

i-SIGMA<sup>®</sup>  
MEMBER



Great News! PCdisposal.com LLC has upgraded its certification to NAID, the National Association for Information Destruction. The same federal EPA, state and local compliance that we have adhered to for over 20 years is now backed by the worldwide leader in data security: NAID AAA Certification for Electronic Information Destruction.

# NAID / HIPAA Statement of Recycling Services for Hunter Hernandez The Wash Tub

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# Why do they use PC Disposal?



Because we protect  
clients from fines and  
embarrassing publicity.



### **Morgan Stanley fined \$35M for leaving client data on hard drives**

*TechCrunch*, September 21, 2022

The SEC settled charges against Morgan Stanley Smith Barney (MSSB) for its “astonishing” failure to protect the personal identifying information of some 15 million customers. Morgan Stanley hired a moving and storage company with “no experience or expertise in data destruction services.”

### **Target fined \$7.4 million for improper e-waste disposal**

*Associated Press*, December 5, 2018

Target paid \$7.4 million to settle allegations that it improperly dumped hazardous waste into landfills, including e-waste. “Target’s ongoing and improper disposal of hazardous waste and contaminants harmed the public and the environment,” said the California Attorney General.

### **Recyclers abandoning warehouses of e-waste across the U.S.**

*E-Scrap News*, August 2013

An investigation uncovers that recycling processors across the country are abandoning warehouses of e-waste. In California, state officials are forcing companies that sent the e-waste to the processors to take back the equipment and have it recycled properly.

### **Secret U.S. defense contractor data found on cast-off hard drive**

*The Toronto Star*, June 23, 2009

Students paid \$40 for a for an improperly sanitized second-hand hard drive that contained information about multi-million-dollar defense contracts between the Pentagon, U.S. Department of Homeland Security and one of the largest military contractors, Northrop Grumman.

### **“Free” recycler dumps toxic electronics around the world**

*Pittsburgh Post-Gazette*, May 28, 2009

An environmental group contends that the Western Pennsylvania Humane Society and Allegheny County should have known better than to hire a company offering free electronics recycling. “When it comes to breaking down electronics, there are no free *and* environmentally safe recyclers.”

### **Company executives going to jail for improper computer disposal?**

*InformationWeek*, September 22, 2005

Few corporate executives know that they can be fined or jailed for improper disposal of computers and more than 65% of executives with purchasing authority are unaware of the fines they can face for ignoring environmental regulations, according to a recent survey.

# We are NOT a “free” recycler.

*“When it comes to breaking down electronics, there are no free and environmentally safe recyclers”*

— Sarah Westervelt, BAN representative

*“Lots of smaller recyclers are in over their heads, and the risk that they might abandon their stockpiles is very real.”*

— Jason Linnell, Electronics Recycling Coordination Clearinghouse



## It's not easy being free

We know they're out there: recycling firms offering free services. They claim they can make enough money from reselling your old equipment and raw materials to make a profit. That may have been true long ago, but the glut of electronics has changed the market considerably. Of course, “free” closes deals so they're continuing the pitch. But why should you care? Free sounds like a good deal, right?



## Those poor guys can't afford to remove your sensitive data

Yes, we realize you were quoted extra to have your data removed, but they have to make their money somewhere. The easiest way to squeeze extra profit is to charge for data erasure, but never do it. The fact that they're opening your company to lawsuits, bad publicity and jail time for executives isn't a concern for them.



## They can't even afford to recycle your equipment!

Free recyclers typically make money by selling whatever they can and then dumping what's left overseas or in large warehouses (see articles on previous page). Recycling that e-waste isn't feasible because they'd lose money on every unit, so your equipment just sits there unprocessed. This is why there aren't any free NAID Certified recyclers.

## A true story!

We once had a representative from a city government ask us to bid on a computer disposal project. He was impressed with our services, but couldn't understand why we didn't offer the services for free like their last vendor. Of course, we were curious and had to ask why he just didn't use the previous recycling company. His answer, “Well, we had a few privacy problems....”

# We say what we do. We do what we say.



## We shield our clients from liability

We built our reputation on risk management. First of all, we take title to your equipment. That is, your equipment becomes our equipment. It's no longer your responsibility. We remove all identifying asset tags and provide a "Certificate of Disposal" report detailing, by hardware serial number, the services performed.



## Data removal is compliant with HIPAA and Gramm-Leach-Bliley

Think there's nothing of importance on those hard drives? Hidden system directories contain cached client data and valuable software serial numbers — even on reformatted drives. PC Disposal employs the same data removal system used by the Department of Defense or destroys the hard drive completely.



## Recycling is NAID Certified, EPA-compliant and environmentally friendly

PC Disposal is an NAID Certified responsible recycler and complies with federal and state recycling laws. Obsolete equipment is broken down and separated into basic material categories. From there, each material is shipped to an approved corresponding recycling plant: metal recycling center, glass recycler, plastics bailer, etc.



