

# Analyze\_ab\_test\_results\_notebook

December 26, 2021

## 1 Analyze A/B Test Results

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### ## Introduction

A/B tests are very commonly performed by data analysts and data scientists. For this project, I will be working to understand the results of an A/B test run by an e-commerce website. My goal is to work through this notebook to help the company understand if they should: - Implement the new webpage, - Keep the old webpage, or - Perhaps run the experiment longer to make their decision.

### ## Part I - Probability

To get started, let's import libraries.

```
In [111]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

#setting the seed
random.seed(42)
```

### 1.0.1 1.1

Now, read in the `ab_data.csv` data. Store it in `df`. Below is the description of the data, there are a total of 5 columns:

Data columns	Purpose	Valid values
user_id	Unique ID	Int64 values

Data columns	Purpose	Valid values
timestamp	Time stamp when the user visited the webpage	-
group	In the current A/B experiment, the users are categorized into two broad groups. The control group users are expected to be served with old_page; and treatment group users are matched with the new_page. However, <b>some inaccurate rows</b> are present in the initial data, such as a control group user is matched with a new_page.	['control', 'treatment']
landing_page	It denotes whether the user visited the old or new webpage.	['old_page', 'new_page']
converted	It denotes whether the user decided to pay for the company's product. Here, 1 means yes, the user bought the product.	[0, 1]

a. Read in the dataset from the `ab_data.csv` file and take a look at the top few rows here:

```
In [112]: # Read the data
```

```
df = pd.read_csv('ab_data.csv')
df.head()
```

```
Out[112]:
```

	user_id	timestamp	group	landing_page	converted
0	851104	2017-01-21 22:11:48.556739	control	old_page	0

1	804228	2017-01-12 08:01:45.159739	control	old_page	0
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0
4	864975	2017-01-21 01:52:26.210827	control	old_page	1

b. Use the cell below to find the number of rows in the dataset.

```
In [113]: # Number of rows
df.shape[0]
```

```
Out[113]: 294478
```

c. The number of unique users in the dataset.

```
In [114]: # Number of unique users
df.user_id.nunique()
```

```
Out[114]: 290584
```

d. The proportion of users converted.

```
In [115]: # Proportion of users converted
df['converted'].sum() / df.shape[0]
```

```
Out[115]: 0.11965919355605512
```

e. The number of times when the "group" is treatment but "landing\_page" is not a new\_page.

```
In [116]: # Number of times when the "group" is "treatment" but "landing_page" is not a "new_page"
df.query('group == "treatment" and landing_page != "new_page").shape[0]
```

```
Out[116]: 1965
```

```
In [117]: # Number of times when the "group" is "control" but "landing_page" is not a "old_page"
df.query('group == "control" and landing_page != "old_page").shape[0]
```

```
Out[117]: 1928
```

```
In [118]: # Sum of above two numbers
df.query('group == "treatment" and landing_page != "new_page").shape[0] + df.query('group == "control" and landing_page != "old_page").shape[0]
```

```
Out[118]: 3893
```

f. Do any of the rows have missing values?

```
In [119]: # Check if there are missing values
df.isnull().sum() # None
```

```
Out[119]: user_id      0
timestamp    0
group        0
landing_page  0
converted    0
dtype: int64
```

## 1.0.2 1.2

In a particular row, the **group** and **landing\_page** columns should have either of the following acceptable values:

user_id	timestamp	group	landing_page	converted
XXXX	XXXX	control	old_page	X
XXXX	XXXX	treatment	new_page	X

It means, the control group users should match with old\_page; and treatment group users should be matched with the new\_page.

However, for the rows where treatment does not match with new\_page or control does not match with old\_page, we cannot be sure if such rows truly received the new or old webpage.

a. Remove the inaccurate rows and store the result in a new dataframe, which is **df2**.

```
In [120]: # Remove the inaccurate rows, and store the result in a new dataframe df2
          df2 = df.drop(df[(df['group']=='treatment') & (df['landing_page']=='old_page') | (df['group']=='control') & (df['landing_page']=='new_page')])

In [121]: # Double Check all of the incorrect rows were removed from df2 -
          # Output of the statement below should be 0
          df2[(df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')] == False].size

Out[121]: 0
```

