Nathan M. Rabens

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EDUCATION

ELI BROAD COLLEGE OF BUSINESS, Michigan State University

East Lansing, MI Expected Graduation: Dec 2015

Bachelor of Arts, Supply Chain Management Major

- Cumulative GPA: 3.3
- <u>Completed/Related Coursework</u>: Micro & Macro Economics; Financial Accounting; Managerial Accounting; Business Information Systems; Financial Management; Business Law; Intro to Supply Chain Management; Law Policy & Ethics; Procurement & Supply Management; Managerial Marketing; Calculus; Probability & Statistics for Business; Supply Chain Manufacturing Planning & Control; Logistics & Transportation Management; International Business Dimensions
- Computer Skills: Advanced level in Microsoft Office, Xata, Windows, and Mac environments

PROFESSIONAL EXPERIENCE

PENSKE LOGISTICS Logistics Internship

Waukegan, IL

May 2014 - August 2014

- Implemented a new routing structure called the "Blueprint" project, of which aimed to maximize efficiency & customer satisfaction. Created new routing structure spreadsheets, time tables, schedules, and acclimated 32+ truck drivers into proper utilization of the system
- Created/Presented/Installed a system called "5S" which established uniformity within all tractor units in our fleet. The 5S system is now used nationally at most Penske Truck Leasing locations across the nation
- Established an electronic format in excel to conduct driver log audits in order to prevent errors and detect potential payroll mistakes

GENERAL ELECTRIC HEALTHCARE

Detroit, MI

Prospecting Internship

May 2013 - August 2013

- Prospected ~ 1000 Woman Healthcare Clinics/ Healthcare Facilities throughout Michigan and the Central Zone of the United States. Raised awareness and use of new breast cancer detection technology while utilizing the help of Product Sales Specialists.
- Established rapport with Healthcare Facility Managers/Supervisors while recording accurate spreadsheet data
- Exercised business developmental skill sets and gained selling experience while preparing myself for a healthcare industry commercial career

TRI COUNTY LACROSSE

Canton, MI

Head Coach

June 2012 - October 2012

- Managed a leading Lacrosse summer camp with over 150 middle school and high school students through specified guidelines and expectations synonymous with Tri-County Lacrosse
- Coordinated efforts with a small staff to design, maintain, and supervise company/camp procedures while still providing direction, encouragement, and motivation in order to prepare athletes for games, competitive events, and tours

KANE MOSTYN INSURANCE AGENCY

West Bloomfield, MI

Assistant to the Manager

June 2011 - August 2011

- Assisted the owners of a prominent independent insurance agency while gaining business developmental skills through
 unique office duties and experiences such as first-hand selling experience, data retrieval/processing, and monitored
 performance in the agency's business projects
- Evaluated different healthcare insurance plans while expanding my knowledge of daily office regulations and the independent insurance industry

LEADERSHIP AND AFFILIATIONS

MICHIGAN STATE UNIVERSITY, ALPHA TAU OMEGA FRATERNITY

East Lansing

Social Chairmen / New Member Initiate / Vice President

June 2011 – Present

- Planning and executing large social events and social updates, responsible for gathering fraternity brothers, and organizing fraternity activities for a group of 70 people in a top leadership fraternity on campus
- Informing and educating new members of fraternity traditions as well as assuring a proper and safe initiation

MICHIGAN STATE UNIVERSITY, SUPPLY CHAIN MANAGEMENT ASSOCIATION Student Member

East Lansing August 2011- Present

• Joined this organization to gain insight of the Supply Chain Management field and participating fortune 500 companies examined through it's events

MICHIGAN STATE UNIVERSITY, MEN'S CLUB LACROSSE TEAM

East Lansing

Attacker

Fall 2011 - Fall 2012

• Exhibited mental and extreme physical challenges through the duration of 2011 season while prioritizing commitments and learning time management skills

ADDITIONAL

Distributive Educational Clubs of America State Qualifier in Hospitality Business (2011)