# House Price Regression Modelling Project

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#### Summary

The purpose of this regression model is to predict the house prices in King County by analysing the King County House Sales dataset.

The regression model will provide recommendations on what features investors should look for when purchasing homes in order to make a profit when selling.

#### **Outline**

- Business Problem
- Cleaning the Data
- Exploratory Data Analysis
- Models
- Conclusions

#### **Business Problem**

How can we predict the house price sales in King County?

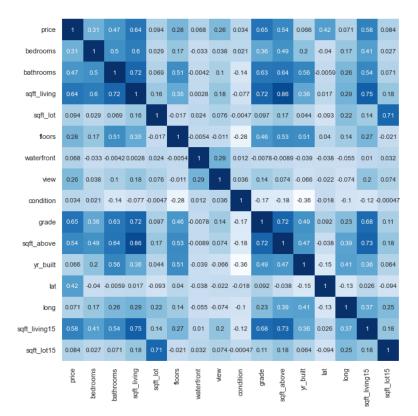
In order to solve this problem, I intended to answer the below questions:

- 1. Does location impact sale price?
- 2. Does the size of the house impact sale price?
- 3. Does quality of the house impact sale price?

## Cleaning the Data

- Dropped unnecessary data
- Replaced or removed null values
- Narrowed data to only included houses with <6 bedrooms</li>
- Using the empirical formula I removed outliers
- Addressed multicollinearity
- Split data set between continuous and categorical data
- Binned Grade into Low, Average and High

- Key Features include:
  - Bathrooms
  - Square Foot living space
  - Grade
  - Latitude
  - Square Foot Above
  - Square Foot Living 15 (neighbors)
- Notes:
  - Zip code excluded as data-type is a string
  - Latitude correlates with price more than Longitude

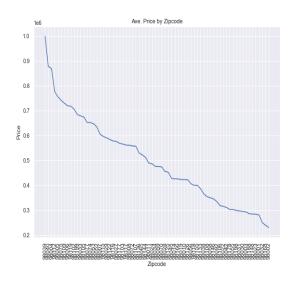


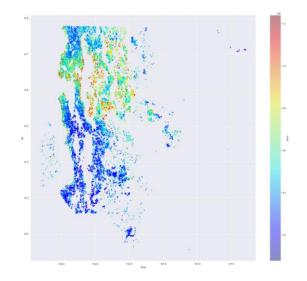
- 0.2

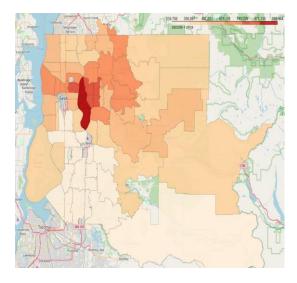
- 0.0

- -0.2

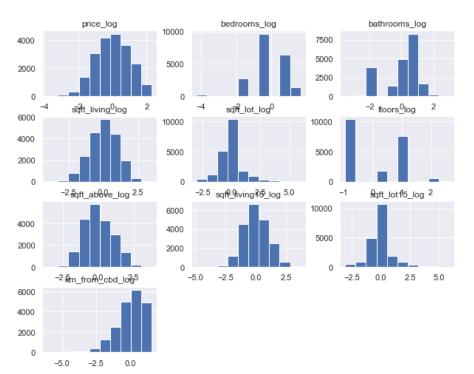
- Created price vs zip code graph to explore price distribution across zip codes and then plotted to a heatmap.
- Using these visualization I created a new variable Distance from CBD



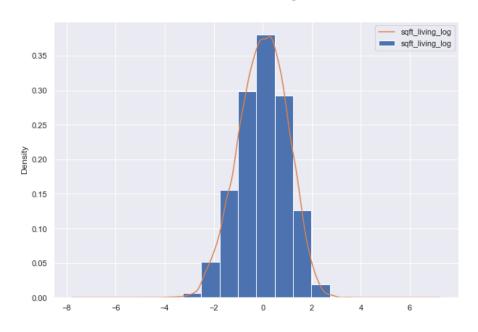


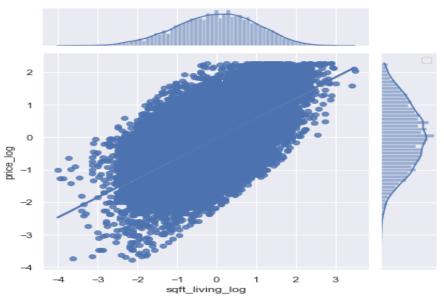


- Used mean normalization to standardise the data
- Sqft living, sqft lot, sqft above, sqft living 15, sqft lot 15 appear good
- Km from CBD is negatively skewed



