# Are U.S. Veterans Being Racially Discriminated Against by Mortgage Lenders?

#### Nathan F. Rodrigues

MSc. Financial Economics with a specialization in Econometrics
Texas A&M University
Capstone Project

Data, paper and SAS code available at: https://github.com/nathan10893/Econometrics-Capstone-Nathan-Rodrigues.git

nathan10893@hotmail.com

December 2017

#### **Abstract**

In this paper, I design statistical models to determine whether U.S. veterans are being racially discriminated against in the VA loan market. As relationships between race and mortgage lending have already been studied extensively, I use previous literature as a framework to investigate a market that has not yet been explored. Using micro loan-level data and macro data for the years 2012 - 2016, my results show that African-American, Hispanic and Asian applicants experience statistically significant racial discrimination across the United States. Not only do these groups experience higher probabilities of denial outcomes for their loan applications, but also higher loan amounts when compared with their white counterparts. Moreover, I build upon my regression models to depict how discrimination varies by U.S. state, race and ethnicity.

# **Table of Contents**

1. In	troduction	1
1.1	What are VA Loans?	2
2. Li	terature Review	2
3. Da	ata and Methodology	5
3.1	Key Variables	7
4. M	odelling	8
4.1	Logit Model	8
4.2	Linear Model	9
4.3	Linear Model with State by Race and State by Ethnicity Interactions	10
4.4	Fixed-Effects Model	10
5. A1	nalysis and Results	11
6. Co	onclusion	15
Refere	nces	17
Figure	S	18
Tables		20

#### 1. Introduction

Racial police encounters and anti-racism protests have made Americans aware of the socioeconomic differences between black and white neighborhoods across the nation. Although these socioeconomic gaps vary from region to region, differences in certain areas appear to be much starker. For example, in the city of Baltimore, federal data claims that low incomes of black residents and their inability to qualify for a loan are the primary reasons for reductions in mortgage lending (Jason Richardson). But perhaps this is not the case. The National Community Reinvestment Coalition reports that, unlike income, the racial makeup of a neighborhood is the most significant predictor of whether a loan gets made in Baltimore (Jason Richardson).

In my capstone project, I have combined micro public housing and census data to show that racial discrimination does exist in the mortgage market. Specifically, I look at VA loans because as far as I know, there haven't been any studies or reports that exclusively focus on veteran applicants. Thus, VA loans are suitable to study not only because the data is accessible, but also because VA loans aren't so stringent with down payments, credit history and other financial status data; hence, reducing the need to control for these factors. Obviously, controlling for borrower credit data would give my project more credibility and more accurate results. But due to borrower credit data not being made publicly available in addition to this being a capstone project – not a large-scale research project – my analysis suffices in systematically determining a conclusion. With that, my findings in the VA loan market support previous literature claiming that racial discrimination does persist in the mortgage market.

#### 1.1 What are VA Loans?

Before delving into the analysis, it is first important to get a sense of VA loans and how it differs from other types of loans. VA loans are home mortgages backed by the Department of Veterans Affairs (VA) exclusively sold to eligible service members and veterans. The VA loan guarantee comes with the following advantages: payment assistance, no private mortgage insurance premium requirement, no down payment unless sales price exceeds appraised value, reusable for purchasing, building, improving homes; or refinancing existing VA loans, direct loans, existing mortgages, etc<sup>12</sup>. More discussions about VA loans, FHA and conventional loans can be found in the next section.

## 2. Literature Review

As a guide for my capstone project, I drew inspiration from Ross et. al's (2016) study to help carve out my methodology. To support the discrimination hypothesis in an econometric fashion, Ross et. al used micro data in conjunction with private credit data to show that "African-American and Hispanic home buyers are 105 and 78 percent more likely to have high cost mortgages for home purchases", even after controlling for borrower and loan characteristics such as "credit score, loan to value ratio, the presence of subordinate liens, and housing and debt expenses relative to income" (Stephen L. Ross). With a sample of 2004 – 2007 data, they found that the concentration of subprime lending is evident in high poverty rate neighborhoods and

<sup>&</sup>lt;sup>1</sup> VA Home Loan Advantages I

<sup>&</sup>lt;sup>2</sup> VA Home Loan Advantages II

minority neighborhoods. And while the study includes all types of loans in a sample of seven major housing markets, my project looks at VA loans all across the nation.

Their findings weren't the first to document a concentration of high cost mortgages targeted towards black and Latino neighborhoods and poor neighborhoods (Paul S. Calem) (Christopher J. Mayer) (Carolina Reid) (Lynn M. Fisher) (Kristopher S. Gerardi) (Edmiston).

In Hanson et. al (2016), their matched pair correspondence experiment uses e-mail sent out to mortgage loan originators (MLOs) inquiring assistance with home mortgages which were then used to analyze differential treatment by client race (white or African American) and by credit score. They found that MLOs were less likely to respond to inquiries from clients with African American names than clients with white names (Andrew Hanson). Moreover, when responses by credit scores were accounted for, it turns out that discrimination against African Americans was still prevalent – even in higher credit score groups (Andrew Hanson).