## 1.0.3 1.3

Use **df2** and the cells below to answer the questions.

a. How many unique **user\_ids** are in **df2**?

```
In [122]: # number of unique user_id
          df2.user_id.nunique()
```

```
Out[122]: 290584
```

b. There is one **user\_id** repeated in **df2**. What is it?

```
In [123]: # find repeated user_id
          df2[df2.duplicated(['user_id'])].user_id
```

```
Out[123]: 2893      773192
          Name: user_id, dtype: int64
```

c. Display the rows for the duplicate **user\_id**?

```
In [124]: # show duplicated rows having same user_id
          df2[df2.duplicated(['user_id'], keep=False)]
```

```
Out[124]:
```

	user_id	timestamp	group	landing_page	converted
1899	773192	2017-01-09 05:37:58.781806	treatment	new_page	0
2893	773192	2017-01-14 02:55:59.590927	treatment	new_page	0

d. Remove **one** of the rows with a duplicate **user\_id**, from the **df2** dataframe.

```
In [125]: # Remove one of the rows with a duplicate user_id..  
# Note that the dataframe.drop_duplicates() may not work in this case because the rows  
df2 = df2.drop_duplicates(subset="user_id", keep="first")  
  
# Check again if the row with a duplicate user_id is deleted or not  
df2[df2.duplicated(['user_id'])].shape[0] # None
```

```
Out[125]: 0
```

#### 1.0.4 1.4

Use **df2** in the cells below to answer the questions.

a. What is the probability of an individual converting regardless of the page they receive?  
> The probability is the overall "converted" success rate in the population and it is called as  $p_{\text{population}}$ .

```
In [126]: # probability of an individual converting  
df2.converted.mean()
```

```
Out[126]: 0.11959708724499628
```

b. Given that an individual was in the control group, what is the probability they converted?

```
In [127]: # probability of an individual converting in the "control" group  
conv_rate_c = df2[df['group']=='control'].converted.mean()  
conv_rate_c
```

```
/opt/conda/lib/python3.6/site-packages/ipykernel_launcher.py:2: UserWarning: Boolean Series key
```

```
Out[127]: 0.1203863045004612
```

c. Given that an individual was in the treatment group, what is the probability they converted?

```
In [128]: # probability of an individual converting in the "treatment" group  
conv_rate_t = df2[df['group']=='treatment'].converted.mean()  
conv_rate_t
```

```
/opt/conda/lib/python3.6/site-packages/ipykernel_launcher.py:2: UserWarning: Boolean Series key
```

```
Out[128]: 0.11880806551510564
```

The probabilities I've computed in the points (b). and (c). above can also be treated as conversion rate.

```
In [129]: # Calculate the actual difference (obs_diff) between the conversion rates for the two
obs_diff = conv_rate_t - conv_rate_c
obs_diff
```

```
Out[129]: -0.0015782389853555567
```

d. What is the probability that an individual received the new page?

```
In [130]: # probability of an individual receiving the "new page"
df2[df2['landing_page']=='new_page'].shape[0] / df2.shape[0]
```

```
Out[130]: 0.5000619442226688
```

It seems that there are only **small** differences of conversion rate between the old control group and the new treatment group which was **0.0015**.

So I think that it is hard to say that the new treatment group users lead to more conversions.

## Part II - A/B Test

Since a timestamp is associated with each event, we could run a hypothesis test continuously as long as we observe the events.

However, then the hard questions would be: - Do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time?

- How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

## 1.0.5 2.1

For now, consider I need to make the decision just based on all the data provided.

Recall that I just calculated that the "converted" probability (or rate) for the old page is *slightly* higher than that of the new page (1.4.c).

If I want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should be my null and alternative hypotheses ( $H_0$  and  $H_1$ )?

I can state my hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the "converted" probability (or rate) for the old and new pages respectively.

- $H_0$  (null) :  $p_{old}$  is equal to  $p_{new}$
- $H_1$  (alternative) :  $p_{new}$  is greater than  $p_{old}$

## 1.0.6 2.2 - Null Hypothesis $H_0$ Testing

Under the null hypothesis  $H_0$ , assume that  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume that  $p_{new}$  and  $p_{old}$  both are equal to the **converted** success rate in the df2 data regardless of the page. So, our assumption is:

$$p_{new} = p_{old} = p_{population}$$

In this section, I will:

- Simulate (bootstrap) sample data set for both groups, and compute the "converted" probability  $p$  for those samples.