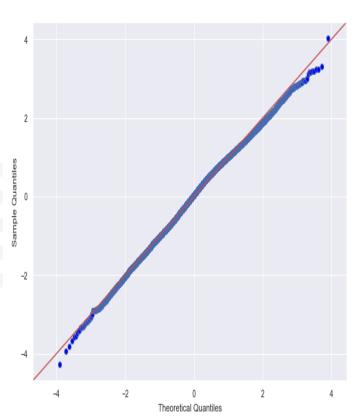
Used KDE plot and joint plot to explore data





## Model 1

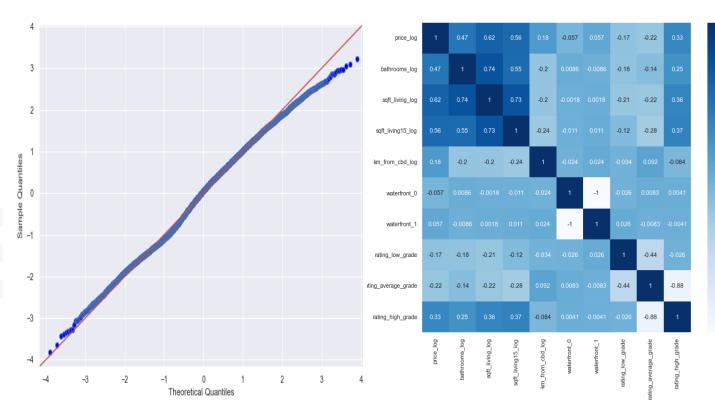
| OLS Regression Res | ults  |           |       |         |         |         |          |        |
|--------------------|-------|-----------|-------|---------|---------|---------|----------|--------|
| Dep. Variable:     |       | price_    | log   |         | R-squ   | ared:   | 0.52     | 27     |
| Model:             |       | Ċ         | LS    | Adj.    | R-squ   | ared:   | 0.52     | 27     |
| Method:            | Le    | east Squa | res   |         | F-sta   | tistic: | 324      | 4.     |
| Date:              | Fri,  | 03 Jun 2  | 022   | Prob (  | F-stat  | istic): | 0.0      | )0     |
| Time:              |       | 10:23     | :16   | Log-    | Likelil | hood:   | -2132    | 2.     |
| No. Observations:  |       | 20-       | 407   |         |         | AIC:    | 4.266e+0 | )4     |
| Df Residuals:      |       | 20        | 399   |         |         | BIC:    | 4.272e+0 | )4     |
| Df Model:          |       |           | 7     |         |         |         |          |        |
| Covariance Type:   |       | nonrob    | ust   |         |         |         |          |        |
|                    |       | coef      | std   | err     | t       | P> t    | [0.025   | 0.975] |
| Interc             | ept   | 0.0273    | 0.0   | 12      | 2.268   | 0.023   | 0.004    | 0.051  |
| bathrooms_         | log   | 0.0632    | 0.0   | 07      | 8.810   | 0.000   | 0.049    | 0.077  |
| sqft_living_       | log   | 0.3877    | 0.0   | 09 4    | 3.476   | 0.000   | 0.370    | 0.405  |
| sqft_living15_     | log   | 0.2796    | 0.0   | 07 3    | 8.529   | 0.000   | 0.265    | 0.294  |
| km_from_cbd_       | log   | 0.3396    | 0.0   | 05 6    | 7.982   | 0.000   | 0.330    | 0.349  |
| waterfron          | t_1   | 0.8624    | 0.0   | 89      | 9.685   | 0.000   | 0.688    | 1.037  |
| rating_low_gra     | ade   | -0.3423   | 0.0   | 34 -1   | 0.215   | 0.000   | -0.408   | -0.277 |
| rating_average_gra | ade   | -0.0493   | 0.0   | 13 -    | 3.929   | 0.000   | -0.074   | -0.025 |
| rating_high_gra    | ade   | 0.4189    | 0.0   | 21 1    | 9.581   | 0.000   | 0.377    | 0.461  |
| Omnibus: 9         | 92.69 | 8 Dur     | bin-V | Vatson  |         | 1.990   |          |        |
| Prob(Omnibus):     | 0.00  | 0 Jarqu   | e-Bei | ra (JB) | 9       | 0.193   |          |        |
| Skew:              | -0.14 | 4         | Pro   | ob(JB)  | 2.6     | i0e-20  |          |        |
| Kurtosis:          | 2.84  | 8         | Со    | nd. No  | . 7.3   | 4e+15   |          |        |



