Selecting the Best Forward Sortation Area (FSA) for a New Restaurant in Toronto

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1. Introduction

Normally site selection is a task that carried out by Geographic Information Systems (GIS) software after specifying several criteria. GIS is very efficient in carrying out, such as task if the needed spatial data and metadata are available. For this project, the use of specialized GIS package is not advisable because we need to apply the knowledge gained in the courses of data science taken during the previous months in solving a site selection problem. Normally starting a new business and opening a new restaurant involves investing time in studying the market and calculating the risk associated with the restaurant site selection. Utilizing the free tools in data science in analysing the freely available data either from the internet or from governmental sources is advantageous.

1.1 Description of City of Toronto:

Toronto is the provincial capital of Ontario and the most populous city in Canada, with a population of 2,731,571 in 2016. Toronto census metropolitan area (CMA) has a population of 5,928,040, making it Canada's most populous metropolitan area. Toronto is the fastest growing city in North America and is the anchor of an urban agglomeration, known as the Golden Horseshoe in Southern Ontario, located on the northwestern shore of Lake Ontario. Toronto is an international center of business, finance, arts, and culture, and is recognized as one of the most multicultural and cosmopolitan cities in the world. The total area of Toronto is 630.2 km² (https://en.wikipedia.org/wiki/Toronto). Figure 1 shows the city's location and its boundaries. The diverse population of Toronto reflects its current and historical role as an important destination for immigrants to Canada, where above 50 percent of residents belong to a visible minority population group, and over 200 distinct ethnic origins are represented among its inhabitants. While the majority of Toronto residents speak English as their primary language, over 160 languages are spoken in the city. So, we can easily say that Toronto is a global city. In 2016, the three most commonly reported ethnic origins overall were Chinese (332,830 or 12.5%), English (331,890 or 12.3%) and Canadian (323,175 or 12.0%), (https://en.wikipedia.org/wiki/Toronto).



Figure 1. City of Toronto location and boundaries

2.2 Identifying the problem

First, not all of the needed data for this project are readily available, so I had to obtain the raw data and work on cleaning the data and converting the data to the format that I could use in this project. After cleaning and preparing the data Folium could be used in creating a choropleth map that can help us in finding a suitable Forward Sortation Area (FSA) for the new restaurant. The major task in this project was to select the best FSA for a new Chines restaurant based on two criterions, which will be outlined in the coming section.

2.3. Identifying the site selection criteria

There are several factors that we could consider in carrying out an exercise similar to this project, but again selecting the approach and identifying the factors that will be considered in the selection criteria depends on the spatial data availability. What I found in this project that spatial data is not freely available for Toronto and utilizing some of the open data involved working on converting the format to the needed format for Folium using a GIS package as will be shown later. In this project, I selected two criteria to be considered for the selected FSA of the new Chines restaurant first one is to have at least 10% of the residents either Chines immigrants or from a Chines decedents, this was considered by assuming that they will favour the Chines cousin. The second criterion considered was the neighbourhood should have the highest population density in Toronto. This criterion was made to make sure that we will have enough potential customers from the same area.

2. Data acquisition and cleaning

I utilized the data from two sources for this project. The first source was the data coming from Wikipedia, where I used BeautifulSoup 4 library to scrape the information from the following site (https://en.wikipedia.org/wiki/List_of_postal_codes_of_Canada: M).

The scraped information related to Toronto's neighbourhoods', boroughs, and postal codes. Figure 2 shows an image of the site with the available data.



Figure 2. The Wikipedia website for Toronto's districts, neighbourhoods and postal codes

During the process of cleaning the data scraped from Wikipedia website, any cell has a borough but a not assigned neighbourhood, and then the neighbourhood will be the same as the borough. I used the Geopy library to get the Latitude and Longitude values of Toronto. I used folium library to build a map for Toronto with the neighbourhoods superimposed on top of the map. Folium library builds on the data wrangling strengths of the Python ecosystem and the mapping strengths of the leaflet.js library. Figure three shows the neighbourhoods superimposed on top of Toronto's map.



Figure 3. Toronto's neighbourhoods superimposed on top of the map

Methodology

Foursquare APIs were used to explore the neighbourhoods and to segment them based on the top ten venues. Foursquare is a social location service that allows users to explore the world around them. The venues were counted for each Borough as shown in figure 4.

