



# NANGOSYAH TOM WELLARD

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## EDUCATION

**Hasselt Univeristy**

**Master of Statistics and Data Science**

2022 – to date

**Makerere University**

**Bachelor's Science in Quantitative Economics**

2012-2016

## SKILLS

- Project Management
- Stakeholder Management
- Programming (R, SAS, Excel)
- Data Analytics and Reporting
- Statistical Analysis
- Business Development
- Grant Writing and Fundraising
- Technical Writing and Documentation
- Strategic Planning

## REFERENCES

Aaron Leopold

CEO, EnerGrow

[aaron@ener-grow.com](mailto:aaron@ener-grow.com)

Edwin Kwesiga

MD, EnerGrow

[edwin@ener-grow.com](mailto:edwin@ener-grow.com)

Dickson Wasake

Principal, Inachee Uganda Limited

[dewasake@inachee.com](mailto:dewasake@inachee.com)

## SUMMARY

Experienced professional with a robust background in research, data analytics, and project management within the financial services and business advisory sectors. Proven expertise in leading data-driven projects, expanding business operations, and managing cross-functional teams. Demonstrated success in securing and managing grants, stakeholder engagement, and developing innovative business models for rural and peri-urban markets. Adept at driving organizational growth through strategic planning, policy development, and impactful research initiatives.

## WORK EXPERIENCE

**January 2022 – July 2024**

**Research and Development Consultant at EnerGrow Uganda, Remote**

- Work with the data analytics team to analyse asset financing data sets, delivering actionable insights across business functions.
- Develop actionable reports to track key performance indicators across business functions.
- Utilise data science and modeling techniques for business impact reporting and data driven decision making.
- Maintain technical documentation and oversee grant reporting and stakeholder management, with experience working with funders like EEP, Doen Foundation, MECS Co, IMEU, GIZ, EnDev, CEI etc.
- Support fundraising and grant writing and contribute to business development through creation of organizational policies, standard operating procedures (SOPs) to facilitate efficient business processes.

**January 2021 – December 2022**

**Expansion Manager at EnerGrow Uganda, Kampala**

- Led EnerGrow's expansion into new locations, including launching a new branch.
- Engaged stakeholders to establish offices in new locations.
- Conducted feasibility research for new business models and entry strategies.

**August 2020 – December 2021**

**Project Manager at EnerGrow Uganda, Kampala**

- Managed pilot asset financing activities for the Utilities 2.0 project in Uganda.

## LANGUAGE

English  
Luganda

- Coordinated with partners including Umeme, East Africa Power, Power 4 All, and The Rockefeller Foundation.
- Oversaw data aspects, including impact reporting and donor financing activities.
- Oversaw the project implementation from sales to asset disbursement and collections.

### **February 2018 – December 2019**

#### **Research and Data Analyst at EnerGrow Uganda, Kampala**

- Designed and led a pilot asset financing loan program for SMEs, enrolling over 250 customers.
- Enhanced staff capacity in managing loan portfolio, including onboarding, repayments and collections.
- Developed data collection tools, reports, and technical training materials.
- Managed stakeholder engagement and impact reporting for new office locations.
- Directed field research teams in collecting over 4,000 surveys to refine business models and fundraising strategies.

### **April 2016 – December 2017**

#### **Research Associate at Inachee Uganda, Kampala**

- Led research teams in conducting studies to inform business plans, feasibility studies, and financial models.
- Managed in-house teams in business sector analysis, appraisal, and business plan development for various sectors.
- Oversaw the development and management of a cloud-based data bank, facilitating the monetization of Inachee research work

### **February 2019 – Jan 2021**

#### **Field Research Manager at North Western University, Remote**

- Managing Research Activities in the Coffee Value Chain

### **January 2019 – March 2019**

#### **Consultant at Water Resources and Energy Management International Inc. (WREM), Remote**

- Contracted as part of a team to carry out Economic Analysis on Environmental Measures to Restore Water Resources for Wild Animals in Ruaha National Park in Tanzania.

### **February 2018 – May 2018**

#### **Monitoring and Evaluation Officer at Project 500K, Remote**

- Monitored and evaluated a financial literacy project aimed at teaching business owners literacy skills to better manage their businesses.