

FS Earning Statement

April 2020

Agent Code	:	200140	NPWP	:	-
Agent Name	:	AGT NM - 200140	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,514,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			61,750.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	558,183,194.84		
	Gross APE 15 Month	1,613,963,294.84		
	Persistency Rate		34.58	
	Bonus Rate		0.00	
	2nd Year Premium Collected		137,447,500.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,811,750.00
15	Tax			-120,294.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,691,456.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291072405	CLI_NM - 4204823219	88	1	200,000	09/04/2020		1 BTL00		20,000	500				
4291072660	CLI_NM - 4204828152	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4291074153	CLI_NM - 4203038000	88	1	800,000	09/04/2020		1 BTP00		80,000	2,000				
4291084665	CLI_NM - 4202824885	88	1	300,000	09/04/2020		1 BTP00		30,000	750				
4291456582	CLI_NM - 4204714804	88	1	400,000	09/04/2020		1 BTP00		40,000	1,000				
4291462499	CLI_NM - 4204329506	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4291072108	CLI_NM - 4204822757	88	1	200,000	29/04/2020		1 BTL00		20,000	500				
4291072405	CLI_NM - 4204823219	88	1	200,000	29/04/2020		1 BTL00		20,000	500				
4292471275	CLI_NM - 4205662774	88	1	200,000	29/04/2020		1 BRTU0		20,000	500				
4291151514	CLI_NM - 4203573774	88	1	100,000	29/04/2020		1 BTP00		10,000	250				
4291151589	CLI_NM - 4203573782	88	1	100,000	29/04/2020		1 BTP00		10,000	250				
4291151654	CLI_NM - 4203573790	88	1	100,000	29/04/2020		1 BTP00		10,000	250				
4291211789	CLI_NM - 4202736021	88	1	200,000	29/04/2020		1 BTP00		20,000	500				
4291762286	CLI_NM - 4205123955	88	1	500,000	29/04/2020		1 BTL00		50,000	1,250				
4291291971	CLI_NM - 4203881071	88	1	500,000	29/04/2020		1 BTP00		50,000	1,250				
4291291971	CLI_NM - 4203881071	88	1	500,000	29/04/2020		1 BTP00		50,000	1,250				
4291293621	CLI_NM - 4203888502	88	1	100,000	29/04/2020		1 BTP00		10,000	250				
4291453829	CLI_NM - 4204840195	88	1	100,000	29/04/2020		1 BTL00		10,000	250				
4291055707	CLI_NM - 4204250668	88	1	100,000	22/04/2020		1 BTP00		10,000	250				
4291055970	CLI_NM - 4204941657	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4291067959	CLI_NM - 4205093299	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4291155630	CLI_NM - 4203871470	88	1	100,000	22/04/2020		1 BTP00		10,000	250				
4291183848	CLI_NM - 4203658016	88	12	4,000,000	22/04/2020		1 BTP00		400,000	10,000				
4291283135	CLI_NM - 4203871711	88	1	100,000	22/04/2020		1 BTP00		10,000	250				
4291059436	CLI_NM - 4204335011	88	1	500,000	15/04/2020		1 BTP00		50,000	1,250				
4291059881	CLI_NM - 4204335026	88	1	500,000	15/04/2020		1 BTP00		50,000	1,250				
4291096370	CLI_NM - 4203186006	88	1	300,000	15/04/2020		1 BTP00		30,000	750				
4291205799	CLI_NM - 4203699080	88	12	4,000,000	15/04/2020		1 BTP00		400,000	10,000				
4291276279	CLI_NM - 4202507393	88	1	300,000	15/04/2020		1 BTP00		30,000	750				
4291453845	CLI_NM - 4205032321	88	1	100,000	15/04/2020		1 BTL00		10,000	250				
4291459388	CLI_NM - 4204959759	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4291462168	CLI_NM - 4204863821	88	1	100,000	15/04/2020		1 BTL00		10,000	250				
4293214161	CLI_NM - 4205599928	88	1	100,000	28/04/2020		1 BTL00		10,000	250				
4295513149	CLI_NM - 4205936227	88	12	21,000,000	08/04/2020		1 BVA00	-21,000,000						
4291462762	CLI_NM - 4204906701	88	1	200,000	03/04/2020		1 BTL00		20,000	500				
4291276279	CLI_NM - 4202507393	88	1	300,000	02/04/2020		1 BTP00		30,000	750				
4291291971	CLI_NM - 4203881071	88	1	500,000	05/04/2020		1 BTP00		50,000	1,250				
4291277624	CLI_NM - 4203845642	88	1	150,000	07/04/2020		1 BTP00		15,000	375				
4291457077	CLI_NM - 4204919306	88	1	100,000	06/04/2020		1 BTL00		10,000	250				
4291458828	CLI_NM - 4204764410	88	1	500,000	06/04/2020		1 BTL00		50,000	1,250				
4291458836	CLI_NM - 4204764402	88	1	500,000	06/04/2020		1 BTL00		50,000	1,250				
4291462762	CLI_NM - 4204906701	88	1	200,000	06/04/2020		1 BTL00		20,000	500				
4291462762	CLI_NM - 4204906701	88	1	200,000	06/04/2020		1 BTL00		20,000	500				
4291468330	CLI_NM - 4203628737	88	12	6,000,000	06/04/2020		1 BTL00		600,000	15,000				
4291761288	CLI_NM - 4205098490	88	1	100,000	06/04/2020		1 BTL00		10,000	250				
4291761288	CLI_NM - 4205098490	88	1	100,000	06/04/2020		1 BTL00		10,000	250				
4291073049	CLI_NM - 4203112399	88	1	250,000	06/04/2020		1 BRTU0		25,000	625				
4294899457	CLI_NM - 4205854762	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294909744	CLI_NM - 4205114627	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4294909744	CLI_NM - 4205114627	88	01	15,000	09/04/2020		1 BADD0						15,000	
4294658838	CLI_NM - 4204006417	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294167970	CLI_NM - 4200783715	88	01	20,000	06/04/2020		1 BADD0							20,000
4294273380	CLI_NM - 4205742626	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293817286	CLI_NM - 4205689653	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293686293	CLI_NM - 4205652392	88	01	1,000,000	06/04/2020		1 BVA00							1,000,000
4294458379	CLI_NM - 4205786544	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293741841	CLI_NM - 4205664798	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293741841	CLI_NM - 4205664798	88	01	10,000	06/04/2020		1 BADD0							10,000
4294167970	CLI_NM - 4200783715	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4293878734	CLI_NM - 4205692874	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293878734	CLI_NM - 4205692874	88	01	15,000	09/04/2020		1 BADD0							15,000
4293557403	CLI_NM - 4205639118	88	01	10,582,900	09/04/2020		1 BLY05							10,582,900
4293557411	CLI_NM - 4205639120	88	01	8,333,000	09/04/2020		1 BLY05							8,333,000
4293557429	CLI_NM - 4205639117	88	01	500,000	15/04/2020		1 BLY05							500,000
4293992279	CLI_NM - 4205709165	88	01	33,332,000	15/04/2020		1 BLY05							33,332,000
4293992287	CLI_NM - 4205707837	88	01	1,520,000	15/04/2020		1 BVA00							1,520,000
4294657343	CLI_NM - 4205795413	88	12	18,000,000	22/04/2020		1 BVA00							18,000,000
4293741874	CLI_NM - 4205672191	88	01	500,000	22/04/2020		1 BLY05							500,000
4294273364	CLI_NM - 4203947534	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4294273364	CLI_NM - 4203947534	88	01	20,000	22/04/2020		1 BADD0							20,000
4294273398	CLI_NM - 4205749939	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294273398	CLI_NM - 4205749939	88	01	15,000	22/04/2020		1 BADD0							15,000
4294458304	CLI_NM - 4202981309	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294660511	CLI_NM - 4205797788	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4292471275	CLI_NM - 4205662774	88	01	1,000,000	29/04/2020		1 BVA00							1,000,000
4293615540	CLI_NM - 4205644688	88	01	16,600,000	29/04/2020		1 BTU00							16,600,000
TOTAL								-21,000,000	2,470,000	61,750			4,514,700	137,447,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200217	NPWP	:	-
Agent Name	:	AGT NM - 200217	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	21,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	33,251,250.00		
	"Total Monthly Bonus Regular"			967,538.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			25,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	638,490,370.07		
	Gross APE 15 Month	834,121,070.07		
	Persistency Rate		76.55	
	Bonus Rate		5.00	
	2nd Year Premium Collected		66,510,200.00	
	Total 2nd Year Commision			3,325,510.00
12	THR			
13	Other Income			
14	Gross Income			7,568,048.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			7,568,048.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295507190	CLI_NM - 4205980435	88	12	10,000,000	20/04/2020		1 BRTU0		1,000,000	25,000				
4295507190	CLI_NM - 4205980435	88	12	20,000,000	20/04/2020		1 BVA00	20,000,000						
4294648557	CLI_NM - 4205870662	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4294462074	CLI_NM - 4200865603	88	01	12,499,500	15/04/2020		1 BHN99						12,499,500	
4295224762	CLI_NM - 4201479608	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295507190	CLI_NM - 4205980435	88	12	20,000,000	20/04/2020		1 BVA00						20,000,000	
4293869402	CLI_NM - 4201131075	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293983567	CLI_NM - 4205719194	88	01	1,508,300	06/04/2020		1 BLY05							1,508,300
4293140838	CLI_NM - 4205794584	88	12	61,002,000	20/04/2020		1 BGB05							61,002,000
4293869394	CLI_NM - 4205691387	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								20,000,000	1,000,000	25,000			36,001,100	66,510,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 200219	NPWP	: -
Agent Name	: AGT NM - 200219	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	17,501,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			834.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	989,689,827.58		
	Gross APE 15 Month	1,041,689,427.58		
	Persistency Rate		95.01	
	Bonus Rate		7.50	
	2nd Year Premium Collected		39,627,307.75	
	Total 2nd Year Commision			2,972,048.00
12	THR			
13	Other Income			
14	Gross Income			9,722,882.00
15	Tax			-18,072.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,704,810.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291935635	CLI_NM - 4204863615	88	1	166,700	09/04/2020		1 BTL00		16,670	417				
4291935635	CLI_NM - 4204863615	88	1	166,700	09/04/2020		1 BTL00		16,670	417				
4296023890	CLI_NM - 4203001924	88	1	2,500,000	06/04/2020		1 BTU00	30,000,000						
4294460128	CLI_NM - 4204488201	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294899093	CLI_NM - 4205855013	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295069787	CLI_NM - 4205871933	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295233896	CLI_NM - 4205910287	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294899069	CLI_NM - 4205845551	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4295069779	CLI_NM - 4205605273	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4295233938	CLI_NM - 4203001924	88	01	4,000,000	29/04/2020		1 BTU00						4,000,000	
4296023890	CLI_NM - 4203001924	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4293558096	CLI_NM - 4205212504	88	01	850,000	06/04/2020		1 BLY05							850,000
4293695013	CLI_NM - 4205653655	88	01	833,300	06/04/2020		1 BLY05							833,300
4294460086	CLI_NM - 4203893296	88	01	471,200	06/04/2020		1 BHSPP							471,200
4294460086	CLI_NM - 4203893296	88	01	833,300	06/04/2020		1 BLY05							833,300
4294460086	CLI_NM - 4203893296	88	01	12,500	06/04/2020		1 BZF80							12,500
4292681311	CLI_NM - 4205212504	88	01	850,000	06/04/2020		1 BLY05							850,000
4293697035	CLI_NM - 4203495026	88	01	1,500,000	09/04/2020		1 BVA00							1,500,000
4294460078	CLI_NM - 4205483681	88	12	20,000,000	10/04/2020		1 BLY05							20,000,000
4293697019	CLI_NM - 4201566488	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4293697027	CLI_NM - 4205672309	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293528784	CLI_NM - 4200043551	02	01	599	28/04/2020	15,475	BGA05							9,277,108
4293697035	CLI_NM - 4203495026	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
TOTAL								30,000,000	33,340	834			17,501,600	39,627,308

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200303	NPWP	:	-
Agent Name	:	AGT NM - 200303	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	2,100,000.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		10,875.00
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission		
	Net APE 15 Month	734,333,301.53	
	Gross APE 15 Month	887,333,501.53	
	Persistency Rate		82.76
	Bonus Rate		6.25
	2nd Year Premium Collected	126,008,100.00	
	Total 2nd Year Commision		7,875,506.00

12	THR		
13	Other Income		

14	Gross Income		11,136,381.00
15	Tax		-53,409.00

16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		

17	Medical Reimbursement		
18	Cash Payment		11,082,972.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292163443	CLI_NM - 4200882305	88	12	4,000,000	22/04/2020	1	BTL00		400,000	10,000				
4291081349	CLI_NM - 4203125991	88	1	100,000	22/04/2020	1	BTP00		10,000	250				
4291941955	CLI_NM - 4204874061	88	1	100,000	15/04/2020	1	BRTU0		10,000	250				
4291923342	CLI_NM - 4204832708	88	1	150,000	06/04/2020	1	BRTU0		15,000	375				
4295235032	CLI_NM - 4205965886	88	01	2,100,000	09/04/2020	1	BTU00						2,100,000	
4294571734	CLI_NM - 4204642686	88	01	500,000	29/04/2020	1	BLY05						500,000	
4294341716	CLI_NM - 4205365519	88	12	60,000,000	06/04/2020	1	BTU00							60,000,000
4293813285	CLI_NM - 4205584982	88	01	2,499,900	09/04/2020	1	BLY05							2,499,900
4294341724	CLI_NM - 4201532574	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294341732	CLI_NM - 4205794608	88	12	30,000,000	22/04/2020	1	BTU00							30,000,000
4293990505	CLI_NM - 4205726153	88	01	1,666,600	29/04/2020	1	BLY05							1,666,600
4293990505	CLI_NM - 4205726153	88	01	87,500	29/04/2020	1	BPY00							87,500
4293990513	CLI_NM - 4205726154	88	01	1,666,600	29/04/2020	1	BLY05							1,666,600
4293990513	CLI_NM - 4205726154	88	01	87,500	29/04/2020	1	BPY00							87,500
TOTAL									435,000	10,875			2,600,000	126,008,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200369	NPWP	:	-
Agent Name	:	AGT NM - 200369	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			55,721.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	151,924,638.02		
	Gross APE 15 Month	458,517,438.02		
	Persistency Rate		33.13	
	Bonus Rate		0.00	
	2nd Year Premium Collected		15,051,400.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,305,721.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,305,721.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291255042	CLI_NM - 4203802077	88	1	200,000	09/04/2020		1 BTP00		20,000	500				
4292163260	CLI_NM - 4205093357	88	3	1,000,000	22/04/2020		1 BRTU0		100,000	2,500				
4292324656	CLI_NM - 4205352247	88	1	420,000	29/04/2020		1 BTL00		42,000	1,050				
4291081265	CLI_NM - 4203127920	88	1	150,000	29/04/2020		1 BTP00		15,000	375				
4291106963	CLI_NM - 4203427040	88	1	100,000	29/04/2020		1 BTP00		10,000	250				
4291185769	CLI_NM - 4203660233	88	1	333,300	29/04/2020		1 BTP00		33,330	833				
4291212142	CLI_NM - 4203729576	88	1	300,000	29/04/2020		1 BTP00		30,000	750				
4291362939	CLI_NM - 4204092461	88	3	625,000	22/04/2020		1 BTP00		62,500	1,563				
4295517579	CLI_NM - 4205982150	88	1	2,000,000	24/04/2020		1 BTU00	24,000,000						
4292158831	CLI_NM - 4205084701	88	12	4,000,000	15/04/2020		1 BRTU0		400,000	10,000				
4291786665	CLI_NM - 4204719062	88	12	10,000,000	27/04/2020		1 BLY05		1,500,000	37,500				
4292429547	CLI_NM - 4205261134	88	1	160,000	15/04/2020		1 BRTU0		16,000	400				
4295517579	CLI_NM - 4205982150	88	01	2,000,000	24/04/2020		1 BTU00						2,000,000	
4293607810	CLI_NM - 4205614110	88	01	850,000	05/04/2020		1 BLY05							850,000
4294274107	CLI_NM - 4201405136	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293615797	CLI_NM - 4205639050	88	01	850,000	09/04/2020		1 BLY05							850,000
4293607810	CLI_NM - 4205614110	88	01	850,000	15/04/2020		1 BLY05							850,000
4294471927	CLI_NM - 4205794677	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293108066	CLI_NM - 4205683600	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293993970	CLI_NM - 4200303389	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294054640	CLI_NM - 4205736188	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293810067	CLI_NM - 4205685287	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
4293981751	CLI_NM - 4205701202	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL								24,000,000	2,228,830	55,721			2,000,000	15,051,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200407	NPWP	:	-
Agent Name	:	AGT NM - 200407	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			
2	Position Allowance			
3	Internet Allowance			
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"		0.00	
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291094193	CLI_NM - 4203186034	88	1	450,000	09/04/2020		1 BTP00		45,000	1,125				
4291103572	CLI_NM - 4203426375	88	1	700,000	22/04/2020		1 BTP00		70,000	1,750				
4291085332	CLI_NM - 4203137996	88	1	833,300	13/04/2020		1 BTP00		83,330	2,083				
4291104059	CLI_NM - 4203415271	88	1	291,700	06/04/2020		1 BTP00		29,170	729				
TOTAL									227,500	5,688				

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 200411	NPWP	: -
Agent Name	: AGT NM - 200411	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	180,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	90,000,000.00		
	"Total Monthly Bonus Regular"			9,900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,259,550.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,097,549,626.85		
	Gross APE 15 Month	1,410,386,476.85		
	Persistency Rate		77.82	
	Bonus Rate		5.00	
	2nd Year Premium Collected	13,999,000.00		
	Total 2nd Year Commision			699,950.00
12	THR			
13	Other Income			
14	Gross Income			17,609,500.00
15	Tax			-196,487.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			17,413,013.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293313112	CLI_NM - 4205613646	88	1	150,000	22/04/2020		1 BTL00		15,000	375				
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL	30,000,000						
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL		30,000,000	750,000				
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL	30,000,000						
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL		30,000,000	750,000				
4291434274	CLI_NM - 4203882176	88	1	150,000	22/04/2020		1 BTP00		15,000	375				
4290935537	CLI_NM - 4200992620	88	1	200,000	15/04/2020		1 BTP00		20,000	500				
4292640499	CLI_NM - 4205402573	88	12	2,000,000	15/04/2020		1 BTL00		200,000	5,000				
4292636265	CLI_NM - 4205393640	88	12	1,000,000	06/04/2020		1 BRTU0		100,000	2,500				
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00		-75,000,000	-1,875,000				
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00	-50,000,000						
4292756915	CLI_NM - 4205477786	88	1	150,000	06/04/2020		1 BRTU0		15,000	375				
4292017813	CLI_NM - 4204957327	88	1	170,000	06/04/2020		1 BRTU0		17,000	425				
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00	50,000,000						
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00		75,000,000	1,875,000				
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL	30,000,000						
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL		30,000,000	750,000				
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00						-50,000,000	
4295735213	CLI_NM - 4200926732	88	12	50,000,000	01/04/2020		1 BTU00						50,000,000	
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL						30,000,000	
4295735247	CLI_NM - 4205122320	88	12	30,000,000	30/04/2020		1 BSISL						30,000,000	
4292415983	CLI_NM - 4205244955	88	01	190,700	09/04/2020		1 BHSPP							190,700
4292415983	CLI_NM - 4205244955	88	01	37,500	09/04/2020		1 BZF80							8,300
4293808061	CLI_NM - 4205677101	88	01	2,100,000	09/04/2020		1 BTU00							2,100,000
4293683951	CLI_NM - 4202823174	88	01	2,100,000	15/04/2020		1 BTU00							2,100,000
4294329661	CLI_NM - 4205763618	88	01	2,100,000	22/04/2020		1 BTU00							2,100,000
4293982189	CLI_NM - 4205693293	88	01	3,000,000	22/04/2020		1 BTU00							3,000,000
4293982197	CLI_NM - 4205696942	88	01	3,000,000	22/04/2020		1 BTU00							3,000,000
4294460938	CLI_NM - 4205780742	88	01	1,000,000	29/04/2020		1 BVA00							1,000,000
4294563483	CLI_NM - 4205799558	88	01	500,000	29/04/2020		1 BLY05							500,000
TOTAL								90,000,000	90,382,000	2,259,550			90,000,000	13,999,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200416	NPWP	:	-
Agent Name	:	AGT NM - 200416	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Reguler			
	MTD Target APE	0.75		
	Production Credit	532,330,000.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	532,330,000.00		
	"Total Monthly Bonus Reguler"			67,872,075.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,436,676,774.33		
	Gross APE 15 Month	1,954,301,574.33		
	Persistency Rate		73.51	
	Bonus Rate		5.00	
	2nd Year Premium Collected		22,257,800.00	
	Total 2nd Year Commision			1,112,890.00
12	THR			
13	Other Income			
14	Gross Income			73,735,215.00
15	Tax			-1,618,380.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			72,116,835.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45	154,110,000						
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45	154,110,000						
4291800086	CLI_NM - 4204730636	88	1	100,000	06/04/2020	1	BTL00		10,000	250				
4295536017	CLI_NM - 4203836905	88	12	70,000,000	01/04/2020	1	BFI25	70,000,000						
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45	154,110,000						
4295536017	CLI_NM - 4203836905	88	12	70,000,000	01/04/2020	1	BFI25						70,000,000	
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45						154,110,000	
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45						154,110,000	
4295536025	CLI_NM - 4200812445	02	12	10,000	30/04/2020	15,411	BFI45						154,110,000	
4294331683	CLI_NM - 4201539925	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
4293472413	CLI_NM - 4205652306	88	01	20,257,800	28/04/2020	1	BGD05							20,257,800
TOTAL								532,330,000	10,000	250			532,330,000	22,257,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 200475	NPWP	: -
Agent Name	: AGT NM - 200475	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	25,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	42,999,900.00		
	"Total Monthly Bonus Regular"			967,498.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			21,579.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,663,554,652.32		
	Gross APE 15 Month	2,226,765,852.32		
	Persistency Rate		74.71	
	Bonus Rate		5.00	
	2nd Year Premium Collected		50,000,000.00	
	Total 2nd Year Commision			2,500,000.00
12	THR			
13	Other Income			
14	Gross Income			10,239,077.00
15	Tax			-30,977.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,208,100.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292169499	CLI_NM - 4204780689	88	6	2,500,000	29/04/2020		1 BRTU0		250,000	6,250				
4292550573	CLI_NM - 4205358790	88	12	12,000,000	15/04/2020		1 BLT05		613,149	15,329				
4295915062	CLI_NM - 4205326707	88	12	25,000,000	28/04/2020		1 BTU00	25,000,000						
4295907903	CLI_NM - 4205976427	88	12	35,000,000	01/04/2020		1 BTU00	-35,000,000						
4295907903	CLI_NM - 4205976427	88	12	35,000,000	01/04/2020		1 BTU00	35,000,000						
4295907903	CLI_NM - 4205976427	88	12	35,000,000	01/04/2020		1 BTU00						-35,000,000	
4295065900	CLI_NM - 4205872065	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295907887	CLI_NM - 4200922392	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294760584	CLI_NM - 4204155351	88	03	12,500,000	17/04/2020		1 BTU00						12,500,000	
4295356044	CLI_NM - 4205915930	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295907903	CLI_NM - 4205976427	88	12	35,000,000	01/04/2020		1 BTU00						35,000,000	
4295915062	CLI_NM - 4205326707	88	12	25,000,000	28/04/2020		1 BTU00						25,000,000	
4294559028	CLI_NM - 4204033773	88	12	25,000,000	29/04/2020		1 BLY05							25,000,000
4294559036	CLI_NM - 4204018339	88	12	25,000,000	29/04/2020		1 BLY05							25,000,000
TOTAL								25,000,000	863,149	21,579			42,999,900	50,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200515	NPWP	:	-
Agent Name	:	AGT NM - 200515	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	18,774,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			17,548.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,103,179,188.92		
	Gross APE 15 Month	1,363,661,388.92		
	Persistency Rate		80.90	
	Bonus Rate		6.25	
	2nd Year Premium Collected		6,563,300.00	
	Total 2nd Year Commision			410,206.00
12	THR			
13	Other Income			
14	Gross Income			5,177,754.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,177,754.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291258335	CLI_NM - 4203818224	88	1	200,000	09/04/2020		1 BTP00		20,000	500				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		1,000	25				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	850,000	30/04/2020		1 BLY05		93,971	2,349				
4293299360	CLI_NM - 4203506538	88	1	500,000	29/04/2020		1 BRTU0		50,000	1,250				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		1,000	25				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	850,000	30/04/2020		1 BLY05		93,971	2,349				
4291307108	CLI_NM - 4203621111	88	1	200,000	15/04/2020		1 BTP00		20,000	500				
4293299360	CLI_NM - 4203506538	88	1	500,000	15/04/2020		1 BRTU0		50,000	1,250				
4292787795	CLI_NM - 4205480996	88	1	150,000	28/04/2020		1 BTL00		14,000	350				
4295514386	CLI_NM - 4205922287	88	1	350,000	06/04/2020		1 BRTU0		35,000	875				
4292863372	CLI_NM - 4202725171	88	1	150,000	07/04/2020		1 BRTU0		15,000	375				
4292467828	CLI_NM - 4204237826	88	1	230,000	06/04/2020		1 BRTU0		23,000	575				
4293109452	CLI_NM - 4203534241	88	1	1,000,000	06/04/2020		1 BRTU0		100,000	2,500				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		1,000	25				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	150,000	30/04/2020		1 BTL00		15,000	375				
4292787795	CLI_NM - 4205480996	88	1	850,000	30/04/2020		1 BLY05		93,971	2,349				
4295236030	CLI_NM - 4205905963	88	01	163,100	06/04/2020		1 BPH05						163,100	
4295236030	CLI_NM - 4205905963	88	01	25,000	06/04/2020		1 BPY00						25,000	
4295236030	CLI_NM - 4205905963	88	01	12,500	06/04/2020		1 BZF80						12,500	
4295514386	CLI_NM - 4205922287	88	01	350,000	06/04/2020		1 BVA00						350,000	
4295230207	CLI_NM - 4205866409	88	01	4,200,000	06/04/2020		1 BTU00						4,200,000	
4295236030	CLI_NM - 4205905963	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295236030	CLI_NM - 4205905963	88	01	200,800	06/04/2020		1 BHSPp						200,800	
4295736609	CLI_NM - 4205524657	88	01	2,500,000	06/04/2020		1 BVA00						2,500,000	
4295354247	CLI_NM - 4205889552	88	01	2,090,000	09/04/2020		1 BTU00						2,090,000	
4295353835	CLI_NM - 4205889419	88	01	500,000	12/04/2020		1 BLY05						500,000	
4295222600	CLI_NM - 4203590838	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295734844	CLI_NM - 4205943998	88	01	2,000,000	21/04/2020		1 BTU00						2,000,000	
4294646403	CLI_NM - 4202733275	88	01	2,083,400	22/04/2020		1 BTU00						2,083,400	
4295355855	CLI_NM - 4205895284	88	01	500,000	29/04/2020		1 BLY05						500,000	
4295222576	CLI_NM - 4205884381	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4294326881	CLI_NM - 4205770516	88	01	1,166,600	06/04/2020		1 BLY10							1,166,600
4294326881	CLI_NM - 4205770516	88	01	396,700	06/04/2020		1 BHS00							396,700
4293687879	CLI_NM - 4203847057	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293693398	CLI_NM - 4201399232	88	01	1,000,000	09/04/2020		1 BLY05							1,000,000
4294326857	CLI_NM - 4205758343	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
TOTAL									701,912	17,548			20,124,600	6,563,300

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 200573	NPWP	: -
Agent Name	: AGT NM - 200573	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	263,417,600.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	164,184,800.00		
	"Total Monthly Bonus Regular"			21,344,024.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			800.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,778,443,881.27		
	Gross APE 15 Month	3,261,073,881.27		
	Persistency Rate		85.20	
	Bonus Rate		6.25	
	2nd Year Premium Collected		417,848,160.27	
	Total 2nd Year Commision			26,115,510.00
12	THR			
13	Other Income			
14	Gross Income			54,210,334.00
15	Tax			-2,191,389.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			52,018,945.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295917340	CLI_NM - 4205979997	88	12	20,000,000	17/04/2020		1 BLY05	20,000,000						
4295917373	CLI_NM - 4205983650	88	6	10,000,000	30/04/2020		1 BLY05	20,000,000						
4295917373	CLI_NM - 4205983650	88	6	6,560,000	30/04/2020		1 BGT05	13,120,000						
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295917399	CLI_NM - 4201772658	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4295917373	CLI_NM - 4205983650	88	6	10,000,000	30/04/2020		1 BLY05	20,000,000						
4295917373	CLI_NM - 4205983650	88	6	6,560,000	30/04/2020		1 BGT05	13,120,000						
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295917399	CLI_NM - 4201772658	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4292326297	CLI_NM - 4205202356	88	1	160,000	06/04/2020		1 BRTU0		16,000	400				
4292326388	CLI_NM - 4205202375	88	1	160,000	06/04/2020		1 BRTU0		16,000	400				
4295917373	CLI_NM - 4205983650	88	6	10,000,000	30/04/2020		1 BLY05	20,000,000						
4295917373	CLI_NM - 4205983650	88	6	6,560,000	30/04/2020		1 BGT05	13,120,000						
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295917399	CLI_NM - 4201772658	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4295917340	CLI_NM - 4205979997	88	12	20,000,000	17/04/2020		1 BLY05						20,000,000	
4295917373	CLI_NM - 4205983650	88	06	10,000,000	30/04/2020		1 BLY05						10,000,000	
4295917373	CLI_NM - 4205983650	88	06	6,560,000	30/04/2020		1 BGT05						6,560,000	
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917399	CLI_NM - 4201772658	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4295917373	CLI_NM - 4205983650	88	06	10,000,000	30/04/2020		1 BLY05						10,000,000	
4295917373	CLI_NM - 4205983650	88	06	6,560,000	30/04/2020		1 BGT05						6,560,000	
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917399	CLI_NM - 4201772658	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4295917373	CLI_NM - 4205983650	88	06	10,000,000	30/04/2020		1 BLY05						10,000,000	
4295917373	CLI_NM - 4205983650	88	06	6,560,000	30/04/2020		1 BGT05						6,560,000	
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917399	CLI_NM - 4201772658	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4295917373	CLI_NM - 4205983650	88	06	10,000,000	30/04/2020		1 BLY05						10,000,000	
4295917373	CLI_NM - 4205983650	88	06	6,560,000	30/04/2020		1 BGT05						6,560,000	
4295917381	CLI_NM - 4205984023	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917399	CLI_NM - 4201772658	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4293879393	CLI_NM - 4204807254	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294466125	CLI_NM - 4205784246	88	12	50,000,000	06/04/2020		1 BLY05							50,000,000
4294466125	CLI_NM - 4205784246	88	12	8,888,200	06/04/2020		1 BHSP							8,888,200
4294466125	CLI_NM - 4205784246	88	12	150,000	06/04/2020		1 BZF80							150,000
4294565363	CLI_NM - 4205783934	88	12	50,000,000	06/04/2020		1 BLY05							50,000,000
4294565363	CLI_NM - 4205783934	88	12	8,362,800	06/04/2020		1 BHSP							8,362,800
4294565363	CLI_NM - 4205783934	88	12	593,800	06/04/2020		1 BPH05							593,800
4294565363	CLI_NM - 4205783934	88	12	1,320,000	06/04/2020		1 BPY00							1,320,000
4294565363	CLI_NM - 4205783934	88	12	150,000	06/04/2020		1 BZF80							150,000
4294565371	CLI_NM - 4205771710	88	12	50,000,000	06/04/2020		1 BLY05							50,000,000
4294565371	CLI_NM - 4205771710	88	12	7,726,100	06/04/2020		1 BHSP							7,726,100
4294565371	CLI_NM - 4205771710	88	12	1,240,000	06/04/2020		1 BPH05							1,240,000
4294565371	CLI_NM - 4205771710	88	12	1,320,000	06/04/2020		1 BPY00							1,320,000
4294565371	CLI_NM - 4205771710	88	12	150,000	06/04/2020		1 BZF80							150,000
4294565389	CLI_NM - 4205783925	88	12	50,000,000	06/04/2020		1 BLY05							50,000,000
4294565389	CLI_NM - 4205783925	88	12	8,152,700	06/04/2020		1 BHSP							8,152,700
4294565389	CLI_NM - 4205783925	88	12	841,400	06/04/2020		1 BPH05							841,400
4294565389	CLI_NM - 4205783925	88	12	1,320,000	06/04/2020		1 BPY00							1,320,000
4294565389	CLI_NM - 4205783925	88	12	150,000	06/04/2020		1 BZF80							150,000
4293608495	CLI_NM - 4203495085	88	01	1,166,600	09/04/2020		1 BLY05							1,166,600
4293608495	CLI_NM - 4203495085	88	01	329,700	09/04/2020		1 BGT05							329,700
4293692655	CLI_NM - 4205654942	88	01	1,250,000	20/04/2020		1 BLY05							1,250,000
4293734341	CLI_NM - 4205131426	88	12	20,000,000	20/04/2020		1 BLY05							16,931,507
4293487452	CLI_NM - 4203382005	88	12	152,992,000	22/04/2020		1 BGC05							44,430,553
4294466109	CLI_NM - 4201528448	88	12	100,000,000	22/04/2020		1 BLY05							100,000,000
4294466109	CLI_NM - 4201528448	88	12	10,375,000	22/04/2020		1 BGT05							10,375,000
4293734374	CLI_NM - 4205669704	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
TOTAL								263,417,600	32,000	800			164,184,800	417,848,160

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	: 200640	NPWP	: -
Agent Name	: AGT NM - 200640	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	17,998,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	22,348,910.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			8,039.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	224,452,349.46		
	Gross APE 15 Month	783,928,949.46		
	Persistency Rate		28.63	
	Bonus Rate		0.00	
	2nd Year Premium Collected		31,798,500.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,258,039.00
15	Tax			-81,451.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,176,588.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291338640	CLI_NM - 4202850872	88	1	200,000	09/04/2020		1 BTP00		20,000	500				
4295916490	CLI_NM - 4205976956	88	1	1,499,900	09/04/2020		1 BLY05	17,998,800						
4295515250	CLI_NM - 4205935683	88	1	1,499,900	14/04/2020		1 BLY05		14,955	374				
4291247973	CLI_NM - 4203769548	88	1	200,000	10/04/2020		1 BTP00		20,000	500				
4291927905	CLI_NM - 4200539580	88	12	10,000,000	24/04/2020		1 BLT05		176,588	4,415				
4291277475	CLI_NM - 4202771316	88	1	300,000	15/04/2020		1 BTP00		30,000	750				
4291832345	CLI_NM - 4204794967	88	1	600,000	12/04/2020		1 BTP00		60,000	1,500				
4295515318	CLI_NM - 4203988930	88	01	1,499,900	01/04/2020		1 BLY05						-1,499,900	
4295515268	CLI_NM - 4204197862	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295515334	CLI_NM - 4205808886	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295515250	CLI_NM - 4205935683	88	01	1,499,900	14/04/2020		1 BLY05						1,499,900	
4295515250	CLI_NM - 4205935683	88	01	1,499,900	14/04/2020		1 BLY05						1,499,900	
4295515250	CLI_NM - 4205935683	88	01	1,499,900	14/04/2020		1 BLY05						1,349,910	
4294559481	CLI_NM - 4205842835	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294559499	CLI_NM - 4205842347	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295225702	CLI_NM - 4205878156	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295235461	CLI_NM - 4204507134	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294339181	CLI_NM - 4205126859	88	01	1,499,900	22/04/2020		1 BLY05						299,980	
4295734612	CLI_NM - 4204991810	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295736773	CLI_NM - 4205946788	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295235438	CLI_NM - 4202925356	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295235446	CLI_NM - 4205903259	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295736781	CLI_NM - 4205101718	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295225694	CLI_NM - 4205872652	88	06	25,000,000	29/04/2020		1 BLY05						4,034,492	
4295916490	CLI_NM - 4205976956	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4293803419	CLI_NM - 4205675420	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293868404	CLI_NM - 4205689550	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293868438	CLI_NM - 4202537376	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294279189	CLI_NM - 4205765683	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293687408	CLI_NM - 4205652451	88	01	850,000	06/04/2020		1 BLY05							850,000
4293738995	CLI_NM - 4204457970	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293687424	CLI_NM - 4205482319	88	01	850,000	07/04/2020		1 BLY05							850,000
4294048683	CLI_NM - 4205705735	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4294339165	CLI_NM - 4205774732	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293730075	CLI_NM - 4202842445	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293984631	CLI_NM - 4202537376	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294048683	CLI_NM - 4205705735	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294055415	CLI_NM - 4205404750	88	01	2,083,300	20/04/2020		1 BTU00							2,083,300
4294055415	CLI_NM - 4205404750	88	01	2,083,300	20/04/2020		1 BTU00							2,083,300
4294055415	CLI_NM - 4205404750	88	01	2,083,300	20/04/2020		1 BTU00							2,083,300
4293868362	CLI_NM - 4205684119	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294279148	CLI_NM - 4204814907	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293549020	CLI_NM - 4203015541	88	01	850,000	23/04/2020		1 BLY05							850,000
4293868396	CLI_NM - 4204785407	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294279148	CLI_NM - 4204814907	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294279171	CLI_NM - 4205765633	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								17,998,800	321,543	8,039			26,683,382	31,798,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement
April 2020

Agent Code	: 200709	NPWP	: -
Agent Name	: AGT NM - 200709	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	175,968,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	32,164,000.00		
	"Total Monthly Bonus Regular"			723,690.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			126,759.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	728,042,359.56		
	Gross APE 15 Month	1,186,733,959.56		
	Persistency Rate		61.35	
	Bonus Rate		0.00	
	2nd Year Premium Collected		17,673,800.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,100,449.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,100,449.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292414853	CLI_NM - 4205244559	88	3	3,000,000	09/04/2020		1 BRTU0		300,000	7,500				
4291367987	CLI_NM - 4202979966	88	1	150,000	09/04/2020		1 BTP00		15,000	375				
4292468552	CLI_NM - 4205687635	88	1	100,000	09/04/2020		1 BRTU0		10,000	250				
4291939611	CLI_NM - 4202799965	88	1	100,000	09/04/2020		1 BRTU0		10,000	250				
4291939629	CLI_NM - 4202601665	88	1	120,000	09/04/2020		1 BRTU0		12,000	300				
4294686888	CLI_NM - 4201510245	88	1	4,888,000	30/04/2020		1 BFI65	58,656,000						
4291504563	CLI_NM - 4204487354	88	1	150,000	29/04/2020		1 BTP00		15,000	375				
4294686888	CLI_NM - 4201510245	88	1	4,888,000	30/04/2020		1 BFI65	58,656,000						
4292472810	CLI_NM - 4205332065	88	1	100,000	15/04/2020		1 BRTU0		10,000	250				
4291883660	CLI_NM - 4204285266	88	1	500,000	15/04/2020		1 BRTU0		50,000	1,250				
4295520490	CLI_NM - 4205965917	88	1	5,000,000	03/04/2020		1 BTU00		4,500,000	112,500				
4292605070	CLI_NM - 4205393585	88	1	100,000	06/04/2020		1 BRTU0		10,000	250				
4291821686	CLI_NM - 4202613534	88	1	100,000	06/04/2020		1 BTL00		10,000	250				
4291924183	CLI_NM - 4204835055	88	1	166,700	06/04/2020		1 BRTU0		16,670	417				
4291924290	CLI_NM - 4204835070	88	1	166,700	06/04/2020		1 BRTU0		16,670	417				
4292273762	CLI_NM - 4205147585	88	1	200,000	06/04/2020		1 BRTU0		20,000	500				
4291406348	CLI_NM - 4204495385	88	1	150,000	06/04/2020		1 BTP00		15,000	375				
4291697292	CLI_NM - 4204573830	88	3	450,000	06/04/2020		1 BTP00		45,000	1,125				
4291777680	CLI_NM - 4204719464	88	1	150,000	06/04/2020		1 BTP00		15,000	375				
4294686888	CLI_NM - 4201510245	88	1	4,888,000	30/04/2020		1 BFI65	58,656,000						
4295520490	CLI_NM - 4205965917	88	01	5,000,000	09/04/2020		1 BTU00						5,000,000	
4294328747	CLI_NM - 4205803397	88	01	1,500,000	09/04/2020		1 BVA00						1,500,000	
4295520482	CLI_NM - 4200699456	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294765526	CLI_NM - 4202506303	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294765526	CLI_NM - 4202506303	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294906013	CLI_NM - 4205231844	88	01	3,000,000	22/04/2020		1 BVA00						3,000,000	
4295520474	CLI_NM - 4205949785	88	01	1,499,900	29/04/2020		1 BLY05						199,987	
4295234860	CLI_NM - 4205902525	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294686888	CLI_NM - 4201510245	88	01	4,888,000	30/04/2020		1 BFI65						4,888,000	
4294686888	CLI_NM - 4201510245	88	01	4,888,000	30/04/2020		1 BFI65						4,888,000	
4294686888	CLI_NM - 4201510245	88	01	4,888,000	30/04/2020		1 BFI65						4,888,000	
4293608438	CLI_NM - 4205652459	88	01	500,000	06/04/2020		1 BLY05							500,000
4293608438	CLI_NM - 4205652459	88	01	7,100	06/04/2020		1 BPY00							7,100
4293697332	CLI_NM - 4205215112	88	01	500,000	06/04/2020		1 BLY05							500,000
4294166055	CLI_NM - 4202697076	88	01	500,000	06/04/2020		1 BLY05							500,000
4293994788	CLI_NM - 4205714174	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293697290	CLI_NM - 4205672191	88	01	500,000	22/04/2020		1 BLY05							500,000
4293879286	CLI_NM - 4205696748	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293879294	CLI_NM - 4205701549	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293994770	CLI_NM - 4205710507	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4294054947	CLI_NM - 4205723969	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293608420	CLI_NM - 4205645483	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4294166030	CLI_NM - 4205740218	88	01	4,166,700	29/04/2020		1 BTU00							4,166,700
TOTAL								175,968,000	5,070,340	126,759			32,363,987	17,673,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	: 200729	NPWP	: -
Agent Name	: AGT NM - 200729	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	96,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	23,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	540,616,945.30		
	Gross APE 15 Month	691,324,945.30		
	Persistency Rate		78.20	
	Bonus Rate		5.00	
	2nd Year Premium Collected		3,999,900.00	
	Total 2nd Year Commision			199,995.00
12	THR			
13	Other Income			
14	Gross Income			3,452,245.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,452,245.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292424316	CLI_NM - 4205258355	88	3	500,000	29/04/2020		1 BRTU0		50,000	1,250				
4292425222	CLI_NM - 4205258691	88	1	250,000	29/04/2020		1 BTL00		25,000	625				
4292480698	CLI_NM - 4205345950	88	1	150,000	29/04/2020		1 BTL00		15,000	375				
4295737417	CLI_NM - 4205748790	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4295737417	CLI_NM - 4205748790	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4295737409	CLI_NM - 4205981320	88	1	2,000,000	27/04/2020		1 BTU00	24,000,000						
4295737417	CLI_NM - 4205748790	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4294651148	CLI_NM - 4200016884	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294651098	CLI_NM - 4205845423	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295737409	CLI_NM - 4205981320	88	01	2,000,000	27/04/2020		1 BTU00						2,000,000	
4295737417	CLI_NM - 4205748790	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4295737417	CLI_NM - 4205748790	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4295737417	CLI_NM - 4205748790	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4293983047	CLI_NM - 4200862796	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4294563368	CLI_NM - 4205033257	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
TOTAL								96,000,000	90,000	2,250			23,499,900	3,999,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	200753	NPWP	:	-
Agent Name	:	AGT NM - 200753	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			22,167.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	140,575,601.29		
	Gross APE 15 Month	813,712,801.29		
	Persistency Rate		17.28	
	Bonus Rate		0.00	
	2nd Year Premium Collected		3,100,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,772,167.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,772,167.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293301018	CLI_NM - 4205612460	88	1	2,000,000	11/04/2020		1 BTL00		200,000	5,000				
4292318823	CLI_NM - 4204864040	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4292090737	CLI_NM - 4203896306	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4292123991	CLI_NM - 4200214023	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4292163559	CLI_NM - 4202757458	88	12	2,000,000	22/04/2020		1 BTL00		200,000	5,000				
4292307776	CLI_NM - 4205167416	88	1	166,700	14/04/2020		1 BTL00		16,670	417				
4292165257	CLI_NM - 4205093964	88	1	100,000	29/04/2020		1 BTL00		10,000	250				
4292318823	CLI_NM - 4204864040	88	1	100,000	29/04/2020		1 BTL00		10,000	250				
4292307776	CLI_NM - 4205167416	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4292090737	CLI_NM - 4203896306	88	1	100,000	29/04/2020		1 BTL00		10,000	250				
4292089861	CLI_NM - 4205039031	88	12	2,000,000	04/04/2020		1 BTL00		200,000	5,000				
4292159292	CLI_NM - 4204631934	88	12	1,000,000	15/04/2020		1 BTL00		100,000	2,500				
4292084847	CLI_NM - 4205032686	88	1	833,500	15/04/2020		1 BTL00		83,350	2,084				
4295730149	CLI_NM - 4203119579	88	1	2,000,000	13/04/2020		1 BTU00	-24,000,000						
4291738203	CLI_NM - 4204859593	88	1	100,000	06/04/2020		1 BTL00		10,000	250				
4294905304	CLI_NM - 4205607651	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295730149	CLI_NM - 4203119579	88	01	2,000,000	13/04/2020		1 BTU00						-2,000,000	
4293621381	CLI_NM - 4205656279	88	01	3,100,000	06/04/2020		1 BVA00							3,100,000
TOTAL								-24,000,000	886,690	22,167			0	3,100,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 200842	NPWP	: -
Agent Name	: AGT NM - 200842	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	35,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	38,503,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			31,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	-376,811,300.00		
	Gross APE 15 Month	536,176,100.00		
	Persistency Rate		-70.28	
	Bonus Rate		0.00	
	2nd Year Premium Collected		26,088,100.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,281,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,281,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292635325	CLI_NM - 4200270618	88	12	10,000,000	09/04/2020		1 BRTU0		1,000,000	25,000				
4292641760	CLI_NM - 4205408566	88	1	150,000	29/04/2020		1 BTL00		15,000	375				
4291317826	CLI_NM - 4203988836	88	1	500,000	10/04/2020		1 BTP00		50,000	1,250				
4295738373	CLI_NM - 4205974038	88	12	35,000,000	29/04/2020		1 BLY05	35,000,000						
4291317826	CLI_NM - 4203988836	88	1	500,000	15/04/2020		1 BTP00		50,000	1,250				
4291694554	CLI_NM - 4204556768	02	12	1,200	15/04/2020	15,147	BPX00				3,786,750	150		
4293995587	CLI_NM - 4205549320	88	1	500,000	15/04/2020		1 BRTU0		50,000	1,250				
4291701300	CLI_NM - 4204471836	88	1	750,000	06/04/2020		1 BTP00		75,000	1,875				
4294328903	CLI_NM - 4200923060	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295738365	CLI_NM - 4205965501	88	01	2,001,600	09/04/2020		1 BLY05						2,001,600	
4295738357	CLI_NM - 4205948299	88	01	2,001,600	29/04/2020		1 BLY05						600,480	
4295738373	CLI_NM - 4205974038	88	12	35,000,000	29/04/2020		1 BLY05						35,000,000	
4293803377	CLI_NM - 4205677729	88	01	2,084,900	06/04/2020		1 BLY05							2,084,900
4293803401	CLI_NM - 4205689754	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4293742310	CLI_NM - 4203620564	88	01	1,500,000	06/04/2020		1 BVA00							1,500,000
4294328895	CLI_NM - 4205785340	88	12	18,000,000	15/04/2020		1 BLY05							18,000,000
4293995587	CLI_NM - 4205549320	88	01	1,500,000	15/04/2020		1 BVA00							1,500,000
4294055092	CLI_NM - 4205728635	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
TOTAL								35,000,000	1,240,000	31,000	3,786,750	150	39,103,680	26,088,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201004	NPWP	: -
Agent Name	: AGT NM - 201004	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	72,892,600.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	53,643,700.00		
	"Total Monthly Bonus Regular"			3,218,622.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			15,425.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,260,994,738.82		
	Gross APE 15 Month	2,027,219,538.82		
	Persistency Rate		62.20	
	Bonus Rate		0.00	
	2nd Year Premium Collected		267,556,912.33	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			9,984,047.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,984,047.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295912978	CLI_NM - 4205977053	88	12	22,000,000	09/04/2020		1 BLY05	22,000,000						
4295912978	CLI_NM - 4205977053	88	12	998,900	09/04/2020		1 BHSP	998,900						
4295912978	CLI_NM - 4205977053	88	12	1,922,900	09/04/2020		1 BHSP	1,922,900						
4295912978	CLI_NM - 4205977053	88	12	1,972,000	09/04/2020		1 BHSP	1,972,000						
4295912986	CLI_NM - 4205979787	88	1	1,749,900	29/04/2020		1 BLY05	20,998,800						
4292151539	CLI_NM - 4205077267	02	12	400	21/04/2020	15,425	BRTU0		617,000	15,425				
4295912960	CLI_NM - 4205970177	88	12	25,000,000	08/04/2020		1 BTU00	25,000,000						
4295912960	CLI_NM - 4205970177	88	12	25,000,000	08/04/2020		1 BTU00						25,000,000	
4295912978	CLI_NM - 4205977053	88	12	22,000,000	09/04/2020		1 BLY05						22,000,000	
4295912978	CLI_NM - 4205977053	88	12	1,972,000	09/04/2020		1 BHSP						1,972,000	
4295912978	CLI_NM - 4205977053	88	12	1,922,900	09/04/2020		1 BHSP						1,922,900	
4295912978	CLI_NM - 4205977053	88	12	998,900	09/04/2020		1 BHSP						998,900	
4295912986	CLI_NM - 4205979787	88	01	1,749,900	29/04/2020		1 BLY05						1,749,900	
4293683530	CLI_NM - 4205652829	88	01	850,000	06/04/2020		1 BLY05							850,000
4294333838	CLI_NM - 4205785502	88	12	50,000,000	06/04/2020		1 BTU00							50,000,000
4294333846	CLI_NM - 4205786443	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4293551281	CLI_NM - 4203777340	88	01	2,167,700	08/04/2020		1 BGT10							2,167,700
4293551281	CLI_NM - 4203777340	88	01	1,121,000	08/04/2020		1 BLY10							1,121,000
4293551281	CLI_NM - 4203777340	88	01	19,600	08/04/2020		1 BADD0							19,600
4294209913	CLI_NM - 4201341885	88	12	7,474,200	16/04/2020		1 BHC00							7,474,200
4294209913	CLI_NM - 4201341885	88	12	5,483,300	16/04/2020		1 BHOP							5,483,300
4294209913	CLI_NM - 4201341885	88	12	3,341,500	16/04/2020		1 BHDNT							3,341,500
4294209905	CLI_NM - 4203777340	88	12	87,156,000	18/04/2020		1 BGB05							26,027,408
4294209905	CLI_NM - 4203777340	88	12	800,000	18/04/2020		1 BADD0							238,904
4294567062	CLI_NM - 4200621842	88	12	120,000,000	22/04/2020		1 BTU00							120,000,000
4294155249	CLI_NM - 4205735970	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4293882785	CLI_NM - 4205519128	88	01	4,166,700	29/04/2020		1 BTU00							4,166,700
4294567088	CLI_NM - 4205797754	88	12	20,000,000	29/04/2020		1 BLY05							20,000,000
TOTAL								72,892,600	617,000	15,425			53,643,700	267,556,912

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201216	NPWP	: -
Agent Name	: AGT NM - 201216	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	125,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	135,701,600.00		
	"Total Monthly Bonus Regular"			14,927,176.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			875.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,372,334,051.23		
	Gross APE 15 Month	2,774,428,651.23		
	Persistency Rate		85.51	
	Bonus Rate		6.25	
	2nd Year Premium Collected		80,932,913.33	
	Total 2nd Year Commision			5,058,307.00
12	THR			
13	Other Income			
14	Gross Income			26,736,358.00
15	Tax			-482,699.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			26,253,659.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4293491934	CLI_NM - 4205631765	88	1	250,000	29/04/2020		1 BTL00		25,000	625				
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4292256064	CLI_NM - 4205118000	88	1	100,000	15/04/2020		1 BRTU0		10,000	250				
4295912887	CLI_NM - 4205716943	88	12	35,000,000	28/04/2020		1 BTU00	35,000,000						
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295514139	CLI_NM - 4205927439	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295731329	CLI_NM - 4205949784	88	01	2,100,000	06/04/2020		1 BTU00						2,100,000	
4294764701	CLI_NM - 4205821684	88	01	1,000,000	06/04/2020		1 BLY05						1,000,000	
4294764693	CLI_NM - 4203740827	88	01	2,500,000	09/04/2020		1 BTU00						2,500,000	
4295514121	CLI_NM - 4204885980	88	01	2,085,000	15/04/2020		1 BTU00						2,085,000	
4295061883	CLI_NM - 4204181723	88	03	4,500,000	20/04/2020		1 BLY05						2,126,374	
4295510012	CLI_NM - 4202953803	88	01	1,516,600	29/04/2020		1 BLY05						1,516,600	
4295912887	CLI_NM - 4205716943	88	12	35,000,000	28/04/2020		1 BTU00						35,000,000	
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295912895	CLI_NM - 4205144241	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4293806651	CLI_NM - 4205518331	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4294470796	CLI_NM - 4202922711	88	12	10,000,000	06/04/2020		1 BLY05							10,000,000
4294470804	CLI_NM - 4204223487	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4294470812	CLI_NM - 4202767358	88	12	10,000,000	06/04/2020		1 BLY05							10,000,000
4294330669	CLI_NM - 4205751517	88	01	1,999,900	22/04/2020		1 BLY05							1,066,613
4294461381	CLI_NM - 4205461280	88	01	833,300	22/04/2020		1 BLY05							833,300
4294470788	CLI_NM - 4205782205	88	12	20,000,000	22/04/2020		1 BLY05							20,000,000
4294470838	CLI_NM - 4205793550	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4293740561	CLI_NM - 4205671796	88	01	850,000	22/04/2020		1 BLY05							850,000
4294055266	CLI_NM - 4205641893	88	01	1,516,600	22/04/2020		1 BLY05							1,516,600
4293806644	CLI_NM - 4205674377	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
4293806644	CLI_NM - 4205674377	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								125,000,000	35,000	875			138,827,974	80,932,913

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201240	NPWP	: -
Agent Name	: AGT NM - 201240	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	20,766,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			7,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,079,482,545.48		
	Gross APE 15 Month	1,282,981,345.48		
	Persistency Rate		84.14	
	Bonus Rate		6.25	
	2nd Year Premium Collected		61,771,341.45	
	Total 2nd Year Commision			3,860,709.00
12	THR			
13	Other Income			
14	Gross Income			7,117,709.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			7,117,709.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291836619	CLI_NM - 4204806786	88	1	100,000	11/04/2020		1 BTL00		10,000	250				
4292166750	CLI_NM - 4205098157	88	12	2,000,000	29/04/2020		1 BTL00		200,000	5,000				
4291831180	CLI_NM - 4204793750	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4291156992	CLI_NM - 4204623365	88	1	200,000	22/04/2020		1 BTP00		20,000	500				
4292675495	CLI_NM - 4204426027	88	1	400,000	06/04/2020		1 BTL00		40,000	1,000				
4295507893	CLI_NM - 4205051475	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294571056	CLI_NM - 4205820167	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294571064	CLI_NM - 4205820008	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4294899358	CLI_NM - 4205841096	88	01	1,516,600	09/04/2020		1 BLY05						1,516,600	
4294899366	CLI_NM - 4205842670	88	01	1,666,600	15/04/2020		1 BLY05						1,666,600	
4294571072	CLI_NM - 4205799378	88	01	1,733,700	22/04/2020		1 BVA00						1,733,700	
4294899382	CLI_NM - 4204439757	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4295507901	CLI_NM - 4205701874	88	01	1,666,600	22/04/2020		1 BLY05						1,666,600	
4294571080	CLI_NM - 4205816067	88	01	1,666,600	26/04/2020		1 BLY05						722,193	
4295507943	CLI_NM - 4205970765	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295063863	CLI_NM - 4205851352	88	01	1,516,600	29/04/2020		1 BLY05						1,516,600	
4295230439	CLI_NM - 4205901445	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4293804532	CLI_NM - 4204767871	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294562774	CLI_NM - 4204464152	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294562782	CLI_NM - 4205021123	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294562808	CLI_NM - 4205785079	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294562816	CLI_NM - 4205787075	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293880805	CLI_NM - 4205715588	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4294470929	CLI_NM - 4205776539	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4293544666	CLI_NM - 4204623362	88	01	850,000	22/04/2020		1 BVA00							850,000
4294562824	CLI_NM - 4205794436	88	12	18,000,000	22/04/2020		1 BLY05							18,000,000
4294571023	CLI_NM - 4205795796	88	12	24,000,000	22/04/2020		1 BLY05							24,000,000
4293804565	CLI_NM - 4204608951	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294278496	CLI_NM - 4205768240	88	12	25,000,000	25/04/2020		1 BLY05							3,904,110
4294278512	CLI_NM - 4205770645	88	03	3,000,000	28/04/2020		1 BLY05							1,684,232
4293544708	CLI_NM - 4205653529	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293729929	CLI_NM - 4205643106	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL									280,000	7,000			21,488,893	61,771,341