- Use a sample size for each group equal to the ones in the df2 data.
- Compute the difference in the "converted" probability for the two samples above.
- Perform the sampling distribution for the "difference in the converted probability" between the two simulated-samples over 10,000 iterations; and calculate an estimate.

a. What is the **conversion rate** for  $p_{new}$  under the null hypothesis?

```
In [131]: # conversion rate for the "treatment" group -> conversion rate for the whole population
p_new = df2.converted.mean()
p_new
```

```
Out[131]: 0.11959708724499628
```

b. What is the **conversion rate** for  $p_{old}$  under the null hypothesis?

```
In [132]: # conversion rate for the "control" group -> conversion rate for the whole population
p_old = df2.converted.mean()
p_old
```

```
Out[132]: 0.11959708724499628
```

c. What is  $n_{new}$ , the number of individuals in the treatment group?

```
In [133]: # number of individuals in the "treatment" group
n_new = df2[df2['landing_page']=='new_page'].shape[0]
n_new
```

```
Out[133]: 145310
```

d. What is  $n_{old}$ , the number of individuals in the control group?

```
In [134]: # number of individuals in the "control" group
n_old = df2[df2['landing_page']=='old_page'].shape[0]
n_old
```

```
Out[134]: 145274
```

e. **Simulate Sample for the treatment Group** Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null hypothesis.

In order to simulate  $N_{new}$  transactions with a convert rate of  $P_{new}$  under the null, we can use either one of the following three approaches:

- `numpy.random.binomial`
- `numpy.random.choice`
- `pandas.DataFrame.sample`

In this project, I will use `numpy.random.choice()` method to randomly generate  $n_{new}$  number of values. I will store these  $n_{new}$  1's and 0's in the `new_page_converted` numpy array.

```
In [135]: # Simulate a Sample for the treatment Group
np_new = np.array(df2[df2['landing_page']=='new_page'].converted)
new_page_converted = np.random.choice([0,1], size=n_new, p=[p_new, 1-p_new])
new_page_converted
```

```
Out[135]: array([1, 1, 0, ..., 1, 1, 0])
```

**f. Simulate Sample for the control Group** I will simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null hypothesis. Then I store these  $n_{old}$  1's and 0's in the old\_page\_converted numpy array.

```
In [136]: # Simulate a Sample for the control Group
np_old = np.array(df2[df2['landing_page']=='old_page'].converted)
old_page_converted = np.random.choice([0,1], size=n_old, p=[p_old, 1-p_old])
old_page_converted
```

```
Out[136]: array([0, 1, 1, ..., 1, 1, 1])
```

**g.** Find the difference in the "converted" probability ( $p'_{new} - p'_{old}$ ) for the simulated samples from the parts (e) and (f) above.

```
In [137]: # difference in the "converted" probability for simulated samples
sam_diff = new_page_converted.mean() - old_page_converted.mean()
sam_diff
```

```
Out[137]: -0.00061035800429909415
```

**h. Sampling distribution** I will re-create new\_page\_converted and old\_page\_converted and find the ( $p'_{new} - p'_{old}$ ) value 10,000 times using the same simulation process I used in parts (a) through (g) above.

Then I will store all ( $p'_{new} - p'_{old}$ ) values in a NumPy array called p\_diffs.

```
In [138]: # Sampling distribution
p_diffs = []
for i in range(10000):
    new_page_converted = np.random.choice([1,0], size=n_new, p=[p_new, 1-p_new])
    old_page_converted = np.random.choice([1,0], size=n_old, p=[p_old, 1-p_old])
    diff = new_page_converted.mean() - old_page_converted.mean()
    p_diffs.append(diff)
```

