#### NM SMARTINTERENZ PROJECT

#### CRM APPLICATION THAT HELPS TO BOOK A VISA SLOT

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#### TFAM:

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- 2.NASHEERAHAMATHU.B (HEAD)
- 3.NAVEENA.V
- 4.NARMATHA.V

# CRM APPLICATION THAT HELPS TO BOOK A VISA SLOT

#### 1.INTRODUCTION

#### 1.1. Overview

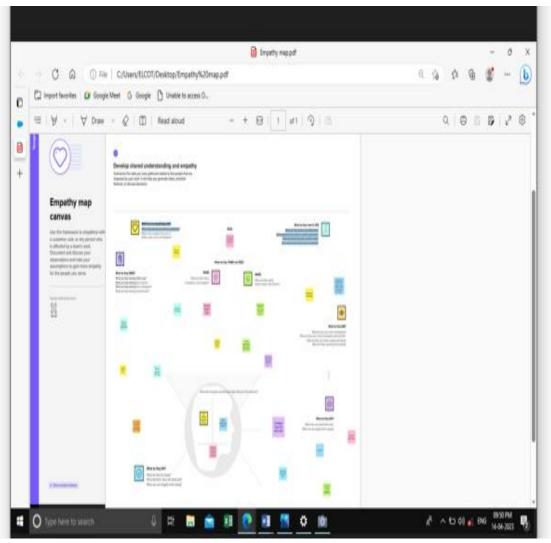
A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applications.

#### 1.2. PURPOSE

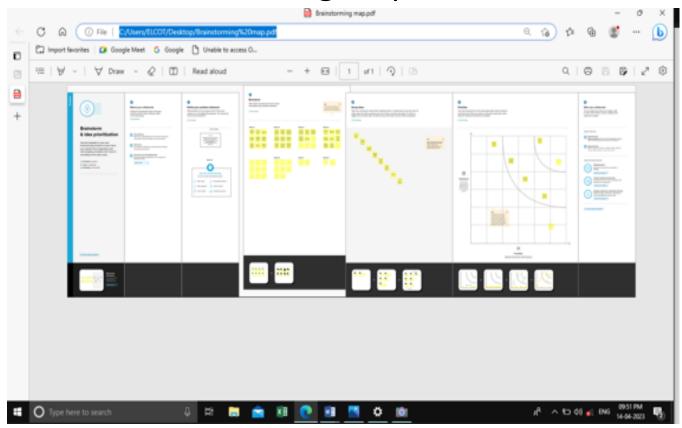
- What is real time Salesforce project.
- Object & Relationships
- Profile
- Users
- Reports

# 2. PROBLEM DEFINITION & DESIGN THINKING

# 2.1. Empathy map



# 2.2. Brainstorming map



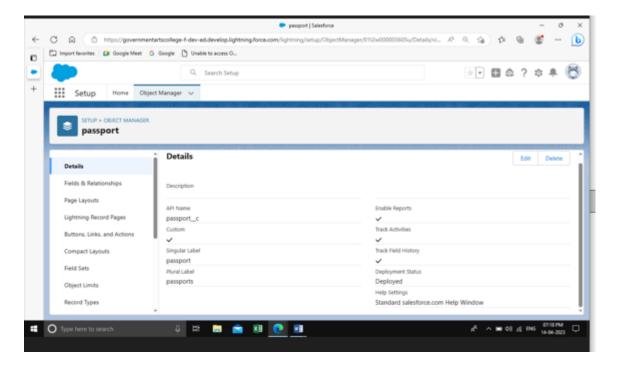
# 3.RESULTS

# 3.1. Data Model

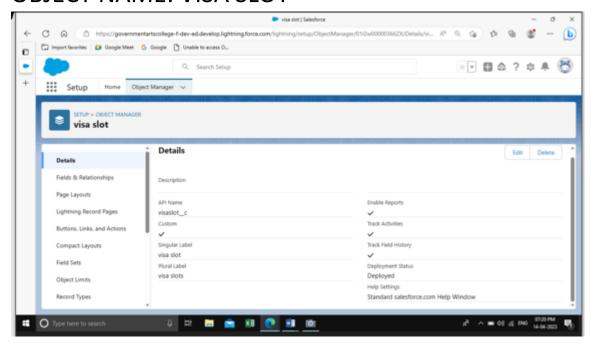
In this "CRM APPLICATION THAT HELPS TO BOOK A VISA SLOT" Project we created four objects viz,.