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201249	NPWP	: -
Agent Name	: AGT NM - 201249	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	91,686,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	93,185,900.00		
	"Total Monthly Bonus Regular"			10,250,449.00
7	Monthly Bonus SPUL			311,040.00
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	967,107,883.33		
	Gross APE 15 Month	1,112,904,483.33		
	Persistency Rate		86.90	
	Bonus Rate		6.25	
	2nd Year Premium Collected		9,210,200.00	
	Total 2nd Year Commision			575,638.00
12	THR			
13	Other Income			
14	Gross Income			17,887,127.00
15	Tax			-222,178.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			17,664,949.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35	30,562,000						
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35	30,562,000						
4295914701	CLI_NM - 4204538888	02	12	10,000	27/04/2020	15,552	BWA85				15,552,000	5		
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35	30,562,000						
4294905692	CLI_NM - 4205881096	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35						30,562,000	
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35						30,562,000	
4295547378	CLI_NM - 4205982148	88	12	30,562,000	30/04/2020		1 BFI35						30,562,000	
4293543353	CLI_NM - 4205664099	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293543361	CLI_NM - 4205676964	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4293543379	CLI_NM - 4205677368	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293543379	CLI_NM - 4205677368	88	01	43,800	06/04/2020		1 BPY00							43,800
4294055597	CLI_NM - 4202870554	88	01	4,166,700	22/04/2020		1 BTU00							4,166,700
TOTAL								91,686,000			15,552,000	5	93,185,900	9,210,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201285	NPWP	: -
Agent Name	: AGT NM - 201285	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	17,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			71,348.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	451,466,422.20		
	Gross APE 15 Month	854,849,222.20		
	Persistency Rate		52.81	
	Bonus Rate		0.00	
	2nd Year Premium Collected		18,268,200.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,321,348.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,321,348.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293205458	CLI_NM - 4205028614	88	1	139,200	09/04/2020		1 BRTU0		13,920	348				
4291944934	CLI_NM - 4202807912	88	1	366,700	09/04/2020		1 BTL00		36,670	917				
4291974006	CLI_NM - 4204908158	88	6	3,000,000	09/04/2020		1 BTL00		300,000	7,500				
4293101533	CLI_NM - 4205372915	88	1	158,400	22/04/2020		1 BTL00		15,840	396				
4292159474	CLI_NM - 4205089100	88	12	5,000,000	22/04/2020		1 BTL00		500,000	12,500				
4292163674	CLI_NM - 4202541216	88	12	6,000,000	22/04/2020		1 BTL00		600,000	15,000				
4292171404	CLI_NM - 4205259416	88	1	100,000	29/04/2020		1 BRTU0		10,000	250				
4292461920	CLI_NM - 4205317033	88	1	155,000	29/04/2020		1 BTL00		15,500	388				
4291728527	CLI_NM - 4204838461	88	1	218,300	22/04/2020		1 BTL00		21,830	546				
4292673656	CLI_NM - 4204745206	88	1	160,000	29/04/2020		1 BTL00		16,000	400				
4293014744	CLI_NM - 4205549599	88	1	158,300	29/04/2020		1 BTL00		15,830	396				
4293493997	CLI_NM - 4205655007	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4293613255	CLI_NM - 4205567293	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4292280080	CLI_NM - 4205152463	88	1	500,000	22/04/2020		1 BRTU0		50,000	1,250				
4291691782	CLI_NM - 4204551023	88	1	250,000	15/04/2020		1 BTP00		25,000	625				
4292159664	CLI_NM - 4205089263	88	12	12,000,000	15/04/2020		1 BTL00		1,200,000	30,000				
4295732053	CLI_NM - 4205840052	88	1	5,000,000	15/04/2020		1 BTU00	60,000,000						
4294557113	CLI_NM - 4205858556	88	01	500,000	09/04/2020		1 BLY05						500,000	
4294557113	CLI_NM - 4205858556	88	01	5,000	09/04/2020		1 BADD0						5,000	
4293205458	CLI_NM - 4205028614	88	01	1,083,300	09/04/2020		1 BVA00						222,500	
4295357836	CLI_NM - 4205897002	88	01	1,999,900	10/04/2020		1 BLY05						1,266,603	
4295357836	CLI_NM - 4205897002	88	01	20,000	10/04/2020		1 BADD0						12,667	
4294335759	CLI_NM - 4205808997	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294904380	CLI_NM - 4205833918	88	01	5,000,000	15/04/2020		1 BTU00						5,000,000	
4295359477	CLI_NM - 4205840052	88	01	5,000,000	22/04/2020		1 BTU00						5,000,000	
4294904323	CLI_NM - 4205883291	88	01	500,000	29/04/2020		1 BLY05						500,000	
4294904323	CLI_NM - 4205883291	88	01	5,000	29/04/2020		1 BADD0						5,000	
4295732053	CLI_NM - 4205840052	88	01	5,000,000	15/04/2020		1 BTU00						5,000,000	
4293613222	CLI_NM - 4205664929	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293881985	CLI_NM - 4205708172	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293493922	CLI_NM - 4205637883	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294335718	CLI_NM - 4204896479	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294335718	CLI_NM - 4204896479	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294058948	CLI_NM - 4205754337	88	01	1,073,400	06/04/2020		1 BVA00							1,073,400
4293881985	CLI_NM - 4205708172	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4294335734	CLI_NM - 4205428603	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4294335734	CLI_NM - 4205428603	88	01	20,000	22/04/2020		1 BADD0							20,000
4293493997	CLI_NM - 4205655007	88	01	833,300	29/04/2020		1 BLY05							833,300
4293493997	CLI_NM - 4205655007	88	01	8,300	29/04/2020		1 BADD0							8,300
4293613255	CLI_NM - 4205567293	88	01	833,300	29/04/2020		1 BLY05							833,300
TOTAL								60,000,000	2,853,930	71,348			19,511,770	18,268,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201388	NPWP	:	-
Agent Name	:	AGT NM - 201388	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	87,415,600.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	68,915,500.00		
	"Total Monthly Bonus Regular"			5,513,240.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			5,370.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,611,582,053.13		
	Gross APE 15 Month	1,813,594,453.13		
	Persistency Rate		88.86	
	Bonus Rate		6.25	
	2nd Year Premium Collected		148,141,900.00	
	Total 2nd Year Commision			9,258,869.00
12	THR			
13	Other Income			
14	Gross Income			21,527,479.00
15	Tax			-645,824.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			20,881,655.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4291816405	CLI_NM - 4202889839	88	1	408,000	10/04/2020		1 BTL00		40,800	1,020				
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4291439836	CLI_NM - 4204459479	88	3	1,600,000	15/04/2020		1 BTP00		160,000	4,000				
4295917555	CLI_NM - 4205983004	88	1	2,000,000	27/04/2020		1 BTU00	24,000,000						
4293971943	CLI_NM - 4205961406	88	12	8,584,400	03/04/2020		1 BHC00	-8,584,400						
4292681840	CLI_NM - 4204855771	88	1	139,900	06/04/2020		1 BTL00		13,990	350				
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4294661006	CLI_NM - 4205519712	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295517082	CLI_NM - 4205930970	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4293971943	CLI_NM - 4205961406	88	12	8,584,400	03/04/2020		1 BHC00						-8,584,400	
4295917555	CLI_NM - 4205983004	88	01	2,000,000	27/04/2020		1 BTU00						2,000,000	
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295917548	CLI_NM - 4205586025	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4293690220	CLI_NM - 4205689594	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294050499	CLI_NM - 4205755799	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293495489	CLI_NM - 4202993114	88	01	833,300	09/04/2020		1 BLY05							833,300
4293982684	CLI_NM - 4202852161	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293982684	CLI_NM - 4202852161	88	01	296,300	15/04/2020		1 BHSPP							296,300
4293982684	CLI_NM - 4202852161	88	01	12,500	15/04/2020		1 BZF80							12,500
4293546646	CLI_NM - 4205797654	88	12	50,000,000	29/04/2020		1 BTU00							50,000,000
4294048675	CLI_NM - 4205798553	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4294050481	CLI_NM - 4205751515	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294469871	CLI_NM - 4202851041	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4294469889	CLI_NM - 4205797584	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL								87,415,600	214,790	5,370			68,915,500	148,141,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement
April 2020

Agent Code	: 201428	NPWP	: -
Agent Name	: AGT NM - 201428	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	26,792,673.33		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,838.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,134,826,043.63		
	Gross APE 15 Month	2,865,613,693.63		
	Persistency Rate		74.50	
	Bonus Rate		5.00	
	2nd Year Premium Collected		227,614,478.25	
	Total 2nd Year Commision			11,380,724.00
12	THR			
13	Other Income			
14	Gross Income			18,134,562.00
15	Tax			-453,364.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			17,681,198.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294570330	CLI_NM - 4205798638	88	1	2,099,900	24/04/2020		1 BLY05		153,510	3,838				
4294166915	CLI_NM - 4200358443	88	03	4,500,000	06/04/2020		1 BLY05						4,500,000	
4295227435	CLI_NM - 4205408643	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295520177	CLI_NM - 4204898541	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295520185	CLI_NM - 4205947911	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295227435	CLI_NM - 4205408643	88	01	1,666,600	15/04/2020		1 BLY05						1,666,600	
4295069639	CLI_NM - 4205864101	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295742789	CLI_NM - 4203120251	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4294166543	CLI_NM - 4205828630	88	01	1,999,900	22/04/2020		1 BLY05						1,999,900	
4294570330	CLI_NM - 4205798638	88	01	2,099,900	24/04/2020		1 BLY05						2,099,900	
4294570330	CLI_NM - 4205798638	88	01	2,099,900	24/04/2020		1 BLY05						2,099,900	
4294570330	CLI_NM - 4205798638	88	01	2,099,900	24/04/2020		1 BLY05						2,099,900	
4294570330	CLI_NM - 4205798638	88	01	2,099,900	24/04/2020		1 BLY05						559,973	
4295227450	CLI_NM - 4205901184	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4294273729	CLI_NM - 4200163467	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294340403	CLI_NM - 4204867910	88	06	9,000,000	09/04/2020		1 BLY05							9,000,000
4293981413	CLI_NM - 4205688581	88	01	500,000	22/04/2020		1 BLY05							500,000
4293990083	CLI_NM - 4205478408	88	01	2,100,000	22/04/2020		1 BTU00							2,100,000
4294340411	CLI_NM - 4202773566	88	12	18,591,600	28/04/2020		1 BVA00							18,591,600
4294340387	CLI_NM - 4205784312	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
4293693943	CLI_NM - 4205645807	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293990067	CLI_NM - 4204910659	88	01	3,000,000	29/04/2020		1 BTU00							3,000,000
4294215944	CLI_NM - 4204859168	02	12	3,740	30/04/2020	15,411	BGC05							57,640,993
4294215944	CLI_NM - 4204859168	02	12	3,740	30/04/2020	15,411	BGC05							57,640,993
4294215944	CLI_NM - 4204859168	02	12	3,740	30/04/2020	15,411	BGC05							57,640,993
TOTAL									153,510	3,838			26,792,673	227,614,478

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201460	NPWP	:	-
Agent Name	:	AGT NM - 201460	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	9,504,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			36,678.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	500,919,248.11		
	Gross APE 15 Month	860,174,248.11		
	Persistency Rate		58.23	
	Bonus Rate		0.00	
	2nd Year Premium Collected		61,779,600.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,286,678.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,286,678.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292094457	CLI_NM - 4205050553	88	12	5,000,000	11/04/2020		1 BTL00		500,000	12,500				
4292750488	CLI_NM - 4205470696	88	1	150,000	09/04/2020		1 BTL00		15,000	375				
4292254739	CLI_NM - 4205118176	88	1	500,000	22/04/2020		1 BTL00		50,000	1,250				
4292030923	CLI_NM - 4204997590	88	1	100,000	14/04/2020		1 BRTU0		10,000	250				
4291728832	CLI_NM - 4204628294	88	12	20,000,000	22/04/2020		1 BLT10		669,905	16,748				
4294157492	CLI_NM - 4205740041	88	1	400,000	29/04/2020		1 BRTU0		40,000	1,000				
4291843714	CLI_NM - 4204545111	88	1	100,000	21/04/2020		1 BRTU0		10,000	250				
4295520581	CLI_NM - 4203627238	88	12	30,000,000	27/04/2020		1 BWA75				3,000,000	5		
4291725275	CLI_NM - 4204628293	88	12	1,522,000	02/04/2020		1 BTL00		152,200	3,805				
4291833616	CLI_NM - 4202613020	88	1	100,000	06/04/2020		1 BRTU0		10,000	250				
4292058783	CLI_NM - 4205016162	88	1	100,000	07/04/2020		1 BRTU0		10,000	250				
4295520573	CLI_NM - 4203847950	88	12	30,000,000	07/04/2020		1 BWA75				3,000,000	5		
4294561917	CLI_NM - 4205798505	88	01	1,504,900	06/04/2020		1 BLY05						1,504,900	
4295507513	CLI_NM - 4204879234	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295507521	CLI_NM - 4204545196	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294773090	CLI_NM - 4205842536	88	01	1,504,900	11/04/2020		1 BLY05						1,103,593	
4295074373	CLI_NM - 4204674658	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295232153	CLI_NM - 4205917910	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4293690485	CLI_NM - 4205679519	88	01	1,000,000	09/04/2020		1 BLY05							1,000,000
4293690402	CLI_NM - 4205651895	88	01	1,000,000	13/04/2020		1 BLY05							1,000,000
4294157468	CLI_NM - 4205735075	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4294472404	CLI_NM - 4205774797	88	01	1,669,900	15/04/2020		1 BLY05							1,669,900
4294472438	CLI_NM - 4205790256	88	01	1,509,900	15/04/2020		1 BLY05							1,509,900
4294472446	CLI_NM - 4205261222	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
4293992824	CLI_NM - 4205481663	88	06	12,000,000	22/04/2020		1 BTU00							12,000,000
4294280781	CLI_NM - 4205746158	88	03	4,500,000	22/04/2020		1 BLY05							4,500,000
4294157492	CLI_NM - 4205740041	88	01	2,100,000	29/04/2020		1 BVA00							2,100,000
4294157500	CLI_NM - 4202909761	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
4294339512	CLI_NM - 4205560698	88	01	1,000,000	29/04/2020		1 BVA00							1,000,000
4294339520	CLI_NM - 4204764737	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294472412	CLI_NM - 4205781816	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL									1,467,105	36,678	6,000,000	10	10,608,493	61,779,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201554	NPWP	:	-
Agent Name	:	AGT NM - 201554	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	90,000,000.00		
	"Total Monthly Bonus Regular"			9,900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,105,924,334.87		
	Gross APE 15 Month	1,441,657,878.87		
	Persistency Rate		76.71	
	Bonus Rate		5.00	
	2nd Year Premium Collected		42,577,600.00	
	Total 2nd Year Commision			2,128,880.00
12	THR			
13	Other Income			
14	Gross Income			18,778,880.00
15	Tax			-563,367.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			18,215,513.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295912804	CLI_NM - 4205983035	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4293311702	CLI_NM - 4205613274	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4292724814	CLI_NM - 4202562540	88	01	2,077,700	06/04/2020		1 BGE05							2,077,700
4294471083	CLI_NM - 4200973092	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4293697472	CLI_NM - 4205013380	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294646445	CLI_NM - 4204080089	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294471091	CLI_NM - 4204763951	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
TOTAL								90,000,000					90,000,000	42,577,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201558	NPWP	:	-
Agent Name	:	AGT NM - 201558	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	16,271,600.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	1,075,400,413.64		
	Gross APE 15 Month	1,127,268,013.64		
	Persistency Rate		95.40	
	Bonus Rate		7.50	
	2nd Year Premium Collected		59,999,900.00	
	Total 2nd Year Commision			4,499,993.00

12	THR			
13	Other Income			

14	Gross Income		7,749,993.00
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15	Tax		
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16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		

17	Medical Reimbursement		
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18	Cash Payment		7,749,993.00
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FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295070157	CLI_NM - 4205907934	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294562311	CLI_NM - 4205808889	88	01	1,499,900	15/04/2020	1	BLY05						1,499,900	
4295737227	CLI_NM - 4205969345	88	01	2,000,000	22/04/2020	1	BTU00						2,000,000	
4295070090	CLI_NM - 4205866436	88	01	1,501,600	29/04/2020	1	BLY05						1,501,600	
4295737219	CLI_NM - 4205967000	88	01	9,270,100	29/04/2020	1	BVA00						9,270,100	
4293492049	CLI_NM - 4205640629	88	01	1,999,900	06/04/2020	1	BLY05							1,999,900
4294463015	CLI_NM - 4202621775	88	01	1,000,000	15/04/2020	1	BVA00							1,000,000
4294562246	CLI_NM - 4204669134	88	12	50,000,000	15/04/2020	1	BTU00							50,000,000
4294562261	CLI_NM - 4201766518	88	01	5,000,000	22/04/2020	1	BTU00							5,000,000
4293492023	CLI_NM - 4202969475	88	01	1,000,000	29/04/2020	1	BLY05							1,000,000
4293492064	CLI_NM - 4205650870	88	01	1,000,000	29/04/2020	1	BVA00							1,000,000
TOTAL													16,271,600	59,999,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201579	NPWP	:	-
Agent Name	:	AGT NM - 201579	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			7,417.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	804,491,094.11		
	Gross APE 15 Month	957,488,694.11		
	Persistency Rate		84.02	
	Bonus Rate		6.25	
	2nd Year Premium Collected		76,499,800.00	
	Total 2nd Year Commision			4,781,238.00
12	THR			
13	Other Income			
14	Gross Income			9,538,655.00
15	Tax			-13,467.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,525,188.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292161694	CLI_NM - 4205089052	88	12	1,000,000	22/04/2020		1 BTL00		100,000	2,500				
4292119874	CLI_NM - 4205063382	88	12	1,000,000	14/04/2020		1 BTL00		100,000	2,500				
4292547942	CLI_NM - 4205351818	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4291782367	CLI_NM - 4203959931	88	1	300,000	15/04/2020		1 BTP00		30,000	750				
4291786400	CLI_NM - 4204724125	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4294651551	CLI_NM - 4202528229	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295069480	CLI_NM - 4205484889	88	01	3,000,000	22/04/2020		1 BTU00						3,000,000	
4294769387	CLI_NM - 4205867029	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294470648	CLI_NM - 4205780110	88	01	1,499,900	13/04/2020		1 BLY05							1,499,900
4294651510	CLI_NM - 4205795798	88	12	20,000,000	22/04/2020		1 BLY05							20,000,000
4294651536	CLI_NM - 4205795783	88	12	50,000,000	22/04/2020		1 BLY05							50,000,000
4294162161	CLI_NM - 4205734855	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
4294651544	CLI_NM - 4205797478	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293815983	CLI_NM - 4205686479	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL									296,670	7,417			6,499,900	76,499,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201581	NPWP	: -
Agent Name	: AGT NM - 201581	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	37,503,200.00		
	"Total Monthly Bonus Regular"			1,125,096.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,782.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,500,281,969.50		
	Gross APE 15 Month	1,766,250,769.50		
	Persistency Rate		84.94	
	Bonus Rate		6.25	
	2nd Year Premium Collected		26,885,817.81	
	Total 2nd Year Commision			1,680,364.00
12	THR			
13	Other Income			
14	Gross Income			9,562,242.00
15	Tax			-286,868.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,275,374.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292124395	CLI_NM - 4205073318	88	12	1,000,000	09/04/2020		1 BTL00		30,959	774				
4292124395	CLI_NM - 4205073318	88	12	1,000,000	09/04/2020		1 BTL00		100,000	2,500				
4292124395	CLI_NM - 4205073318	88	12	1,000,000	09/04/2020		1 BTL00		100,000	2,500				
4292166487	CLI_NM - 4205094202	88	1	200,000	29/04/2020		1 BRTU0		20,000	500				
4292280932	CLI_NM - 4204883625	88	1	100,000	22/04/2020		1 BRTU0		10,000	250				
4291749309	CLI_NM - 4201372956	88	1	103,300	15/04/2020		1 BTL00		10,330	258				
4295903399	CLI_NM - 4204999768	88	12	30,000,000	15/04/2020		1 BLY05	30,000,000						
4295363669	CLI_NM - 4205749789	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294768256	CLI_NM - 4205828600	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4294768264	CLI_NM - 4205828604	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4295233078	CLI_NM - 4205888828	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295903399	CLI_NM - 4204999768	88	12	30,000,000	15/04/2020		1 BLY05						30,000,000	
4294272002	CLI_NM - 4205742123	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4294051398	CLI_NM - 4205388904	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294566544	CLI_NM - 4205783562	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293553394	CLI_NM - 4205640616	88	01	1,699,900	09/04/2020		1 BLY05							1,699,900
4293814465	CLI_NM - 4205693097	88	01	1,501,600	09/04/2020		1 BLY05							1,501,600
4294285533	CLI_NM - 4204589603	88	01	1,501,600	15/04/2020		1 BLY05							1,501,600
4293553360	CLI_NM - 4204839349	88	01	850,000	15/04/2020		1 BLY05							850,000
4293814473	CLI_NM - 4205694535	88	01	1,501,600	15/04/2020		1 BLY05							1,501,600
4294285582	CLI_NM - 4203822574	88	12	10,000,000	20/04/2020		1 BLY05							2,821,918
4294285558	CLI_NM - 4205749789	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294557329	CLI_NM - 4205209673	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4293730034	CLI_NM - 4203757402	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293730042	CLI_NM - 4204884247	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4293883197	CLI_NM - 4205698301	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4293729994	CLI_NM - 4205668236	88	01	1,499,900	24/04/2020		1 BLY05							1,499,900
4293553444	CLI_NM - 4205662452	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293991875	CLI_NM - 4205725528	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
4293991883	CLI_NM - 4205725526	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
TOTAL								30,000,000	271,289	6,782			37,503,200	26,885,818

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201612	NPWP	: -
Agent Name	: AGT NM - 201612	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,599,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			8,459.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	646,397,103.27		
	Gross APE 15 Month	841,276,103.27		
	Persistency Rate		76.84	
	Bonus Rate		5.00	
	2nd Year Premium Collected		51,399,700.00	
	Total 2nd Year Commision			2,569,985.00
12	THR			
13	Other Income			
14	Gross Income			5,828,444.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,828,444.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292668110	CLI_NM - 4201444173	88	1	150,000	09/04/2020		1 BTL00		15,000	375				
4292162098	CLI_NM - 4205000715	88	12	1,000,000	22/04/2020		1 BTL00		100,000	2,500				
4291819409	CLI_NM - 4204948663	88	1	400,000	29/04/2020		1 BTL00		40,000	1,000				
4291834671	CLI_NM - 4204799344	88	1	333,300	29/04/2020		1 BTL00		33,330	833				
4292799105	CLI_NM - 4205485398	88	1	150,000	15/04/2020		1 BTL00		15,000	375				
4291819409	CLI_NM - 4204948663	88	1	400,000	15/04/2020		1 BTL00		40,000	1,000				
4291980342	CLI_NM - 4204557103	88	1	100,000	15/04/2020		1 BTL00		10,000	250				
4291797050	CLI_NM - 4204725731	88	1	700,100	06/04/2020		1 BTL00		70,010	1,750				
4292790419	CLI_NM - 4201855744	88	1	150,000	06/04/2020		1 BTL00		15,000	375				
4294773207	CLI_NM - 4202952327	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4294569662	CLI_NM - 4205803575	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4294563020	CLI_NM - 4205783299	88	01	2,100,000	06/04/2020		1 BTU00							2,100,000
4293693356	CLI_NM - 4202918577	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294164886	CLI_NM - 4205627553	88	01	2,500,000	09/04/2020		1 BVA00							2,500,000
4294278629	CLI_NM - 4205510940	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4294278652	CLI_NM - 4205761076	88	01	2,100,000	15/04/2020		1 BTU00							2,100,000
4293693349	CLI_NM - 4205692229	88	01	1,499,900	17/04/2020		1 BLY05							1,499,900
4294337870	CLI_NM - 4205776655	88	01	2,100,000	22/04/2020		1 BTU00							2,100,000
4293880649	CLI_NM - 4205724983	88	01	2,100,000	22/04/2020		1 BTU00							2,100,000
4294164910	CLI_NM - 4205510940	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294337896	CLI_NM - 4205780104	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294337904	CLI_NM - 4205581422	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294563079	CLI_NM - 4205799103	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL									338,340	8,459			3,599,900	51,399,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201671	NPWP	: -
Agent Name	: AGT NM - 201671	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	18,212,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	16,116,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			60,933.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,140,509,108.75		
	Gross APE 15 Month	1,554,601,932.29		
	Persistency Rate		73.36	
	Bonus Rate		5.00	
	2nd Year Premium Collected		211,490,000.00	
	Total 2nd Year Commision			10,574,500.00
12	THR			
13	Other Income			
14	Gross Income			15,385,433.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			15,385,433.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292705490	CLI_NM - 4200549879	88	1	1,899,000	23/04/2020		1 BTL00		189,900	4,748				
4292640218	CLI_NM - 4205408941	88	1	500,000	09/04/2020		1 BTL00		50,000	1,250				
4292421775	CLI_NM - 4205103778	88	1	1,000,000	22/04/2020		1 BRTU0		100,000	2,500				
4292706977	CLI_NM - 4205454435	88	1	373,300	22/04/2020		1 BRTU0		37,330	933				
4292707736	CLI_NM - 4200886180	88	1	1,690,800	22/04/2020		1 BTL00		169,080	4,227				
4292087253	CLI_NM - 4204055496	88	1	200,000	22/04/2020		1 BRTU0		20,000	500				
4292681345	CLI_NM - 4204683389	88	1	344,700	29/04/2020		1 BTL00		34,470	862				
4292745710	CLI_NM - 4205463448	88	1	170,000	29/04/2020		1 BRTU0		17,000	425				
4292746510	CLI_NM - 4205463591	88	1	1,250,000	29/04/2020		1 BTL00		125,000	3,125				
4292746601	CLI_NM - 4205463720	88	1	360,000	29/04/2020		1 BTL00		36,000	900				
4292746619	CLI_NM - 4205463621	88	1	360,000	29/04/2020		1 BTL00		36,000	900				
4292547215	CLI_NM - 4205351430	88	1	359,000	29/04/2020		1 BRTU0		35,900	898				
4291971200	CLI_NM - 4204810811	88	1	333,333	29/04/2020		1 BTL00		33,333	833				
4292018126	CLI_NM - 4202966549	88	1	846,200	22/04/2020		1 BRTU0		84,620	2,116				
4292673664	CLI_NM - 4204925464	88	1	2,552,700	22/04/2020		1 BRTU0		255,270	6,382				
4291841858	CLI_NM - 4204811221	88	1	180,000	15/04/2020		1 BTL00		18,000	450				
4291976498	CLI_NM - 4202612384	88	12	7,000,000	15/04/2020		1 BTL00		700,000	17,500				
4292642495	CLI_NM - 4202996099	88	12	2,569,500	15/04/2020		1 BTL00		256,950	6,424				
4292086560	CLI_NM - 4205178176	88	1	370,400	27/04/2020		1 BRTU0		37,040	926				
4295732038	CLI_NM - 4205979260	88	1	1,517,700	15/04/2020		1 BVA00	18,212,400						
4292463405	CLI_NM - 4203557018	88	1	350,000	08/04/2020		1 BRTU0		35,000	875				
4292599588	CLI_NM - 4205250479	88	1	413,800	06/04/2020		1 BTL00		41,380	1,035				
4292787993	CLI_NM - 4205481023	88	1	1,250,300	06/04/2020		1 BRTU0		125,030	3,126				
4294570736	CLI_NM - 4205422142	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295731949	CLI_NM - 4205950008	88	01	1,012,500	22/04/2020		1 BHSP						1,012,500	
4295731949	CLI_NM - 4205950008	88	01	500,000	22/04/2020		1 BLY05						500,000	
4295731956	CLI_NM - 4205951031	88	01	833,600	22/04/2020		1 BHSP						833,600	
4295731956	CLI_NM - 4205951031	88	01	666,600	22/04/2020		1 BLY05						666,600	
4295731964	CLI_NM - 4205955980	88	01	921,300	22/04/2020		1 BHSP						921,300	
4295731964	CLI_NM - 4205955980	88	01	600,000	22/04/2020		1 BLY05						600,000	
4295731980	CLI_NM - 4205959570	88	01	833,600	22/04/2020		1 BHSP						833,600	
4295731980	CLI_NM - 4205959570	88	01	666,600	22/04/2020		1 BLY05						666,600	
4295732004	CLI_NM - 4205969557	88	01	833,600	22/04/2020		1 BHSP						833,600	
4295732004	CLI_NM - 4205969557	88	01	666,600	22/04/2020		1 BLY05						666,600	
4295732012	CLI_NM - 4205969666	88	01	800,000	22/04/2020		1 BLY05						800,000	
4295732012	CLI_NM - 4205969666	88	01	742,100	22/04/2020		1 BHSP						742,100	
4295732020	CLI_NM - 4205970368	88	01	889,100	22/04/2020		1 BHSP						889,100	
4295732020	CLI_NM - 4205970368	88	01	633,300	22/04/2020		1 BLY05						633,300	
4295512992	CLI_NM - 4205934584	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295732038	CLI_NM - 4205979260	88	01	1,517,700	15/04/2020		1 BVA00						1,517,700	
4294559259	CLI_NM - 4205784587	88	12	20,000,000	06/04/2020		1 BLY05							20,000,000
4293809689	CLI_NM - 4200857919	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294275260	CLI_NM - 4205555000	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293207454	CLI_NM - 4202605622	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293207488	CLI_NM - 4202989225	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293966802	CLI_NM - 4204519461	88	12	50,895,000	06/04/2020		1 BGB05							50,895,000
4294461209	CLI_NM - 4205683746	88	12	60,000,000	06/04/2020		1 BTU00							60,000,000
4293809671	CLI_NM - 4200639517	88	01	4,761,900	09/04/2020		1 BVA00							4,761,900
4293731552	CLI_NM - 4200917962	88	01	8,333,300	10/04/2020		1 BTU00							8,333,300
4294559267	CLI_NM - 4205785683	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4294559291	CLI_NM - 4203140820	88	12	30,000,000	29/04/2020		1 BLY05							30,000,000
TOTAL								18,212,400	2,437,303	60,933			16,116,600	211,490,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 201681	NPWP	: -
Agent Name	: AGT NM - 201681	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	108,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	13,508,500.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	882,772,100.00		
	Gross APE 15 Month	1,320,229,300.00		
	Persistency Rate		66.87	
	Bonus Rate		0.00	
	2nd Year Premium Collected		80,115,315.07	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,756,250.00
15	Tax			-118,906.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,637,344.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295514378	CLI_NM - 4205038530	88	1	4,000,000	29/04/2020		1 BTU00	48,000,000						
4295913091	CLI_NM - 4205924964	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4295514360	CLI_NM - 4205982151	88	1	3,000,000	24/04/2020		1 BTU00	36,000,000						
4292598705	CLI_NM - 4205378422	88	1	833,300	03/04/2020		1 BLT05		250,000	6,250				
4295351029	CLI_NM - 4205664579	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295514337	CLI_NM - 4205924964	88	01	2,008,500	06/04/2020		1 BVA00						2,008,500	
4295514303	CLI_NM - 4205934183	88	01	1,516,600	26/04/2020		1 BLY05						404,427	
4295514360	CLI_NM - 4205982151	88	01	3,000,000	24/04/2020		1 BTU00						3,000,000	
4295514378	CLI_NM - 4205038530	88	01	4,000,000	29/04/2020		1 BTU00						4,000,000	
4295913091	CLI_NM - 4205924964	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4293806347	CLI_NM - 4205676968	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4293806347	CLI_NM - 4205676968	88	01	430,200	06/04/2020		1 BHSP							430,200
4293806347	CLI_NM - 4205676968	88	01	12,500	06/04/2020		1 BZF80							12,500
4293388809	CLI_NM - 4205638693	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293141448	CLI_NM - 4203838057	88	12	114,744,000	14/04/2020		1 BGC05							33,322,915
4294283991	CLI_NM - 4205775639	88	01	1,666,600	15/04/2020		1 BLY05							1,666,600
4294284007	CLI_NM - 4201581568	88	12	40,000,000	27/04/2020		1 BTU00							40,000,000
4294284015	CLI_NM - 4205780088	88	01	1,516,600	29/04/2020		1 BLY05							1,516,600
TOTAL								108,000,000	250,000	6,250			13,912,927	80,115,315

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201779	NPWP	:	-
Agent Name	:	AGT NM - 201779	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			5,375.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	398,687,942.88		
	Gross APE 15 Month	521,035,542.88		
	Persistency Rate		76.52	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,255,375.00
15	Tax			-97,662.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,157,713.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292116300	CLI_NM - 4205064332	88	1	200,000	09/04/2020		1 BTL00		20,000	500				
4292538685	CLI_NM - 4204643259	88	1	150,000	09/04/2020		1 BTL00		15,000	375				
4292284777	CLI_NM - 4204693737	88	1	100,000	29/04/2020		1 BRTU0		10,000	250				
4291793711	CLI_NM - 4204725762	88	3	500,000	29/04/2020		1 BTP00		50,000	1,250				
4292672716	CLI_NM - 4205438178	88	1	200,000	22/04/2020		1 BTL00		20,000	500				
4292155506	CLI_NM - 4205084584	88	12	1,000,000	06/04/2020		1 BRTU0		100,000	2,500				
4295234431	CLI_NM - 4202875117	88	01	2,499,900	06/04/2020		1 BLY10						2,499,900	
TOTAL									215,000	5,375			2,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 201852	NPWP	: -
Agent Name	: AGT NM - 201852	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	16,999,500.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,015,904,958.34		
	Gross APE 15 Month	2,577,886,958.34		
	Persistency Rate		78.20	
	Bonus Rate		5.00	
	2nd Year Premium Collected		282,859,200.00	
	Total 2nd Year Commision			14,142,960.00
12	THR			
13	Other Income			
14	Gross Income			20,892,960.00
15	Tax			-297,324.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			20,595,636.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295740908	CLI_NM - 4202507399	88	1	2,500,000	24/04/2020		1 BTU00	30,000,000						
4295740916	CLI_NM - 4205469729	88	12	75,000,000	24/04/2020		1 BSTU0				7,500,000	150		
4295740916	CLI_NM - 4205469729	88	12	25,000,000	24/04/2020		1 BWA75				2,500,000	5		
4294773611	CLI_NM - 4205206176	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295065108	CLI_NM - 4205605904	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295065124	CLI_NM - 4205872002	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295508966	CLI_NM - 4202839507	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295740866	CLI_NM - 4203710791	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295740874	CLI_NM - 4204295299	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295508974	CLI_NM - 4204470047	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295514808	CLI_NM - 4202559415	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295740908	CLI_NM - 4202507399	88	01	2,500,000	24/04/2020		1 BTU00						2,500,000	
4294560067	CLI_NM - 4201124817	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293618247	CLI_NM - 4205570490	88	01	833,300	06/04/2020		1 BLY05							833,300
4293618270	CLI_NM - 4205555550	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293493070	CLI_NM - 4205637943	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293738748	CLI_NM - 4203710414	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294156700	CLI_NM - 4203573464	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293616068	CLI_NM - 4205639055	88	01	1,000,000	09/04/2020		1 BLY05							1,000,000
4293816783	CLI_NM - 4203445462	88	01	1,499,900	10/04/2020		1 BLY05							1,499,900
4293882488	CLI_NM - 4202824597	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294332889	CLI_NM - 4205762068	88	01	4,166,500	22/04/2020		1 BLY05							4,166,500
4294467420	CLI_NM - 4201818573	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4294567880	CLI_NM - 4205767305	88	12	200,000,000	22/04/2020		1 BTU00							200,000,000
4293616084	CLI_NM - 4204763945	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293738755	CLI_NM - 4203468962	88	01	4,166,500	22/04/2020		1 BLY05							4,166,500
4293996023	CLI_NM - 4203001455	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4293996031	CLI_NM - 4205110069	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294156650	CLI_NM - 4202707070	88	01	848,700	28/04/2020		1 BGT05							848,700
4294156650	CLI_NM - 4202707070	88	01	833,300	28/04/2020		1 BLY05							833,300
4293882447	CLI_NM - 4202535328	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294156692	CLI_NM - 4205751935	88	01	1,666,600	29/04/2020		1 BLY05							1,666,600
4294156700	CLI_NM - 4203573464	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4294332871	CLI_NM - 4205762018	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293616076	CLI_NM - 4205639115	88	01	500,000	29/04/2020		1 BLY05							500,000
4293616076	CLI_NM - 4205639115	88	01	345,100	29/04/2020		1 BGT05							345,100
4294467404	CLI_NM - 4205605904	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4294467438	CLI_NM - 4201560581	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
4294560034	CLI_NM - 4205779266	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
4294567898	CLI_NM - 4204763945	88	01	4,166,600	29/04/2020		1 BTU00							4,166,600
TOTAL								30,000,000			10,000,000	155	16,999,500	282,859,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201871	NPWP	:	-
Agent Name	:	AGT NM - 201871	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	66,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	52,000,000.00		
	"Total Monthly Bonus Regular"			4,160,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			5,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	971,194,619.00		
	Gross APE 15 Month	1,039,700,219.00		
	Persistency Rate		93.41	
	Bonus Rate		7.50	
	2nd Year Premium Collected		21,499,800.00	
	Total 2nd Year Commision			1,612,485.00
12	THR			
13	Other Income			
14	Gross Income			12,527,735.00
15	Tax			-88,193.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,439,542.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295738100	CLI_NM - 4205977021	88	12	18,000,000	09/04/2020		1 BLY05	18,000,000						
4295738118	CLI_NM - 4203979796	88	12	30,000,000	09/04/2020		1 BTU00	30,000,000						
4294560406	CLI_NM - 4202176331	88	12	2,000,000	22/04/2020		1 BTL00		200,000	5,000				
4292334697	CLI_NM - 4205206388	88	1	100,000	15/04/2020		1 BRTU0		10,000	250				
4295738126	CLI_NM - 4205980148	88	1	1,500,000	21/04/2020		1 BVA00	18,000,000						
4294770559	CLI_NM - 4205874395	88	01	2,500,000	09/04/2020		1 BTU00						2,500,000	
4295738100	CLI_NM - 4205977021	88	12	18,000,000	09/04/2020		1 BLY05						18,000,000	
4295738118	CLI_NM - 4203979796	88	12	30,000,000	09/04/2020		1 BTU00						30,000,000	
4295738126	CLI_NM - 4205980148	88	01	1,500,000	21/04/2020		1 BVA00						1,500,000	
4294329380	CLI_NM - 4205771305	88	01	1,500,000	06/04/2020		1 BVA00							1,500,000
4293437473	CLI_NM - 4205667614	88	01	1,000,000	09/04/2020		1 BLY05							1,000,000
4293437481	CLI_NM - 4205668732	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294560406	CLI_NM - 4202176331	88	12	16,000,000	22/04/2020		1 BLY05							16,000,000
4294163581	CLI_NM - 4205767890	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								66,000,000	210,000	5,250			52,000,000	21,499,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	201884	NPWP	:	-
Agent Name	:	AGT NM - 201884	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,814,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			13,667.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	300,985,881.72		
	Gross APE 15 Month	513,809,181.72		
	Persistency Rate		58.58	
	Bonus Rate		0.00	
	2nd Year Premium Collected		24,877,533.33	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,763,667.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,763,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293307999	CLI_NM - 4205611896	88	12	1,600,000	09/04/2020		1 BTL00		160,000	4,000				
4292668136	CLI_NM - 4205437979	88	1	166,700	09/04/2020		1 BTL00		16,670	417				
4292167303	CLI_NM - 4202525949	88	1	200,000	29/04/2020		1 BRTU0		20,000	500				
4292093798	CLI_NM - 4205051197	88	12	1,000,000	06/04/2020		1 BTL00		100,000	2,500				
4292123363	CLI_NM - 4205073036	88	12	2,500,000	06/04/2020		1 BTL00		250,000	6,250				
4294327988	CLI_NM - 4205774279	88	01	1,499,900	06/04/2020		1 BLY05						1,349,910	
4295224010	CLI_NM - 4205925503	88	01	1,666,600	09/04/2020		1 BLY05						1,666,600	
4295224010	CLI_NM - 4205925503	88	01	383,300	09/04/2020		1 BGT05						383,300	
4294328028	CLI_NM - 4205844924	88	01	1,166,600	22/04/2020		1 BLY05						1,166,600	
4294328028	CLI_NM - 4205844924	88	01	585,700	22/04/2020		1 BHSPP						585,700	
4294328028	CLI_NM - 4205844924	88	01	12,500	22/04/2020		1 BZF80						12,500	
4293208627	CLI_NM - 4202389154	88	01	1,549,900	06/04/2020		1 BLY05							1,549,900
4293208668	CLI_NM - 4205477743	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293208692	CLI_NM - 4205477685	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294327970	CLI_NM - 4205770576	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293697266	CLI_NM - 4205677755	88	01	330,800	06/04/2020		1 BHSPP							330,800
4293697266	CLI_NM - 4205677755	88	01	666,600	06/04/2020		1 BLY05							666,600
4293697266	CLI_NM - 4205677755	88	01	12,500	06/04/2020		1 BZF80							12,500
4293697274	CLI_NM - 4205677763	88	01	330,800	06/04/2020		1 BHSPP							330,800
4293697274	CLI_NM - 4205677763	88	01	666,600	06/04/2020		1 BLY05							666,600
4293697274	CLI_NM - 4205677763	88	01	12,500	06/04/2020		1 BZF80							12,500
4294048881	CLI_NM - 4205497173	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294048857	CLI_NM - 4205706592	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293619641	CLI_NM - 4205169975	88	01	3,000,000	09/04/2020		1 BTU00							3,000,000
4293310746	CLI_NM - 4205612727	88	01	1,000,000	13/04/2020		1 BLY05							733,333
4293619633	CLI_NM - 4205670627	88	01	1,166,600	22/04/2020		1 BLY05							1,166,600
4293619633	CLI_NM - 4205670627	88	01	345,500	22/04/2020		1 BHSPP							345,500
4293619633	CLI_NM - 4205670627	88	01	12,500	22/04/2020		1 BZF80							12,500
4293208627	CLI_NM - 4202389154	88	01	1,549,900	29/04/2020		1 BLY05							1,549,900
4293619591	CLI_NM - 4205645847	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4293619641	CLI_NM - 4205169975	88	01	3,000,000	29/04/2020		1 BTU00							3,000,000
TOTAL									546,670	13,667			5,164,610	24,877,533

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202101	NPWP	:	-
Agent Name	:	AGT NM - 202101	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	170,323,030.25		
	Gross APE 15 Month	375,903,030.25		
	Persistency Rate		45.31	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,166,667.00
15	Tax			-65,000.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,101,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294651957	CLI_NM - 4205855087	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202146	NPWP	: -
Agent Name	: AGT NM - 202146	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	17,998,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,499,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			834.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	950,251,585.33		
	Gross APE 15 Month	1,163,610,185.33		
	Persistency Rate		81.66	
	Bonus Rate		6.25	
	2nd Year Premium Collected		149,634,785.02	
	Total 2nd Year Commision			9,352,174.00
12	THR			
13	Other Income			
14	Gross Income			14,103,008.00
15	Tax			-127,575.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			13,975,433.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295508909	CLI_NM - 4205974584	88	1	1,650,000	09/04/2020		1 BVA00	19,800,000						
4295508925	CLI_NM - 4205954909	88	1	1,499,900	29/04/2020		1 BLY05	17,998,800						
4292539840	CLI_NM - 4205347674	88	1	166,700	28/04/2020		1 BTL00		16,670	417				
4295508909	CLI_NM - 4205974584	88	1	1,650,000	28/04/2020		1 BVA00	-19,800,000						
4292361930	CLI_NM - 4205237546	88	1	166,700	06/04/2020		1 BTL00		16,670	417				
4295233052	CLI_NM - 4204594503	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295508875	CLI_NM - 4205646050	88	01	3,500,000	29/04/2020		1 BTU00						3,500,000	
4295508909	CLI_NM - 4205974584	88	01	1,650,000	09/04/2020		1 BVA00						1,650,000	
4295508909	CLI_NM - 4205974584	88	01	1,650,000	28/04/2020		1 BVA00						-1,650,000	
4295508925	CLI_NM - 4205954909	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294165586	CLI_NM - 4200900230	88	01	1,499,900	03/04/2020		1 BLY05							1,499,900
4293743789	CLI_NM - 4205131041	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293684017	CLI_NM - 4205652476	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293743763	CLI_NM - 4205676655	88	01	6,000,000	06/04/2020		1 BTU00							6,000,000
4293743771	CLI_NM - 4202575119	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294165586	CLI_NM - 4200900230	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293683985	CLI_NM - 4205551420	88	01	850,000	09/04/2020		1 BLY05							850,000
4293698215	CLI_NM - 4204516107	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294285442	CLI_NM - 4200788432	88	12	60,000,000	22/04/2020		1 BTU00							60,000,000
4293995512	CLI_NM - 4204736331	88	01	2,000,000	22/04/2020		1 BVA00							2,000,000
4294165578	CLI_NM - 4205250227	88	01	3,500,000	22/04/2020		1 BTU00							3,500,000
4293149664	CLI_NM - 4200995407	88	12	54,805,000	25/04/2020		1 BGC05							13,213,260
4293149680	CLI_NM - 4205770542	02	12	10,000	27/04/2020	15,475	BGB05							52,571,825
4293995512	CLI_NM - 4204736331	88	01	2,000,000	29/04/2020		1 BVA00							2,000,000
TOTAL								17,998,800	33,340	834			6,499,800	149,634,785

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202180	NPWP	: -
Agent Name	: AGT NM - 202180	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	9,249,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			11,418.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	464,826,200.00		
	Gross APE 15 Month	637,822,000.00		
	Persistency Rate		72.88	
	Bonus Rate		5.00	
	2nd Year Premium Collected		32,000,000.00	
	Total 2nd Year Commision			1,600,000.00
12	THR			
13	Other Income			
14	Gross Income			4,861,418.00
15	Tax			-145,843.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,715,575.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292164086	CLI_NM - 4205093402	88	12	4,300,000	22/04/2020		1 BRTU0		430,000	10,750				
4292166388	CLI_NM - 4205255585	88	1	167,000	22/04/2020		1 BRTU0		16,700	418				
4292305580	CLI_NM - 4205155356	88	1	100,000	29/04/2020		1 BRTU0		10,000	250				
4295736062	CLI_NM - 4205912704	88	01	2,500,000	09/04/2020		1 BTU00						2,500,000	
4295736070	CLI_NM - 4205311499	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294908928	CLI_NM - 4205861985	88	01	1,500,000	15/04/2020		1 BVA00						1,500,000	
4294908936	CLI_NM - 4205861997	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295736096	CLI_NM - 4205912704	88	01	1,750,000	22/04/2020		1 BVA00						1,750,000	
4293982395	CLI_NM - 4205463281	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293986503	CLI_NM - 4203563100	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
TOTAL									456,700	11,418			9,249,900	32,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202203	NPWP	: -
Agent Name	: AGT NM - 202203	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	48,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	32,999,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			19,286.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	453,313,945.05		
	Gross APE 15 Month	947,554,145.05		
	Persistency Rate		47.84	
	Bonus Rate		0.00	
	2nd Year Premium Collected		107,203,300.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,269,286.00
15	Tax			-81,732.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,187,554.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292051622	CLI_NM - 4204999837	88	1	112,400	09/04/2020		1 BTL00		11,240	281				
4292155407	CLI_NM - 4205081350	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4292273606	CLI_NM - 4205144183	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4292332493	CLI_NM - 4202541219	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4292020015	CLI_NM - 4204959845	88	1	100,000	09/04/2020		1 BTL00		10,000	250				
4292316215	CLI_NM - 4205173455	88	1	107,500	29/04/2020		1 BTL00		10,750	269				
4292316819	CLI_NM - 4205188573	88	1	100,000	29/04/2020		1 BTL00		10,000	250				
4295236766	CLI_NM - 4205973330	88	12	30,000,000	16/04/2020		1 BTU00	30,000,000						
4291764845	CLI_NM - 4205171895	88	1	107,900	22/04/2020		1 BTL00		10,790	270				
4291836114	CLI_NM - 4204989672	88	1	129,100	29/04/2020		1 BTL00		12,910	323				
4292029974	CLI_NM - 4204991095	88	1	112,400	29/04/2020		1 BTL00		11,240	281				
4292160357	CLI_NM - 4205089035	88	12	2,836,200	15/04/2020		1 BTL00		283,620	7,091				
4292160381	CLI_NM - 4205088550	88	12	2,836,200	15/04/2020		1 BTL00		283,620	7,091				
4291992230	CLI_NM - 4204946472	88	1	410,900	15/04/2020		1 BTL00		41,090	1,027				
4293689891	CLI_NM - 4205471828	88	1	316,700	15/04/2020		1 BTL00		31,670	792				
4295236774	CLI_NM - 4205983202	88	1	1,500,000	28/04/2020		1 BVA00	18,000,000						
4292362623	CLI_NM - 4204999944	88	1	132,500	06/04/2020		1 BTL00		13,250	331				
4292029909	CLI_NM - 4204991052	88	1	112,400	06/04/2020		1 BTL00		11,240	281				
4294165487	CLI_NM - 4205829224	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295236766	CLI_NM - 4205973330	88	12	30,000,000	16/04/2020		1 BTU00						30,000,000	
4295236774	CLI_NM - 4205983202	88	01	1,500,000	28/04/2020		1 BVA00						1,500,000	
4294559069	CLI_NM - 4205786391	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4294559077	CLI_NM - 4203084009	88	12	30,000,000	06/04/2020		1 BLY05							30,000,000
4293491876	CLI_NM - 4205637816	88	01	833,300	06/04/2020		1 BLY05							833,300
4293491876	CLI_NM - 4205637816	88	01	16,700	06/04/2020		1 BADD0							16,700
4293491892	CLI_NM - 4205638703	88	01	983,300	06/04/2020		1 BLY05							983,300
4293491892	CLI_NM - 4205638703	88	01	16,700	06/04/2020		1 BADD0							16,700
4294470168	CLI_NM - 4202999219	88	12	18,000,000	06/04/2020		1 BLY05							18,000,000
4293689891	CLI_NM - 4205471828	88	01	1,666,600	15/04/2020		1 BLY05							1,666,600
4293689891	CLI_NM - 4205471828	88	01	16,700	15/04/2020		1 BADD0							16,700
4293606796	CLI_NM - 4205642130	88	01	4,170,000	22/04/2020		1 BTU00							4,170,000
4293606846	CLI_NM - 4205671844	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293606812	CLI_NM - 4205638703	88	01	983,300	29/04/2020		1 BLY05							983,300
4293606812	CLI_NM - 4205638703	88	01	16,700	29/04/2020		1 BADD0							16,700
4294559093	CLI_NM - 4204395366	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
TOTAL								48,000,000	771,420	19,286			32,999,900	107,203,300

