

NANGOSYAH TOM WELLARD
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Statistician/Data Analyst/Data Scientist

Experienced professional with a background in research, data analytics, and project management within the financial services and business advisory sectors. Proven expertise in leading data-driven projects, expanding business operations, and managing cross-functional teams. Demonstrated success in securing and managing grants, stakeholder engagement, and developing innovative business models for rural and peri-urban markets. Adept at driving organizational growth through strategic planning, policy development, and impactful research initiatives.

SKILLS

Data Analysis • Data Science • Statistical Modelling(R) • Predictive Modelling • Business Analytics • Data Reporting • Project Management • Stakeholder Management • Research Skills • Business Consulting • Grant Writing • Technical Writing and Documentation • Strategic Planning

PROFESSIONAL EXPERIENCE

Research and Development Consultant at EnerGrow Uganda, January 2022 – July 2024

- Collaborated with the data analytics team to analyze asset financing data sets, delivering actionable insights that improved decision-making and operational efficiency across business functions.
- Developed and implemented actionable reports that tracked key performance indicators (KPIs), enhancing the monitoring of business performance and driving strategic improvements.
- Applied data science and modeling techniques to business impact reporting, resulting in data-driven decisions that optimized resource allocation and increased project success rates.
- Maintained and streamlined technical documentation, grant reporting, and stakeholder management, securing funding and successfully managing partnerships with EEP, Doen Foundation, MECS Co, IMEU, GIZ, EnDev, CEI, and others.
- Led fundraising and grant writing initiatives, contributing to business development by creating and implementing organizational policies and standard operating procedures (SOPs) that enhanced business processes and increased efficiency.

Expansion Manager at EnerGrow Uganda, January 2021 – December 2022

- Led EnerGrow's expansion into new locations, including launching a new branch.
- Engaged stakeholders to establish offices in new locations.
- Conducted feasibility research for new business models and entry strategies.

Project Manager at EnerGrow Uganda, Remote, August 2020 – December 2021

- Managed pilot asset financing activities for the Utilities 2.0 project in Uganda.
- Coordinated with partners including Umeme, East Africa Power, Power 4 All, and The Rockefeller Foundation.
- Oversaw data aspects, including impact reporting and donor financing activities.
- Oversaw the project implementation from sales to asset disbursement and collections.

Research and Data Analyst at EnerGrow Uganda, February 2018 – December 2019

- Designed and led a pilot asset financing loan program for SMEs, enrolling over 250 customers.
- Enhanced staff capacity in managing loan portfolio, including onboarding, repayments and collections.
- Developed data collection tools, reports, and technical training materials.
- Managed stakeholder engagement and impact reporting for new office locations.
- Directed field research teams in collecting over 4,000 surveys to refine business models and fundraising strategies.

Research Associate at Inachee Uganda, April 2016– December 2017

- Led research teams in conducting studies to inform business plans, feasibility studies, and financial models.
- Managed in-house teams in business sector analysis, appraisal, and business plan development for various sectors.
- Oversaw the development and management of a cloud-based data bank, facilitating the monetization of Inachee research work

EDUCATION

2022 - present: Master of Statistics and Data Science (Bioinformatics) University of Hasselt Diepenbeek, Belgium

2017: Bachelor of Science Degree in Quantitative Economics, Makerere University, Kampala, Uganda

LANGUAGE

English: Full professional proficiency

REFERENCES

Aaron Leopold, CEO, EnerGrow aaron@ener-grow.com

Edwin Kwesiga, MD, EnerGrow edwin@ener-grow.com

Dickson Wasake, Principal, Inachee Uganda Limited dewasake@inachee.com