# Finding the most similar neighborhood to the particular location to build a new branch of successful sport center in Berlin

## Narmin Ghaffari Laleh

May, 2020

#### 1. Introduction

## 1.1 Background

Berlin is the capital and largest city of Germany by both area and population. It is divided into 12 Boroughs and it includes 192 total codes. As one the most crowded cities, there are various entertainment places and running a successful business based on the peoples favor and interests is not a easy task. People are working for long hours in this metropolis city and it is really important to build a comfortable entertainment environment for the rest of their weekly days. One of very successful sport centers in Berlin is Sport-Club Charlottenburg (SCC Berlin) which has a high amount of professional athletes and with high rate of monthly new members.

#### 1.2 Problem

The owner of this sport center is trying to build the second branch of this club in other neighborhood of Berlin. Based on the features of current location, he wants to find out the most similar areas to the current location.

#### 1.3 Interest

This can be interesting for every person which is looking for similar areas based on the available entertainment places in Berlin. It is usually a common question for startup businesses that where is the best location for the project based on the current venues in that location.

# 2. Data acquisition and cleaning

#### 2.1 Data sources

The data set which is required for this project is obtained from website geonames.org. This data set includes all the postal codes of Berlin with their corresponding latitude and longitude information. For further investigations of the similarities between the different neighborhoods, their area and population can be obtained from postal-codes.cybo.com.

# 2.2 Data cleaning

The updated data from <u>geonames.org</u> website to the python pandas has several problems and need to be cleaned and organized. Fig 2.1 shows the uploaded data set to the python environment. Based on the original data set in the website, we know, that we need the code from the first row and then Latitude/Longitude of that postal code in the following row. This manner should be followed for all the rows in the data set. The result of this manipulation is shown in Fig 2.2.

named: 0	Place	Code	Code Country Admin' Admin		Admin2	Admin3	Admin4	
1.0	Berlin	10117	Germany	Berlin	NaN	Berlin, Stadt	Berlin	
NaN	52.517/13.387	52.517/13.387	52.517/13.387	52.517/13.387	52.517/13.387	52.517/13.387	52.517/13.387	
2.0	Berlin	10115	Germany	Berlin	NaN	Berlin, Stadt	Berlin	
NaN	52.532/13.385	52.532/13.385	52.582/18.385	52.532/13.385	52.532/13.385	52.532/13.385	52.632/13.385	
3.0	Berlin	10119	Germany	Berlin	NaN	Berlin, Stadt	Berlin	
194.0	Berlin	14131	Germany	Berlin	NaN	Berlin, Stadt	Berlin	
NaN	52.517/13.4	52.517/13.4	52.517/13.4	52.517/13.4	52,517/13.4	52.517/13.4	52.517/13.4	
195.0	Reinickendorf	13047	Germany	Berlin	NaN	Berlin, Stadt	Berlin	
NaN	62.567/13.333	52.567/13.333	52.567/13.333	52.567/13.333	62.567/13.333	52.587/13.333	52.667/13.333	
NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	

Fig 2.1 - The uploaded data set in python

	PostalCode	Latitude	Longitude
0	10117	52.517	13.387
1	10115	52.532	13.385
2	10119	52.53	13.405
3	10178	52.521	13.41
4	10179	52.512	13.416

Fig 2.2 - Cleaned data set in the python data frame

The next step is to remove the duplicate postal codes from the data set. Then it is the best time to plot each postal code on the map of Berlin to see their distribution on the map. Fig 2.3 shows the map of Berlin with the corresponding 195 postal codes which are indicator of different neighborhoods in this city.

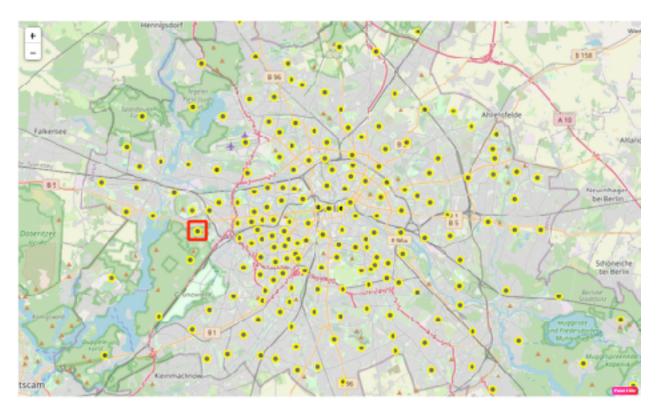


Fig 2.3 - The scatter plot of all the postal codes within the map of Berlin. The location of the SCC is highlighted with the red rectangle.

As it is highlighted with red rectangle in the Fig 2.3, the SCC is located in the neighborhood of Charlottenburg with the postal code of 14055. We will search for the similar neighborhoods to this location for the second branch of the SCC.

## 2.3 Feature selection

After data cleaning, it is the time to ask Foursquare for the venues in the neighborhood of each postal code. These venues will be the features of each neighborhood and they will characterize each neighborhood. For example Fig 2.4 shows three important venues in the postal code 14055 which the main branch of SCC is located. As it is clear from this figure, we see that mountain, rock climbing spot and rest area are 3 main venues in this neighborhood which of course have high effect on the success of this sport center.

	name	categories	lat	Ing
0	Drachenberg	Mountain	52.502594	13.249834
1	Kletterturm Teufelsberg	Rock Climbing Spot	52.499728	13.245146
2	Parkplatz Drachenfliegerweg	Rest Area	52.501568	13.250645

Fig 2.4 - Three main venues in the neighborhood of SCC

The same procedure is taken for all the postal codes in Berlin and their most popular venues are used as a futures for the evaluation of data set.