Campen tells us that after subprime mortgages were removed from the housing market, stringent FHA loans – loans that are sold privately and insured by the Federal Housing Administration – quickly took its place in the mortgage market. FHA loans differ from conventional loans in the sense that although it is more expensive, FHA loans do not include "predatory features" and are a substitute for those who cannot afford conventional loans<sup>3</sup> (Campen). As Campen states:

"... the problem of redlining became overshadowed by concern with reverse redlining, whereby areas that previously had difficulty getting any mortgage loans at all became

.

<sup>&</sup>lt;sup>3</sup> For more information about FHA loans and its nature, look at the **Notes on FHA (and VA) Lending** section in the <u>2015 Changing Patterns XXII report</u>

specifically targeted for higher-cost mortgage loans. Predatory lenders pushed loans characterized by egregiously high interest rates and fees, unconscionable features, and/or highly deceptive sales practices on minority borrowers and neighborhoods. As a result, these same borrowers and neighborhoods were disproportionately impacted by the ensuing tidal wave of foreclosures. Following the meltdown of the subprime mortgage lending industry, concerns over fairness in mortgage lending have returned to problems of access to prime mortgage loans by traditionally underserved borrowers and neighborhoods. The dramatic increase in the market share of FHA loans—that is, loans insured by the Federal Housing Administration—is an indication of reduced availability of prime mortgage loans. While FHA lending is generally done in a responsible way, FHA loans are typically more costly than prime loans and often represent a second-best option that borrowers turn to when they cannot obtain prime mortgage loans".

Campen's 2015 report on patterns of racial discrimination focused solely on FHA loans because VA loans shared approximately the same proportion of total loans to blacks, Latinos and whites (Campen). However, there was no statistical analysis in his report – merely comparisons of trends and proportions. And in regard to previous literature mentioned in this section, no analysis was conducted on VA loans specifically.

So, while race and mortgage lending has been studied extensively for years, in addition to a lack of literature on VA loans, I felt it was appropriate to construct the following hypothesis:

Are U.S. veterans being racially discriminated in the VA loan market? If so, how does this discrimination vary by U.S. state and race?

# 3. Data and Methodology

A majority of my data comes from the Home Mortgage Disclosure Act's (HMDA) database. I chose this database because, to the best of my knowledge, it offers the most comprehensive nationwide home mortgage loan-level microdata. Although the database contains information for the years 2007 – 2016, data prior to 2012 is in .*dat* fixed-width format without any delimiters; making it difficult for statistical software to import. Still, the dataset sufficiently comprises of approximately 7,000,000 observations for the years 2012 – 2016.

To make the analysis simple, my HMDA sample consisted of VA records based on property types that were (1) one-to-four family dwelling (as opposed to manufactured or multifamily dwelling), (2) owned and used as primary residences, (3) used for 3 purposes: home purchase, home improvement, refinancing and (4) secured by: a first lien, subordinate lien or not secured at all. Moreover, because the HMDA's census data for the years 2012 – 2016 are based on 5-year estimates, I decided to use 1-year demographic and socioeconomic estimates from other sources such as the American Community Survey Census Bureau (ACS), Bureau of Labor Statistics (BLS), United States Census Bureau, and the Federal Housing Finance Agency (FHFA). In particular, annual sex by age by veteran status by county for the population 18 years and over are from ACS; annual unemployment and labor force data by county are from BLS; annual county resident population estimates by age, sex, race, and Hispanic origin are from the United States Census Bureau; and annual county-level VA loan limits are from FHFA. After merging all the data sets by combined state and FIPS code (combined FIPS) and year, my master file consisted of approximately 2,000,000 observations.

In terms of extrapolating from an assortment of categorical, discrete and continuous data, I decided to use a logistic regression model for the binary outcome dependent variable and a linear regression model for the continuous dependent variable. Although logit and probit models yield similar results, I find it easier to interpret the coefficients from a logit model. My first option was to use a linear probability model (LPM) to approximate the Bernoulli distribution from the binary dependent variable; but when testing across different procedures in SAS the algorithms did not converge, rendering the LPM impractical for statistical analysis. When testing with a logit model across different procedures, the estimates and fit were consistent with each other. And while LPMs would have been relatively easier to interpret, I derived marginal effects of all the logit variables instead of using odds ratios as a means of interpretation.

To further enhance interpretability, some variables were transformed into natural logarithms<sup>4</sup>. This was applied to skewed population data from the ACS, BLS and Census Bureau estimates; HMDA's applicant income and loan amount figures; and FHFA's loan limit amounts. Apart from controlling for outliers by improving the distribution's badly-behaved tails, transforming into logarithms computes relatively larger coefficients – otherwise the estimates were smaller than one hundredth of a percentage point. Not to mention the convenience of illustrating marginal effects in percentage terms.

