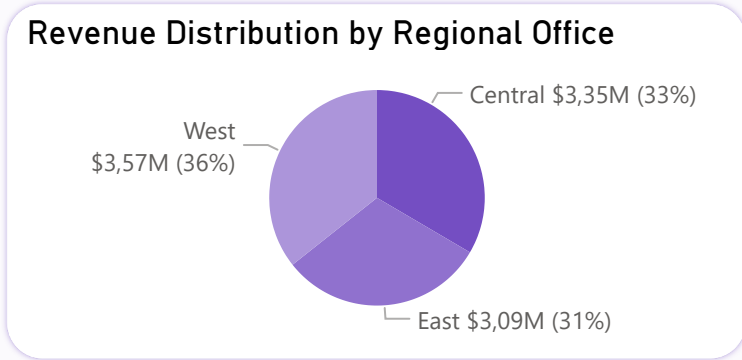
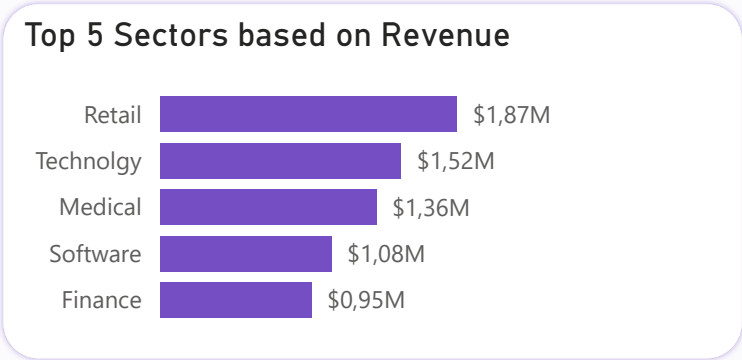
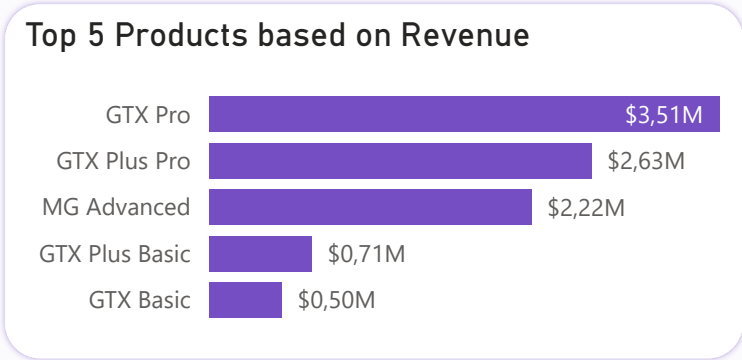
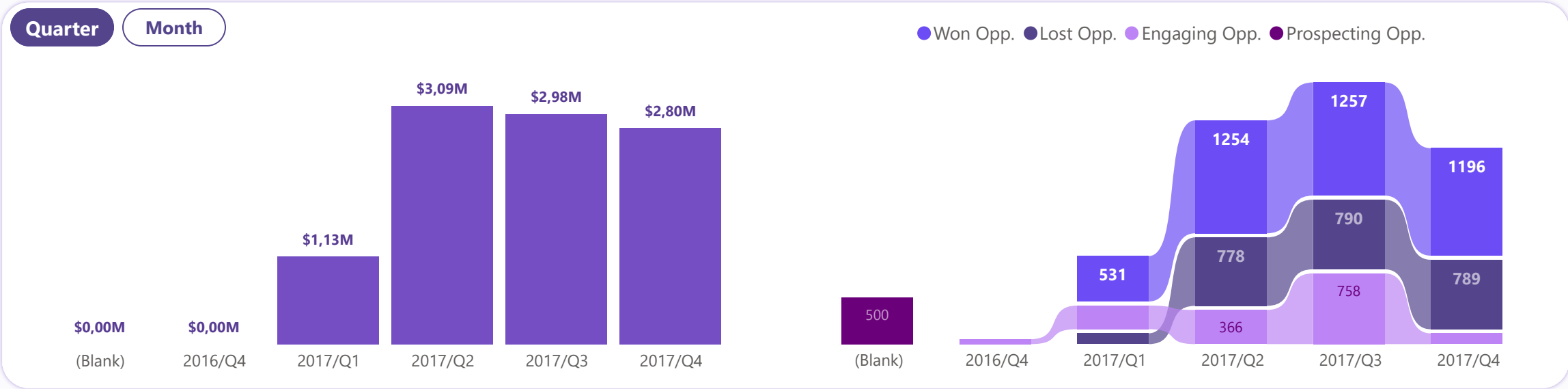
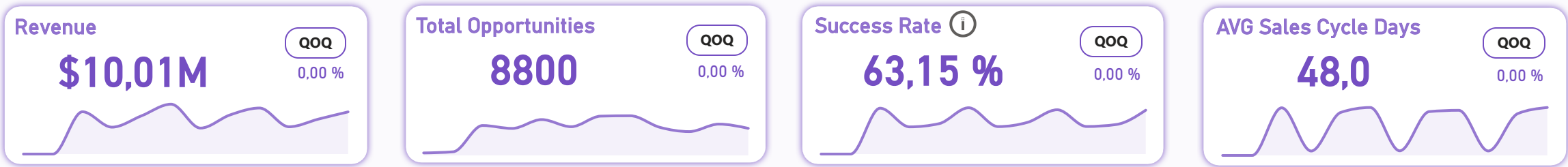