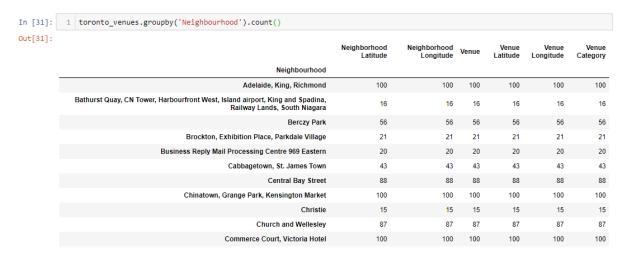


Figure 4. The venues counted for each Borough

Then the top five most common venues in each neighbourhood were found. k-means cluster was run to cluster the neighbourhood into 10 clusters as shown in figure 5.



Figure 5. k-means cluster for the venues

Figure 6 shows the visualization of the resulting clusters for Toronto.



Figure 6. k-means cluster visualization of the resulting Toronto's clusters

Demographic data analysis

Also, I scraped Toronto's demographic information from the following page utilizing BeautifulSoup: (https://en.wikipedia.org/wiki/Demographics of Toronto neighbourhoods).

Figure 7 shows a snapshot of the site and its content.

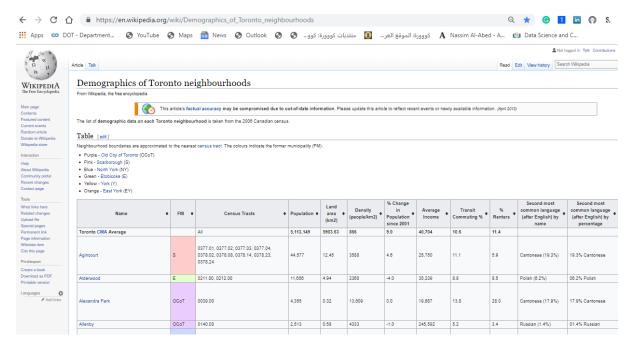


Figure 7. The Wikipedia website for Toronto's demographic information

The demographic data for Toronto was scrapped from the Wikipedia site. There was no missing data points in the cells. All of the data types were object types as shown in figure 8, so we needed to convert some types to either float or integer types for further analysis of the data.

```
Data columns (total 13 columns):
                                                            175 non-null object
Name
                                                            175 non-null object
Census Tracts
                                                            175 non-null object
Population
                                                            175 non-null object
Land area (km2)
                                                            175 non-null object
Density (people/km2)
                                                            175 non-null object
% Change in Population since 2001
                                                            175 non-null object
Average Income
                                                            175 non-null object
Transit Commuting %
                                                            175 non-null object
% Renters
                                                            175 non-null object
Second most common language (after English) by name
                                                            175 non-null object
Second most common language (after English) by percentage
                                                            175 non-null object
                                                            175 non-null object
dtypes: object(13)
```

Figure 8. Raw Demographic data types

Some data columns in the data frame have commas in their cells. The commas will create issues for us when we convert the type from object to either float or integer. Therefore, we need to remove the commas and convert the data type. Figure 9 shows the data after the data type after conversion.

Name	object
FM	object
Census Tracts	object
Population	int32
Land area (km2)	object
Density (people/km2)	float64
% Change in Population since 2001	object
Average Income	float64
Transit Commuting %	object
% Renters	object
Second most common language (after English) by name	object
Мар	object
Percentage	float64
Language	object

Figure 9. Demographic data type after conversion

Some of the unnecessary data was dropped from the data frame and the Demographic data was appended with the coordinates as shown in figure 10.

		Borough	Latitude	Longitude	Cluster Labels	Population	Density (people/km2)	Average Income	Transit Commuting %	Percentage	Language
	Neighbourhood										
Ī	The Beaches	East Toronto	43.676357	-79.293031	7	20416	5719.0	67536.0	13.8	0.7	Cantonese
	Lawrence Park	Central Toronto	43.728020	-79.388790	7	6653	1828.0	214110.0	8.3	0.8	French
	Davisville	Central Toronto	43.704324	-79.388790	0	23727	7556.0	55735.0	26.0	1.5	Persian
	Rosedale	Downtown Toronto	43.679563	-79.377529	7	7672	2821.0	213941.0	11.3	1.0	Unspecified Chinese
	Church and Wellesley	Downtown Toronto	43.665860	-79.383160	6	13397	24358.0	37653.0	25.1	1.8	Spanish
	St. James Town	Downtown Toronto	43.651494	-79.375418	0	14666	63765.0	22341.0	27.4	8.1	Filipino

Figure 10. Demographic data appended to the coordinates

Then I used the Foursquare APIs to explore Toronto's venues especially the restaurants to decide on the best location for a Chinese cousin restaurant based on selecting the neighbourhood with at least 10% of the residents to be of Chinese origin and with the highest population density. Figure 11 shows the Foursquare website on www.foursquare.com.