Since VA loans do not set caps on borrowing amounts, there are limits on the amount of liability the VA can guarantee. These loan limits vary by county since home values are dependent on location and are usually the amount a qualified veteran with full entitlement may

<sup>&</sup>lt;sup>4</sup> Natural logarithms are easier to interpret in a regression context: Gelman, Andrew, and Jennifer Hill. "Data Analysis Using Regression and Multilevel/Hierarchical Models." Data Analysis Using Regression and Multilevel/Hierarchical Models, Cambridge University Press, 2016, pp. 60–61.

be able to borrow without making a down payment (U.S. Department of Veteran Affairs). According to the Department of Veteran Affairs, "the basic entitlement available to each eligible veteran is \$36,000" (U.S. Department of Veteran Affairs). Lenders will generally loan up to 4 times a veteran's available entitlement without a down payment, provided the veteran is income and credit qualified and the property appraises for the asking price" (U.S. Department of Veteran Affairs). Furthermore, we should expect loan limits to positively affect the amount a financial institution is willing to lend a borrower.

Table 1 displays all the variables used in this dataset with its associated categories for nominal variables.

# 3.1 Key Variables

The key variables in this study are micro variables for the applicant's race and ethnicity. Even though my dataset contains macro variables for race and ethnicity, the micro variables have fewer unobservable effects relative to the macro variables. This makes sense intuitively because the macro figures are simply estimates whereas the micro figures are recorded transactions for each veteran applicant.

Micro variables are displayed on histograms in <u>figures 1A</u> and <u>1B</u>. In <u>figure 1A</u>, the number of white applicant observations are significantly higher than other races. American-Indians, Asians and Native Hawaiians have the least number of observations. Similarly, in <u>figure 1B</u>, the number of non-Hispanic applicants are considerably larger than Hispanic applicants. However, logistic regression models proportions in this case because of the binary dependent variable, resulting in non-biased estimates in spite of the disparity of race observations. On the other hand, it could yield non-statistically significant estimates.

In <u>figures 1C</u> and <u>1D</u>, we have box plots of the applicant's natural logarithmic loan amount against the applicant's race and ethnicity. The loan amounts are approximately 12.5 units on average for both figures and this does not depict any disparity or discrimination between races and ethnicities. Yet, the results from statistical models below suggest otherwise.

### 4. Modelling

## 4.1 Logit Model

In the first model, I use a binary outcome response where

$$y_i = \begin{cases} 1 & \text{if } i = loan \ accepted \\ 0 & \text{if } i = loan \ denied \end{cases}$$

is regressed with continuous, discrete and categorical data. The following logit model can be seen below:

$$ln\left(\frac{p}{1-p}\right) =$$

 $\beta_0 + \sum \beta_1 \cdot State + \sum \beta_2 \cdot Race + \beta_3 \cdot Year + \beta_4 \cdot In(Applicant's\ Income) + \beta_5 \cdot Sex +$   $\beta_6 \cdot Ethnicity + \beta_7 \cdot Minority\ Population + \sum \beta_8 \cdot Lien\ Status + \sum \beta_9 \cdot Loan\ Purpose + \beta_{10} \cdot Co-applicant +$   $\beta_{11} \cdot In(Male\ Veteran) + \beta_{12} \cdot In(Female\ Veteran) + \beta_{13} \cdot In(White\ Male) + \beta_{14} \cdot In(White\ Female) +$   $\beta_{15} \cdot In(Black\ Male) + \beta_{16} \cdot In(Black\ Female) + \beta_{17} \cdot In(Indian-American\ Male) +$ 

 $\beta_{18} \cdot In(Indian-American Female) + \beta_{19} \cdot In(Asian American Male) + \beta_{20} \cdot In(Asian-American Female) +$   $\beta_{21} \cdot In(Native American Male) + \beta_{22} \cdot In(Native American Female) + \beta_{23} \cdot In(Unemployment Rate) +$ 

#### 4.2 Linear Model

In the second model, I use the applicant's loan amount as the dependent variable because intuitively, loan amounts should explain more of the variance in the independent variables. To expedite coding in SAS, I did not specifically create dummy variables for some variables, for instance, U.S. state, as manually creating 51 (Washington, D.C. included) state dummies would be unwieldly. Instead, I ran the GLMSELECT procedure (as opposed to the GLM procedure) because of its full-rank reference parameterization which automatically creates dummies and also allows users to specify reference levels with a CLASS statement. Otherwise, the GLM procedure would produce biased estimates for the dummy variables in model (2)<sup>5</sup>. The independent variables remain the same as above:

In(applicant's loan amount) =

 $\beta_{0} + \sum \beta_{1} \cdot State + \sum \beta_{2} \cdot Race + \beta_{3} \cdot Year + \beta_{4} \cdot ln(Applicant's\ Income) + \beta_{5} \cdot Sex +$   $\beta_{6} \cdot Ethnicity + \beta_{7} \cdot Minority\ Population + \sum \beta_{8} \cdot Lien\ Status + \sum \beta_{9} \cdot Loan\ Purpose + \beta_{10} \cdot Co-applicant +$   $\beta_{11} \cdot ln(Male\ Veteran) + \beta_{12} \cdot ln(Female\ Veteran) + \beta_{13} \cdot ln(White\ Male) + \beta_{14} \cdot ln(White\ Female) +$   $\beta_{15} \cdot ln(Black\ Male) + \beta_{16} \cdot ln(Black\ Female) + \beta_{17} \cdot ln(Indian-American\ Male) +$   $\beta_{18} \cdot ln(Indian-American\ Female) + \beta_{19} \cdot ln(Asian\ American\ Male) + \beta_{20} \cdot ln(Asian-American\ Female) +$   $\beta_{21} \cdot ln(Native\ American\ Male) + \beta_{22} \cdot ln(Native\ American\ Female) +$   $\beta_{21} \cdot ln(Native\ American\ Male) + \beta_{22} \cdot ln(Native\ American\ Female) +$ 

<sup>&</sup>lt;sup>5</sup> More information about biased estimates from the GLM and GLMSELECT procedures can be found here: http://support.sas.com/kb/22/585.html

#### $\beta_{24}$ ·In(Loan Limit)

Between the logistic model and the linear model, state by race and state by ethnicity interactions are built on the model which does a considerably better job in explaining the data. The results from the next section tell us that the linear model is much more appropriate in adding interaction terms.

# 4.3 Linear Model with State by Race and State by Ethnicity Interactions

In(applicant's loan amount)

 $=\beta_{0}+\sum\beta_{1}\cdot State+\sum\beta_{2}\cdot Race+\beta_{3}\cdot Year+\beta_{4}\cdot In(Applicant's\ Income)+\beta_{5}\cdot Sex+\beta_{6}\cdot Ethnicity+$   $\beta_{7}\cdot Minority\ Population+\sum\beta_{8}\cdot Lien\ Status+\sum\beta_{9}\cdot Loan\ Purpose+\beta_{10}\cdot Co-applicant+\beta_{11}\cdot In(Male\ Veteran)+\beta_{12}\cdot In(Female\ Veteran)+\beta_{13}\cdot In(White\ Male)+\beta_{14}\cdot In(White\ Female)+\beta_{15}\cdot In(Black\ Male)+\beta_{16}\cdot In(Black\ Female)+\beta_{17}\cdot In(Indian-American\ Male)+\beta_{18}\cdot In(Indian-American\ Female)+\beta_{19}\cdot In(Asian\ American\ Male)+\beta_{20}\cdot In(Asian-American\ Female)+\beta_{21}\cdot In(Native\ American\ Male)+\beta_{22}\cdot In(Native\ American\ Female)+\beta_{23}\cdot In(Unemployment\ Rate)+\beta_{24}\cdot In(Loan\ Limit)+\sum\beta_{25}\cdot State\cdot Race+\sum\beta_{26}\cdot State\cdot Ethnicity$ 

#### 4.4 Fixed-Effects Model

To control for location and years, a fixed-effects model was fitted. Doing this allows the model to capture the states' effects over time. However, only the GLM procedure is equipped to handle this data set – potentially yielding biased estimates<sup>5</sup>.

*In(applicant's loan amount)* 

=  $\beta_0 + \sum \beta_2 \cdot Race + \beta_4 \cdot ln(Applicant's Income) + \beta_5 \cdot Sex + \beta_6 \cdot Ethnicity + \beta_7 \cdot Minority Population +$  $\sum \beta_8 \cdot Lien Status + \sum \beta_9 \cdot Loan Purpose + \beta_{10} \cdot Co-applicant + \beta_{11} \cdot ln(Male Veteran) + \beta_{12} \cdot ln(Female Veteran) + \beta_{12} \cdot ln(Female Veteran) + \beta_{13} \cdot ln(Female Veteran) + \beta_{14} \cdot ln(Female Veteran) + \beta_{15} \cdot ln(Female Veteran) + \beta$   $\label{eq:Veteran} Veteran) + \beta_{13} \cdot ln(White\ Male) + \beta_{14} \cdot ln(White\ Female) + \beta_{15} \cdot ln(Black\ Male) + \beta_{16} \cdot ln(Black\ Female) + \beta_{17} \cdot ln(Indian-American\ Male) + \beta_{18} \cdot ln(Indian-American\ Female) + \beta_{19} \cdot ln(Asian\ American\ Male) + \beta_{20} \cdot ln(Asian-American\ Female) + \beta_{21} \cdot ln(Native\ American\ Male) + \beta_{22} \cdot ln(Native\ American\ Female) + \beta_{23} \cdot ln(Unemployment\ Rate) + \beta_{24} \cdot ln(Loan\ Limit)$ 

# 5. Analysis and Results

For model (1), <u>Table 2A</u> contains average marginal effects for key variables in the study. In particular, when compared to white applicants, the probability of getting a loan approved decreases on average by 9.48% for American Indians, 3.96% for Asians, 8.49% for African-Americans, and 5.95% for Native Hawaiians. When compared with non-Hispanics, the probability of getting a loan approved decreases on average by 0.05% for Hispanics applicants. Looking at minority populations tell us that a 1% nationwide increase in minorities decreases the average probability of getting a loan approved by 0.05%. However, a more insightful way to see how this varies by race is by looking at race by sex population.

