind of questions asked by the caller.
- The diversity of clients required composure and tolerance.

Languages:

English:	Proficient level (Possessing intermediate state examination in English and English specialist language in foreign trade)
German:	Basic level (Learned 6 years in secondary school)
Latin:	Basic level (Learned 4 years in secondary school)

Education:

2017-2018	**Software Developer**
	Green Fox Academy (Javascript class)

2016-2017	**Python (Retrieving, Processing, and Visualizing Data)**
	University of Michigan (Coursera online courses)

2013	**Securities law clerk** exam, Central-European Broker Training Foundation

2010	**Insurance Agent** exam, Hungarian Central Bank

2004-2005	**Export\Import executive (OKJ)**, Hunfalvy János Bilingual, School of Foreign Trade and Economics

1998-2004	Elte Trefort Ágoston Gyakorlóiskola és Gimnázium
	Faculties: Psychology, Mathematics
	Secondary School, Budapest

Professional skills and competences:

Experienced computer knowledge (software, hardware), Microsoft Office programs (Word, Excel, Outlook), CRM systems, FXnet, Internet, Python. Javascript, Node, HTML + CSS

Constantly ongoing studies in computer sciences, following new technological trends

Driving license B category (2013)

Used to serve as a life-saver at Lake Balaton in summers.

My 6th year of Elementary School studies were carried out in Great-Britain.