PASSPORT, VISA SLOT, PAYMENT and RESCHEDULE/CANCEL. And we had created field label and data along with this objects and also we created specific icons for this objects. We enclosed the screenshots of objects we created such as follows.

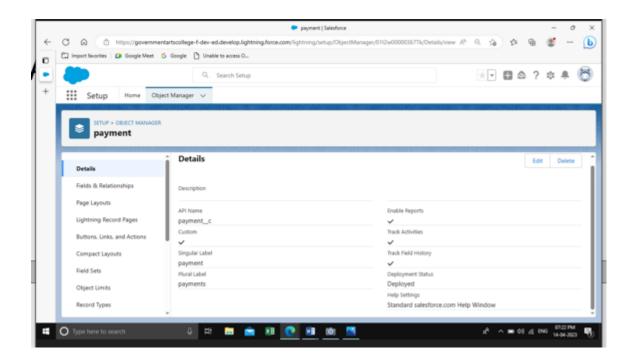
#### **OBJECT NAME: PASSPORT**



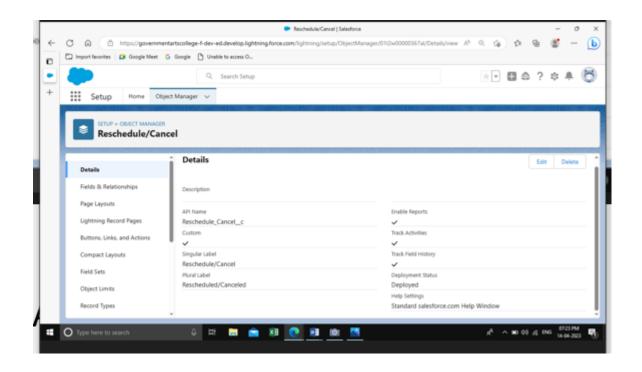
#### **OBJECT NAME: VISA SLOT**



**OBJECT NAME: PAYMENT** 



# OBJECT NAME: RESCHEDULE/CANCEL



#### **OBJECT NAME & FIELDS IN THE OBJECT**

OBJECT NAME	FIELD LABLE	DATA TYPE
PASSPORT	1. Full Name	Text
	2. Passport Number	Number
	3. Contact Number	Number
	4.Permanent Address	Text
VISA SLOT	1. Location	Text
	2. Time	Time
	3. Passport Number	Master detail relationship
	4. Visa slot Number	Number
PAYMENT	1. Payment Mode	Text
	2. Card Number	Number
	3. Transaction id	Auto Number
	4. Cancel	Text
	Transaction	Master detail
	5. Visa slot Number	relationship

RESCHEDULE/	1. Passport Number	Master detail
CANCEL		relationship
	2. Location	Text
	3. Time	Text
	4. Cancel	Text
	5. Status	Text