When race by sex population is considered, a 1% increase in population of white males has the highest average probability increase (i.e. 9.42%) of getting a loan approved across the U.S. However, a 1% increase in the white female population is associated with the lowest average probability decrease (i.e. 10.74%) of getting a loan approved across the U.S. Similarly, a 1% increase in the black female population reduces the average probability of getting a loan approved by 0.5%. In other races, a percentage increase in the female population increases the average probability of getting a loan approved by 2.1%, 5.22% and 0.06% for American-Indians,

<sup>&</sup>lt;sup>6</sup>SAS does not automatically produce marginal effects for the PROC LOGISTIC procedure. Marginal effects were calculated using the formula from the <u>Econometric Sense</u> blog. This formula is consistent with Stata's marginal effects formula for logistic regressions.

Asians and Native Hawaiians, respectively. A percentage increase in all other male population (except white) decreases the probability of getting a loan approved by 0.1% (although not statistically significant), 2.9%, 4.41% and 0.64% for African-Americans, American-Indians, Asians and Native Hawaiians, respectively.

However, the adjusted R-squared (displayed in <u>Table 3A</u>) is weak with a value of 0.2. That is, the model explains only 20% of the variation in the binary dependent variable.

For model (2), <u>Table 2B</u> contains the key coefficients where correlations are consistent with previous studies on loan discrimination presented in the literature review. Specifically, when compared to white applicants, American-Indian's are subject to lower loan amounts by 1.50%, Asians are subject to higher loan amounts by 6.43%, African-Americans are subject to higher loan amounts by 5.44%, and Native Hawaiians are subject to higher loan amounts by 2.84%. Likewise, when compared to non-Hispanic applicants, Hispanic applicants receive higher loan amounts by 2.77%. A two-fold increase in the minority population results in a decrease in nationwide loan amounts by 0.28%. Again, it is more informative to break this down by race and sex.

Loan amounts across the U.S. have the highest increase (by 23.57%) when the Asian female population doubles. Loan amounts decrease the most (by 16.69%) when the Asian male population doubles nationwide. In the same way, a two-fold increase in the black male and black female population decreases loan amounts by 3.48% and increases loan amounts by 1.23%, respectively. The opposite relationship is observed for the American-Indian population where loan amounts increase by 2.31% as the male population doubles and decreases by 3.11% as the

\_ 7

<sup>&</sup>lt;sup>7</sup> Formula used is from Giles, David (2011): Interpreting Dummy Variables in Semi-Logarithmic Regression Models: Exact Distributional Results

female population doubles. Correspondingly, loan amounts increase by 21.39% and 2.79% for a two-fold increase in the white male and native Hawaiian male population, respectively; while loan amounts decrease by 13.82% and 1.38% for a two-fold increase in the white female and native Hawaiian female population, respectively.

Some of these estimates on macro population, however, are contrary to my hypothesis and previous literature stated in this paper. For example, as expected, we see higher loan amounts – by 0.28% (albeit a small increase) – as the minority population doubles. However, loan amounts increase the most when the Asian female population doubles, unexpectedly followed by a doubling in the white male population, ranking whites above the remaining races instead of below.

Nonetheless, while the baseline models capture overall average relationships across the United States, it becomes more insightful to analyze racial discrimination by region, county or any other type of geographical dissection. In this case, I dissect by combined FIPS aggregated by U.S. state for regression interpretation purposes. Also, it makes more sense to focus on key micro race and ethnicity variables, not on macro race and ethnicity variables for reasons expressed in section 3.1.

When state by race and state by ethnicity interactions are added in model (3), we are able to break down discrimination effects for each state. In <u>Table 2C</u>, only estimates with p-values less than 0.1 are included on account for saving space. We see that when compared to white applicants in WY, Asians in NY experience the highest increase in loan amounts (by 27.34%). The next race group that experiences discrimination is African-Americans; which also happens to be in NY. The estimates for American-Indians and Native Hawaiians seem slightly

unconvincing since there are only a small number of these groups' observations in the data set. This is reflected in negative marginal effects for D.C. and MS. Although, the marginal effect is negative for African-Americans in D.C. as well. A large negative effect of 13.57% is somewhat perplexing but perhaps this is due to D.C.'s diverse population, high literacy rate and large number of African-Americans<sup>8</sup>. Still, such a large effect in the negative direction, where positive directions are consistent everywhere else for this race, should be taken with a grain of salt.

