### Selecting a new Gym location in North York, On

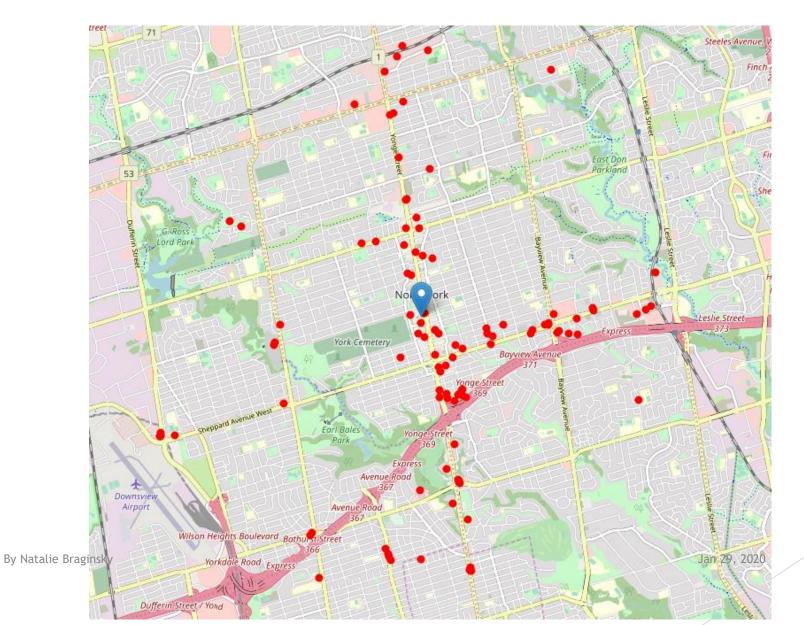
### Researching Area for a new business location

- Investing in a new business is usually a high risk venture which requires a lot of research
- One of the important research aspects is new business location selection.
  - Stakeholders need to ensure that the market is not saturated in the area
  - Stakeholders need to verify that demographic and other relevant conditions are favourable for the proposed new business or venue

#### Data acquisition and cleaning

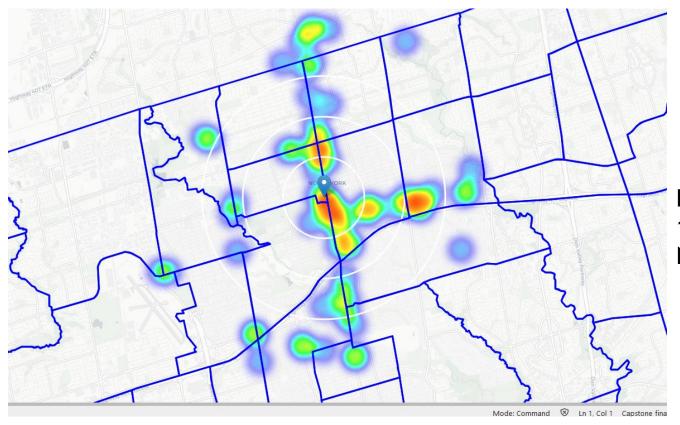
- Toronto boroughs boundaries geojson definition: <a href="https://open.toronto.ca/dataset/neighbourhoods/">https://open.toronto.ca/dataset/neighbourhoods/</a>.
- Number of Gym / Fitness clubs location: via foursquare APIs: https://developer.foursquare.com.
  - In total 106 venues were found in the North York
  - Average number of gyms in North York Neigbourhoods: 0.417
- Coordinate of North York center will be obtained using Python geocoding.
- Addresses of the found candidate locations will be obtained using Python reverse geocoding.

### Gym locations in the North York



Each red dot is an existing gym location

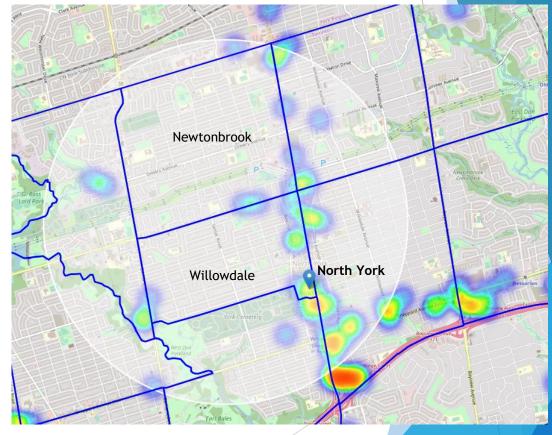
### Fitness venues density in North York -Heat Map



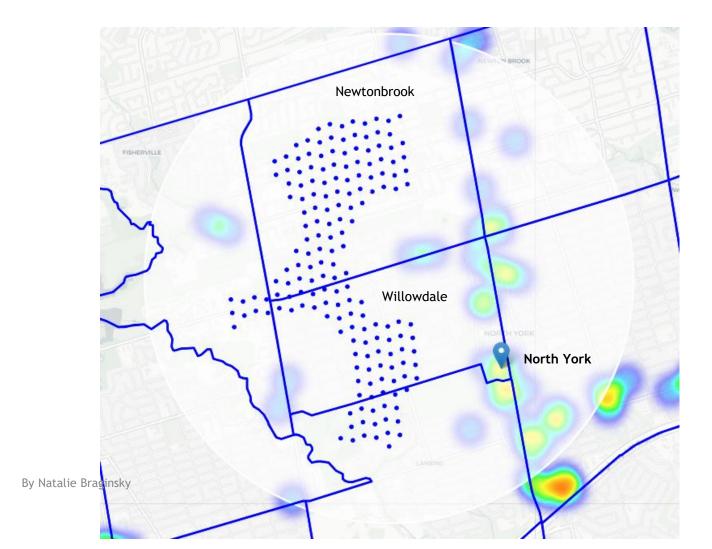
Each white circle marks 1000m distance from the North York City center

