# Regression, Mediation, Moderation

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*Title*: The influence of cognitive and affective based job satisfaction measures on the relationship between satisfaction and organizational citizenship behavior

*Abstract*: One of the most widely believed maxims of management is that a happy worker is a productive worker. However, most research on the nature of the relationship between job satisfaction and job performance has not yielded convincing evidence that such a relationship exists to the degree most managers believe. One reason for this might lie in the way in which job performance is measured. Numerous studies have been published that showed that using Organizational Citizenship Behavior to supplant more traditional measures of job performance has resulted in a more robust relationship between job satisfaction and job performance. Yet, recent work has suggested that the relationship between job satisfaction and citizenship may be more complex than originally reported. This study investigated whether the relationship between job satisfaction and citizenship could depend upon the nature of the job satisfaction measure used. Specifically, it was hypothesized that job satisfaction measures which reflect a cognitive basis would be more strongly related to OCB than measures of job satisfaction, which reflect an affective basis. Results from data collected in two midwestern companies show support for the relative importance of cognition based satisfaction over affect based satisfaction. Implications for research on the causes of citizenship are discussed.

#### **Dataset:**

```
    Dependent variable (Y): OCB - Organizational citizenship behavior measure
    Independent variables (X)

            Affective - job satisfaction measures that measure emotion
            Cognitive - job satisfaction measures that measure cognitions

    (thinking)

            Years - years on the job
            Type_work - type of employee measured (secretary, assistant, manager, boss)
```