Subsequently, if we look at state by ethnicity interactions presented in <u>Table 2D</u>, a Hispanic veteran in NY, compared to a non-Hispanic veteran in WY, has the highest increase in loan amounts by 22.4%. Following the same logic, other state by ethnicity interactions can be interpreted this way. NY seems to have the highest effect of discrimination for both the race and ethnicity by state interactions. However, this correlation should be taken with reservations because home values are not considered and unavailable in the HMDA data set. The closest variable that traces home values in this data set would be VA loan limits; but still, it does not appropriately mimic home values.

To control for location and years, I included a fixed-effects model (4) that controls location by combined FIPS since the data was match-merged by this variable, not by U.S. state. This is because states cannot capture the variation of combined FIPS. For instance, poverty, minority, and household income rates (among other demographic parameters) vary within neighborhoods and offer much more explanatory power than a state variable would. Note that I did aggregate the combined FIPS variation by state for illustration purposes in the regression. The benefit that a fixed-effects model has in this circumstance is that it captures the intrastate

<sup>8</sup> Statistics on Washington, D.C.: <u>US News</u>, <u>CSCU Study</u>

variation over time. The regression output in <u>Table 3D</u> gives us a lower R-squared value, albeit identical estimates for the race variables in the linear regressions displayed in <u>Tables 3B</u> and <u>3C</u>.

However, SAS states that the population demographic estimates are biased or not uniquely estimable. This is evident in <u>Table 3D</u>. As defined by SAS, this indication of an overparameterized model is the result of multiple categories in a nominal variable (thus producing biased estimates for categorical variables) and does not necessarily indicate a problem with the fitted model<sup>9</sup>. Be that as it may, there are no categorical variables in this model because I specifically converted them to dummy variables to explicitly avoid this error. Secondly, the output shows that the estimates are biased only for the continuous population demographic variables, which is odd since this error is supposed to occur explicitly for categorical variables. Basically, I get an error for something that does not exist. Hence, the results from the fixed-effects model are not reliable for conducting analyses.

#### 6. Conclusion

In conclusion, my nationwide sample looks at loan application outcomes and loan amounts for 51 states (Washington, D.C. included) controlling for income, co-application status, socioeconomic and demographic data. What I have found is that veteran minorities are being discriminated against. In previous literature, studies have focused exclusively on examining African-American and Hispanic discrimination broadly either over all types of loans or in particular types besides VA loans. This is the first project, as far as I know, where VA loans are being looked at specifically. By starting off with baseline logit and linear models, interactions were added in the better fitting linear model and a fixed-effects model was considered, although

<sup>&</sup>lt;sup>9</sup> Explanation of SAS errors for overparameterized models

fruitless. As it turns out, the linear model with interactions does the best job in quantifying discrimination effects not just nationwide, but also by state. From this, I have also presented states which rank the highest in terms of veteran race discrimination between 2012 and 2016.

However, it is worth pointing out the shortcomings of this project. For instance, there are many factors that have not been and could be accounted for. Amongst countless others, a few examples would be controlling for home values, foreclosure risk, and neighborhood risk.

Nevertheless, the results derived from this project are suggestive and present a nationwide screening for racial discrimination. As the Federal Reserve points out, HMDA data used in conjunction with my models do not support definitive conclusions but instead display where "differences among racial or other groups are sufficiently large to warrant further investigation" For researchers who want to delve further into my hypothesis, it would be interesting to merge applicants' credit data with HMDA data (which is what Ross et. al did in their study).

From a policy standpoint, state and local governments could impose legislature advocating for fair lending protections for veterans and military personnel. Only IL, MA, NY, OH, WA, and CO have lending protections and it would be an accomplishment to see protections all across the county.

