



region, market

All

customer

All

segment, cat...

All

2018

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

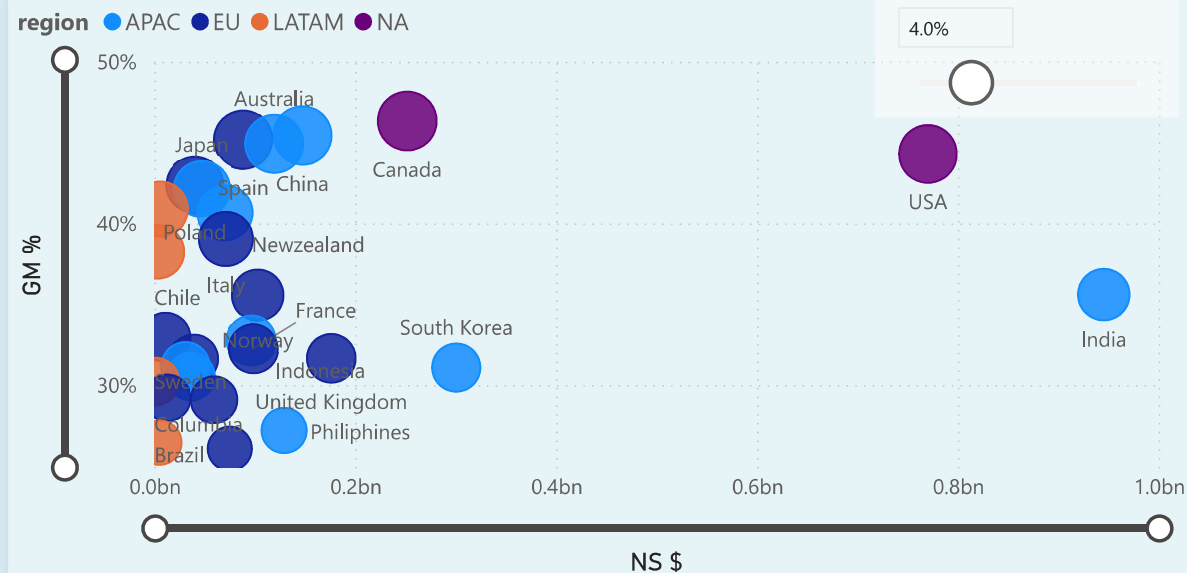
## Customer Performance

customer	NS \$	GM \$	GM %
Nova	1.71M	0.51M	29.98%
All-Out	4.41M	1.67M	37.99%
Unity Stores	6.29M	2.12M	33.76%
Otto	6.47M	1.53M	23.68%
Saturn	6.49M	1.69M	26.02%
Notebillig	6.66M	1.49M	22.34%
Billa	6.82M	1.59M	23.33%
Electricalsbea Stores	6.95M	2.70M	38.89%
Flawless Stores	9.07M	3.16M	34.81%
Info Stores	9.08M	3.19M	35.13%
Electricalslnce Stores	9.17M	2.60M	28.31%
Integration Stores	9.33M	3.97M	42.54%
Electricalsara Stores	10.17M	3.79M	37.33%
Power	10.56M	3.92M	37.11%
Insight	10.84M	3.31M	30.50%
Surface Stores	11.01M	3.22M	29.26%
<b>Total</b>	<b>3736.17M</b>	<b>1,415.24M</b>	<b>37.88%</b>

## Product Performance

segment	NS \$	GM \$	GM %
⊕ Networking	38.43M	14.70M	38.25%
⊕ Storage	54.59M	20.81M	38.13%
⊕ Accessories	454.10M	171.68M	37.81%
⊕ Desktop	711.08M	270.93M	38.10%
⊕ Peripherals	897.54M	339.38M	37.81%
⊕ Notebook	1580.43M	597.73M	37.82%
<b>Total</b>	<b>3736.17M</b>	<b>1,415.24M</b>	<b>37.88%</b>

## Performance Matrix



## Unit Economics