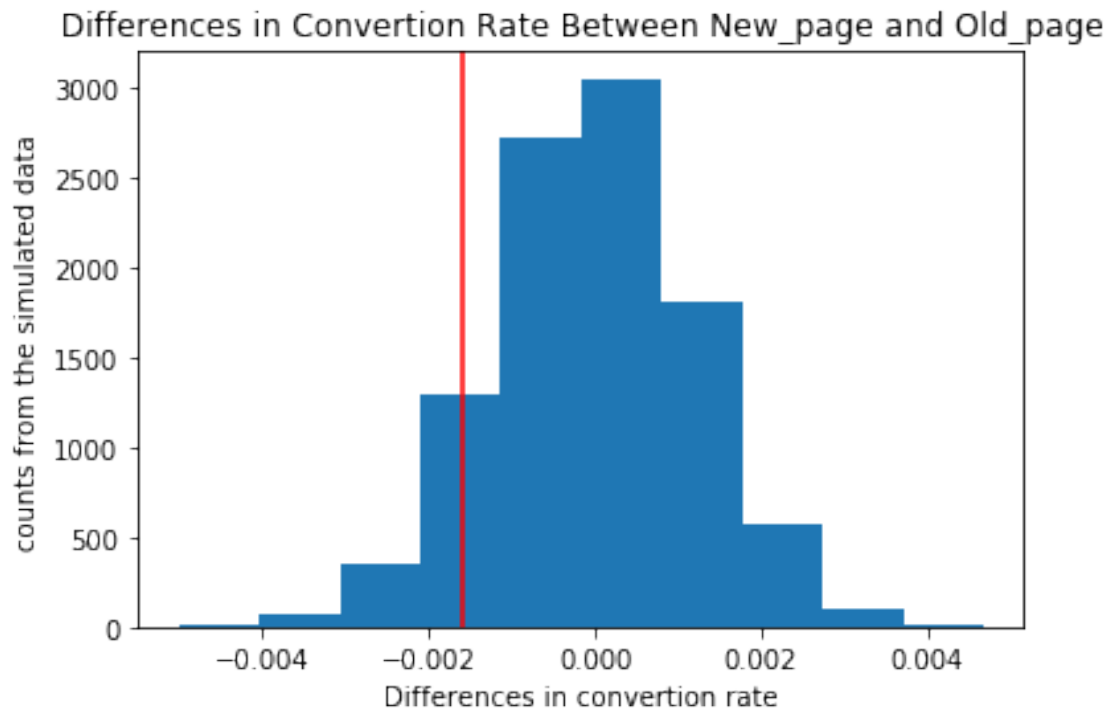
**i. Histogram** I will plot a histogram of the p\_diffs.

Also, I will use plt.axvline() method to mark the actual difference observed in the df2 data (recall obs\_diff), in the chart.

```
In [139]: plt.hist(p_diffs)
plt.axvline(x=obs_diff, color='red') # the actual difference observed in the df2
plt.title('Differences in Conversion Rate Between New_page and Old_page')
plt.xlabel('Differences in conversion rate')
plt.ylabel('counts from the simulated data')
```



```
Out[139]: Text(0,0.5,'counts from the simulated data')
```



j. What proportion of the **p\_diffs** are greater than the actual difference observed in the **df2** data?

```
In [140]: # proportion of the p_diffs are greater than the obs_diff
          (p_diffs>obs_diff).mean()
```

```
Out[140]: 0.902900000000000004
```

From the above results, I can find that the p-value is 0.9028.

If you see the histogram above, it seems that there are plenty of data from the red line to the right (alternative hypothesis), and if we calculate the p-value which is the mean of **p\_diffs** data having greater value than the **obs\_diff**, it is 0.903, which is greater than the Type I error rate of 0.05. Thus we cannot reject the null hypothesis, which assume that there is no difference between the treatment group and the controlgroup.

**1. Using Built-in Methods for Hypothesis Testing** We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walk-through of the ideas that are critical to correctly thinking about statistical significance.

Fill in the statements below to calculate the: - **convert\_old**: number of conversions with the **old\_page** - **convert\_new**: number of conversions with the **new\_page** - **n\_old**: number of individuals who were shown the **old\_page** - **n\_new**: number of individuals who were shown the **new\_page**

```
In [141]: import statsmodels.api as sm
```

```

# number of conversions with the old_page
convert_old = df2.query('landing_page == "old_page").converted.sum()

# number of conversions with the new_page
convert_new = df2.query('landing_page == "new_page").converted.sum()

# number of individuals who were shown the old_page
n_old = df2.query('landing_page == "old_page").user_id.nunique()

# number of individuals who received new_page
n_new = df2.query('landing_page == "new_page").user_id.nunique()

convert_old, convert_new, n_old, n_new

```

Out[141]: (17489, 17264, 145274, 145310)

m. Now let's use `sm.stats.proportions_ztest()` to compute the test statistic and p-value. [Here](#) is a helpful link on using the built in.

