





Policy/Countries	Arctic	Baltic	Belize	EU	Galapagos	Hong Kong	Pakistan	Philippines	Northern Mozambique Channel	Tun Mustapha Park
Policy	Regional maritime planning	Regional Coastal Planning	National Coastal Planning	Regional Fisheries policy	Conservation financing of marine reserve	Payment for ecosystem services	Payment for ecosystem services	Payment for ecosystem services	Regional coastal/marine planning	Sub national coastal/marine planning
Policy questions	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy window	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Somewhat	Yes
People	Yes	Yes	Yes		Mostly	Yes	Yes	Yes	Not yet	Yes
Pertinent data	Somewhat	Yes	Yes	Mostly	Mostly	Yes	Yes	Yes	No	Somewhat
Iterative process	just started	Yes	Yes	No	Yes	Yes	Yes	Yes	Just started	Yes
Tools used	TEEB	Combination	InVEST	Market based techniques	TEEB (contingent valuation)	Appraisal method (CBA)	Combination	Appraisal Method (CBA)	TEEB	Combination
Develop scenarios	Perhaps	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No
Analyse Ecosystem services	ES inventory	Provisioning services	ES inventory developed with values	Provisioning only (fisheries)	Provisioning and cultural services with values	Provisioning services values	Provisioning Services	ES inventory with values	ES inventory based on best available data	Provisioning and cultural services valued
Sythesize results	Ongoing	Yes	Yes	Yes	Ongoing	Yes	Yes	Yes	Ongoing	Ongoing
Communicate results/knowledge	Starting	Ongoing	ongoing	Yes	Ongoing	Yes	Yes	Yes	Starting	Ongoing
Build capacity	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Not yet	Yes
Monitoring impact	No	No	No	Yes	No	No	Yes	Yes	Not yet	No

Lessons

- 1. Clear policy window/objectives/champions
- 2. Harness the science
- 3. Engage stakeholders
- 4. Monetize where possible, but incorporate intangibles
- 5. Make it easy for decision makers
- 6. Create a culture of sharing