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202231	NPWP	: -
Agent Name	: AGT NM - 202231	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	10,641,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			27,708.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	297,730,001.20		
	Gross APE 15 Month	504,180,401.20		
	Persistency Rate		59.05	
	Bonus Rate		0.00	
	2nd Year Premium Collected		5,100,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,277,708.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,277,708.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292120591	CLI_NM - 4205063775	88	1	150,000	22/04/2020	1	BTL00		15,000	375				
4292126648	CLI_NM - 4205073784	88	1	183,300	29/04/2020	1	BTL00		18,330	458				
4292156686	CLI_NM - 4205083712	88	12	5,000,000	15/04/2020	1	BTL00		500,000	12,500				
4292591080	CLI_NM - 4205362935	88	1	200,000	06/04/2020	1	BTL00		20,000	500				
4292152768	CLI_NM - 4205077567	88	12	5,000,000	06/04/2020	1	BTL00		500,000	12,500				
4292174945	CLI_NM - 4205048265	88	1	550,000	06/04/2020	1	BTL00		55,000	1,375				
4293473296	CLI_NM - 4202968894	88	01	3,341,700	06/04/2020	1	BGC05						3,341,700	
4294911344	CLI_NM - 4205889710	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4294284593	CLI_NM - 4200827625	88	01	2,000,000	22/04/2020	1	BTU00						2,000,000	
4294051158	CLI_NM - 4205810852	88	01	2,000,000	22/04/2020	1	BTU00						2,000,000	
4294911310	CLI_NM - 4205865693	88	01	1,800,000	29/04/2020	1	BVA00						1,800,000	
4293688901	CLI_NM - 4205664585	88	01	1,000,000	06/04/2020	1	BVA00							1,000,000
4294051125	CLI_NM - 4205743124	88	01	2,100,000	09/04/2020	1	BTU00							2,100,000
4294051117	CLI_NM - 4205736358	88	01	2,000,000	22/04/2020	1	BTU00							2,000,000
TOTAL									1,108,330	27,708			10,641,600	5,100,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202277	NPWP	: -
Agent Name	: AGT NM - 202277	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	154,132,800.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	42,415,700.00		
	"Total Monthly Bonus Regular"			954,353.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,084.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	854,526,390.82		
	Gross APE 15 Month	1,174,041,990.82		
	Persistency Rate		72.78	
	Bonus Rate		5.00	
	2nd Year Premium Collected		58,324,700.00	
	Total 2nd Year Commision			2,916,235.00
12	THR			
13	Other Income			
14	Gross Income			10,623,672.00
15	Tax			-318,710.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,304,962.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296026760	CLI_NM - 4205113764	88	1	3,614,800	30/04/2020		1 BSISL	43,377,600						
4296026752	CLI_NM - 4205979024	88	12	24,000,000	14/04/2020		1 BTU00	24,000,000						
4291978155	CLI_NM - 4204919229	88	1	100,000	29/04/2020		1 BRTU0		10,000	250				
4291977751	CLI_NM - 4204918786	88	1	100,200	22/04/2020		1 BRTU0		10,020	251				
4291978056	CLI_NM - 4204708136	88	1	100,000	22/04/2020		1 BRTU0		10,000	250				
4291788125	CLI_NM - 4204919241	88	1	100,000	22/04/2020		1 BRTU0		10,000	250				
4296026760	CLI_NM - 4205113764	88	1	3,614,800	30/04/2020		1 BSISL	43,377,600						
4292542570	CLI_NM - 4205349459	88	1	138,900	15/04/2020		1 BRTU0		13,890	347				
4292929173	CLI_NM - 4205540537	88	1	694,400	06/04/2020		1 BRTU0		69,440	1,736				
4296026760	CLI_NM - 4205113764	88	1	3,614,800	30/04/2020		1 BSISL	43,377,600						
4294772886	CLI_NM - 4205871049	88	01	1,999,900	06/04/2020		1 BLY05						1,999,900	
4295227401	CLI_NM - 4205914916	88	01	3,571,400	22/04/2020		1 BVA00						3,571,400	
4295510921	CLI_NM - 4205915622	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4296026752	CLI_NM - 4205979024	88	12	24,000,000	14/04/2020		1 BTU00						24,000,000	
4296026760	CLI_NM - 4205113764	88	01	3,614,800	30/04/2020		1 BSISL						3,614,800	
4296026760	CLI_NM - 4205113764	88	01	3,614,800	30/04/2020		1 BSISL						3,614,800	
4296026760	CLI_NM - 4205113764	88	01	3,614,800	30/04/2020		1 BSISL						3,614,800	
4294274552	CLI_NM - 4205730110	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293688174	CLI_NM - 4205034662	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294329711	CLI_NM - 4205742435	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293696706	CLI_NM - 4205113764	88	01	1,805,600	06/04/2020		1 BVA00							1,805,600
4293696656	CLI_NM - 4205667467	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293688208	CLI_NM - 4205666219	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4293808004	CLI_NM - 4205666219	88	06	30,769,200	15/04/2020		1 BVA00							30,769,200
4294464864	CLI_NM - 4205778922	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4293807949	CLI_NM - 4205631576	88	01	5,000,000	22/04/2020		1 BTU00							5,000,000
4293541688	CLI_NM - 4205637661	88	01	500,000	29/04/2020		1 BLY05							500,000
4293688117	CLI_NM - 4202902543	88	01	6,250,000	29/04/2020		1 BTU00							6,250,000
4294464880	CLI_NM - 4203137777	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL								154,132,800	123,350	3,084			42,415,700	58,324,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202345	NPWP	:	-
Agent Name	:	AGT NM - 202345	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	1,800,966,138.40		
	% Bonus Rate	0.17		
	First Year Premium Collected	1,802,966,138.40		
	"Total Monthly Bonus Regular"			306,504,244.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	6,585,134,573.00		
	Gross APE 15 Month	6,712,630,573.00		
	Persistency Rate		98.10	
	Bonus Rate		7.50	
	2nd Year Premium Collected		2,999,800.00	
	Total 2nd Year Commision			224,985.00
12	THR			
13	Other Income			
14	Gross Income			313,485,479.00
15	Tax			-22,642,335.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			290,843,144.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295515722	CLI_NM - 4205373057	88	1	1,000,000	09/04/2020		1 BRTU0		100,000	2,500				
4295254843	CLI_NM - 4205970320	88	12	20,557,900	20/04/2020		1 BHC00	20,557,900						
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99	428,317,632						
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99	376,638,672						
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295515649	CLI_NM - 4205925660	88	1	1,500,000	29/04/2020		1 BRTU0		150,000	3,750				
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99	428,317,632						
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99	376,638,672						
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99	428,317,632						
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99	376,638,672						
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295515722	CLI_NM - 4205373057	88	01	1,000,000	09/04/2020		1 BVA00						1,000,000	
4294473246	CLI_NM - 4205314821	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295515649	CLI_NM - 4205925660	88	01	500,200	29/04/2020		1 BVA00						500,200	
4295515706	CLI_NM - 4205514879	88	01	3,833,200	29/04/2020		1 BLY05						1,277,733	
4295254843	CLI_NM - 4205970320	88	12	20,557,900	20/04/2020		1 BHC00						20,557,900	
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99						428,317,632	
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99						376,638,672	
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99						428,317,632	
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99						376,638,672	
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295909784	CLI_NM - 4200210643	02	12	27,541	30/04/2020	15,552	BHN99						428,317,632	
4295909800	CLI_NM - 4203627728	02	12	22,864	30/04/2020	16,473	BHN99						376,638,672	
4295909818	CLI_NM - 4204863523	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4293694800	CLI_NM - 4205675829	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294473220	CLI_NM - 4205770414	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
TOTAL								2,525,426,812	250,000	6,250			2,530,204,745	2,999,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202352	NPWP	: -
Agent Name	: AGT NM - 202352	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	381,831,510.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	384,331,510.00		
	"Total Monthly Bonus Regular"			65,336,357.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,472.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,648,874,228.93		
	Gross APE 15 Month	1,964,374,428.93		
	Persistency Rate		83.94	
	Bonus Rate		6.25	
	2nd Year Premium Collected		9,000,000.00	
	Total 2nd Year Commision			562,500.00
12	THR			
13	Other Income			
14	Gross Income			70,650,329.00
15	Tax			-3,887,504.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			66,762,825.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99	153,253,100						
4292028877	CLI_NM - 4205950005	88	1	388,900	29/04/2020		1 BRTU0		38,890	972				
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99	153,253,100						
4292157791	CLI_NM - 4205098748	88	1	200,000	15/04/2020		1 BRTU0		20,000	500				
4295074837	CLI_NM - 4205979483	88	12	60,000,000	13/04/2020		1 BTU00	60,000,000						
4295915294	CLI_NM - 4205969667	88	12	50,000,000	01/04/2020		1 BTU00	-50,000,000						
4295915294	CLI_NM - 4205969667	88	12	50,000,000	01/04/2020		1 BTU00	50,000,000						
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99	153,253,100						
4295915294	CLI_NM - 4205969667	88	12	50,000,000	01/04/2020		1 BTU00						-50,000,000	
4295074795	CLI_NM - 4205952489	88	01	2,500,000	22/04/2020		1 BVA00						2,500,000	
4295915294	CLI_NM - 4205969667	88	12	50,000,000	01/04/2020		1 BTU00						50,000,000	
4295074837	CLI_NM - 4205979483	88	12	60,000,000	13/04/2020		1 BTU00						60,000,000	
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99						153,253,100	
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99						153,253,100	
4296030663	CLI_NM - 4205820289	88	12	153,253,100	30/04/2020		1 BHN99						153,253,100	
4294340205	CLI_NM - 4205769479	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293733236	CLI_NM - 4203537543	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293510519	CLI_NM - 4205655649	88	01	1,250,000	15/04/2020		1 BLY05							1,250,000
4294059326	CLI_NM - 4205738402	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293510527	CLI_NM - 4205425664	88	01	1,250,000	29/04/2020		1 BLY05							1,250,000
TOTAL								519,759,300	58,890	1,472			522,259,300	9,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202550	NPWP	:	-
Agent Name	:	AGT NM - 202550	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	102,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	42,499,700.00		
	"Total Monthly Bonus Regular"			1,274,991.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			417.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,311,943,461.97		
	Gross APE 15 Month	1,581,271,061.97		
	Persistency Rate		82.97	
	Bonus Rate		6.25	
	2nd Year Premium Collected		9,499,600.00	
	Total 2nd Year Commision			593,725.00
12	THR			
13	Other Income			
14	Gross Income			6,619,133.00
15	Tax			-165,478.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,453,655.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295741062	CLI_NM - 4205984287	88	1	2,000,000	30/04/2020	1	BTU00	24,000,000						
4295741062	CLI_NM - 4205984287	88	1	2,000,000	30/04/2020	1	BTU00	24,000,000						
4295741054	CLI_NM - 4205983475	88	12	30,000,000	29/04/2020	1	BLY05	30,000,000						
4292335835	CLI_NM - 4205207625	88	1	166,700	15/04/2020	1	BTL00		16,670	417				
4295741062	CLI_NM - 4205984287	88	1	2,000,000	30/04/2020	1	BTU00	24,000,000						
4295074183	CLI_NM - 4203904799	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4295074159	CLI_NM - 4204363860	88	01	4,999,800	15/04/2020	1	BLY05						4,999,800	
4295741054	CLI_NM - 4205983475	88	12	30,000,000	29/04/2020	1	BLY05						30,000,000	
4295741062	CLI_NM - 4205984287	88	01	2,000,000	30/04/2020	1	BTU00						2,000,000	
4295741062	CLI_NM - 4205984287	88	01	2,000,000	30/04/2020	1	BTU00						2,000,000	
4295741062	CLI_NM - 4205984287	88	01	2,000,000	30/04/2020	1	BTU00						2,000,000	
4293740108	CLI_NM - 4205676609	88	01	2,000,000	09/04/2020	1	BTU00							2,000,000
4293740124	CLI_NM - 4205680053	88	01	1,499,900	09/04/2020	1	BLY05							1,499,900
4293740140	CLI_NM - 4205684111	88	01	1,499,900	22/04/2020	1	BLY05							1,499,900
4293378768	CLI_NM - 4205645087	88	01	1,999,900	29/04/2020	1	BLY05							1,999,900
4293378776	CLI_NM - 4203722232	88	01	1,000,000	29/04/2020	1	BLY05							1,000,000
4294049657	CLI_NM - 4205739183	88	01	1,499,900	29/04/2020	1	BLY05							1,499,900
TOTAL								102,000,000	16,670	417			42,499,700	9,499,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	202578	NPWP	:	-
Agent Name	:	AGT NM - 202578	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	501,394,500.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	435,981,400.00		
	"Total Monthly Bonus Regular"			74,116,838.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,412,284,306.80		
	Gross APE 15 Month	2,861,371,106.80		
	Persistency Rate		84.31	
	Bonus Rate		6.25	
	2nd Year Premium Collected		79,282,800.00	
	Total 2nd Year Commision			4,955,175.00
12	THR			
13	Other Income			
14	Gross Income			85,822,263.00
15	Tax			-4,213,067.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			81,609,196.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295918231	CLI_NM - 4205982023	88	1	1,499,900	23/04/2020		1 BLY05	17,998,800						
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4295918256	CLI_NM - 4205984538	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4292412469	CLI_NM - 4205242689	88	1	100,000	14/04/2020		1 BRTU0		10,000	250				
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00	40,003,600						
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT	4,830,300						
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT	8,299,200						
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4295918256	CLI_NM - 4205984538	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00	40,003,600						
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT	4,830,300						
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT	8,299,200						
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4295918256	CLI_NM - 4205984538	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00	40,003,600						
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT	4,830,300						
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT	8,299,200						
4295733952	CLI_NM - 4205947532	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294770195	CLI_NM - 4205836916	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295225736	CLI_NM - 4205874107	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4295733994	CLI_NM - 4205954360	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294910742	CLI_NM - 4205861467	88	01	1,999,900	23/04/2020		1 BLY05						1,999,900	
4295236089	CLI_NM - 4205674767	88	01	2,083,300	29/04/2020		1 BLY05						2,083,300	
4295236113	CLI_NM - 4205884375	88	01	1,999,900	29/04/2020		1 BLY05						1,999,900	
4295511309	CLI_NM - 4205944744	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294770153	CLI_NM - 4202769884	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294770153	CLI_NM - 4202769884	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295918231	CLI_NM - 4205982023	88	01	1,499,900	23/04/2020		1 BLY05						1,499,900	
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
4295918256	CLI_NM - 4205984538	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00						40,003,600	
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT						8,299,200	
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT						4,830,300	
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00						40,003,600	
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT						8,299,200	
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT						4,830,300	
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
4295918256	CLI_NM - 4205984538	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295918249	CLI_NM - 4205984122	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
4295918256	CLI_NM - 4205984538	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295252854	CLI_NM - 4205953499	88	12	40,003,600	30/04/2020		1 BHC00						40,003,600	
4295252854	CLI_NM - 4205953499	88	12	8,299,200	30/04/2020		1 BHOPT						8,299,200	
4295252854	CLI_NM - 4205953499	88	12	4,830,300	30/04/2020		1 BHDNT						4,830,300	
4293694271	CLI_NM - 4205636176	88	01	850,000	06/04/2020		1 BLY05							850,000
4293993251	CLI_NM - 4200961997	88	01	2,083,300	06/04/2020		1 BLY05							2,083,300
4294047065	CLI_NM - 4205703752	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4294340536	CLI_NM - 4203663356	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294157617	CLI_NM - 4205721603	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294161775	CLI_NM - 4204328782	88	06	12,000,000	09/04/2020		1 BTU00							12,000,000
4294336310	CLI_NM - 4205497643	88	01	3,000,000	15/04/2020		1 BTU00							3,000,000
4294463171	CLI_NM - 4205759718	88	01	1,499,900	20/04/2020		1 BLY05							1,499,900
4293216331	CLI_NM - 4204378912	88	01	500,000	22/04/2020		1 BLY05							500,000
4293298610	CLI_NM - 4205685580	88	01	500,000	22/04/2020		1 BLY05							500,000
4294163318	CLI_NM - 4203462129	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293994028	CLI_NM - 4205700492	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4294649688	CLI_NM - 4205680411	88	12	50,000,000	29/04/2020		1 BTU00							50,000,000
4293694271	CLI_NM - 4205636176	88	01	850,000	29/04/2020		1 BLY05							850,000
4293298792	CLI_NM - 4204059492	88	01	500,000	29/04/2020		1 BLY05							500,000
TOTAL								609,394,500	10,000	250			543,981,400	79,282,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202610	NPWP	: -
Agent Name	: AGT NM - 202610	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	136,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	140,000,000.00		
	"Total Monthly Bonus Regular"			7,700,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,675.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	333,221,010.00		
	Gross APE 15 Month	653,349,660.00		
	Persistency Rate		51.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		41,028,400.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			12,453,675.00
15	Tax			-373,611.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			12,080,064.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05	25,000,000						
4292678697	CLI_NM - 4205442806	88	1	200,000	29/04/2020		1 BRTU0		20,000	500				
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05	25,000,000						
4295907747	CLI_NM - 4205982091	88	12	25,000,000	24/04/2020		1 BLY05	25,000,000						
4292633189	CLI_NM - 4202965560	88	1	770,000	15/04/2020		1 BRTU0		77,000	1,925				
4292311497	CLI_NM - 4205171110	88	1	500,000	06/04/2020		1 BRTU0		50,000	1,250				
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05	25,000,000						
4294908415	CLI_NM - 4205872563	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294908423	CLI_NM - 4205922112	88	01	500,000	06/04/2020		1 BLY05						500,000	
4295234274	CLI_NM - 4203730281	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295907747	CLI_NM - 4205982091	88	12	25,000,000	24/04/2020		1 BLY05						25,000,000	
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05						25,000,000	
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05						25,000,000	
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295907762	CLI_NM - 4205983553	88	12	25,000,000	30/04/2020		1 BLY05						25,000,000	
4295907754	CLI_NM - 4205983219	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4293541563	CLI_NM - 4205717090	88	01	1,516,600	06/04/2020		1 BLY05							1,516,600
4292927631	CLI_NM - 4205652186	88	01	3,000,000	06/04/2020		1 BTU00							3,000,000
4293100311	CLI_NM - 4205691515	88	01	1,966,600	06/04/2020		1 BLY05							1,966,600
4293100311	CLI_NM - 4205691515	88	01	42,900	06/04/2020		1 BPY00							42,900
4292724087	CLI_NM - 4205687625	88	01	10,263,800	06/04/2020		1 BGD05							10,263,800
4292928506	CLI_NM - 4205669974	88	01	5,000,000	22/04/2020		1 BTU00							5,000,000
4293100253	CLI_NM - 4204999400	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294277274	CLI_NM - 4203163655	88	01	1,222,200	22/04/2020		1 BVA00							1,222,200
4293879765	CLI_NM - 4205702763	88	01	2,016,600	28/04/2020		1 BLY05							2,016,600
4292936475	CLI_NM - 4205640595	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4293100295	CLI_NM - 4205685346	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293100303	CLI_NM - 4205685349	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293879807	CLI_NM - 4205710500	88	01	2,999,900	30/04/2020		1 BLY05							2,999,900
4293879807	CLI_NM - 4205710500	88	01	2,999,900	30/04/2020		1 BLY05							2,999,900
4293879807	CLI_NM - 4205710500	88	01	2,999,900	30/04/2020		1 BLY05							2,999,900
TOTAL								136,000,000	147,000	3,675			140,500,000	41,028,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202611	NPWP	:	-
Agent Name	:	AGT NM - 202611	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	308,611,986.48		
	Gross APE 15 Month	1,137,024,536.48		
	Persistency Rate		27.14	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,753,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,753,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292929975	CLI_NM - 4205544208	88	1	650,000	09/04/2020		1 BRTU0		65,000	1,625				
4292360643	CLI_NM - 4205219299	88	1	100,000	14/04/2020	1	BTL00		10,000	250				
4293183648	CLI_NM - 4205590645	88	1	166,700	06/04/2020	1	BRTU0		16,670	417				
4295903654	CLI_NM - 4205972193	88	1	2,500,000	01/04/2020	1	BTU00	-30,000,000						
4292262831	CLI_NM - 4204454695	88	1	183,300	06/04/2020	1	BTL00		18,330	458				
4292409671	CLI_NM - 4204669596	88	1	100,000	06/04/2020	1	BTL00		10,000	250				
4295903654	CLI_NM - 4205972193	88	1	2,500,000	01/04/2020	1	BTU00	30,000,000						
4295903654	CLI_NM - 4205972193	88	01	2,500,000	01/04/2020	1	BTU00						-2,500,000	
4295903654	CLI_NM - 4205972193	88	01	2,500,000	01/04/2020	1	BTU00						2,500,000	
TOTAL								0	120,000	3,000			0	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202620	NPWP	:	-
Agent Name	:	AGT NM - 202620	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	18,682,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,230.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	277,011,481.13		
	Gross APE 15 Month	592,085,081.13		
	Persistency Rate		46.79	
	Bonus Rate		0.00	
	2nd Year Premium Collected		20,434,300.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,168,897.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,168,897.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292754993	CLI_NM - 4204775348	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4292675529	CLI_NM - 4205439556	88	1	250,000	29/04/2020		1 BTL00		25,000	625				
4293384840	CLI_NM - 4205645327	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4292706415	CLI_NM - 4205454535	88	1	178,700	15/04/2020		1 BTL00		17,870	447				
4292155738	CLI_NM - 4205402799	88	1	129,800	15/04/2020		1 BTL00		12,980	325				
4294645306	CLI_NM - 4202729597	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295513529	CLI_NM - 4205941246	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294900834	CLI_NM - 4205446308	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294645348	CLI_NM - 4205686446	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4293780229	CLI_NM - 4202729597	88	01	4,682,000	22/04/2020		1 BFI65						4,682,000	
4294900826	CLI_NM - 4205446308	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4294645330	CLI_NM - 4202729597	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4294271269	CLI_NM - 4205765494	88	01	3,000,000	06/04/2020		1 BTU00							3,000,000
4293875771	CLI_NM - 4205690129	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293875789	CLI_NM - 4203574477	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294286408	CLI_NM - 4204428945	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293780195	CLI_NM - 4205686446	88	01	4,017,700	15/04/2020		1 BGB05							4,017,700
4293985257	CLI_NM - 4202729597	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4293384840	CLI_NM - 4205645327	88	01	1,333,300	29/04/2020		1 BLY05							1,333,300
4293106417	CLI_NM - 4205681200	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293985216	CLI_NM - 4204488699	88	01	2,083,300	29/04/2020		1 BTU00							2,083,300
TOTAL									89,190	2,230			18,682,000	20,434,300

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202627	NPWP	: -
Agent Name	: AGT NM - 202627	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	226,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	192,000,000.00		
	"Total Monthly Bonus Regular"			24,960,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			53,368.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,198,113,373.31		
	Gross APE 15 Month	1,579,188,423.31		
	Persistency Rate		75.87	
	Bonus Rate		5.00	
	2nd Year Premium Collected		156,497,900.00	
	Total 2nd Year Commision			7,824,895.00
12	THR			
13	Other Income			
14	Gross Income			39,588,263.00
15	Tax			-764,707.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			38,823,556.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295916979	CLI_NM - 4205980888	88	12	24,000,000	23/04/2020		1 BTU00	24,000,000						
4292758986	CLI_NM - 4203347372	88	1	620,400	11/04/2020		1 BRTU0		62,040	1,551				
4294763661	CLI_NM - 4205802143	88	1	100,000	25/04/2020		1 BTL00		6,025	151				
4292632496	CLI_NM - 4202801468	88	12	20,000,000	09/04/2020		1 BTL00		2,000,000	50,000				
4295917001	CLI_NM - 4205983465	88	6	12,000,000	30/04/2020		1 BTU00	24,000,000						
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295917001	CLI_NM - 4205983465	88	6	12,000,000	30/04/2020		1 BTU00	24,000,000						
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4292930601	CLI_NM - 4205542720	88	1	166,700	22/04/2020		1 BRTU0		16,670	417				
4295916995	CLI_NM - 4205981724	88	12	40,000,000	24/04/2020		1 BTU00	40,000,000						
4294286358	CLI_NM - 4205771357	88	1	100,000	15/04/2020		1 BTL00		10,000	250				
4292430693	CLI_NM - 4205261210	88	1	400,000	06/04/2020		1 BTL00		40,000	1,000				
4295917001	CLI_NM - 4205983465	88	6	12,000,000	30/04/2020		1 BTU00	24,000,000						
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295742656	CLI_NM - 4202821803	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294763661	CLI_NM - 4205802143	88	01	1,499,900	25/04/2020		1 BLY05						903,652	
4294763661	CLI_NM - 4205802143	88	01	15,000	25/04/2020		1 BADD0						9,037	
4295916979	CLI_NM - 4205980888	88	12	24,000,000	23/04/2020		1 BTU00						24,000,000	
4295916995	CLI_NM - 4205981724	88	12	40,000,000	24/04/2020		1 BTU00						40,000,000	
4295917001	CLI_NM - 4205983465	88	06	12,000,000	30/04/2020		1 BTU00						12,000,000	
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917001	CLI_NM - 4205983465	88	06	12,000,000	30/04/2020		1 BTU00						12,000,000	
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917001	CLI_NM - 4205983465	88	06	12,000,000	30/04/2020		1 BTU00						12,000,000	
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295917001	CLI_NM - 4205983465	88	06	12,000,000	30/04/2020		1 BTU00						12,000,000	
4295917019	CLI_NM - 4202613496	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4294286325	CLI_NM - 4205601273	88	12	40,000,000	06/04/2020		1 BTU00							40,000,000
4293688042	CLI_NM - 4205663622	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294055936	CLI_NM - 4205524453	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294167327	CLI_NM - 4205742404	88	03	15,000,000	06/04/2020		1 BTU00							15,000,000
4293508224	CLI_NM - 4205623095	88	01	1,000,000	13/04/2020		1 BLY05							1,000,000
4293508224	CLI_NM - 4205623095	88	01	10,000	13/04/2020		1 BADD0							10,000
4294167350	CLI_NM - 4204280705	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294286358	CLI_NM - 4205771357	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294286358	CLI_NM - 4205771357	88	01	29,700	15/04/2020		1 BPY00							29,700
4293810950	CLI_NM - 4205682776	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4294055944	CLI_NM - 4205723377	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293688067	CLI_NM - 4205675184	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293389617	CLI_NM - 4202520742	88	01	838,900	29/04/2020		1 BVA00							838,900
4293389641	CLI_NM - 4205645234	88	01	1,108,300	29/04/2020		1 BLY05							1,108,300
4293389641	CLI_NM - 4205645234	88	01	11,200	29/04/2020		1 BADD0							11,200
4294566684	CLI_NM - 4202774503	88	12	25,000,000	29/04/2020		1 BTU00							25,000,000
4294566692	CLI_NM - 4202950584	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4294566700	CLI_NM - 4204414069	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL								226,000,000	2,134,735	53,368			192,912,690	156,497,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	: 202631	NPWP	: -
Agent Name	: AGT NM - 202631	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	191,184,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	139,682,000.00		
	"Total Monthly Bonus Regular"			15,365,020.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,500.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,839,329,834.95		
	Gross APE 15 Month	2,265,172,634.95		
	Persistency Rate		81.20	
	Bonus Rate		6.25	
	2nd Year Premium Collected		57,442,204.11	
	Total 2nd Year Commision			3,590,138.00
12	THR			
13	Other Income			
14	Gross Income			25,707,658.00
15	Tax			-1,121,028.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			24,586,630.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295254256	CLI_NM - 4202729597	88	1	4,682,000	23/04/2020	1	BFI65	56,184,000						
4295514212	CLI_NM - 4202211235	88	12	60,000,000	23/04/2020	1	BTU00	60,000,000						
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00	25,000,000						
4292422740	CLI_NM - 4202839123	88	1	200,000	29/04/2020	1	BTL00		20,000	500				
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00	25,000,000						
4292408137	CLI_NM - 4205241245	88	3	600,000	06/04/2020	1	BTL00		60,000	1,500				
4291764704	CLI_NM - 4205170857	88	1	200,000	06/04/2020	1	BTL00		20,000	500				
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00	25,000,000						
4295514212	CLI_NM - 4202211235	88	12	60,000,000	23/04/2020	1	BTU00						60,000,000	
4295254256	CLI_NM - 4202729597	88	01	4,682,000	23/04/2020	1	BFI65						4,682,000	
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00						25,000,000	
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00						25,000,000	
4295514220	CLI_NM - 4205981064	88	12	25,000,000	30/04/2020	1	BTU00						25,000,000	
4294328051	CLI_NM - 4204563089	88	01	2,083,300	06/04/2020	1	BTU00							2,083,300
4294341542	CLI_NM - 4205767197	88	12	20,000,000	22/04/2020	1	BLY05							2,958,904
4294471398	CLI_NM - 4205767439	88	12	50,000,000	22/04/2020	1	BTU00							50,000,000
4293616902	CLI_NM - 4205736946	88	01	2,400,000	22/04/2020	1	BTU00							2,400,000
TOTAL								191,184,000	100,000	2,500			139,682,000	57,442,204

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202663	NPWP	: -
Agent Name	: AGT NM - 202663	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	186,595,200.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	65,049,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	126,087,284.67		
	Gross APE 15 Month	511,427,784.67		
	Persistency Rate		24.65	
	Bonus Rate		0.00	
	2nd Year Premium Collected		24,427,133.33	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295233250	CLI_NM - 4203691690	88	1	2,016,600	30/04/2020		1 BLY05	24,199,200						
4295233268	CLI_NM - 4205984616	88	1	1,666,600	30/04/2020		1 BLY05	19,999,200						
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295233250	CLI_NM - 4203691690	88	1	2,016,600	30/04/2020		1 BLY05	24,199,200						
4295233268	CLI_NM - 4205984616	88	1	1,666,600	30/04/2020		1 BLY05	19,999,200						
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295233250	CLI_NM - 4203691690	88	1	2,016,600	30/04/2020		1 BLY05	24,199,200						
4295233268	CLI_NM - 4205984616	88	1	1,666,600	30/04/2020		1 BLY05	19,999,200						
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295233250	CLI_NM - 4203691690	88	01	2,016,600	30/04/2020		1 BLY05						2,016,600	
4295233268	CLI_NM - 4205984616	88	01	1,666,600	30/04/2020		1 BLY05						1,666,600	
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295233250	CLI_NM - 4203691690	88	01	2,016,600	30/04/2020		1 BLY05						2,016,600	
4295233268	CLI_NM - 4205984616	88	01	1,666,600	30/04/2020		1 BLY05						1,666,600	
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295233250	CLI_NM - 4203691690	88	01	2,016,600	30/04/2020		1 BLY05						2,016,600	
4295233268	CLI_NM - 4205984616	88	01	1,666,600	30/04/2020		1 BLY05						1,666,600	
4295233235	CLI_NM - 4205984175	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295233250	CLI_NM - 4203691690	88	01	2,016,600	30/04/2020		1 BLY05						2,016,600	
4295233268	CLI_NM - 4205984616	88	01	1,666,600	30/04/2020		1 BLY05						1,666,600	
4293803054	CLI_NM - 4205691529	88	01	471,200	06/04/2020		1 BHSP							471,200
4293803054	CLI_NM - 4205691529	88	01	1,016,600	06/04/2020		1 BLY05							1,016,600
4293803054	CLI_NM - 4205691529	88	01	12,500	06/04/2020		1 BZF80							12,500
4293803054	CLI_NM - 4205691529	88	01	10,200	06/04/2020		1 BADD0							10,200
4292926054	CLI_NM - 4200152084	88	01	2,083,300	06/04/2020		1 BTU00							2,083,300
4293433597	CLI_NM - 4205621966	88	01	1,000,000	23/04/2020		1 BLY05							833,333
4294282837	CLI_NM - 4205798570	88	12	20,000,000	29/04/2020		1 BLY05							20,000,000
TOTAL								186,595,200					65,049,600	24,427,133

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202668	NPWP	:	-
Agent Name	:	AGT NM - 202668	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	92,699,800.00		
	"Total Monthly Bonus Regular"			10,196,978.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			625.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	991,405,260.33		
	Gross APE 15 Month	1,289,492,860.33		
	Persistency Rate		76.88	
	Bonus Rate		5.00	
	2nd Year Premium Collected		43,013,000.00	
	Total 2nd Year Commision			2,150,650.00
12	THR			
13	Other Income			
14	Gross Income			17,098,253.00
15	Tax			-202,457.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			16,895,796.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292475342	CLI_NM - 4205343005	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4292258888	CLI_NM - 4205123137	88	1	150,000	22/04/2020		1 BTL00		15,000	375				
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4294572021	CLI_NM - 4205802101	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295070397	CLI_NM - 4202616277	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295357323	CLI_NM - 4205896575	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295357380	CLI_NM - 4205930981	88	01	5,000,000	22/04/2020		1 BTU00						5,000,000	
4295734729	CLI_NM - 4205944044	88	01	1,699,900	22/04/2020		1 BLY05						1,699,900	
4294897980	CLI_NM - 4205846403	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294897998	CLI_NM - 4205851214	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294898038	CLI_NM - 4205867926	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295734737	CLI_NM - 4203017734	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4296035993	CLI_NM - 4202782799	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4293812782	CLI_NM - 4205702301	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294272838	CLI_NM - 4205628618	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294339579	CLI_NM - 4202799965	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294339595	CLI_NM - 4205443349	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4294339611	CLI_NM - 4205796020	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
4293686160	CLI_NM - 4203871711	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294339603	CLI_NM - 4202566488	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4293390680	CLI_NM - 4205646020	88	01	500,000	29/04/2020		1 BLY05							500,000
4293390680	CLI_NM - 4205646020	88	01	13,200	29/04/2020		1 BPY00							13,200
TOTAL								72,000,000	25,000	625			92,699,800	43,013,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	:	202743	NPWP	:	-
Agent Name	:	AGT NM - 202743	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	521,517,638.68		
	Gross APE 15 Month	539,516,438.68		
	Persistency Rate		96.66	
	Bonus Rate		7.50	
	2nd Year Premium Collected		3,499,900.00	
	Total 2nd Year Commision			262,493.00
12	THR			
13	Other Income			
14	Gross Income			5,012,493.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,012,493.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293871325	CLI_NM - 4205728670	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293740769	CLI_NM - 4205687099	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
TOTAL														3,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202751	NPWP	:	-
Agent Name	:	AGT NM - 202751	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,084.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	105,498,074.02		
	Gross APE 15 Month	230,696,874.02		
	Persistency Rate		45.73	
	Bonus Rate		0.00	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,252,084.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,252,084.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292647163	CLI_NM - 4205413906	88	1	416,700	29/04/2020		1 BTL00		41,670	1,042				
4292647163	CLI_NM - 4205413906	88	1	416,700	29/04/2020		1 BTL00		41,670	1,042				
4294286234	CLI_NM - 4205620251	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295233870	CLI_NM - 4205871936	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4293499887	CLI_NM - 4205661219	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
TOTAL									83,340	2,084			3,499,900	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202763	NPWP	:	-
Agent Name	:	AGT NM - 202763	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			38,485.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,345,350,882.48		
	Gross APE 15 Month	2,699,511,582.48		
	Persistency Rate		86.88	
	Bonus Rate		6.25	
	2nd Year Premium Collected		415,733,800.00	
	Total 2nd Year Commision			25,983,363.00
12	THR			
13	Other Income			
14	Gross Income			32,771,848.00
15	Tax			-594,296.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			32,177,552.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291766485	CLI_NM - 4205221808	88	1	166,700	09/04/2020		1 BTL00		16,670	417				
4292512052	CLI_NM - 4205420114	88	12	30,000,000	15/04/2020		1 BLY05		1,522,726	38,068				
4294764214	CLI_NM - 4205814196	88	01	1,000,000	29/04/2020		1 BLY05						1,000,000	
4293696243	CLI_NM - 4205663746	88	01	850,000	06/04/2020		1 BLY05							850,000
4294565694	CLI_NM - 4205784559	88	12	25,000,000	06/04/2020		1 BVA00							25,000,000
4294565710	CLI_NM - 4205785285	88	12	50,000,000	06/04/2020		1 BTU00							50,000,000
4294565728	CLI_NM - 4205786566	88	12	50,000,000	06/04/2020		1 BTU00							50,000,000
4294565736	CLI_NM - 4205786838	88	12	18,000,000	06/04/2020		1 BLY05							18,000,000
4294565686	CLI_NM - 4204575169	88	12	30,000,000	09/04/2020		1 BTU00							30,000,000
4294565744	CLI_NM - 4205789188	88	12	30,000,000	09/04/2020		1 BTU00							30,000,000
4294472479	CLI_NM - 4204662905	88	01	4,166,700	22/04/2020		1 BTU00							4,166,700
4294565702	CLI_NM - 4204270271	88	12	100,000,000	22/04/2020		1 BTU00							100,000,000
4294571213	CLI_NM - 4202708395	88	06	15,000,000	22/04/2020		1 BTU00							15,000,000
4294571221	CLI_NM - 4205794585	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293883247	CLI_NM - 4205042685	88	01	13,750,000	22/04/2020		1 BTU00							13,750,000
4293883247	CLI_NM - 4205042685	88	01	13,750,000	29/04/2020		1 BTU00							13,750,000
4294466588	CLI_NM - 4205766304	88	01	2,717,100	29/04/2020		1 BVA00							2,717,100
4294571247	CLI_NM - 4204922665	88	12	60,000,000	29/04/2020		1 BTU00							60,000,000
TOTAL									1,539,396	38,485			1,000,000	415,733,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202791	NPWP	:	-
Agent Name	:	AGT NM - 202791	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	9,178,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			350.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,536,016,732.26		
	Gross APE 15 Month	2,560,516,732.26		
	Persistency Rate		99.04	
	Bonus Rate		7.50	
	2nd Year Premium Collected		103,000,000.00	
	Total 2nd Year Commision			7,725,000.00
12	THR			
13	Other Income			
14	Gross Income			14,475,350.00
15	Tax			-136,884.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,338,466.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295072898	CLI_NM - 4202503864	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295072898	CLI_NM - 4202503864	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4292362680	CLI_NM - 4205220161	88	1	140,000	06/04/2020		1 BRTU0		14,000	350				
4295072898	CLI_NM - 4202503864	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295072856	CLI_NM - 4204352606	88	01	1,677,300	29/04/2020		1 BVA00						1,677,300	
4294565447	CLI_NM - 4205826096	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4295072898	CLI_NM - 4202503864	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295072898	CLI_NM - 4202503864	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295072898	CLI_NM - 4202503864	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4293376887	CLI_NM - 4205652821	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293605947	CLI_NM - 4205669201	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4294156825	CLI_NM - 4202826235	88	12	100,000,000	22/04/2020		1 BTU00							100,000,000
TOTAL								72,000,000	14,000	350			9,178,900	103,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202832	NPWP	: -
Agent Name	: AGT NM - 202832	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	33,088,200.00		
	"Total Monthly Bonus Regular"			992,646.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,587,379,130.14		
	Gross APE 15 Month	1,707,203,730.14		
	Persistency Rate		92.98	
	Bonus Rate		7.50	
	2nd Year Premium Collected		111,900,000.00	
	Total 2nd Year Commision			8,392,500.00
12	THR			
13	Other Income			
14	Gross Income			16,135,146.00
15	Tax			-178,379.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			15,956,767.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295908612	CLI_NM - 4205982593	88	12	30,000,000	29/04/2020		1 BTU00	30,000,000						
4295363503	CLI_NM - 4201333952	88	01	3,088,200	06/04/2020		1 BVA00						3,088,200	
4295908612	CLI_NM - 4205982593	88	12	30,000,000	29/04/2020		1 BTU00						30,000,000	
4293607612	CLI_NM - 4202702348	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293869493	CLI_NM - 4200874771	88	01	8,400,000	06/04/2020		1 BTU00							8,400,000
4294473469	CLI_NM - 4205784325	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294473477	CLI_NM - 4205760848	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4294556511	CLI_NM - 4205785558	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4294556529	CLI_NM - 4205785535	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293499242	CLI_NM - 4205629131	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4293744266	CLI_NM - 4205711450	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293607646	CLI_NM - 4205645188	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294556537	CLI_NM - 4205799537	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL								30,000,000					33,088,200	111,900,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	202868	NPWP	:	-
Agent Name	:	AGT NM - 202868	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	300,672,970.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	202,672,870.00		
	"Total Monthly Bonus Regular"			26,299,416.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			43,058.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	869,586,403.48		
	Gross APE 15 Month	1,117,778,803.48		
	Persistency Rate		77.80	
	Bonus Rate		5.00	
	2nd Year Premium Collected		17,806,833.33	
	Total 2nd Year Commision			890,342.00
12	THR			
13	Other Income			
14	Gross Income			31,982,816.00
15	Tax			-959,484.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			31,023,332.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295734109	CLI_NM - 4205980192	88	12	3,696,700	23/04/2020		1 BRTU0		369,670	9,242				
4295734109	CLI_NM - 4205980192	88	12	96,303,300	23/04/2020		1 BVA00	96,303,300						
4292331644	CLI_NM - 4200053189	88	1	333,333	09/04/2020		1 BRTU0		33,333	833				
4295734091	CLI_NM - 4205263190	88	1	2,000,000	20/04/2020		1 BTU00	24,000,000						
4292862077	CLI_NM - 4205499828	88	1	100,100	22/04/2020		1 BTL00		10,010	250				
4292161967	CLI_NM - 4204306595	88	6	7,500,000	29/04/2020		1 BRTU0		750,000	18,750				
4292358753	CLI_NM - 4203061506	88	1	1,000,000	29/04/2020		1 BRTU0		100,000	2,500				
4292604826	CLI_NM - 4202749552	88	1	100,000	29/04/2020		1 BRTU0		10,000	250				
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295734133	CLI_NM - 4205984685	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4293110724	CLI_NM - 4205575262	88	1	583,300	29/04/2020		1 BTL00		58,330	1,458				
4293611663	CLI_NM - 4202820674	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295734133	CLI_NM - 4205984685	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4292883610	CLI_NM - 4205083712	88	1	100,100	22/04/2020		1 BTL00		10,010	250				
4293493575	CLI_NM - 4202675823	88	1	309,500	22/04/2020		1 BRTU0		30,950	774				
4292338359	CLI_NM - 4205208444	88	1	583,300	22/04/2020		1 BTL00		58,330	1,458				
4292594423	CLI_NM - 4205364589	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4292670934	CLI_NM - 4205436050	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4292453638	CLI_NM - 4205264197	88	1	583,300	15/04/2020		1 BTL00		58,330	1,458				
4293212900	CLI_NM - 4205599238	88	1	166,700	15/04/2020		1 BTL00		16,670	417				
4293212900	CLI_NM - 4205599238	88	1	166,700	06/04/2020		1 BTL00		16,670	417				
4292252899	CLI_NM - 4205263189	88	1	700,000	06/04/2020		1 BTL00		70,000	1,750				
4293493591	CLI_NM - 4205553280	88	1	133,400	06/04/2020		1 BTL00		13,340	334				
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295734133	CLI_NM - 4205984685	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295734067	CLI_NM - 4205949898	88	01	5,000,000	06/04/2020		1 BTU00						5,000,000	
4295734059	CLI_NM - 4205854122	88	01	1,499,900	16/04/2020		1 BLY05						156,073	
4294763182	CLI_NM - 4205917788	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295734091	CLI_NM - 4205263190	88	01	2,000,000	20/04/2020		1 BTU00						2,000,000	
4295734109	CLI_NM - 4205980192	88	12	96,303,300	23/04/2020		1 BVA00						96,303,300	
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295734133	CLI_NM - 4205984685	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295734133	CLI_NM - 4205984685	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295734117	CLI_NM - 4205982958	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295734133	CLI_NM - 4205984685	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							1,000,000
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							1,000,000
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							1,000,000
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							1,000,000
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							1,000,000
4293306835	CLI_NM - 4203068029	88	01	1,000,000	02/04/2020		1 BLY05							433,333
4294273414	CLI_NM - 4205755031	88	01	1,516,600	06/04/2020		1 BLY05							1,516,600
4294273471	CLI_NM - 4205783930	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293493591	CLI_NM - 4205553280	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4294273430	CLI_NM - 4205755423	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293493575	CLI_NM - 4202675823	88	01	1,190,500	22/04/2020		1 BVA00							1,190,500
4293493534	CLI_NM - 4205644559	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
TOTAL								300,303,300	1,722,313	43,058			202,459,273	17,806,833

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202894	NPWP	:	-
Agent Name	:	AGT NM - 202894	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	162,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	96,000,000.00		
	"Total Monthly Bonus Regular"			10,560,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	4,616,639,859.10		
	Gross APE 15 Month	5,121,410,459.10		
	Persistency Rate		90.14	
	Bonus Rate		7.50	
	2nd Year Premium Collected		135,672,500.00	
	Total 2nd Year Commision			10,175,438.00
12	THR			
13	Other Income			
14	Gross Income			25,485,438.00
15	Tax			-355,886.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			25,129,552.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295228706	CLI_NM - 4202567017	88	1	2,000,000	30/04/2020		1 BVA00	24,000,000						
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295228706	CLI_NM - 4202567017	88	1	2,000,000	30/04/2020		1 BVA00	24,000,000						
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295228706	CLI_NM - 4202567017	88	1	2,000,000	30/04/2020		1 BVA00	24,000,000						
4295228706	CLI_NM - 4202567017	88	01	2,000,000	30/04/2020		1 BVA00						2,000,000	
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295228706	CLI_NM - 4202567017	88	01	2,000,000	30/04/2020		1 BVA00						2,000,000	
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295916680	CLI_NM - 4204793578	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295228706	CLI_NM - 4202567017	88	01	2,000,000	30/04/2020		1 BVA00						2,000,000	
4294569217	CLI_NM - 4205250855	88	12	100,000,000	06/04/2020		1 BLY05							100,000,000
4294569233	CLI_NM - 4205786356	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4293882413	CLI_NM - 4201566134	88	01	2,083,300	15/04/2020		1 BTU00							2,083,300
4294045523	CLI_NM - 4200936078	88	01	2,083,300	15/04/2020		1 BTU00							2,083,300
4293882421	CLI_NM - 4200589215	88	01	2,085,000	22/04/2020		1 BTU00							2,085,000
4293743680	CLI_NM - 4205684177	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4293139723	CLI_NM - 4205673686	88	01	1,920,900	29/04/2020		1 BGD05							1,920,900
TOTAL								162,000,000					96,000,000	135,672,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 202895	NPWP	: -
Agent Name	: AGT NM - 202895	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			78,673.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	589,295,286.26		
	Gross APE 15 Month	819,006,086.26		
	Persistency Rate		71.95	
	Bonus Rate		5.00	
	2nd Year Premium Collected		90,574,100.00	
	Total 2nd Year Commision			4,528,705.00
12	THR			
13	Other Income			
14	Gross Income			9,357,378.00
15	Tax			-8,935.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			9,348,443.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292757566	CLI_NM - 4205477966	88	1	166,700	09/04/2020	1	BTL00		16,670	417				
4292757566	CLI_NM - 4205477966	88	1	166,700	29/04/2020	1	BTL00		16,670	417				
4294329448	CLI_NM - 4205752214	88	1	160,000	29/04/2020	1	BTL00		16,000	400				
4292757566	CLI_NM - 4205477966	88	1	166,700	15/04/2020	1	BTL00		16,670	417				
4292361104	CLI_NM - 4205287774	88	12	50,000,000	27/04/2020	1	BLT05		3,080,916	77,023				
4295744611	CLI_NM - 4205960436	88	01	1,500,000	06/04/2020	1	BVA00						1,500,000	
4293479905	CLI_NM - 4202542835	88	01	990,700	06/04/2020	1	BGD20							990,700
4294471026	CLI_NM - 4205073910	88	12	30,000,000	06/04/2020	1	BLY05							30,000,000
4294471034	CLI_NM - 4203809132	88	12	30,000,000	06/04/2020	1	BLY05							30,000,000
4293992022	CLI_NM - 4204955969	88	01	2,500,000	15/04/2020	1	BTU00							2,500,000
4294329471	CLI_NM - 4205762014	88	01	6,666,700	22/04/2020	1	BTU00							6,666,700
4294329471	CLI_NM - 4205762014	88	01	6,666,700	22/04/2020	1	BTU00							6,666,700
4293992022	CLI_NM - 4204955969	88	01	2,500,000	22/04/2020	1	BTU00							2,500,000
4294329471	CLI_NM - 4205762014	88	01	6,666,700	27/04/2020	1	BTU00							6,666,700
4294059755	CLI_NM - 4205712628	88	01	2,916,700	29/04/2020	1	BTU00							2,916,700
4294329448	CLI_NM - 4205752214	88	01	1,666,600	29/04/2020	1	BLY05							1,666,600
TOTAL									3,146,926	78,673			1,500,000	90,574,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 202897	NPWP	: -
Agent Name	: AGT NM - 202897	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	71,996,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	28,701,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			457,500.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,022,944,000.00		
	Gross APE 15 Month	1,245,288,400.00		
	Persistency Rate		82.15	
	Bonus Rate		6.25	
	2nd Year Premium Collected		11,843,200.00	
	Total 2nd Year Commision			740,200.00
12	THR			
13	Other Income			
14	Gross Income			5,947,700.00
15	Tax			-178,431.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,769,269.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295734208	CLI_NM - 4205976231	88	12	30,000,000	23/04/2020		1 BTU00		18,000,000	450,000				
4292434422	CLI_NM - 4205263270	88	1	1,000,000	09/04/2020		1 BTL00		100,000	2,500				
4292434505	CLI_NM - 4205263272	88	1	1,000,000	09/04/2020		1 BTL00		100,000	2,500				
4292434539	CLI_NM - 4205263280	88	1	1,000,000	09/04/2020		1 BTL00		100,000	2,500				
4295734216	CLI_NM - 4203134149	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295734216	CLI_NM - 4203134149	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295734216	CLI_NM - 4203134149	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4294282977	CLI_NM - 4203436205	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294282985	CLI_NM - 4205820553	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295355574	CLI_NM - 4205905893	88	01	5,000,000	06/04/2020		1 BTU00						5,000,000	
4294903275	CLI_NM - 4205851329	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294282969	CLI_NM - 4203920631	88	01	1,499,900	21/04/2020		1 BLY05						749,950	
4294282944	CLI_NM - 4205812611	88	01	2,999,900	22/04/2020		1 BLY05						2,999,900	
4295071049	CLI_NM - 4205878584	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295355616	CLI_NM - 4205930156	88	01	1,699,900	22/04/2020		1 BLY05						1,699,900	
4295355624	CLI_NM - 4205930999	88	01	1,502,200	22/04/2020		1 BVA00						1,502,200	
4294903317	CLI_NM - 4205866478	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295355632	CLI_NM - 4204380543	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294282951	CLI_NM - 4200998093	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294771847	CLI_NM - 4205604065	88	01	1,999,900	29/04/2020		1 BLY05						1,999,900	
4295734216	CLI_NM - 4203134149	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295734216	CLI_NM - 4203134149	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295734216	CLI_NM - 4203134149	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4293981967	CLI_NM - 4205727920	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293981975	CLI_NM - 4205260862	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293731404	CLI_NM - 4202822596	88	01	677,100	06/04/2020		1 BVA00							677,100
4294156148	CLI_NM - 4205729587	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293614659	CLI_NM - 4204988589	88	01	833,300	09/04/2020		1 BLY05							833,300
4293614659	CLI_NM - 4204988589	88	01	833,300	09/04/2020		1 BLY05							833,300
4293868974	CLI_NM - 4204201152	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4294156155	CLI_NM - 4205735082	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294156171	CLI_NM - 4205748631	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
TOTAL								53,996,400	18,300,000	457,500			29,450,950	11,843,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202901	NPWP	:	-
Agent Name	:	AGT NM - 202901	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	84,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	65,499,900.00		
	"Total Monthly Bonus Regular"			5,239,992.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,783.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	750,323,336.94		
	Gross APE 15 Month	976,005,936.94		
	Persistency Rate		76.88	
	Bonus Rate		5.00	
	2nd Year Premium Collected		57,324,300.00	
	Total 2nd Year Commision			2,866,215.00
12	THR			
13	Other Income			
14	Gross Income			11,357,990.00
15	Tax			-20,241.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,337,749.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295507372	CLI_NM - 4205980475	88	1	2,000,000	17/04/2020		1 BTU00	24,000,000						
4292603208	CLI_NM - 4205335233	88	1	129,700	09/04/2020		1 BTL00		12,970	324				
4294679859	CLI_NM - 4203382217	88	12	60,000,000	21/04/2020		1 BFI65	60,000,000						
4292636828	CLI_NM - 4205393913	88	1	166,700	06/04/2020		1 BTL00		16,670	417				
4293204683	CLI_NM - 4203426375	88	1	416,700	06/04/2020		1 BTL00		41,670	1,042				
4295063087	CLI_NM - 4202608688	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4295063079	CLI_NM - 4205880236	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295507372	CLI_NM - 4205980475	88	01	2,000,000	17/04/2020		1 BTU00						2,000,000	
4294679859	CLI_NM - 4203382217	88	12	60,000,000	21/04/2020		1 BFI65						60,000,000	
4293497931	CLI_NM - 4202618764	88	01	1,250,000	06/04/2020		1 BLY05							1,250,000
4293497949	CLI_NM - 4205651480	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293497956	CLI_NM - 4205652294	88	01	1,250,000	06/04/2020		1 BLY05							1,250,000
4293497964	CLI_NM - 4205652205	88	01	1,250,000	06/04/2020		1 BLY05							1,250,000
4293683662	CLI_NM - 4205755103	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293683662	CLI_NM - 4205755103	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293683662	CLI_NM - 4205755103	88	01	15,000	06/04/2020		1 BADD0							15,000
4293683662	CLI_NM - 4205755103	88	01	15,000	06/04/2020		1 BADD0							15,000
4293683803	CLI_NM - 4202558447	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293683803	CLI_NM - 4202558447	88	01	15,000	06/04/2020		1 BADD0							15,000
4294557733	CLI_NM - 4204710161	88	12	10,000,000	06/04/2020		1 BLY05							10,000,000
4294466513	CLI_NM - 4205769980	88	01	1,999,900	09/04/2020		1 BLY05							1,999,900
4294466562	CLI_NM - 4204328736	88	12	30,000,000	09/04/2020		1 BTU00							30,000,000
4293684116	CLI_NM - 4202525048	88	01	1,666,600	09/04/2020		1 BLY05							1,666,600
4294333986	CLI_NM - 4205767356	88	01	500,000	29/04/2020		1 BLY05							500,000
4292931914	CLI_NM - 4205739089	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4292931914	CLI_NM - 4205739089	88	01	15,000	29/04/2020		1 BADD0							15,000
4293744225	CLI_NM - 4202817279	88	01	833,300	29/04/2020		1 BLY05							833,300
4293812824	CLI_NM - 4205701129	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293812824	CLI_NM - 4205701129	88	01	15,000	29/04/2020		1 BADD0							15,000
TOTAL								84,000,000	71,310	1,783			65,499,900	57,324,300

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202905	NPWP	:	-
Agent Name	:	AGT NM - 202905	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	5,011,500.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	635,835,849.72		
	Gross APE 15 Month	822,452,049.72		
	Persistency Rate		77.31	
	Bonus Rate		5.00	
	2nd Year Premium Collected		43,333,200.00	
	Total 2nd Year Commision			2,166,660.00
12	THR			
13	Other Income			
14	Gross Income			6,916,660.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,916,660.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295904579	CLI_NM - 4202779708	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BSTU0				2,500,000	150		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BSTU0				2,500,000	150		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295904579	CLI_NM - 4202779708	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BSTU0				2,500,000	150		
4295904561	CLI_NM - 4200372442	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295904579	CLI_NM - 4202779708	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4294762481	CLI_NM - 4205189495	88	01	1,509,900	06/04/2020		1 BLY05						1,509,900	
4294905163	CLI_NM - 4204897452	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294905155	CLI_NM - 4205882857	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4294327715	CLI_NM - 4205763674	88	01	1,000,000	03/04/2020		1 BLY05							1,000,000
4293684058	CLI_NM - 4205545286	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293985612	CLI_NM - 4204897452	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294471687	CLI_NM - 4205784394	88	01	833,300	22/04/2020		1 BLY05							833,300
4293730604	CLI_NM - 4202618157	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294558095	CLI_NM - 4205794243	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
4294558103	CLI_NM - 4205796985	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
TOTAL											22,500,000	480	5,011,500	43,333,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202931	NPWP	:	-
Agent Name	:	AGT NM - 202931	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	10,200,500.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			5,833.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	948,103,550.00		
	Gross APE 15 Month	1,151,701,150.00		
	Persistency Rate		82.32	
	Bonus Rate		6.25	
	2nd Year Premium Collected		9,999,600.00	
	Total 2nd Year Commision			624,975.00
12	THR			
13	Other Income			
14	Gross Income			3,880,808.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,880,808.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292642883	CLI_NM - 4202524259	88	12	2,000,000	22/04/2020		1 BRTU0		200,000	5,000				
4292593011	CLI_NM - 4205363967	88	1	333,300	15/04/2020		1 BRTU0		33,330	833				
4295232088	CLI_NM - 4205936680	88	01	1,500,000	06/04/2020		1 BVA00						1,500,000	
4295739686	CLI_NM - 4205950041	88	01	1,133,300	06/04/2020		1 BLY05						1,133,300	
4295739686	CLI_NM - 4205950041	88	01	354,900	06/04/2020		1 BHSP						354,900	
4295739686	CLI_NM - 4205950041	88	01	12,500	06/04/2020		1 BZF80						12,500	
4294653532	CLI_NM - 4205846937	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4294653490	CLI_NM - 4205820611	88	01	4,200,000	22/04/2020		1 BTU00						4,200,000	
4294653532	CLI_NM - 4205846937	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4293880359	CLI_NM - 4205748278	88	01	1,999,900	15/04/2020		1 BLY05							1,999,900
4293733269	CLI_NM - 4205679658	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293733277	CLI_NM - 4205683948	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294168192	CLI_NM - 4205766622	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294467826	CLI_NM - 4205796171	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
4294467834	CLI_NM - 4204108295	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL									233,330	5,833			10,200,500	9,999,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 202946	NPWP	: -
Agent Name	: AGT NM - 202946	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	10,046,100.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			500.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,208,424,860.00		
	Gross APE 15 Month	1,698,911,260.00		
	Persistency Rate		71.13	
	Bonus Rate		5.00	
	2nd Year Premium Collected		85,000,000.00	
	Total 2nd Year Commision			4,250,000.00
12	THR			
13	Other Income			
14	Gross Income			9,000,500.00
15	Tax			-12.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			9,000,488.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292646801	CLI_NM - 4201586374	88	1	200,000	22/04/2020		1 BTL00		20,000	500				
4295070900	CLI_NM - 4205907248	88	01	5,000,000	15/04/2020		1 BTU00						5,000,000	
4293779957	CLI_NM - 4205816874	88	01	2,046,100	29/04/2020		1 BGA15						2,046,100	
4294571197	CLI_NM - 4202526933	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4294559598	CLI_NM - 4205785179	88	12	40,000,000	09/04/2020		1 BLY05							40,000,000
4293743565	CLI_NM - 4200522631	88	01	2,500,000	09/04/2020		1 BTU00							2,500,000
4293743532	CLI_NM - 4205667573	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4294559606	CLI_NM - 4205785140	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
4293690063	CLI_NM - 4203576071	88	01	10,000,000	22/04/2020		1 BTU00							10,000,000
TOTAL									20,000	500			10,046,100	85,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202953	NPWP	: -
Agent Name	: AGT NM - 202953	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	100,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	106,027,800.00		
	"Total Monthly Bonus Regular"			11,663,058.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			832.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	652,526,979.23		
	Gross APE 15 Month	848,683,040.00		
	Persistency Rate		76.89	
	Bonus Rate		5.00	
	2nd Year Premium Collected		31,426,100.00	
	Total 2nd Year Commision			1,571,305.00
12	THR			
13	Other Income			
14	Gross Income			17,985,195.00
15	Tax			-224,630.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			17,760,565.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293434348	CLI_NM - 4203731397	88	1	166,700	22/04/2020	1	BTL00		16,670	417				
4294928777	CLI_NM - 4202612606	88	12	100,000,000	22/04/2020	1	BFI65	100,000,000						
4293434322	CLI_NM - 4201003144	88	1	166,200	29/04/2020	1	BTL00		16,620	416				
4295067310	CLI_NM - 4205925841	88	01	2,000,000	09/04/2020	1	BTU00						2,000,000	
4294170123	CLI_NM - 4205206222	88	01	1,527,800	29/04/2020	1	BVA00						1,527,800	
4295235172	CLI_NM - 4205949997	88	01	2,500,000	29/04/2020	1	BTU00						2,500,000	
4294928777	CLI_NM - 4202612606	88	12	100,000,000	22/04/2020	1	BFI65						100,000,000	
4294339744	CLI_NM - 4202250015	88	06	9,203,500	06/04/2020	1	BVA00							9,203,500
4293434348	CLI_NM - 4203731397	88	01	1,499,900	22/04/2020	1	BLY05							1,499,900
4294339777	CLI_NM - 4203731395	88	12	18,000,000	22/04/2020	1	BLY05							18,000,000
4293434322	CLI_NM - 4201003144	88	01	1,216,600	29/04/2020	1	BLY05							1,216,600
4293434322	CLI_NM - 4201003144	88	01	117,200	29/04/2020	1	BGT05							117,200
4293434330	CLI_NM - 4205662421	88	01	1,388,900	29/04/2020	1	BVA00							1,388,900
TOTAL								100,000,000	33,290	832			106,027,800	31,426,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 202974	NPWP	: -
Agent Name	: AGT NM - 202974	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,966,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,820.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	985,971,600.00		
	Gross APE 15 Month	1,248,824,400.00		
	Persistency Rate		78.95	
	Bonus Rate		5.00	
	2nd Year Premium Collected		34,724,800.00	
	Total 2nd Year Commision			1,736,240.00
12	THR			
13	Other Income			
14	Gross Income			4,988,060.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,988,060.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293805919	CLI_NM - 4205710378	88	1	200,100	22/04/2020		1 BTL00		20,010	500				
4293805935	CLI_NM - 4204290106	88	1	200,000	22/04/2020		1 BTL00		20,000	500				
4293179273	CLI_NM - 4205590778	88	1	150,000	06/04/2020		1 BTL00		15,000	375				
4293613396	CLI_NM - 4205691093	88	1	177,900	06/04/2020		1 BTL00		17,790	445				
4294909736	CLI_NM - 4205892474	88	01	1,500,000	06/04/2020		1 BVA00						1,500,000	
4294558590	CLI_NM - 4200457522	88	01	1,499,900	11/04/2020		1 BLY05						1,499,900	
4294652880	CLI_NM - 4205777779	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295232690	CLI_NM - 4205902320	88	01	1,966,800	29/04/2020		1 BVA00						1,966,800	
4293449379	CLI_NM - 4205645488	88	01	1,000,000	03/04/2020		1 BLY05							1,000,000
4293449379	CLI_NM - 4205645488	88	01	36,200	03/04/2020		1 BPY00							36,200
4293449395	CLI_NM - 4205652085	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293613396	CLI_NM - 4205691093	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293613396	CLI_NM - 4205691093	88	01	22,200	06/04/2020		1 BPY00							22,200
4294051059	CLI_NM - 4205741266	88	03	6,000,000	06/04/2020		1 BTU00							6,000,000
4294051075	CLI_NM - 4202905594	88	03	7,500,000	06/04/2020		1 BTU00							7,500,000
4292876853	CLI_NM - 4205621985	88	01	2,000,000	07/04/2020		1 BTU00							2,000,000
4292876853	CLI_NM - 4205621985	88	01	2,000,000	07/04/2020		1 BTU00							2,000,000
4292876853	CLI_NM - 4205621985	88	01	2,000,000	07/04/2020		1 BTU00							2,000,000
4294558558	CLI_NM - 4205790261	88	01	1,666,700	09/04/2020		1 BVA00							1,666,700
4294558566	CLI_NM - 4205791626	88	01	2,000,000	15/04/2020		1 BVA00							2,000,000
4293613388	CLI_NM - 4205683643	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293805919	CLI_NM - 4205710378	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293805935	CLI_NM - 4204290106	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293449387	CLI_NM - 4202770117	88	01	1,000,000	29/04/2020		1 BVA00							1,000,000
4294327426	CLI_NM - 4205766630	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL									72,800	1,820			6,966,700	34,724,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	202986	NPWP	:	-
Agent Name	:	AGT NM - 202986	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,105,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,788,418,736.00		
	Gross APE 15 Month	2,023,259,136.00		
	Persistency Rate		88.39	
	Bonus Rate		6.25	
	2nd Year Premium Collected		597,100,420.00	
	Total 2nd Year Commision			37,318,776.00
12	THR			
13	Other Income			
14	Gross Income			44,068,776.00
15	Tax			-876,719.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			43,192,057.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294660966	CLI_NM - 4205899005	88	01	3,105,800	22/04/2020		1 BVA00						3,105,800	
4293494110	CLI_NM - 4205632058	88	01	850,000	06/04/2020		1 BLY05							850,000
4293812295	CLI_NM - 4203805531	88	01	1,500,000	09/04/2020		1 BVA00							1,500,000
4294330321	CLI_NM - 4200298757	88	12	150,000,000	15/04/2020		1 BTU00							150,000,000
4293494144	CLI_NM - 4205064436	88	01	5,668,000	15/04/2020		1 BTU00							5,668,000
4294330313	CLI_NM - 4205778662	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294470853	CLI_NM - 4205798501	02	12	12,008	23/04/2020	15,565	BHN10							186,904,520
4294470861	CLI_NM - 4205798507	88	12	250,676,300	29/04/2020		1 BHN10							250,676,300
TOTAL													3,105,800	597,100,420

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203037	NPWP	: -
Agent Name	: AGT NM - 203037	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	170,085,600.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	25,873,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,304,190,404.12		
	Gross APE 15 Month	2,446,686,804.12		
	Persistency Rate		94.18	
	Bonus Rate		7.50	
	2nd Year Premium Collected		12,430,400.00	
	Total 2nd Year Commision			932,280.00
12	THR			
13	Other Income			
14	Gross Income			5,682,280.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,682,280.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295536819	CLI_NM - 4205562428	88	1	2,724,600	30/04/2020		1 BFI65	32,695,200						
4295536819	CLI_NM - 4205562428	88	1	2,724,600	30/04/2020		1 BFI65	32,695,200						
4295739504	CLI_NM - 4205984560	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295739504	CLI_NM - 4205984560	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295739504	CLI_NM - 4205984560	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295536819	CLI_NM - 4205562428	88	1	2,724,600	30/04/2020		1 BFI65	32,695,200						
4294458445	CLI_NM - 4204757842	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295065694	CLI_NM - 4202632707	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294678661	CLI_NM - 4200884976	88	01	4,700,000	15/04/2020		1 BFI55						4,700,000	
4294769478	CLI_NM - 4203030295	88	01	3,000,000	15/04/2020		1 BTU00						3,000,000	
4295536819	CLI_NM - 4205562428	88	01	2,724,600	30/04/2020		1 BFI65						2,724,600	
4295739504	CLI_NM - 4205984560	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295739504	CLI_NM - 4205984560	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295536819	CLI_NM - 4205562428	88	01	2,724,600	30/04/2020		1 BFI65						2,724,600	
4295739504	CLI_NM - 4205984560	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295536819	CLI_NM - 4205562428	88	01	2,724,600	30/04/2020		1 BFI65						2,724,600	
4294170453	CLI_NM - 4202236029	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293974178	CLI_NM - 4204425592	88	01	930,400	06/04/2020		1 BGD10							930,400
4294458403	CLI_NM - 4204832646	88	06	9,000,000	15/04/2020		1 BLY05							9,000,000
TOTAL								170,085,600					25,873,800	12,430,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203053	NPWP	: -
Agent Name	: AGT NM - 203053	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,388,853,050.00		
	Gross APE 15 Month	1,696,099,900.00		
	Persistency Rate		81.89	
	Bonus Rate		6.25	
	2nd Year Premium Collected		182,183,000.00	
	Total 2nd Year Commision			11,386,438.00
12	THR			
13	Other Income			
14	Gross Income			16,136,438.00
15	Tax			-138,463.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			15,997,975.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294277498	CLI_NM - 4205781187	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293556728	CLI_NM - 4205654780	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293728731	CLI_NM - 4202769782	88	01	833,300	09/04/2020		1 BLY05							833,300
4293547735	CLI_NM - 4205734254	88	01	2,499,900	15/04/2020		1 BLY05							2,499,900
4293556652	CLI_NM - 4205640426	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4294277514	CLI_NM - 4200251242	88	12	18,000,000	22/04/2020		1 BLY05							18,000,000
4294277522	CLI_NM - 4205232315	88	12	25,000,000	22/04/2020		1 BLY05							25,000,000
4294277548	CLI_NM - 4205795346	88	12	50,000,000	22/04/2020		1 BTU00							50,000,000
4293556660	CLI_NM - 4205642078	88	01	850,000	29/04/2020		1 BLY05							850,000
4293556678	CLI_NM - 4200751804	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4293728764	CLI_NM - 4205674212	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294277530	CLI_NM - 4205795161	88	12	50,000,000	29/04/2020		1 BTU00							50,000,000
TOTAL														182,183,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203081	NPWP	: -
Agent Name	: AGT NM - 203081	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Reguler			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	8,499,900.00		
	"Total Monthly Bonus Reguler"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	999,048,583.24		
	Gross APE 15 Month	1,307,505,983.24		
	Persistency Rate		76.41	
	Bonus Rate		5.00	
	2nd Year Premium Collected		48,714,903.59	
	Total 2nd Year Commision			2,435,745.00
12	THR			
13	Other Income			
14	Gross Income			9,185,745.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,185,745.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294339074	CLI_NM - 4205780130	88	01	1,499,900	05/04/2020		1 BLY05						1,499,900	
4294901329	CLI_NM - 4204887898	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4294652690	CLI_NM - 4200378319	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294901337	CLI_NM - 4203142004	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4293173573	CLI_NM - 4205664091	88	01	500,000	06/04/2020		1 BLY05							500,000
4293870160	CLI_NM - 4204570422	88	01	1,250,000	06/04/2020		1 BLY05							1,250,000
4293877611	CLI_NM - 4205689611	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293689305	CLI_NM - 4205651379	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293689354	CLI_NM - 4205663471	88	01	5,000,000	06/04/2020		1 BTU00							5,000,000
4293992071	CLI_NM - 4200887106	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293992097	CLI_NM - 4203920631	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294156866	CLI_NM - 4205751890	88	01	500,000	07/04/2020		1 BLY05							500,000
4293882264	CLI_NM - 4205692669	88	01	5,000,000	09/04/2020		1 BTU00							5,000,000
4293689271	CLI_NM - 4205651380	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293689289	CLI_NM - 4205470284	88	01	500,000	13/04/2020		1 BLY05							500,000
4293689313	CLI_NM - 4205580906	88	01	500,000	15/04/2020		1 BLY05							500,000
4293743649	CLI_NM - 4203674493	88	01	500,000	22/04/2020		1 BLY05							500,000
4293882272	CLI_NM - 4203038609	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293992113	CLI_NM - 4202699427	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294339066	CLI_NM - 4205771210	88	12	20,000,000	28/04/2020		1 BLY05							2,965,104
4294652682	CLI_NM - 4202590543	88	12	20,000,000	29/04/2020		1 BLY05							20,000,000
TOTAL													8,499,900	48,714,904