SALES PIPELINE ANALYSIS | Overview

2017/Q12017/Q22017/Q32017/Q4



SALES PIPELINE ANALYSIS | Products

Top Selling Product

GTX Pro

\$3.510.578,00

Top Winning Product

GTX Basic

915

Highest Success Rate

MG Special

64,84 %

Fastest Sales Cycle

GTX Pro

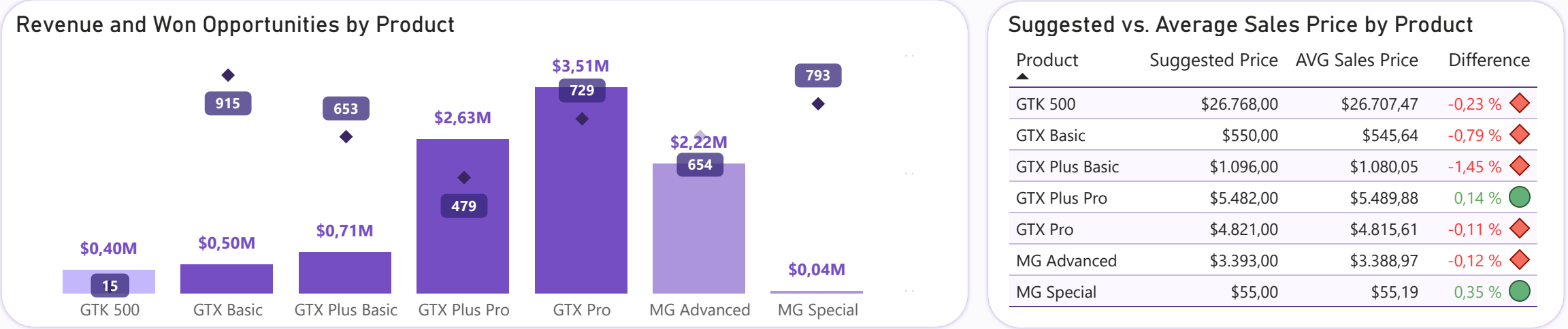
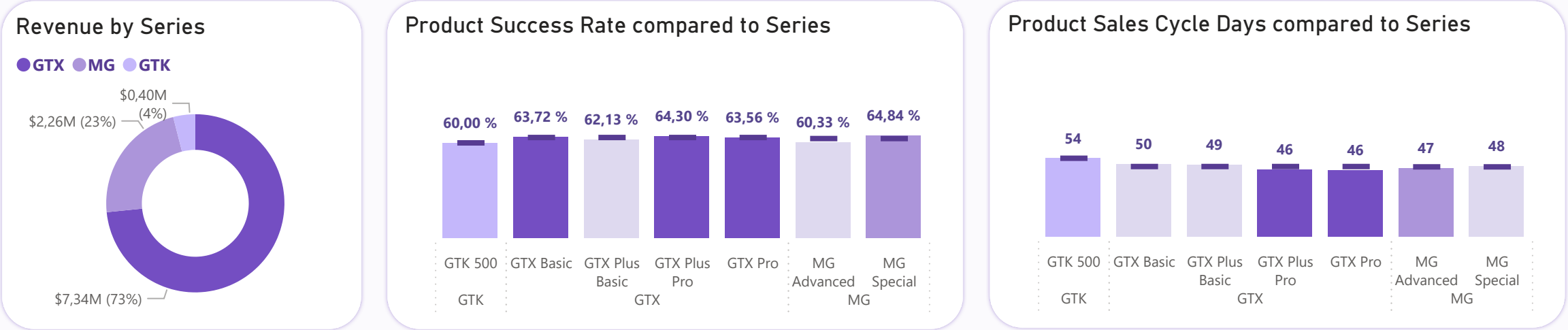
45,7