# Fitness venues - focus on Newtonbrook and Willowdale neighbourhoods

- Areas of low Fitness Clubs density closest to city center can be found west from Mel Lastman Square (North York city centre)
- Moving the center of the area of interest and reduce it's size to have a radius of 2.5km. This places location candidates mostly in boroughs Newtonbrook and Willodale.



## Fitness venues candidates in Newtonbrook and Willowdale neighbourhoods



Selecting candidate locations with no more than one gym in radius of 1000 meters

Jan 29, 2020 7

Each blue dot is a candidate location

Fitness venues candidates in Newtonbrook and Willowdale neighbourhoods - heatmap



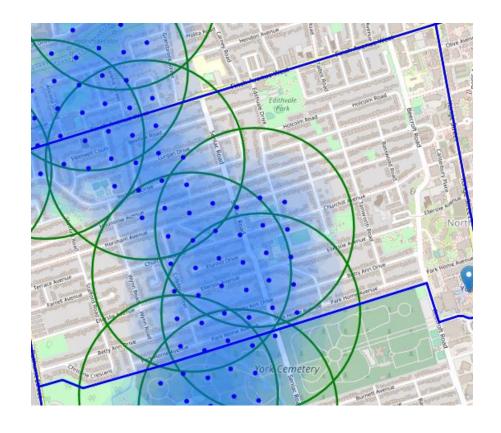
# Clustering candidates to narrow down suggestion pull

Addresses of those cluster centers will be a good starting point for exploring the neighborhoods to find the best possible location based on neighborhood specifics.





## Clusters - Newtonbrook neighbourhood



### Clusters - Willowdale neighbourhood

#### The result of the research

Addresses of centers of areas recommended for further analysis

124 Red Robinway, M2R 1N6 Toronto

21 Dallas Road, M2R 2N1 Toronto

42 Elynhill Drive, M2R 1P6 Toronto

55 Caines Avenue, M2R 2N1 Toronto

62 Lurgan Drive, M2R 1K1 Toronto

208 Goulding Avenue, M2R 2R1 Toronto

407 Patricia Avenue, M2R 2N1 Toronto

46 Devondale Avenue, M2R 1K1 Toronto

205 Betty Ann Drive, M2R 1P6 Toronto

286 Finch Avenue West, M2R 1K1 Toronto

188 Churchill Avenue, M2N 1Z5 Toronto

31 Manadon Drive, M2M 1E3 Toronto

133 Goulding Avenue, M2R 2R1 Toronto By Natalie Braginsky

=> 3.8km from the Mel Lastman Square

=> 3.3km from the Mel Lastman Square

=> 2.0km from the Mel Lastman Square

=> 3.5km from the Mel Lastman Square

=> 2.5km from the Mel Lastman Square

=> 4.2km from the Mel Lastman Square

=> 4.1km from the Mel Lastman Square

=> 3.2km from the Mel Lastman Square

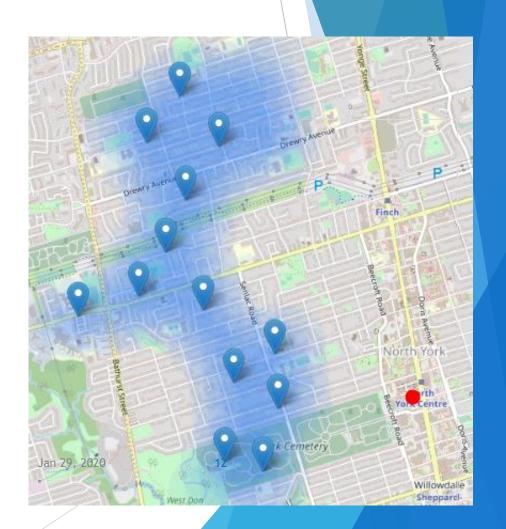
=> 1.5km from the Mel Lastman Square

=> 3.3km from the Mel Lastman Square

=> 1.6km from the Mel Lastman Square

=> 3.3km from the Mel Lastman Square

=> 4.0km from the Mel Lastman Square



#### Conclusion and future directions

- Built a useful model to find location candidate for a new gym in North York, Toronto, ON.
- ▶ This is only a start and final decision on optimal fitness club location will be made by stakeholders based on specific characteristics of neighborhoods and locations in every recommended zone, taking into consideration additional factors like attractiveness of each location (proximity to park), proximity to major roads, real estate availability, prices, social and economic dynamics of every neighborhood etc.
- This model can be used to find location for venues in other simple groups (that is those without venue subgroups or top group venues)