

RIOS: Resource Investment Optimization System

Questions Answered with RIOS

- What set of investments will give the greatest returns towards multiple objectives?
- How much improvement in objectives can we expect from making the set of investments identified through a scientific analysis?
- How much better are the estimated returns than what we would have achieved under 'business as usual' investments?

A tool for water funds design

Water is one of the scarcest resources on the planet, and pressures will only grow as the human population expands and climate changes. Latin America is making a major effort to address this issue through development of a new conservation financing mechanism known as water funds. The goal of these funds is to improve the management of watersheds, the green infrastructure that supplies, regulates, and cleans water.

There has been a lot of experience in developing and investing in water funds in Latin America. These exciting developments have opened up many new possibilities for investments in ecosystem services, but are also presenting new challenges for providing guidance, using resources efficiently, and ensuring that investment decisions are based on a unified, science-driven approach.

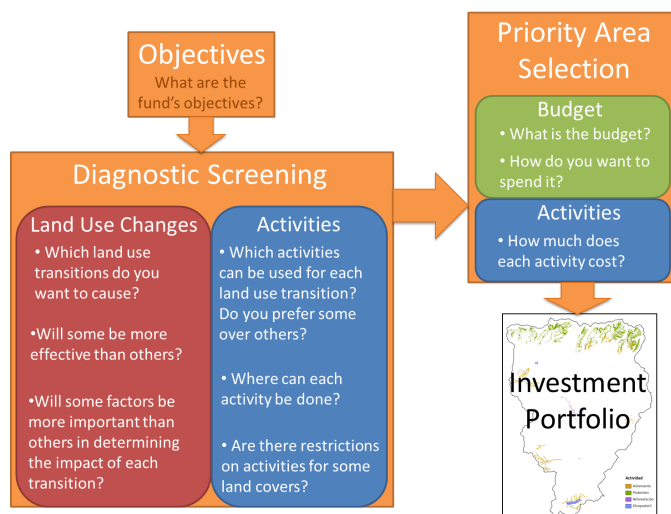
The rapid expansion of water funds in Latin America has presented some challenges for The Nature Conservancy and its partners who are trying to make the



most of a potentially great tool for bringing nature's value into the real economy. These challenges hinge around four tough questions: How can water funds get the biggest return on investment for both ecosystems and people? What science can be brought into play fast enough and with small enough data and capacity requirements to be useful? Can one scientific approach work for all funds, or do we have to start over each time? And above all else, do water funds actually work?

Luckily, there has been a lot of experience in developing and investing in water funds in Latin America. In a recent workshop in the Dominican

Republic, a group of practitioners and scientists found that their experiences aligned around the need to be able to answer these investment questions with a rigorous, yet flexible, return on investment approach. The Natural Capital Project (NatCap) and the Latin America Water Funds Platform (a partnership among TNC, the Inter-American Development Bank, GEF and FEMSA) are collecting lessons learned and best practices from across the region to answer these questions and turn that experience into a standardized, science-based approach to designing water fund investments.

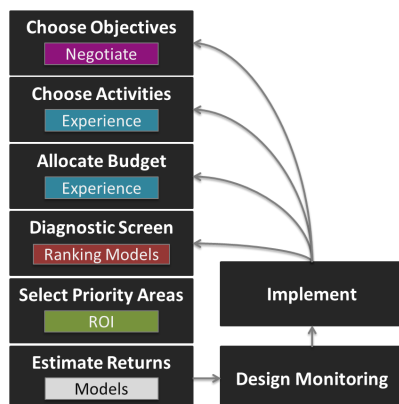


User's view of RIOS. The tool connects 5 core components to create investment portfolios. Each question in the diagram is answered through a data input

Tentatively named RIOS (Resource Investment Optimization System), this tool will standardize water fund investment design and provide water fund managers with answers to three core questions: (1) What set of investments will give the greatest returns towards multiple objectives? (2) How much improvement in objectives can we expect from making the set of investments identified through a scientific analysis? and (3) How much better are the estimated returns than what we would have achieved under 'business as usual' investments?

The tool has been designed by a team of scientists, practitioners and managers through an iterative, field-tested process. The core basis of RIOS is a multi-objective return on investment analysis. Sounds fancy, but it actually works with pretty minimal data that we've been able to find so far at water funds in Mexico, Guatemala, Panama, Colombia, Ecuador, Brazil, and Peru.

How does it work?



A generalized approach for water fund design and implementation. Many different tools can be used to inform each step. RIOS aids with the Diagnostic Screen, Select Priority Areas, and Estimate Returns steps of the process.