| price_log           | 1         | 0.47          | 0.62            | 0.56              | 0.18            | -0.057       |              | -0.17            | -0.22           |                  |
|---------------------|-----------|---------------|-----------------|-------------------|-----------------|--------------|--------------|------------------|-----------------|------------------|
| bathrooms_log       | 0.47      |               | 0.74            |                   | -0.2            |              |              | -0.18            | -0.14           |                  |
| sqft_living_log     | 0.62      | 0.74          |                 | 0.73              | -0.2            |              |              | -0.21            | -0.22           |                  |
| sqft_living15_log   | 0.56      |               | 0.73            |                   | -0.24           |              |              | -0.12            | -0.28           |                  |
| km_from_cbd_log     | 0.18      | -0.2          | -0.2            | -0.24             | 1               | -0.024       |              |                  |                 | -0.084           |
| waterfront_0        | -0.057    |               |                 |                   |                 | 1            | -1           |                  |                 |                  |
| waterfront_1        | 0.057     |               |                 |                   |                 | -1           |              |                  |                 |                  |
| rating_low_grade    | -0.17     | -0.18         | -0.21           | -0.12             |                 |              |              |                  | -0.44           |                  |
| ating_average_grade | -0.22     | -0.14         | -0.22           | -0.28             |                 |              |              | -0.44            | 1               | -0.88            |
| rating_high_grade   | 0.33      | 0.25          | 0.36            | 0.37              | -0.084          |              |              |                  | -0.88           | 1                |
|                     | price_log | bathrooms_log | sqft_living_log | sqft_living15_log | km_from_cbd_log | waterfront_0 | waterfront_1 | rating_low_grade | g_average_grade | ating_high_grade |

#### Model 2

| OLS Regression Results |            |         |           |       |         |           |  |  |  |  |
|------------------------|------------|---------|-----------|-------|---------|-----------|--|--|--|--|
| Dep. Variable:         | pr         | ice_log | R-        | d:    | 0.413   |           |  |  |  |  |
| Model:                 |            | OLS     | Adj. R-   | d:    | 0.413   |           |  |  |  |  |
| Method:                | Least S    | quares  | F         | c:    | 3592.   |           |  |  |  |  |
| Date:                  | Fri, 03 Ju | n 2022  | Prob (F-  | :):   | 0.00    |           |  |  |  |  |
| Time:                  | 1          | 0:23:18 | Log-Li    | d: -  | -23516. |           |  |  |  |  |
| No. Observations:      |            | 20407   |           | Ale   | C: 4.70 | 4.704e+04 |  |  |  |  |
| Df Residuals:          |            | 20402   |           | Ble   | C: 4.70 | 4.708e+04 |  |  |  |  |
| Df Model:              |            | 4       |           |       |         |           |  |  |  |  |
| Covariance Type:       | noi        | nrobust |           |       |         |           |  |  |  |  |
|                        | coef       | std err | t         | P> t  | [0.025  | 0.975]    |  |  |  |  |
| Intercept              | -0.0235    | 0.006   | -4.259    | 0.000 | -0.034  | -0.013    |  |  |  |  |
| bathrooms_log          | 0.0280     | 0.008   | 3.521     | 0.000 | 0.012   | 0.044     |  |  |  |  |
| sqft_living_log        | 0.4062     | 0.010   | 41.272    | 0.000 | 0.387   | 0.425     |  |  |  |  |
| sqft_living15_log      | 0.2075     | 0.008   | 25.980    | 0.000 | 0.192   | 0.223     |  |  |  |  |
| rating_high_grade      | 0.4723     | 0.027   | 17.611    | 0.000 | 0.420   | 0.525     |  |  |  |  |
| Omnibus: 3             | 05.924     | Durbin  | -Watson:  | 1.9   | )69     |           |  |  |  |  |
| Prob(Omnibus):         | 0.000 J    | arque-B | era (JB): | 187.5 | 664     |           |  |  |  |  |
| Skew:                  | -0.072     | F       | Prob(JB): | 1.87e | -41     |           |  |  |  |  |
| Kurtosis:              | 2.553      | C       | ond. No.  | 7     | .71     |           |  |  |  |  |