## We make the process easy for you

We know you have more important things to do than worry about old equipment. At your request, PC Disposal will palletize and pickup your equipment, provide the requested services and send you a detailed record of what was accomplished. It's that easy.



## Backed by a \$1,000,000 guarantee

A first in our industry! If data removal is requested, we guarantee that we will completely sanitize or destroy your hard drives before resell or disposal. If we fail to complete the services listed on your certificate of disposal, and your hard drive is discovered with recoverable data still on it, your company will receive a check for \$1,000,000.

## Recycling Services and Rates

| Items / Units  | Qty            | Rate  | Total             | Note                                       |
|--|----------------|-------|-------------------|--|
| PC / Laptop / Tablet / Thin Client   | 20 (est)       | 9.00  | 180.00            | \$7 credit if complete.                    |
| All-in-One   | 3 (est)        | 38.00 | 114.00            |  |
| Printer / Scanner (up to 30 lbs)   | 3 (est)        | 15.00 | 45.00             |  |
| Box of Misc. 30 lbs or less est. (Peripherals)   | 1 (est)        | 14.00 | 14.00             |  |
| Battery-Small  | 150 lbs. (est) | 4.00  | 600.00            |  |
| Docking Station / Charging Station / Hub / Access Point                                    | 100 (est)      | 12.00 | 1,200.00          |  |
| Handheld Motorola Devices  | 100            | 13.00 | 1,300.00          |  |
| Wireless Controllers   | 25             | 9.00  | 225.00            |  |
| Point of Sale Machines   | 50             | 12.00 | 600.00            |  |
| <b>Certified Data Security Rates: Wipe/Destruction - DOD 5220.22-m / NIST 800-88 Level</b> |                |       |                   | Serial numbers on certificate issued       |
| Hard Disk / SSD  | 23 (est)       | 13.50 | 310.50            | vol disc 100+                              |
| <b>Inventory Rates of All Equipment Recycled</b>   |                |       |                   | Brand, Model, Type, Asset Tag (if present) |
| Serialized Inventory Certificate on Equipment (per unit)                                   | 23 (est)       | 3.00  | 69.00             | Free on units with data wipe service.      |
| <i>If Certified Data Security selected, no additional charge for those drives.</i>         |                |       |                   |  |
| Subtotal (before adjustments):   |                |       | 4,657.50          |  |
| Fuel:  |                |       | 461.09            | If PCD provides freight services.          |
| - Equipment Material Recycling CREDIT:   |                |       | (161.00)          | Scrap value of material, if complete.      |
| <b>SUBTOTAL (before S&amp;H):</b>  |                |       | <b>\$4,957.59</b> | See S&H logistics fees below.              |

Non-requested services listed for reference.

Quote based on "best efforts" on minimum quantities. Customer supplied inventory was utilized. Some items may have been added or subtracted prior to pickup, or will be billed by the pound. Actual received will be billed.

### Shipping Rates + Haul-Out, Packing (If you need us to help)

|   |            |                                  |
|---|------------|----------------------------------|
| Materials & Labor to Haul Out / Pack / Wrap & Palletize:            | 139.00     | Each pallet. If required.        |
| If your facility does not have a dock, add for truck with liftgate: | 125.00     | If required.                     |
| Ship Pallet to Processing Facility (Nationwide Flat Rate):          | 329.00     | Each pallet. Minimum 1 required. |
| <b>TOTAL:</b>   | <b>TBD</b> | Based on number of pallets.      |

| Services Included (where applicable)   | Notes   |
|--|---|
| <input checked="" type="checkbox"/> NAID / EPA-compliant recycling   | 1 - Data erasure is HIPAA compliant using DOD 5220.22-m / NIST 800-88 Level method.   |
| <input checked="" type="checkbox"/> Complete data wipe or hard disk destruction with guarantee <sup>1</sup>        | 2 - Includes a complete inventory at our processing center: make, model, brand, serial number, provided to you in spreadsheet format. |
| <input type="checkbox"/> PrivaCage secure equipment container (optional)   | 3 - If no dock or if equipment is not stacked on dock for pickup, a small "inside haul out" fee may apply.                            |
| <input checked="" type="checkbox"/> Serial # certificates for all equipment <sup>2</sup>                           | 4 - Due to current fuel costs, a 9.9% surcharge will be added to the total price of each order.                                       |
| <input checked="" type="checkbox"/> Palletizing equipment (if required)  | 5 - If flood damaged please let your contact know.  |
| <input checked="" type="checkbox"/> Freight, pickup from dock / logistics-customer palletize / wrap <sup>3,4</sup> | 6 - Rates good for 90 days.   |
| <input type="checkbox"/> Certificate by Weight   |   |



# Complete Rate Sheet

See Recycling Services and Rates sheet on previous page for your estimated quote. Rates good for 90 days.

