

Results-driven sales professional with a robust background in sales, marketing, and customer service across diverse industries. Proven track record in generating significant revenue and enhancing client relationships. Seeking to leverage my expertise to contribute to the growth and success of a dynamic and reputable firm.

EXPERIENCE

SALES MANAGER

Jameshenasan Publishers Inc. | 2023 - 2024

- Balanced academic and professional responsibilities, showcasing excellent time management.
- Utilized strategic marketing techniques to drive sales and secure contracts with new writers and buyers.

SALES REPRESENTATIVE

Yazdani Law Group (YLG) Professional Corp | 2021 - 2023

- Contributed to generating over \$500,000 in revenue through strategic sales initiatives.
- Collaborated with an international team to ensure consistent service delivery.
- Managed sales tasks while maintaining full-time academic commitments.

STUDENT SUCCESS REPRESENTATIVE

Jam Inc. | 2019 - 2022.

20XX - 20XX

Supported academic excellence through tailored instruction and effective time management.

EDUCATION

SPECIALIZED HONOURS BACHELOR OF INFORMATION TECHNOLOGY

York University

GPA 3.8

SKILLS AND CERTIFICATIONS

- Technical Skills: Front-end and back-end programming,
 Visual Design, MS Office 365 (Word, PowerPoint, Excel, Outlook)
- Sales and Marketing: Market Strategy, CRM Systems,
 Strategic Sales, Client Relationship Management
- Languages: English, Farsi, Turkish, Azerbaijani
- Ontario Motor Vehicle Industry Council (OMVIC)
 License
- Full G Driver's License
- International English Language Testing System (IELTS)
 Score: 7

References: Available upon request.