## **Data Screening:**

Assume the data is accurate with no missing values. You will want to screen the dataset using all the predictor variables to predict the outcome in a simultaneous multiple regression (all the variables at once). This analysis will let you screen for outliers and assumptions across all subsequent analyses/steps. Be sure to factor type\_work.

```
library('foreign')
data <- read.spss('08_data.sav', to.data.frame=TRUE)</pre>
data
##
       type work
                        OCB
                             cognitive
                                          affective
                                                        years
## 1
       secretary
                   65.73282
                             10.031952
                                          3.6737725
                                                     7.823567
## 2
       secretary
                   73.57188
                              5.989115
                                          3.1143693
                                                      5.589168
## 3
       secretary
                   87.31026
                             16.858115
                                         40.5288752
                                                      8.442037
## 4
       secretary
                   75.96581
                              8.785180
                                          7.5941023
                                                     9.705736
## 5
       secretary
                   84.36135
                             13.576137
                                         15.4575953
                                                     9.346494
## 6
       secretary
                   71.70728
                              3.205512
                                         -2.4400237
                                                     7.386107
## 7
                   78.50697
                             10.494487
                                         23.7289796
       secretary
                                                      8.341867
## 8
       secretary
                   66.41651
                              6.789686
                                         -0.3782410
                                                     6.183052
## 9
       secretary
                   77.06418
                              0.944686 -24.7302535
                                                     8.718638
## 10
       secretary
                   77.89303
                             13.800519
                                         28.9618769
                                                     8.424974
## 11
       secretary
                   66.60720
                             -3.917409 -50.8981977
                                                     7.755276
## 12
       secretary
                   69.15235
                              6.098408
                                         30.1902772
                                                     9.917073
## 13
       secretary
                   74.82258
                             11.584355
                                         23.6607656
                                                     8.193441
## 14
                             12.540490
       secretary
                   77.31180
                                         34.7051388
                                                     9.629999
## 15
       secretary
                   64.34254
                             22.575809
                                         59.5004245
                                                     4.795816
## 16
       secretary
                   68.51688
                             11.835825
                                         24.7471653
                                                     7.096533
## 17
                   76.20671
                             19.735826
                                         15.8654246
                                                     8.397879
       secretary
## 18
       secretary
                   68.04649
                             13.960763
                                         27.2259219
                                                     9.939245
## 19
       secretary
                   67.52785
                              6.104015
                                         -2.4073002
                                                     9.152878
## 20
       secretary
                   69.91643
                              6.644776
                                         11.1574764
                                                     9.286578
## 21
       secretary
                   61.92135
                              5.970243 -25.0704333
                                                     7.783359
## 22
                   65.12421
                              9.074955
       secretary
                                         16.5526379
                                                     9.640953
## 23
       secretary
                   71.83864
                             10.666591
                                         39.8961925
                                                     7.153957
## 24
       secretary
                   58.07777
                              7.154107 -20.1775815
                                                     8.098407
## 25
       secretary
                   69.87890
                              3.432962 -15.5069268
                                                     9.143266
## 26
       secretary
                   75.44760
                             20.882961
                                         45.8156243
                                                      5.987283
##
   27
       secretary
                   67.15941
                             15.136830
                                         22.7344834
                                                     6.763494
## 28
       secretary
                   76.60730
                             11.169652
                                          1.7868876
                                                     7.473460
## 29
       secretary
                   73.85535
                              9.839855
                                         16.5252787
                                                     8.906884
## 30
                              6.792761 -17.0382373
       secretary
                   69.07040
                                                      8.125175
                   87.13484
                                         33.7750826
## 31
       secretary
                             10.482951
                                                     8.054646
## 32
                   64.35413
                              3.178829 -16.5242845
       secretary
                                                     8.167749
## 33
                             15.904819
       secretary
                   84.85953
                                         33.7811176
                                                     9.346049
## 34
       secretary
                   78.63675
                              4.481995
                                         26.2154938
                                                     9.996098
                   71.17813
                              8.962652
## 35
       secretary
                                          2.7605173
                                                     6.094545
## 36
       secretary
                   78.65584
                              7.716436
                                         13.4181997
                                                      6.826493
## 37
       secretary
                   68.17409
                             13.075306
                                         41.5364359
                                                     7.293646
## 38
                              9.022996
       secretary
                   88.52698
                                         19.3516230
                                                     8.893825
                                                      4.981891
## 39
       secretary
                   71.08107
                              8.139749
                                         -5.1341181
## 40
                   81.82522
                              4.441390 -12.7148059
       secretary
                                                     9.609311
## 41
       assistant
                   87.07323
                             28.613221
                                         -4.1530375 10.657031
                                                     7.581111
## 42
                   87.87760
                             38.149573
                                         17.1827844
       assistant
## 43
       assistant
                   87.34751
                             17.349311
                                         19.6376563
                                                     8.575829
## 44
                   83.49134
                             13.474618
       assistant
                                         22.5078564
                                                     8.211847
## 45
       assistant
                  85.29723
                             21.426019
                                         37.5700754 8.951231
```

```
## 46
       assistant
                   86.01292
                                          -6.6276695
                              26.163877
                                                       4.067519
## 47
       assistant
                   82.67942
                               0.261969
                                          13.4286966
                                                       7.270569
## 48
       assistant
                   81.80500
                              -9.648210
                                          -8.0478127
                                                       9.379455
                                          47.5852012
##
   49
                              11.591223
       assistant
                   83.28620
                                                       8.949178
##
   50
       assistant
                   81.88183
                               5.580157
                                          -0.2417576
                                                       7.456227
## 51
       assistant
                   87.29892
                              24.729479
                                          44.9760047
                                                       5.623285
## 52
                   84.72574
                              22.195712
       assistant
                                           0.6625829
                                                       6.675261
##
   53
       assistant
                   88.46158
                              32.450120
                                          52.4759459 11.584173
## 54
       assistant
                   89.30209
                              27.531828
                                           6.7558414
                                                       6.535849
   55
                               6.905905
##
       assistant
                   81.03323
                                           1.9379150
                                                       7.949863
## 56
       assistant
                   84.61758
                               5.010310
                                          18.4369790
                                                       6.871577
## 57
       assistant
                   85.77899
                              19.434694
                                          26.7342342 11.031158
## 58
                   84.68337
       assistant
                              39.212347
                                           7.1096905
                                                       7.856148
## 59
       assistant
                   86.63655
                              42.970710
                                          31.0892296
                                                       8.884471
## 60
       assistant
                   83.29020
                              18.377932
                                           8.2415636
                                                       9.200174
## 61
       assistant
                   85.84667
                               9.526178
                                           3.7267904 10.563123
## 62
       assistant
                   86.05043
                              23.335752 -11.0554822
                                                       7.605984
## 63
       assistant
                   86.02522
                               5.564733
                                          17.0601001
                                                       7.604906
## 64
       assistant
                   82.72715
                              30.891287
                                          25.8935495
                                                       7.733023
                   82.92025
                              10.822570
                                           9.2290563 11.815215
## 65
       assistant
##
   66
       assistant
                   83.63228
                              17.993545
                                          15.9741688
                                                       9.039816
##
   67
       assistant
                   86.23841
                              40.495619
                                          53.1394894
                                                       8.502430
                   87.02409
## 68
       assistant
                              34.038333
                                          18.2087527
                                                       7.689492
## 69
       assistant
                   84.64299
                               3.732857
                                          12.5909664
                                                       6.692717
## 70
       assistant
                   86.32128
                              16.285676
                                          31.7773148
                                                       9.002547
##
   71
       assistant
                   87.09496
                              -5.525233
                                           0.4216924
                                                       4.064593
## 72
       assistant
                   88.68739
                                          48.6955586
                              41.056219
                                                       7.273414
## 73
       assistant
                   83.88403