| ITEMS  | RATE     | NOTES                                 |
|--|----------|---------------------------------------|
| PC / Laptop / Tablet / Thin Client   | \$9.00   | \$7 credit if complete.               |
| All-in-One   | \$38.00  |                                       |
| Servers / Workstations / Security Device up to 40 lbs.                                       | \$16.00  |                                       |
| Large Servers / Arrays / Mainframes / Racks / Tape Drives                                    | \$0.99   | per lb.                               |
| Monitor: CRT 15" or less   | \$26.00  |                                       |
| Monitor: CRT 16" - 17"   | \$30.00  |                                       |
| Monitor: CRT Large 19" 20" 21"   | \$45.00  |                                       |
| Monitor: LCD Thin Flat / All-in-One (up to 18")  | \$9.00   |                                       |
| Monitor: LCD 19" - 20"+ / Dumb Terminal  | \$18.00  |                                       |
| Printer / Scanner (up to 30 lbs)   | \$15.00  |                                       |
| Printer / Copier / Plotters / Fax / MFP (over 30 lbs.)                                       | \$1.29   | per lb.                               |
| Toner - Copier and Laser Printer Toner/Ink   | \$2.49   | per unit.                             |
| Box of Misc. 30 lbs or less est. (Peripherals)   | \$14.00  |                                       |
| Batteries / PDUs / PS / Backups & loose batteries (under 40 lbs)                             | \$22.00  |                                       |
| Battery Backup (over 40 lbs.)  | \$0.99   | per lb.                               |
| Docking Stations / Charging Stations / Phone Equip Access Points / etc.                      | \$7.00   |                                       |
| Audio / Video Gear   | \$12.00  |                                       |
| Misc. Equipment - by the pound estimate  | \$0.99   | per lb.                               |
| Switch / Router / Hub / Modem / Firewall / Panel (under 20 lbs.)                             | \$12.00  |                                       |
| Switch / Router / Hub / Modem / Firewall / Panel (over 20 lbs.)                              | \$0.99   | per lb.                               |
| Television: Flat LCD TV  | \$6.00   | per diagonal inch.                    |
| Photograph of Destruction  | \$200.00 |                                       |
| PrivaCage Secure Transport Rental Option   | \$795.00 | Monthly                               |
| Hard Disk / SSD  | \$13.50  | vol disc 100+                         |
| Tape / Slide / SIM / USB Drive / Floppy / CD (not all contain serial number)                 | \$7.00   | vol disc 100+                         |
| Serialized Inventory Certificate on Equipment (per unit)                                     | \$3.00   | Free on units with data wipe service. |
| 100% Secure Point-to-Point Tamper Proof Sealed Trailer Transportation to Processing Facility | TBD      | Rate upon request.                    |

# The next steps are simple

## Step 1

To begin the process, please complete the Freight Pick-Up worksheet at <https://www.pcdisposal.com/freight/>

## Step 2

PC Disposals' logistic company schedules (with the contact listed on the Freight Pickup Worksheet) a time for the provider to come to your location for the pickup. We typically can have your equipment picked up and hauled out in less than a week and in some cases in as little as two days. If it is an emergency situation ask your account representative for help.

There is no additional charge if the equipment is loosely stacked on a shipping dock. If that is not possible, the logistics team will remove the equipment from any point, charging a small "inside haul out" fee. Generally, this fee runs \$200-\$500 and will be added to your invoice. If there is no shipping dock, a \$95 "lift truck gate" fee may also apply.

## Step 3

The equipment is then shipped to our secure and insured processing center in New Century, KS, a suburb of Kansas City, to be sorted, inventoried and processed according to what was specified in your proposal. The inventory list that is generated and sent back to you also has language for transfer of ownership responsibility/liability. This document serves as our "Official Certificate of Disposal". At the same time, you will receive an invoice for our services. Net 30 terms.

It's that simple!



# A little about PC Disposal

PC Disposal is part of a family of technology businesses started in 1989. Founded in 1995, PC Disposal began over concerns that there were few environmentally-friendly options for companies who wanted to dispose of the toxic glut of obsolete computers that were filling offices – and ultimately – landfills.

With this idea in mind, PC Disposal has grown into one of the largest computer disposal firms in the industry. Our employees have decades of computer service and support experience. We provide asset retirement services for companies of all sizes throughout the United States and Canada, and many of our clients are Fortune 500 companies and U.S. government agencies.

## Taking IT disposal data security to a new level

Since our start, dozens of competitors have gone in and out of business. Unfortunately, many of these company's customers discovered that their computer recycling firm failed to remove sensitive data or properly dispose of equipment.

To address this concern, PC Disposal launched the first data removal guarantee. PC Disposal is the first and only computer disposal company to back its services with a \$1,000,000 secure data guarantee. It's also the first and only computer disposal company to offer secure steel cages for transporting IT equipment.

PC Disposal is NAID Certified as a responsible recycler and our security, disposal and recycling methods are fully compliant with HIPAA, Gramm-Leach-Bliley and Environmental Protection Agency rules. PC Disposal carries errors and omissions insurance to protect against client data theft.