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203091	NPWP	:	-
Agent Name	:	AGT NM - 203091	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	34,856,300.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	44,856,200.00		
	"Total Monthly Bonus Regular"			1,009,265.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			30,626.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	453,750,719.10		
	Gross APE 15 Month	612,745,319.10		
	Persistency Rate		74.05	
	Bonus Rate		5.00	
	2nd Year Premium Collected		4,770,000.00	
	Total 2nd Year Commision			238,500.00
12	THR			
13	Other Income			
14	Gross Income			6,028,391.00
15	Tax			-180,852.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,847,539.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293176683	CLI_NM - 4205580034	88	1	166,700	26/04/2020		1 BTL00		16,670	417				
4292621838	CLI_NM - 4205377786	88	1	416,700	09/04/2020		1 BTL00		41,670	1,042				
4292710169	CLI_NM - 4205461478	88	1	166,700	22/04/2020		1 BTL00		16,670	417				
4292753540	CLI_NM - 4203996322	88	1	416,700	22/04/2020		1 BTL00		41,670	1,042				
4293475234	CLI_NM - 4200250092	88	12	34,856,300	14/04/2020		1 BHC00	34,856,300						
4292755941	CLI_NM - 4205477619	88	1	416,700	29/04/2020		1 BTL00		41,670	1,042				
4292755354	CLI_NM - 4205477620	88	1	416,700	29/04/2020		1 BTL00		41,670	1,042				
4292597814	CLI_NM - 4202539209	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4293022614	CLI_NM - 4205558031	88	1	500,000	19/04/2020		1 BTL00		50,000	1,250				
4292624246	CLI_NM - 4204608572	88	1	166,700	15/04/2020		1 BTL00		16,670	417				
4292640150	CLI_NM - 4201007578	88	12	3,000,000	15/04/2020		1 BTL00		300,000	7,500				
4292640184	CLI_NM - 4201007578	88	12	3,000,000	15/04/2020		1 BTL00		300,000	7,500				
4292755941	CLI_NM - 4205477619	88	1	416,700	15/04/2020		1 BTL00		41,670	1,042				
4292672294	CLI_NM - 4205436816	88	1	166,700	15/04/2020		1 BTL00		16,670	417				
4293022689	CLI_NM - 4205558064	88	1	500,000	18/04/2020		1 BTL00		50,000	1,250				
4293177897	CLI_NM - 4205580946	88	1	166,700	02/04/2020		1 BTL00		16,670	417				
4292629476	CLI_NM - 4204351429	88	12	2,000,000	06/04/2020		1 BTL00		200,000	5,000				
4293303782	CLI_NM - 4205609653	88	1	166,700	06/04/2020		1 BTL00		16,670	417				
4295744892	CLI_NM - 4201397420	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295227484	CLI_NM - 4203526146	88	01	1,500,000	06/04/2020		1 BVA00						1,500,000	
4295744900	CLI_NM - 4201397420	88	01	2,500,000	09/04/2020		1 BTU00						2,500,000	
4295744918	CLI_NM - 4202564598	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294567971	CLI_NM - 4203329783	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295744926	CLI_NM - 4205971481	88	01	1,000,000	22/04/2020		1 BVA00						1,000,000	
4293475234	CLI_NM - 4200250092	88	12	34,856,300	14/04/2020		1 BHC00						34,856,300	
4293488633	CLI_NM - 4205189272	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294045473	CLI_NM - 4205728914	88	01	2,100,000	06/04/2020		1 BVA00							2,100,000
4294045481	CLI_NM - 4205737664	88	01	1,670,000	22/04/2020		1 BVA00							1,670,000
TOTAL								34,856,300	1,225,040	30,626			45,856,200	4,770,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203132	NPWP	:	-
Agent Name	:	AGT NM - 203132	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	260,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	260,000,000.00		
	"Total Monthly Bonus Regular"			33,800,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,235,597,755.33		
	Gross APE 15 Month	1,558,036,255.33		
	Persistency Rate		79.30	
	Bonus Rate		5.00	
	2nd Year Premium Collected		43,999,700.00	
	Total 2nd Year Commision			2,199,985.00
12	THR			
13	Other Income			
14	Gross Income			42,749,985.00
15	Tax			-843,750.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			41,906,235.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295742474	CLI_NM - 4205561681	88	12	50,000,000	28/04/2020		1 BLY05	50,000,000						
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295742474	CLI_NM - 4205561681	88	12	50,000,000	28/04/2020		1 BLY05						50,000,000	
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295742482	CLI_NM - 4205857229	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295916128	CLI_NM - 4203707759	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295742490	CLI_NM - 4203707758	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4294281870	CLI_NM - 4205785652	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293731214	CLI_NM - 4205662133	88	01	1,000,000	07/04/2020		1 BLY05							1,000,000
4293994614	CLI_NM - 4202934688	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4294050788	CLI_NM - 4205722584	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294659745	CLI_NM - 4203890360	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
4294660214	CLI_NM - 4205797508	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
4293617587	CLI_NM - 4205662139	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
4294050788	CLI_NM - 4205722584	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								260,000,000					260,000,000	43,999,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203141	NPWP	:	-
Agent Name	:	AGT NM - 203141	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	27,320,400.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	37,320,300.00		
	"Total Monthly Bonus Regular"			1,119,609.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,647.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,619,892,418.00		
	Gross APE 15 Month	1,876,440,318.00		
	Persistency Rate		86.33	
	Bonus Rate		6.25	
	2nd Year Premium Collected		5,209,900.00	
	Total 2nd Year Commision			325,619.00
12	THR			
13	Other Income			
14	Gross Income			6,201,875.00
15	Tax			-186,056.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,015,819.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293607836	CLI_NM - 4205671936	88	1	133,300	22/04/2020		1 BTL00		13,330	333				
4293382554	CLI_NM - 4205641508	88	1	158,400	22/04/2020		1 BTL00		15,840	396				
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00	9,106,800						
4292402718	CLI_NM - 4203485834	88	1	335,000	29/04/2020		1 BTL00		33,500	838				
4292889187	CLI_NM - 4205532264	88	1	505,000	29/04/2020		1 BTL00		50,500	1,263				
4293382547	CLI_NM - 4205632069	88	12	1,000,000	29/04/2020		1 BTL00		100,000	2,500				
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00	9,106,800						
4293547958	CLI_NM - 4202857328	88	1	233,300	15/04/2020		1 BTL00		23,330	583				
4292789965	CLI_NM - 4205481335	88	1	293,800	06/04/2020		1 BTL00		29,380	735				
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00	9,106,800						
4294910437	CLI_NM - 4205871698	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294648995	CLI_NM - 4205503414	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295076824	CLI_NM - 4204645699	88	01	2,500,000	15/04/2020		1 BTU00						2,500,000	
4295354254	CLI_NM - 4202757072	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295354262	CLI_NM - 4202781030	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00						9,106,800	
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00						9,106,800	
4295926747	CLI_NM - 4202612384	88	12	9,106,800	30/04/2020		1 BHC00						9,106,800	
4293986347	CLI_NM - 4205372260	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293986347	CLI_NM - 4205372260	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293382554	CLI_NM - 4205641508	88	01	8,300	22/04/2020		1 BADD0							8,300
4293607836	CLI_NM - 4205671936	88	01	1,333,300	22/04/2020		1 BLY05							1,333,300
4293607836	CLI_NM - 4205671936	88	01	35,200	22/04/2020		1 BPY00							35,200
4293382554	CLI_NM - 4205641508	88	01	833,300	22/04/2020		1 BLY05							833,300
TOTAL								27,320,400	265,880	6,647			37,320,300	5,209,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203147	NPWP	:	-
Agent Name	:	AGT NM - 203147	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	745,592,001.81		
	Gross APE 15 Month	1,001,683,401.81		
	Persistency Rate		74.43	
	Bonus Rate		5.00	
	2nd Year Premium Collected		12,249,700.00	
	Total 2nd Year Commision			612,485.00
12	THR			
13	Other Income			
14	Gross Income			5,362,485.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,362,485.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295068979	CLI_NM - 4205872460	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295065850	CLI_NM - 4205843636	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294278199	CLI_NM - 4205771687	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293616555	CLI_NM - 4205654675	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293616563	CLI_NM - 4204331333	88	01	1,250,000	09/04/2020		1 BLY05							1,250,000
4293489755	CLI_NM - 4205638160	88	01	2,499,900	13/04/2020		1 BLY05							2,499,900
4293489763	CLI_NM - 4205638163	88	01	2,499,900	13/04/2020		1 BLY05							2,499,900
4293879039	CLI_NM - 4205711874	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
TOTAL													4,000,000	12,249,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203149	NPWP	:	-
Agent Name	:	AGT NM - 203149	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	24,522,700.00		
	Gross APE 15 Month	377,576,700.00		
	Persistency Rate		6.49	
	Bonus Rate		0.00	
	2nd Year Premium Collected		54,666,700.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commission

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00						5,000,000	
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00						-5,000,000	
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4293311892	CLI_NM - 4205725769	88	01	5,000,000	01/04/2020	1	BTU00							5,000,000
4294280237	CLI_NM - 4200113120	88	12	24,000,000	06/04/2020	1	BTU00							24,000,000
4293617330	CLI_NM - 4201005073	88	01	5,000,000	06/04/2020	1	BTU00							5,000,000
4293312924	CLI_NM - 4205613780	88	01	5,000,000	09/04/2020	1	BVA00							5,000,000
4293742260	CLI_NM - 4200815896	88	01	4,166,700	15/04/2020	1	BTU00							4,166,700
4293311827	CLI_NM - 4205723602	88	01	2,000,000	22/04/2020	1	BTU00							2,000,000
4293742245	CLI_NM - 4204016021	88	01	15,000,000	25/04/2020	1	BTU00							15,000,000
4294280203	CLI_NM - 4200562987	88	01	2,000,000	29/04/2020	1	BTU00							2,000,0

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement
April 2020

Agent Code	: 203181	NPWP	: -
Agent Name	: AGT NM - 203181	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	5,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,423.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	548,996,606.91		
	Gross APE 15 Month	906,527,006.91		
	Persistency Rate		60.56	
	Bonus Rate		0.00	
	2nd Year Premium Collected		101,979,769.23	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,756,423.00
15	Tax			-142,692.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,613,731.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294044807	CLI_NM - 4205274780	88	1	1,499,900	02/04/2020		1 BLY05		256,915	6,423				
4294660842	CLI_NM - 4204723557	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4295508362	CLI_NM - 4200329925	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295508404	CLI_NM - 4204742507	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4294044807	CLI_NM - 4205274780	88	01	1,499,900	02/04/2020		1 BLY05							1,499,900
4293688026	CLI_NM - 4205665782	88	01	1,250,000	06/04/2020		1 BLY05							1,250,000
4293739662	CLI_NM - 4205673571	88	01	1,000,000	08/04/2020		1 BLY05							1,000,000
4293874709	CLI_NM - 4204742507	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4294281573	CLI_NM - 4200367095	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294557899	CLI_NM - 4205795396	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
4294044823	CLI_NM - 4205725944	88	03	5,000,000	22/04/2020		1 BLY05							4,230,769
4293205045	CLI_NM - 4205500116	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
4293874709	CLI_NM - 4204742507	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294646221	CLI_NM - 4200015336	88	12	50,000,000	29/04/2020		1 BTU00							50,000,000
TOTAL									256,915	6,423			5,499,900	101,979,769

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203182	NPWP	: -
Agent Name	: AGT NM - 203182	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	154,057,600.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	116,577,000.00		
	"Total Monthly Bonus Regular"			9,617,603.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,750.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	866,704,614.14		
	Gross APE 15 Month	1,271,710,414.14		
	Persistency Rate		68.15	
	Bonus Rate		0.00	
	2nd Year Premium Collected		81,299,700.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			12,871,353.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,871,353.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292634856	CLI_NM - 4205393213	88	3	500,000	09/04/2020		1 BTL00		50,000	1,250				
4295519229	CLI_NM - 4205254490	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4295519229	CLI_NM - 4205254490	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4295519195	CLI_NM - 4204575292	88	12	50,000,000	14/04/2020		1 BTU00	50,000,000						
4295519203	CLI_NM - 4205979206	88	12	50,000,000	16/04/2020		1 BTU00	50,000,000						
4294561008	CLI_NM - 4201125375	88	1	1,000,000	07/04/2020		1 BTL00		100,000	2,500				
4295519229	CLI_NM - 4205254490	88	1	1,501,600	30/04/2020		1 BLY05	18,019,200						
4294657657	CLI_NM - 4205820231	88	01	4,200,000	06/04/2020		1 BTU00						4,200,000	
4295229647	CLI_NM - 4205242945	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294561008	CLI_NM - 4201125375	88	01	1,000,000	07/04/2020		1 BLY05						1,000,000	
4295519161	CLI_NM - 4202341723	88	01	1,666,600	08/04/2020		1 BLY05						277,767	
4295358388	CLI_NM - 4205924710	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4294907011	CLI_NM - 4205854852	88	01	1,333,300	22/04/2020		1 BLY05						1,333,300	
4294907011	CLI_NM - 4205854852	88	01	356,600	22/04/2020		1 BHSP						356,600	
4294907011	CLI_NM - 4205854852	88	01	12,500	22/04/2020		1 BZF80						12,500	
4294898467	CLI_NM - 4205484621	88	01	1,500,000	29/04/2020		1 BVA00						1,500,000	
4295358404	CLI_NM - 4205931813	88	01	1,668,300	29/04/2020		1 BLY05						1,668,300	
4295519195	CLI_NM - 4204575292	88	12	50,000,000	14/04/2020		1 BTU00						50,000,000	
4295519203	CLI_NM - 4205979206	88	12	50,000,000	16/04/2020		1 BTU00						50,000,000	
4295519229	CLI_NM - 4205254490	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4295519229	CLI_NM - 4205254490	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4295519229	CLI_NM - 4205254490	88	01	1,501,600	30/04/2020		1 BLY05						1,501,600	
4294560992	CLI_NM - 4205786946	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293448447	CLI_NM - 4205652730	88	01	850,000	06/04/2020		1 BLY05							850,000
4293448496	CLI_NM - 4205675842	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293448504	CLI_NM - 4205677109	88	01	850,000	06/04/2020		1 BLY05							850,000
4294337839	CLI_NM - 4202539790	88	12	20,000,000	06/04/2020		1 BLY05							20,000,000
4294337847	CLI_NM - 4205784601	88	12	20,000,000	06/04/2020		1 BLY05							20,000,000
4294337854	CLI_NM - 4205785118	88	12	15,000,000	06/04/2020		1 BLY05							15,000,000
4293737724	CLI_NM - 4202619158	88	01	850,000	06/04/2020		1 BLY05							850,000
4294337821	CLI_NM - 4203673869	88	12	10,000,000	15/04/2020		1 BLY05							10,000,000
4293872208	CLI_NM - 4205707765	88	03	4,500,000	15/04/2020		1 BLY05							4,500,000
4293448488	CLI_NM - 4200320930	88	01	2,083,300	22/04/2020		1 BTU00							2,083,300
4294155603	CLI_NM - 4205730523	88	01	1,666,600	29/04/2020		1 BLY05							1,666,600
4294561016	CLI_NM - 4205797830	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								154,057,600	150,000	3,750			117,854,767	81,299,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203289	NPWP	: -
Agent Name	: AGT NM - 203289	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	54,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	12,266,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,238,455,500.00		
	Gross APE 15 Month	2,357,054,100.00		
	Persistency Rate		94.97	
	Bonus Rate		7.50	
	2nd Year Premium Collected		106,849,900.00	
	Total 2nd Year Commision			8,013,743.00
12	THR			
13	Other Income			
14	Gross Income			14,763,743.00
15	Tax			-144,094.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			14,619,649.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296031265	CLI_NM - 4205982276	88	1	2,000,000	27/04/2020		1 BTU00	24,000,000						
4296031273	CLI_NM - 4205502212	88	1	2,500,000	27/04/2020		1 BTU00	30,000,000						
4295069563	CLI_NM - 4205637293	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295730289	CLI_NM - 4205970862	88	01	4,166,600	29/04/2020		1 BTU00						4,166,600	
4294570595	CLI_NM - 4205766205	88	01	1,600,300	29/04/2020		1 BVA00						1,600,300	
4296031265	CLI_NM - 4205982276	88	01	2,000,000	27/04/2020		1 BTU00						2,000,000	
4296031273	CLI_NM - 4205502212	88	01	2,500,000	27/04/2020		1 BTU00						2,500,000	
4292936376	CLI_NM - 4205676256	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294559135	CLI_NM - 4205784508	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293382935	CLI_NM - 4205645299	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293382968	CLI_NM - 4202852929	88	01	833,300	06/04/2020		1 BLY05							833,300
4293382968	CLI_NM - 4202852929	88	01	16,700	06/04/2020		1 BADD0							16,700
4292922400	CLI_NM - 4205727405	88	01	1,499,900	12/04/2020		1 BLY05							1,499,900
4293382919	CLI_NM - 4205641776	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293743805	CLI_NM - 4205686557	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293743813	CLI_NM - 4205686554	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293382927	CLI_NM - 4205641762	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293382935	CLI_NM - 4205645299	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294559143	CLI_NM - 4205510533	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4294559150	CLI_NM - 4205799015	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL								54,000,000					12,266,900	106,849,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203295	NPWP	:	-
Agent Name	:	AGT NM - 203295	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	120,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	121,499,900.00		
	"Total Monthly Bonus Regular"			10,023,742.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	375,947,600.00		
	Gross APE 15 Month	592,442,000.00		
	Persistency Rate		63.46	
	Bonus Rate		0.00	
	2nd Year Premium Collected		30,000,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			13,273,742.00
15	Tax			-58,530.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			13,215,212.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL	40,000,000						
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL	40,000,000						
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL	40,000,000						
4294561271	CLI_NM - 4205830520	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL						40,000,000	
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL						40,000,000	
4295521407	CLI_NM - 4205984624	88	12	40,000,000	30/04/2020		1 BSISL						40,000,000	
4294332673	CLI_NM - 4200599009	88	01	1,500,000	06/04/2020		1 BVA00							1,500,000
4294332715	CLI_NM - 4205789697	88	12	25,000,000	09/04/2020		1 BTU00							25,000,000
4293381218	CLI_NM - 4205639224	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4293183234	CLI_NM - 4205562412	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
TOTAL								120,000,000					121,499,900	30,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203330	NPWP	:	-
Agent Name	:	AGT NM - 203330	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	306,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	284,000,000.00		
	"Total Monthly Bonus Regular"			27,690,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,490,188,136.66		
	Gross APE 15 Month	2,258,957,336.66		
	Persistency Rate		65.97	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			34,440,000.00
15	Tax			-1,908,000.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			32,532,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296024658	CLI_NM - 4204946894	88	12	30,000,000	09/04/2020		1 BTU00	30,000,000						
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4296027859	CLI_NM - 4204639991	88	1	2,000,000	13/04/2020		1 BTU00	24,000,000						
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10	120,000,000						
4296024658	CLI_NM - 4204946894	88	12	30,000,000	09/04/2020		1 BTU00						30,000,000	
4296027859	CLI_NM - 4204639991	88	01	2,000,000	13/04/2020		1 BTU00						2,000,000	
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
4295732491	CLI_NM - 4205982086	88	12	120,000,000	30/04/2020		1 BHN10						120,000,000	
TOTAL								414,000,000					392,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203344	NPWP	: -
Agent Name	: AGT NM - 203344	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	333,996,400.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	131,169,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	268,964,821.25		
	Gross APE 15 Month	1,467,484,500.00		
	Persistency Rate		18.33	
	Bonus Rate		0.00	
	2nd Year Premium Collected		59,366,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293969038	CLI_NM - 4205977735	88	12	70,000,000	09/04/2020		1 BFI65	70,000,000						
4295906608	CLI_NM - 4205717102	88	3	17,500,000	30/04/2020		1 BTU00	70,000,000						
4295906616	CLI_NM - 4205984084	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295906608	CLI_NM - 4205717102	88	3	17,500,000	30/04/2020		1 BTU00	70,000,000						
4295906616	CLI_NM - 4205984084	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295906608	CLI_NM - 4205717102	88	3	17,500,000	30/04/2020		1 BTU00	70,000,000						
4295906616	CLI_NM - 4205984084	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295906574	CLI_NM - 4205958579	88	01	4,170,000	22/04/2020		1 BTU00						4,170,000	
4295232211	CLI_NM - 4205835492	88	01	5,239,800	29/04/2020		1 BLY05						873,300	
4293969038	CLI_NM - 4205977735	88	12	70,000,000	09/04/2020		1 BFI65						70,000,000	
4295906608	CLI_NM - 4205717102	88	03	17,500,000	30/04/2020		1 BTU00						17,500,000	
4295906616	CLI_NM - 4205984084	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295906608	CLI_NM - 4205717102	88	03	17,500,000	30/04/2020		1 BTU00						17,500,000	
4295906616	CLI_NM - 4205984084	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295906608	CLI_NM - 4205717102	88	03	17,500,000	30/04/2020		1 BTU00						17,500,000	
4295906616	CLI_NM - 4205984084	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4294464153	CLI_NM - 4205785628	88	12	50,000,000	06/04/2020		1 BTU00							50,000,000
4293541811	CLI_NM - 4205627816	88	01	1,000,000	09/04/2020		1 BLY05							1,000,000
4293447472	CLI_NM - 4205162746	88	01	4,166,000	29/04/2020		1 BTU00							4,166,000
4294286622	CLI_NM - 4205768229	88	01	4,200,000	29/04/2020		1 BTU00							4,200,000
TOTAL								333,996,400					132,043,000	59,366,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203358	NPWP	:	-
Agent Name	:	AGT NM - 203358	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	131,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	139,300,000.00		
	"Total Monthly Bonus Regular"			15,323,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			36,249.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,288,820,944.68		
	Gross APE 15 Month	2,755,499,744.68		
	Persistency Rate		83.06	
	Bonus Rate		6.25	
	2nd Year Premium Collected		216,999,800.00	
	Total 2nd Year Commision			13,562,488.00
12	THR			
13	Other Income			
14	Gross Income			35,671,737.00
15	Tax			-666,793.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			35,004,944.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295905618	CLI_NM - 4205978244	88	12	36,000,000	09/04/2020		1 BTU00	36,000,000						
4292516442	CLI_NM - 4205547713	88	1	166,300	29/04/2020		1 BTL00		16,630	416				
4293992352	CLI_NM - 4202846582	88	1	166,700	29/04/2020		1 BTL00		16,670	417				
4295905584	CLI_NM - 4205972113	88	12	35,000,000	24/04/2020		1 BTU00	35,000,000						
4293507978	CLI_NM - 4203844753	88	12	14,000,000	06/04/2020		1 BTL00		1,400,000	35,000				
4295905592	CLI_NM - 4202657816	88	12	30,000,000	06/04/2020		1 BTU00	30,000,000						
4293992352	CLI_NM - 4202846582	88	1	166,700	06/04/2020		1 BTL00		16,670	417				
4295905600	CLI_NM - 4205976676	88	12	30,000,000	01/04/2020		1 BTU00	30,000,000						
4294284668	CLI_NM - 4200758410	88	01	1,500,000	06/04/2020		1 BVA00						1,500,000	
4295227997	CLI_NM - 4205909609	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294646767	CLI_NM - 4204927139	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295228029	CLI_NM - 4204516476	88	01	2,800,000	29/04/2020		1 BTU00						2,800,000	
4295905600	CLI_NM - 4205976676	88	12	30,000,000	01/04/2020		1 BTU00						30,000,000	
4295905592	CLI_NM - 4202657816	88	12	30,000,000	06/04/2020		1 BTU00						30,000,000	
4295905618	CLI_NM - 4205978244	88	12	36,000,000	09/04/2020		1 BTU00						36,000,000	
4295905584	CLI_NM - 4205972113	88	12	35,000,000	24/04/2020		1 BTU00						35,000,000	
4294331485	CLI_NM - 4204411502	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293992352	CLI_NM - 4202846582	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294472594	CLI_NM - 4205787191	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4294646759	CLI_NM - 4205799042	88	12	60,000,000	21/04/2020		1 BTU00							60,000,000
4294472636	CLI_NM - 4205799034	88	12	60,000,000	23/04/2020		1 BTU00							60,000,000
4293992352	CLI_NM - 4202846582	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294472602	CLI_NM - 4204194065	88	06	9,000,000	29/04/2020		1 BLY05							9,000,000
4294472610	CLI_NM - 4205799017	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
TOTAL								131,000,000	1,449,970	36,249			139,300,000	216,999,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203368	NPWP	:	-
Agent Name	:	AGT NM - 203368	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	-18,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,981,747,179.45		
	Gross APE 15 Month	2,118,243,579.45		
	Persistency Rate		93.56	
	Bonus Rate		7.50	
	2nd Year Premium Collected		4,349,900.00	
	Total 2nd Year Commision			326,243.00
12	THR			
13	Other Income			
14	Gross Income			7,076,243.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			7,076,243.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295903548	CLI_NM - 4203866291	88	12	18,000,000	14/04/2020		1 BLY05	-18,000,000						
4295903548	CLI_NM - 4203866291	88	12	18,000,000	14/04/2020		1 BLY05						-18,000,000	
4293872992	CLI_NM - 4205716390	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293985562	CLI_NM - 4205691127	88	01	850,000	06/04/2020		1 BLY05							850,000
4293436491	CLI_NM - 4203366066	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
TOTAL								-18,000,000					-18,000,000	4,349,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203371	NPWP	: -
Agent Name	: AGT NM - 203371	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,999,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			834.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,733,857,984.34		
	Gross APE 15 Month	1,838,356,784.34		
	Persistency Rate		94.32	
	Bonus Rate		7.50	
	2nd Year Premium Collected		78,749,800.00	
	Total 2nd Year Commision			5,906,235.00
12	THR			
13	Other Income			
14	Gross Income			12,657,069.00
15	Tax			-91,427.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,565,642.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295740783	CLI_NM - 4205709270	88	1	2,000,000	15/04/2020		1 BTU00	24,000,000						
4293384618	CLI_NM - 4205626586	88	1	166,700	15/04/2020		1 BTL00		16,670	417				
4293384626	CLI_NM - 4205626581	88	1	166,700	15/04/2020		1 BTL00		16,670	417				
4295228102	CLI_NM - 4205652462	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295360194	CLI_NM - 4205943029	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4295360202	CLI_NM - 4205517467	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295740783	CLI_NM - 4205709270	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4293615284	CLI_NM - 4201107955	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293876662	CLI_NM - 4205730167	88	01	2,000,000	06/04/2020		1 BVA00							2,000,000
4293730125	CLI_NM - 4205652571	88	01	1,750,000	06/04/2020		1 BVA00							1,750,000
4294462124	CLI_NM - 4204780608	88	12	70,000,000	06/04/2020		1 BTU00							70,000,000
4293615300	CLI_NM - 4202887843	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294279239	CLI_NM - 4205767216	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								24,000,000	33,340	834			6,999,900	78,749,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203373	NPWP	:	-
Agent Name	:	AGT NM - 203373	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	29,807,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	14,841,240.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			3,329,713.00
8	Monthly Bonus TOPUP			1,246.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,131,512,514.29		
	Gross APE 15 Month	1,285,570,114.29		
	Persistency Rate		88.02	
	Bonus Rate		6.25	
	2nd Year Premium Collected		45,941,600.00	
	Total 2nd Year Commision			2,871,350.00
12	THR			
13	Other Income			
14	Gross Income			12,952,309.00
15	Tax			-388,569.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,563,740.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295924213	CLI_NM - 4205982030	88	12	665,942,500	23/04/2020		1 BFI5X				66,594,250			
4294565033	CLI_NM - 4205840467	88	1	498,400	09/04/2020		1 BTL00		49,840	1,246				
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00	3,929,400						
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00	3,929,400						
4296030473	CLI_NM - 4205982311	88	1	1,501,600	24/04/2020		1 BLY05	18,019,200						
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00	3,929,400						
4294565033	CLI_NM - 4205840467	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4296030473	CLI_NM - 4205982311	88	01	1,501,600	24/04/2020		1 BLY05						1,501,600	
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00						3,929,400	
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00						3,929,400	
4295924221	CLI_NM - 4205984585	88	12	3,929,400	30/04/2020		1 BHC00						3,929,400	
4293817013	CLI_NM - 4205690111	88	01	1,501,600	14/04/2020		1 BLY05							1,501,600
4294338670	CLI_NM - 4205794567	88	12	18,000,000	22/04/2020		1 BLY05							18,000,000
4294212826	CLI_NM - 4205796035	88	12	26,440,000	22/04/2020		1 BGD05							26,440,000
TOTAL								29,807,400	49,840	1,246	66,594,250		14,791,400	45,941,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203388	NPWP	:	-
Agent Name	:	AGT NM - 203388	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	784,167,713.25		
	Gross APE 15 Month	1,371,211,430.00		
	Persistency Rate		57.19	
	Bonus Rate		0.00	
	2nd Year Premium Collected		31,816,806.26	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294658580	CLI_NM - 4205829936	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294467115	CLI_NM - 4203771650	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294334612	CLI_NM - 4205765636	88	12	18,000,000	20/04/2020		1 BLY05							2,733,506
4294562592	CLI_NM - 4202549769	88	12	25,000,000	22/04/2020		1 BTU00							25,000,000
4294155967	CLI_NM - 4205726599	88	01	2,083,300	29/04/2020		1 BTU00							2,083,300
TOTAL													1,499,900	31,816,806

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203389	NPWP	:	-
Agent Name	:	AGT NM - 203389	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	133,254,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	16,216,100.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	596,700,858.96		
	Gross APE 15 Month	1,105,604,758.96		
	Persistency Rate		53.97	
	Bonus Rate		0.00	
	2nd Year Premium Collected		67,916,700.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295738811	CLI_NM - 4205771743	88	1	3,701,500	30/04/2020		1 BLY05	44,418,000						
4295738811	CLI_NM - 4205771743	88	1	3,701,500	30/04/2020		1 BLY05	44,418,000						
4295738811	CLI_NM - 4205771743	88	1	3,701,500	30/04/2020		1 BLY05	44,418,000						
4295738787	CLI_NM - 4204735499	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294646015	CLI_NM - 4205760294	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4295738779	CLI_NM - 4205375493	88	01	1,610,000	09/04/2020		1 BVA00						1,610,000	
4295738811	CLI_NM - 4205771743	88	01	3,701,500	30/04/2020		1 BLY05						3,701,500	
4295738811	CLI_NM - 4205771743	88	01	3,701,500	30/04/2020		1 BLY05						3,701,500	
4295738811	CLI_NM - 4205771743	88	01	3,701,500	30/04/2020		1 BLY05						3,701,500	
4293867802	CLI_NM - 4202837652	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293616118	CLI_NM - 4205663848	88	01	4,166,700	06/04/2020		1 BTU00							4,166,700
4294285699	CLI_NM - 4205790613	88	12	60,000,000	22/04/2020		1 BTU00							60,000,000
4293488898	CLI_NM - 4205644603	88	01	1,250,000	29/04/2020		1 BLY05							1,250,000
TOTAL								133,254,000					16,216,100	67,916,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203390	NPWP	:	-
Agent Name	:	AGT NM - 203390	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,999,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	-257,724,277.20		
	Gross APE 15 Month	700,097,600.00		
	Persistency Rate		-36.81	
	Bonus Rate		0.00	
	2nd Year Premium Collected		33,999,900.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294897832	CLI_NM - 4205894563	88	01	1,999,900	06/04/2020		1 BLY05						1,999,900	
4293375129	CLI_NM - 4205616067	88	01	1,000,000	04/04/2020		1 BLY05							1,000,000
4294566080	CLI_NM - 4205786922	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4292883917	CLI_NM - 4204965721	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4293510006	CLI_NM - 4204965721	88	03	6,000,000	22/04/2020		1 BLY05							6,000,000
TOTAL													1,999,900	33,999,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203421	NPWP	:	-
Agent Name	:	AGT NM - 203421	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Reguler			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	12,500.00		
	"Total Monthly Bonus Reguler"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			7,750.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,217,397,411.44		
	Gross APE 15 Month	1,379,019,411.44		
	Persistency Rate		88.28	
	Bonus Rate		6.25	
	2nd Year Premium Collected		125,183,700.00	
	Total 2nd Year Commision			7,823,981.00
12	THR			
13	Other Income			
14	Gross Income			12,581,731.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,581,731.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295520235	CLI_NM - 4200741937	02	12	47,500	09/04/2020	16,657	BSTU0				79,120,750	250		
4295520235	CLI_NM - 4200741937	02	12	2,500	09/04/2020	16,657	BWA75				4,164,250	5		
4293215564	CLI_NM - 4205601785	88	12	5,000,000	22/04/2020	1	BLY05		95,784	2,395				
4293215648	CLI_NM - 4205601801	88	12	5,000,000	22/04/2020	1	BLY05		114,230	2,856				
4293215713	CLI_NM - 4205601944	88	12	1,000,000	22/04/2020	1	BRTU0		100,000	2,500				
4295520243	CLI_NM - 4205904586	88	12	475,000,000	29/04/2020	1	BSTU0				47,500,000	150		
4295520243	CLI_NM - 4205904586	88	12	25,000,000	29/04/2020	1	BWA75				2,500,000	5		
4294329893	CLI_NM - 4200979805	88	01	12,500	15/04/2020	1	BZF80						12,500	
4293966059	CLI_NM - 4205777173	88	12	6,354,100	02/04/2020	1	BHC00							6,354,100
4294155710	CLI_NM - 4205771371	88	01	1,533,300	09/04/2020	1	BLY05							1,533,300
4294155728	CLI_NM - 4205790660	88	12	10,003,900	15/04/2020	1	BHSPP							10,003,900
4294155728	CLI_NM - 4205790660	88	12	20,000,000	15/04/2020	1	BLY05							20,000,000
4294155728	CLI_NM - 4205790660	88	12	150,000	15/04/2020	1	BZF80							150,000
4294329893	CLI_NM - 4200979805	88	01	616,500	15/04/2020	1	BHSPP							616,500
4294329893	CLI_NM - 4200979805	88	01	1,666,600	15/04/2020	1	BLY05							1,666,600
4293871036	CLI_NM - 4205685282	88	01	1,516,600	15/04/2020	1	BLY05							1,516,600
4293966075	CLI_NM - 4205790669	88	12	31,761,900	15/04/2020	1	BHC00							31,761,900
4293966083	CLI_NM - 4205793427	88	12	21,580,800	22/04/2020	1	BHC00							21,580,800
4294657954	CLI_NM - 4205795840	88	12	30,000,000	29/04/2020	1	BLY05							30,000,000
TOTAL									310,013	7,750	133,285,000	410	12,500	125,183,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203423	NPWP	: -
Agent Name	: AGT NM - 203423	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	25,221,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,038,646,890.00		
	Gross APE 15 Month	1,230,491,690.00		
	Persistency Rate		84.41	
	Bonus Rate		6.25	
	2nd Year Premium Collected		95,205,000.00	
	Total 2nd Year Commision			5,950,313.00
12	THR			
13	Other Income			
14	Gross Income			9,200,313.00
15	Tax			-5,007.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,195,306.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295235305	CLI_NM - 4201635838	88	12	25,000,000	16/04/2020		1 BWA75				100,000,000	250		
4292726512	CLI_NM - 4203040113	88	01	25,221,600	06/04/2020		1 BFI35						25,221,600	
4293381234	CLI_NM - 4205627844	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294046851	CLI_NM - 4205738806	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293694032	CLI_NM - 4205684107	88	01	11,666,700	22/04/2020		1 BTU00							11,666,700
4294046885	CLI_NM - 4200781554	88	01	4,166,700	22/04/2020		1 BTU00							4,166,700
4294273174	CLI_NM - 4205766312	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294273174	CLI_NM - 4205766312	88	01	21,700	29/04/2020		1 BPY00							21,700
4293381317	CLI_NM - 4205674091	88	01	850,000	29/04/2020		1 BLY05							850,000
4294469632	CLI_NM - 4205796656	88	12	50,000,000	29/04/2020		1 BTU00							50,000,000
4294469640	CLI_NM - 4205796644	88	12	24,000,000	29/04/2020		1 BTU00							24,000,000
TOTAL											100,000,000	250	25,221,600	95,205,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203456	NPWP	: -
Agent Name	: AGT NM - 203456	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	366,589,200.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	132,815,100.00		
	"Total Monthly Bonus Regular"			10,957,246.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			2,500.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,127,999,931.92		
	Gross APE 15 Month	1,569,160,131.92		
	Persistency Rate		71.89	
	Bonus Rate		5.00	
	2nd Year Premium Collected		59,683,293.33	
	Total 2nd Year Commision			2,984,165.00
12	THR			
13	Other Income			
14	Gross Income			18,693,911.00
15	Tax			-242,348.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			18,451,563.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292922012	CLI_NM - 4205531974	88	1	1,000,000	23/04/2020		1 BTL00		100,000	2,500				
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4296035134	CLI_NM - 4205983997	88	1	7,599,700	30/04/2020		1 BLY05	91,196,400						
4295516126	CLI_NM - 4202660792	88	12	18,000,000	16/04/2020		1 BLY05	18,000,000						
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4296035134	CLI_NM - 4205983997	88	1	7,599,700	30/04/2020		1 BLY05	91,196,400						
4295516134	CLI_NM - 4205982207	88	12	10,000,000	27/04/2020		1 BSTU0				1,000,000	150		
4295516134	CLI_NM - 4205982207	88	12	40,000,000	27/04/2020		1 BWA75				4,000,000	5		
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4296035134	CLI_NM - 4205983997	88	1	7,599,700	30/04/2020		1 BLY05	91,196,400						
4294774411	CLI_NM - 4203069062	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4294645660	CLI_NM - 4204201733	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233797	CLI_NM - 4205888758	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295233805	CLI_NM - 4205889726	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233813	CLI_NM - 4205890278	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233821	CLI_NM - 4205889436	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233839	CLI_NM - 4205889393	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233847	CLI_NM - 4205889908	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233854	CLI_NM - 4205892537	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295233862	CLI_NM - 4205898083	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4294645694	CLI_NM - 4205831625	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4295516126	CLI_NM - 4202660792	88	12	18,000,000	16/04/2020		1 BLY05						18,000,000	
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4296035134	CLI_NM - 4205983997	88	01	7,599,700	30/04/2020		1 BLY05						7,599,700	
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4296035134	CLI_NM - 4205983997	88	01	7,599,700	30/04/2020		1 BLY05						7,599,700	
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4296035134	CLI_NM - 4205983997	88	01	7,599,700	30/04/2020		1 BLY05						7,599,700	
4296035126	CLI_NM - 4205983769	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4296035134	CLI_NM - 4205983997	88	01	7,599,700	30/04/2020		1 BLY05						7,599,700	
4293611366	CLI_NM - 4205732666	88	01	1,516,600	05/04/2020		1 BLY05							1,415,493
4294561750	CLI_NM - 4205785105	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294561768	CLI_NM - 4205544038	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293212744	CLI_NM - 4205690008	88	01	16,000,000	06/04/2020		1 BTU00							16,000,000
4293212835	CLI_NM - 4205690987	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293613503	CLI_NM - 4205205524	88	01	1,000,000	07/04/2020		1 BLY05							1,000,000
4293212892	CLI_NM - 4202851847	88	01	1,516,600	09/04/2020		1 BLY05							1,516,600
4294561784	CLI_NM - 4201424006	88	12	20,000,000	15/04/2020		1 BLY05							20,000,000
4293611374	CLI_NM - 4205670358	88	01	1,508,300	15/04/2020		1 BLY05							1,508,300
4293989184	CLI_NM - 4205562547	88	01	1,513,300	15/04/2020		1 BLY05							1,513,300
4294459690	CLI_NM - 4204759990	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293011542	CLI_NM - 4205668231	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293610566	CLI_NM - 4202775090	88	01	1,699,900	22/04/2020		1 BLY05							1,699,900
4293613479	CLI_NM - 4205641622	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4293610574	CLI_NM - 4205725166	88	01	1,516,600	29/04/2020		1 BLY05							1,516,600
4294165818	CLI_NM - 4202664015	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293989184	CLI_NM - 4205562547	88	01	1,513,300	29/04/2020		1 BLY05							1,513,300
TOTAL								366,589,200	100,000	2,500	5,000,000	155	132,815,100	59,683,293

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	:	203460	NPWP	:	-
Agent Name	:	AGT NM - 203460	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	316,726,700.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	307,540,700.00		
	"Total Monthly Bonus Regular"			29,985,218.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,845,689,450.00		
	Gross APE 15 Month	4,456,371,300.00		
	Persistency Rate		63.86	
	Bonus Rate		0.00	
	2nd Year Premium Collected		222,906,817.81	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			36,735,218.00
15	Tax			-2,080,142.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			34,655,076.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295257630	CLI_NM - 4205413635	88	12	151,726,700	23/04/2020		1 BFI35	151,726,700						
4295730933	CLI_NM - 4202783808	88	6	60,000,000	29/04/2020		1 BLY05	120,000,000						
4295730941	CLI_NM - 4205735218	88	12	45,000,000	27/04/2020		1 BLY05	45,000,000						
4294220860	CLI_NM - 4205343251	88	01	13,314,600	06/04/2020		1 BGE05						13,314,600	
4294903036	CLI_NM - 4205227907	88	01	4,000,000	06/04/2020		1 BTU00						4,000,000	
4294687878	CLI_NM - 4205343251	88	01	10,366,400	06/04/2020		1 BFI65						10,366,400	
4294687894	CLI_NM - 4205343251	88	01	16,000,000	06/04/2020		1 BFI65						16,000,000	
4295508248	CLI_NM - 4205946868	88	01	1,499,900	27/04/2020		1 BLY05						149,990	
4295257606	CLI_NM - 4202783808	88	01	5,133,100	29/04/2020		1 BFI45						5,133,100	
4295508255	CLI_NM - 4205516884	88	01	1,499,900	29/04/2020		1 BLY05						349,977	
4294654456	CLI_NM - 4205413635	88	01	1,999,900	29/04/2020		1 BLY05						1,999,900	
4295257630	CLI_NM - 4205413635	88	12	151,726,700	23/04/2020		1 BFI35						151,726,700	
4295730941	CLI_NM - 4205735218	88	12	45,000,000	27/04/2020		1 BLY05						45,000,000	
4295730933	CLI_NM - 4202783808	88	06	60,000,000	29/04/2020		1 BLY05						60,000,000	
4294462637	CLI_NM - 4204948864	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293479442	CLI_NM - 4205413635	88	12	99,973,500	09/04/2020		1 BGA05							99,973,500
4293813574	CLI_NM - 4205681892	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293988541	CLI_NM - 4204032605	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293731297	CLI_NM - 4205745626	88	01	1,499,900	18/04/2020		1 BLY05							1,499,900
4294280872	CLI_NM - 4205343251	88	01	25,233,400	22/04/2020		1 BTU00							25,233,400
4294280898	CLI_NM - 4203987931	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293479434	CLI_NM - 4205413635	88	12	151,893,500	26/04/2020		1 BGA05							40,366,218
4293479475	CLI_NM - 4202783808	88	01	15,000,700	29/04/2020		1 BGA05							15,000,700
4293492874	CLI_NM - 4205651352	88	01	833,300	29/04/2020		1 BLY05							833,300
4293988566	CLI_NM - 4205712481	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294462645	CLI_NM - 4204091431	88	01	3,000,000	29/04/2020		1 BTU00							3,000,000
TOTAL								316,726,700					308,040,667	222,906,818

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement
April 2020

Agent Code	:	203493	NPWP	:	-
Agent Name	:	AGT NM - 203493	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	5,686,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,083.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,080,785,530.33		
	Gross APE 15 Month	2,252,144,930.33		
	Persistency Rate		92.39	
	Bonus Rate		7.50	
	2nd Year Premium Collected		31,818,100.00	
	Total 2nd Year Commision			2,386,358.00
12	THR			
13	Other Income			
14	Gross Income			9,142,441.00
15	Tax			-3,561.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			9,138,880.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292874593	CLI_NM - 4205621488	88	1	583,300	09/04/2020		1 BTL00		58,330	1,458				
4293692184	CLI_NM - 4205228443	88	1	100,000	22/04/2020		1 BRTU0		10,000	250				
4293434975	CLI_NM - 4204608912	88	1	583,300	29/04/2020		1 BTL00		58,330	1,458				
4293551083	CLI_NM - 4205627478	88	1	583,300	15/04/2020		1 BTL00		58,330	1,458				
4293017036	CLI_NM - 4205550206	88	1	583,300	06/04/2020		1 BTL00		58,330	1,458				
4295230389	CLI_NM - 4205904992	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295515961	CLI_NM - 4204907122	88	01	2,085,000	09/04/2020		1 BTU00						2,085,000	
4294767480	CLI_NM - 4202586141	88	01	2,100,000	15/04/2020		1 BTU00						2,100,000	
4293810182	CLI_NM - 4205693195	88	01	2,999,900	09/04/2020		1 BLY05							2,999,900
4293810216	CLI_NM - 4205709276	88	01	3,000,000	15/04/2020		1 BTU00							3,000,000
4293434900	CLI_NM - 4204290663	88	01	3,000,000	22/04/2020		1 BTU00							3,000,000
4293692184	CLI_NM - 4205228443	88	01	1,401,500	22/04/2020		1 BVA00							1,401,500
4294280658	CLI_NM - 4205762365	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4294280666	CLI_NM - 4205762998	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293434975	CLI_NM - 4204608912	88	01	416,700	29/04/2020		1 BLY05							416,700
4294280716	CLI_NM - 4205799568	88	12	18,000,000	29/04/2020		1 BLY05							18,000,000
TOTAL									243,320	6,083			5,686,600	31,818,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203494	NPWP	:	-
Agent Name	:	AGT NM - 203494	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			310,000.00
2	Position Allowance			
3	Internet Allowance			15,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	11,999,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			417.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	31,772,850.00		
	Gross APE 15 Month	456,339,850.00		
	Persistency Rate		6.96	
	Bonus Rate		0.00	
	2nd Year Premium Collected		17,666,400.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			325,417.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			325,417.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293010486	CLI_NM - 4205349459	88	1	166,700	29/04/2020	1	BRTU0		16,670	417				
4294338480	CLI_NM - 4205834235	88	01	1,999,900	06/04/2020	1	BLY05						1,999,900	
4295741526	CLI_NM - 4205953022	88	01	1,499,900	09/04/2020	1	BLY05						1,499,900	
4294659323	CLI_NM - 4205862400	88	01	1,499,900	15/04/2020	1	BLY05						1,499,900	
4294338456	CLI_NM - 4205807361	88	01	3,000,000	15/04/2020	1	BTU00						3,000,000	
4295224382	CLI_NM - 4205912530	88	01	2,000,000	15/04/2020	1	BTU00						2,000,000	
4295224374	CLI_NM - 4205880953	88	01	2,000,000	22/04/2020	1	BTU00						2,000,000	
4293541316	CLI_NM - 4205638405	88	01	1,000,000	09/04/2020	1	BLY05							1,000,000
4292863950	CLI_NM - 4204445207	88	01	1,999,900	14/04/2020	1	BLY05							1,999,900
4293541357	CLI_NM - 4205655256	88	03	9,166,700	20/04/2020	1	BVA00							9,166,700
4293732188	CLI_NM - 4205351973	88	01	2,500,000	22/04/2020	1	BTU00							2,500,000
4294170081	CLI_NM - 4205195129	88	01	1,499,900	22/04/2020	1	BLY05							1,499,900
4294170081	CLI_NM - 4205195129	88	01	1,499,900	29/04/2020	1	BLY05							1,499,900
TOTAL									16,670	417			11,999,700	17,666,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203509	NPWP	:	-
Agent Name	:	AGT NM - 203509	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,200,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			23,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	292,760,000.00		
	Gross APE 15 Month	484,258,800.00		
	Persistency Rate		60.46	
	Bonus Rate		0.00	
	2nd Year Premium Collected		51,499,900.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,273,250.00
15	Tax			-98,198.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,175,052.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293508810	CLI_NM - 4204760333	88	12	9,300,000	06/04/2020		1 BRTU0		930,000	23,250				
4294659828	CLI_NM - 4205628922	88	01	4,200,000	29/04/2020		1 BTU00						4,200,000	
4294328820	CLI_NM - 4205792946	88	12	50,000,000	22/04/2020		1 BTU00							50,000,000
4293873107	CLI_NM - 4205562412	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL									930,000	23,250			4,200,000	51,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203514	NPWP	: -
Agent Name	: AGT NM - 203514	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	661,740,100.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	398,427,600.00		
	"Total Monthly Bonus Regular"			67,732,692.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			6,770,313.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	4,256,266,319.00		
	Gross APE 15 Month	4,482,064,919.00		
	Persistency Rate		94.96	
	Bonus Rate		7.50	
	2nd Year Premium Collected	36,183,400.00		
	Total 2nd Year Commision			2,713,755.00
12	THR			
13	Other Income			
14	Gross Income			83,966,760.00
15	Tax			-3,182,776.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			80,783,984.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10	186,156,000						
4295232773	CLI_NM - 4203325998	02	12	25,025	29/04/2020	15,475	BHN10		270,812,500	6,770,313				
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10	186,156,000						
4294280187	CLI_NM - 4203730301	88	12	25,000,000	27/04/2020	1	BWA85				50,000,000	250		
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10	186,156,000						
4295730685	CLI_NM - 4203628857	88	01	5,000,000	22/04/2020	1	BTU00						5,000,000	
4295363263	CLI_NM - 4205903751	88	01	2,500,000	29/04/2020	1	BTU00						2,500,000	
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10						186,156,000	
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10						186,156,000	
4296025242	CLI_NM - 4205983298	02	12	12,000	30/04/2020	15,513	BHN10						186,156,000	
4293802536	CLI_NM - 4205688355	88	01	2,099,900	06/04/2020	1	BLY05							2,099,900
4293438042	CLI_NM - 4204748245	88	01	1,000,000	06/04/2020	1	BLY05							1,000,000
4293438109	CLI_NM - 4205652881	88	01	1,000,000	06/04/2020	1	BLY05							1,000,000
4293613180	CLI_NM - 4205676626	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
4294557576	CLI_NM - 4205785082	88	12	25,000,000	06/04/2020	1	BTU00							25,000,000
4293993160	CLI_NM - 4205732895	88	01	2,000,000	09/04/2020	1	BTU00							2,000,000
4294170651	CLI_NM - 4205693166	88	01	2,083,500	15/04/2020	1	BTU00							2,083,500
4293438091	CLI_NM - 4205639804	88	01	1,000,000	15/04/2020	1	BLY05							1,000,000
TOTAL								558,468,000	270,812,500	6,770,313	50,000,000	250	565,968,000	36,183,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203552	NPWP	:	-
Agent Name	:	AGT NM - 203552	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,166,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	574,269,500.00		
	Gross APE 15 Month	687,263,900.00		
	Persistency Rate		83.56	
	Bonus Rate		6.25	
	2nd Year Premium Collected		56,537,000.00	
	Total 2nd Year Commision			3,533,563.00
12	THR			
13	Other Income			
14	Gross Income			6,783,563.00
15	Tax			-203,507.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,580,056.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294647377	CLI_NM - 4205856087	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295072971	CLI_NM - 4203533480	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295909842	CLI_NM - 4205965564	88	01	3,000,000	09/04/2020		1 BTU00						3,000,000	
4294271533	CLI_NM - 4205656408	88	12	20,000,000	06/04/2020		1 BLY05							20,000,000
4293449221	CLI_NM - 4205148475	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293449288	CLI_NM - 4202507734	88	01	2,500,000	09/04/2020		1 BTU00							2,500,000
4293474393	CLI_NM - 4205695369	88	01	8,037,000	22/04/2020		1 BGB05							8,037,000
4294271558	CLI_NM - 4200214083	88	12	25,000,000	22/04/2020		1 BLY05							25,000,000
TOTAL													7,166,600	56,537,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203570	NPWP	: -
Agent Name	: AGT NM - 203570	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	35,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	35,000,000.00		
	"Total Monthly Bonus Regular"			787,500.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			379.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	151,808,700.00		
	Gross APE 15 Month	228,004,500.00		
	Persistency Rate		66.58	
	Bonus Rate		0.00	
	2nd Year Premium Collected		3,000,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,037,879.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,037,879.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293183200	CLI_NM - 4205583870	88	1	151,500	09/04/2020		1 BTL00		15,150	379				
4295232310	CLI_NM - 4204664395	88	12	35,000,000	29/04/2020		1 BTU00	35,000,000						
4295232310	CLI_NM - 4204664395	88	12	35,000,000	29/04/2020		1 BTU00						35,000,000	
4293805737	CLI_NM - 4205667890	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4293805752	CLI_NM - 4205673654	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL								35,000,000	15,150	379			35,000,000	3,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203578	NPWP	:	-
Agent Name	:	AGT NM - 203578	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,001,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	620,330,800.00		
	Gross APE 15 Month	859,807,600.00		
	Persistency Rate		72.15	
	Bonus Rate		5.00	
	2nd Year Premium Collected		88,685,208.46	
	Total 2nd Year Commision			4,434,260.00
12	THR			
13	Other Income			
14	Gross Income			7,684,260.00
15	Tax			-230,527.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			7,453,733.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295224960	CLI_NM - 4205892907	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4294658689	CLI_NM - 4204434916	88	03	4,500,000	15/04/2020		1 BVA00						4,500,000	
4293555654	CLI_NM - 4203774322	88	01	850,000	01/04/2020		1 BLY05							850,000
4293499564	CLI_NM - 4204718961	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294458494	CLI_NM - 4205754617	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294045986	CLI_NM - 4205713954	88	01	1,499,900	10/04/2020		1 BLY05							1,499,900
4294458577	CLI_NM - 4204329354	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4293985489	CLI_NM - 4205708730	88	01	1,501,600	15/04/2020		1 BLY05							1,501,600
4294046018	CLI_NM - 4205724060	88	03	4,500,000	16/04/2020		1 BLY05							3,782,208
4293728863	CLI_NM - 4205549215	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293812725	CLI_NM - 4204826723	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294045978	CLI_NM - 4205711637	88	06	9,000,000	22/04/2020		1 BLY05							9,000,000
4294658606	CLI_NM - 4205670267	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294658614	CLI_NM - 4205798997	88	12	30,000,000	29/04/2020		1 BTU00							30,000,000
4293555654	CLI_NM - 4203774322	88	01	850,000	30/04/2020		1 BLY05							850,000
4293555654	CLI_NM - 4203774322	88	01	850,000	30/04/2020		1 BLY05							850,000
4293555654	CLI_NM - 4203774322	88	01	850,000	30/04/2020		1 BLY05							850,000
TOTAL													6,001,600	88,685,208

