



region, market

All

customer

All

segment, cat...

All

2018

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

81.17%✓

LY: 0.80 (+1.2%)

Forecast Accuracy

-3472.69K✓

LY: -75171.40K%

(-361.97%)

Net Error

6899.04K✓

LY: 9780.74K (-29.46%)

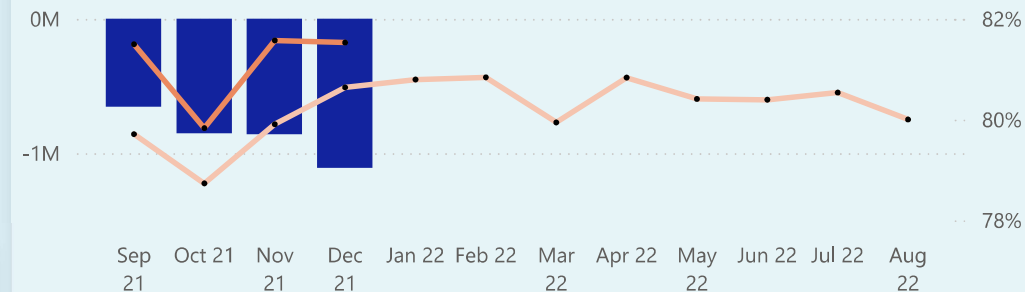
ABS Error

## Key Metrics by Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Risk	Net Error %
BestBuy	46.60%	0.35	81179	EI	16.72%
Circuit City	46.17%	0.35	85248	EI	16.55%
Radio Shack	45.64%	0.38	69253	EI	16.48%
Costco	51.95%	0.49	101913	EI	15.79%
Path	50.57%	0.46	91486	EI	14.91%
Control	52.06%	0.47	64731	EI	13.01%
walmart	54.78%	0.50	84334	EI	12.08%
Staples	54.45%	0.49	79821	EI	11.51%
Leader	48.72%	0.24	166751	EI	10.98%
Acclaimed Stores	57.74%	0.51	83037	EI	10.74%
Sage	50.72%	0.34	154291	EI	10.06%
Currys (Dixons Carphone)	54.29%	0.36	8104	EI	6.00%
Billa	42.63%	0.18	3704	EI	3.91%
Saturn	41.54%	0.19	2197	EI	2.85%
Otto	45.76%	0.18	1962	EI	2.41%
<b>Total</b>	<b>81.17%</b>	<b>0.80</b>	<b>-3472690</b>	<b>OOS</b>	<b>-9.48%</b>

## Accuracy /Net Error Trend

● Net Error ● Forecast Accuracy % ● Forecast Accuracy % LY



## Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Accessories	87.42%	0.78	341468	1.72%	EI
Desktop	87.53%	0.84	78576	10.24%	EI
Networking	93.06%	0.90	-12967	-1.69%	OOS
Notebook	87.24%	0.80	-47221	-1.69%	OOS
Peripherals	68.17%	0.83	-3204280	-31.83%	OOS
Storage	71.50%	0.84	-628266	-25.61%	OOS
<b>Total</b>	<b>81.17%</b>	<b>0.80</b>	<b>-3472690</b>	<b>-9.48%</b>	<b>OOS</b>