The syntax is:

```
proportions_ztest(count_array, nobs_array, alternative='larger')
```

where, - `count_array` = represents the number of "converted" for each group - `nobs_array` = represents the total number of observations (rows) in each group - `alternative` = choose one of the values from [two-sided, smaller, larger] depending upon two-tailed, left-tailed, or right-tailed respectively.

Two-tailed :  $H_1$  as  $(p_{new} = p_{old})$ . Left-tailed :  $H_1$  as  $(p_{new} < p_{old})$ . Right-tailed :  $H_1$  as  $(p_{new} > p_{old})$ .

The built-in function above will return the `z_score`, `p_value`.

### 1.0.7 About the two-sample z-test

Recall that I have plotted a distribution `p_diffs` representing the difference in the "converted" probability  $(p'_{new} - p'_{old})$  for my two simulated samples 10,000 times.

Another way for comparing the mean of two independent and normal distribution is a **two-sample z-test**. You can perform the Z-test to calculate the `Z_score`, as shown in the equation below:

$$Z_{score} = \frac{(p'_{new} - p'_{old}) - (p_{new} - p_{old})}{\sqrt{\frac{\sigma_{new}^2}{n_{new}} + \frac{\sigma_{old}^2}{n_{old}}}}$$

where, -  $p'$  is the "converted" success rate in the sample -  $p_{new}$  and  $p_{old}$  are the "converted" success rate for the two groups in the population. -  $\sigma_{new}$  and  $\sigma_{old}$  are the standard deviation for the two groups in the population. -  $n_{new}$  and  $n_{old}$  represent the size of the two groups or samples (it's same in our case)

Z-test is performed when the sample size is large, and the population variance is known. The z-score represents the distance between the two "converted" success rates in terms of the standard error.

Next step is to make a decision to reject or fail to reject the null hypothesis based on comparing these two values:  $-Z_{score} - Z_{\alpha}$  or  $Z_{0.05}$ , also known as critical value at 95% confidence interval.  $Z_{0.05}$  is 1.645 for one-tailed tests, and 1.960 for two-tailed test. You can determine the  $Z_{\alpha}$  from the z-table manually.

First, I need to decide if the hypothesis is either a two-tailed, left-tailed, or right-tailed test. Accordingly, I will reject OR fail to reject the null based on the comparison between  $Z_{score}$  and  $Z_{\alpha}$ . We determine whether or not the  $Z_{score}$  lies in the "rejection region" in the distribution. In other words, a "rejection region" is an interval where the null hypothesis is rejected iff the  $Z_{score}$  lies in that region.

For a right-tailed test, reject null if  $Z_{score} > Z_{\alpha}$ . For a left-tailed test, reject null if  $Z_{score} < Z_{\alpha}$ .

Reference: - Example 9.1.2 on this [page](http://www.stats.libretexts.org), courtesy [www.stats.libretexts.org](http://www.stats.libretexts.org)  
First, import the statsmodels library.

```
In [142]: import statsmodels.api as sm
          z_score, p_value = sm.stats.proportions_ztest([convert_new, convert_old], [n_new, n_old])
          print(z_score, p_value)

-1.31092419842 0.905058312759
```

Z-score of **-1.3109** means that the observed difference (obs\_diff) is 1.31 standard deviations below the mean. Normally,  $Z_{\alpha}$  or  $Z_{0.05}$  is **1.645** for one-tailed tests and for a right-tailed test like this case, we can reject null if  $> .$  So from the fact that the of **-1.31** is not greater than **1.645**, we can NOT reject the null hypothesis.

Also the p-value here (0.905) is very similar to the p-value computed earlier (0.903). So I can NOT reject the null hypothesis.

### Part III - A regression approach

### 1.0.8 3.1

In this final part, we will see that the result we achieved in the A/B test in Part II above can also be achieved by performing regression.

a. Since each row in the df2 data is either a conversion or no conversion, I should perform **logistic regression** in this case.