Series

GTK

GTX

MG



SALES PIPELINE ANALYSIS | Market Reach

2017/Q1

2017/Q2

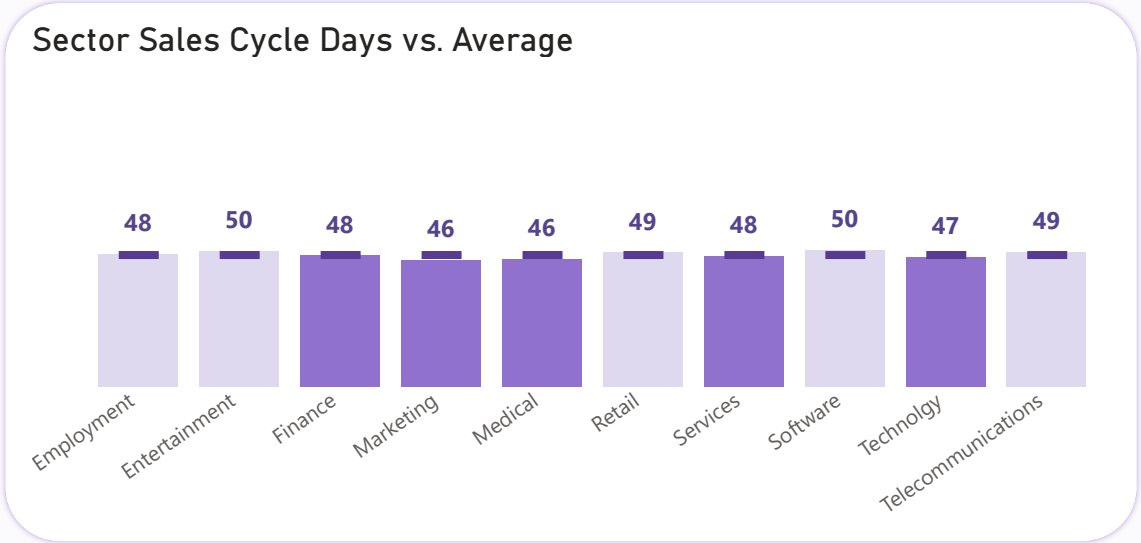