                              31.081058
                                          20.6511798
                                                       6.529628
## 74
       assistant
                   84.20634
                               7.388256 -13.4954545
                                                       7.472741
## 75
       assistant
                   87.31164
                              19.608657
                                          14.3379006
                                                       5.840322
##
  76
       assistant
                   87.71272
                              37.715699
                                          -3.3313830
                                                       6.545806
## 77
       assistant
                   83.83625
                               5.781405 -29.2308548 10.404299
## 78
       assistant
                   83.97678
                              16.348781
                                          11.4583591
                                                       6.256205
## 79
       assistant
                   82.75029
                              -2.631702
                                           5.7775940
                                                       9.148792
## 80
       assistant
                   82.22146 -16.812207
                                           7.4687821
                                                       6.019084
## 81
                   89.86232
                              19.414243
                                          49.5831087
                                                       7.038898
         manager
## 82
         manager
                   89.58736
                              20.163208
                                          38.1258236
                                                       8.760406
## 83
         manager
                   90.35620
                              22.484745
                                          22.9567623
                                                       9.724461
## 84
                   89.33202
                              24.860030
                                           1.7957168
                                                       6.936132
         manager
## 85
         manager
                   92.66208
                              29.838940
                                          28.9541306
                                                       8.301706
## 86
                   91.94767
                              15.389686
                                          29.9233773
                                                       5.827124
         manager
## 87
         manager
                   90.70651
                              13.163496
                                          47.3134568
                                                       8.611517
## 88
         manager
                   89.11471
                              15.305707
                                          22.3393182
                                                       7.903699
##
   89
         manager
                   90.07389
                              22.496493
                                          15.9360767
                                                       7.116358
## 90
                              11.753903
         manager
                   86.08719
                                          10.6792483
                                                       6.880362
## 91
                   88.88241
                              19.345940
                                          16.0977889
                                                       9.911540
         manager
## 92
                   90.73076
                              14.891832
                                          19.1252593 10.172687
         manager
## 93
         manager
                   90.00686
                              31.095808
                                           0.5557401
                                                       4.457348
## 94
         manager
                   88.98491
                              44.651604
                                          22.3898772
                                                       8.383058
## 95
                   91.88476
                              26.613118
                                          12.4962065
                                                       6.168019
         manager
```

```
## 96
                              25.011385
                                          36.0212768
         manager
                   92.63148
                                                      9.037104
## 97
         manager
                   86.97365
                              23.481474
                                           6.2979840
                                                       8.879450
## 98
                   89.68856
                              20.733659
                                        -20.3856877 10.560822
         manager
## 99
                   88.23159
                              34.339937
                                          -8.2294548 10.168698
         manager
## 100
         manager
                   91.79302
                              26.687225
                                          35.5317788
                                                      7.022992
## 101
         manager
                   90.90204
                              11.287525
                                          18.4141947
                                                       8.825340
## 102
                   91.08025
                              21.477256
                                          25.7002455
         manager
                                                      9.154697
## 103
         manager
                   91.93264
                              18.003712
                                          14.2470587
                                                      7.621096
         manager
## 104
                   89.37145
                              24.468117
                                          19.5925470
                                                      9.995805
## 105
                   88.11857
                              16.694102
                                          -9.1807525
         manager
                                                       8.594460
## 106
                   89.69392
                              14.687243
                                           0.8720820
                                                       6.904683
         manager
                              31.376591
## 107
         manager
                   87.64614
                                          21.3341503
                                                      4.247587
## 108
                   89.18646
                              28.803023
                                          21.6079646 10.606374
         manager
## 109
                   90.40863
                              22.129213 -29.1448419
                                                       5.440184
         manager
                   89.61619
                              23.291011
                                          41.2594149
## 110
         manager
                                                      7.341057
## 111
                   91.91118
                              16.589545
                                           7.2830007
                                                       9.769110
         manager
## 112
         manager
                   92.55732
                              24.765698
                                          30.3724600
                                                      8.318524
## 113
                   91.52936
                              11.554138
         manager
                                          -8.1891745
                                                       7.579907
## 114
         manager
                   91.11378
                              24.681550
                                          25.4999652 10.013256
## 115
                   92.66925
                               8.973601
                                          44.1557899 12.233324
         manager
## 116
                   88.91031
                              23.713307
         manager
                                          -2.1613456
                                                      9.698229
## 117
                   88.79486
                              28.998701
                                          23.2445616 10.457328
         manager
                   90.01042
                                           5.5987006
## 118
         manager
                              27.044986
                                                      9.125765
## 119
                   92.47339
                              14.954469
                                          60.7569986
                                                      8.015518
         manager
## 120
         manager
                   88.69306
                              22.111671
                                          30.3863909
                                                       7.488723
## 121
             boss
                   96.38877
                              29.523625
                                          30.0619221
                                                       5.471090
## 122
                   95.39780
                              15.203400
                                          50.7866395
                                                       8.634842
             boss
## 123
             boss
                   92.33210
                              27.835856 -33.5033123
                                                       5.485008
## 124
             boss 102.37126
                              47.437293 142.7864363
                                                       7.152880
## 125
                   95.88637
                              23.892930
                                          53.1258109
                                                      6.832887
             boss
## 126
             boss
                   98.38402
                              29.172480
                                          61.2152356
                                                      7.863111
## 127
                   92.88164
                              34.276663
                                           1.9747841
                                                       8.134340
             boss
## 128
             boss 100.33987
                              20.302697
                                          63.7288002
                                                       7.540896
## 129
             boss
                   97.76886
                              25.465004
                                          43.6293454
                                                       6.974306
## 130
             boss
                   94.01718
                               9.816611 -49.3423949
                                                      9.177437
                   97.57555
                              28.694945
## 131
             boss
                                          22.1910876
                                                      7.968978
## 132
             boss 104.72164
                              19.126840
                                          87.9839803
                                                       8.222546
             boss 101.34201
                              29.750535 107.6341674
## 133
                                                       8.192807
## 134
             boss
                   96.38660
                              29.495530
                                          35.2791723
                                                       8.347107
                   97.05261
                              24.801064
                                          23.9323337 10.921364
## 135
             boss
## 136
             boss 102.90432
                              44.674742 126.6423673
                                                       7.212560
## 137
             boss
                   95.52200
                              28.577376
                                          41.8230751
                                                       8.170556
## 138
             boss
                   96.90609
                              13.383785
                                           5.8976228
                                                       6.823960
## 139
             boss
                   98.72546
                              27.657193
                                          33.9805416
                                                       6.998726
## 140
             boss 102.98180
                              20.470809
                                          75.5668626
                                                       8.408524
## 141
             boss
                   95.62155
                              20.505728
                                           8.7844428
                                                      4.764341
## 142
             boss 101.58739
                              35.202539 150.3002812
                                                       9.424465
## 143
             boss 105.35721
                              32.590942 107.9876838 10.097664
## 144
             boss
                   91.73381
                              14.888676 -46.6497719
                                                      7.489380
## 145
                   99.23154
                              39.837164 87.3411990
                                                      5.543745
             boss
```

```
boss 100.23791 21.123429
## 146
                                     60.1745650 10.702814
## 147
           boss 93.95981 36.537022 26.5035050 7.706006
## 148
           boss 94.19580
                           23.747866 38.0789294 8.420183
## 149
           boss 98.67661 39.663101
                                     64.0228767 7.576741
## 150
           boss 101.21881 23.921497 100.5390394 8.282735
## 151
           boss 93.76841 27.846122 -43.4702921 7.762297
## 152
           boss 94.20518 39.159789 38.1861821 8.387030
## 153
           boss 102.36676 19.974089 94.4689773 5.154534
## 154
           boss 98.23225 29.465117 84.9991074 10.362845
## 155
           boss 95.06027
                           26.427096 76.0134511 6.785828
## 156
           boss 95.90431 42.876677 47.5477885 5.898670
## 157
           boss 99.26346 32.067819 72.3244361 8.590852