We can use logistic regression when the predicted response variable (which is converted here) is limited to a probability between 0 and 1 (in this case *not converted* and *converted*).

b. The goal is to use **statsmodels** library to fit the regression model we specified in part a. above to see if there is a significant difference in conversion based on the page-type a customer receives. However, I first need to create the following two columns in the df2 dataframe: 1. intercept - It should be 1 in the entire column. 2. ab\_page - It's a dummy variable column, having a value 1 when an individual receives the **treatment**, otherwise 0.

```
In [143]: df2['intercept'] = 1
          df2['ab_page'] = pd.get_dummies(df2['group'])['treatment']
          df2.head()
```

```

Out[143]:      user_id      timestamp      group landing_page  converted  \
0    851104  2017-01-21 22:11:48.556739   control    old_page         0
1    804228  2017-01-12 08:01:45.159739   control    old_page         0
2    661590  2017-01-11 16:55:06.154213  treatment    new_page         0
3    853541  2017-01-08 18:28:03.143765  treatment    new_page         0
4    864975  2017-01-21 01:52:26.210827   control    old_page         1

      intercept  ab_page
0             1         0
1             1         0
2             1         1
3             1         1
4             1         0

```

c. Use **statsmodels** to instantiate the regression model on the two columns I created in part (b). above, then fit the model to predict whether or not an individual converts.

```

In [144]: # instantiate and fit the regression model
logis_model = sm.Logit(df2['converted'], df2[['intercept', 'ab_page']])
results = logis_model.fit()

```

```

Optimization terminated successfully.
Current function value: 0.366118
Iterations 6

```

d. Provide the summary of the model below, and use it as necessary to answer the following questions.

```

In [145]: # Use summary2() method
results.summary2()

```

```

Out[145]: <class 'statsmodels.iolib.summary2.Summary'>
"""
                                Results: Logit
=====
Model:                        Logit                No. Iterations:    6.0000
Dependent Variable: converted                Pseudo R-squared: 0.000
Date:                        2021-12-26 14:46 AIC:                212780.3502
No. Observations:    290584                BIC:                212801.5095
Df Model:            1                    Log-Likelihood:    -1.0639e+05
Df Residuals:        290582                LL-Null:            -1.0639e+05
Converged:            1.0000                Scale:            1.0000
-----
                        Coef.    Std.Err.    z      P>|z|    [0.025    0.975]
-----
intercept    -1.9888     0.0081   -246.6690  0.0000   -2.0046   -1.9730
ab_page      -0.0150     0.0114    -1.3109  0.1899   -0.0374    0.0074
=====

```

""

**In Part II** -  $H_0$  (null) :  $p_{old}$  is equal to  $p_{new}$  -  $H_1$  (alternative) :  $p_{new}$  is greater than  $p_{old}$   
So, it is **one-sided**.

**In Part III.**

-  $H_0$  (null) :  $p_{old}$  is equal to  $p_{new}$  -  $H_1$  (alternative) :  $p_{old}$  is NOT equal to  $p_{new}$   
So, it is **two-sided**.

Also, the current p-value of **0.1899** is still greater than the *Type I Error Rate* of **0.05**.

I referred to the [Reference](#).

It says,

*"The null hypothesis states that the coefficient(1) is equal to zero. In other words, there is no statistically significant relationship between the predictor variable, x, and the response variable, y.*

*The alternative hypothesis states that coefficient(1) is not equal to zero. In other words, there is a statistically significant relationship between x and y."*

f. Now, let's consider other things that might influence whether or not an individual converts. I will discuss why it is a good idea to consider other factors to add into my regression model. Are there any disadvantages to adding additional terms into my regression model?

Since there seems no relationship between converted and the group, we need to consider if there are other things that affect the dependent variable, converted along with the group variable.

If their combined effect on the dependent variable, "converted", is ignored then the results that we get can be biased (technically known as omitted variable bias).

However, including too many variables in the model can lead to a problem called Multicollinearity.

The more variables included in the model, typically, the less independent variation there will be for each of the individual variables.