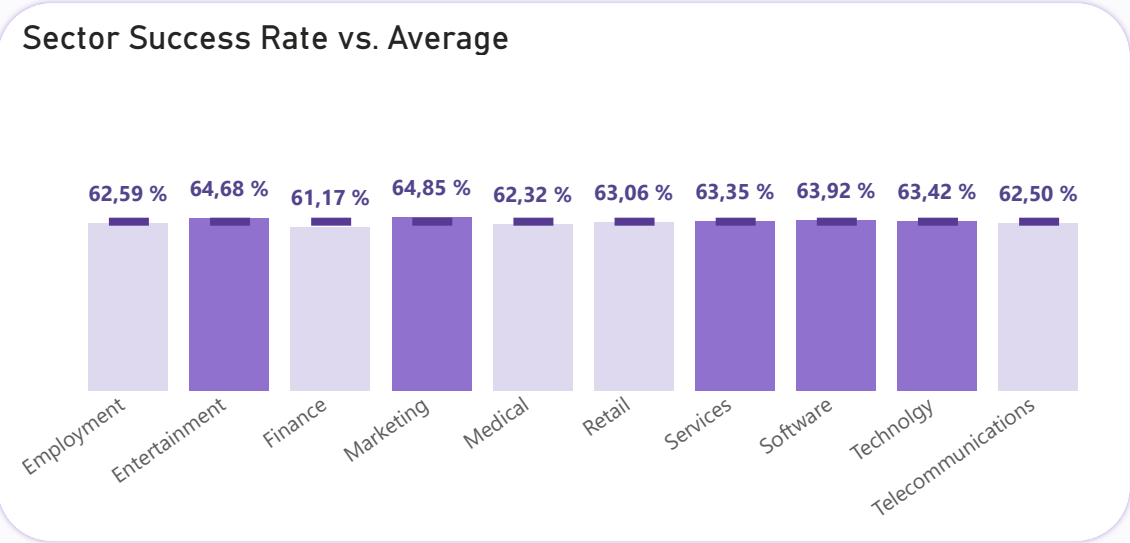
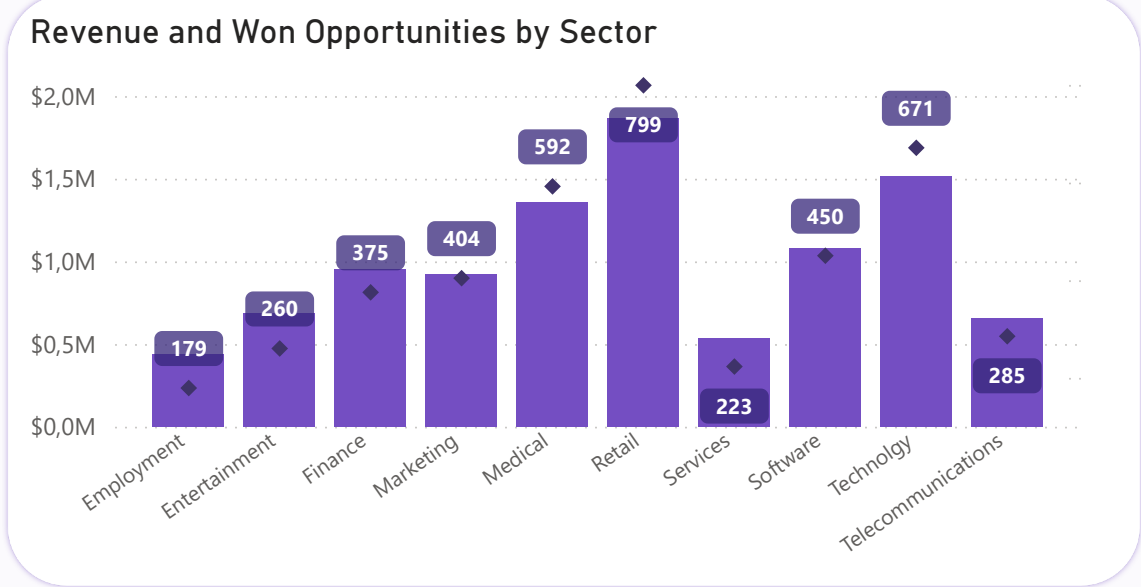
2017/Q3