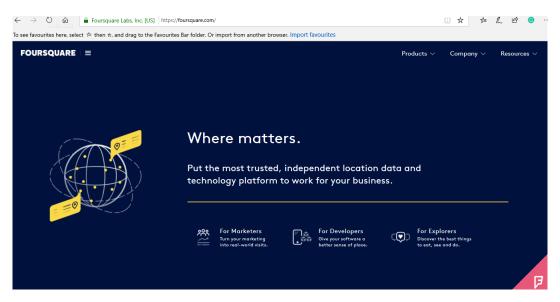


Figure 11. The Foursquare homepage

Utilizing the Foursquare website, we can see that we have around 30 Chinese restaurants in the region. Figure 12 shows the locations of the restaurants in the selected FSA (Forward Sortation Area) of North York.

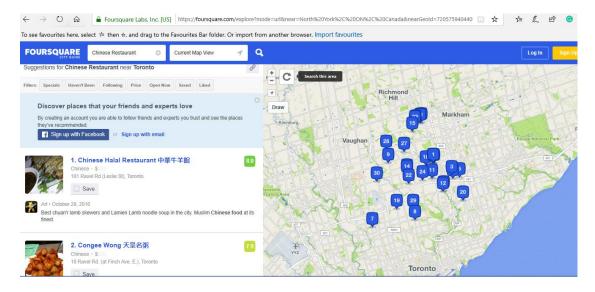


Figure 12. The Foursquare.com homepage displaying the Chinese restaurants

In this project, I selected only the FSA with the highest population density utilizing Folium mapping capability. Choosing the exact location inside the FSA requires more analysis that can be done either by ArcGIS or QGIS software which has full spatial analysis capabilities, which are outside the scope of this project.

In order to create the choropleth map of Toronto's population density I had to use Folium capabilities utilizing the demographic data. The demographic data was downloaded from the StatsCan website: (https://www12.statcan.gc.ca/census-recensement/2011/geo/bound-limit/bound-limit-2016-eng.cfm) based on the FSA (Forward Sortation Area—the first three digits of the Canadian Postal Code). A forward sortation area (FSA) is a way to designate a geographical unit based on the first three characters in a Canadian postal code. All postal codes that start with the same three characters—for example, K1A—are together considered an FSA. The use of Folium for creating a choropleth map requires a GeoJSON file for Toronto as an input. This file is not readily available online, or from other sources, so I had to create this file utilizing QGIS, which is free GIS software. I had to download QGIS and have it installed before I can start this process. Figure 13 shows the QGIS software.

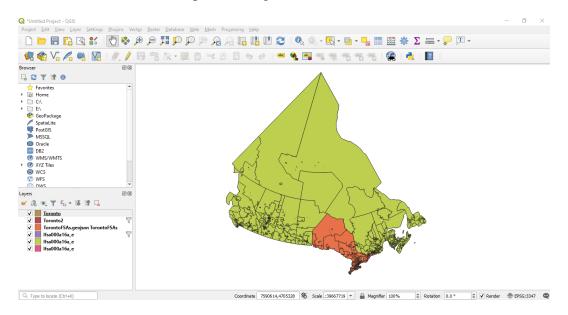


Figure 13. QGIS Software used to open and create a GeoJSON file for Toronto

To download the data from StatsCan website, we need to select the format as ArcGIS shapefile format as shown in figure 14 and to choose the data type as forward sortation area (FSA) as shown in figure 15.

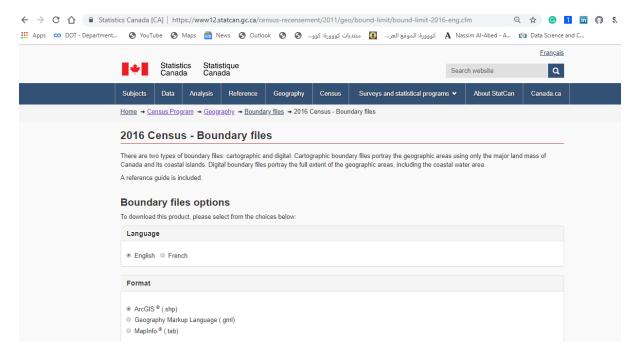


Figure 14. Downloading the 2016 census data

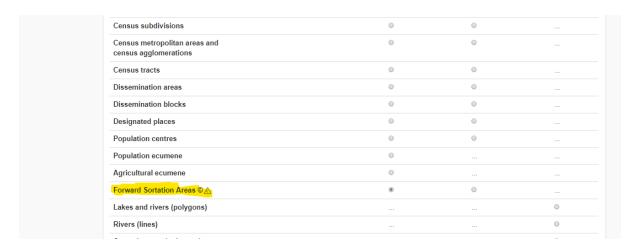


Figure 15. Selecting the boundary file as a forward sortation area (FSA)

The downloaded boundary file will be as a zip file that contains several files, and one of them is the ArcGIS shapefile. ArcGIS software does not support the conversion of the shapefile to Geojson format, but QGIS software can convert the shapefile to Geojson format. In QGIS, I added the ArcGIS shapefile using the add layer option, and then add as vector layer as shown in figure 16.