# 3. Predictive model

As it has been discussed before, the aim of this project is to find the similar neighborhoods to the neighborhood of main branch of SCC as the most successful sport center in Berlin to establish the second branch. For this reason, clustering is the most useful model. Different neighborhoods of Berlin will be clustered based on their venues and then among the neighborhoods which fall in the cluster of SCC location the most similar one will be chosen as the location for the second branch of SCC. It is important step to convert all the features in the data set to one hot encoding system before applying the clustering model.

Using elbow method helps us to find out the optimal number of clusters for K-means clustering. Using this method gives us the approximate optimal number

of 20 clusters for the all of the postal codes in the Berlin based on their venues. The first location of the SCC got the cluster label of 12 during this experiment and all the other data points which have the same clustering label show the familiar features and they would be good option for the location of second branch of SCC.

	PostalCode	Latitude	Lorgituce	ClusterLabels	1et Moet Common Venue	Sind Mont Common Venue	2nd Most Common Venue	4th Most Common Venue	Sty Most Common Venue	6th Most Common Yenue	3th Moet Common Venue	9th Most Common Venue	
0	10117	52517	13.387	5.0	Wine Bar	Overnet Shop	Curretuo Shop	Boolston	Cluthing Store	Exhibit	Halan Restaurant	SalaJ Place	
1	10115	02.002	13.363	0.0	Outlier Stup	Hutel	0.46	Tallula/Osleris	Organic Grocery	Schnitzel Restaurant	Door Day	Science Museum	
2	10(19	52.53	13,405	5.0	Italian Resionani	Bakery	los Cream Oliver	Café	Park	Salon / Earlymology	Boor Bar	Beer	,
3	10178	52521	13.41	5.0	Coffee Shop	Cluthing Store	Hdel	Vetnamose Restaurant	Teur Frovicer	Historic Site	Selecce Museum	Optical Shop	N
4	10170	82612	13,416	6.0	Nightstub	Balvery	Helel	History Museum	Beer Garden	Russian Restaurant	Bor	Sourist Information Dentur	6.
-	-		-	-	-		-	-	-		-	-	
182	13683	52:544	13.182	16.0	Bar	Italian Resturant	Bakery	Supernarker	Flea Morlet	Falafei Neotaurant	Farm	Farmers Market	
183	15637	62.4	13.717	.2.0	IT Bervices	Shopping Mall	Niseelaneeus Shop	Business Service	Big Box Store	Looksmith	Pet Store	Film Studio	
184	13159	52623	13.398	11.0	Clothing Elere	Zoo	Fabro Stop	Falafe Restauron	Fam	Farmers Market	Fast Food Restourant	Filipino Pleolaurant	F
185	14131	5251/	134	6.0	History Museum	Hotel	Ineger	Museum	Maza	Art Ganery	Art Museum	HOST DOOK	
186	13047	52:567	13.333	16.0	Supermarket	Bark	Restaurant	Bakery	Big Box Store	Trattoria/Osteria	Drugstire	Hotel	

Fig 3.1 - Data Set with cluster labels

So the new column named ClusterLabels can be added to the data set which shows the cluster number of each postal code. Extracting the postal codes which belong to the same cluster with out initial point results in the Fig 3.2.

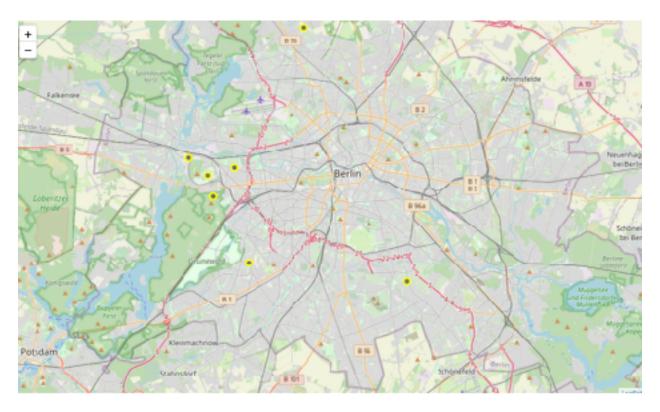


Fig 3.2 - The map of Berlin containing the data points with same characteristics with the initial location of SCC.

#### 4. Conclusion

The aim of project was to find the best location for the second branch of SCC which is the most successful sport center in Berlin. Using the venues in each neighborhood of Berlin as a features, we constructed the clustering method. All the points which are falling to the same cluster with the initial location of SCC would be a good option to build the second branch. 6 different neighborhoods fell in to the cluster of initial SCC. As it is clear in Fig 3.2 three of the data points are very close to the initial location which is a proof that they are not a good location for the future project. However two of the points, one in ht north of Berlin with the postal code of 13469 and one in the south with postal code of 12359 are better candidates for the second successful branch of SCC.

## 5. Future Direction

During the investigation, it became clear that the features are not enough for this clustering. For more precise results, it is better to include the population and area of the each neighborhood and provide more features for the clustering model.