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203584	NPWP	: -
Agent Name	: AGT NM - 203584	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	55,033,200.00		
	"Total Monthly Bonus Regular"			4,402,656.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			250,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,227,485,853.80		
	Gross APE 15 Month	1,375,185,053.80		
	Persistency Rate		89.26	
	Bonus Rate		6.25	
	2nd Year Premium Collected		114,462,800.00	
	Total 2nd Year Commision			7,153,925.00
12	THR			
13	Other Income			
14	Gross Income			18,556,581.00
15	Tax			-238,914.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			18,317,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295519336	CLI_NM - 4203734903	88	12	25,000,000	09/04/2020		1 BTU00	25,000,000						
4296026869	CLI_NM - 4203936747	88	12	25,000,000	29/04/2020		1 BTU00	25,000,000						
4296026869	CLI_NM - 4203936747	88	12	25,000,000	29/04/2020		1 BTU00		10,000,000	250,000				
4294900156	CLI_NM - 4205891574	88	01	1,516,600	06/04/2020		1 BLY05						1,516,600	
4294569829	CLI_NM - 4203001924	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294569803	CLI_NM - 4205840772	88	01	1,516,600	09/04/2020		1 BLY05						1,516,600	
4295519336	CLI_NM - 4203734903	88	12	25,000,000	09/04/2020		1 BTU00						25,000,000	
4296026869	CLI_NM - 4203936747	88	12	25,000,000	29/04/2020		1 BTU00						25,000,000	
4294340908	CLI_NM - 4200979555	88	12	100,000,000	01/04/2020		1 BTU00							100,000,000
4294274305	CLI_NM - 4205771578	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294055795	CLI_NM - 4205717817	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294157625	CLI_NM - 4205730699	88	01	4,629,600	06/04/2020		1 BVA00							4,629,600
4294157633	CLI_NM - 4205218427	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4293556850	CLI_NM - 4205655058	88	01	500,000	09/04/2020		1 BLY05							500,000
4293556868	CLI_NM - 4201134884	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4293556868	CLI_NM - 4201134884	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4294055837	CLI_NM - 4205251356	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4294274297	CLI_NM - 4205764528	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
TOTAL								50,000,000	10,000,000	250,000			55,033,200	114,462,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203591	NPWP	: -
Agent Name	: AGT NM - 203591	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,200,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	525,350,000.00		
	Gross APE 15 Month	659,346,400.00		
	Persistency Rate		79.68	
	Bonus Rate		5.00	
	2nd Year Premium Collected		61,466,800.00	
	Total 2nd Year Commision			3,073,340.00
12	THR			
13	Other Income			
14	Gross Income			6,324,590.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,324,590.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293730448	CLI_NM - 4205691684	88	1	500,000	06/04/2020		1 BTL00		50,000	1,250				
4294771607	CLI_NM - 4205690082	88	01	4,200,000	06/04/2020		1 BTU00						4,200,000	
4294771615	CLI_NM - 4205871067	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4293434256	CLI_NM - 4205676380	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294328754	CLI_NM - 4205770606	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294328770	CLI_NM - 4203577886	88	12	50,000,000	06/04/2020		1 BLY05							50,000,000
4293730448	CLI_NM - 4205691684	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293982999	CLI_NM - 4200518254	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4294050846	CLI_NM - 4205740262	88	01	328,200	29/04/2020		1 BHSP							328,200
4294050846	CLI_NM - 4205740262	88	01	236,200	29/04/2020		1 BHSP							236,200
4294050846	CLI_NM - 4205740262	88	01	29,200	29/04/2020		1 BZF80							29,200
4294050846	CLI_NM - 4205740262	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
4294050846	CLI_NM - 4205740262	88	01	373,400	29/04/2020		1 BHSP							373,400
TOTAL									50,000	1,250			6,200,000	61,466,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203593	NPWP	: -
Agent Name	: AGT NM - 203593	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	275,670,800.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	254,131,600.00		
	"Total Monthly Bonus Regular"			24,777,831.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	3,389,257,745.76		
	Gross APE 15 Month	4,578,794,674.76		
	Persistency Rate		74.02	
	Bonus Rate		5.00	
	2nd Year Premium Collected	-111,423,625.22		
	Total 2nd Year Commision			-5,571,181.00
12	THR			
13	Other Income			
14	Gross Income			25,956,650.00
15	Tax			-2,336,098.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			23,620,552.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL	38,769,200						
4293389708	CLI_NM - 4204947035	88	12	550,000	14/04/2020		1 BZF80	-275,000						
4293389708	CLI_NM - 4204947035	88	12	550,000	14/04/2020		1 BZF80	275,000						
4295914966	CLI_NM - 4205982582	88	3	4,500,000	29/04/2020		1 BLY05	18,000,000						
4295914966	CLI_NM - 4205982582	88	3	255,900	29/04/2020		1 BHSPP	1,023,600						
4295914966	CLI_NM - 4205982582	88	3	480,700	29/04/2020		1 BHSPP	1,922,800						
4295914966	CLI_NM - 4205982582	88	3	255,900	29/04/2020		1 BHSPP	1,023,600						
4295914966	CLI_NM - 4205982582	88	3	87,500	29/04/2020		1 BZF80	350,000						
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL	38,769,200						
4295914958	CLI_NM - 4205979442	88	12	25,000,000	21/04/2020		1 BTU00	25,000,000						
4295914974	CLI_NM - 4205982586	88	3	4,500,000	28/04/2020		1 BLY05	18,000,000						
4295914974	CLI_NM - 4205982586	88	3	238,300	28/04/2020		1 BHSPP	953,200						
4295914974	CLI_NM - 4205982586	88	3	446,700	28/04/2020		1 BHSPP	1,786,800						
4295914974	CLI_NM - 4205982586	88	3	238,300	28/04/2020		1 BHSPP	953,200						
4295914974	CLI_NM - 4205982586	88	3	87,500	28/04/2020		1 BZF80	350,000						
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL	38,769,200						
4294897865	CLI_NM - 4205836912	88	03	6,300,000	06/04/2020		1 BLY05						6,300,000	
4295072732	CLI_NM - 4205661667	88	01	1,599,900	27/04/2020		1 BLY05						165,436	
4294897840	CLI_NM - 4205831771	88	01	1,666,600	29/04/2020		1 BLY05						1,666,600	
4294897840	CLI_NM - 4205831771	88	01	1,666,600	29/04/2020		1 BLY05						1,666,600	
4295072724	CLI_NM - 4205945786	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4295738878	CLI_NM - 4202811295	88	01	1,499,900	29/04/2020		1 BLY05						249,983	
4295738878	CLI_NM - 4202811295	88	01	511,900	29/04/2020		1 BHSPP						85,317	
4295738878	CLI_NM - 4202811295	88	01	12,500	29/04/2020		1 BZF80						2,083	
4295914958	CLI_NM - 4205979442	88	12	25,000,000	21/04/2020		1 BTU00						25,000,000	
4295914974	CLI_NM - 4205982586	88	03	4,500,000	28/04/2020		1 BLY05						4,500,000	
4295914974	CLI_NM - 4205982586	88	03	446,700	28/04/2020		1 BHSPP						446,700	
4295914974	CLI_NM - 4205982586	88	03	238,300	28/04/2020		1 BHSPP						238,300	
4295914974	CLI_NM - 4205982586	88	03	238,300	28/04/2020		1 BHSPP						238,300	
4295914974	CLI_NM - 4205982586	88	03	87,500	28/04/2020		1 BZF80						87,500	
4295914966	CLI_NM - 4205982582	88	03	4,500,000	29/04/2020		1 BLY05						4,500,000	
4295914966	CLI_NM - 4205982582	88	03	480,700	29/04/2020		1 BHSPP						480,700	
4295914966	CLI_NM - 4205982582	88	03	255,900	29/04/2020		1 BHSPP						255,900	
4295914966	CLI_NM - 4205982582	88	03	255,900	29/04/2020		1 BHSPP						255,900	
4295914966	CLI_NM - 4205982582	88	03	87,500	29/04/2020		1 BZF80						87,500	
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL						38,769,200	
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL						38,769,200	
4295914982	CLI_NM - 4202271853	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295915005	CLI_NM - 4205983673	88	12	38,769,200	30/04/2020		1 BSISL						38,769,200	
4293869964	CLI_NM - 4205688372	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293503266	CLI_NM - 4205622856	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293982569	CLI_NM - 4203672627	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293696375	CLI_NM - 4203980934	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294557840	CLI_NM - 4204283824	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4294566205	CLI_NM - 4205789457	88	12	40,000,000	09/04/2020		1 BTU00							40,000,000
4293869972	CLI_NM - 4205694256	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
4294557816	CLI_NM - 4205781179	88	12	40,000,000	20/04/2020		1 BTU00							40,000,000
4294566247	CLI_NM - 4205781179	88	12	150,000,000	20/04/2020		1 BHN10							150,000,000
4294566239	CLI_NM - 4200679729	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
4294161874	CLI_NM - 4205729285	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4294055555	CLI_NM - 4205724017	88	01	2,100,000	29/04/2020		1 BTU00							2,100,000
4294161833	CLI_NM - 4205725064	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4294329851	CLI_NM - 4202781696	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4294168275	CLI_NM - 4203180911	88	01	2,100,000	29/04/2020		1 BTU00							2,100,000
4294557832	CLI_NM - 4205737681	88	01	2,083,300	29/04/2020		1 BTU00							2,083,300
4294566213	CLI_NM - 4205796672	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
4294566254	CLI_NM - 4205248070	88	01	2,499,900	29/04/2020		1 BLY05							2,499,900
4293142172	CLI_NM - 4205538233	02	12	28,479	30/04/2020	14,434	BGA05							-141,902,242
4293142172	CLI_NM - 4205538233	02	12	28,479	30/04/2020	14,434	BGA05							-141,902,242
4293142172	CLI_NM - 4205538233	02	12	28,479	30/04/2020	14,434	BGA05							-141,902,242
TOTAL								275,670,800					254,634,420	-111,423,625

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement
April 2020

Agent Code	: 203612	NPWP	: -
Agent Name	: AGT NM - 203612	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	416,996,400.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	330,598,470.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	-39,344,576.00		
	Gross APE 15 Month	1,327,750,424.00		
	Persistency Rate		-2.96	
	Bonus Rate		0.00	
	2nd Year Premium Collected		70,735,870.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10	150,000,000						
4295518452	CLI_NM - 4205983177	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10	150,000,000						
4295518452	CLI_NM - 4205983177	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295518445	CLI_NM - 4203147962	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4296033725	CLI_NM - 4204516815	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10	150,000,000						
4295518452	CLI_NM - 4205983177	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4294468527	CLI_NM - 4200848482	88	01	10,141,100	15/04/2020		1 BHN99						10,141,100	
4296033725	CLI_NM - 4204516815	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295518445	CLI_NM - 4203147962	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10						150,000,000	
4295518452	CLI_NM - 4205983177	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10						150,000,000	
4295518452	CLI_NM - 4205983177	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295518429	CLI_NM - 4204467459	88	12	150,000,000	30/04/2020		1 BHN10						150,000,000	
4295518452	CLI_NM - 4205983177	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4293975944	CLI_NM - 4200746577	88	12	40,003,600	06/04/2020		1 BHC00							40,003,600
4294328515	CLI_NM - 4202632382	88	01	4,000,000	06/04/2020		1 BTU00							4,000,000
4294058740	CLI_NM - 4205725771	88	01	4,166,500	07/04/2020		1 BLY05							4,166,500
4293975951	CLI_NM - 4200746454	88	12	20,899,600	09/04/2020		1 BHC00							20,899,600
4293812634	CLI_NM - 4205491453	02	01	110	14/04/2020	15,147	BVA00							1,666,170
TOTAL								551,996,400					468,640,800	70,735,870

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203628	NPWP	: -
Agent Name	: AGT NM - 203628	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,983,982,276.10		
	Gross APE 15 Month	3,274,479,076.10		
	Persistency Rate		91.13	
	Bonus Rate		7.50	
	2nd Year Premium Collected		187,862,654.80	
	Total 2nd Year Commision			14,089,699.00
12	THR			
13	Other Income			
14	Gross Income			20,839,699.00
15	Tax			-295,992.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			20,543,707.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293539211	CLI_NM - 4203662110	02	12	5,436	13/04/2020	16,164	BGA05							87,862,655
4294652385	CLI_NM - 4205797345	88	12	100,000,000	29/04/2020	1	BLY05							100,000,000
TOTAL														187,862,655

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203629	NPWP	: -
Agent Name	: AGT NM - 203629	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	20,663,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	20,663,400.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	290,472,954.00		
	Gross APE 15 Month	356,322,954.00		
	Persistency Rate		81.52	
	Bonus Rate		6.25	
	2nd Year Premium Collected		6,499,700.00	
	Total 2nd Year Commision			406,231.00
12	THR			
13	Other Income			
14	Gross Income			3,656,231.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,656,231.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00	4,357,300						
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT	2,530,500						
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00	4,357,300						
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT	2,530,500						
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00	4,357,300						
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT	2,530,500						
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00						4,357,300	
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT						2,530,500	
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00						4,357,300	
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT						2,530,500	
4295926283	CLI_NM - 4205984174	88	12	4,357,300	30/04/2020		1 BHC00						4,357,300	
4295926283	CLI_NM - 4205984174	88	12	2,530,500	30/04/2020		1 BHDNT						2,530,500	
4293994333	CLI_NM - 4205684007	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293380004	CLI_NM - 4203360486	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4293882124	CLI_NM - 4205707454	88	01	2,000,000	15/04/2020		1 BTU00							2,000,000
4293994366	CLI_NM - 4204015710	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
TOTAL								20,663,400					20,663,400	6,499,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203643	NPWP	:	-
Agent Name	:	AGT NM - 203643	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	0.75	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	269,401,900.00		
	Gross APE 15 Month	391,421,100.00		
	Persistency Rate		68.83	
	Bonus Rate		0.00	
	2nd Year Premium Collected		7,166,700.00	
	Total 2nd Year Commision			0.00

12	THR			
13	Other Income			

14	Gross Income		3,250,000.00
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15	Tax		
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16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		

17	Medical Reimbursement		
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18	Cash Payment		3,250,000.00
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FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295229118	CLI_NM - 4202654636	88	12	20,000,000	07/04/2020		1 BSTU0				2,000,000	150		
4295229118	CLI_NM - 4202654636	88	12	30,000,000	07/04/2020		1 BWA95				3,000,000	5		
4293444826	CLI_NM - 4205670987	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294330727	CLI_NM - 4204393426	88	01	2,666,700	22/04/2020		1 BTU00							2,666,700
4293558401	CLI_NM - 4204941747	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
TOTAL											5,000,000	155		7,166,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203644	NPWP	: -
Agent Name	: AGT NM - 203644	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,499,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,610,519,000.00		
	Gross APE 15 Month	2,295,204,600.00		
	Persistency Rate		70.17	
	Bonus Rate		5.00	
	2nd Year Premium Collected		542,083,000.00	
	Total 2nd Year Commision			27,104,150.00
12	THR			
13	Other Income			
14	Gross Income			33,854,150.00
15	Tax			-846,353.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			33,007,797.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295730834	CLI_NM - 4205962141	88	01	1,999,900	06/04/2020	1	BLY05						1,999,900	
4295069936	CLI_NM - 4205870829	88	01	2,499,900	13/04/2020	1	BLY05						2,499,900	
4295362521	CLI_NM - 4205826912	88	01	1,499,900	14/04/2020	1	BLY05						1,499,900	
4295730800	CLI_NM - 4205413957	88	01	1,499,900	22/04/2020	1	BLY05						299,980	
4294655172	CLI_NM - 4202315840	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4294283249	CLI_NM - 4202609879	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
4294563624	CLI_NM - 4204328838	88	12	30,000,000	22/04/2020	1	BTU00							30,000,000
4293879179	CLI_NM - 4205696603	88	01	2,000,000	22/04/2020	1	BTU00							2,000,000
4293879203	CLI_NM - 4205710458	88	01	2,000,000	22/04/2020	1	BTU00							2,000,000
4293692119	CLI_NM - 4205662642	88	01	2,083,000	29/04/2020	1	BTU00							2,083,000
4293814630	CLI_NM - 4205682337	88	01	2,000,000	29/04/2020	1	BTU00							2,000,000
4294283280	CLI_NM - 4205753355	88	01	2,000,000	29/04/2020	1	BTU00							2,000,000
4294563640	CLI_NM - 4205113468	88	12	500,000,000	29/04/2020	1	BHN10							500,000,000
TOTAL													7,799,580	542,083,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203651	NPWP	: -
Agent Name	: AGT NM - 203651	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	14,999,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			7,125.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	511,211,338.00		
	Gross APE 15 Month	645,274,938.00		
	Persistency Rate		79.22	
	Bonus Rate		5.00	
	2nd Year Premium Collected		4,039,100.00	
	Total 2nd Year Commision			201,955.00
12	THR			
13	Other Income			
14	Gross Income			4,959,080.00
15	Tax			-148,772.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,810,308.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293496644	CLI_NM - 4205646022	88	1	350,000	29/04/2020		1 BTL00		35,000	875				
4293985265	CLI_NM - 4205725046	88	1	500,000	29/04/2020		1 BTL00		50,000	1,250				
4293496677	CLI_NM - 4205618460	88	1	500,000	22/04/2020		1 BTL00		50,000	1,250				
4293541589	CLI_NM - 4203604607	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4293816684	CLI_NM - 4205690998	88	1	500,000	06/04/2020		1 BTL00		50,000	1,250				
4293816718	CLI_NM - 4202734653	88	1	500,000	06/04/2020		1 BTL00		50,000	1,250				
4294168655	CLI_NM - 4205854842	88	01	1,999,900	06/04/2020		1 BLY05						1,999,900	
4295740932	CLI_NM - 4205850067	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294769007	CLI_NM - 4205924803	88	01	3,500,000	09/04/2020		1 BTU00						3,500,000	
4294168622	CLI_NM - 4205808909	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294769023	CLI_NM - 4200302448	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294768991	CLI_NM - 4205901337	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294769015	CLI_NM - 4205925200	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4293816684	CLI_NM - 4205690998	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293816684	CLI_NM - 4205690998	88	01	39,100	06/04/2020		1 BPY00							39,100
4293816718	CLI_NM - 4202734653	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4293496677	CLI_NM - 4205618460	88	01	500,000	22/04/2020		1 BLY05							500,000
4293496644	CLI_NM - 4205646022	88	01	500,000	29/04/2020		1 BLY05							500,000
4293985265	CLI_NM - 4205725046	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
TOTAL									285,000	7,125			14,999,800	4,039,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203657	NPWP	: -
Agent Name	: AGT NM - 203657	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	13,999,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	720,217,611.54		
	Gross APE 15 Month	973,114,411.54		
	Persistency Rate		74.01	
	Bonus Rate		5.00	
	2nd Year Premium Collected		26,909,100.00	
	Total 2nd Year Commision			1,345,455.00
12	THR			
13	Other Income			
14	Gross Income			6,095,455.00
15	Tax			-182,863.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,912,592.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295224325	CLI_NM - 4202910565	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295062345	CLI_NM - 4205862418	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294469194	CLI_NM - 4205812506	88	01	1,999,900	22/04/2020		1 BLY05						1,999,900	
4294469202	CLI_NM - 4204316688	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295512679	CLI_NM - 4205921201	88	01	10,000,000	22/04/2020		1 BHN99						10,000,000	
4293019651	CLI_NM - 4205663849	88	01	647,300	06/04/2020		1 BHSP							647,300
4293019651	CLI_NM - 4205663849	88	01	1,549,900	06/04/2020		1 BLY05							1,549,900
4293019651	CLI_NM - 4205663849	88	01	12,500	06/04/2020		1 BZF80							12,500
4293618601	CLI_NM - 4205651859	88	01	850,000	06/04/2020		1 BLY05							850,000
4293697126	CLI_NM - 4205676503	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293106169	CLI_NM - 4203727026	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
4294285210	CLI_NM - 4203860349	88	06	12,000,000	09/04/2020		1 BTU00							12,000,000
4294169711	CLI_NM - 4205747097	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293557585	CLI_NM - 4205728187	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4293618577	CLI_NM - 4205642207	88	01	850,000	22/04/2020		1 BLY05							850,000
4293983633	CLI_NM - 4205710446	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4293808749	CLI_NM - 4202550812	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294285202	CLI_NM - 4202544585	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL													16,999,700	26,909,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203659	NPWP	: -
Agent Name	: AGT NM - 203659	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	5,404,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	575,363,053.27		
	Gross APE 15 Month	881,048,853.27		
	Persistency Rate		65.30	
	Bonus Rate		0.00	
	2nd Year Premium Collected		15,249,800.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293964914	CLI_NM - 4200996966	88	01	5,404,200	22/04/2020		1 BGC10						5,404,200	
4293622512	CLI_NM - 4205645511	88	01	5,000,000	06/04/2020		1 BTU00							5,000,000
4294330461	CLI_NM - 4205755483	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
4294048824	CLI_NM - 4205717719	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4293435782	CLI_NM - 4205632439	88	01	1,250,000	22/04/2020		1 BLY05							1,250,000
4294458262	CLI_NM - 4200557042	88	01	3,333,300	29/04/2020		1 BTU00							3,333,300
4292933621	CLI_NM - 4205700204	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
TOTAL													5,404,200	15,249,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203661	NPWP	:	-
Agent Name	:	AGT NM - 203661	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	42,199,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	8,543,100.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			9,583.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,609,021,360.00		
	Gross APE 15 Month	1,947,035,760.00		
	Persistency Rate		82.64	
	Bonus Rate		6.25	
	2nd Year Premium Collected		65,113,500.00	
	Total 2nd Year Commision			4,069,594.00
12	THR			
13	Other Income			
14	Gross Income			10,829,177.00
15	Tax			-45,729.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,783,448.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293495927	CLI_NM - 4203902454	88	1	167,000	25/04/2020		1 BTL00		16,700	418				
4295743688	CLI_NM - 4204464570	88	1	1,516,600	20/04/2020		1 BLY05	18,199,200						
4294564937	CLI_NM - 4205797373	88	12	3,000,000	29/04/2020		1 BTL00		300,000	7,500				
4295743696	CLI_NM - 4205981846	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4295743704	CLI_NM - 4205982123	88	12	25,000,000	24/04/2020		1 BWA75				2,500,000	5		
4295511135	CLI_NM - 4205927332	88	1	166,000	15/04/2020		1 BTL00		16,600	415				
4293495943	CLI_NM - 4205645775	88	1	500,000	15/04/2020		1 BTL00		50,000	1,250				
4295511143	CLI_NM - 4205937306	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295511135	CLI_NM - 4205927332	88	01	1,508,300	15/04/2020		1 BLY05						1,508,300	
4295511168	CLI_NM - 4205933055	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295743688	CLI_NM - 4204464570	88	01	1,516,600	20/04/2020		1 BLY05						1,516,600	
4295743696	CLI_NM - 4205981846	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294472743	CLI_NM - 4205408310	88	12	10,000,000	06/04/2020		1 BLY05							10,000,000
4294472750	CLI_NM - 4202541764	88	12	24,000,000	06/04/2020		1 BTU00							24,000,000
4294472719	CLI_NM - 4205778863	88	01	1,250,000	15/04/2020		1 BLY05							1,250,000
4293495943	CLI_NM - 4205645775	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4294469335	CLI_NM - 4204333843	88	01	500,000	22/04/2020		1 BLY05							500,000
4294472735	CLI_NM - 4205097580	88	01	500,000	22/04/2020		1 BLY05							500,000
4294051190	CLI_NM - 4204948061	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294051190	CLI_NM - 4204948061	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294051190	CLI_NM - 4204948061	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4293495927	CLI_NM - 4203902454	88	01	833,300	25/04/2020		1 BLY05							833,300
4294285319	CLI_NM - 4205762006	88	01	500,000	29/04/2020		1 BLY05							500,000
4294285327	CLI_NM - 4205761999	88	01	500,000	29/04/2020		1 BLY05							500,000
4294285335	CLI_NM - 4205761988	88	01	500,000	29/04/2020		1 BLY05							500,000
4294469293	CLI_NM - 4204644673	88	01	1,000,000	29/04/2020		1 BLY05							1,000,000
4294564937	CLI_NM - 4205797373	88	12	17,000,000	29/04/2020		1 BLY05							17,000,000
4294564945	CLI_NM - 4205799133	88	01	1,508,300	29/04/2020		1 BLY05							1,508,300
4294564945	CLI_NM - 4205799133	88	01	21,900	29/04/2020		1 BPY00							21,900
TOTAL								42,199,200	383,300	9,583	2,500,000	5	8,526,500	65,113,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203662	NPWP	: -
Agent Name	: AGT NM - 203662	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	17,998,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,599,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			375.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	976,003,729.27		
	Gross APE 15 Month	1,224,501,329.27		
	Persistency Rate		79.71	
	Bonus Rate		5.00	
	2nd Year Premium Collected		60,999,700.00	
	Total 2nd Year Commision			3,049,985.00
12	THR			
13	Other Income			
14	Gross Income			9,800,360.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,800,360.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295904686	CLI_NM - 4205837148	88	12	12,000,000	23/04/2020		1 BLY05	12,000,000						
4295904678	CLI_NM - 4201121428	88	1	1,499,900	09/04/2020		1 BLY05	17,998,800						
4293551034	CLI_NM - 4204874764	88	1	150,000	22/04/2020		1 BTL00		15,000	375				
4295071361	CLI_NM - 4202562066	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4294902889	CLI_NM - 4205911355	88	01	2,100,000	22/04/2020		1 BTU00						2,100,000	
4295071379	CLI_NM - 4205880261	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295904678	CLI_NM - 4201121428	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4295904686	CLI_NM - 4205837148	88	12	12,000,000	23/04/2020		1 BLY05						12,000,000	
4293873974	CLI_NM - 4200849428	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294465960	CLI_NM - 4205780089	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294341435	CLI_NM - 4205765153	88	12	30,000,000	21/04/2020		1 BVA00							30,000,000
4293506202	CLI_NM - 4205756404	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294562451	CLI_NM - 4205795962	88	12	18,000,000	22/04/2020		1 BLY05							18,000,000
4293622272	CLI_NM - 4203398015	88	03	4,500,000	22/04/2020		1 BLY05							4,500,000
4294341443	CLI_NM - 4202729407	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294465960	CLI_NM - 4205780089	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								29,998,800	15,000	375			18,599,700	60,999,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203666	NPWP	: -
Agent Name	: AGT NM - 203666	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	912,905,394.00		
	Gross APE 15 Month	1,217,648,444.00		
	Persistency Rate		74.97	
	Bonus Rate		5.00	
	2nd Year Premium Collected		25,000,000.00	
	Total 2nd Year Commision			1,250,000.00
12	THR			
13	Other Income			
14	Gross Income			6,000,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,000,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294162294	CLI_NM - 4205588473	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
TOTAL														25,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203668	NPWP	: -
Agent Name	: AGT NM - 203668	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	138,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	122,085,000.00		
	"Total Monthly Bonus Regular"			13,429,350.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,875.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,310,276,800.00		
	Gross APE 15 Month	2,609,241,200.00		
	Persistency Rate		88.54	
	Bonus Rate		6.25	
	2nd Year Premium Collected		67,018,400.00	
	Total 2nd Year Commision			4,188,650.00
12	THR			
13	Other Income			
14	Gross Income			24,369,875.00
15	Tax			-213,063.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			24,156,812.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736567	CLI_NM - 4205883596	88	12	24,000,000	23/04/2020		1 BTU00	24,000,000						
4295736575	CLI_NM - 4204947885	88	3	6,000,000	23/04/2020		1 BTU00	24,000,000						
4293311959	CLI_NM - 4205613137	88	1	750,000	22/04/2020		1 BRTU0		75,000	1,875				
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295364279	CLI_NM - 4205916221	88	01	1,501,600	21/04/2020		1 BLY05						152,851	
4295736534	CLI_NM - 4205959659	88	01	2,085,000	29/04/2020		1 BTU00						2,085,000	
4295736567	CLI_NM - 4205883596	88	12	24,000,000	23/04/2020		1 BTU00						24,000,000	
4295736575	CLI_NM - 4204947885	88	03	6,000,000	23/04/2020		1 BTU00						6,000,000	
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295736583	CLI_NM - 4205953029	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4294338183	CLI_NM - 4205784320	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294048279	CLI_NM - 4201121754	88	01	6,250,000	06/04/2020		1 BTU00							6,250,000
4294048295	CLI_NM - 4205743439	88	12	30,000,000	07/04/2020		1 BTU00							30,000,000
4292680172	CLI_NM - 4205656046	88	01	2,084,000	15/04/2020		1 BTU00							2,084,000
4292680271	CLI_NM - 4205656049	88	01	2,084,000	15/04/2020		1 BTU00							2,084,000
4293150829	CLI_NM - 4205164851	88	12	11,974,100	22/04/2020		1 BHC00							11,974,100
4293150829	CLI_NM - 4205164851	88	12	5,483,300	22/04/2020		1 BHOPT							5,483,300
4293736387	CLI_NM - 4205494114	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293879633	CLI_NM - 4205724303	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4293012508	CLI_NM - 4205098696	88	01	1,666,600	29/04/2020		1 BLY05							1,666,600
4293012508	CLI_NM - 4205098696	88	01	463,900	29/04/2020		1 BHSPP							463,900
4293012508	CLI_NM - 4205098696	88	01	12,500	29/04/2020		1 BZF80							12,500
TOTAL								138,000,000	75,000	1,875			122,237,851	67,018,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203694	NPWP	:	-
Agent Name	:	AGT NM - 203694	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,100,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	510,589,600.00		
	Gross APE 15 Month	543,129,600.00		
	Persistency Rate		94.01	
	Bonus Rate		7.50	
	2nd Year Premium Collected		5,734,700.00	
	Total 2nd Year Commision			430,103.00
12	THR			
13	Other Income			
14	Gross Income			3,680,103.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,680,103.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295365870	CLI_NM - 4205430933	88	01	2,100,000	06/04/2020		1 BTU00						2,100,000	
4293814945	CLI_NM - 4203485417	88	01	729,600	06/04/2020		1 BHSP							729,600
4293814945	CLI_NM - 4203485417	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293814945	CLI_NM - 4203485417	88	01	12,500	06/04/2020		1 BZF80							12,500
4293814986	CLI_NM - 4205715693	88	01	992,700	06/04/2020		1 BVA00							992,700
4293814952	CLI_NM - 4205708318	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4293814960	CLI_NM - 4202961411	88	01	500,000	26/04/2020		1 BLY05							500,000
4293814960	CLI_NM - 4202961411	88	01	500,000	29/04/2020		1 BLY05							500,000
4293814960	CLI_NM - 4202961411	88	01	500,000	29/04/2020		1 BLY05							500,000
TOTAL													2,100,000	5,734,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203775	NPWP	:	-
Agent Name	:	AGT NM - 203775	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	0.00	
	Production Credit	29,635,800.00	
	% Bonus Rate	0.03	
	First Year Premium Collected	31,354,880.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	267,559,520.00		
	Gross APE 15 Month	535,774,320.00		
	Persistency Rate		49.94	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Deduction
- Commission Advance
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00	9,878,600						
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00	9,878,600						
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00	9,878,600						
4294334679	CLI_NM - 4205491453	02	01	110	17/04/2020	15,628	BVA00						1,719,080	
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00						9,878,600	
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00						9,878,600	
4293974947	CLI_NM - 4202595396	88	12	9,878,600	30/04/2020		1 BHC00						9,878,600	
TOTAL								29,635,800					31,354,880	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203776	NPWP	:	-
Agent Name	:	AGT NM - 203776	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	54,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	56,500,000.00		
	"Total Monthly Bonus Regular"			4,520,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			3,754.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	829,073,860.00		
	Gross APE 15 Month	931,083,460.00		
	Persistency Rate		89.04	
	Bonus Rate		6.25	
	2nd Year Premium Collected		7,794,580.00	
	Total 2nd Year Commision			487,161.00
12	THR			
13	Other Income			
14	Gross Income			8,260,915.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			8,260,915.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4293740660	CLI_NM - 4204846121	88	1	1,501,600	06/04/2020		1 BLY05		150,160	3,754				
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4294765047	CLI_NM - 4204488849	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295518973	CLI_NM - 4205978924	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4294047362	CLI_NM - 4205729909	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4293740645	CLI_NM - 4205702936	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293740645	CLI_NM - 4205702936	88	01	23,800	06/04/2020		1 BPY00							23,800
4293740660	CLI_NM - 4204846121	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4293740660	CLI_NM - 4204846121	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4293740678	CLI_NM - 4205715421	88	01	2,001,600	26/04/2020		1 BLY05							1,267,680
TOTAL								54,000,000	150,160	3,754			56,500,000	7,794,580

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203786	NPWP	:	-
Agent Name	:	AGT NM - 203786	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	13,255,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	417,366,950.00		
	Gross APE 15 Month	507,232,500.00		
	Persistency Rate		82.28	
	Bonus Rate		6.25	
	2nd Year Premium Collected		1,000,000.00	
	Total 2nd Year Commision			62,500.00
12	THR			
13	Other Income			
14	Gross Income			3,312,500.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,312,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295519765	CLI_NM - 4205965514	88	01	1,505,900	09/04/2020		1 BVA00						1,505,900	
4293977817	CLI_NM - 4205435290	88	01	1,742,500	22/04/2020		1 BGE10						1,742,500	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4295519757	CLI_NM - 4203319711	88	01	1,667,800	30/04/2020		1 BVA00						1,667,800	
4294279965	CLI_NM - 4205786861	88	01	500,000	06/04/2020		1 BLY05							500,000
4293742716	CLI_NM - 4205677282	88	01	500,000	06/04/2020		1 BLY05							500,000
TOTAL													13,255,200	1,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203803	NPWP	: -
Agent Name	: AGT NM - 203803	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	73,416,600.00		
	"Total Monthly Bonus Regular"			4,404,996.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			417.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	863,138,080.00		
	Gross APE 15 Month	1,318,406,080.00		
	Persistency Rate		65.47	
	Bonus Rate		0.00	
	2nd Year Premium Collected		76,214,200.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			9,155,413.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			9,155,413.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295730479	CLI_NM - 4205487721	88	12	60,000,000	14/04/2020		1 BTU00	60,000,000						
4293692911	CLI_NM - 4205645397	88	1	166,700	15/04/2020		1 BRTU0		16,670	417				
4295730453	CLI_NM - 4205633848	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295073953	CLI_NM - 4205892782	88	01	10,000,000	15/04/2020		1 BHN10						10,000,000	
4295073961	CLI_NM - 4205901478	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295730461	CLI_NM - 4205972014	88	01	2,916,700	29/04/2020		1 BTU00						2,916,700	
4295730479	CLI_NM - 4205487721	88	12	60,000,000	14/04/2020		1 BTU00						60,000,000	
4293803245	CLI_NM - 4205677310	88	01	5,000,000	06/04/2020		1 BTU00							5,000,000
4293869774	CLI_NM - 4202865139	88	01	5,000,000	06/04/2020		1 BTU00							5,000,000
4293983476	CLI_NM - 4204857179	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293803229	CLI_NM - 4205675234	88	01	2,381,000	09/04/2020		1 BVA00							2,381,000
4294160660	CLI_NM - 4205733956	88	01	3,000,000	15/04/2020		1 BTU00							3,000,000
4294467537	CLI_NM - 4205772851	88	01	3,000,000	15/04/2020		1 BTU00							3,000,000
4294467545	CLI_NM - 4205791894	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4293692911	CLI_NM - 4205645397	88	01	833,300	15/04/2020		1 BVA00							833,300
4294464799	CLI_NM - 4205763659	88	01	1,500,000	22/04/2020		1 BVA00							1,500,000
4294467552	CLI_NM - 4205791894	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
4294279627	CLI_NM - 4205763010	88	01	3,000,000	22/04/2020		1 BTU00							3,000,000
4293692622	CLI_NM - 4205645257	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4293692887	CLI_NM - 4205645348	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
4293869816	CLI_NM - 4205701179	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4293983500	CLI_NM - 4203532837	88	01	10,000,000	29/04/2020		1 BTU00							10,000,000
TOTAL								60,000,000	16,670	417			76,416,600	76,214,200

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203821	NPWP	:	-
Agent Name	:	AGT NM - 203821	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	806,084,900.00		
	Gross APE 15 Month	890,083,700.00		
	Persistency Rate		90.56	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293874378	CLI_NM - 4205809016	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294275732	CLI_NM - 4205932334	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
TOTAL													3,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203825	NPWP	: -
Agent Name	: AGT NM - 203825	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	150,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	152,500,000.00		
	"Total Monthly Bonus Regular"			19,825,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,950,761,800.00		
	Gross APE 15 Month	2,201,863,300.00		
	Persistency Rate		88.60	
	Bonus Rate		6.25	
	2nd Year Premium Collected		3,651,000.00	
	Total 2nd Year Commision			228,188.00
12	THR			
13	Other Income			
14	Gross Income			26,803,188.00
15	Tax			-391,954.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			26,411,234.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295744538	CLI_NM - 4203001189	88	12	150,000,000	27/04/2020		1 BTU00	150,000,000						
4295234647	CLI_NM - 4205523549	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295744538	CLI_NM - 4203001189	88	12	150,000,000	27/04/2020		1 BTU00						150,000,000	
4294464732	CLI_NM - 4205785723	88	01	1,651,000	06/04/2020		1 BVA00							1,651,000
4293878569	CLI_NM - 4202592124	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
TOTAL								150,000,000					152,500,000	3,651,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203828	NPWP	: -
Agent Name	: AGT NM - 203828	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	1,501,600.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	969,073,100.00		
	Gross APE 15 Month	1,112,071,900.00		
	Persistency Rate		87.14	
	Bonus Rate		6.25	
	2nd Year Premium Collected		312,591,600.00	
	Total 2nd Year Commision			19,536,975.00

12	THR			
13	Other Income			

14	Gross Income		22,786,975.00	
15	Tax		-683,609.00	

16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			

17	Medical Reimbursement			
18	Cash Payment			22,103,366.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913935	CLI_NM - 4205984618	02	12	7,500	30/04/2020	15,411	BSTU0				11,558,250	150		
4295913935	CLI_NM - 4205984618	02	12	2,500	30/04/2020	15,411	BWA95				3,852,750	5		
4295913935	CLI_NM - 4205984618	02	12	7,500	30/04/2020	15,411	BSTU0				11,558,250	150		
4295913935	CLI_NM - 4205984618	02	12	2,500	30/04/2020	15,411	BWA95				3,852,750	5		
4295913935	CLI_NM - 4205984618	02	12	7,500	30/04/2020	15,411	BSTU0				11,558,250	150		
4295913935	CLI_NM - 4205984618	02	12	2,500	30/04/2020	15,411	BWA95				3,852,750	5		
4295232351	CLI_NM - 4205890810	88	01	1,501,600	06/04/2020	1	BLY05						1,501,600	
4293770295	CLI_NM - 4205770310	88	12	100,675,000	06/04/2020	1	BGA05							100,675,000
4294047420	CLI_NM - 4205716712	88	01	2,083,300	06/04/2020	1	BTU00							2,083,300
4294557196	CLI_NM - 4205786954	88	01	1,499,900	06/04/2020	1	BLY05							1,499,900
4294569977	CLI_NM - 4205789930	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294569985	CLI_NM - 4205789934	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294569993	CLI_NM - 4205789994	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294570017	CLI_NM - 4205789911	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294570025	CLI_NM - 4205792707	88	12	50,000,000	15/04/2020	1	BLY05							50,000,000
4294649118	CLI_NM - 4205792579	88	12	30,000,000	15/04/2020	1	BTU00							30,000,000
4293994747	CLI_NM - 4205556507	88	01	4,166,700	15/04/2020	1	BTU00							4,166,700
4293994754	CLI_NM - 4205708312	88	01	4,166,700	15/04/2020	1	BTU00							4,166,700
TOTAL											46,233,000	465	1,501,600	312,591,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203830	NPWP	: -
Agent Name	: AGT NM - 203830	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	92,000,000.00		
	"Total Monthly Bonus Regular"			10,120,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	826,714,824.12		
	Gross APE 15 Month	1,023,770,824.12		
	Persistency Rate		80.75	
	Bonus Rate		6.25	
	2nd Year Premium Collected		19,699,700.00	
	Total 2nd Year Commision			1,231,231.00
12	THR			
13	Other Income			
14	Gross Income			18,101,231.00
15	Tax			-543,037.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			17,558,194.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295231585	CLI_NM - 4205907071	88	01	500,000	06/04/2020		1 BLY05						500,000	
4295231593	CLI_NM - 4202532960	88	01	500,000	09/04/2020		1 BLY05						500,000	
4295520375	CLI_NM - 4205945479	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295520441	CLI_NM - 4205428478	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4294167798	CLI_NM - 4205751211	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4294331238	CLI_NM - 4205773918	88	01	1,000,000	15/04/2020		1 BLY05							1,000,000
4294331246	CLI_NM - 4205777381	88	01	1,000,000	22/04/2020		1 BLY05							1,000,000
4294331253	CLI_NM - 4205794623	88	12	12,000,000	22/04/2020		1 BLY05							12,000,000
4294167731	CLI_NM - 4205735666	88	01	1,699,900	27/04/2020		1 BLY05							1,699,900
4294167756	CLI_NM - 4205428972	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								90,000,000					93,000,000	19,699,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203842	NPWP	:	-
Agent Name	:	AGT NM - 203842	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	231,847,477.39		
	Gross APE 15 Month	450,881,077.39		
	Persistency Rate		51.42	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203847	NPWP	: -
Agent Name	: AGT NM - 203847	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	32,000,000.00		
	"Total Monthly Bonus Regular"			960,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	247,001,200.00		
	Gross APE 15 Month	313,000,000.00		
	Persistency Rate		78.91	
	Bonus Rate		5.00	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			74,995.00
12	THR			
13	Other Income			
14	Gross Income			4,284,995.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,284,995.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295521852	CLI_NM - 4205976811	88	12	30,000,000	01/04/2020		1 BTU00	30,000,000						
4294273117	CLI_NM - 4205700273	88	01	500,000	06/04/2020		1 BLY05						500,000	
4294763828	CLI_NM - 4205891364	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295521852	CLI_NM - 4205976811	88	12	30,000,000	01/04/2020		1 BTU00						30,000,000	
4294280286	CLI_NM - 4205244824	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
TOTAL								30,000,000					32,500,000	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203850	NPWP	: -
Agent Name	: AGT NM - 203850	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	369,336,500.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	370,838,100.00		
	"Total Monthly Bonus Regular"			63,042,477.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,141,340,550.00		
	Gross APE 15 Month	2,740,445,650.00		
	Persistency Rate		78.14	
	Bonus Rate		5.00	
	2nd Year Premium Collected		30,000,000.00	
	Total 2nd Year Commision			1,500,000.00
12	THR			
13	Other Income			
14	Gross Income			71,292,477.00
15	Tax			-4,258,031.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			67,034,446.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00	1,173,000						
4295741914	CLI_NM - 4200064561	02	12	25,000	29/04/2020	15,761	BHN10	394,025,000						
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00	1,173,000						
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05	30,000,000						
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00	1,173,000						
4295236576	CLI_NM - 4205890752	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4295741914	CLI_NM - 4200064561	02	12	25,000	29/04/2020	15,761	BHN10						394,025,000	
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00						1,173,000	
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00						1,173,000	
4295741922	CLI_NM - 4205983052	88	12	30,000,000	30/04/2020		1 BLY05						30,000,000	
4295741922	CLI_NM - 4205983052	88	12	1,173,000	30/04/2020		1 BPY00						1,173,000	
4293993897	CLI_NM - 4204592831	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
TOTAL								487,544,000					489,045,600	30,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203852	NPWP	: -
Agent Name	: AGT NM - 203852	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance	3,100,000.00
2	Position Allowance	
3	Internet Allowance	150,000.00
4	Transport Allowance	
5	Activity Allowance	
6	Monthly Bonus Regular	
	MTD Target APE	0.50
	Production Credit	0.00
	% Bonus Rate	0.00
	First Year Premium Collected	2,000,000.00
	"Total Monthly Bonus Regular"	0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	495,698,809.50		
	Gross APE 15 Month	895,369,609.50		
	Persistency Rate		55.36	
	Bonus Rate		0.00	
	2nd Year Premium Collected		78,095,000.00	
	Total 2nd Year Commision			0.00

12	THR	
13	Other Income	
14	Gross Income	3,250,000.00
15	Tax	
16	Addition and Deduction	
	Addition	
	Deduction	
	Commission Advance	
17	Medical Reimbursement	
18	Cash Payment	3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295071999	CLI_NM - 4205477468	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294466307	CLI_NM - 4203399019	88	12	50,000,000	09/04/2020		1 BTU00							50,000,000
4294284775	CLI_NM - 4204032554	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4293982635	CLI_NM - 4205704150	88	01	500,000	15/04/2020		1 BLY05							500,000
4293982635	CLI_NM - 4205704150	88	01	5,000	15/04/2020		1 BADD0							5,000
4294284767	CLI_NM - 4205762856	88	01	2,090,000	29/04/2020		1 BTU00							2,090,000
4294284775	CLI_NM - 4204032554	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294284783	CLI_NM - 4205768365	88	01	1,500,000	29/04/2020		1 BVA00							1,500,000
4294559994	CLI_NM - 4204725243	88	12	20,000,000	29/04/2020		1 BLY05							20,000,000
TOTAL													2,000,000	78,095,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203854	NPWP	:	-
Agent Name	:	AGT NM - 203854	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	61,499,900.00		
	"Total Monthly Bonus Regular"			4,919,992.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			458.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	845,693,533.33		
	Gross APE 15 Month	987,405,133.33		
	Persistency Rate		85.65	
	Bonus Rate		6.25	
	2nd Year Premium Collected		13,789,041.10	
	Total 2nd Year Commision			861,815.00
12	THR			
13	Other Income			
14	Gross Income			10,532,265.00
15	Tax			-38,306.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,493,959.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295745246	CLI_NM - 4205976976	88	12	30,000,000	23/04/2020		1 BLY05	30,000,000						
4296023791	CLI_NM - 4205326018	88	12	30,000,000	23/04/2020		1 BLY05	30,000,000						
4295510426	CLI_NM - 4205924660	88	1	500,000	03/04/2020		1 BTL00		18,333	458				
4295510426	CLI_NM - 4205924660	88	01	1,499,900	03/04/2020		1 BLY05						549,963	
4295510376	CLI_NM - 4205915373	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295745246	CLI_NM - 4205976976	88	12	30,000,000	23/04/2020		1 BLY05						30,000,000	
4296023791	CLI_NM - 4205326018	88	12	30,000,000	23/04/2020		1 BLY05						30,000,000	
4294559358	CLI_NM - 4205791884	88	01	4,200,000	15/04/2020		1 BTU00							4,200,000
4294338555	CLI_NM - 4205701578	88	12	50,000,000	18/04/2020		1 BLY05							9,589,041
TOTAL								60,000,000	18,333	458			62,049,863	13,789,041

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203873	NPWP	:	-
Agent Name	:	AGT NM - 203873	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	195,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	209,501,600.00		
	"Total Monthly Bonus Regular"			27,235,208.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	947,381,200.00		
	Gross APE 15 Month	1,079,534,800.00		
	Persistency Rate		87.76	
	Bonus Rate		6.25	
	2nd Year Premium Collected		4,999,700.00	
	Total 2nd Year Commision			312,481.00
12	THR			
13	Other Income			
14	Gross Income			30,797,689.00
15	Tax			-923,931.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			29,873,758.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00	65,000,000						
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00	65,000,000						
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00	65,000,000						
4294910841	CLI_NM - 4205884270	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294897485	CLI_NM - 4205852796	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295734521	CLI_NM - 4205950510	88	01	2,500,000	15/04/2020		1 BTU00						2,500,000	
4294910858	CLI_NM - 4205890188	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294897501	CLI_NM - 4205803280	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4294910841	CLI_NM - 4205884270	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295365193	CLI_NM - 4202807860	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00						65,000,000	
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00						65,000,000	
4295917464	CLI_NM - 4205984244	88	12	65,000,000	30/04/2020		1 BTU00						65,000,000	
4294331733	CLI_NM - 4205792245	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294331709	CLI_NM - 4205771362	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
4294274875	CLI_NM - 4203906562	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								195,000,000					209,501,600	4,999,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203882	NPWP	:	-
Agent Name	:	AGT NM - 203882	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	65,000,000.00			
	% Bonus Rate	0.08			
	First Year Premium Collected	70,000,000.00			
	"Total Monthly Bonus Regular"				5,600,000.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	630,328,870.05			
	Gross APE 15 Month	729,328,870.05			
	Persistency Rate		86.43		
	Bonus Rate		6.25		
	2nd Year Premium Collected		50,000,000.00		
	Total 2nd Year Commision				3,125,000.00
12	THR				
13	Other Income				
14	Gross Income				11,975,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Commission Advance				
	Deduction				
17	Medical Reimbursement				
18	Cash Payment				11,975,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295907028	CLI_NM - 4205979806	88	12	65,000,000	15/04/2020		1 BTU00	65,000,000						
4295907010	CLI_NM - 4205970022	88	01	5,000,000	22/04/2020		1 BTU00						5,000,000	
4295907028	CLI_NM - 4205979806	88	12	65,000,000	15/04/2020		1 BTU00						65,000,000	
4294656980	CLI_NM - 4205385764	88	12	50,000,000	22/04/2020		1 BTU00							50,000,000
TOTAL								65,000,000					70,000,000	50,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203885	NPWP	: -
Agent Name	: AGT NM - 203885	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,100,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	521,706,000.00		
	Gross APE 15 Month	576,825,600.00		
	Persistency Rate		90.44	
	Bonus Rate		7.50	
	2nd Year Premium Collected		55,000,000.00	
	Total 2nd Year Commision			4,125,000.00
12	THR			
13	Other Income			
14	Gross Income			7,375,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			7,375,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293988194	CLI_NM - 4205854989	88	01	2,100,000	06/04/2020		1 BTU00						2,100,000	
4293988145	CLI_NM - 4203775121	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4293988152	CLI_NM - 4205786373	88	12	30,000,000	06/04/2020		1 BLY05							30,000,000
TOTAL													2,100,000	55,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203886	NPWP	: -
Agent Name	: AGT NM - 203886	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	150,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	150,000,000.00		
	"Total Monthly Bonus Regular"			19,500,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,328,986,610.00		
	Gross APE 15 Month	1,472,986,610.00		
	Persistency Rate		90.22	
	Bonus Rate		7.50	
	2nd Year Premium Collected		200,335,800.00	
	Total 2nd Year Commision			15,025,185.00
12	THR			
13	Other Income			
14	Gross Income			39,275,185.00
15	Tax			-1,178,255.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			38,096,930.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00	50,000,000						
4295072674	CLI_NM - 4202614905	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00	50,000,000						
4295072674	CLI_NM - 4202614905	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00	50,000,000						
4295072674	CLI_NM - 4202614905	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00						50,000,000	
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00						50,000,000	
4295072666	CLI_NM - 4202567685	88	12	50,000,000	30/04/2020		1 BTU00						50,000,000	
4294271608	CLI_NM - 4205784350	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4293987154	CLI_NM - 4201557101	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4293987188	CLI_NM - 4202576542	88	01	2,352,400	15/04/2020		1 BVA00							2,352,400
4294271624	CLI_NM - 4202510564	88	12	166,483,500	22/04/2020		1 BHN99							166,483,500
TOTAL								150,000,000			7,500,000	15	150,000,000	200,335,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203895	NPWP	:	-
Agent Name	:	AGT NM - 203895	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	9,999,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,213,615,376.00		
	Gross APE 15 Month	1,406,810,576.00		
	Persistency Rate		86.27	
	Bonus Rate		6.25	
	2nd Year Premium Collected		611,100.00	
	Total 2nd Year Commision			38,194.00
12	THR			
13	Other Income			
14	Gross Income			4,788,194.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,788,194.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294768942	CLI_NM - 4204144874	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295225835	CLI_NM - 4204900960	88	01	570,000	09/04/2020		1 BVA00						570,000	
4294571296	CLI_NM - 4200333631	88	01	2,000,000	22/04/2020		1 BVA00						2,000,000	
4294571304	CLI_NM - 4200875971	88	01	2,000,000	22/04/2020		1 BVA00						2,000,000	
4294571312	CLI_NM - 4205809960	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4294571320	CLI_NM - 4205809988	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4294571338	CLI_NM - 4205810009	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4294326816	CLI_NM - 4203163656	88	01	611,100	06/04/2020		1 BVA00							611,100
TOTAL													10,569,900	611,100

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203899	NPWP	:	-
Agent Name	:	AGT NM - 203899	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	15,999,500.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	493,990,400.00		
	Gross APE 15 Month	1,165,968,800.00		
	Persistency Rate		42.37	
	Bonus Rate		0.00	
	2nd Year Premium Collected		2,999,800.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295519088	CLI_NM - 4205936145	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295519096	CLI_NM - 4205937718	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295519096	CLI_NM - 4205937718	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294902749	CLI_NM - 4205322915	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295519104	CLI_NM - 4205050435	88	01	1,499,900	17/04/2020		1 BLY05						299,980	
4295063723	CLI_NM - 4205880492	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295744710	CLI_NM - 4203013934	88	01	1,999,900	22/04/2020		1 BLY05						1,999,900	
4295063749	CLI_NM - 4202540643	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295226908	CLI_NM - 4205903255	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294762101	CLI_NM - 4202771526	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294050077	CLI_NM - 4203015550	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294469491	CLI_NM - 4200991844	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL													16,299,480	2,999,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203930	NPWP	:	-
Agent Name	:	AGT NM - 203930	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	207,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	191,000,000.00		
	"Total Monthly Bonus Regular"			24,830,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,181,249,600.00		
	Gross APE 15 Month	1,396,118,260.50		
	Persistency Rate		84.61	
	Bonus Rate		6.25	
	2nd Year Premium Collected		129,000,000.00	
	Total 2nd Year Commision			8,062,500.00
12	THR			
13	Other Income			
14	Gross Income			37,642,500.00
15	Tax			-716,062.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			36,926,438.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL	25,000,000						
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00	36,000,000						
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL	25,000,000						
4296036280	CLI_NM - 4205982979	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00	36,000,000						
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL	25,000,000						
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00	36,000,000						
4294773751	CLI_NM - 4202922444	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295514717	CLI_NM - 4202953573	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295514741	CLI_NM - 4202733736	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4296036280	CLI_NM - 4205982979	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00						36,000,000	
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL						25,000,000	
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL						25,000,000	
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00						36,000,000	
4295906186	CLI_NM - 4205835448	88	12	25,000,000	30/04/2020		1 BSISL						25,000,000	
4296037437	CLI_NM - 4205983787	88	12	36,000,000	30/04/2020		1 BTU00						36,000,000	
4294159399	CLI_NM - 4200737538	88	12	100,000,000	06/04/2020		1 BTU00							100,000,000
4294466216	CLI_NM - 4205786309	88	12	24,000,000	06/04/2020		1 BTU00							24,000,000
4294466224	CLI_NM - 4203847057	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294159381	CLI_NM - 4205774839	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294159381	CLI_NM - 4205774839	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL								207,000,000					191,000,000	129,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203935	NPWP	: -
Agent Name	: AGT NM - 203935	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,099,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	746,264,200.00		
	Gross APE 15 Month	809,317,000.00		
	Persistency Rate		92.21	
	Bonus Rate		7.50	
	2nd Year Premium Collected		27,500,000.00	
	Total 2nd Year Commision			2,062,500.00
12	THR			
13	Other Income			
14	Gross Income			5,312,500.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,312,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295066270	CLI_NM - 4205955988	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4295917803	CLI_NM - 4205974207	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4294646718	CLI_NM - 4205833984	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294163268	CLI_NM - 4205787147	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4294161551	CLI_NM - 4200821989	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
TOTAL													6,099,900	27,500,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203939	NPWP	:	-
Agent Name	:	AGT NM - 203939	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	10,307,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	441,686,800.00		
	Gross APE 15 Month	874,676,800.00		
	Persistency Rate		50.50	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295733523	CLI_NM - 4205924653	88	1	2,500,000	13/04/2020		1 BTU00	-30,000,000						
4295360699	CLI_NM - 4204231488	88	01	2,000,000	03/04/2020		1 BTU00						2,000,000	
4295360699	CLI_NM - 4204231488	88	03	6,000,000	03/04/2020		1 BTU00						-6,000,000	
4295360640	CLI_NM - 4202824082	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295733481	CLI_NM - 4205795366	88	01	1,666,600	14/04/2020		1 BLY05						187,185	
4294650843	CLI_NM - 4203647616	88	03	7,500,000	15/04/2020		1 BTU00						7,500,000	
4295068854	CLI_NM - 4205898598	88	01	1,999,900	15/04/2020		1 BLY05						1,333,267	
4295360624	CLI_NM - 4205913051	88	01	1,666,600	22/04/2020		1 BLY05						1,666,600	
4295733507	CLI_NM - 4205956422	88	01	1,666,600	22/04/2020		1 BLY05						1,666,600	
4295068862	CLI_NM - 4203810443	88	01	2,499,900	29/04/2020		1 BLY05						2,499,900	
4295068862	CLI_NM - 4203810443	88	01	961,400	29/04/2020		1 BHSPP						961,400	
4295068862	CLI_NM - 4203810443	88	01	12,500	29/04/2020		1 BZF80						12,500	
4295733523	CLI_NM - 4205924653	88	01	2,500,000	13/04/2020		1 BTU00						-2,500,000	
TOTAL								-30,000,000					11,827,451	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203941	NPWP	: -
Agent Name	: AGT NM - 203941	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	72,000,000.00		
	"Total Monthly Bonus Regular"			5,760,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	796,756,800.00		
	Gross APE 15 Month	826,756,800.00		
	Persistency Rate		96.37	
	Bonus Rate		7.50	
	2nd Year Premium Collected		24,000,000.00	
	Total 2nd Year Commision			1,800,000.00
12	THR			
13	Other Income			
14	Gross Income			10,810,000.00
15	Tax			-324,300.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,485,700.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295510715	CLI_NM - 4204405628	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4294283108	CLI_NM - 4205576812	88	12	24,000,000	09/04/2020		1 BTU00							24,000,000
TOTAL								72,000,000					72,000,000	24,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203942	NPWP	: -
Agent Name	: AGT NM - 203942	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,666,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			476.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	280,125,110.00		
	Gross APE 15 Month	466,121,510.00		
	Persistency Rate		60.10	
	Bonus Rate		0.00	
	2nd Year Premium Collected		3,894,500.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,476.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,476.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294327335	CLI_NM - 4205769844	88	1	190,500	06/04/2020		1 BRTU0		19,050	476				
4294464567	CLI_NM - 4202511809	88	01	1,666,600	29/04/2020		1 BLY05						1,666,600	
4294327335	CLI_NM - 4205769844	88	01	1,809,500	06/04/2020		1 BVA00							1,809,500
4294167244	CLI_NM - 4203573667	88	01	2,085,000	22/04/2020		1 BTU00							2,085,000
TOTAL									19,050	476			1,666,600	3,894,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203943	NPWP	:	-
Agent Name	:	AGT NM - 203943	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	89,711,600.00		
	Gross APE 15 Month	654,163,200.00		
	Persistency Rate		13.71	
	Bonus Rate		0.00	
	2nd Year Premium Collected		4,195,567.54	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295069175	CLI_NM - 4205196743	88	01	1,499,900	29/04/2020		1 BLY05						349,977	
4294459401	CLI_NM - 4205655159	88	12	18,000,000	04/04/2020		1 BLY05							2,638,068
4294460623	CLI_NM - 4204441830	88	01	289,000	06/04/2020		1 BHSP							289,000
4294460623	CLI_NM - 4204441830	88	01	716,600	06/04/2020		1 BLY05							716,600
4294460623	CLI_NM - 4204441830	88	01	227,600	06/04/2020		1 BHSP							227,600
4294460623	CLI_NM - 4204441830	88	01	148,600	06/04/2020		1 BHSP							148,600
4294460623	CLI_NM - 4204441830	88	01	138,200	06/04/2020		1 BHSP							138,200
4294460623	CLI_NM - 4204441830	88	01	37,500	06/04/2020		1 BZF80							37,500
TOTAL													349,977	4,195,568