## 158
           boss 96.99971 35.346470 43.5075667 7.220490
## 159
           boss 98.08387 22.741249 25.4551556 5.749586
## 160
           boss 93.01210 28.478394 -29.1731548 8.020111
summary(data)
##
                       OCB
                                    cognitive
                                                     affective
       type work
##
   secretary:40
                  Min.
                       : 58.08
                                  Min.
                                         :-16.81
                                                   Min.
                                                         :-50.898
##
                                                   1st Qu.: 3.026
   assistant:40
                  1st Qu.: 82.72
                                  1st Qu.: 10.62
                                                   Median : 20.144
##
                  Median : 88.18
                                  Median : 19.67
   manager :40
##
   boss
            :40
                  Mean : 86.53
                                  Mean : 19.38
                                                   Mean : 23.183
##
                  3rd Qu.: 92.64
                                  3rd Qu.: 27.70
                                                   3rd Ou.: 38.091
##
                        :105.36
                                  Max. : 47.44
                                                        :150.300
                  Max.
                                                   Max.
##
       years
##
   Min.
          : 4.065
   1st Qu.: 7.017
##
## Median: 8.077
## Mean
         : 8.021
##
   3rd Qu.: 9.130
## Max.
          :12.233
str(data)
## 'data.frame':
                   160 obs. of 5 variables:
## $ type_work: Factor w/ 4 levels "secretary", "assistant",..: 1 1 1 1 1 1 1
1 1 1 ...
## $ OCB
              : num 65.7 73.6 87.3 76 84.4 ...
## $ cognitive: num 10.03 5.99 16.86 8.79 13.58 ...
## $ affective: num 3.67 3.11 40.53 7.59 15.46 ...
## $ years
             : num 7.82 5.59 8.44 9.71 9.35 ...
## - attr(*, "codepage")= int 65001
Outliers
```

```
Leverage:
    i. What is your leverage cut off score? 0.0875
    ii. How many leverage outliers did you have? 7
screen = lm(OCB \sim cognitive + affective + years + type work, data = data)
summary(screen)
```

```
##
## Call:
## lm(formula = OCB ~ cognitive + affective + years + type work,
       data = data)
##
## Residuals:
                10 Median
      Min
                                3Q
                                       Max
## -13.142 -1.834
                   -0.102
                             1.659
                                    14.793
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                                  1.70941 41.105 < 2e-16 ***
## (Intercept)
                      70.26607
## cognitive
                       0.02314
                                  0.03379
                                            0.685
                                                     0.494
## affective
                       0.05766
                                  0.01086
                                            5.309 3.82e-07 ***
                                            1.249
## years
                       0.24098
                                  0.19295
                                                     0.214
                                                  < 2e-16 ***
## type workassistant 11.70696
                                  0.90430 12.946
## type workmanager
                      16.32134
                                  0.95267
                                           17.132
                                                  < 2e-16 ***
## type workboss
                      22.15615
                                  1.06233 20.856 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.853 on 153 degrees of freedom
## Multiple R-squared: 0.8548, Adjusted R-squared: 0.8491
## F-statistic: 150.1 on 6 and 153 DF, p-value: < 2.2e-16
k = 4
leverage = hatvalues(screen)
cutlev = (2*k+2)/nrow(data)
cutlev
## [1] 0.0625
badlev = leverage > cutlev
badlev
##
             2
                   3
                         4
                               5
                                     6
                                           7
                                                            10
                                                                        12
                                                                  11
13
## FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
FALSE
##
      14
            15
                  16
                        17
                              18
                                    19
                                          20
                                                21
                                                      22
                                                            23
                                                                  24
                                                                        25
26
         TRUE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
## FALSE
FALSE
      27
            28
                  29
                              31
                                    32
                                                                  37
##
                        30
                                          33
                                                34
                                                      35
                                                            36
                                                                        38
## FALSE FALSE
FALSE
            41
                                                                  50
##
      40
                  42
                        43
                              44
                                    45
                                          46
                                                47
                                                      48
                                                            49
                                                                        51
52
## FALSE FALSE FALSE FALSE FALSE TRUE FALSE TRUE FALSE FALSE
FALSE
```

```
##
     53 54 55
                      56 57
                                  58
                                       59 60 61 62 63
65
## TRUE FALSE FALSE FALSE TRUE
                                    TRUE FALSE FALSE FALSE FALSE
TRUE
                            70
                                        72
                                             73
                                                   74
##
     66
           67
                 68
                      69
                                  71
                                                         75
                                                              76
                                                                    77
78
## FALSE
         TRUE FALSE FALSE FALSE
                                TRUE
                                     TRUE FALSE FALSE FALSE
                                                            TRUE FALSE
FALSE
     79
##
           80
                 81
                      82
                            83
                                  84
                                        85
                                             86
                                                   87
                                                         88
                                                              89
                                                                    90
91
        TRUE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
## FALSE
FALSE
     92
                 94
                      95
                            96
                                  97
                                        98
                                             99
                                                  100
##
           93
                                                        101
                                                             102
                                                                   103
104
## FALSE TRUE
              TRUE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
FALSE
##
    105
          106
                107
                     108
                           109
                                 110
                                       111
                                            112
                                                  113
                                                        114
                                                             115
                                                                   116
117
              TRUE FALSE FALSE FALSE FALSE FALSE FALSE
## FALSE FALSE
                                                            TRUE FALSE
FALSE
##
          119
                120
                     121
                           122
                                 123
                                       124
                                            125
                                                  126
                                                        127
                                                             128
                                                                   129
    118
130
## FALSE FALSE FALSE FALSE
                                TRUE
                                     TRUE FALSE FALSE FALSE FALSE
TRUE
##
    131
                133
                           135
                                 136
                                       137
                                                        140
                                                              141
                                                                   142
          132
                     134
                                            138
                                                  139
143
## FALSE FALSE FALSE FALSE
                                TRUE FALSE FALSE FALSE FALSE
                                                                  TRUE
FALSE
##
    144
          145
                146
                     147
                           148
                                 149
                                       150
                                            151
                                                  152
                                                        153
                                                             154
                                                                   155
156
## TRUE FALSE FALSE FALSE FALSE FALSE TRUE FALSE TRUE FALSE
FALSE
##
    157
          158
                159
                      160
## FALSE FALSE TRUE
table(badlev)
## badlev
## FALSE TRUE
    135
           25
##
   Cook's:
b.
   i. What is your Cook's cut off score? 0.02614379
   ii. How many Cook's outliers did you have? 9
cooks = cooks.distance(screen)
cooks
##
                                                               5
             1
                         2
                                      3
                                                  4
6
```

```
## 1.225463e-02 1.166497e-03 5.029703e-02 2.432021e-03 3.526288e-02
2.224594e-05
##
              7
                           8
                                                    10
                                                                 11
12
## 5.657965e-03 1.075741e-02 1.451653e-02 3.679633e-03 3.808685e-03
1.108634e-02
##
             13
                          14
                                       15
                                                    16
                                                                 17
18
## 2.383730e-04 2.087451e-03 1.015271e-01 7.821574e-03 2.190021e-03
1.569656e-02
                          20
##
             19
                                       21
                                                    22
                                                                 23
24
## 7.477856e-03 3.411134e-03 2.834872e-02 2.382987e-02 2.521813e-03
5.736358e-02
##
                          26
                                       27
                                                    28
                                                                 29
             25
## 1.119790e-03 1.962344e-04 1.321278e-02 4.768519e-03 1.878018e-05
1.717982e-03
##
             31
                          32
                                       33
                                                    34
36
## 4.728308e-02 1.589656e-02 3.468501e-02 7.408768e-03 3.067413e-04
1.006719e-02
##
             37
                          38
                                       39
                                                    40
                                                                 41
42
## 1.466282e-02 6.020171e-02 4.078343e-05 3.666385e-02 2.968427e-03
2.899177e-03
##
             43
                          44
                                       45
                                                    46
                                                                 47
48
## 8.325249e-04 1.206827e-03 7.052560e-04 6.288149e-03 1.812768e-03
2.781822e-03
                          50
##
             49
                                       51
                                                    52
                                                                 53
54
## 6.428733e-03 1.514343e-03 3.263894e-04 1.159565e-04 5.404602e-06
8.740159e-03
##
             55
                          56
                                       57
                                                    58
                                                                 59
60
## 3.361605e-03 1.639213e-05 3.679759e-04 1.712181e-04 5.589364e-05
9.717750e-04
                          62
                                       63
                                                    64
##
             61
                                                                 65
66
## 3.872924e-04 1.955789e-03 4.856833e-04 4.159976e-03 5.070174e-03
9.753605e-04
##
                          68
                                       69
                                                    70
                                                                 71
72
## 2.180808e-03 8.552855e-04 2.879505e-05 2.816074e-07 2.319204e-02
1.003960e-03
##
             73
                          74
                                       75
                                                    76
                                                                 77
78
## 1.072163e-03 3.973248e-04 2.651575e-03 8.776459e-03 5.245844e-04
9.897209e-05
```