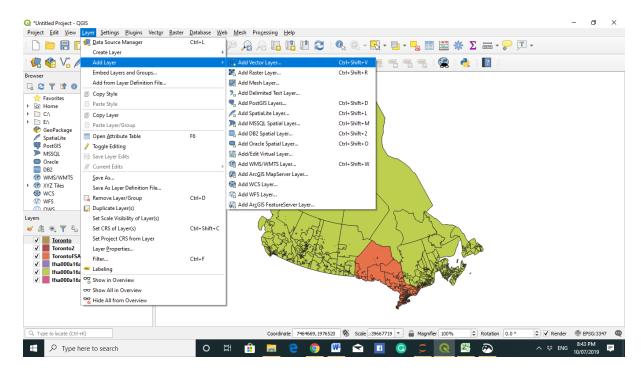


Figure 16. Adding the shapefile to QGIS as a vector layer

Then we need to specify the shapefile name and the directory where it was saved as shown in Figure 17, and then we click add. The file is vast and covers the whole of Canada, so we need to filter only Ontario province and then Toronto city. The size reduction will be done utilizing the Filter option in QGIS as shown in Figure 18.

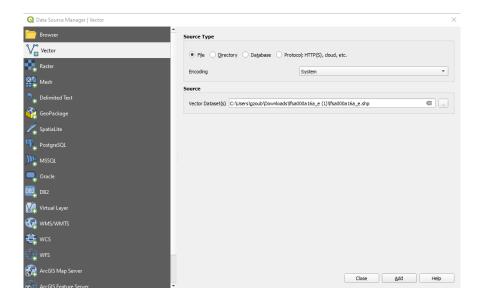


Figure 17. Specifying the shapefile name and its location in QGIS

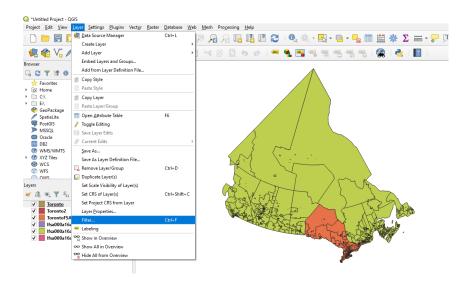


Figure 18. Using the Filter option in QGIS to select Ontario and then Toronto

As shown in Figure 19, we filtered based on province name Ontario, and based on CFSAUID of Toronto.