2017/Q4

Apply Filters to View Account Details

Filters 

85 Accounts	10 Sectors	15 Countries
Top 3 Accounts	Top 3 Sectors	Top 3 Countries
Kan-code \$341.455,00	Retail \$1.867.528,00	United States \$8.426.955,00
Konex \$269.245,00	Technolgy \$1.515.487,00	Korea \$194.957,00
Conдах \$206.410,00	Medical \$1.359.595,00	Jordan \$163.339,00



SALES PIPELINE ANALYSIS | Sales Teams Performance

Top Sales Managers

Melvin Marxen
\$2.251.930,00

Summer Sewald
\$1.964.750,00

Rocco Neubert
\$1.960.545,00

Top Performing Sales Agents based on Sales

Sales Agent	Sales	Won Deals	Share of Total Revenue
Darcel Schlecht	\$1.153.214	349	11,53 %
Vicki Laflamme	\$478.396	221	4,78 %
Kary Hendrixson	\$454.298	209	4,54 %
Cassey Cress	\$450.489	163	4,50 %
Donn Cantrell	\$445.860	158	4,46 %

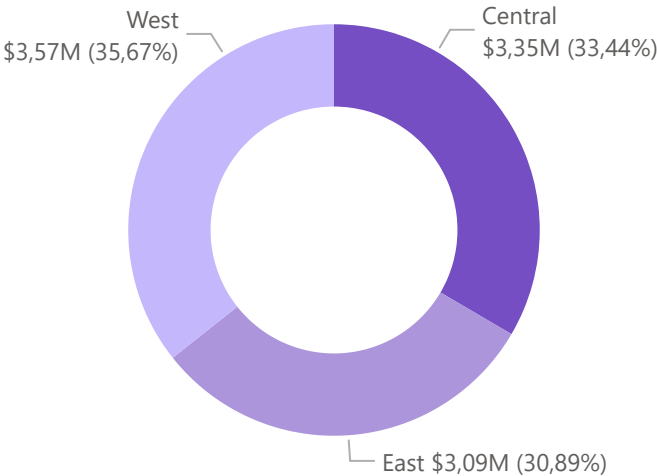
Lowest Performing Sales Agents based on Sales

Sales Agent	Sales	Won Deals	Share of Total Revenue
Violet Mcllelland	\$123.431	122	1,23 %
Wilburn Farren	\$157.640	55	1,58 %
Niesha Huffines	\$176.961	105	1,77 %
Versie Hillebrand	\$187.693	176	1,88 %
Lajuana Vencill	\$194.632	127	1,95 %

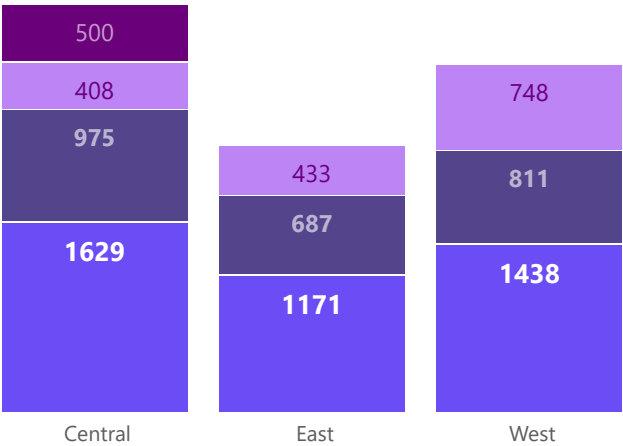
Regional Office

Office Manager

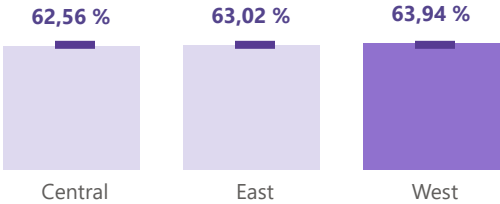
Sales Agents



● Won Opp. ● Lost Opp. ● Engaging Opp. ● Prospecting Opp.



Success Rate vs. Average



Sales Cycle Days vs. Average