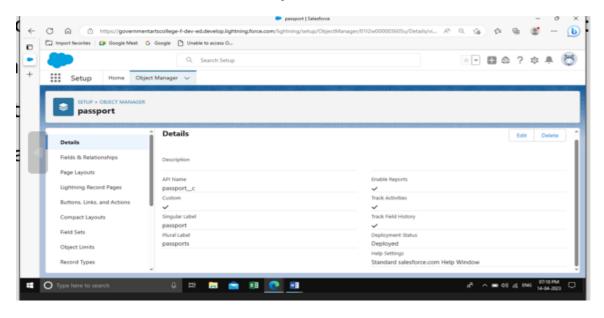
#### 3.2. ACTIVITY & SCREENSHOT

#### 1. OBJECT

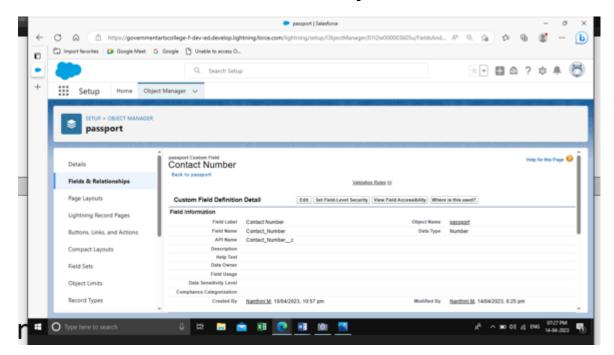
Object are database tables that permit you to store data is specific to an organization. Salesforce object are two types: Standard Object & Custom Object.

## Activity-1:

Creation of custom object: PASSPORT

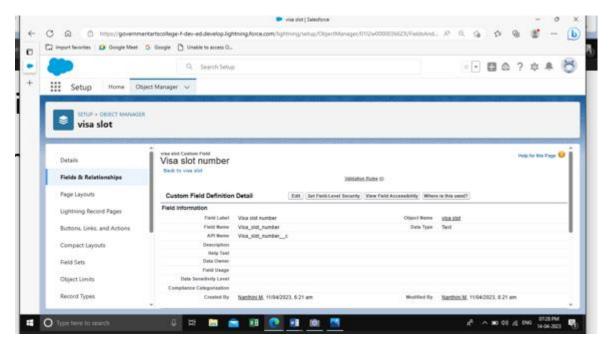


## Creation of fields on custom object: PASSPORT



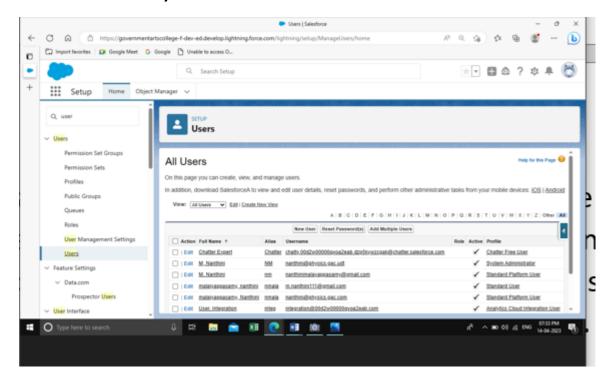
# Activity-2:

# Creation of fields on custom object: VISA SLOT



#### Creation of USER:

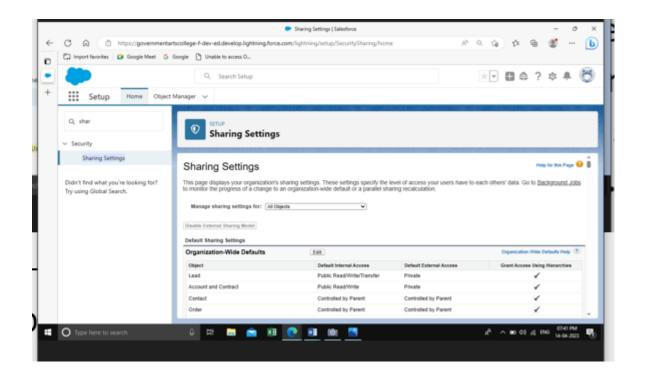
A user is anyone who logs in to Salesforce. Users are employees at your company, such as sales reps, manage, and IT specialists, who need access to the company's records. Every user in Salesforce has a user account.