##		80	81	82	83	
	1.793862e-03	2.512477e-03	1.255739e-03	9.374483e-04	5.350593e-05	
##		86	87	88	89	
	8.798403e-04	1.805256e-03	4.259586e-04	3.150925e-04	3.224682e-05	
3. ##	679934e-03 91	92	93	94	95	
96		32	33	54	33	
	6.982304e-04 237528e-04	2.261427e-05	1.970526e-03	2.633095e-03	2.423750e-03	
## 10		98	99	100	101	
##	1.988423e-03 601983e-05	8.535168e-04	8.169176e-04	2.380524e-04	2.621894e-04	
##		104	105	106	107	
	8 : 1.438641e-03 :544568e-03	5.847500e-04	5.005864e-05	3.939524e-04	2.920782e-03	
##	109	110	111	112	113	
11 ##	8.822816e-03	8.998678e-04	1.556370e-03	7.165705e-04	4.072215e-03	
	741565e-06	116	117	110	110	
## 12		116	117	118	119	
	1.323986e-04	6.904978e-05	2.285537e-03	2.446359e-05	5.742435e-06	
1.	107295e-03 121	122	123	124	125	
12	-					
	2.204356e-05 037013e-06	2.344250e-03	1.510050e-05	1.386751e-03	9.625104e-04	
##		128	129	130	131	
13 ##	3.156633e-03	1.328781e-03	8.598928e-05	5.042326e-03	5.299519e-04	
	206849e-02	124	125	126	127	
## 13		134	135	136	137	
	1.431418e-06	1.671889e-04	1.225968e-06	1.402319e-04	9.960470e-04	
##	409215e-03 139	140	141	142	143	
14	4 1.140525e-03	E E607060 02	7 02/0170 0/	9 2090260 02	9 2042060 02	
	265426e-05	3.3697066-03	7.0340176-04	8.2080306-03	8.2942000-03	
## 15		146	147	148	149	
##	1.327122e-04 111219e-04	8.922793e-04	2.811674e-03	2.547087e-03	1.157167e-05	
## 15	151	152	153	154	155	
	•					

```
## 1.914712e-03 4.549986e-03 6.512249e-03 2.747594e-03 5.768585e-03
1.440814e-03
                         158
                                      159
                                                   160
## 6.284060e-06 7.371967e-05 2.079802e-03 8.516285e-05
cutcooks = 4 / (nrow(data) - k - 1)
cutcooks
## [1] 0.02580645
badcooks = cooks > cutcooks
table(badcooks)
## badcooks
## FALSE TRUE
## 151
c. Mahalanobis:
    i. What is your Mahalanobis df? OCB, cognitive, affective, years
    ii. What is your Mahalanobis cut off score? 18.46683
            How many outliers did you have for Mahalanobis? None
mahal <- mahalanobis(data[ , -1],</pre>
                    colMeans(data[ , -1]),
                    cov(data[ , -1]))
cutmahal = qchisq(1-.001, ncol(data[ , -5]))
cutmahal
## [1] 18.46683
badmahal = mahal > cutmahal
table(badmahal)
## badmahal
## FALSE
## 160
d. Overall:
    i. How many total outliers did you have across all variables? None
    ii. Delete them!
totalout = badlev + badcooks + badmahal
table(totalout)
## totalout
## 0 1
             2
## 127 32 1
```