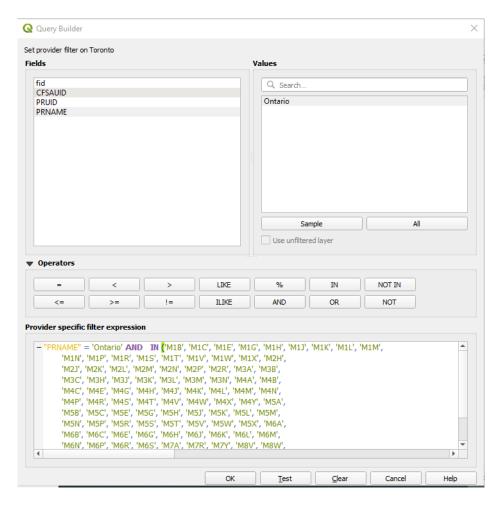


Figure 19. Filtering the data of Toronto city in QGIS

To filter Toronto city data, I had to write a python code to find the unique postal codes of Toronto, as shown in figure 20.

```
In [132]:
             1 TorontoPostalCodes['Postcode']
                postcode = TorontoPostalCodes.filter(['Postcode'], axis=1)
                #print(postcode.to string(index=False))
                postcode.Postcode.unique()
                                                                                   'M1M',
                                                           'M1J',
                                                                  'M1K',
Out[132]: array(['M1B', 'M1C', 'M1E', 'M1G', 'M1H',
                                                                           'M1L'.
                           'M1P',
                    'M1N',
                                   'M1R',
                                           'M1S',
                                                   'M1T',
                                                           'M1V',
                                                                   'M1W',
                                                                                   'M2H',
                                                                           'M1X'
                           'M2K',
                                   'M2L',
                    'M2J',
                                                   'M2N'
                                           'M2M'
                                                           'M2P
                                                                   'M2R'
                                                                           'мза'
                                                                                   'M3B'
                           'мзн',
                                           'МЗК',
                                   'M3J',
                                                                   'M3N',
                    'M3C',
                                                   'M3L'
                                                           'M3M',
                                                                           'M4A'
                                                                                   'M4B'
                    'M4C',
                            'M4E
                                   'M4G'
                                           'M4H'
                                                   'M4J'
                                                           'M4K
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                                                                           'M4M'
                                                                                   M4N
                    'M4P'.
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                                   'M4S'
                                           'M4T'
                                                   'M4V'
                                                           'M4W'
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                    'M5B',
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                                                                           'M5X'
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                                           'M6G',
                                                           'M6J',
                    'M6B',
                                                   'M6H'
                                                                           'M6L'
                                                                                   'M6M'
                                   'M6R',
                                           'M6S',
                                                                   'M7Y',
                    'M6N',
                            'M6P'
                                                   'M7A'
                                                           'M7R
                                                                           'M8V'
                                                                                   'M8W
                           'M8Y',
                                   'M8Z',
                                                   'M9B',
                                           'M9A',
                                                          'M9C',
                                                                  'M9L',
                            'M9R',
                                   'M9V',
                                           'M9W'], dtype=object)
```

Figure 20. Finding the exclusive postal codes for Toronto

After clicking on OK in QGIS Query builder, the data for Toronto will be selected as shown in figure 21.

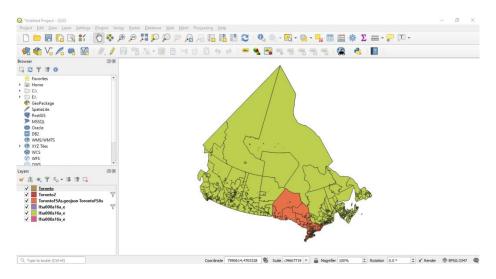


Figure 21. Saving the filtered layer in QGIS

Then after filtering the data, I selected save as option in QGIS as shown in figure 22. Then we need to specify in the save vector layer as the format that we need to save the layer into and the folder where to save it, and we need to select EPSG:4326 – WGS 84 which specify that the data will be in geographic projection as shown in figure 23.

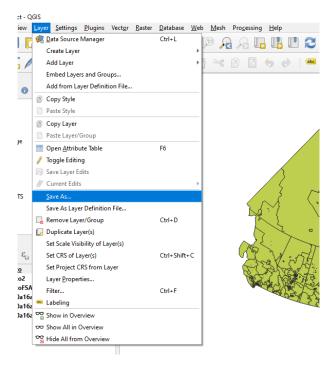


Figure 22. Saving the filtered layer in QGIS

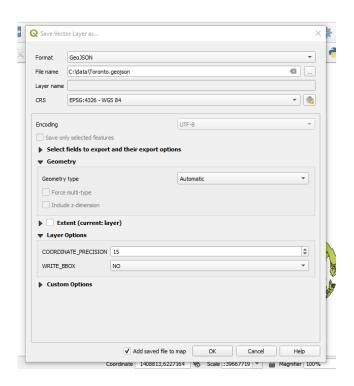


Figure 23. Selecting the Geojson file format in QGIS

Results

Then using Folium and specifying the Geojson file as shown in the code in figure 24, the choropleth map of Toronto's population density drawn in the chart.



Figure 24. Drawing the population density for Toronto

The demographic data analysis of Toronto showed that the Chines language was spoken by more than 10% in North York. Using the spatial analysis utilizing folium showed that North York had the highest population density in Toronto as shown in figure 24, even though there are around 30 Chinese restaurants in the area, North York fulfilled the conditions set at the start of the analysis so the new restaurant shall be located there.

Discussion and Conclusion

The demographic data analysis of Toronto showed that the Chines language was spoken by more than 10% in North York. Spatial analysis utilizing folium library showed that North York had the highest population density in Toronto, even though there are around 30 Chinese restaurants in the area, North York fulfilled the conditions set at the start of the analysis. This project showed that data science could be used to conduct spatial data analysis utilizing Python and folium library. Utilizing QGIS software was necessary because I could not find any available Geojson file for Toronto. Geojson files are necessary in order to create choropleth maps. North York satisfied the selected site selection criteria set at the start of the project for the new restaurant. The utilization of Foursquare API was necessary in order to find Toronto's venues. Selecting the exact location of the new restaurant inside the Forward Sortation Area (FSA) was outside the scope of this project.