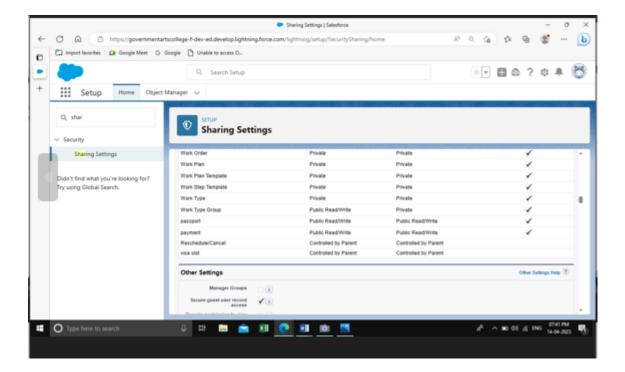


#### Activity-2:

#### OWD: ORGANIZATION WIDE DEFAULT SETTINGS,

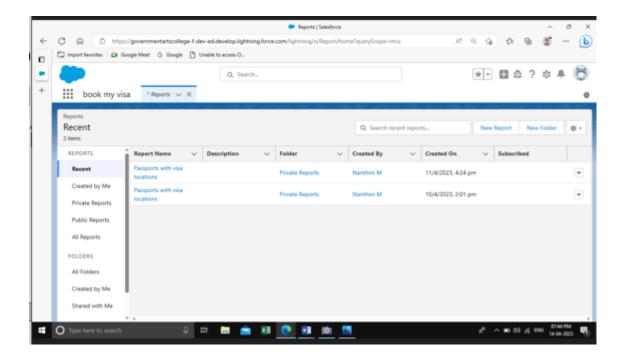
This can be used to give permissions wide and it can be used for restrict the access, we can control the record level access.





# Creation of Report:

A report is a list of records that meet the criteria you define. It's displayed in Salesforce in rows and columns and can be filtered, grouped, or displayed in a graphical chart.

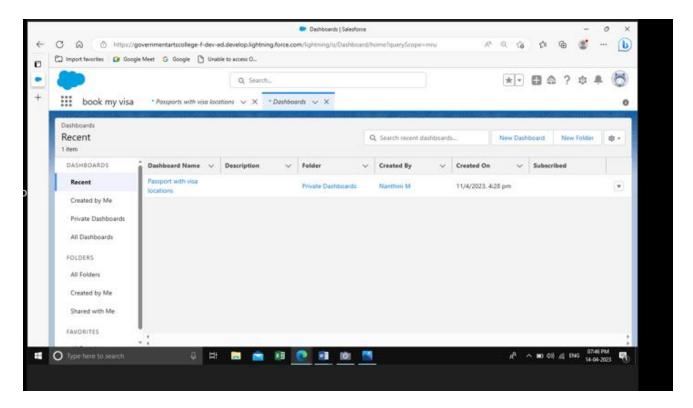


#### **DASHBOARDS**

Dashboards in Salesforce are a graphical representation of Reports. It shows data from source reports visual components.

**Activity:** 

Creation of Dashboards:



- 4. Trailhead Profile Public URL:
- 1. NASEERAHAMATHU.B (LEAD)-

https://trailblazer.me/id/nahamathu

- 2. NANTHINI.M <a href="https://trailblazer.me/id/nantm2">https://trailblazer.me/id/nantm2</a>
- 3. NAVEENA.V- <a href="https://trailblazer.me/id/navev17">https://trailblazer.me/id/navev17</a>
- 4. NARMATHA.V- https://trailblazer.me/id/narmv4

# 5. ADVANTAGES & DISADVANTAGES

# Advantages:

- Improved Informational Organization.
- CRM for Enhanced Communication.

- CRM Improves Your Customer Servise.
- Automation of Everyday Tasks.
- Greater efficiency for mulitiple teams.
- Improved Analytical Data and Reporting.

# **Disadvantages:**

- CRM costs. One of the greatest challenges to CRM implementation is cost.
- Business culture. A lack of commitment of resistance to cultural change from people within the company can cause major difficulties with CRM implementation.
- Poor communication.
- · Lack of leadership.

# 6. APPLICATIONS

This will help you to track and manage the availability of visa slots, which are appointments that are required for certain visa application.

#### 7. CONCLUSION

A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa application. It might be used by a government agency or a visa processing centre to schedule and manage appointments with applications.

# 8. FUTURE SCOPE

- Types of work visa in India
- Internet manage
- Personalization
- Customer experience
- Analytics
- Artificial intelligence
- It is an more important of this system.