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203947	NPWP	: -
Agent Name	: AGT NM - 203947	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			50,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	474,573,000.00		
	Gross APE 15 Month	547,977,800.00		
	Persistency Rate		86.60	
	Bonus Rate		6.25	
	2nd Year Premium Collected		1,666,600.00	
	Total 2nd Year Commision			104,163.00
12	THR			
13	Other Income			
14	Gross Income			3,404,163.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,404,163.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292473537	CLI_NM - 4205332339	88	12	10,000,000	13/04/2020		1 BLT05		2,000,000	50,000				
4294766409	CLI_NM - 4205835333	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294459633	CLI_NM - 4205755274	88	01	1,666,600	06/04/2020		1 BLY05							1,666,600
TOTAL									2,000,000	50,000			2,000,000	1,666,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203949	NPWP	:	-
Agent Name	:	AGT NM - 203949	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	169,006,500.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	169,006,500.00		
	"Total Monthly Bonus Regular"			21,970,845.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	976,960,756.00		
	Gross APE 15 Month	1,045,239,556.00		
	Persistency Rate		93.47	
	Bonus Rate		7.50	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			112,493.00
12	THR			
13	Other Income			
14	Gross Income			26,833,338.00
15	Tax			-389,583.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			26,443,755.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45	32,335,500						
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45	32,335,500						
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45	32,335,500						
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45						32,335,500	
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45						32,335,500	
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295542742	CLI_NM - 4205713908	88	12	32,335,500	30/04/2020		1 BFI45						32,335,500	
4295906780	CLI_NM - 4203033709	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4294158342	CLI_NM - 4203035253	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								169,006,500					169,006,500	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203952	NPWP	:	-
Agent Name	:	AGT NM - 203952	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,282,347,103.00		
	Gross APE 15 Month	2,306,390,303.00		
	Persistency Rate		98.96	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203958	NPWP	: -
Agent Name	: AGT NM - 203958	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	20,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	58,999,100.00		
	"Total Monthly Bonus Regular"			4,719,928.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,308,377,000.00		
	Gross APE 15 Month	1,677,366,200.00		
	Persistency Rate		78.00	
	Bonus Rate		5.00	
	2nd Year Premium Collected		45,499,500.00	
	Total 2nd Year Commision			2,274,975.00
12	THR			
13	Other Income			
14	Gross Income			11,744,903.00
15	Tax			-68,623.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,676,280.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295909719	CLI_NM - 4202732928	88	12	20,000,000	15/04/2020	1	BLY05	20,000,000						
4294907854	CLI_NM - 4205870216	88	01	2,500,000	06/04/2020	1	BTU00						2,500,000	
4295067914	CLI_NM - 4205684256	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4294659786	CLI_NM - 4205739171	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4294659802	CLI_NM - 4205836017	88	03	4,500,000	06/04/2020	1	BLY05						4,500,000	
4295506986	CLI_NM - 4205910591	88	01	2,000,000	09/04/2020	1	BTU00						2,000,000	
4295506994	CLI_NM - 4205917233	88	01	1,499,900	09/04/2020	1	BLY05						1,499,900	
4295507075	CLI_NM - 4205941486	88	01	2,000,000	15/04/2020	1	BTU00						2,000,000	
4295732699	CLI_NM - 4205941512	88	03	6,000,000	15/04/2020	1	BTU00						6,000,000	
4294907805	CLI_NM - 4205846936	88	01	1,499,900	22/04/2020	1	BLY05						1,499,900	
4294907839	CLI_NM - 4205847681	88	01	2,500,000	22/04/2020	1	BTU00						2,500,000	
4294907821	CLI_NM - 4205847027	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295506994	CLI_NM - 4205917233	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295507000	CLI_NM - 4202844070	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295067914	CLI_NM - 4205684256	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4294659752	CLI_NM - 4205814724	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295732715	CLI_NM - 4204386065	88	03	6,000,000	29/04/2020	1	BTU00						6,000,000	
4295909719	CLI_NM - 4202732928	88	12	20,000,000	15/04/2020	1	BLY05						20,000,000	
4294162476	CLI_NM - 4205481164	88	01	1,499,900	06/04/2020	1	BLY05							1,499,900
4294162484	CLI_NM - 4205039067	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
42944711307	CLI_NM - 4205773957	88	01	2,000,000	09/04/2020	1	BTU00							2,000,000
42944711315	CLI_NM - 4205780962	88	12	30,000,000	09/04/2020	1	BTU00							30,000,000
4294162518	CLI_NM - 4205703420	88	01	1,499,900	15/04/2020	1	BLY05							1,499,900
4294280112	CLI_NM - 4205663212	88	01	1,499,900	15/04/2020	1	BLY05							1,499,900
4294280161	CLI_NM - 4205762718	88	01	2,000,000	22/04/2020	1	BTU00							2,000,000
4294162526	CLI_NM - 4205734236	88	01	2,000,000	29/04/2020	1	BTU00							2,000,000
4294568052	CLI_NM - 4205796751	88	01	1,499,900	29/04/2020	1	BLY05							1,499,900
4294568060	CLI_NM - 4205588121	88	01	1,499,900	29/04/2020	1	BLY05							1,499,900
TOTAL								20,000,000					58,999,100	45,499,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203965	NPWP	:	-
Agent Name	:	AGT NM - 203965	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	840,180,900.00		
	Gross APE 15 Month	964,438,500.00		
	Persistency Rate		87.12	
	Bonus Rate		6.25	
	2nd Year Premium Collected		124,304,015.00	
	Total 2nd Year Commision			7,769,001.00
12	THR			
13	Other Income			
14	Gross Income			14,519,001.00
15	Tax			-435,570.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,083,431.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294470283	CLI_NM - 4205612582	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294164779	CLI_NM - 4205735466	88	01	1,501,600	15/04/2020		1 BLY05							1,501,600
4293971687	CLI_NM - 4205006423	88	12	72,264,000	15/04/2020		1 BGE05							72,264,000
4294470291	CLI_NM - 4203890493	88	12	25,000,000	22/04/2020		1 BTU00							25,000,000
4293971695	CLI_NM - 4202989667	88	06	13,948,200	22/04/2020		1 BGD05							13,948,200
4294164852	CLI_NM - 4205770057	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294164837	CLI_NM - 4204859440	88	12	50,000,000	23/04/2020		1 BLY05							8,088,615
TOTAL														124,304,015

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 203974	NPWP	: -
Agent Name	: AGT NM - 203974	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,407,400.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	262,920,942.84		
	Gross APE 15 Month	496,517,742.84		
	Persistency Rate		52.95	
	Bonus Rate		0.00	
	2nd Year Premium Collected		4,196,400.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295075206	CLI_NM - 4205447000	88	01	2,407,400	29/04/2020		1 BVA00						2,407,400	
4294458056	CLI_NM - 4205769885	88	01	1,349,900	06/04/2020		1 BLY05							1,349,900
4294458056	CLI_NM - 4205769885	88	01	193,700	06/04/2020		1 BHSP							193,700
4294458064	CLI_NM - 4205792064	88	01	1,999,900	15/04/2020		1 BLY05							1,999,900
4294458064	CLI_NM - 4205792064	88	01	652,900	15/04/2020		1 BHSP							652,900
TOTAL													2,407,400	4,196,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203975	NPWP	:	-
Agent Name	:	AGT NM - 203975	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,019,200.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	44,424,700.00		
	"Total Monthly Bonus Regular"			1,332,741.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,046,594,400.00		
	Gross APE 15 Month	2,343,649,200.00		
	Persistency Rate		87.33	
	Bonus Rate		6.25	
	2nd Year Premium Collected		71,380,852.05	
	Total 2nd Year Commision			4,461,303.00
12	THR			
13	Other Income			
14	Gross Income			12,544,044.00
15	Tax			-88,601.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,455,443.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295518742	CLI_NM - 4205522015	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4295518742	CLI_NM - 4205522015	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4295518734	CLI_NM - 4205980153	88	1	1,501,600	28/04/2020		1 BLY05	18,019,200						
4295518742	CLI_NM - 4205522015	88	3	6,000,000	30/04/2020		1 BTU00	24,000,000						
4294571817	CLI_NM - 4205835376	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295356556	CLI_NM - 4205910901	88	03	4,500,000	08/04/2020		1 BLY05						693,922	
4295356564	CLI_NM - 4205781531	88	01	1,501,600	13/04/2020		1 BLY05						1,501,600	
4295232047	CLI_NM - 4205868890	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4294571809	CLI_NM - 4205831799	88	01	21,300	29/04/2020		1 BPY00						21,300	
4294571809	CLI_NM - 4205831799	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294770609	CLI_NM - 4205852604	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294770609	CLI_NM - 4205852604	88	01	21,300	29/04/2020		1 BPY00						21,300	
4294770617	CLI_NM - 4205850044	88	01	5,000,000	29/04/2020		1 BTU00						5,000,000	
4294770625	CLI_NM - 4205841639	88	03	11,877,500	29/04/2020		1 BVA00						11,877,500	
4295518734	CLI_NM - 4205980153	88	01	1,501,600	28/04/2020		1 BLY05						1,501,600	
4295518742	CLI_NM - 4205522015	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4295518742	CLI_NM - 4205522015	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4295518742	CLI_NM - 4205522015	88	03	6,000,000	30/04/2020		1 BTU00						6,000,000	
4294560505	CLI_NM - 4205784536	88	12	12,000,000	06/04/2020		1 BLY05							12,000,000
4294560513	CLI_NM - 4205784377	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4294565280	CLI_NM - 4205786500	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
4294277209	CLI_NM - 4205611651	88	12	24,000,000	08/04/2020		1 BLY05							3,879,452
4294281565	CLI_NM - 4205735515	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4294466208	CLI_NM - 4205778908	88	01	1,999,900	22/04/2020		1 BLY05							1,999,900
4294336328	CLI_NM - 4205748311	88	01	1,501,600	25/04/2020		1 BLY05							1,501,600
TOTAL								90,019,200					45,118,622	71,380,852

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	203978	NPWP	:	-
Agent Name	:	AGT NM - 203978	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	65,000,000.00		
	"Total Monthly Bonus Regular"			5,200,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	983,277,600.00		
	Gross APE 15 Month	1,139,269,200.00		
	Persistency Rate		86.31	
	Bonus Rate		6.25	
	2nd Year Premium Collected		149,999,600.00	
	Total 2nd Year Commision			9,374,975.00
12	THR			
13	Other Income			
14	Gross Income			19,324,975.00
15	Tax			-258,124.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			19,066,851.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295743217	CLI_NM - 4205976109	88	12	60,000,000	03/04/2020		1 BLY05	60,000,000						
4294566171	CLI_NM - 4205499622	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295354064	CLI_NM - 4205915327	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4295743217	CLI_NM - 4205976109	88	12	60,000,000	03/04/2020		1 BLY05						60,000,000	
4294461696	CLI_NM - 4205780434	88	12	18,000,000	06/04/2020		1 BLY05							18,000,000
4294461704	CLI_NM - 4205786112	88	12	100,000,000	06/04/2020		1 BTU00							100,000,000
4294163359	CLI_NM - 4205756083	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294461688	CLI_NM - 4201546106	88	01	1,666,600	15/04/2020		1 BLY05							1,666,600
4294461688	CLI_NM - 4201546106	88	01	1,666,600	22/04/2020		1 BLY05							1,666,600
4294163334	CLI_NM - 4205752911	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294461688	CLI_NM - 4201546106	88	01	1,666,600	29/04/2020		1 BLY05							1,666,600
4294566155	CLI_NM - 4205797504	88	12	24,000,000	29/04/2020		1 BLY05							24,000,000
TOTAL								60,000,000					65,000,000	149,999,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 203979	NPWP	: -
Agent Name	: AGT NM - 203979	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	1,291,410,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	207,720,500.00		
	"Total Monthly Bonus Regular"			27,003,665.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,846,386,400.00		
	Gross APE 15 Month	2,266,779,600.00		
	Persistency Rate		81.45	
	Bonus Rate		6.25	
	2nd Year Premium Collected		39,570,463.02	
	Total 2nd Year Commision			2,473,154.00
12	THR			
13	Other Income			
14	Gross Income			32,726,819.00
15	Tax			-471,920.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			32,254,899.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295910147	CLI_NM - 4200708319	88	1	16,500,000	30/04/2020		1 BTU00	198,000,000						
4293966885	CLI_NM - 4203539075	88	3	50,051,500	30/04/2020		1 BFI55	200,206,000						
4293966893	CLI_NM - 4205984028	88	1	2,022,000	30/04/2020		1 BFI65	24,264,000						
4295508149	CLI_NM - 4205976406	88	1	2,000,000	14/04/2020		1 BTU00	24,000,000						
4295910147	CLI_NM - 4200708319	88	1	16,500,000	30/04/2020		1 BTU00	198,000,000						
4293966885	CLI_NM - 4203539075	88	3	50,051,500	30/04/2020		1 BFI55	200,206,000						
4293966893	CLI_NM - 4205984028	88	1	2,022,000	30/04/2020		1 BFI65	24,264,000						
4295910147	CLI_NM - 4200708319	88	1	16,500,000	30/04/2020		1 BTU00	198,000,000						
4293966885	CLI_NM - 4203539075	88	3	50,051,500	30/04/2020		1 BFI55	200,206,000						
4293966893	CLI_NM - 4205984028	88	1	2,022,000	30/04/2020		1 BFI65	24,264,000						
4295508149	CLI_NM - 4205976406	88	01	2,000,000	14/04/2020		1 BTU00						2,000,000	
4293966885	CLI_NM - 4203539075	88	03	50,051,500	30/04/2020		1 BFI55						50,051,500	
4293966893	CLI_NM - 4205984028	88	01	2,022,000	30/04/2020		1 BFI65						2,022,000	
4295910147	CLI_NM - 4200708319	88	01	16,500,000	30/04/2020		1 BTU00						16,500,000	
4293966885	CLI_NM - 4203539075	88	03	50,051,500	30/04/2020		1 BFI55						50,051,500	
4293966893	CLI_NM - 4205984028	88	01	2,022,000	30/04/2020		1 BFI65						2,022,000	
4295910147	CLI_NM - 4200708319	88	01	16,500,000	30/04/2020		1 BTU00						16,500,000	
4293966885	CLI_NM - 4203539075	88	03	50,051,500	30/04/2020		1 BFI55						50,051,500	
4293966893	CLI_NM - 4205984028	88	01	2,022,000	30/04/2020		1 BFI65						2,022,000	
4295910147	CLI_NM - 4200708319	88	01	16,500,000	30/04/2020		1 BTU00						16,500,000	
4294466869	CLI_NM - 4201106838	88	12	18,000,000	06/04/2020		1 BLY05							18,000,000
4294158052	CLI_NM - 4205759734	88	12	40,000,000	07/04/2020		1 BLY05							6,684,932
4294158060	CLI_NM - 4205759726	88	12	40,000,000	07/04/2020		1 BLY05							6,684,932
4294157971	CLI_NM - 4201140701	88	01	1,499,900	15/04/2020		1 BLY05							1,499,900
4294158037	CLI_NM - 4200940326	88	01	5,000,000	15/04/2020		1 BTU00							5,000,000
4294330198	CLI_NM - 4205767999	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
4294330198	CLI_NM - 4205767999	88	01	200,800	29/04/2020		1 BHSPP							200,800
TOTAL								1,291,410,000					207,720,500	39,570,463

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203989	NPWP	:	-
Agent Name	:	AGT NM - 203989	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	74,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	82,999,800.00		
	"Total Monthly Bonus Regular"			6,639,984.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,313,522,200.00		
	Gross APE 15 Month	1,622,518,000.00		
	Persistency Rate		80.96	
	Bonus Rate		6.25	
	2nd Year Premium Collected		80,649,723.33	
	Total 2nd Year Commision			5,040,608.00
12	THR			
13	Other Income			
14	Gross Income			18,430,592.00
15	Tax			-235,765.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			18,194,827.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295904827	CLI_NM - 4204997248	88	6	10,000,000	27/04/2020		1 BLY05	20,000,000						
4295904835	CLI_NM - 4200271402	88	12	12,000,000	27/04/2020		1 BLY05	12,000,000						
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295063624	CLI_NM - 4205861465	88	06	10,000,000	09/04/2020		1 BLY05						1,538,462	
4295355657	CLI_NM - 4202557027	88	03	4,500,000	09/04/2020		1 BLY05						4,500,000	
4294769510	CLI_NM - 4205840777	88	03	7,500,000	15/04/2020		1 BTU00						7,500,000	
4295365631	CLI_NM - 4205912099	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295904785	CLI_NM - 4205725008	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295515045	CLI_NM - 4202952629	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295231965	CLI_NM - 4205884367	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295904827	CLI_NM - 4204997248	88	06	10,000,000	27/04/2020		1 BLY05						10,000,000	
4295904835	CLI_NM - 4200271402	88	12	12,000,000	27/04/2020		1 BLY05						12,000,000	
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295904819	CLI_NM - 4205980633	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4294330123	CLI_NM - 4205755111	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294157211	CLI_NM - 4204103274	88	03	6,000,000	06/04/2020		1 BTU00							6,000,000
4294566320	CLI_NM - 4202665330	88	12	24,000,000	06/04/2020		1 BTU00							24,000,000
4294571122	CLI_NM - 4200455485	88	12	30,000,000	06/04/2020		1 BTU00							30,000,000
4294157252	CLI_NM - 4205746764	88	01	1,499,900	08/04/2020		1 BLY05							1,149,923
4294157906	CLI_NM - 4205721011	88	01	1,999,900	09/04/2020		1 BLY05							1,999,900
4294157237	CLI_NM - 4205743010	88	01	1,499,900	13/04/2020		1 BLY05							1,499,900
4294459526	CLI_NM - 4202811744	88	06	12,000,000	15/04/2020		1 BTU00							12,000,000
4294157161	CLI_NM - 4205726375	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL								86,000,000					96,538,262	80,649,723

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	:	203994	NPWP	:	-
Agent Name	:	AGT NM - 203994	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	-84,228,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,149,653,540.00		
	Gross APE 15 Month	2,425,637,940.00		
	Persistency Rate		88.62	
	Bonus Rate		6.25	
	2nd Year Premium Collected		5,499,800.00	
	Total 2nd Year Commision			343,738.00
12	THR			
13	Other Income			
14	Gross Income			7,093,738.00
15	Tax			-212,812.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,880,926.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293970234	CLI_NM - 4205976029	88	12	60,000,000	14/04/2020		1 BFI45	-60,000,000						
4295069241	CLI_NM - 4205210708	88	12	27,000,000	16/04/2020		1 BTU00	-27,000,000						
4295743860	CLI_NM - 4201413517	88	12	33,333,300	08/04/2020		1 BVA00	-33,333,300						
4295512349	CLI_NM - 4205913143	88	01	4,999,800	06/04/2020		1 BLY05						4,999,800	
4295512364	CLI_NM - 4205937501	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295512364	CLI_NM - 4205937501	88	01	325,700	06/04/2020		1 BHSP						325,700	
4295512364	CLI_NM - 4205937501	88	01	12,500	06/04/2020		1 BZF80						12,500	
4295512380	CLI_NM - 4205767457	88	01	1,499,900	29/04/2020		1 BLY05						849,943	
4294647179	CLI_NM - 4203626883	88	01	2,099,900	29/04/2020		1 BLY05						2,099,900	
4295743860	CLI_NM - 4201413517	88	12	33,333,300	08/04/2020		1 BVA00						-33,333,300	
4293970234	CLI_NM - 4205976029	88	12	60,000,000	14/04/2020		1 BFI45						-60,000,000	
4295069241	CLI_NM - 4205210708	88	12	27,000,000	16/04/2020		1 BTU00						0	
4294163094	CLI_NM - 4205787051	88	01	1,999,900	06/04/2020		1 BLY05							1,999,900
4294163052	CLI_NM - 4205767457	88	01	1,499,900	10/04/2020		1 BLY05							1,499,900
4294163086	CLI_NM - 4201815225	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
TOTAL								-120,333,300					-83,378,857	5,499,800

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	203999	NPWP	:	-
Agent Name	:	AGT NM - 203999	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	78,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	81,153,100.00		
	"Total Monthly Bonus Regular"			6,492,248.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,639,061,700.00		
	Gross APE 15 Month	1,724,144,900.00		
	Persistency Rate		95.07	
	Bonus Rate		7.50	
	2nd Year Premium Collected		48,000,000.00	
	Total 2nd Year Commision			3,600,000.00
12	THR			
13	Other Income			
14	Gross Income			14,842,248.00
15	Tax			-445,268.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,396,980.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295730339	CLI_NM - 4204962372	88	12	60,000,000	16/04/2020		1 BLY05	60,000,000						
4295730347	CLI_NM - 4205976274	88	12	18,000,000	27/04/2020		1 BLY05	18,000,000						
4295071569	CLI_NM - 4205756151	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295510269	CLI_NM - 4205936672	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295510269	CLI_NM - 4205936672	88	01	153,300	22/04/2020		1 BHS00						153,300	
4295730339	CLI_NM - 4204962372	88	12	60,000,000	16/04/2020		1 BLY05						60,000,000	
4295730347	CLI_NM - 4205976274	88	12	18,000,000	27/04/2020		1 BLY05						18,000,000	
4294327657	CLI_NM - 4205789722	88	12	18,000,000	09/04/2020		1 BLY05							18,000,000
4294327673	CLI_NM - 4205797379	88	12	30,000,000	29/04/2020		1 BLY05							30,000,000
TOTAL								78,000,000					81,153,100	48,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204000	NPWP	: -
Agent Name	: AGT NM - 204000	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	108,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	126,504,800.00		
	"Total Monthly Bonus Regular"			13,915,528.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,131,020,398.00		
	Gross APE 15 Month	1,149,039,598.00		
	Persistency Rate		98.43	
	Bonus Rate		7.50	
	2nd Year Premium Collected		14,512,700.00	
	Total 2nd Year Commision			1,088,453.00
12	THR			
13	Other Income			
14	Gross Income			18,253,981.00
15	Tax			-110,016.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			18,143,965.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295516878	CLI_NM - 4205928081	88	01	1,501,600	15/04/2020		1 BLY05						1,501,600	
4295516886	CLI_NM - 4205928088	88	01	1,501,600	15/04/2020		1 BLY05						1,501,600	
4295236816	CLI_NM - 4205722633	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295236857	CLI_NM - 4205928076	88	01	1,501,600	15/04/2020		1 BLY05						1,501,600	
4295236816	CLI_NM - 4205722633	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295236816	CLI_NM - 4205722633	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294468717	CLI_NM - 4202885783	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294765187	CLI_NM - 4205902481	88	03	6,000,000	29/04/2020		1 BTU00						6,000,000	
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915617	CLI_NM - 4205984057	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915625	CLI_NM - 4205984051	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295915633	CLI_NM - 4203509204	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4294169810	CLI_NM - 4205726396	88	01	1,499,900	06/04/2020		1 BLY05							1,499,900
4294334067	CLI_NM - 4205747731	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4294281128	CLI_NM - 4202955933	88	01	2,001,600	15/04/2020		1 BLY05							2,001,600
4294281235	CLI_NM - 4205735407	88	01	2,001,600	15/04/2020		1 BLY05							2,001,600
4294334067	CLI_NM - 4205747731	88	01	1,501,600	15/04/2020		1 BLY05							1,501,600
4294277472	CLI_NM - 4205765149	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294277480	CLI_NM - 4205765152	88	01	1,501,600	22/04/2020		1 BLY05							1,501,600
4294277456	CLI_NM - 4205765151	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
4294277464	CLI_NM - 4205765140	88	01	1,501,600	29/04/2020		1 BLY05							1,501,600
TOTAL								108,000,000					126,504,800	14,512,700

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204001	NPWP	: -
Agent Name	: AGT NM - 204001	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	872,131,700.00		
	Gross APE 15 Month	960,342,100.00		
	Persistency Rate		90.81	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296024492	CLI_NM - 4205483980	88	1	2,000,000	30/04/2020		1 BSISL	24,000,000						
4296024492	CLI_NM - 4205483980	88	1	2,000,000	30/04/2020		1 BSISL	24,000,000						
4296024492	CLI_NM - 4205483980	88	1	2,000,000	30/04/2020		1 BSISL	24,000,000						
4296024492	CLI_NM - 4205483980	88	01	2,000,000	30/04/2020		1 BSISL						2,000,000	
4296024492	CLI_NM - 4205483980	88	01	2,000,000	30/04/2020		1 BSISL						2,000,000	
4296024492	CLI_NM - 4205483980	88	01	2,000,000	30/04/2020		1 BSISL						2,000,000	
TOTAL								72,000,000					6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204002	NPWP	: -
Agent Name	: AGT NM - 204002	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	537,544,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	309,238,270.00		
	"Total Monthly Bonus Regular"			40,200,975.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,909,751,724.60		
	Gross APE 15 Month	1,909,751,724.60		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			46,950,975.00
15	Tax			-948,774.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			46,002,201.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45	-76,101,910						
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10	250,000,000						
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45	-76,101,910						
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10	250,000,000						
4295353249	CLI_NM - 4205973633	88	12	4,975,000,000	03/04/2020	1	BSTU0				497,500,000	250		
4295353249	CLI_NM - 4205973633	88	12	25,000,000	03/04/2020	1	BWA95				2,500,000	5		
4295253936	CLI_NM - 4200267135	88	12	12,544,000	06/04/2020	1	BHC00	12,544,000						
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45	-76,101,910						
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10	250,000,000						
4295253936	CLI_NM - 4200267135	88	12	12,544,000	06/04/2020	1	BHC00						12,544,000	
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45						-76,101,910	
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10						250,000,000	
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45						-76,101,910	
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10						250,000,000	
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10						250,000,000	
4295513362	CLI_NM - 4205973633	88	12	250,000,000	30/04/2020	1	BHN10						250,000,000	
4295253928	CLI_NM - 4205975946	02	12	5,333	30/04/2020	14,270	BFI45						-76,101,910	
TOTAL								534,238,270			500,000,000	255	534,238,270	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204014	NPWP	: -
Agent Name	: AGT NM - 204014	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	30,000,000.00		
	"Total Monthly Bonus Regular"			900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,030,766,800.00		
	Gross APE 15 Month	1,124,766,800.00		
	Persistency Rate		91.64	
	Bonus Rate		7.50	
	2nd Year Premium Collected		9,500,000.00	
	Total 2nd Year Commision			712,500.00
12	THR			
13	Other Income			
14	Gross Income			8,362,500.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			8,362,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295911822	CLI_NM - 4205420052	88	12	30,000,000	27/04/2020		1 BTU00	30,000,000						
4295911822	CLI_NM - 4205420052	88	12	30,000,000	27/04/2020		1 BTU00						30,000,000	
4294463635	CLI_NM - 4205770141	88	01	2,500,000	06/04/2020		1 BTU00							2,500,000
4294463650	CLI_NM - 4204598604	88	01	2,000,000	09/04/2020		1 BTU00							2,000,000
4294463668	CLI_NM - 4205774322	88	01	2,500,000	22/04/2020		1 BTU00							2,500,000
4294463668	CLI_NM - 4205774322	88	01	2,500,000	29/04/2020		1 BTU00							2,500,000
TOTAL								30,000,000					30,000,000	9,500,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204015	NPWP	:	-
Agent Name	:	AGT NM - 204015	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	27,766,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,159,312,700.00		
	Gross APE 15 Month	2,486,206,700.00		
	Persistency Rate		86.85	
	Bonus Rate		6.25	
	2nd Year Premium Collected		224,930,400.00	
	Total 2nd Year Commision			14,058,150.00
12	THR			
13	Other Income			
14	Gross Income			18,808,150.00
15	Tax			-470,203.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			18,337,947.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294905858	CLI_NM - 4205835211	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295508354	CLI_NM - 4205581870	88	01	1,500,000	06/04/2020		1 BVA00						1,500,000	
4294562527	CLI_NM - 4202569483	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294905882	CLI_NM - 4205835211	88	01	6,500,000	15/04/2020		1 BTU00						6,500,000	
4294562568	CLI_NM - 4204769801	88	01	10,000,000	22/04/2020		1 BTU00						10,000,000	
4295508289	CLI_NM - 4205929357	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295508321	CLI_NM - 4205955948	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294562543	CLI_NM - 4202780939	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4294216884	CLI_NM - 4204979267	88	12	199,930,400	06/04/2020		1 BGD05							199,930,400
4294462827	CLI_NM - 4205770582	88	12	25,000,000	06/04/2020		1 BTU00							25,000,000
TOTAL													27,766,600	224,930,400

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204016	NPWP	: -
Agent Name	: AGT NM - 204016	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	55,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	79,915,800.00		
	"Total Monthly Bonus Regular"			6,393,264.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,146,192,434.00		
	Gross APE 15 Month	2,472,197,834.00		
	Persistency Rate		86.81	
	Bonus Rate		6.25	
	2nd Year Premium Collected		228,188,526.00	
	Total 2nd Year Commision			14,261,783.00
12	THR			
13	Other Income			
14	Gross Income			27,405,047.00
15	Tax			-422,626.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			26,982,421.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736021	CLI_NM - 4202960995	88	12	30,000,000	17/04/2020		1 BTU00	30,000,000						
4295736013	CLI_NM - 4200444558	88	12	25,000,000	09/04/2020		1 BTU00	25,000,000						
4294899028	CLI_NM - 4203706515	88	01	8,499,700	11/04/2020		1 BLY05						8,499,700	
4295735981	CLI_NM - 4205791908	88	01	5,414,800	15/04/2020		1 BLY05						5,414,800	
4294472784	CLI_NM - 4205791908	88	01	5,001,500	22/04/2020		1 BLY05						5,001,500	
4295736005	CLI_NM - 4205973443	88	01	5,999,800	29/04/2020		1 BLY05						5,999,800	
4295736013	CLI_NM - 4200444558	88	12	25,000,000	09/04/2020		1 BTU00						25,000,000	
4295736021	CLI_NM - 4202960995	88	12	30,000,000	17/04/2020		1 BTU00						30,000,000	
4294283314	CLI_NM - 4203706515	88	01	5,001,500	06/04/2020		1 BLY05							5,001,500
4294283389	CLI_NM - 4201092890	88	12	30,000,000	09/04/2020		1 BTU00							30,000,000
4294283298	CLI_NM - 4204203061	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
4294283330	CLI_NM - 4204889441	88	01	5,000,000	29/04/2020		1 BTU00							5,000,000
4294472800	CLI_NM - 4204676804	02	12	12,002	29/04/2020	15,513	BHN10							186,187,026
TOTAL								55,000,000					79,915,800	228,188,526

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204019	NPWP	: -
Agent Name	: AGT NM - 204019	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	36,049,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	11,503,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	453,324,400.00		
	Gross APE 15 Month	502,323,200.00		
	Persistency Rate		90.25	
	Bonus Rate		7.50	
	2nd Year Premium Collected		2,499,900.00	
	Total 2nd Year Commision			187,493.00
12	THR			
13	Other Income			
14	Gross Income			3,437,493.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,437,493.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295515516	CLI_NM - 4203655306	88	1	1,150,000	23/04/2020		1 BLY05	13,800,000						
4295515516	CLI_NM - 4203655306	88	1	248,700	23/04/2020		1 BGT05	2,984,400						
4295515516	CLI_NM - 4203655306	88	1	92,900	23/04/2020		1 BHSP	1,114,800						
4295515516	CLI_NM - 4203655306	88	1	12,500	23/04/2020		1 BZF80	150,000						
4295515508	CLI_NM - 4202614297	88	1	1,500,000	14/04/2020		1 BVA00	18,000,000						
4294463346	CLI_NM - 4205836176	88	01	2,499,900	06/04/2020		1 BLY05						2,499,900	
4295227864	CLI_NM - 4205899383	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295070058	CLI_NM - 4205895653	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295070041	CLI_NM - 4205881079	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295227864	CLI_NM - 4205899383	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295515508	CLI_NM - 4202614297	88	01	1,500,000	14/04/2020		1 BVA00						1,500,000	
4295515516	CLI_NM - 4203655306	88	01	1,150,000	23/04/2020		1 BLY05						1,150,000	
4295515516	CLI_NM - 4203655306	88	01	248,700	23/04/2020		1 BGT05						248,700	
4295515516	CLI_NM - 4203655306	88	01	92,900	23/04/2020		1 BHSP						92,900	
4295515516	CLI_NM - 4203655306	88	01	12,500	23/04/2020		1 BZF80						12,500	
4294463312	CLI_NM - 4205785016	88	01	1,000,000	06/04/2020		1 BLY05							1,000,000
4294339553	CLI_NM - 4205754951	88	01	1,499,900	29/04/2020		1 BLY05							1,499,900
TOTAL								36,049,200					11,503,600	2,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204022	NPWP	: -
Agent Name	: AGT NM - 204022	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	261,015,200.00		
	Gross APE 15 Month	315,239,600.00		
	Persistency Rate		82.80	
	Bonus Rate		6.25	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			93,744.00
12	THR			
13	Other Income			
14	Gross Income			3,343,744.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,343,744.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295073441	CLI_NM - 4205902996	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294337722	CLI_NM - 4204895822	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294337706	CLI_NM - 4205772881	88	01	1,499,900	09/04/2020		1 BLY05							1,499,900
TOTAL													3,499,900	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204023	NPWP	: -
Agent Name	: AGT NM - 204023	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	626,851,800.00		
	Gross APE 15 Month	741,150,600.00		
	Persistency Rate		84.58	
	Bonus Rate		6.25	
	2nd Year Premium Collected		54,000,000.00	
	Total 2nd Year Commision			3,375,000.00
12	THR			
13	Other Income			
14	Gross Income			6,625,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,625,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736377	CLI_NM - 4203354136	88	12	75,000,000	30/04/2020		1 BSTU0				7,500,000	150		
4295736377	CLI_NM - 4203354136	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295736377	CLI_NM - 4203354136	88	12	75,000,000	30/04/2020		1 BSTU0				7,500,000	150		
4295736377	CLI_NM - 4203354136	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295736377	CLI_NM - 4203354136	88	12	75,000,000	30/04/2020		1 BSTU0				7,500,000	150		
4295736377	CLI_NM - 4203354136	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295062162	CLI_NM - 4203905223	88	01	2,500,000	22/04/2020		1 BVA00						2,500,000	
4294281227	CLI_NM - 4205791466	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4293986701	CLI_NM - 4204317621	88	12	24,000,000	22/04/2020		1 BVA00							24,000,000
TOTAL											30,000,000	465	2,500,000	54,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204033	NPWP	: -
Agent Name	: AGT NM - 204033	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,372,953,800.00		
	Gross APE 15 Month	1,450,953,800.00		
	Persistency Rate		94.62	
	Bonus Rate		7.50	
	2nd Year Premium Collected	30,000,000.00		
	Total 2nd Year Commision			2,250,000.00
12	THR			
13	Other Income			
14	Gross Income			9,000,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			9,000,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294566817	CLI_NM - 4204936911	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294340528	CLI_NM - 4201916201	88	12	30,000,000	22/04/2020		1 BTU00							30,000,000
TOTAL													2,000,000	30,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204036	NPWP	:	-
Agent Name	:	AGT NM - 204036	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	200,000,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	212,166,700.00		
	"Total Monthly Bonus Regular"			27,581,671.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,222,498,500.00		
	Gross APE 15 Month	2,835,686,500.00		
	Persistency Rate		78.38	
	Bonus Rate		5.00	
	2nd Year Premium Collected		60,000,000.00	
	Total 2nd Year Commision			3,000,000.00
12	THR			
13	Other Income			
14	Gross Income			37,331,671.00
15	Tax			-3,359,851.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			33,971,820.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295255105	CLI_NM - 4205976957	88	12	100,000,000	23/04/2020		1 BFI35	100,000,000						
4295740353	CLI_NM - 4205981406	88	12	100,000,000	23/04/2020		1 BLY05	100,000,000						
4294900024	CLI_NM - 4201703518	88	01	4,166,700	06/04/2020		1 BTU00						4,166,700	
4294571858	CLI_NM - 4205590749	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294765070	CLI_NM - 4205652065	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294571908	CLI_NM - 4200509829	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4294900040	CLI_NM - 4204200501	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295740353	CLI_NM - 4205981406	88	12	100,000,000	23/04/2020		1 BLY05						100,000,000	
4295255105	CLI_NM - 4205976957	88	12	100,000,000	23/04/2020		1 BFI35						100,000,000	
4294283173	CLI_NM - 4203022831	88	12	60,000,000	06/04/2020		1 BTU00							60,000,000
TOTAL								200,000,000					212,166,700	60,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204038	NPWP	:	-
Agent Name	:	AGT NM - 204038	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	46,356,900.00		
	"Total Monthly Bonus Regular"			1,390,707.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	693,261,100.00		
	Gross APE 15 Month	789,257,500.00		
	Persistency Rate		87.84	
	Bonus Rate		6.25	
	2nd Year Premium Collected		24,211,600.00	
	Total 2nd Year Commision			1,513,225.00
12	THR			
13	Other Income			
14	Gross Income			6,153,932.00
15	Tax			-184,618.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,969,314.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295510558	CLI_NM - 4201470062	88	12	24,000,000	23/04/2020	1	BTU00	24,000,000						
4294899853	CLI_NM - 4203015433	88	01	1,500,000	06/04/2020	1	BVA00						1,500,000	
4294899861	CLI_NM - 4205855956	88	01	2,500,000	06/04/2020	1	BTU00						2,500,000	
4295510491	CLI_NM - 4205922118	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4295510541	CLI_NM - 4205961813	88	01	2,000,000	06/04/2020	1	BTU00						2,000,000	
4295068227	CLI_NM - 4200317935	88	01	2,000,000	06/04/2020	1	BTU00						2,000,000	
4295234605	CLI_NM - 4201443008	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4295234589	CLI_NM - 4205894571	88	01	1,500,000	09/04/2020	1	BVA00						1,500,000	
4295068219	CLI_NM - 4205444914	88	01	1,500,000	22/04/2020	1	BVA00						1,500,000	
4295068268	CLI_NM - 4205231826	88	01	1,500,000	22/04/2020	1	BVA00						1,500,000	
4295234597	CLI_NM - 4202991155	88	01	1,550,000	22/04/2020	1	BVA00						1,550,000	
4295068250	CLI_NM - 4200288161	88	01	1,807,200	29/04/2020	1	BVA00						1,807,200	
4294566981	CLI_NM - 4202989129	88	01	2,000,000	29/04/2020	1	BTU00						2,000,000	
4295234605	CLI_NM - 4201443008	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295510558	CLI_NM - 4201470062	88	12	24,000,000	23/04/2020	1	BTU00						24,000,000	
4294283801	CLI_NM - 4204764402	88	01	2,500,000	06/04/2020	1	BTU00							2,500,000
4294283819	CLI_NM - 4205756044	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
4294566916	CLI_NM - 4200803717	88	01	2,000,000	06/04/2020	1	BTU00							2,000,000
4294467289	CLI_NM - 4205773152	88	01	1,499,900	09/04/2020	1	BLY05							1,499,900
4294414554	CLI_NM - 4205788578	88	12	14,211,700	16/04/2020	1	BHC00							14,211,700
4294566890	CLI_NM - 4202824885	88	01	2,000,000	29/04/2020	1	BTU00							2,000,000
TOTAL								24,000,000					46,356,900	24,211,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204040	NPWP	: -
Agent Name	: AGT NM - 204040	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	21,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,004,418,400.00		
	Gross APE 15 Month	1,118,418,400.00		
	Persistency Rate		89.81	
	Bonus Rate		6.25	
	2nd Year Premium Collected		24,300,500.00	
	Total 2nd Year Commision			1,518,781.00
12	THR			
13	Other Income			
14	Gross Income			4,768,781.00
15	Tax			-143,063.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,625,718.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294569571	CLI_NM - 4205827834	88	12	25,000,000	29/04/2020		1 BWA75				5,000,000	150		
4294469178	CLI_NM - 4203048565	88	06	12,500,000	15/04/2020		1 BTU00						12,500,000	
4293980522	CLI_NM - 4205881737	88	01	8,500,000	22/04/2020		1 BTU00						8,500,000	
4294335254	CLI_NM - 4204621665	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294210986	CLI_NM - 4205789237	88	12	18,346,500	16/04/2020		1 BHC00							18,346,500
4294210986	CLI_NM - 4205789237	88	12	3,954,000	16/04/2020		1 BHOPT							3,954,000
TOTAL											5,000,000	150	21,000,000	24,300,500

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204042	NPWP	: -
Agent Name	: AGT NM - 204042	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	129,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	107,000,000.00		
	"Total Monthly Bonus Regular"			11,770,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	762,517,700.00		
	Gross APE 15 Month	862,517,700.00		
	Persistency Rate		88.41	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			16,520,000.00
15	Tax			-19,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			16,500,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913851	CLI_NM - 4202505943	88	1	2,000,000	23/04/2020		1 BTU00	24,000,000						
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45	35,000,000						
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45	35,000,000						
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45	35,000,000						
4295913851	CLI_NM - 4202505943	88	01	2,000,000	23/04/2020		1 BTU00						2,000,000	
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45						35,000,000	
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45						35,000,000	
4295255337	CLI_NM - 4205912096	88	12	35,000,000	30/04/2020		1 BFI45						35,000,000	
TOTAL								129,000,000					107,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204062	NPWP	: -
Agent Name	: AGT NM - 204062	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,516,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	421,901,200.00		
	Gross APE 15 Month	749,933,200.00		
	Persistency Rate		56.26	
	Bonus Rate		0.00	
	2nd Year Premium Collected		126,000,000.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296024864	CLI_NM - 4205981781	88	1	2,000,000	23/04/2020		1 BTU00	24,000,000						
4294773413	CLI_NM - 4201383761	88	01	1,516,600	06/04/2020	1	BLY05						1,516,600	
4296024864	CLI_NM - 4205981781	88	01	2,000,000	23/04/2020	1	BTU00						2,000,000	
4294564648	CLI_NM - 4204940761	88	12	18,000,000	06/04/2020	1	BLY05							18,000,000
4294564663	CLI_NM - 4205787067	88	12	24,000,000	06/04/2020	1	BTU00							24,000,000
4294564655	CLI_NM - 4205787063	88	12	24,000,000	21/04/2020	1	BTU00							24,000,000
4294564671	CLI_NM - 4205794548	88	12	30,000,000	22/04/2020	1	BTU00							30,000,000
4294564689	CLI_NM - 4203450963	88	12	30,000,000	29/04/2020	1	BTU00							30,000,000
TOTAL								24,000,000					3,516,600	126,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204065	NPWP	: -
Agent Name	: AGT NM - 204065	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	7,224,900.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	-11,112,100.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			4,212.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,011,832,810.00		
	Gross APE 15 Month	1,158,160,810.00		
	Persistency Rate		87.37	
	Bonus Rate		6.25	
	2nd Year Premium Collected		6,000,000.00	
	Total 2nd Year Commision			375,000.00
12	THR			
13	Other Income			
14	Gross Income			5,129,212.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,129,212.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294906278	CLI_NM - 4204673621	88	3	2,129,400	22/04/2020		1 BTL00		168,480	4,212				
4295535175	CLI_NM - 4205970132	88	12	34,871,500	22/04/2020		1 BFI45	-34,871,500						
4295535183	CLI_NM - 4205002421	88	12	7,224,900	28/04/2020		1 BHC00	7,224,900						
4294906278	CLI_NM - 4204673621	88	03	1,250,000	22/04/2020		1 BLY05						989,011	
4294906278	CLI_NM - 4204673621	88	03	1,120,600	22/04/2020		1 BGT05						886,629	
4295231247	CLI_NM - 4205898567	88	06	12,000,000	22/04/2020		1 BTU00						12,000,000	
4295512489	CLI_NM - 4205747763	88	01	1,511,500	24/04/2020		1 BVA00						1,511,500	
4295512489	CLI_NM - 4205747763	88	01	1,511,500	24/04/2020		1 BVA00						1,511,500	
4295512489	CLI_NM - 4205747763	88	01	1,511,500	24/04/2020		1 BVA00						1,511,500	
4295535175	CLI_NM - 4205970132	88	12	34,871,500	22/04/2020		1 BFI45						-34,871,500	
4295535183	CLI_NM - 4205002421	88	12	7,224,900	28/04/2020		1 BHC00						7,224,900	
4294564192	CLI_NM - 4205783045	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294564218	CLI_NM - 4205783045	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294564226	CLI_NM - 4205785019	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
TOTAL								-27,646,600	168,480	4,212			-9,236,460	6,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204069	NPWP	: -
Agent Name	: AGT NM - 204069	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	24,702,723.99		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	529,359,006.88		
	Gross APE 15 Month	664,292,606.88		
	Persistency Rate		79.69	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736260	CLI_NM - 4205974632	88	1	2,000,000	06/04/2020		1 BTU00	24,000,000						
4294761392	CLI_NM - 4205938293	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295736252	CLI_NM - 4205968906	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295736252	CLI_NM - 4205968906	88	01	2,000,000	16/04/2020		1 BTU00						-2,000,000	
4294761400	CLI_NM - 4205943309	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294426095	CLI_NM - 4205820650	02	01	1,012	29/04/2020	15,513	BGA05						15,702,724	
4294761335	CLI_NM - 4205866516	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4295736260	CLI_NM - 4205974632	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL								24,000,000					24,702,724	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204070	NPWP	:	-
Agent Name	:	AGT NM - 204070	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	91,009,870.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	114,052,150.00		
	"Total Monthly Bonus Regular"			12,545,737.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,527,137,368.00		
	Gross APE 15 Month	1,641,137,368.00		
	Persistency Rate		93.05	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			19,295,737.00
15	Tax			-257,393.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			19,038,344.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295915880	CLI_NM - 4202674150	88	12	130,014,100	03/04/2020		1 BHN99	130,014,100						
4295520755	CLI_NM - 4205522431	88	01	5,000,000	06/04/2020		1 BTU00						5,000,000	
4295520771	CLI_NM - 4205937833	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295520789	CLI_NM - 4204328811	88	01	2,800,000	06/04/2020		1 BTU00						2,800,000	
4295520805	CLI_NM - 4205940010	88	01	11,060,400	15/04/2020		1 BHN99						11,060,400	
4295738290	CLI_NM - 4200507153	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295520813	CLI_NM - 4205946272	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4295915880	CLI_NM - 4202674150	88	12	130,014,100	03/04/2020		1 BHN99						130,014,100	
TOTAL								130,014,100					156,374,500	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204072	NPWP	:	-
Agent Name	:	AGT NM - 204072	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	60,000,000.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	5,000,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	720,000,000.00		
	Gross APE 15 Month	836,998,800.00		
	Persistency Rate		86.02	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Deduction
- Commission Advance
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295915534	CLI_NM - 4205977866	88	1	5,000,000	07/04/2020		1 BTU00	60,000,000						
4295915534	CLI_NM - 4205977866	88	01	5,000,000	07/04/2020		1 BTU00						5,000,000	
TOTAL								60,000,000					5,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204075	NPWP	:	-
Agent Name	:	AGT NM - 204075	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	11,346,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	658,594,400.00		
	Gross APE 15 Month	742,589,600.00		
	Persistency Rate		88.69	
	Bonus Rate		6.25	
	2nd Year Premium Collected		3,499,900.00	
	Total 2nd Year Commision			218,744.00
12	THR			
13	Other Income			
14	Gross Income			3,468,744.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,468,744.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294557550	CLI_NM - 4205863289	88	01	1,999,900	06/04/2020		1 BLY05						1,999,900	
4295228623	CLI_NM - 4205915376	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295228623	CLI_NM - 4205915376	88	01	411,100	06/04/2020		1 BHSP						411,100	
4295228623	CLI_NM - 4205915376	88	01	12,500	06/04/2020		1 BZF80						12,500	
4294468014	CLI_NM - 4203037852	88	01	2,499,900	09/04/2020		1 BLY05						2,499,900	
4294898921	CLI_NM - 4205879285	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295228607	CLI_NM - 4205896238	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295228623	CLI_NM - 4205915376	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295228623	CLI_NM - 4205915376	88	01	411,100	29/04/2020		1 BHSP						411,100	
4295228623	CLI_NM - 4205915376	88	01	12,500	29/04/2020		1 BZF80						12,500	
4294460235	CLI_NM - 4204737735	88	01	2,000,000	06/04/2020		1 BTU00							2,000,000
4294557493	CLI_NM - 4205385271	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
TOTAL													11,346,600	3,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204080	NPWP	:	-
Agent Name	:	AGT NM - 204080	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	84,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	94,500,000.00		
	"Total Monthly Bonus Regular"			10,395,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,008,918,000.00		
	Gross APE 15 Month	2,032,918,000.00		
	Persistency Rate		98.82	
	Bonus Rate		7.50	
	2nd Year Premium Collected		82,000,000.00	
	Total 2nd Year Commision			6,150,000.00
12	THR			
13	Other Income			
14	Gross Income			23,295,000.00
15	Tax			-2,096,550.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			21,198,450.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736864	CLI_NM - 4205983117	88	12	120,000,000	29/04/2020		1 BHN10	120,000,000						
4294906492	CLI_NM - 4205855789	88	01	2,000,000	20/04/2020		1 BTU00						2,000,000	
4294906492	CLI_NM - 4205855789	88	01	2,000,000	20/04/2020		1 BTU00						2,000,000	
4294906492	CLI_NM - 4205855789	88	01	2,000,000	20/04/2020		1 BTU00						2,000,000	
4294649514	CLI_NM - 4205395844	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4294649498	CLI_NM - 4205829238	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295736864	CLI_NM - 4205983117	88	12	120,000,000	29/04/2020		1 BHN10						120,000,000	
4294458171	CLI_NM - 4205789358	88	12	50,000,000	09/04/2020		1 BTU00							50,000,000
4294458189	CLI_NM - 4202754736	88	12	30,000,000	15/04/2020		1 BTU00							30,000,000
4294458122	CLI_NM - 4205765118	88	01	2,000,000	22/04/2020		1 BTU00							2,000,000
TOTAL								120,000,000					130,500,000	82,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204083	NPWP	:	-
Agent Name	:	AGT NM - 204083	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	20,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	23,003,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	304,057,600.00		
	Gross APE 15 Month	344,971,200.00		
	Persistency Rate		88.14	
	Bonus Rate		6.25	
	2nd Year Premium Collected		19,501,600.00	
	Total 2nd Year Commision			1,218,850.00
12	THR			
13	Other Income			
14	Gross Income			4,468,850.00
15	Tax			-134,066.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,334,784.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295507349	CLI_NM - 4205976637	88	12	20,000,000	14/04/2020		1 BLY05	20,000,000						
4295507265	CLI_NM - 4203405434	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4294464666	CLI_NM - 4205830467	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4295507349	CLI_NM - 4205976637	88	12	20,000,000	14/04/2020		1 BLY05						20,000,000	
4294464617	CLI_NM - 4205786322	88	01	1,501,600	06/04/2020		1 BLY05							1,501,600
4294464625	CLI_NM - 4205791424	88	12	18,000,000	15/04/2020		1 BVA00							18,000,000
TOTAL								20,000,000					23,003,200	19,501,600

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204085	NPWP	:	-
Agent Name	:	AGT NM - 204085	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,506,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	388,079,200.00		
	Gross APE 15 Month	551,092,000.00		
	Persistency Rate		70.42	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-81,250.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,168,750.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294465655	CLI_NM - 4203438527	88	01	1,266,600	09/04/2020		1 BLY05						1,266,600	
4294465655	CLI_NM - 4203438527	88	01	240,000	09/04/2020		1 BHS00						240,000	
TOTAL													1,506,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204105	NPWP	:	-
Agent Name	:	AGT NM - 204105	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				1,500,000.00
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	30,190,300.00			
	% Bonus Rate	0.03			
	First Year Premium Collected	35,690,200.00			
	"Total Monthly Bonus Regular"				1,070,706.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	981,143,244.00			
	Gross APE 15 Month	1,025,540,844.00			
	Persistency Rate		95.67		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				5,820,706.00
15	Tax				-174,621.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				5,646,085.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295545083	CLI_NM - 4203935675	88	12	9,106,800	08/04/2020		1 BHC00	9,106,800						
4295545083	CLI_NM - 4203935675	88	12	8,887,100	08/04/2020		1 BHCT0	8,887,100						
4295545083	CLI_NM - 4203935675	88	12	6,569,200	08/04/2020		1 BHOPT	6,569,200						
4295545083	CLI_NM - 4203935675	88	12	5,627,200	08/04/2020		1 BHOPT	5,627,200						
4295074951	CLI_NM - 4200966966	88	01	3,000,000	15/04/2020		1 BTU00						3,000,000	
4294772043	CLI_NM - 4205812792	88	01	2,499,900	22/04/2020		1 BLY05						2,499,900	
4295545083	CLI_NM - 4203935675	88	12	9,106,800	08/04/2020		1 BHC00						9,106,800	
4295545083	CLI_NM - 4203935675	88	12	8,887,100	08/04/2020		1 BHCT0						8,887,100	
4295545083	CLI_NM - 4203935675	88	12	6,569,200	08/04/2020		1 BHOPT						6,569,200	
4295545083	CLI_NM - 4203935675	88	12	5,627,200	08/04/2020		1 BHOPT						5,627,200	
TOTAL								30,190,300					35,690,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204115	NPWP	:	-
Agent Name	:	AGT NM - 204115	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	377,000,000.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	362,047,900.00		
	"Total Monthly Bonus Regular"			61,548,143.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			5,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	789,513,700.00		
	Gross APE 15 Month	957,513,700.00		
	Persistency Rate		82.45	
	Bonus Rate		6.25	
	2nd Year Premium Collected		5,499,900.00	
	Total 2nd Year Commision			343,744.00
12	THR			
13	Other Income			
14	Gross Income			65,146,887.00
15	Tax			-961,547.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			64,185,340.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295518338	CLI_NM - 4203871164	88	12	50,000,000	23/04/2020		1 BTU00	50,000,000						
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55	101,000,000						
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55	101,000,000						
4295518346	CLI_NM - 4205981736	88	1	2,000,000	24/04/2020		1 BTU00	24,000,000						
4294653730	CLI_NM - 4205792230	88	1	2,000,000	15/04/2020		1 BTL00		200,000	5,000				
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55	101,000,000						
4295511424	CLI_NM - 4203690907	88	01	1,590,100	09/04/2020		1 BVA00						1,590,100	
4295511424	CLI_NM - 4203690907	88	01	1,590,100	29/04/2020		1 BVA00						1,590,100	
4294766516	CLI_NM - 4203653973	88	01	3,867,700	29/04/2020		1 BVA00						3,867,700	
4295518338	CLI_NM - 4203871164	88	12	50,000,000	23/04/2020		1 BTU00						50,000,000	
4295518346	CLI_NM - 4205981736	88	01	2,000,000	24/04/2020		1 BTU00						2,000,000	
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55						101,000,000	
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55						101,000,000	
4295255881	CLI_NM - 4205984233	88	12	101,000,000	30/04/2020		1 BFI55						101,000,000	
4294653730	CLI_NM - 4205792230	88	01	2,999,900	15/04/2020		1 BLY05							2,999,900
4294649001	CLI_NM - 4205578467	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
TOTAL								377,000,000	200,000	5,000			362,047,900	5,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204116	NPWP	: -
Agent Name	: AGT NM - 204116	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	18,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,998,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			75,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	402,990,800.00		
	Gross APE 15 Month	421,190,000.00		
	Persistency Rate		95.68	
	Bonus Rate		7.50	
	2nd Year Premium Collected	26,049,000.00		
	Total 2nd Year Commision			1,953,675.00
12	THR			
13	Other Income			
14	Gross Income			5,278,675.00
15	Tax			-158,360.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,120,315.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292463611	CLI_NM - 4202610885	88	12	15,000,000	16/04/2020		1 BVA00		3,000,000	75,000				
4295906418	CLI_NM - 4204228646	88	1	1,500,000	29/04/2020	1	BVA00	18,000,000						
4295906384	CLI_NM - 4205971986	88	1	1,501,600	27/04/2020	1	BLY05	-18,019,200						
4295075925	CLI_NM - 4205857304	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4295733689	CLI_NM - 4205941834	88	01	1,499,900	22/04/2020	1	BLY05						1,499,900	
4295906384	CLI_NM - 4205971986	88	01	1,501,600	27/04/2020	1	BLY05						-1,501,600	
4295906418	CLI_NM - 4204228646	88	01	1,500,000	29/04/2020	1	BVA00						1,500,000	
4294561974	CLI_NM - 4205774876	88	12	24,000,000	09/04/2020	1	BLY05							24,000,000
4294565074	CLI_NM - 4205779540	88	01	1,499,900	15/04/2020	1	BLY05							1,499,900
4294565074	CLI_NM - 4205779540	88	01	262,300	15/04/2020	1	BHSPP							262,300
4294565074	CLI_NM - 4205779540	88	01	148,600	15/04/2020	1	BHSPP							148,600
4294565074	CLI_NM - 4205779540	88	01	138,200	15/04/2020	1	BHSPP							138,200
TOTAL								-19,200	3,000,000	75,000			2,998,200	26,049,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204119	NPWP	:	-
Agent Name	:	AGT NM - 204119	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	70,000,000.00		
	"Total Monthly Bonus Regular"			5,600,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,453,524,973.98		
	Gross APE 15 Month	1,821,517,773.98		
	Persistency Rate		79.80	
	Bonus Rate		5.00	
	2nd Year Premium Collected		6,599,900.00	
	Total 2nd Year Commision			329,995.00
12	THR			
13	Other Income			
14	Gross Income			12,679,995.00
15	Tax			-91,999.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,587,996.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4294645579	CLI_NM - 4205786893	88	01	3,000,000	06/04/2020		1 BTU00						3,000,000	
4295230983	CLI_NM - 4201447773	88	01	10,000,000	29/04/2020		1 BHN10						10,000,000	
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295911624	CLI_NM - 4205477775	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4294558368	CLI_NM - 4204889488	88	01	1,600,000	06/04/2020		1 BVA00							1,600,000
4294645579	CLI_NM - 4205786893	88	01	3,000,000	15/04/2020		1 BTU00							3,000,000
4294467263	CLI_NM - 4205482827	88	01	1,999,900	29/04/2020		1 BLY05							1,999,900
TOTAL								60,000,000					73,000,000	6,599,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204121	NPWP	:	-
Agent Name	:	AGT NM - 204121	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,514,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	517,979,600.00		
	Gross APE 15 Month	625,974,800.00		
	Persistency Rate		82.75	
	Bonus Rate		6.25	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			93,744.00
12	THR			
13	Other Income			
14	Gross Income			3,343,744.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,343,744.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294762630	CLI_NM - 4205834185	88	01	1,515,200	06/04/2020		1 BVA00						1,515,200	
4294762705	CLI_NM - 4205938251	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294762614	CLI_NM - 4205823990	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295360996	CLI_NM - 4205955411	88	01	1,999,900	22/04/2020		1 BLY05						1,999,900	
4293991701	CLI_NM - 4205779788	88	01	1,499,900	29/04/2020		1 BLY10							1,499,900
TOTAL													6,514,900	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204129	NPWP	:	-
Agent Name	:	AGT NM - 204129	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	53,996,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,999,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	821,590,400.00		
	Gross APE 15 Month	839,589,200.00		
	Persistency Rate		97.86	
	Bonus Rate		7.50	
	2nd Year Premium Collected		25,000,000.00	
	Total 2nd Year Commision			1,875,000.00
12	THR			
13	Other Income			
14	Gross Income			5,125,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,125,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295510780	CLI_NM - 4205984597	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295510780	CLI_NM - 4205984597	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295510780	CLI_NM - 4205984597	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4294560166	CLI_NM - 4200910753	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295071791	CLI_NM - 4203101260	88	01	1,500,000	29/04/2020		1 BVA00						1,500,000	
4295510780	CLI_NM - 4205984597	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295510780	CLI_NM - 4205984597	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295510780	CLI_NM - 4205984597	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4294560091	CLI_NM - 4205796026	88	12	25,000,000	29/04/2020		1 BLY05							25,000,000
TOTAL								53,996,400					7,999,700	25,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204152	NPWP	:	-
Agent Name	:	AGT NM - 204152	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	7,499,900.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	601,055,300.00		
	Gross APE 15 Month	794,843,300.00		
	Persistency Rate		75.62	
	Bonus Rate		5.00	
	2nd Year Premium Collected		1,499,900.00	
	Total 2nd Year Commision			74,995.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,324,995.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,324,995.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295076402	CLI_NM - 4205323133	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295511051	CLI_NM - 4205933899	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295511085	CLI_NM - 4202600764	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295740221	CLI_NM - 4205949523	88	01	1,499,900	29/04/2020		1 BLY05						199,987	
4295062402	CLI_NM - 4205858440	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294564739	CLI_NM - 4202783440	88	01	1,499,900	22/04/2020		1 BLY05							1,499,900
TOTAL													7,699,887	1,499,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204154	NPWP	: -
Agent Name	: AGT NM - 204154	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	25,200,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	11,282,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	659,930,800.00		
	Gross APE 15 Month	1,417,099,600.00		
	Persistency Rate		46.57	
	Bonus Rate		0.00	
	2nd Year Premium Collected		27,560,900.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295513487	CLI_NM - 4205946022	88	1	2,100,000	27/04/2020		1 BTU00	25,200,000						
4294283967	CLI_NM - 4204947156	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4294566742	CLI_NM - 4205795832	88	01	916,600	22/04/2020		1 BLY05						916,600	
4294566742	CLI_NM - 4205795832	88	01	735,800	22/04/2020		1 BHSPP						735,800	
4294566742	CLI_NM - 4205795832	88	01	12,500	22/04/2020		1 BZF80						12,500	
4295064689	CLI_NM - 4204698535	88	01	1,133,300	22/04/2020		1 BLY05						1,133,300	
4295064689	CLI_NM - 4204698535	88	01	354,900	22/04/2020		1 BHSPP						354,900	
4295064689	CLI_NM - 4204698535	88	01	12,500	22/04/2020		1 BZF80						12,500	
4295513420	CLI_NM - 4205930652	88	01	3,000,000	22/04/2020		1 BTU00						3,000,000	
4295226650	CLI_NM - 4205901319	88	01	1,516,600	29/04/2020		1 BLY05						1,516,600	
4295513487	CLI_NM - 4205946022	88	01	2,100,000	27/04/2020		1 BTU00						2,100,000	
4294653136	CLI_NM - 4205420720	88	12	20,000,000	22/04/2020		1 BLY05							20,000,000
4294653136	CLI_NM - 4205420720	88	12	5,874,600	22/04/2020		1 BHSPP							5,874,600
4294653136	CLI_NM - 4205420720	88	12	150,000	22/04/2020		1 BZF80							150,000
4294653615	CLI_NM - 4205792229	88	01	1,166,600	29/04/2020		1 BLY05							1,166,600
4294653615	CLI_NM - 4205792229	88	01	357,200	29/04/2020		1 BHSPP							357,200
4294653615	CLI_NM - 4205792229	88	01	12,500	29/04/2020		1 BZF80							12,500
TOTAL								25,200,000					11,282,200	27,560,900