\_

 $<sup>^{10}</sup>$  Federal Reserve: FAQ about the new HMDA data

## **References**

- Andrew Hanson, Zackary Hawley, Hal Martin, Bo Liu. "Discrimination in mortgage lending: Evidence from a correspondence experiment." *Journal of Urban Economics* (2016): 48-65. Web.
- Campen, Jim. Mortgage Lending to Traditionally Underserved Borrowers & Neighborhoods in Boston, Greater Boston and Massachusetts, 2015. MASSACHUSETTS: MASSACHUSETTS COMMUNITY & BANKING COUNCIL, 2015. Web.
- Carolina Reid, Elizabeth Laderman. *The Untold Costs of Subprime Lending: Examining the Links among Higher-Priced Lending, Foreclosures and Race in California*. San Francisco: Federal Reserve Bank of San Francisco, 2009. Web.
- Christopher J. Mayer, Karen Pence. "Subprime Mortgages: What, Where and To Whom?" *National Bureau of Economic Research* (2008). Web.
- Edmiston, Kelly D. *Characteristics of High-Foreclosure Neighborhoods in the Tenth District*. Kansas City: Federal Reserve Bank of Kansas City, 2009.
- Jason Richardson, Bruce Mitchell, Nicole West. *Home Mortgage and Small Business Lending in Baltimore and Surrounding Areas*. Report . Washington, DC: National Community Reinvestment Coalition, 2015. Web.
- Kristopher S. Gerardi, Paul S. Willen. *Subprime Mortgages, Foreclosures, and Urban Neighborhoods*. Atlanta: Federal Reserve Bank of Atlanta, 2009. Web.
- Lynn M. Fisher, Lauren Lambie-Hanson, Paul S. Willen. *A Profile of the Mortgage Crisis in a Low and Moderate Income Community*. Boston: Federal Reserve Bank of Boston, 2010. Web.
- Paul S. Calem, Kevin Gillen, Susan M. Watcher. "The Neighborhood Distribution of Subprime Mortgage Lending." *Journal of Real Estate Finance and Economics* (2004). Web.
- Stephen L. Ross, Patrick Bayer, Fernando Ferreria. "What Drives Racial And Ethnic Differences In High Cost Mortgages?" *National Bureau of Economic Research* (2016). Web.
- U.S. Department of Veteran Affairs. *Loan Limits VA Home Loans*. 5 December 2016. https://www.benefits.va.gov/homeloans/purchaseco\_loan\_limits.asp. 26 November 2017.

# **Figures**

Figure 1A

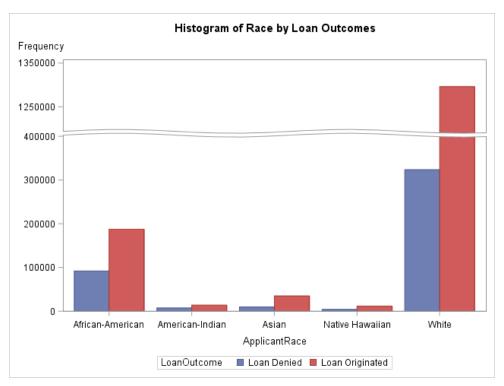


Figure 1B

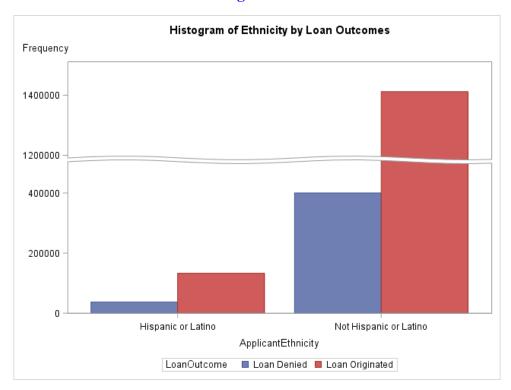


Figure 1C

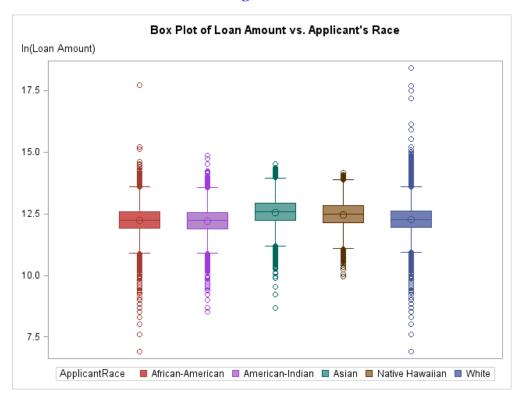
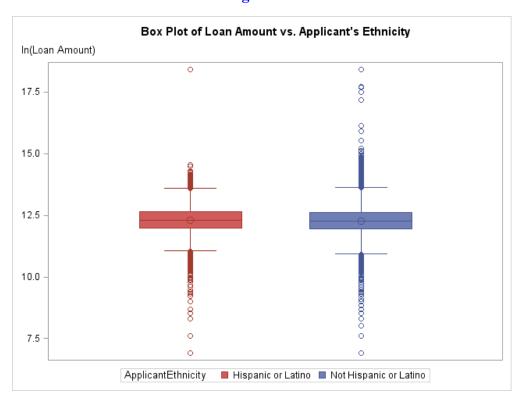