**g. Adding countries** Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in.

1. I will need to read in the **countries.csv** dataset and merge together the df2 datasets on the appropriate rows. We call the resulting dataframe df\_merged. [Here](#) are the docs for joining tables.
2. Does it appear that country had an impact on conversion? To answer this question, consider the three unique values, ['UK', 'US', 'CA'], in the country column. Create dummy variables for these country columns.

```
In [146]: # Read the countries.csv
df_coun = pd.read_csv('countries.csv')
df_coun.head()
```

```
Out[146]:
```

	user_id	country
0	834778	UK
1	928468	US
2	822059	UK
3	711597	UK
4	710616	UK

```
In [147]: # Join with the df2 dataframe
```

```
df_merged = df2.join(df_coun.set_index('user_id'), on='user_id')
df_merged.head()
```

```
Out[147]:
```

	user_id	timestamp	group	landing_page	converted	\
0	851104	2017-01-21 22:11:48.556739	control	old_page	0	
1	804228	2017-01-12 08:01:45.159739	control	old_page	0	
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0	
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0	
4	864975	2017-01-21 01:52:26.210827	control	old_page	1	

	intercept	ab_page	country
0	1	0	US
1	1	0	US
2	1	1	US
3	1	1	US
4	1	0	US

```
In [148]: # Create the necessary dummy variables
```

```
df_merged = df_merged.join(pd.get_dummies(df_merged['country']))
df_merged.head()
```

```
Out[148]:
```

	user_id	timestamp	group	landing_page	converted	\
0	851104	2017-01-21 22:11:48.556739	control	old_page	0	
1	804228	2017-01-12 08:01:45.159739	control	old_page	0	
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0	
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0	
4	864975	2017-01-21 01:52:26.210827	control	old_page	1	

	intercept	ab_page	country	CA	UK	US
0	1	0	US	0	0	1
1	1	0	US	0	0	1
2	1	1	US	0	0	1
3	1	1	US	0	0	1
4	1	0	US	0	0	1

**h. Fit the model and obtain the results** Though we have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there are significant effects on conversion.

First, I will create the necessary additional columns, and fit the new model.

```
In [149]: # Fit the model, and summarize the results
```

```
country_model = sm.Logit(df_merged['converted'], df_merged[['intercept', 'ab_page', 'U
country_result = country_model.fit()
country_result.summary2()
```

Optimization terminated successfully.

Current function value: 0.366113

Iterations 6

```

Out[149]: <class 'statsmodels.iolib.summary2.Summary'>
        """
                Results: Logit
        =====
Model:                Logit                No. Iterations:    6.0000
Dependent Variable: converted                Pseudo R-squared: 0.000
Date:                2021-12-26 14:46 AIC:                212781.1253
No. Observations:    290584                BIC:                212823.4439
Df Model:            3                Log-Likelihood:    -1.0639e+05
Df Residuals:        290580                LL-Null:            -1.0639e+05
Converged:            1.0000                Scale:            1.0000
        -----
                Coef.    Std.Err.    z        P>|z|    [0.025    0.975]
        -----
intercept    -2.0300    0.0266   -76.2488   0.0000   -2.0822   -1.9778
ab_page      -0.0149    0.0114   -1.3069   0.1912   -0.0374    0.0075
US           0.0408    0.0269    1.5161   0.1295   -0.0119    0.0934
UK           0.0506    0.0284    1.7835   0.0745   -0.0050    0.1063
        =====
        """

```

```

In [150]: # Exponentiate the coefficients from the summary
np.exp(country_result.params)

```

```

Out[150]: intercept    0.131332
ab_page    0.985168
US         1.041599
UK         1.051944
dtype: float64

```

Looking at all p-values in the summary, all the p-values are **greater** than the *Type I Error rate* of 0.05.\*\*

So I can conclude that this logistic model is **NOT statistically significant** and there is no interaction between page and country.

Therefore I **failed to reject the null hypothesis**.

With coefficient values above, I can add

- For every unit for UK user, conversion is 1% more likely to happen compared to CA user, holding all other variables constant.
- For every unit for US user, conversion is 1% more likely to happen compared to CA user, holding all other variables constant.

But these findings are not practically significant as well.

**So my conclusion is that the new page is NOT better than the old page, which allows me to accept the null hypothesis.**

```

In [ ]: # convert the notebook to the .html file.
from subprocess import call
call(['python', '-m', 'nbconvert', 'Analyze_ab_test_results_notebook.ipynb'])

```