8WEEKSQLCHALLENGE.COM

## **CASE STUDY #7**



BALANCED TREE
CLOTHING COMPANY

DATAWITHDANNY.COM

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-- select * from product_details
-- select * from product_hierarchy
-- select * from product_prices
-- select * from sales
1. What was the total quantity sold for all products?
select prod_id,sum(qty) total_quantity
from sales
group by prod_id
2. What is the total generated revenue for all products before discounts?
select
prod_id,
sum(qty * price) total_revenue
from sales
group by prod_id
3. What was the total discount amount for all products?
select
prod_id,
sum(qty * price + discount) total_discount_amount
from sales
group by prod_id
```

```
4. How many unique transactions were there?
select count(distinct(txn_id)) as unique_count
from sales
5. What is the average unique products purchased in each transaction?
with mycte as
select txn_id,count(prod_id) as prod_count
from sales
group by txn_id
order by prod_count
)
select round(avg(prod_count),1) avg_tran_per_prod
from mycte
6. What are the 25th, 50th and 75th percentile values for the revenue per transaction?
with mycte as
select txn_id,sum(qty * price) as total_revenue
from sales
group by txn_id
)
select
percentile_cont(0.25) within group (order by total_revenue) as "25th_percentile",
percentile_cont(0.50) within group (order by total_revenue) as "50th_percentile",
percentile_cont(0.75) within group (order by total_revenue) as "75th_percentile"
```

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7. What is the average discount value per transaction?
select avg(discount) as avg_discount_per_tran
from sales
order by avg_discount_per_tran
8. What is the percentage split of all transactions for members vs non-members?
select
sum(case when member = 'true' then 1 else 0 end)*100/(select count(member) from sales) as
percentage_of_member,
sum(case when member = 'false' then 1 else 0 end)*100/(select count(member) from sales) as
percentage_of_non_member
from sales
9. What is the average revenue for member transactions and non-member transactions?
select member,round(avg(qty * price),1) as avg_rev_member_and_non_member
from sales
group by member
Product Analysis
10. What are the top 3 products by total revenue before discount?
select prod_id,sum(qty * price) as revenue
from sales
group by prod_id
order by revenue desc
limit 3
```

from mycte

```
11. What is the total quantity, revenue and discount for each segment?
select pd.segment_name,sum(s.qty) total_qty,sum(s.qty * s.price) total_revenue,sum(s.discount)
total_discount
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.segment_name
12. What is the top selling product for each segment?
select pd.segment_name,sum(s.qty * s.price) total_revenue
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.segment_name
order by total_revenue desc
limit 1
13. What is the total quantity, revenue and discount for each category?
select pd.category_name,sum(s.qty) total_qty,sum(s.qty * s.price) total_revenue,sum(s.discount)
total_discount
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.category_name
14. What is the top selling product for each category?
select pd.category_name,sum(s.qty * s.price) total_revenue
```

```
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.category_name
order by total_revenue desc
limit 1
15. What is the percentage split of revenue by product for each segment?
select
pd.segment_name,
count(case
       when pd.segment_name = 'Shirt' then 1
       when pd.segment_name = 'Jacket' then 1
       when pd.segment_name = 'Jeans' then 1
       when pd.segment_name = 'Socks' then 1
       else 0
       end) * 100/
       (select count(segment_name)
from sales as s
join product_details as pd
on s.price = pd.price) as percentage_divide
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.segment_name
16. What is the percentage split of revenue by segment for each category?
select
pd.category_name,
```

```
count(case
        when pd.category_name = 'mens' then 1 else 0
        end) * 100/
        (select count(pd.category_name)
from sales as s
join product_details as pd
on s.price = pd.price) as percentage_divide
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.category_name
17. What is the percentage split of total revenue by category?
select
pd.category_name,
sum(s.qty * s.price)*100/(select sum(qty * price) from sales) as category_percentage
from sales as s
join product_details as pd
on s.price = pd.price
group by pd.category_name
18. What is the most common combination of at least 1 quantity of any 3 products in a 1 single
transaction?
with mycte as
select txn_id,qty,count(prod_id) as product_count
from sales
group by txn_id,qty
```

select txn\_id,qty,product\_count

from mycte

where qty >= 1 and product\_count = 3