## **Assumptions:**

## **Additivity:**

```
Include a correlation table of your independent variables.
   Do your correlations meet the assumption for additivity (i.e. do you have
multicollinearity)?
Yes the additivity has met and have the evidence of multicolinearity.
noout = subset(data, totalout < 2)</pre>
screen1 = lm(OCB ~ cognitive + affective + years + type work, data = noout)
standardized = rstudent(screen1)
fitted = scale(screen1$fitted.values)
summary(screen1, correlation = T)
##
## Call:
## lm(formula = OCB ~ cognitive + affective + years + type_work,
       data = noout)
##
##
## Residuals:
        Min
                  1Q
                      Median
                                    3Q
                                            Max
## -13.2999 -1.8774 -0.0393
                                1.6270 14.5532
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      71.27342
                                  1.69699 42.000 < 2e-16 ***
## cognitive
                      0.02905
                                  0.03296
                                            0.881
                                                     0.380
## affective
                      0.06148
                                  0.01065 5.772 4.25e-08 ***
## years
                      0.14038
                                 0.19076 0.736
                                                     0.463
## type workassistant 11.34102
                                 0.88873 12.761 < 2e-16 ***
                     15.95303
## type workmanager
                                 0.93553 17.052 < 2e-16 ***
## type workboss
                      21.57443
                                  1.05189 20.510 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.753 on 152 degrees of freedom
## Multiple R-squared: 0.8587, Adjusted R-squared: 0.8531
                 154 on 6 and 152 DF, p-value: < 2.2e-16
## F-statistic:
##
## Correlation of Coefficients:
                      (Intercept) cognitive affective years
##
type workassistant
## cognitive
                      -0.22
## affective
                      0.10
                                  -0.32
## years
                      -0.92
                                   0.07
                                            -0.12
## type_workassistant -0.21
                                  -0.31
                                             0.05
                                                       0.02
## type_workmanager
                                  -0.42
                                             0.06
                                                      -0.06
                                                             0.57
                      -0.10
## type workboss
                      -0.18
                                  -0.46
                                            -0.20
                                                       0.09
                                                             0.55
##
                      type workmanager
```

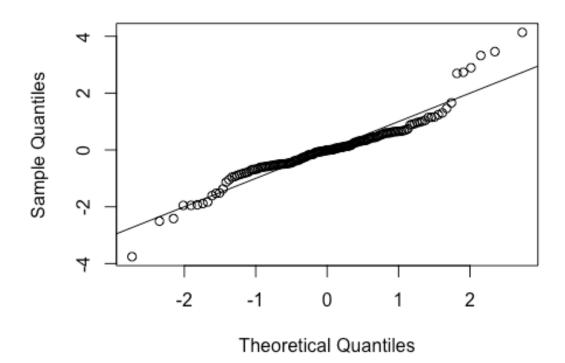
```
## cognitive
## affective
## years
## type_workassistant
## type_workmanager
## type_workboss 0.59
```

## **Linearity:**

- a. Include a picture that shows how you might assess multivariate linearity.
- b. Do you think you've met the assumption for linearity? By looking at graph it looks like it amlost linear.

qqnorm(standardized)
abline(0,1)