- 0.75

- 0.00

- -0.25

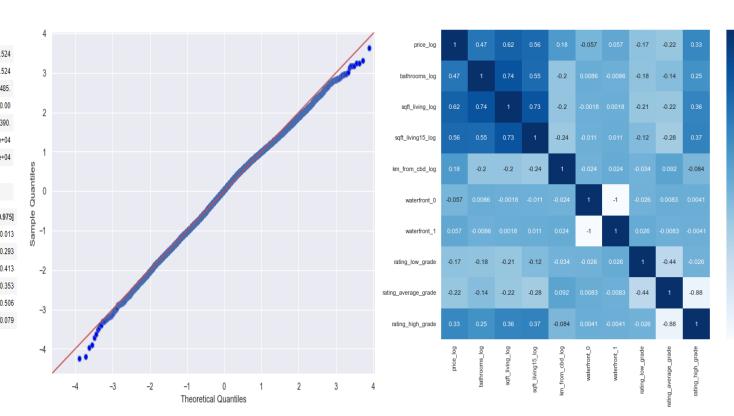
- -0.50

- -0.75

- -1.00

#### Model 3

| OLS Regression Res | ults    |      |          |          |           |        |       |
|--------------------|---------|------|----------|----------|-----------|--------|-------|
| Dep. Variable:     |         | p    | rice_log | R        | -square   | d:     | 0.52  |
| Model:             |         |      | OLS      | Adj. R   | -square   | d:     | 0.52  |
| Method:            | Lea     | st S | Squares  | F        | -statisti | ic:    | 448   |
| Date:              | Fri, 03 | 3 Ji | un 2022  | Prob (F- | statistic | c):    | 0.0   |
| Time:              |         | 1    | 0:23:18  | Log-Li   | kelihoo   | d:     | -2139 |
| No. Observations:  |         |      | 20407    |          | Al        | C: 4.2 | 79e+( |
| Df Residuals:      |         |      | 20401    |          | BI        | C: 4.2 | 84e+( |
| Df Model:          |         |      | 5        |          |           |        |       |
| Covariance Type:   |         | no   | nrobust  |          |           |        |       |
|                    | CO      | ef   | std err  | t        | P> t      | [0.025 | 0.9   |
| const              | -0.02   | 29   | 0.005    | -4.593   | 0.000     | -0.033 | -0.0  |
| sqft_living15_log  | 0.27    | 91   | 0.007    | 38.373   | 0.000     | 0.265  | 0.2   |
| sqft_living_log    | 0.39    | 56   | 0.009    | 44.604   | 0.000     | 0.378  | 0.4   |
| km_from_cbd_log    | 0.34    | 34   | 0.005    | 68.749   | 0.000     | 0.334  | 0.0   |
| rating_high_grade  | 0.45    | 90   | 0.024    | 18.991   | 0.000     | 0.412  | 0.5   |
| bathrooms_log      | 0.06    | 45   | 0.007    | 8.973    | 0.000     | 0.050  | 0.0   |
| Omnibus:           | 92.684  |      | Durbin-\ | Watson:  | 1.99      | 93     |       |
| Prob(Omnibus):     | 0.000   | Já   | arque-Be | ra (JB): | 91.10     | 60     |       |
| Skew:              | -0.149  |      | Pr       | ob(JB):  | 1.60e-2   | 20     |       |
| Kurtosis:          | 2.863   |      | Co       | nd. No.  | 7.8       | 36     |       |



- 0.75

- 0.25

- 0.00

- -0.25

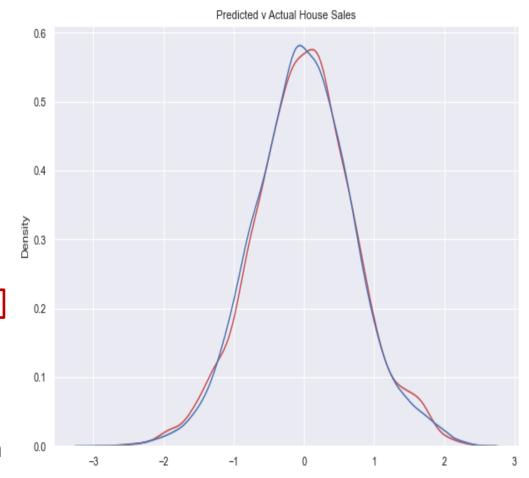
- -0.50

- -0.75

--1.00

#### **Conclusions**

- Model 3 provided most reliable result with R<sup>^</sup> of 0.524
- Selected features all statistically significant with p-value <0.05</li>
- Train MSE 0.48
- Test MSE 0.47
- sqft living15 coef 0.2791
- sqft living coef 0.3956
- distance from CBD coef 0.3434
- bathrooms coef 0.0645
- high grade rating coef
  – 0.4590
- These Coef figures mean for unit increase in any one of these variables there was in increase in price by ~0.3 units.



#### Conclusions

Based on these outcomes I would recommend the following to investors:

- Find a lower graded house in a high performing area
- Renovate using quality materials and increase the size of the living area
- Additionally it would not hurt to add an ensuite/bathrooms

These would ensure a profit when the investor is ready to sell.

# Thank You!

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