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204155	NPWP	: -
Agent Name	: AGT NM - 204155	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	60,000,000.00		
	"Total Monthly Bonus Regular"			4,800,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,492,265,800.00		
	Gross APE 15 Month	1,534,465,000.00		
	Persistency Rate		97.25	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,550,000.00
15	Tax			-7,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			11,542,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295065033	CLI_NM - 4200092301	88	12	60,000,000	17/04/2020		1 BTU00	60,000,000						
4295065025	CLI_NM - 4205946022	88	01	1,516,600	23/04/2020		1 BLY05						353,873	
4295065033	CLI_NM - 4200092301	88	12	60,000,000	17/04/2020		1 BTU00						60,000,000	
TOTAL								60,000,000					60,353,873	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204158	NPWP	: -
Agent Name	: AGT NM - 204158	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	18,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	31,704,600.00		
	"Total Monthly Bonus Regular"			951,138.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			15,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	637,273,600.00		
	Gross APE 15 Month	717,422,800.00		
	Persistency Rate		88.83	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,216,138.00
15	Tax			-126,484.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,089,654.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295908984	CLI_NM - 4203014706	88	12	18,000,000	22/04/2020		1 BVA00	18,000,000						
4295908976	CLI_NM - 4205979866	88	12	12,000,000	27/04/2020	1	BVA00	12,000,000						
4295908976	CLI_NM - 4205979866	88	12	12,000,000	27/04/2020	1	BVA00		600,000	15,000				
4294646130	CLI_NM - 4205152582	88	03	6,204,700	06/04/2020	1	BVA00						6,204,700	
4295067476	CLI_NM - 4205914732	88	01	500,000	06/04/2020	1	BVA00						500,000	
4294646098	CLI_NM - 4202346141	88	01	3,000,000	29/04/2020	1	BTU00						3,000,000	
4295515557	CLI_NM - 4203529976	88	01	3,000,000	29/04/2020	1	BTU00						3,000,000	
4295515607	CLI_NM - 4204421588	88	01	1,499,900	29/04/2020	1	BLY05						1,499,900	
4295908984	CLI_NM - 4203014706	88	12	18,000,000	22/04/2020	1	BVA00						18,000,000	
4295908976	CLI_NM - 4205979866	88	12	12,000,000	27/04/2020	1	BVA00						12,000,000	
TOTAL								30,000,000	600,000	15,000			44,204,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204161	NPWP	:	-
Agent Name	:	AGT NM - 204161	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	122,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	59,499,900.00		
	"Total Monthly Bonus Regular"			4,759,992.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	812,497,284.00		
	Gross APE 15 Month	896,494,884.00		
	Persistency Rate		90.63	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,509,992.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,509,992.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295739454	CLI_NM - 4205977938	88	12	50,000,000	09/04/2020		1 BTU00	50,000,000						
4295739462	CLI_NM - 4202647710	88	12	70,000,000	22/04/2020		1 BSTU0				7,000,000	150		
4295739462	CLI_NM - 4202647710	88	12	30,000,000	22/04/2020		1 BWA75				3,000,000	5		
4296030564	CLI_NM - 4205215476	88	12	25,000,000	22/04/2020		1 BSTU0				2,500,000	150		
4296030564	CLI_NM - 4205215476	88	12	25,000,000	22/04/2020		1 BWA75				2,500,000	5		
4296030572	CLI_NM - 4205983544	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4296030572	CLI_NM - 4205983544	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4296030572	CLI_NM - 4205983544	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4294768041	CLI_NM - 4205890265	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295738621	CLI_NM - 4205205411	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294768082	CLI_NM - 4205519719	88	03	4,500,000	27/04/2020		1 BLY05						840,659	
4295739454	CLI_NM - 4205977938	88	12	50,000,000	09/04/2020		1 BTU00						50,000,000	
4296030572	CLI_NM - 4205983544	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4296030572	CLI_NM - 4205983544	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4296030572	CLI_NM - 4205983544	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
TOTAL								122,000,000			15,000,000	310	60,340,559	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204162	NPWP	:	-
Agent Name	:	AGT NM - 204162	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	32,500,000.00		
	"Total Monthly Bonus Regular"			975,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	993,269,600.00		
	Gross APE 15 Month	1,012,409,600.00		
	Persistency Rate		98.11	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,225,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,225,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295520961	CLI_NM - 4200957791	88	6	15,000,000	23/04/2020		1 BTU00	30,000,000						
4295520953	CLI_NM - 4200957790	88	6	15,000,000	24/04/2020		1 BTU00	30,000,000						
4294911237	CLI_NM - 4205951109	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295520961	CLI_NM - 4200957791	88	06	15,000,000	23/04/2020		1 BTU00						15,000,000	
4295520953	CLI_NM - 4200957790	88	06	15,000,000	24/04/2020		1 BTU00						15,000,000	
TOTAL								60,000,000					32,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204164	NPWP	:	-
Agent Name	:	AGT NM - 204164	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	8,139,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	399,312,268.00		
	Gross APE 15 Month	496,169,068.00		
	Persistency Rate		80.48	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,166,917.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,166,917.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294647492	CLI_NM - 4205849429	88	1	100,000	22/04/2020		1 BTL00		10,000	250				
4295513222	CLI_NM - 4204956582	88	01	1,500,000	09/04/2020		1 BVA00						1,500,000	
4294647476	CLI_NM - 4205826748	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4294647476	CLI_NM - 4205826748	88	01	52,800	22/04/2020		1 BPY00						52,800	
4294647492	CLI_NM - 4205849429	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4294647492	CLI_NM - 4205849429	88	01	43,800	22/04/2020		1 BPY00						43,800	
4294647443	CLI_NM - 4205805410	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4294647443	CLI_NM - 4205805410	88	01	32,700	29/04/2020		1 BPY00						32,700	
4294647450	CLI_NM - 4205648258	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL									10,000	250			8,129,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204165	NPWP	:	-
Agent Name	:	AGT NM - 204165	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,999,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	946,397,800.00		
	Gross APE 15 Month	946,397,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		32,108,000.00	
	Total 2nd Year Commision			2,408,100.00
12	THR			
13	Other Income			
14	Gross Income			7,158,100.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			7,158,100.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294658382	CLI_NM - 4205851948	88	01	2,499,900	15/04/2020		1 BLY05						2,499,900	
4294658382	CLI_NM - 4205851948	88	01	2,499,900	29/04/2020		1 BLY05						2,499,900	
4294423639	CLI_NM - 4205797074	88	12	32,108,000	22/04/2020		1 BGA05							32,108,000
TOTAL													4,999,800	32,108,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204168	NPWP	: -
Agent Name	: AGT NM - 204168	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	502,621,200.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	504,700,500.00		
	"Total Monthly Bonus Regular"			85,799,085.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,722,583,195.35		
	Gross APE 15 Month	2,801,779,595.35		
	Persistency Rate		97.17	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			92,549,085.00
15	Tax			-5,558,717.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			86,990,368.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4292065424	CLI_NM - 4200066991	88	12	25,000,000	20/04/2020		1 BWA95				750,000	150		
4292084599	CLI_NM - 4200066991	02	12	2,500	20/04/2020	15,628	BWA95				781,400	150		
4292330067	CLI_NM - 4200066991	88	12	25,000,000	20/04/2020		1 BWA85				750,000	150		
4293014801	CLI_NM - 4200066991	02	12	2,500	20/04/2020	15,628	BWA95				781,400	150		
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25	167,540,400						
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25	167,540,400						
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25	167,540,400						
4295738449	CLI_NM - 4202571092	88	01	1,000,000	06/04/2020		1 BLY05						1,000,000	
4295738514	CLI_NM - 4204496183	88	01	1,666,600	29/04/2020		1 BLY05						1,666,600	
4295738514	CLI_NM - 4204496183	88	01	412,700	29/04/2020		1 BGT05						412,700	
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25						167,540,400	
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25						167,540,400	
4295250577	CLI_NM - 4204399161	02	12	10,800	30/04/2020	15,513	BFI25						167,540,400	
TOTAL								502,621,200			3,062,800	600	505,700,500	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204169	NPWP	: -
Agent Name	: AGT NM - 204169	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	70,188,300.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	75,053,700.00		
	"Total Monthly Bonus Regular"			6,004,296.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	275,506,800.00		
	Gross APE 15 Month	355,335,600.00		
	Persistency Rate		77.53	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			9,254,296.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,254,296.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00	23,396,100						
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00	23,396,100						
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00	23,396,100						
4294761707	CLI_NM - 4205800822	88	01	1,000,000	06/04/2020		1 BLY05						1,000,000	
4295357950	CLI_NM - 4205910153	88	01	1,666,600	09/04/2020		1 BLY05						1,666,600	
4295357950	CLI_NM - 4205910153	88	01	198,900	09/04/2020		1 BHS00						198,900	
4294769817	CLI_NM - 4205881781	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295357992	CLI_NM - 4205945770	88	01	1,500,000	29/04/2020		1 BVA00						1,500,000	
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00						23,396,100	
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00						23,396,100	
4295358008	CLI_NM - 4205983520	88	12	23,396,100	30/04/2020		1 BVA00						23,396,100	
TOTAL								70,188,300					76,053,700	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204171	NPWP	:	-
Agent Name	:	AGT NM - 204171	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	979,038,400.00		
	Gross APE 15 Month	979,038,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		18,000,000.00	
	Total 2nd Year Commision			1,350,000.00
12	THR			
13	Other Income			
14	Gross Income			8,100,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			8,100,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295908513	CLI_NM - 4205918279	88	12	40,000,000	29/04/2020		1 BWA75				4,000,000	5		
4295065355	CLI_NM - 4205881762	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4294651734	CLI_NM - 4202754980	88	06	16,000,000	15/04/2020		1 BTU00							16,000,000
4294661337	CLI_NM - 4202859493	88	01	2,000,000	29/04/2020		1 BTU00							2,000,000
TOTAL											4,000,000	5	1,499,900	18,000,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204172	NPWP	:	-
Agent Name	:	AGT NM - 204172	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,518,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	186,256,800.00		
	Gross APE 15 Month	295,476,000.00		
	Persistency Rate		63.04	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294770674	CLI_NM - 4205837251	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4294770716	CLI_NM - 4205860133	88	01	2,516,600	09/04/2020		1 BLY05						2,516,600	
4294770724	CLI_NM - 4205860133	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
TOTAL													6,518,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204173	NPWP	:	-
Agent Name	:	AGT NM - 204173	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	42,019,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	25,501,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	320,949,700.00		
	Gross APE 15 Month	464,985,700.00		
	Persistency Rate		69.02	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295737680	CLI_NM - 4203806259	88	12	24,000,000	23/04/2020		1 BTU00	24,000,000						
4295737672	CLI_NM - 4204256563	88	1	1,501,600	09/04/2020		1 BLY05	18,019,200						
4295737672	CLI_NM - 4204256563	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4295737680	CLI_NM - 4203806259	88	12	24,000,000	23/04/2020		1 BTU00						24,000,000	
TOTAL								42,019,200					25,501,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204174	NPWP	:	-
Agent Name	:	AGT NM - 204174	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	141,456,000.00		
	Gross APE 15 Month	159,475,200.00		
	Persistency Rate		88.70	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204177	NPWP	:	-
Agent Name	:	AGT NM - 204177	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	11,700,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	459,035,200.00		
	Gross APE 15 Month	459,035,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294649555	CLI_NM - 4205552302	88	03	7,500,000	15/04/2020		1 BTU00						7,500,000	
4294649548	CLI_NM - 4205799106	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4294649589	CLI_NM - 4205758808	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
TOTAL													11,700,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204178	NPWP	:	-
Agent Name	:	AGT NM - 204178	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	428,000,000.00		
	Gross APE 15 Month	453,200,000.00		
	Persistency Rate		94.44	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4293379246	CLI_NM - 4205639203	88	12	25,000,000	30/04/2020		1 BWA95				100,000,000	250		
4293379246	CLI_NM - 4205639203	88	12	25,000,000	30/04/2020		1 BWA95				100,000,000	250		
4293379246	CLI_NM - 4205639203	88	12	25,000,000	30/04/2020		1 BWA95				100,000,000	250		
4295514865	CLI_NM - 4200734284	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL											300,000,000	750	2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204185	NPWP	:	-
Agent Name	:	AGT NM - 204185	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,249,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	863,632,400.00		
	Gross APE 15 Month	929,631,200.00		
	Persistency Rate		92.90	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295363412	CLI_NM - 4200532233	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294654324	CLI_NM - 4205816635	88	01	2,250,000	29/04/2020		1 BVA00						2,250,000	
4294654340	CLI_NM - 4205829958	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
4295067716	CLI_NM - 4205898149	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
TOTAL													7,249,800	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204191	NPWP	:	-
Agent Name	:	AGT NM - 204191	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	26,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	738,520,400.00		
	Gross APE 15 Month	756,519,200.00		
	Persistency Rate		97.62	
	Bonus Rate		7.50	
	2nd Year Premium Collected		22,500,000.00	
	Total 2nd Year Commision			1,687,500.00
12	THR			
13	Other Income			
14	Gross Income			4,937,500.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,937,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295734372	CLI_NM - 4205607189	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295734372	CLI_NM - 4205607189	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295734372	CLI_NM - 4205607189	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295362091	CLI_NM - 4205938860	88	03	6,000,000	06/04/2020		1 BTU00						6,000,000	
4295072104	CLI_NM - 4201417774	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295734323	CLI_NM - 4200082576	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295072088	CLI_NM - 4205904448	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295072096	CLI_NM - 4205904457	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4294658101	CLI_NM - 4202576799	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295362067	CLI_NM - 4204100207	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295072062	CLI_NM - 4205346434	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295734372	CLI_NM - 4205607189	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295734372	CLI_NM - 4205607189	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295734372	CLI_NM - 4205607189	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4294571106	CLI_NM - 4205785512	88	12	20,000,000	06/04/2020		1 BVA00							20,000,000
4294651940	CLI_NM - 4205791319	88	01	2,500,000	15/04/2020		1 BTU00							2,500,000
TOTAL								72,000,000					26,000,000	22,500,000

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204193	NPWP	:	-
Agent Name	:	AGT NM - 204193	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	120,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	141,699,900.00		
	"Total Monthly Bonus Regular"			11,690,242.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	896,561,300.00		
	Gross APE 15 Month	1,489,351,700.00		
	Persistency Rate		60.20	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			18,440,242.00
15	Tax			-140,320.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			18,299,922.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295737508	CLI_NM - 4205976559	88	12	30,000,000	14/04/2020		1 BTU00	30,000,000						
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295737524	CLI_NM - 4205981484	88	12	475,000,000	27/04/2020		1 BSTU0				47,500,000	150		
4295737524	CLI_NM - 4205981484	88	12	25,000,000	27/04/2020		1 BWA75				2,500,000	5		
4293691368	CLI_NM - 4205669641	88	12	30,000,000	02/04/2020		1 BWA75				2,000,000	150		
4295737490	CLI_NM - 4205976532	88	12	25,000,000	01/04/2020		1 BTU00	-25,000,000						
4295737490	CLI_NM - 4205976532	88	12	25,000,000	01/04/2020		1 BTU00	25,000,000						
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295737490	CLI_NM - 4205976532	88	12	25,000,000	01/04/2020		1 BTU00						-25,000,000	
4294909884	CLI_NM - 4200742522	88	01	4,200,000	06/04/2020		1 BTU00						4,200,000	
4295233300	CLI_NM - 4203479296	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295233359	CLI_NM - 4204021570	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295233359	CLI_NM - 4204021570	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295507976	CLI_NM - 4205912192	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4294648664	CLI_NM - 4205807697	88	01	1,500,000	15/04/2020		1 BVA00						1,500,000	
4295233359	CLI_NM - 4204021570	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295737482	CLI_NM - 4205970888	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4295737474	CLI_NM - 4205959060	88	01	3,499,900	29/04/2020		1 BLY05						3,499,900	
4295737490	CLI_NM - 4205976532	88	12	25,000,000	01/04/2020		1 BTU00						25,000,000	
4295737508	CLI_NM - 4205976559	88	12	30,000,000	14/04/2020		1 BTU00						30,000,000	
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4296036181	CLI_NM - 4205984640	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
TOTAL								120,000,000			52,000,000	305	141,699,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204198	NPWP	:	-
Agent Name	:	AGT NM - 204198	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	132,000,000.00		
	Gross APE 15 Month	179,998,800.00		
	Persistency Rate		73.33	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294761145	CLI_NM - 4205900092	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
TOTAL													2,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204216	NPWP	:	-
Agent Name	:	AGT NM - 204216	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	96,196,400.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	58,201,600.00		
	"Total Monthly Bonus Regular"			4,656,128.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,447,647,968.00		
	Gross APE 15 Month	1,477,647,968.00		
	Persistency Rate		97.97	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,406,128.00
15	Tax			-60,153.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			11,345,975.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295738613	CLI_NM - 4205677455	88	1	1,699,900	30/04/2020		1 BLY05	20,398,800						
4295738613	CLI_NM - 4205677455	88	1	1,699,900	30/04/2020		1 BLY05	20,398,800						
4295738589	CLI_NM - 4200880974	88	12	35,000,000	24/04/2020		1 BTU00	35,000,000						
4295738613	CLI_NM - 4205677455	88	1	1,699,900	30/04/2020		1 BLY05	20,398,800						
4294677192	CLI_NM - 4205939113	88	03	15,163,900	06/04/2020		1 BFI55						15,163,900	
4294677168	CLI_NM - 4205803669	88	01	2,938,000	15/04/2020		1 BFI65						2,938,000	
4295738589	CLI_NM - 4200880974	88	12	35,000,000	24/04/2020		1 BTU00						35,000,000	
4295738613	CLI_NM - 4205677455	88	01	1,699,900	30/04/2020		1 BLY05						1,699,900	
4295738613	CLI_NM - 4205677455	88	01	1,699,900	30/04/2020		1 BLY05						1,699,900	
4295738613	CLI_NM - 4205677455	88	01	1,699,900	30/04/2020		1 BLY05						1,699,900	
TOTAL								96,196,400					58,201,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204217	NPWP	:	-
Agent Name	:	AGT NM - 204217	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	48,799,200.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	29,066,400.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	242,280,600.00		
	Gross APE 15 Month	242,280,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295735338	CLI_NM - 4205677745	88	1	1,749,900	23/04/2020		1 BLY05	20,998,800						
4295735338	CLI_NM - 4205677745	88	1	304,200	23/04/2020		1 BHSP	3,650,400						
4295735338	CLI_NM - 4205677745	88	1	12,500	23/04/2020		1 BZF80	150,000						
4295735320	CLI_NM - 4205979991	88	12	24,000,000	15/04/2020		1 BTU00	24,000,000						
4295735304	CLI_NM - 4204242802	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295735312	CLI_NM - 4205971588	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295735320	CLI_NM - 4205979991	88	12	24,000,000	15/04/2020		1 BTU00						24,000,000	
4295735338	CLI_NM - 4205677745	88	01	1,749,900	23/04/2020		1 BLY05						1,749,900	
4295735338	CLI_NM - 4205677745	88	01	304,200	23/04/2020		1 BHSP						304,200	
4295735338	CLI_NM - 4205677745	88	01	12,500	23/04/2020		1 BZF80						12,500	
TOTAL								48,799,200					29,066,400	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204218	NPWP	:	-
Agent Name	:	AGT NM - 204218	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	110,765,200.00		
	Gross APE 15 Month	110,765,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Deduction
- Commission Advance
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294760915	CLI_NM - 4205976387	88	1	2,000,000	01/04/2020		1 BTU00	-24,000,000						
4294760915	CLI_NM - 4205976387	88	1	2,000,000	01/04/2020		1 BTU00	24,000,000						
4294760915	CLI_NM - 4205976387	88	01	2,000,000	01/04/2020		1 BTU00						-2,000,000	
4294760915	CLI_NM - 4205976387	88	01	2,000,000	01/04/2020		1 BTU00						2,000,000	
TOTAL								0					0	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204222	NPWP	:	-
Agent Name	:	AGT NM - 204222	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	17,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	601,200,000.00		
	Gross APE 15 Month	697,198,800.00		
	Persistency Rate		86.23	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295354312	CLI_NM - 4205892221	88	06	15,000,000	06/04/2020		1 BTU00						15,000,000	
4295227773	CLI_NM - 4205865523	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
TOTAL													17,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204230	NPWP	:	-
Agent Name	:	AGT NM - 204230	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	4,503,100.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	157,175,600.00		
	Gross APE 15 Month	157,175,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295227831	CLI_NM - 4205922172	88	01	1,501,600	06/04/2020		1 BLY05						1,501,600	
4295227799	CLI_NM - 4204465613	88	01	1,501,600	09/04/2020		1 BLY05						1,501,600	
4294896917	CLI_NM - 4205854055	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
TOTAL													4,503,100	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204240	NPWP	: -
Agent Name	: AGT NM - 204240	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,196,530.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			333.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,248,845,801.70		
	Gross APE 15 Month	2,302,346,958.85		
	Persistency Rate		97.68	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,333.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,333.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295355400	CLI_NM - 4200907699	88	1	133,300	06/04/2020		1 BRTU0		13,330	333				
4295355400	CLI_NM - 4200907699	88	01	1,666,700	06/04/2020		1 BVA00						1,666,700	
4295068169	CLI_NM - 4203695461	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295068177	CLI_NM - 4205872051	88	01	1,000,000	06/04/2020		1 BLY05						1,000,000	
4295068185	CLI_NM - 4202853360	88	01	1,516,600	06/04/2020		1 BLY05						1,516,600	
4295355350	CLI_NM - 4205893790	88	01	1,999,900	09/04/2020		1 BLY05						1,999,900	
TOTAL									13,330	333			8,183,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204242	NPWP	:	-
Agent Name	:	AGT NM - 204242	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	660,000,000.00		
	Gross APE 15 Month	733,198,800.00		
	Persistency Rate		90.02	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294768587	CLI_NM - 4205856008	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204243	NPWP	: -
Agent Name	: AGT NM - 204243	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	2,567,225,542.00		
	Gross APE 15 Month	2,591,225,542.00		
	Persistency Rate		99.07	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204245	NPWP	:	-
Agent Name	:	AGT NM - 204245	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,958,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	257,496,000.00		
	Gross APE 15 Month	305,496,000.00		
	Persistency Rate		84.29	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294768314	CLI_NM - 4205878143	88	01	2,458,000	15/04/2020		1 BTU00						2,458,000	
4294768330	CLI_NM - 4205881786	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
TOTAL													3,958,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204263	NPWP	:	-
Agent Name	:	AGT NM - 204263	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	30,000,000.00		
	"Total Monthly Bonus Regular"			900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	498,655,000.00		
	Gross APE 15 Month	540,655,000.00		
	Persistency Rate		92.23	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			5,650,000.00
15	Tax			-169,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,480,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294905007	CLI_NM - 4205979166	88	12	30,000,000	09/04/2020		1 BTU00	30,000,000						
4294905007	CLI_NM - 4205979166	88	12	30,000,000	09/04/2020		1 BTU00						30,000,000	
TOTAL								30,000,000					30,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204266	NPWP	:	-
Agent Name	:	AGT NM - 204266	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	8,400,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	410,182,100.00		
	Gross APE 15 Month	410,182,100.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295228292	CLI_NM - 4205791884	88	01	4,200,000	15/04/2020		1 BTU00						4,200,000	
4295228284	CLI_NM - 4200459814	88	01	4,200,000	22/04/2020		1 BTU00						4,200,000	
TOTAL													8,400,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204269	NPWP	:	-
Agent Name	:	AGT NM - 204269	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	104,000,000.00		
	Gross APE 15 Month	104,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294900917	CLI_NM - 4205969435	88	1	2,000,000	14/04/2020		1 BVA00	24,000,000						
4294900917	CLI_NM - 4205969435	88	01	2,000,000	14/04/2020		1 BVA00						2,000,000	
TOTAL								24,000,000					2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204270	NPWP	:	-
Agent Name	:	AGT NM - 204270	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	-28,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	344,000,000.00		
	Gross APE 15 Month	440,000,000.00		
	Persistency Rate		78.18	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-142,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,607,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295732962	CLI_NM - 4205983579	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4295732954	CLI_NM - 4205975172	88	12	30,000,000	24/04/2020		1 BWA75				3,000,000	5		
4295732905	CLI_NM - 4205959506	88	12	30,000,000	13/04/2020		1 BTU00	-30,000,000						
4295732905	CLI_NM - 4205959506	88	12	30,000,000	13/04/2020		1 BTU00						-30,000,000	
4295732962	CLI_NM - 4205983579	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL								-6,000,000			3,000,000	5	-28,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204271	NPWP	:	-
Agent Name	:	AGT NM - 204271	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	6,000,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	177,664,000.00		
	Gross APE 15 Month	231,664,000.00		
	Persistency Rate		76.69	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294905106	CLI_NM - 4205854995	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4294905122	CLI_NM - 4205854998	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295072203	CLI_NM - 4205919273	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204272	NPWP	:	-
Agent Name	:	AGT NM - 204272	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	258,881,835.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	176,362,035.00		
	"Total Monthly Bonus Regular"			22,927,065.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	925,502,085.00		
	Gross APE 15 Month	943,500,885.00		
	Persistency Rate		98.09	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			27,677,065.00
15	Tax			-466,927.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			27,210,138.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294927720	CLI_NM - 4203657383	02	12	8,979	24/04/2020	15,465	BFI55	138,860,235						
4295916581	CLI_NM - 4200011172	88	1	2,500,600	30/04/2020	1	BSISL	30,007,200						
4295511945	CLI_NM - 4202000840	02	12	2,500	30/04/2020	15,475	BWA75				34,045,000	150		
4295916581	CLI_NM - 4200011172	88	1	2,500,600	30/04/2020	1	BSISL	30,007,200						
4295511945	CLI_NM - 4202000840	02	12	2,500	30/04/2020	15,475	BWA75				34,045,000	150		
4295511952	CLI_NM - 4205498128	88	12	30,000,000	24/04/2020	1	BTU00	30,000,000						
4295916581	CLI_NM - 4200011172	88	1	2,500,600	30/04/2020	1	BSISL	30,007,200						
4295511945	CLI_NM - 4202000840	02	12	2,500	30/04/2020	15,475	BWA75				34,045,000	150		
4294927720	CLI_NM - 4203657383	02	12	8,979	24/04/2020	15,465	BFI55						138,860,235	
4295511952	CLI_NM - 4205498128	88	12	30,000,000	24/04/2020	1	BTU00						30,000,000	
4295916581	CLI_NM - 4200011172	88	01	2,500,600	30/04/2020	1	BSISL						2,500,600	
4295916581	CLI_NM - 4200011172	88	01	2,500,600	30/04/2020	1	BSISL						2,500,600	
4295916581	CLI_NM - 4200011172	88	01	2,500,600	30/04/2020	1	BSISL						2,500,600	
TOTAL								258,881,835			102,135,000	450	176,362,035	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204274	NPWP	:	-
Agent Name	:	AGT NM - 204274	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	152,996,400.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	85,499,700.00		
	"Total Monthly Bonus Regular"			3,419,988.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	378,347,200.00		
	Gross APE 15 Month	645,341,200.00		
	Persistency Rate		58.63	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,669,988.00
15	Tax			-200,100.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,469,888.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295907150	CLI_NM - 4205864425	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295907150	CLI_NM - 4205864425	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295907127	CLI_NM - 4205974904	88	12	50,000,000	02/04/2020		1 BTU00	50,000,000						
4295907135	CLI_NM - 4205974905	88	12	25,000,000	02/04/2020		1 BTU00	25,000,000						
4295907143	CLI_NM - 4202698969	88	1	2,000,000	06/04/2020		1 BTU00	24,000,000						
4295907150	CLI_NM - 4205864425	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295226056	CLI_NM - 4205838473	88	01	1,499,900	17/04/2020		1 BLY05						865,806	
4294902632	CLI_NM - 4205244869	88	01	916,600	22/04/2020		1 BLY05						916,600	
4294902632	CLI_NM - 4205244869	88	01	194,000	22/04/2020		1 BHSP						194,000	
4294902632	CLI_NM - 4205244869	88	01	190,700	22/04/2020		1 BHSP						190,700	
4294902632	CLI_NM - 4205244869	88	01	160,700	22/04/2020		1 BHSP						160,700	
4294902632	CLI_NM - 4205244869	88	01	29,200	22/04/2020		1 BZF80						29,200	
4295226098	CLI_NM - 4203038118	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295521159	CLI_NM - 4205941665	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295907127	CLI_NM - 4205974904	88	12	50,000,000	02/04/2020		1 BTU00						50,000,000	
4295907135	CLI_NM - 4205974905	88	12	25,000,000	02/04/2020		1 BTU00						25,000,000	
4295907143	CLI_NM - 4202698969	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295907150	CLI_NM - 4205864425	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295907150	CLI_NM - 4205864425	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295907150	CLI_NM - 4205864425	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
TOTAL								152,996,400					87,856,706	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204277	NPWP	: -
Agent Name	: AGT NM - 204277	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	17,998,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,999,800.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	739,928,400.00		
	Gross APE 15 Month	757,927,200.00		
	Persistency Rate		97.63	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295741401	CLI_NM - 4205956530	88	12	975,000,000	30/04/2020		1 BSTU0				97,500,000	250		
4295741401	CLI_NM - 4205956530	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295741401	CLI_NM - 4205956530	88	12	975,000,000	30/04/2020		1 BSTU0				97,500,000	250		
4295741401	CLI_NM - 4205956530	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295741351	CLI_NM - 4200366672	88	12	975,000,000	29/04/2020		1 BSTU0				97,500,000	250		
4295741351	CLI_NM - 4200366672	88	12	25,000,000	29/04/2020		1 BWA75				2,500,000	5		
4295741393	CLI_NM - 4205983691	88	1	1,499,900	29/04/2020		1 BLY05	17,998,800						
4295741401	CLI_NM - 4205956530	88	12	975,000,000	30/04/2020		1 BSTU0				97,500,000	250		
4295741401	CLI_NM - 4205956530	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295063269	CLI_NM - 4204755512	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295741393	CLI_NM - 4205983691	88	01	1,499,900	29/04/2020		1 BLY05						1,499,900	
TOTAL								17,998,800			400,000,000	1,020	2,999,800	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204278	NPWP	:	-
Agent Name	:	AGT NM - 204278	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	2,000,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	126,209,100.00		
	Gross APE 15 Month	126,209,100.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295738969	CLI_NM - 4205961200	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204280	NPWP	:	-
Agent Name	:	AGT NM - 204280	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	289,721,300.00		
	Gross APE 15 Month	289,721,300.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204286	NPWP	:	-
Agent Name	:	AGT NM - 204286	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	513,944,298.33		
	Gross APE 15 Month	578,944,298.33		
	Persistency Rate		88.77	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294908035	CLI_NM - 4205834000	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4294911740	CLI_NM - 4205913003	88	03	5,000,000	13/04/2020		1 BLY05						879,121	
4294911757	CLI_NM - 4205916099	88	03	5,000,000	20/04/2020		1 BLY05						769,231	
TOTAL													3,148,252	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204288	NPWP	:	-
Agent Name	:	AGT NM - 204288	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	789,994,800.00		
	Gross APE 15 Month	789,994,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295227013	CLI_NM - 4205289049	88	01	1,000,000	06/04/2020		1 BVA00						1,000,000	
TOTAL													1,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204293	NPWP	:	-
Agent Name	:	AGT NM - 204293	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	101,830,800.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	8,485,900.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	471,613,600.00		
	Gross APE 15 Month	491,740,000.00		
	Persistency Rate		95.91	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295742896	CLI_NM - 4202796455	88	1	2,087,900	30/04/2020		1 BSISL	25,054,800						
4295742896	CLI_NM - 4202796455	88	1	2,087,900	30/04/2020		1 BSISL	25,054,800						
4295742888	CLI_NM - 4205977855	88	1	2,222,200	06/04/2020		1 BVA00	26,666,400						
4295742896	CLI_NM - 4202796455	88	1	2,087,900	30/04/2020		1 BSISL	25,054,800						
4295742888	CLI_NM - 4205977855	88	01	2,222,200	06/04/2020		1 BVA00						2,222,200	
4295742896	CLI_NM - 4202796455	88	01	2,087,900	30/04/2020		1 BSISL						2,087,900	
4295742896	CLI_NM - 4202796455	88	01	2,087,900	30/04/2020		1 BSISL						2,087,900	
4295742896	CLI_NM - 4202796455	88	01	2,087,900	30/04/2020		1 BSISL						2,087,900	
TOTAL								101,830,800					8,485,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204300	NPWP	:	-
Agent Name	:	AGT NM - 204300	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	1,499,900.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	258,391,100.00		
	Gross APE 15 Month	258,391,100.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Commission Advance		
	Deduction		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295067641	CLI_NM - 4205980446	88	12	12,000,000	20/04/2020		1 BVA00	12,000,000						
4295067633	CLI_NM - 4205854512	88	12	12,000,000	16/04/2020		1 BVA00	12,000,000						
4295067567	CLI_NM - 4205937620	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295067633	CLI_NM - 4205854512	88	12	12,000,000	16/04/2020		1 BVA00						12,000,000	
4295067641	CLI_NM - 4205980446	88	12	12,000,000	20/04/2020		1 BVA00						12,000,000	
TOTAL								24,000,000					25,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204306	NPWP	: -
Agent Name	: AGT NM - 204306	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	11,801,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	17,351,210.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			1,250.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,136,454,070.00		
	Gross APE 15 Month	1,154,454,070.00		
	Persistency Rate		98.44	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,751,250.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,751,250.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295231080	CLI_NM - 4205963379	02	12	10,000	17/04/2020	13,948	BWA75				-13,948,000	-5		
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00	3,933,800						
4295231023	CLI_NM - 4205810712	88	1	500,100	14/04/2020	1	BTL00		50,010	1,250				
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00	3,933,800						
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00	3,933,800						
4295231031	CLI_NM - 4205872778	88	01	1,499,900	06/04/2020	1	BLY05						1,499,900	
4295231023	CLI_NM - 4205810712	88	01	1,499,900	14/04/2020	1	BLY05						1,499,900	
4295231064	CLI_NM - 4205927621	88	01	2,500,000	15/04/2020	1	BTU00						2,500,000	
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00						3,933,800	
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00						3,933,800	
4294938149	CLI_NM - 4205984621	88	12	3,933,800	30/04/2020	1	BHC00						3,933,800	
TOTAL								11,801,400	50,010	1,250	-13,948,000	-5	17,301,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204308	NPWP	:	-
Agent Name	:	AGT NM - 204308	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	73,599,800.00		
	Gross APE 15 Month	73,599,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295230215	CLI_NM - 4205881755	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
TOTAL													1,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204309	NPWP	:	-
Agent Name	:	AGT NM - 204309	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	4,500,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	493,440,000.00		
	Gross APE 15 Month	535,438,800.00		
	Persistency Rate		92.16	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295075867	CLI_NM - 4205912076	88	01	2,500,000	15/04/2020		1 BTU00						2,500,000	
4295071288	CLI_NM - 4202310905	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL													4,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204310	NPWP	:	-
Agent Name	:	AGT NM - 204310	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	-30,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	330,648,400.00		
	Gross APE 15 Month	330,648,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-142,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,607,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295737771	CLI_NM - 4205955333	88	12	30,000,000	24/04/2020		1 BLY05	-30,000,000						
4295737771	CLI_NM - 4205955333	88	12	30,000,000	24/04/2020		1 BLY05						-30,000,000	
TOTAL								-30,000,000					-30,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204312	NPWP	:	-
Agent Name	:	AGT NM - 204312	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			1,000,000.00
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	370,922,000.00		
	Gross APE 15 Month	396,122,000.00		
	Persistency Rate		93.64	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,166,667.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,166,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204314	NPWP	: -
Agent Name	: AGT NM - 204314	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	103,998,800.00		
	Gross APE 15 Month	121,997,600.00		
	Persistency Rate		85.25	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204315	NPWP	:	-
Agent Name	:	AGT NM - 204315	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	30,000,000.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	4,000,000.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	699,089,100.00		
	Gross APE 15 Month	827,089,100.00		
	Persistency Rate		84.52	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295734877	CLI_NM - 4205983165	88	1	2,500,000	28/04/2020		1 BTU00	30,000,000						
4295521241	CLI_NM - 4205944274	88	01	1,500,000	22/04/2020		1 BVA00						1,500,000	
4295076295	CLI_NM - 4204216676	88	06	10,000,000	29/04/2020		1 BLY05						2,032,967	
4295734877	CLI_NM - 4205983165	88	01	2,500,000	28/04/2020		1 BTU00						2,500,000	
TOTAL								30,000,000					6,032,967	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204317	NPWP	: -
Agent Name	: AGT NM - 204317	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	192,034,500.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	193,534,400.00		
	"Total Monthly Bonus Regular"			25,159,472.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	678,905,500.00		
	Gross APE 15 Month	720,904,300.00		
	Persistency Rate		94.17	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			29,909,472.00
15	Tax			-897,284.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			29,012,188.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295735619	CLI_NM - 4205981853	88	12	18,000,000	23/04/2020		1 BLY05	18,000,000						
4295735619	CLI_NM - 4205981853	88	12	5,162,500	23/04/2020		1 BHSPP	5,162,500						
4295510913	CLI_NM - 4205981857	88	12	18,000,000	24/04/2020		1 BLY05	18,000,000						
4295510913	CLI_NM - 4205981857	88	12	5,162,500	24/04/2020		1 BHSPP	5,162,500						
4295735627	CLI_NM - 4205981825	88	12	18,000,000	24/04/2020		1 BLY05	18,000,000						
4295735627	CLI_NM - 4205981825	88	12	3,709,500	24/04/2020		1 BHSPP	3,709,500						
4295735635	CLI_NM - 4205982407	88	12	50,000,000	27/04/2020		1 BLY05	50,000,000						
4295735643	CLI_NM - 4205982413	88	12	50,000,000	27/04/2020		1 BLY05	50,000,000						
4295735650	CLI_NM - 4205064258	88	12	24,000,000	28/04/2020		1 BTU00	24,000,000						
4295224218	CLI_NM - 4205864936	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295510871	CLI_NM - 4205943787	88	01	1,499,900	16/04/2020		1 BLY05						299,980	
4295735619	CLI_NM - 4205981853	88	12	18,000,000	23/04/2020		1 BLY05						18,000,000	
4295735619	CLI_NM - 4205981853	88	12	5,162,500	23/04/2020		1 BHSPP						5,162,500	
4295510913	CLI_NM - 4205981857	88	12	18,000,000	24/04/2020		1 BLY05						18,000,000	
4295510913	CLI_NM - 4205981857	88	12	5,162,500	24/04/2020		1 BHSPP						5,162,500	
4295735627	CLI_NM - 4205981825	88	12	18,000,000	24/04/2020		1 BLY05						18,000,000	
4295735627	CLI_NM - 4205981825	88	12	3,709,500	24/04/2020		1 BHSPP						3,709,500	
4295735635	CLI_NM - 4205982407	88	12	50,000,000	27/04/2020		1 BLY05						50,000,000	
4295735643	CLI_NM - 4205982413	88	12	50,000,000	27/04/2020		1 BLY05						50,000,000	
4295735650	CLI_NM - 4205064258	88	12	24,000,000	28/04/2020		1 BTU00						24,000,000	
TOTAL								192,034,500					193,834,380	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204320	NPWP	: -
Agent Name	: AGT NM - 204320	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	19,999,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,168,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	193,830,456.00		
	Gross APE 15 Month	235,849,656.00		
	Persistency Rate		82.18	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-142,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,607,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295738027	CLI_NM - 4205980867	88	1	1,666,600	23/04/2020		1 BLY05	19,999,200						
4295738035	CLI_NM - 4204384590	02	12	5,000	29/04/2020	15,513	BWA95				7,756,500	5		
4295224127	CLI_NM - 4205910694	88	01	1,501,600	15/04/2020		1 BLY05						1,501,600	
4295738027	CLI_NM - 4205980867	88	01	1,666,600	23/04/2020		1 BLY05						1,666,600	
TOTAL								19,999,200			7,756,500	5	3,168,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204321	NPWP	:	-
Agent Name	:	AGT NM - 204321	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	129,634,400.00		
	Gross APE 15 Month	129,634,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204322	NPWP	:	-
Agent Name	:	AGT NM - 204322	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	17,998,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			200,000.00
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	284,997,600.00		
	Gross APE 15 Month	356,997,600.00		
	Persistency Rate		79.83	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,450,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,450,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295906350	CLI_NM - 4204203137	88	12	25,000,000	09/04/2020		1 BWA75				2,500,000	5		
4295906343	CLI_NM - 4205978123	88	1	1,499,900	14/04/2020		1 BLY05	17,998,800						
4295906368	CLI_NM - 4205628439	88	12	100,000,000	16/04/2020		1 BWA75				10,000,000	5		
4295906343	CLI_NM - 4205978123	88	01	1,499,900	14/04/2020		1 BLY05						1,499,900	
TOTAL								17,998,800			12,500,000	10	1,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204324	NPWP	: -
Agent Name	: AGT NM - 204324	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	224,239,300.00		
	Gross APE 15 Month	473,436,100.00		
	Persistency Rate		47.36	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204326	NPWP	:	-
Agent Name	:	AGT NM - 204326	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,614,900.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	30,614,900.00		
	"Total Monthly Bonus Regular"			918,447.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	650,614,900.00		
	Gross APE 15 Month	650,614,900.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			5,668,447.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			5,668,447.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736971	CLI_NM - 4203427304	88	12	24,000,000	29/04/2020		1 BTU00	24,000,000						
4294929874	CLI_NM - 4203427304	88	12	6,614,900	28/04/2020		1 BHC00	6,614,900						
4294929874	CLI_NM - 4203427304	88	12	6,614,900	28/04/2020		1 BHC00						6,614,900	
4295736971	CLI_NM - 4203427304	88	12	24,000,000	29/04/2020		1 BTU00						24,000,000	
TOTAL								30,614,900					30,614,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204328	NPWP	:	-
Agent Name	:	AGT NM - 204328	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	103,200,000.00		
	Gross APE 15 Month	103,200,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204331	NPWP	: -
Agent Name	: AGT NM - 204331	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,501,300.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	394,643,554.24		
	Gross APE 15 Month	394,643,554.24		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295226122	CLI_NM - 4205905922	88	01	1,501,300	06/04/2020		1 BVA00						1,501,300	
4295226163	CLI_NM - 4205944924	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL													3,501,300	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204339	NPWP	:	-
Agent Name	:	AGT NM - 204339	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	67,998,800.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	54,999,800.00		
	"Total Monthly Bonus Regular"			4,399,984.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	512,497,600.00		
	Gross APE 15 Month	566,494,000.00		
	Persistency Rate		90.47	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			9,149,984.00
15	Tax			-3,750.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			9,146,234.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295521803	CLI_NM - 4205905886	88	12	32,000,000	24/04/2020		1 BLY05	32,000,000						
4295521795	CLI_NM - 4205738645	88	12	18,000,000	15/04/2020		1 BLY05	18,000,000						
4295521787	CLI_NM - 4205892387	88	1	1,499,900	02/04/2020		1 BLY05	17,998,800						
4295225579	CLI_NM - 4205921290	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295521738	CLI_NM - 4205234325	88	01	2,000,000	09/04/2020		1 BTU00						2,000,000	
4295521787	CLI_NM - 4205892387	88	01	1,499,900	02/04/2020		1 BLY05						1,499,900	
4295521795	CLI_NM - 4205738645	88	12	18,000,000	15/04/2020		1 BLY05						18,000,000	
4295521803	CLI_NM - 4205905886	88	12	32,000,000	24/04/2020		1 BLY05						32,000,000	
TOTAL								67,998,800					54,999,800	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204340	NPWP	:	-
Agent Name	:	AGT NM - 204340	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	567,000,000.00		
	Gross APE 15 Month	584,998,800.00		
	Persistency Rate		96.92	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295225488	CLI_NM - 4205389479	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204341	NPWP	:	-
Agent Name	:	AGT NM - 204341	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	0.75	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	1,499,900.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	458,998,800.00		
	Gross APE 15 Month	732,140,400.00		
	Persistency Rate		62.69	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295224630	CLI_NM - 4202798736	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
TOTAL													1,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204343	NPWP	:	-
Agent Name	:	AGT NM - 204343	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	17,578,200.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	262,143,400.00		
	Gross APE 15 Month	403,217,800.00		
	Persistency Rate		65.01	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294567187	CLI_NM - 4205905001	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295351888	CLI_NM - 4203032642	88	01	1,501,600	15/04/2020		1 BLY05						1,501,600	
4294566999	CLI_NM - 4205898539	88	06	10,000,000	22/04/2020		1 BLY05						10,000,000	
4295351854	CLI_NM - 4202318627	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
4294941184	CLI_NM - 4205725166	88	01	2,575,000	29/04/2020		1 BFI55						2,575,000	
TOTAL													17,578,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204345	NPWP	:	-
Agent Name	:	AGT NM - 204345	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	140,252,000.00		
	Gross APE 15 Month	158,252,000.00		
	Persistency Rate		88.63	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204349	NPWP	: -
Agent Name	: AGT NM - 204349	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	96,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	71,500,000.00		
	"Total Monthly Bonus Regular"			5,720,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,012,000,000.00		
	Gross APE 15 Month	1,173,995,200.00		
	Persistency Rate		86.20	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			10,470,000.00
15	Tax			-314,100.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			10,155,900.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913703	CLI_NM - 4205979267	88	3	6,000,000	09/04/2020		1 BTU00	24,000,000						
4295913687	CLI_NM - 4205976995	88	12	24,000,000	09/04/2020		1 BTU00	24,000,000						
4295913695	CLI_NM - 4205979265	88	3	6,000,000	14/04/2020		1 BTU00	24,000,000						
4295913711	CLI_NM - 4205981762	88	3	6,000,000	27/04/2020		1 BTU00	24,000,000						
4295358313	CLI_NM - 4205927218	88	01	2,500,000	06/04/2020		1 BTU00						2,500,000	
4295515904	CLI_NM - 4205936363	88	03	6,000,000	06/04/2020		1 BTU00						6,000,000	
4295234910	CLI_NM - 4205872475	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295515862	CLI_NM - 4205549693	88	01	5,000,000	15/04/2020		1 BTU00						5,000,000	
4295913653	CLI_NM - 4205967882	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295515888	CLI_NM - 4205930365	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295358271	CLI_NM - 4204856303	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295515896	CLI_NM - 4205933213	88	01	5,000,000	29/04/2020		1 BTU00						5,000,000	
4295515938	CLI_NM - 4205945474	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295913687	CLI_NM - 4205976995	88	12	24,000,000	09/04/2020		1 BTU00						24,000,000	
4295913703	CLI_NM - 4205979267	88	03	6,000,000	09/04/2020		1 BTU00						6,000,000	
4295913695	CLI_NM - 4205979265	88	03	6,000,000	14/04/2020		1 BTU00						6,000,000	
4295913711	CLI_NM - 4205981762	88	03	6,000,000	27/04/2020		1 BTU00						6,000,000	
TOTAL								96,000,000					71,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204350	NPWP	:	-
Agent Name	:	AGT NM - 204350	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	231,541,964.00		
	Gross APE 15 Month	231,541,964.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204363	NPWP	:	-
Agent Name	:	AGT NM - 204363	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	24,000,000.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	5,721,000.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	204,939,000.00		
	Gross APE 15 Month	204,939,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295356119	CLI_NM - 4205979507	88	1	2,000,000	15/04/2020		1 BTU00	24,000,000						
4295356069	CLI_NM - 4205883473	88	01	1,721,000	15/04/2020		1 BVA00						1,721,000	
4295356093	CLI_NM - 4205969634	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295356119	CLI_NM - 4205979507	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
TOTAL								24,000,000					5,721,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204366	NPWP	:	-
Agent Name	:	AGT NM - 204366	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	53,996,400.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,999,700.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	107,996,400.00		
	Gross APE 15 Month	107,996,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295905956	CLI_NM - 4205983681	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295905956	CLI_NM - 4205983681	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295905956	CLI_NM - 4205983681	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295361721	CLI_NM - 4205930960	88	01	2,500,000	22/04/2020		1 BTU00						2,500,000	
4295905956	CLI_NM - 4205983681	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295905956	CLI_NM - 4205983681	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295905956	CLI_NM - 4205983681	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
TOTAL								53,996,400					6,999,700	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204371	NPWP	: -
Agent Name	: AGT NM - 204371	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	197,994,900.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	177,994,900.00		
	"Total Monthly Bonus Regular"			23,139,337.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	800,599,900.00		
	Gross APE 15 Month	982,992,700.00		
	Persistency Rate		81.45	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			27,889,337.00
15	Tax			-432,342.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			27,456,995.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295917647	CLI_NM - 4203829651	88	12	24,000,000	23/04/2020		1 BTU00	24,000,000						
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL	49,998,300						
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL	49,998,300						
4295917654	CLI_NM - 4205982667	88	1	2,000,000	27/04/2020	1	BTU00	24,000,000						
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL	49,998,300						
4295351334	CLI_NM - 4205026903	88	01	2,000,000	15/04/2020	1	BTU00						2,000,000	
4295917647	CLI_NM - 4203829651	88	12	24,000,000	23/04/2020	1	BTU00						24,000,000	
4295917654	CLI_NM - 4205982667	88	01	2,000,000	27/04/2020	1	BTU00						2,000,000	
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL						49,998,300	
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL						49,998,300	
4295917662	CLI_NM - 4204200518	88	12	49,998,300	30/04/2020	1	BSISL						49,998,300	
TOTAL								197,994,900					177,994,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204373	NPWP	:	-
Agent Name	:	AGT NM - 204373	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	369,102,821.40		
	Gross APE 15 Month	369,102,821.40		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-142,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,607,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295235651	CLI_NM - 4205963367	88	12	325,000,000	30/04/2020		1 BSTU0				32,500,000	150		
4295235651	CLI_NM - 4205963367	88	12	25,000,000	30/04/2020		1 BWA95				2,500,000	5		
4295235651	CLI_NM - 4205963367	88	12	325,000,000	30/04/2020		1 BSTU0				32,500,000	150		
4295235651	CLI_NM - 4205963367	88	12	25,000,000	30/04/2020		1 BWA95				2,500,000	5		
4296027941	CLI_NM - 4205979793	02	12	27,500	21/04/2020	16,164	BSTU0				44,451,000	150		
4296027941	CLI_NM - 4205979793	02	12	2,500	21/04/2020	16,164	BWA75				4,041,000	5		
4295235651	CLI_NM - 4205963367	88	12	325,000,000	30/04/2020		1 BSTU0				32,500,000	150		
4295235651	CLI_NM - 4205963367	88	12	25,000,000	30/04/2020		1 BWA95				2,500,000	5		
TOTAL											153,492,000	620		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204374	NPWP	:	-
Agent Name	:	AGT NM - 204374	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	213,632,100.00		
	Gross APE 15 Month	213,632,100.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295353405	CLI_NM - 4205905121	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204378	NPWP	:	-
Agent Name	:	AGT NM - 204378	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	36,502,800.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	4,543,500.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	498,904,200.00		
	Gross APE 15 Month	516,923,400.00		
	Persistency Rate		96.51	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295360806	CLI_NM - 4205976781	88	1	3,041,900	14/04/2020		1 BVA00	36,502,800						
4295360780	CLI_NM - 4202509513	88	01	1,501,600	29/04/2020		1 BLY05						1,501,600	
4295360806	CLI_NM - 4205976781	88	01	3,041,900	14/04/2020		1 BVA00						3,041,900	
TOTAL								36,502,800					4,543,500	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204379	NPWP	:	-
Agent Name	:	AGT NM - 204379	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	62,000,000.00		
	"Total Monthly Bonus Regular"			4,960,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	501,098,300.00		
	Gross APE 15 Month	543,297,500.00		
	Persistency Rate		92.23	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,710,000.00
15	Tax			-67,750.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,642,250.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295518577	CLI_NM - 4205936588	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4295518635	CLI_NM - 4205774916	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
TOTAL								60,000,000					62,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204380	NPWP	:	-
Agent Name	:	AGT NM - 204380	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	52,887,600.00		
	Gross APE 15 Month	94,886,400.00		
	Persistency Rate		55.74	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291217836	CLI_NM - 4203742147	88	12	15,000,000	09/04/2020		1 BPX00				10,000,000	150		
4291217836	CLI_NM - 4203742147	88	12	15,000,000	20/04/2020		1 BPX00				10,000,000	150		
TOTAL											20,000,000	300		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204383	NPWP	:	-
Agent Name	:	AGT NM - 204383	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		2,066,667.00
2	Position Allowance		
3	Internet Allowance		100,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	0.50	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	90,000,000.00		
	Gross APE 15 Month	153,086,400.00		
	Persistency Rate		58.79	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income2,166,667.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment2,166,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204384	NPWP	:	-
Agent Name	:	AGT NM - 204384	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	173,998,800.00		
	Gross APE 15 Month	197,998,800.00		
	Persistency Rate		87.88	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295509055	CLI_NM - 4205104105	88	01	1,499,900	22/04/2020		1 BLY05						1,499,900	
4295509121	CLI_NM - 4205971935	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
TOTAL													3,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204385	NPWP	:	-
Agent Name	:	AGT NM - 204385	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	40,100,000.00		
	"Total Monthly Bonus Regular"			1,203,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	236,200,000.00		
	Gross APE 15 Month	284,200,000.00		
	Persistency Rate		83.11	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,453,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,453,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295364451	CLI_NM - 4204669111	88	12	30,000,000	03/04/2020		1 BVA00	30,000,000						
4295521217	CLI_NM - 4205936557	88	01	2,100,000	06/04/2020		1 BVA00						2,100,000	
4295513396	CLI_NM - 4205920150	88	01	2,000,000	07/04/2020		1 BTU00						2,000,000	
4295513396	CLI_NM - 4205920150	88	01	2,000,000	07/04/2020		1 BTU00						2,000,000	
4295351409	CLI_NM - 4205882430	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
4295907929	CLI_NM - 4205959539	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295364451	CLI_NM - 4204669111	88	12	30,000,000	03/04/2020		1 BVA00						30,000,000	
TOTAL								30,000,000					40,100,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204386	NPWP	:	-
Agent Name	:	AGT NM - 204386	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	87,200,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	59,818,000.00		
	"Total Monthly Bonus Regular"			4,785,440.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	734,072,000.00		
	Gross APE 15 Month	752,070,800.00		
	Persistency Rate		97.61	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,535,440.00
15	Tax			-346,063.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,189,377.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295905675	CLI_NM - 4200539864	88	12	50,000,000	15/04/2020		1 BTU00	50,000,000						
4295920815	CLI_NM - 4205378816	88	1	3,100,000	06/04/2020		1 BFI55	37,200,000						
4295358719	CLI_NM - 4205728628	88	03	1,390,300	22/04/2020		1 BHSP						1,390,300	
4295358719	CLI_NM - 4205728628	88	03	1,250,000	22/04/2020		1 BLY05						1,250,000	
4295358719	CLI_NM - 4205728628	88	03	1,226,100	22/04/2020		1 BHSP						1,226,100	
4295358719	CLI_NM - 4205728628	88	03	952,100	22/04/2020		1 BHSP						952,100	
4295358719	CLI_NM - 4205728628	88	03	881,000	22/04/2020		1 BHSP						881,000	
4295358719	CLI_NM - 4205728628	88	03	881,000	22/04/2020		1 BHSP						881,000	
4295358719	CLI_NM - 4205728628	88	03	137,500	22/04/2020		1 BZF80						137,500	
4295920815	CLI_NM - 4205378816	88	01	3,100,000	06/04/2020		1 BFI55						3,100,000	
4295905675	CLI_NM - 4200539864	88	12	50,000,000	15/04/2020		1 BTU00						50,000,000	
TOTAL								87,200,000					59,818,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204398	NPWP	:	-
Agent Name	:	AGT NM - 204398	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	475,967,500.00		
	Gross APE 15 Month	475,967,500.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204399	NPWP	:	-
Agent Name	:	AGT NM - 204399	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	77,352,500.00		
	Gross APE 15 Month	77,352,500.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204402	NPWP	:	-
Agent Name	:	AGT NM - 204402	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	274,000,000.00		
	Gross APE 15 Month	274,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295362968	CLI_NM - 4205924328	88	01	2,500,000	09/04/2020		1 BTU00						2,500,000	
TOTAL													2,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204403	NPWP	: -
Agent Name	: AGT NM - 204403	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	114,000,000.00		
	Gross APE 15 Month	114,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204410	NPWP	:	-
Agent Name	:	AGT NM - 204410	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	82,148,200.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	82,148,200.00		
	"Total Monthly Bonus Regular"			6,571,856.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	314,559,700.00		
	Gross APE 15 Month	314,559,700.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			11,321,856.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			11,321,856.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295245049	CLI_NM - 4205981559	88	12	7,148,200	24/04/2020		1 BHC00	7,148,200						
4295354882	CLI_NM - 4205198041	88	12	75,000,000	02/04/2020		1 BTU00	75,000,000						
4295354882	CLI_NM - 4205198041	88	12	75,000,000	02/04/2020		1 BTU00						75,000,000	
4295245049	CLI_NM - 4205981559	88	12	7,148,200	24/04/2020		1 BHC00						7,148,200	
TOTAL								82,148,200					82,148,200	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204411	NPWP	: -
Agent Name	: AGT NM - 204411	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	234,392,100.00		
	Gross APE 15 Month	258,392,100.00		
	Persistency Rate		90.71	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295737078	CLI_NM - 4205317461	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204415	NPWP	:	-
Agent Name	:	AGT NM - 204415	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	354,000,000.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	357,199,840.00		
	"Total Monthly Bonus Regular"			60,718,305.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			834.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	501,324,840.00		
	Gross APE 15 Month	501,324,840.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			63,969,139.00
15	Tax			-1,191,401.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			62,777,738.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00	100,000,000						
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00	100,000,000						
4295352241	CLI_NM - 4205904875	88	1	333,400	06/04/2020		1 BTL00		33,340	834				
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05	18,000,000						
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00	100,000,000						
4295352241	CLI_NM - 4205904875	88	01	1,666,600	06/04/2020		1 BLY05						1,666,600	
4295352233	CLI_NM - 4202530799	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00						100,000,000	
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00						100,000,000	
4295352266	CLI_NM - 4204484501	88	12	18,000,000	30/04/2020		1 BLY05						18,000,000	
4295352274	CLI_NM - 4203469581	88	12	100,000,000	30/04/2020		1 BTU00						100,000,000	
TOTAL								354,000,000	33,340	834			357,166,500	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204421	NPWP	:	-
Agent Name	:	AGT NM - 204421	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	129,205,200.00		
	Gross APE 15 Month	129,205,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204422	NPWP	:	-
Agent Name	:	AGT NM - 204422	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	77,759,800.00		
	Gross APE 15 Month	101,759,800.00		
	Persistency Rate		76.42	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204423	NPWP	:	-
Agent Name	:	AGT NM - 204423	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	35,997,600.00		
	Gross APE 15 Month	35,997,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204424	NPWP	:	-
Agent Name	:	AGT NM - 204424	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	152,000,000.00		
	Gross APE 15 Month	152,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295364097	CLI_NM - 4205904764	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295907499	CLI_NM - 4205904764	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL													4,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204428	NPWP	:	-
Agent Name	:	AGT NM - 204428	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	176,019,200.00		
	Gross APE 15 Month	194,038,400.00		
	Persistency Rate		90.71	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204434	NPWP	:	-
Agent Name	:	AGT NM - 204434	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	17,998,800.00		
	Gross APE 15 Month	17,998,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295732541	CLI_NM - 4205483436	88	01	1,499,900	15/04/2020		1 BLY05						1,499,900	
TOTAL													1,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204437	NPWP	: -
Agent Name	: AGT NM - 204437	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	30,000,000.00		
	Gross APE 15 Month	30,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204439	NPWP	:	-
Agent Name	:	AGT NM - 204439	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	251,988,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	22,998,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	549,984,400.00		
	Gross APE 15 Month	645,978,400.00		
	Persistency Rate		85.14	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-142,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,607,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296032354	CLI_NM - 4204820885	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295744033	CLI_NM - 4205981394	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4295744041	CLI_NM - 4204119360	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295744033	CLI_NM - 4205981394	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4295744041	CLI_NM - 4204119360	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4296032354	CLI_NM - 4204820885	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295744025	CLI_NM - 4205735081	88	1	2,000,000	15/04/2020		1 BTU00	24,000,000						
4295744058	CLI_NM - 4205521406	88	1	2,000,000	28/04/2020		1 BTU00	24,000,000						
4295744066	CLI_NM - 4205983176	88	1	1,999,900	28/04/2020		1 BLY05	23,998,800						
4295744033	CLI_NM - 4205981394	88	1	1,999,900	30/04/2020		1 BLY05	23,998,800						
4295744041	CLI_NM - 4204119360	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4296032354	CLI_NM - 4204820885	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295358651	CLI_NM - 4205942875	88	01	1,999,900	14/04/2020		1 BLY05						266,653	
4295358701	CLI_NM - 4205969009	88	01	1,999,900	22/04/2020		1 BLY05						1,999,900	
4295744025	CLI_NM - 4205735081	88	01	2,000,000	15/04/2020		1 BTU00						2,000,000	
4295744058	CLI_NM - 4205521406	88	01	2,000,000	28/04/2020		1 BTU00						2,000,000	
4295744066	CLI_NM - 4205983176	88	01	1,999,900	28/04/2020		1 BLY05						1,999,900	
4296032354	CLI_NM - 4204820885	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295744033	CLI_NM - 4205981394	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295744041	CLI_NM - 4204119360	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295744033	CLI_NM - 4205981394	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295744041	CLI_NM - 4204119360	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4296032354	CLI_NM - 4204820885	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295744033	CLI_NM - 4205981394	88	01	1,999,900	30/04/2020		1 BLY05						1,999,900	
4295744041	CLI_NM - 4204119360	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4296032354	CLI_NM - 4204820885	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
TOTAL								251,988,000					23,265,553	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
TOTAL :			