# Normal Q-Q Plot

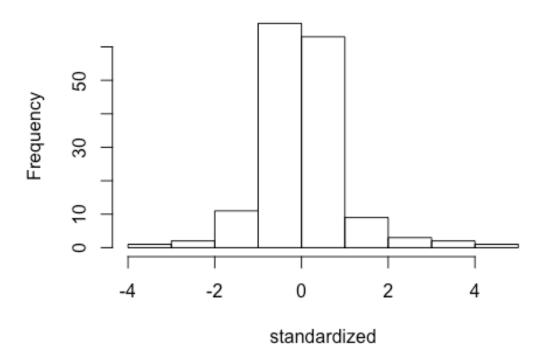


# **Normality:**

a. Include a picture that shows how you might assess multivariate normality.b. Do you think you've met the assumption for normality? Yes, almost looking similar

hist(standardized)

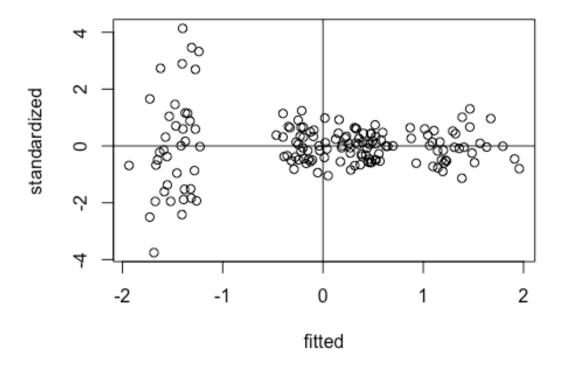
# Histogram of standardized



## **Homogeneity and Homoscedasticity:**

- a. Include a picture that shows how you might assess multivariate homogeneity.
- b. Do you think you've met the assumption for homogeneity? No homogeneity is not met
- c. Do you think you've met the assumption for homoscedasticity?Yes the assumption for homoscedasticity is met.\, the value lies between-4 to 4.

```
plot(fitted, standardized)
abline(0,0, v = 0)
```



## **Hierarchical Regression:**

- a. First, control for years on the job in the first step of the regression analysis.
- b. Then use the factor coded type of job variable to determine if it has an effect on organizational citizenship behavior.
- c. Last, test if cognitive and affect measures of job satisfaction are predictors of organizational citizenship behavior.
- d. Include the summaries of each step, along with the ANOVA of the change between each step.

```
step1 = lm(OCB ~ years, data = noout)
step2 = lm(OCB ~ years + type_work, data = noout)
step3 = lm(OCB ~ years + type_work + cognitive + affective, data = noout)
summary(step1)
##
## Call:
## lm(formula = OCB ~ years, data = noout)
##
## Residuals:
##
      Min
                1Q Median
                                3Q
                                       Max
## -28.584 -3.878 1.846
                             6.061 18.962
```

```
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
                                            <2e-16 ***
                           4.0174 21.841
## (Intercept) 87.7441
## years
               -0.1336
                           0.4901 -0.273
                                             0.786
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 9.82 on 157 degrees of freedom
## Multiple R-squared: 0.0004731, Adjusted R-squared: -0.005893
## F-statistic: 0.07431 on 1 and 157 DF, p-value: 0.7855
summary(step2)
##
## Call:
## lm(formula = OCB ~ years + type_work, data = noout)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -15.2446 -2.1376 -0.1576
                               2.1524 14.9990
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                                   <2e-16 ***
                      71.2290
                                  1.8555 38.387
                       0.2585
## years
                                  0.2122
                                           1.218
                                                    0.225
                                                   <2e-16 ***
## type workassistant 11.8511
                                  0.9477 12.505
                                                   <2e-16 ***
                                  0.9479 17.693
## type_workmanager
                      16.7711
                                                   <2e-16 ***
## type_workboss
                      24.4926
                                  0.9515 25.741
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 4.208 on 154 degrees of freedom
## Multiple R-squared: 0.8199, Adjusted R-squared: 0.8153
## F-statistic: 175.3 on 4 and 154 DF, p-value: < 2.2e-16
summary(step3)
##
## Call:
## lm(formula = OCB ~ years + type_work + cognitive + affective,
##
      data = noout)
##
## Residuals:
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -13.2999 -1.8774 -0.0393
                               1.6270 14.5532
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
                                 1.69699 42.000 < 2e-16 ***
## (Intercept)
                     71.27342
## years
                      0.14038
                                 0.19076
                                           0.736 0.463
```

```
0.88873 12.761 < 2e-16 ***
## type workassistant 11.34102
## type workmanager
                     15.95303
                                 0.93553 17.052 < 2e-16 ***
## type workboss
                     21.57443
                                 1.05189 20.510 < 2e-16 ***
## cognitive
                      0.02905
                                 0.03296
                                          0.881
                                                   0.380
## affective
                      0.06148
                                 0.01065
                                          5.772 4.25e-08 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3.753 on 152 degrees of freedom
## Multiple R-squared: 0.8587, Adjusted R-squared: 0.8531
## F-statistic:
                 154 on 6 and 152 DF, p-value: < 2.2e-16
anova(step1, step2, step3)
## Analysis of Variance Table
## Model 1: OCB ~ years
## Model 2: OCB ~ years + type_work
## Model 3: OCB ~ years + type work + cognitive + affective
##
    Res.Df
               RSS Df Sum of Sq
                                      F
                                          Pr(>F)
## 1
       157 15140.8
## 2
       154 2727.5 3
                        12413.3 293.841 < 2.2e-16 ***
## 3
       152 2140.4 2
                          587.1 20.847 9.98e-09 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

#### Mediation