RIOS uses biophysical data (i.e. topography, soils, and land uses) and simple representations of demand (i.e. where are the people that depend on the resource?) to identify places where activities like protection or restoration are likely to give the biggest returns for water fund objectives. Water funds are usually trying to get a lot for their money including improvements in terrestrial and/or freshwater biodiversity as well as a long list of water-related benefits. RIOS can't do all of this now, but it can identify the best places to invest for some of the most desired water benefits: water quality purification (nutrients and sediments), reservoir maintenance, flood mitigation and groundwater recharge.

RIOS uses a relative ranking approach to identify the areas of high potential impact. Users can add other information about stakeholder preferences, legal limitations on where activities can occur, locations of security concerns and so on. Together, these give a view of where investments will be both beneficial and feasible.

Using data on activity costs and budget levels provided by users, RIOS calculates a relative return on investment (ROI) score for each activity across the water fund area. Investment areas are chosen based on the ROI score until the fund's money runs out. The tool also gives people the flexibility to specify that all or a portion of the budget is pre-allocated to certain activities or priority areas, and to design a sequence of investments across several years.

To answer the next question - how much return can I expect from my investments? - RIOS uses the suite of InVEST models (Integrated Valuation of Environmental Services and Tradeoffs). These models estimate the actual change in ecosystem services and their values if the portfolio were implemented as designed. If the fund has a quantitative goal, like reducing water pollution by 10%, the tool will show whether the budget they are proposing is big enough to meet that goal, and get a sense of the trade-offs between conflicting priorities. These estimates of returns can be tested over time as monitoring data reveal what real returns accrue.

Example of RIOS output showing the investment returns for erosion control using the RIOS approach (black line) versus the business as usual strategy (grey line).

Waterfunds status
April 2012

- Mature and strengthened Water Funds
- Water funds created and operating
- Water funds in design
- Evaluate potential to Establish a Water Fund

WF NAME	COUNTRY	STAGE
La Paz	Bolivia	1. Design
Piedra de Sol Watershed	Brazil	1. Design
Piripora Watershed / Brasília	Brazil	1. Design
Piripora Watershed / Palmas	Brazil	1. Design
Caravelos Watershed	Brazil	1. Design
São Paulo São PES Program	Brazil	1. Design
Rio de Janeiro PES State Program	Brazil	1. Design
Pico da Neve Watershed / São Paulo	Brazil	1. Design
Fico Watershed / Paraná	Brazil	1. Design
Ubatuba Watershed / São Paulo	Brazil	1. Design
São Lourenço Watershed / Paraíba	Brazil	1. Design
Santa Catarina Watershed / Santa Catarina	Brazil	1. Design
Esprito Santo PES State Program	Brazil	2. Created
São Paulo Watershed / Rio de Janeiro	Brazil	2. Created
PCI Watershed (Cartesian System) / São Paulo	Brazil	2. Created
Mata Verde PES State Program	Brazil	2. Created
Santiago/Villavieja	Chile	1. Design
Serra Nevada de Santa Marta - Vallepor	Colombia	0. Evaluating Potential
Manizales	Colombia	0. Evaluating Potential
Cal	Colombia	1. Design
Cartagena	Colombia	1. Design
Medellin	Colombia	1. Design
Barranquilla	Colombia	1. Design
Bogotá	Colombia	2. Created
Valle del Cauca (APLV)	Colombia	2. Created
Turkey	Costa Rica	0. Evaluating Potential
Santa Domingo	Dominican Republic	0. Evaluating Potential
Turkey	Dominican Republic	0. Evaluating Potential
Rio Yague del Norte	Dominican Republic	1. Design
Guayas/Guayaquil	Ecuador	0. Evaluating Potential
Esmeraldas Water Fund- Amaluza	Ecuador	0. Evaluating Potential
Ayacucho- Puerto Lopez	Ecuador	1. Design
FORAUC- Saraguro- Saraguro	Ecuador	2. Created
Tungurahua- Ambato	Ecuador	2. Created
FORAUC- Saraguro- Saraguro	Ecuador	2. Created
FORAUC- Saraguro	Ecuador	3. Mature
Guatemala City	Guatemala	0. Evaluating Potential
Tupiza/Turkey in the Tigris	Honduras	0. Evaluating Potential
Rio de la Paz	Mexico	0. Evaluating Potential
Montañas	Mexico	1. Design
Guerras de la Sierra Madre de Chiapas	Mexico	2. Created
Chigres	Paraguay	0. Evaluating Potential
Brasília	Paraguay	1. Design
Arroyo	Peru	1. Design
Pura	Peru	1. Design
Tupiza	Peru	1. Design
AQUAFONDO- Lima	Peru	2. Created
Miraflores	Venezuela	0. Evaluating Potential