FS Earning Statement

April 2020

Agent Code	: 204449	NPWP	: -
Agent Name	: AGT NM - 204449	Sex/ PKTP Type	: - / -
Level	: FSE	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	749,720,000.00		
	Gross APE 15 Month	749,720,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			-202,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,547,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4294466364	CLI_NM - 4202541507	88	12	100,000,000	30/04/2020		1 BWA75				100,000,000	250		
4294466364	CLI_NM - 4202541507	88	12	100,000,000	30/04/2020		1 BWA75				100,000,000	250		
4294466364	CLI_NM - 4202541507	88	12	100,000,000	30/04/2020		1 BWA75				100,000,000	250		
TOTAL											300,000,000	750		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204450	NPWP	:	-
Agent Name	:	AGT NM - 204450	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,100,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	265,200,000.00		
	Gross APE 15 Month	265,200,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295361556	CLI_NM - 4205937885	88	01	2,100,000	06/04/2020		1 BTU00						2,100,000	
TOTAL													2,100,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204451	NPWP	:	-
Agent Name	:	AGT NM - 204451	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	150,842,500.00		
	Gross APE 15 Month	150,842,500.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295359220	CLI_NM - 4205962142	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204452	NPWP	:	-
Agent Name	:	AGT NM - 204452	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	103,000,000.00		
	Gross APE 15 Month	151,000,000.00		
	Persistency Rate		68.21	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295507729	CLI_NM - 4205948876	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295507745	CLI_NM - 4202170470	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													4,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204454	NPWP	:	-
Agent Name	:	AGT NM - 204454	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	24,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	649,000,000.00		
	Gross APE 15 Month	649,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295740502	CLI_NM - 4205970846	88	12	24,000,000	06/04/2020		1 BLY05	24,000,000						
4295740502	CLI_NM - 4205970846	88	12	24,000,000	06/04/2020		1 BLY05						24,000,000	
TOTAL								24,000,000					24,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204455	NPWP	:	-
Agent Name	:	AGT NM - 204455	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.75		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	42,000,000.00		
	Gross APE 15 Month	59,998,800.00		
	Persistency Rate		70.00	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204456	NPWP	: -
Agent Name	: AGT NM - 204456	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	3,499,900.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	178,757,400.00		
	Gross APE 15 Month	178,757,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295362877	CLI_NM - 4205920461	88	01	1,499,900	06/04/2020		1 BLY05						1,499,900	
4295910048	CLI_NM - 4205963008	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
TOTAL													3,499,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204457	NPWP	: -
Agent Name	: AGT NM - 204457	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	24,000,000.00		
	Gross APE 15 Month	41,998,800.00		
	Persistency Rate		57.14	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-81,250.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,168,750.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295356879	CLI_NM - 4205984566	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295356879	CLI_NM - 4205984566	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295356879	CLI_NM - 4205984566	88	12	25,000,000	30/04/2020		1 BWA75				2,500,000	5		
4295357059	CLI_NM - 4205896692	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
TOTAL											7,500,000	15	2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204461	NPWP	: -
Agent Name	: AGT NM - 204461	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	59,312,500.00		
	Gross APE 15 Month	77,311,300.00		
	Persistency Rate		76.72	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295363206	CLI_NM - 4205953567	88	01	1,500,000	09/04/2020		1 BVA00						1,500,000	
TOTAL													1,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204464	NPWP	:	-
Agent Name	:	AGT NM - 204464	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	0.00			
	% Bonus Rate	0.00			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	95,649,700.00			
	Gross APE 15 Month	95,649,700.00			
	Persistency Rate		100.00		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204465	NPWP	: -
Agent Name	: AGT NM - 204465	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.50		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	33,625,200.00		
	Gross APE 15 Month	57,625,200.00		
	Persistency Rate		58.35	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204470	NPWP	:	-
Agent Name	:	AGT NM - 204470	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	105,083,500.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	105,083,500.00		
	"Total Monthly Bonus Regular"			11,559,185.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	306,108,300.00		
	Gross APE 15 Month	326,107,500.00		
	Persistency Rate		93.87	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			14,809,185.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,809,185.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295732137	CLI_NM - 4200691639	88	12	12,000,000	22/04/2020		1 BLY05	12,000,000						
4295732137	CLI_NM - 4200691639	88	12	18,083,500	22/04/2020		1 BGT05	18,083,500						
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295732137	CLI_NM - 4200691639	88	12	18,083,500	22/04/2020		1 BGT05						18,083,500	
4295732137	CLI_NM - 4200691639	88	12	12,000,000	22/04/2020		1 BLY05						12,000,000	
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4295732152	CLI_NM - 4205488397	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
TOTAL								105,083,500					105,083,500	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204471	NPWP	:	-
Agent Name	:	AGT NM - 204471	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	50,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	52,000,000.00		
	"Total Monthly Bonus Regular"			4,160,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	658,567,600.00		
	Gross APE 15 Month	712,564,000.00		
	Persistency Rate		92.42	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			10,910,000.00
15	Tax			-327,300.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			10,582,700.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295744462	CLI_NM - 4205980596	88	12	50,000,000	16/04/2020		1 BLY05	50,000,000						
4295517199	CLI_NM - 4205938010	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295744462	CLI_NM - 4205980596	88	12	50,000,000	16/04/2020		1 BLY05						50,000,000	
TOTAL								50,000,000					52,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204474	NPWP	:	-
Agent Name	:	AGT NM - 204474	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	386,883,800.00		
	Gross APE 15 Month	446,883,800.00		
	Persistency Rate		86.57	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204475	NPWP	:	-
Agent Name	:	AGT NM - 204475	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	4,000,000.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	280,274,700.00		
	Gross APE 15 Month	280,274,700.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295363800	CLI_NM - 4205591084	88	01	2,000,000	09/04/2020		1 BVA00						2,000,000	
4295363834	CLI_NM - 4205969035	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
TOTAL													4,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204476	NPWP	: -
Agent Name	: AGT NM - 204476	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	144,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	12,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,020,314,500.00		
	Gross APE 15 Month	1,020,314,500.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			-118,750.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,631,250.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295739991	CLI_NM - 4205983602	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295740007	CLI_NM - 4204380280	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295739991	CLI_NM - 4205983602	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295740007	CLI_NM - 4204380280	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295739991	CLI_NM - 4205983602	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295740007	CLI_NM - 4204380280	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295739991	CLI_NM - 4205983602	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295740007	CLI_NM - 4204380280	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295739991	CLI_NM - 4205983602	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295740007	CLI_NM - 4204380280	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295739991	CLI_NM - 4205983602	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295740007	CLI_NM - 4204380280	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
TOTAL								144,000,000					12,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204477	NPWP	:	-
Agent Name	:	AGT NM - 204477	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	180,000,000.00		
	Gross APE 15 Month	180,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295355079	CLI_NM - 4203535696	88	12	4,975,000,000	29/04/2020		1 BSTU0				497,500,000	250		
4295355079	CLI_NM - 4203535696	88	12	25,000,000	29/04/2020		1 BWA95				2,500,000	5		
TOTAL											500,000,000	255		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204488	NPWP	:	-
Agent Name	:	AGT NM - 204488	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	37,291,620.00		
	"Total Monthly Bonus Regular"			1,118,749.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	406,999,200.00		
	Gross APE 15 Month	406,999,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,368,749.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,368,749.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295909065	CLI_NM - 4205981453	88	12	30,000,000	27/04/2020		1 BTU00	30,000,000						
4295740478	CLI_NM - 4205395420	88	01	10,416,600	22/04/2020		1 BHN10						10,416,600	
4295909065	CLI_NM - 4205981453	88	12	30,000,000	27/04/2020		1 BTU00						30,000,000	
TOTAL								30,000,000					40,416,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204489	NPWP	:	-
Agent Name	:	AGT NM - 204489	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	262,500,000.00		
	% Bonus Rate	0.13		
	First Year Premium Collected	262,500,000.00		
	"Total Monthly Bonus Regular"			34,125,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,355,000,000.00		
	Gross APE 15 Month	1,372,998,800.00		
	Persistency Rate		98.69	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			38,875,000.00
15	Tax			-2,127,899.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			36,747,101.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10	125,000,000						
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10	125,000,000						
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10	125,000,000						
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10						125,000,000	
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10						125,000,000	
4295511648	CLI_NM - 4205921947	88	12	125,000,000	30/04/2020		1 BHN10						125,000,000	
TOTAL								375,000,000					375,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204493	NPWP	:	-
Agent Name	:	AGT NM - 204493	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	419,122,900.00		
	Gross APE 15 Month	419,122,900.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204494	NPWP	:	-
Agent Name	:	AGT NM - 204494	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	30,000,000.00		
	% Bonus Rate	0.03		
	First Year Premium Collected	30,000,000.00		
	"Total Monthly Bonus Regular"			900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	198,000,000.00		
	Gross APE 15 Month	215,998,800.00		
	Persistency Rate		91.67	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			5,650,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			5,650,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296027073	CLI_NM - 4205980784	88	12	30,000,000	20/04/2020		1 BTU00	30,000,000						
4296027073	CLI_NM - 4205980784	88	12	30,000,000	20/04/2020		1 BTU00						30,000,000	
TOTAL								30,000,000					30,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204495	NPWP	:	-
Agent Name	:	AGT NM - 204495	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			103,333.00
2	Position Allowance			116,667.00
3	Internet Allowance			5,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	105,000,000.00		
	Gross APE 15 Month	105,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			225,000.00
15	Tax			-6,750.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			218,250.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204498	NPWP	:	-
Agent Name	:	AGT NM - 204498	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	10,682,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	201,184,000.00		
	Gross APE 15 Month	261,203,200.00		
	Persistency Rate		77.02	
	Bonus Rate		5.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295256871	CLI_NM - 4205949887	88	01	6,000,000	22/04/2020		1 BFI35						6,000,000	
4295256863	CLI_NM - 4205016785	88	01	4,682,000	29/04/2020		1 BFI55						4,682,000	
TOTAL													10,682,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204504	NPWP	: -
Agent Name	: AGT NM - 204504	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			103,333.00
2	Position Allowance			
3	Internet Allowance			5,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			108,333.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			108,333.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204505	NPWP	:	-
Agent Name	:	AGT NM - 204505	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	54,100,000.00		
	Gross APE 15 Month	54,100,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204506	NPWP	:	-
Agent Name	:	AGT NM - 204506	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	1,624,900.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	69,498,800.00		
	Gross APE 15 Month	69,498,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295736443	CLI_NM - 4205955359	88	01	835,800	22/04/2020		1 BLY10						835,800	
4295736443	CLI_NM - 4205955359	88	01	411,100	22/04/2020		1 BHSP						411,100	
4295736443	CLI_NM - 4205955359	88	01	357,200	22/04/2020		1 BHSP						357,200	
4295736443	CLI_NM - 4205955359	88	01	20,800	22/04/2020		1 BZF80						20,800	
TOTAL													1,624,900	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204507	NPWP	:	-
Agent Name	:	AGT NM - 204507	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	92,000,000.00		
	"Total Monthly Bonus Regular"			10,120,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	168,000,000.00		
	Gross APE 15 Month	185,998,800.00		
	Persistency Rate		90.32	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			13,370,000.00
15	Tax			-401,100.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			12,968,900.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00	18,000,000						
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00	18,000,000						
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00	18,000,000						
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05	12,000,000						
4295735676	CLI_NM - 4205945809	88	01	1,499,900	22/04/2020		1 BLY05						149,990	
4295735692	CLI_NM - 4205518177	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00						18,000,000	
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00						18,000,000	
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
4295910220	CLI_NM - 4205983742	88	12	18,000,000	30/04/2020		1 BVA00						18,000,000	
4295910238	CLI_NM - 4205983743	88	12	12,000,000	30/04/2020		1 BLY05						12,000,000	
TOTAL								90,000,000					92,149,990	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204508	NPWP	:	-
Agent Name	:	AGT NM - 204508	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	24,000,000.00		
	Gross APE 15 Month	24,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204511	NPWP	:	-
Agent Name	:	AGT NM - 204511	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	164,081,700.00		
	Gross APE 15 Month	164,081,700.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204513	NPWP	:	-
Agent Name	:	AGT NM - 204513	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	111,207,500.00		
	Gross APE 15 Month	111,207,500.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204514	NPWP	:	-
Agent Name	:	AGT NM - 204514	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	1,441,544,600.00		
	Gross APE 15 Month	1,441,544,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204515	NPWP	:	-
Agent Name	:	AGT NM - 204515	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	109,888,800.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	9,157,400.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	196,543,216.00		
	Gross APE 15 Month	216,542,416.00		
	Persistency Rate		90.76	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295731626	CLI_NM - 4202561824	88	1	2,083,300	30/04/2020		1 BLY05	24,999,600						
4295731626	CLI_NM - 4202561824	88	1	2,083,300	30/04/2020		1 BLY05	24,999,600						
4295533279	CLI_NM - 4203020245	88	1	2,907,500	29/04/2020		1 BFI55	34,890,000						
4295731626	CLI_NM - 4202561824	88	1	2,083,300	30/04/2020		1 BLY05	24,999,600						
4295533279	CLI_NM - 4203020245	88	01	2,907,500	29/04/2020		1 BFI55						2,907,500	
4295731626	CLI_NM - 4202561824	88	01	2,083,300	30/04/2020		1 BLY05						2,083,300	
4295731626	CLI_NM - 4202561824	88	01	2,083,300	30/04/2020		1 BLY05						2,083,300	
4295731626	CLI_NM - 4202561824	88	01	2,083,300	30/04/2020		1 BLY05						2,083,300	
TOTAL								109,888,800					9,157,400	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204519	NPWP	: -
Agent Name	: AGT NM - 204519	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	75,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	75,000,000.00		
	"Total Monthly Bonus Regular"			6,000,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			125,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	262,000,000.00		
	Gross APE 15 Month	262,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			10,875,000.00
15	Tax			-326,250.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			10,548,750.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295512422	CLI_NM - 4205954174	88	12	50,000,000	29/04/2020		1 BLY05		5,000,000	125,000				
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00	25,000,000						
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
4295742169	CLI_NM - 4205983214	88	12	25,000,000	30/04/2020		1 BTU00						25,000,000	
TOTAL								75,000,000	5,000,000	125,000			75,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204520	NPWP	:	-
Agent Name	:	AGT NM - 204520	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	362,280,000.00		
	% Bonus Rate	0.17		
	First Year Premium Collected	349,280,000.00		
	"Total Monthly Bonus Regular"			59,377,600.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	546,280,000.00		
	Gross APE 15 Month	546,280,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			62,627,600.00
15	Tax			-1,878,828.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			60,748,772.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295731808	CLI_NM - 4200926882	02	12	2,500	30/04/2020	15,338	BWA75				3,834,500	5		
4295731808	CLI_NM - 4200926882	02	12	2,500	30/04/2020	15,338	BWA75				3,834,500	5		
4295731782	CLI_NM - 4205968786	88	3	6,000,000	13/04/2020	1	BTU00	24,000,000						
4295533360	CLI_NM - 4205982640	02	12	15,000	27/04/2020	15,552	BFI35	233,280,000						
4295731790	CLI_NM - 4202622508	88	12	150,000,000	28/04/2020	1	BHN10	150,000,000						
4295731808	CLI_NM - 4200926882	02	12	2,500	30/04/2020	15,338	BWA75				3,834,500	5		
4295731758	CLI_NM - 4204267771	88	01	2,500,000	20/04/2020	1	BTU00						2,500,000	
4295731758	CLI_NM - 4204267771	88	01	2,500,000	20/04/2020	1	BTU00						2,500,000	
4295731782	CLI_NM - 4205968786	88	03	6,000,000	13/04/2020	1	BTU00						6,000,000	
4295533360	CLI_NM - 4205982640	02	12	15,000	27/04/2020	15,552	BFI35						233,280,000	
4295731790	CLI_NM - 4202622508	88	12	150,000,000	28/04/2020	1	BHN10						150,000,000	
TOTAL								407,280,000			11,503,500	15	394,280,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204522	NPWP	:	-
Agent Name	:	AGT NM - 204522	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			50,000.00
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	50,000,000.00		
	Gross APE 15 Month	50,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,300,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,300,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4291245589	CLI_NM - 4203767072	88	12	7,000,000	27/04/2020		1 BVP00		2,000,000	50,000				
TOTAL									2,000,000	50,000				

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204524	NPWP	:	-
Agent Name	:	AGT NM - 204524	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	60,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	5,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	160,000,000.00		
	Gross APE 15 Month	160,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295542643	CLI_NM - 4205914978	88	1	5,000,000	17/04/2020		1 BFI45	60,000,000						
4295542643	CLI_NM - 4205914978	88	01	5,000,000	17/04/2020		1 BFI45						5,000,000	
TOTAL								60,000,000					5,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204525	NPWP	:	-
Agent Name	:	AGT NM - 204525	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	155,520,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	127,520,000.00		
	"Total Monthly Bonus Regular"			14,027,200.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	179,520,000.00		
	Gross APE 15 Month	179,520,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			17,277,200.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			17,277,200.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295255816	CLI_NM - 4205982942	02	12	10,000	27/04/2020	15,552	BFI35	155,520,000						
4295518130	CLI_NM - 4205971807	88	12	30,000,000	07/04/2020	1	BTU00	-30,000,000						
4295518114	CLI_NM - 4205949993	88	01	2,000,000	06/04/2020	1	BTU00						2,000,000	
4295518130	CLI_NM - 4205971807	88	12	30,000,000	07/04/2020	1	BTU00						-30,000,000	
4295255816	CLI_NM - 4205982942	02	12	10,000	27/04/2020	15,552	BFI35						155,520,000	
TOTAL								125,520,000					127,520,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204526	NPWP	:	-
Agent Name	:	AGT NM - 204526	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	26,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	26,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	76,500,000.00		
	Gross APE 15 Month	76,500,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295521639	CLI_NM - 4205978271	88	12	26,000,000	08/04/2020		1 BTU00	26,000,000						
4295521639	CLI_NM - 4205978271	88	12	26,000,000	08/04/2020		1 BTU00						26,000,000	
TOTAL								26,000,000					26,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204527	NPWP	: -
Agent Name	: AGT NM - 204527	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	1,666,600.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	79,999,200.00		
	Gross APE 15 Month	79,999,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295519369	CLI_NM - 4205606169	88	01	1,666,600	09/04/2020		1 BLY05						1,666,600	
TOTAL													1,666,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204528	NPWP	:	-
Agent Name	:	AGT NM - 204528	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	60,249,600.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	5,020,800.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	174,249,600.00		
	Gross APE 15 Month	174,249,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Commission Advance
- Deduction
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295735924	CLI_NM - 4205982411	88	1	1,250,000	30/04/2020		1 BLY05	15,000,000						
4295735924	CLI_NM - 4205982411	88	1	411,100	30/04/2020		1 BHSPP	4,933,200						
4295735924	CLI_NM - 4205982411	88	1	12,500	30/04/2020		1 BZF80	150,000						
4295735924	CLI_NM - 4205982411	88	1	1,250,000	30/04/2020		1 BLY05	15,000,000						
4295735924	CLI_NM - 4205982411	88	1	411,100	30/04/2020		1 BHSPP	4,933,200						
4295735924	CLI_NM - 4205982411	88	1	12,500	30/04/2020		1 BZF80	150,000						
4295735924	CLI_NM - 4205982411	88	1	1,250,000	30/04/2020		1 BLY05	15,000,000						
4295735924	CLI_NM - 4205982411	88	1	411,100	30/04/2020		1 BHSPP	4,933,200						
4295735924	CLI_NM - 4205982411	88	1	12,500	30/04/2020		1 BZF80	150,000						
4295735924	CLI_NM - 4205982411	88	01	1,250,000	30/04/2020		1 BLY05						1,250,000	
4295735924	CLI_NM - 4205982411	88	01	411,100	30/04/2020		1 BHSPP						411,100	
4295735924	CLI_NM - 4205982411	88	01	12,500	30/04/2020		1 BZF80						12,500	
4295735924	CLI_NM - 4205982411	88	01	1,250,000	30/04/2020		1 BLY05						1,250,000	
4295735924	CLI_NM - 4205982411	88	01	411,100	30/04/2020		1 BHSPP						411,100	
4295735924	CLI_NM - 4205982411	88	01	12,500	30/04/2020		1 BZF80						12,500	
4295735924	CLI_NM - 4205982411	88	01	1,250,000	30/04/2020		1 BLY05						1,250,000	
4295735924	CLI_NM - 4205982411	88	01	411,100	30/04/2020		1 BHSPP						411,100	
4295735924	CLI_NM - 4205982411	88	01	12,500	30/04/2020		1 BZF80						12,500	
TOTAL								60,249,600					5,020,800	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204531	NPWP	:	-
Agent Name	:	AGT NM - 204531	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	0.00			
	% Bonus Rate	0.00			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	12,000,000.00			
	Gross APE 15 Month	12,000,000.00			
	Persistency Rate		100.00		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204532	NPWP	:	-
Agent Name	:	AGT NM - 204532	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204545	NPWP	:	-
Agent Name	:	AGT NM - 204545	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	18,019,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,031,300.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	48,375,600.00		
	Gross APE 15 Month	48,375,600.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295742995	CLI_NM - 4205978254	88	1	1,501,600	22/04/2020		1 BLY05	18,019,200						
4295742979	CLI_NM - 4205957656	88	01	1,649,900	22/04/2020		1 BLY05						1,649,900	
4295742979	CLI_NM - 4205957656	88	01	430,200	22/04/2020		1 BHSP						430,200	
4295742979	CLI_NM - 4205957656	88	01	428,800	22/04/2020		1 BHSP						428,800	
4295742979	CLI_NM - 4205957656	88	01	20,800	22/04/2020		1 BZF80						20,800	
4295742995	CLI_NM - 4205978254	88	01	1,501,600	22/04/2020		1 BLY05						1,501,600	
TOTAL								18,019,200					4,031,300	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204546	NPWP	:	-
Agent Name	:	AGT NM - 204546	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204547	NPWP	:	-
Agent Name	:	AGT NM - 204547	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	36,000,000.00		
	Gross APE 15 Month	36,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204548	NPWP	:	-
Agent Name	:	AGT NM - 204548	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	50,000,000.00		
	Gross APE 15 Month	50,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Deduction
- Commission Advance
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204549	NPWP	:	-
Agent Name	:	AGT NM - 204549	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	36,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	18,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	108,000,000.00		
	Gross APE 15 Month	108,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295907242	CLI_NM - 4205980216	88	6	18,000,000	16/04/2020		1 BTU00	36,000,000						
4295907242	CLI_NM - 4205980216	88	06	18,000,000	16/04/2020		1 BTU00						18,000,000	
TOTAL								36,000,000					18,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204550	NPWP	:	-
Agent Name	:	AGT NM - 204550	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	84,564,000.00		
	Gross APE 15 Month	102,562,800.00		
	Persistency Rate		82.45	
	Bonus Rate		6.25	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913497	CLI_NM - 4205983060	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295913497	CLI_NM - 4205983060	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295913497	CLI_NM - 4205983060	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4295913497	CLI_NM - 4205983060	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295913497	CLI_NM - 4205983060	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4295913497	CLI_NM - 4205983060	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
TOTAL								72,000,000					6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204551	NPWP	: -
Agent Name	: AGT NM - 204551	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			400,000.00
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,650,000.00
15	Tax			-109,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,540,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296023692	CLI_NM - 4205977048	88	12	200,000,000	09/04/2020		1 BWA75				20,000,000	5		
TOTAL											20,000,000	5		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204553	NPWP	:	-
Agent Name	:	AGT NM - 204553	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204555	NPWP	:	-
Agent Name	:	AGT NM - 204555	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204556	NPWP	:	-
Agent Name	:	AGT NM - 204556	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	0.00			
	% Bonus Rate	0.00			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	24,000,000.00			
	Gross APE 15 Month	24,000,000.00			
	Persistency Rate		100.00		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204559	NPWP	:	-
Agent Name	:	AGT NM - 204559	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			1,000,000.00
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	4,513,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	84,156,000.00		
	Gross APE 15 Month	84,156,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,166,667.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,166,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295743498	CLI_NM - 4205959737	88	01	2,979,700	06/04/2020		1 BVA00						2,979,700	
4295743506	CLI_NM - 4205871026	88	01	1,533,300	06/04/2020		1 BVA00						1,533,300	
TOTAL													4,513,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204560	NPWP	:	-
Agent Name	:	AGT NM - 204560	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			2,066,667.00
2	Position Allowance			1,000,000.00
3	Internet Allowance			100,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	24,000,000.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,166,667.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,166,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204561	NPWP	:	-
Agent Name	:	AGT NM - 204561	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	25,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	25,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	50,000,000.00		
	Gross APE 15 Month	50,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295917209	CLI_NM - 4205795390	88	12	25,000,000	16/04/2020		1 BTU00	25,000,000						
4295917209	CLI_NM - 4205795390	88	12	25,000,000	16/04/2020		1 BTU00						25,000,000	
TOTAL								25,000,000					25,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204562	NPWP	:	-
Agent Name	:	AGT NM - 204562	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	162,000,000.00		
	Gross APE 15 Month	162,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295905006	CLI_NM - 4205981765	88	1	2,000,000	24/04/2020		1 BTU00	24,000,000						
4295905006	CLI_NM - 4205981765	88	01	2,000,000	24/04/2020		1 BTU00						2,000,000	
TOTAL								24,000,000					2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204563	NPWP	:	-
Agent Name	:	AGT NM - 204563	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.00	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00

- 7 Monthly Bonus SPUL
- 8 Monthly Bonus TOPUP
- 9 Monthly Bonus TOPUP SPUL

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	31,800,000.00		
	Gross APE 15 Month	31,800,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

- 12 THR
- 13 Other Income
- 14 Gross Income3,250,000.00
- 15 Tax
- 16 Addition and Deduction
- Addition
- Deduction
- Commission Advance
- 17 Medical Reimbursement
- 18 Cash Payment3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204564	NPWP	:	-
Agent Name	:	AGT NM - 204564	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	30,000,000.00		
	Gross APE 15 Month	30,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204565	NPWP	:	-
Agent Name	:	AGT NM - 204565	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204566	NPWP	: -
Agent Name	: AGT NM - 204566	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			1,343,333.00
2	Position Allowance			650,000.00
3	Internet Allowance			65,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	64,000,000.00		
	Gross APE 15 Month	64,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,058,333.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,058,333.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204567	NPWP	:	-
Agent Name	:	AGT NM - 204567	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	7,500,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	110,398,800.00		
	Gross APE 15 Month	110,398,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295918017	CLI_NM - 4203533265	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295918017	CLI_NM - 4203533265	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295918017	CLI_NM - 4203533265	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295918017	CLI_NM - 4203533265	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295918017	CLI_NM - 4203533265	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295918017	CLI_NM - 4203533265	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
TOTAL								90,000,000					7,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204568	NPWP	:	-
Agent Name	:	AGT NM - 204568	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	230,305,200.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	22,692,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			1,200,000.00
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	272,304,000.00		
	Gross APE 15 Month	272,304,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			7,950,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			7,950,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295539508	CLI_NM - 4205984582	88	1	5,730,700	30/04/2020		1 BFI55	68,768,400						
4295539508	CLI_NM - 4205984582	88	1	5,730,700	30/04/2020		1 BFI55	68,768,400						
4295902854	CLI_NM - 4205977027	88	1	2,000,000	14/04/2020		1 BVA00	24,000,000						
4295902862	CLI_NM - 4203017305	88	12	200,000,000	30/04/2020		1 BWA75				20,000,000	5		
4295902862	CLI_NM - 4203017305	88	12	200,000,000	30/04/2020		1 BWA75				20,000,000	5		
4295902862	CLI_NM - 4203017305	88	12	200,000,000	30/04/2020		1 BWA75				20,000,000	5		
4295539508	CLI_NM - 4205984582	88	1	5,730,700	30/04/2020		1 BFI55	68,768,400						
4295902839	CLI_NM - 4202505584	88	01	2,000,000	06/04/2020		1 BTU00						2,000,000	
4295902821	CLI_NM - 4205490497	88	01	1,499,900	09/04/2020		1 BLY05						1,499,900	
4295902854	CLI_NM - 4205977027	88	01	2,000,000	14/04/2020		1 BVA00						2,000,000	
4295539508	CLI_NM - 4205984582	88	01	5,730,700	30/04/2020		1 BFI55						5,730,700	
4295539508	CLI_NM - 4205984582	88	01	5,730,700	30/04/2020		1 BFI55						5,730,700	
4295539508	CLI_NM - 4205984582	88	01	5,730,700	30/04/2020		1 BFI55						5,730,700	
TOTAL								230,305,200			60,000,000	15	22,692,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204569	NPWP	:	-
Agent Name	:	AGT NM - 204569	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	288,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	106,500,000.00		
	"Total Monthly Bonus Regular"			11,715,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	312,000,000.00		
	Gross APE 15 Month	312,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			14,965,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,965,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295907945	CLI_NM - 4205901293	88	1	3,000,000	30/04/2020		1 BTU00	36,000,000						
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295907960	CLI_NM - 4202509480	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295907945	CLI_NM - 4205901293	88	1	3,000,000	30/04/2020		1 BTU00	36,000,000						
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295907960	CLI_NM - 4202509480	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295907945	CLI_NM - 4205901293	88	1	3,000,000	30/04/2020		1 BTU00	36,000,000						
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4295907960	CLI_NM - 4202509480	88	1	2,500,000	30/04/2020		1 BTU00	30,000,000						
4295907945	CLI_NM - 4205901293	88	01	3,000,000	30/04/2020		1 BTU00						3,000,000	
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295907960	CLI_NM - 4202509480	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295907945	CLI_NM - 4205901293	88	01	3,000,000	30/04/2020		1 BTU00						3,000,000	
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295907960	CLI_NM - 4202509480	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295907945	CLI_NM - 4205901293	88	01	3,000,000	30/04/2020		1 BTU00						3,000,000	
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295907960	CLI_NM - 4202509480	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
4295907945	CLI_NM - 4205901293	88	01	3,000,000	30/04/2020		1 BTU00						3,000,000	
4295907952	CLI_NM - 4204672637	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4295907960	CLI_NM - 4202509480	88	01	2,500,000	30/04/2020		1 BTU00						2,500,000	
TOTAL								288,000,000					106,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204571	NPWP	:	-
Agent Name	:	AGT NM - 204571	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	6,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	66,000,000.00		
	Gross APE 15 Month	66,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295906871	CLI_NM - 4205983458	88	3	6,000,000	29/04/2020		1 BLY05	24,000,000						
4295906871	CLI_NM - 4205983458	88	03	6,000,000	29/04/2020		1 BLY05						6,000,000	
TOTAL								24,000,000					6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204572	NPWP	:	-
Agent Name	:	AGT NM - 204572	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	8,000,000.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	96,000,000.00		
	Gross APE 15 Month	96,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295903209	CLI_NM - 4205981761	88	1	2,000,000	23/04/2020		1 BTU00	24,000,000						
4295903167	CLI_NM - 4205959790	88	01	3,000,000	06/04/2020		1 BTU00						3,000,000	
4295903167	CLI_NM - 4205959790	88	01	3,000,000	29/04/2020		1 BTU00						3,000,000	
4295903209	CLI_NM - 4205981761	88	01	2,000,000	23/04/2020		1 BTU00						2,000,000	
TOTAL								24,000,000					8,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204573	NPWP	:	-
Agent Name	:	AGT NM - 204573	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			3,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.00		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204578	NPWP	:	-
Agent Name	:	AGT NM - 204578	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	110,001,000.00			
	% Bonus Rate	0.11			
	First Year Premium Collected	110,001,000.00			
	"Total Monthly Bonus Regular"				12,100,110.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	110,001,000.00			
	Gross APE 15 Month	110,001,000.00			
	Persistency Rate		100.00		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				15,350,110.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				15,350,110.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913752	CLI_NM - 4204551298	88	12	50,001,000	22/04/2020		1 BTU00	50,001,000						
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05	20,000,000						
4295913752	CLI_NM - 4204551298	88	12	50,001,000	22/04/2020		1 BTU00						50,001,000	
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
4296029632	CLI_NM - 4205983747	88	12	20,000,000	30/04/2020		1 BLY05						20,000,000	
TOTAL								110,001,000					110,001,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204580	NPWP	:	-
Agent Name	:	AGT NM - 204580	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204581	NPWP	:	-
Agent Name	:	AGT NM - 204581	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204582	NPWP	:	-
Agent Name	:	AGT NM - 204582	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204583	NPWP	:	-
Agent Name	:	AGT NM - 204583	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		3,100,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	0.00	
	% Bonus Rate	0.02	
	First Year Premium Collected	0.00	
	"Total Monthly Bonus Regular"		0.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	25,200,000.00		
	Gross APE 15 Month	25,200,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		3,250,000.00
15	Tax		-97,500.00
16	Addition and Deduction		
	Addition		
	Commission Advance		
	Deduction		
17	Medical Reimbursement		
18	Cash Payment		3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204584	NPWP	:	-
Agent Name	:	AGT NM - 204584	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204585	NPWP	:	-
Agent Name	:	AGT NM - 204585	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	24,000,000.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	6,000,000.00		
	"Total Monthly Bonus Regular"			120,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	24,000,000.00		
	Gross APE 15 Month	24,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,370,000.00
15	Tax			-101,100.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,268,900.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296027958	CLI_NM - 4205980155	88	3	6,000,000	15/04/2020		1 BTU00	24,000,000						
4296027958	CLI_NM - 4205980155	88	03	6,000,000	15/04/2020		1 BTU00						6,000,000	
TOTAL								24,000,000					6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204586	NPWP	:	-
Agent Name	:	AGT NM - 204586	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204587	NPWP	: -
Agent Name	: AGT NM - 204587	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204588	NPWP	:	-
Agent Name	:	AGT NM - 204588	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204590	NPWP	:	-
Agent Name	:	AGT NM - 204590	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	100,800,000.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	10,900,000.00		
	"Total Monthly Bonus Regular"			218,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	155,800,000.00		
	Gross APE 15 Month	155,800,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,468,000.00
15	Tax			-104,040.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,363,960.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295912218	CLI_NM - 4205710594	88	1	2,100,000	30/04/2020		1 BTU00	25,200,000						
4295912200	CLI_NM - 4204889612	88	1	2,100,000	29/04/2020		1 BTU00	25,200,000						
4295912218	CLI_NM - 4205710594	88	1	2,100,000	30/04/2020		1 BTU00	25,200,000						
4295912218	CLI_NM - 4205710594	88	1	2,100,000	30/04/2020		1 BTU00	25,200,000						
4295912192	CLI_NM - 4205895312	88	01	2,500,000	29/04/2020		1 BTU00						2,500,000	
4295912200	CLI_NM - 4204889612	88	01	2,100,000	29/04/2020		1 BTU00						2,100,000	
4295912218	CLI_NM - 4205710594	88	01	2,100,000	30/04/2020		1 BTU00						2,100,000	
4295912218	CLI_NM - 4205710594	88	01	2,100,000	30/04/2020		1 BTU00						2,100,000	
4295912218	CLI_NM - 4205710594	88	01	2,100,000	30/04/2020		1 BTU00						2,100,000	
TOTAL								100,800,000					10,900,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204591	NPWP	:	-
Agent Name	:	AGT NM - 204591	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	43,999,200.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	3,666,600.00		
	"Total Monthly Bonus Regular"			73,332.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	43,999,200.00		
	Gross APE 15 Month	43,999,200.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,323,332.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,323,332.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296023445	CLI_NM - 4203682312	88	1	2,000,000	29/04/2020		1 BTU00	24,000,000						
4296023437	CLI_NM - 4205976252	88	1	1,666,600	01/04/2020		1 BLY05	19,999,200						
4296023437	CLI_NM - 4205976252	88	01	1,666,600	01/04/2020		1 BLY05						1,666,600	
4296023445	CLI_NM - 4203682312	88	01	2,000,000	29/04/2020		1 BTU00						2,000,000	
TOTAL								43,999,200					3,666,600	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204592	NPWP	:	-
Agent Name	:	AGT NM - 204592	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	42,000,000.00		
	Gross APE 15 Month	42,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204593	NPWP	:	-
Agent Name	:	AGT NM - 204593	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204594	NPWP	:	-
Agent Name	:	AGT NM - 204594	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	24,000,000.00		
	Gross APE 15 Month	24,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204595	NPWP	:	-
Agent Name	:	AGT NM - 204595	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	2,000,000.00		
	"Total Monthly Bonus Regular"			40,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	49,000,000.00		
	Gross APE 15 Month	49,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,290,000.00
15	Tax			-98,700.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,191,300.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295913398	CLI_NM - 4205846056	88	01	2,000,000	22/04/2020		1 BTU00						2,000,000	
TOTAL													2,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204596	NPWP	: -
Agent Name	: AGT NM - 204596	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204597	NPWP	: -
Agent Name	: AGT NM - 204597	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204598	NPWP	:	-
Agent Name	:	AGT NM - 204598	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			206,667.00
2	Position Allowance			
3	Internet Allowance			10,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			216,667.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			216,667.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204599	NPWP	: -
Agent Name	: AGT NM - 204599	Sex/ PKTP Type	: - / -
Level	: FSS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	25,000,000.00		
	% Bonus Rate	0.08		
	First Year Premium Collected	25,000,000.00		
	"Total Monthly Bonus Regular"			2,000,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	194,198,800.00		
	Gross APE 15 Month	194,198,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			6,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			6,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295915443	CLI_NM - 4205981838	88	12	25,000,000	23/04/2020		1 BTU00	25,000,000						
4295915443	CLI_NM - 4205981838	88	12	25,000,000	23/04/2020		1 BTU00						25,000,000	
TOTAL								25,000,000					25,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204600	NPWP	:	-
Agent Name	:	AGT NM - 204600	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			103,333.00
2	Position Allowance			
3	Internet Allowance			5,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR			
13	Other Income			
14	Gross Income			108,333.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			108,333.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204601	NPWP	:	-
Agent Name	:	AGT NM - 204601	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204602	NPWP	:	-
Agent Name	:	AGT NM - 204602	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295916854	CLI_NM - 4201491453	88	12	175,000,000	24/04/2020		1 BSTU0				17,500,000	150		
4295916854	CLI_NM - 4201491453	88	12	25,000,000	24/04/2020		1 BWA85				2,500,000	5		
TOTAL											20,000,000	155		

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204603	NPWP	:	-
Agent Name	:	AGT NM - 204603	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				1,500,000.00
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				4,750,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204604	NPWP	:	-
Agent Name	:	AGT NM - 204604	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	1.00			
	Production Credit	72,000,000.00			
	% Bonus Rate	0.11			
	First Year Premium Collected	72,000,000.00			
	"Total Monthly Bonus Regular"				7,920,000.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	72,000,000.00			
	Gross APE 15 Month	72,000,000.00			
	Persistency Rate		100.00		
	Bonus Rate		7.50		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				11,170,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				11,170,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00	24,000,000						
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
4295914537	CLI_NM - 4204253761	88	12	24,000,000	30/04/2020		1 BTU00						24,000,000	
TOTAL								72,000,000					72,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204605	NPWP	:	-
Agent Name	:	AGT NM - 204605	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204606	NPWP	:	-
Agent Name	:	AGT NM - 204606	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204607	NPWP	:	-
Agent Name	:	AGT NM - 204607	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204608	NPWP	:	-
Agent Name	:	AGT NM - 204608	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204609	NPWP	:	-
Agent Name	:	AGT NM - 204609	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204610	NPWP	:	-
Agent Name	:	AGT NM - 204610	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204611	NPWP	:	-
Agent Name	:	AGT NM - 204611	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204613	NPWP	:	-
Agent Name	:	AGT NM - 204613	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204614	NPWP	:	-
Agent Name	:	AGT NM - 204614	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204617	NPWP	:	-
Agent Name	:	AGT NM - 204617	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204618	NPWP	: -
Agent Name	: AGT NM - 204618	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204619	NPWP	:	-
Agent Name	:	AGT NM - 204619	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			6,000,000.00
2	Position Allowance			6,774,194.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	72,000,000.00		
	"Total Monthly Bonus Regular"			7,920,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	72,000,000.00		
	Gross APE 15 Month	72,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			20,844,194.00
15	Tax			-296,105.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			20,548,089.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296029749	CLI_NM - 4205981826	88	12	18,000,000	24/04/2020		1 BLY05	18,000,000						
4296029764	CLI_NM - 4205981827	88	12	18,000,000	24/04/2020		1 BLY05	18,000,000						
4296029772	CLI_NM - 4205981828	88	12	18,000,000	24/04/2020		1 BLY05	18,000,000						
4296029756	CLI_NM - 4205981824	88	12	18,000,000	27/04/2020		1 BLY05	18,000,000						
4296029749	CLI_NM - 4205981826	88	12	18,000,000	24/04/2020		1 BLY05						18,000,000	
4296029764	CLI_NM - 4205981827	88	12	18,000,000	24/04/2020		1 BLY05						18,000,000	
4296029772	CLI_NM - 4205981828	88	12	18,000,000	24/04/2020		1 BLY05						18,000,000	
4296029756	CLI_NM - 4205981824	88	12	18,000,000	27/04/2020		1 BLY05						18,000,000	
TOTAL								72,000,000					72,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204621	NPWP	:	-
Agent Name	:	AGT NM - 204621	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204622	NPWP	:	-
Agent Name	:	AGT NM - 204622	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	18,000,000.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	1,500,000.00		
	"Total Monthly Bonus Regular"			30,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	18,000,000.00		
	Gross APE 15 Month	18,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,280,000.00
15	Tax			-98,400.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,181,600.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296026653	CLI_NM - 4205980769	88	1	500,000	30/04/2020		1 BVA00	6,000,000						
4296026653	CLI_NM - 4205980769	88	1	500,000	30/04/2020		1 BVA00	6,000,000						
4296026653	CLI_NM - 4205980769	88	1	500,000	30/04/2020		1 BVA00	6,000,000						
4296026653	CLI_NM - 4205980769	88	01	500,000	30/04/2020		1 BVA00						500,000	
4296026653	CLI_NM - 4205980769	88	01	500,000	30/04/2020		1 BVA00						500,000	
4296026653	CLI_NM - 4205980769	88	01	500,000	30/04/2020		1 BVA00						500,000	
TOTAL								18,000,000					1,500,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204623	NPWP	: -
Agent Name	: AGT NM - 204623	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	120,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	120,000,000.00		
	"Total Monthly Bonus Regular"			13,200,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	120,000,000.00		
	Gross APE 15 Month	120,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			16,450,000.00
15	Tax			-37,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			16,412,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00	40,000,000						
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00	40,000,000						
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00	40,000,000						
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00						40,000,000	
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00						40,000,000	
4296024294	CLI_NM - 4205549627	88	12	40,000,000	30/04/2020		1 BTU00						40,000,000	
TOTAL								120,000,000					120,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204624	NPWP	:	-
Agent Name	:	AGT NM - 204624	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204625	NPWP	:	-
Agent Name	:	AGT NM - 204625	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				6,000,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				6,150,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				6,150,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204626	NPWP	:	-
Agent Name	:	AGT NM - 204626	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204627	NPWP	:	-
Agent Name	:	AGT NM - 204627	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	23,998,800.00		
	Gross APE 15 Month	23,998,800.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204628	NPWP	:	-
Agent Name	:	AGT NM - 204628	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204629	NPWP	:	-
Agent Name	:	AGT NM - 204629	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	110,848,051.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	110,848,051.00		
	"Total Monthly Bonus Regular"			12,193,286.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	110,848,051.00		
	Gross APE 15 Month	110,848,051.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			15,443,286.00
15	Tax			-12,332.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			15,430,954.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296025341	CLI_NM - 4204282391	88	12	18,000,000	14/04/2020		1 BLY05	18,000,000						
4295921276	CLI_NM - 4205640359	02	12	5,891	16/04/2020	15,761	BFI45	92,848,051						
4296025341	CLI_NM - 4204282391	88	12	18,000,000	14/04/2020		1 BLY05						18,000,000	
4295921276	CLI_NM - 4205640359	02	12	5,891	16/04/2020	15,761	BFI45						92,848,051	
TOTAL								110,848,051					110,848,051	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204630	NPWP	:	-
Agent Name	:	AGT NM - 204630	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				6,000,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				6,150,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				6,150,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204631	NPWP	:	-
Agent Name	:	AGT NM - 204631	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204641	NPWP	:	-
Agent Name	:	AGT NM - 204641	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204642	NPWP	:	-
Agent Name	:	AGT NM - 204642	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204643	NPWP	:	-
Agent Name	:	AGT NM - 204643	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204644	NPWP	:	-
Agent Name	:	AGT NM - 204644	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204645	NPWP	:	-
Agent Name	:	AGT NM - 204645	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204646	NPWP	: -
Agent Name	: AGT NM - 204646	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204647	NPWP	:	-
Agent Name	:	AGT NM - 204647	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			1,500,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,750,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,750,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204648	NPWP	:	-
Agent Name	:	AGT NM - 204648	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204649	NPWP	: -
Agent Name	: AGT NM - 204649	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	90,000,000.00		
	% Bonus Rate	0.11		
	First Year Premium Collected	90,000,000.00		
	"Total Monthly Bonus Regular"			9,900,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	90,000,000.00		
	Gross APE 15 Month	90,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			14,750,000.00
15	Tax			-442,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			14,307,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00	30,000,000						
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
4296030309	CLI_NM - 4202644449	88	12	30,000,000	30/04/2020		1 BTU00						30,000,000	
TOTAL								90,000,000					90,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204650	NPWP	:	-
Agent Name	:	AGT NM - 204650	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204651	NPWP	:	-
Agent Name	:	AGT NM - 204651	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204652	NPWP	:	-
Agent Name	:	AGT NM - 204652	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204653	NPWP	: -
Agent Name	: AGT NM - 204653	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204654	NPWP	:	-
Agent Name	:	AGT NM - 204654	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204655	NPWP	:	-
Agent Name	:	AGT NM - 204655	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204656	NPWP	:	-
Agent Name	:	AGT NM - 204656	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204658	NPWP	:	-
Agent Name	:	AGT NM - 204658	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	1.00		
	Production Credit	72,000,000.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	6,000,000.00		
	"Total Monthly Bonus Regular"			120,000.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	72,000,000.00		
	Gross APE 15 Month	72,000,000.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,370,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,370,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4296035894	CLI_NM - 4204754288	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4296035894	CLI_NM - 4204754288	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4296035894	CLI_NM - 4204754288	88	1	2,000,000	30/04/2020		1 BTU00	24,000,000						
4296035894	CLI_NM - 4204754288	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4296035894	CLI_NM - 4204754288	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
4296035894	CLI_NM - 4204754288	88	01	2,000,000	30/04/2020		1 BTU00						2,000,000	
TOTAL								72,000,000					6,000,000	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204659	NPWP	:	-
Agent Name	:	AGT NM - 204659	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204660	NPWP	:	-
Agent Name	:	AGT NM - 204660	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204661	NPWP	:	-
Agent Name	:	AGT NM - 204661	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance		4,700,000.00
2	Position Allowance		
3	Internet Allowance		150,000.00
4	Transport Allowance		
5	Activity Allowance		
6	Monthly Bonus Regular		
	MTD Target APE	1.00	
	Production Credit	203,996,400.00	
	% Bonus Rate	0.13	
	First Year Premium Collected	154,499,700.00	
	"Total Monthly Bonus Regular"		20,084,961.00
7	Monthly Bonus SPUL		
8	Monthly Bonus TOPUP		
9	Monthly Bonus TOPUP SPUL		

10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00

11	2nd Year Commission			
	Net APE 15 Month	203,996,400.00		
	Gross APE 15 Month	203,996,400.00		
	Persistency Rate		100.00	
	Bonus Rate		7.50	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00

12	THR		
13	Other Income		
14	Gross Income		24,934,961.00
15	Tax		-748,049.00
16	Addition and Deduction		
	Addition		
	Deduction		
	Commission Advance		
17	Medical Reimbursement		
18	Cash Payment		24,186,912.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55	50,000,000						
4296031588	CLI_NM - 4205983468	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55	50,000,000						
4296031588	CLI_NM - 4205983468	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55	50,000,000						
4296031588	CLI_NM - 4205983468	88	1	1,499,900	30/04/2020		1 BLY05	17,998,800						
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55						50,000,000	
4296031588	CLI_NM - 4205983468	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55						50,000,000	
4296031588	CLI_NM - 4205983468	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
4295924957	CLI_NM - 4202565475	88	12	50,000,000	30/04/2020		1 BFI55						50,000,000	
4296031588	CLI_NM - 4205983468	88	01	1,499,900	30/04/2020		1 BLY05						1,499,900	
TOTAL								203,996,400					154,499,700	

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204662	NPWP	:	-
Agent Name	:	AGT NM - 204662	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,250,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204663	NPWP	:	-
Agent Name	:	AGT NM - 204663	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204664	NPWP	:	-
Agent Name	:	AGT NM - 204664	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204665	NPWP	:	-
Agent Name	:	AGT NM - 204665	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204666	NPWP	:	-
Agent Name	:	AGT NM - 204666	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				3,100,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				3,250,000.00
15	Tax				-97,500.00
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204667	NPWP	: -
Agent Name	: AGT NM - 204667	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204668	NPWP	: -
Agent Name	: AGT NM - 204668	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204669	NPWP	:	-
Agent Name	:	AGT NM - 204669	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Commission Advance			
	Deduction			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204670	NPWP	:	-
Agent Name	:	AGT NM - 204670	Sex/ PKTP Type	:	- / -
Level	:	FSE	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			5,306,452.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			10,156,452.00
15	Tax			-28,911.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			10,127,541.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204671	NPWP	: -
Agent Name	: AGT NM - 204671	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			-145,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,704,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204673	NPWP	: -
Agent Name	: AGT NM - 204673	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	: 204674	NPWP	: -
Agent Name	: AGT NM - 204674	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			3,100,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			3,250,000.00
15	Tax			-97,500.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			3,152,500.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	: 204675	NPWP	: -
Agent Name	: AGT NM - 204675	Sex/ PKTP Type	: - / -
Level	: FS	Source Income	: -

A. Payment in Month

1	Monthly Basic Allowance			4,700,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			4,850,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			4,850,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204678	NPWP	:	-
Agent Name	:	AGT NM - 204678	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			1,860,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,010,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,010,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement
April 2020

Agent Code	:	204679	NPWP	:	-
Agent Name	:	AGT NM - 204679	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				1,860,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				2,010,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				2,010,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204681	NPWP	:	-
Agent Name	:	AGT NM - 204681	Sex/ PKTP Type	:	- / -
Level	:	FSS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			1,860,000.00
2	Position Allowance			900,000.00
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,910,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,910,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204682	NPWP	:	-
Agent Name	:	AGT NM - 204682	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			1,860,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,010,000.00
15	Tax			
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			2,010,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204683	NPWP	:	-
Agent Name	:	AGT NM - 204683	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance			1,860,000.00
2	Position Allowance			
3	Internet Allowance			150,000.00
4	Transport Allowance			
5	Activity Allowance			
6	Monthly Bonus Regular			
	MTD Target APE	0.00		
	Production Credit	0.00		
	% Bonus Rate	0.02		
	First Year Premium Collected	0.00		
	"Total Monthly Bonus Regular"			0.00
7	Monthly Bonus SPUL			
8	Monthly Bonus TOPUP			
9	Monthly Bonus TOPUP SPUL			
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>
	Drop Case	0.00	0.00	0.00
	Quaterly FYP Target	0.00	0.00	0.00
	Welcome Call	0.00	0.00	0.00
	KPI Score		0.00	
	Bonus Rate		0.00	
	Quarterly Premium Collected		0.00	
	Quarterly Bonus			0.00
	Total Quarterly Bonus			0.00
11	2nd Year Commission			
	Net APE 15 Month	0.00		
	Gross APE 15 Month	0.00		
	Persistency Rate		0.00	
	Bonus Rate		0.00	
	2nd Year Premium Collected		0.00	
	Total 2nd Year Commision			0.00
12	THR			
13	Other Income			
14	Gross Income			2,010,000.00
15	Tax			-60,300.00
16	Addition and Deduction			
	Addition			
	Deduction			
	Commission Advance			
17	Medical Reimbursement			
18	Cash Payment			1,949,700.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :

FS Earning Statement

April 2020

Agent Code	:	204685	NPWP	:	-
Agent Name	:	AGT NM - 204685	Sex/ PKTP Type	:	- / -
Level	:	FS	Source Income	:	-

A. Payment in Month

1	Monthly Basic Allowance				1,860,000.00
2	Position Allowance				
3	Internet Allowance				150,000.00
4	Transport Allowance				
5	Activity Allowance				
6	Monthly Bonus Regular				
	MTD Target APE	0.00			
	Production Credit	0.00			
	% Bonus Rate	0.02			
	First Year Premium Collected	0.00			
	"Total Monthly Bonus Regular"				0.00
7	Monthly Bonus SPUL				
8	Monthly Bonus TOPUP				
9	Monthly Bonus TOPUP SPUL				
10	Quarterly Bonus	<u>% Multiplier</u>	<u>Weight</u>	<u>Score</u>	
	Drop Case	0.00	0.00	0.00	
	Quaterly FYP Target	0.00	0.00	0.00	
	Welcome Call	0.00	0.00	0.00	
	KPI Score		0.00		
	Bonus Rate		0.00		
	Quarterly Premium Collected		0.00		
	Quarterly Bonus			0.00	
	Total Quarterly Bonus			0.00	
11	2nd Year Commission				
	Net APE 15 Month	0.00			
	Gross APE 15 Month	0.00			
	Persistency Rate		0.00		
	Bonus Rate		0.00		
	2nd Year Premium Collected		0.00		
	Total 2nd Year Commision			0.00	
12	THR				
13	Other Income				
14	Gross Income				2,010,000.00
15	Tax				
16	Addition and Deduction				
	Addition				
	Deduction				
	Commission Advance				
17	Medical Reimbursement				
18	Cash Payment				2,010,000.00

FS Earning Statement

April 2020

B. Monthly Personal Commision

Policy No	Insured Name	Pol Curr	Pay Code	Premium Pol Curr	Trxn Date	Exch Rate	Plan Code	Regular			SPUL		First Year	Second Year
								APE	Top Up	Comm Top Up	APE	Comm SPUL		
TOTAL														

C. Additon & Deduction

No.	Purpose	Remarks	Amount
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TOTAL :