```
Calculate a mediation model wherein the number of years mediates the
relationship between affective measurements and OCB.
    Include each path and summaries of those models.
    Include the Sobel test.
с.
    Include the bootstrapped indirect effect.
d.
model1 = lm(OCB \sim affective, data = data)
summary(model1)
##
## Call:
## lm(formula = OCB ~ affective, data = data)
##
## Residuals:
       Min
##
                1Q Median
                                3Q
                                       Max
## -27.491 -2.587
                     1.779
                             5.507 18.078
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
                           0.83531 99.537 < 2e-16 ***
## (Intercept) 83.14463
## affective
                                     7.087 4.28e-11 ***
                0.14604
                           0.02061
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 8.668 on 158 degrees of freedom
## Multiple R-squared: 0.2412, Adjusted R-squared: 0.2364
## F-statistic: 50.23 on 1 and 158 DF, p-value: 4.285e-11
model2 = lm(years ~ affective, data = data)
summary(model2)
##
## Call:
## lm(formula = years ~ affective, data = data)
##
## Residuals:
      Min
                10 Median
                               3Q
                                      Max
## -3.9238 -1.0380 0.0626 1.1300 4.1824
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
                                            <2e-16 ***
## (Intercept) 7.987797
                         0.155542 51.355
## affective
             0.001430
                         0.003837
                                    0.373
                                              0.71
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.614 on 158 degrees of freedom
## Multiple R-squared: 0.0008779, Adjusted R-squared:
## F-statistic: 0.1388 on 1 and 158 DF, p-value: 0.7099
model3 = lm(OCB ~ affective + years, data = data)
summary(model3)
##
## Call:
## lm(formula = OCB ~ affective + years, data = data)
##
## Residuals:
##
      Min
               10 Median
                               3Q
                                      Max
## -27.639 -2.626
                    1.700
                            5.525 18.135
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
                          3.52451 23.693 < 2e-16 ***
## (Intercept) 83.50504
                                    7.065 4.93e-11 ***
## affective
               0.14610
                          0.02068
## years
              -0.04512
                          0.42858 -0.105
                                             0.916
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 8.695 on 157 degrees of freedom
## Multiple R-squared: 0.2413, Adjusted R-squared: 0.2316
## F-statistic: 24.96 on 2 and 157 DF, p-value: 3.863e-10
```

```
a = coef(model2)[2]
b = coef(model3)[3]
SEa = summary(model2)$coefficients[2,2]
SEb=summary(model3)$coefficients[3,2]
zscore = (a * b)/(sqrt((b^2 * SEa^2)+(a^2 * SEb^2)+(SEa * SEb)))
zscore
     affective
##
## -0.00159046
pnorm(abs(zscore), lower.tail = F)*2
## affective
## 0.998731
total = coef(model1)[2]
direct = coef(model3)[2]
indirect = a*b
total; direct; indirect
## affective
## 0.146038
## affective
## 0.1461025
##
       affective
## -6.450458e-05
indirectsaved = function(formula2, formula3, dataset, random)
  { d = dataset[random, ] #randomize by row
model2 = lm(formula2, data = d)
model3 = 1m(formula3, data = d)
a = coef(model2)[2]
b = coef(model3)[3]
indirect = a*b
return(indirect) }
library(boot)
bootresults = boot(data = data, statistic = indirectsaved, formula2 = years ~
affective, formula3 = OCB ~ affective + years, R = 1000)
bootresults
##
## ORDINARY NONPARAMETRIC BOOTSTRAP
##
##
## Call:
## boot(data = data, statistic = indirectsaved, R = 1000, formula2 = years ~
##
       affective, formula3 = OCB ~ affective + years)
##
##
## Bootstrap Statistics :
```

```
## original bias std.error
## t1* -6.450458e-05 -0.0002873066 0.001734983
boot.ci(bootresults, conf = .95, type = "norm")
## BOOTSTRAP CONFIDENCE INTERVAL CALCULATIONS
## Based on 1000 bootstrap replicates
##
## CALL:
## boot.ci(boot.out = bootresults, conf = 0.95, type = "norm")
##
## Intervals:
## Level Normal
## 95% (-0.0032, 0.0036)
## Calculations and Intervals on Original Scale
```

## Write up:

Hierarchical regression only!

- a. Include a brief description of the experiment, variables, and order entered into steps.
- b. Include a brief section on the data screening/assumptions.
- c. Include the all F-values for each step of the model you can reference the above table.

```
Step 1
Residual standard error: 9.82 on 157 degrees of freedom
Multiple R-squared: 0.0004731, Adjusted R-squared: -0.005893
Step2
Residual standard error: 4.208 on 154 degrees of freedom
Multiple R-squared: 0.8199, Adjusted R-squared: 0.8153
Setp3
Residual standard error: 3.753 on 152 degrees of freedom
Multiple R-squared: 0.8587, Adjusted R-squared: 0.8531
```

d. Include all the b or beta values for variables in the step they were entered. So, you will not have double b values for any predictor - you can reference the above table.

```
years 0.14038
type_workassistant 11.34102
type_workmanager 15.95303
type_workboss 21.57443
cognitive 0.02905
affective 0.06148
```

e. Include an interpretation of the results (dummy coding, do our results match the study results, etc.).

Answers for a adn b:

In step 1, Number of Years on the job was used to control previous experience. Here the model wasn't significant and so this variable wasn't a correct predictor of OCB. in the step 2, Type of Employee was entered as dummy variable sing secretary as a comparison group. From the models I saw that there was a significant increase in prediction confidence. Bosses, Assistants and Managers had significantly high OCBs than secretaries. In the step 3, I have added cognitive and affect measures of job satisfaction to test if they are predictors of OCB. While the addition was significant, cognition satisfaction was not a significant predictor, while affective satisfaction was positively correlated with OCB