Figure 1D



# **Tables**

**Table 1: Variables and their Categories** 

Factors	Variables	Coding	
		<b>3</b>	
Applicant's	Loan Originated	1 = Loan Originated	
Mortgage	Loan Denied	<b>0</b> = Loan Denied	
Outcomes			
Location	State	1 = AK, $2 = AL$ , $3 = AR$ ,, $51 = WY$	
	American-Indian or Alaska Native	1 = American-Indian or Alaska Native	
	Asian	2 = Asian	
Applicant Race	Black or African American	<b>3</b> = Black or African American	
	Native Hawaiian or other Pacific Islander	<b>4</b> = Native Hawaiian or other Pacific Islander	
	White	5 = White	
2012		<b>1</b> = 2012	
	2013	<b>2</b> = 2013	
Year	2014	<b>3</b> = 2014	
	2015	<b>4</b> = 2015	
	2016	<b>5</b> = 2016	
Applicant Sex	Male	1 = Male	
Applicant Sex	Female	<b>0</b> = Female	
Applicant	Hispanic	1 = Hispanic	
Ethnicity	Not Hispanic	<b>0</b> = Not Hispanic	
Application	Loan secured by a first lien	1 = Loan secured by a first lien	
Lien Status Loan secured by subordinate lien 2 = Loan secured by subordinate lier		<b>2</b> = Loan secured by subordinate lien	
	Loan not secured	<b>3</b> = Loan not secured	
	Home Purchase	1 = Home Purchase	
Loan Purpose	Home Improvement	2 = Home Improvement	
	Refinancing	<b>3</b> = Refinancing	
Co-applicant	Co-applicant on application	1 = Co-applicant on application	
Status	No co-applicant on application	<b>0</b> = No co-applicant on application	
	Applicant's Income		
	Applicant's Loan Amount		
	VA Loan Limit		
	Minority Population		
	Male Veterans		
	Female Veterans		
Log-	White Males		
Transformed	White Females		
Population	Black Males		
Population Black Males Variables Black Females			
	American-Indian Males		
	American-Indian Females		
	Asian Males		
	Asian Females		
	Native Hawaiian Males		
	Native Hawaiian Females		

Table 2A: Marginal Effects for key variables in the Logistic Model

Dependent				
Variable	Variable	Marginal Effects	β	SE
	Race (compared to White)			
	American-Indian or Alaska Native	-9.48%	-0.720***	0.015
	Asian	-3.96%	-0.209***	0.012
	Black or African American	-8.49%	-0.619***	0.005
	Native Hawaiian or other Pacific Islander	-5.95%	-0.434***	0.019
	Ethnicity (compared to Non-Hispanic)			
	Hispanic	-0.05%	-0.044***	0.007
	Minority Population	-0.05%	-0.003***	0.000
	Race by Sex Population			
	White			
	Male	9.42%	0.963***	0.064
Loan Application	Female	-10.74%	-1.068***	0.061
Binary Outcome	Black			
	Male	-0.10%	-0.042**	0.014
	Female	-0.49%	-0.007	0.013
	American-Indian or Alaska Native			
	Male	-2.90%	-0.301***	0.022
	Female	2.10%	0.245***	0.022
	Asian			
	Male	-4.41%	-0.259***	0.021
	Female	5.22%	0.286***	0.022
	Native Hawaiian or other Pacific Islander			
	Male	0.64%	0.055***	0.010
	Female	0.06%	0.003	0.010
Observations		1,982,123		
R <sup>2</sup>		0.130		
Adjusted R <sup>2</sup>		0.200		
Log Likelihood		1814703.4		
Akaike Inf. Crit. 1814869.4				
Bayesian Inf. Crit.		1815906.9		

Table 2B: Marginal Effects for key variables in the Linear Model

Dependent Variable	Variable	Marginal Effects	β	SE
Applicant's Loan Amount	Veteran's Race (compared to White) American-Indian or Alaska Native Asian Black or African American Native Hawaiian or other Pacific Islander	-1.50% 6.43% 5.44% 2.84%	-0.015*** 0.062*** 0.053*** 0.028***	-0.003 0.019 0.037 0.005
	Ethnicity (Non-Hispanic as reference) Hispanic	2.77%	0.028***	0.017
	Minority Population	-0.28%	-0.003***	-0.132

	Race by Sex Population			
	White			
	Male	21.39%	0.214***	0.482
	Female	-13.82%	-0.138***	-0.312
	Black			
	Male	-3.48%	-0.035***	-0.112
	Female	1.23%	0.012***	0.043
	American-Indian or Alaska Native			
	Male	2.31%	0.023***	0.071
	Female	-3.11%	-0.031***	-0.096
	Asian			
	Male	-16.69%	-0.167***	-0.611
	Female	23.57%	0.236***	0.837
	Native Hawaiian or other Pacific			
	Islander	2.79%	0.028***	0.097
	Male	-1.38%	-0.014***	-0.048
	Female			
Observations		1,235,484		
R <sup>2</sup>		0.6215		
Adjusted R <sup>2</sup>		0.6215		
Log Likelihood				
Akaike Inf. Crit.		-1752831		
Bayesian Inf. Crit.		-2987367		

Table 2C: Marginal Effects for the Linear model with State by Race Interactions (with p-values  $\,<\,0.1)$ 

Dependent Variable	State	Veteran's Race (compared to White)	Marginal Effects	β	SE
	NJ	American-Indian or Alaska Native	15.56%	0.145*	0.073
	DC	American-Indian or Alaska Native	-16.53%	-0.181	0.1
	NY	Asian	27.34%	0.242***	0.06
	IL	Asian	14.50%	0.135*	0.06
	PA	Asian	14.41%	0.135*	0.06
	MI	Asian	11.02%	0.105	0.063
	ОН	Asian	10.76%	0.102	0.061
	NY	Black or African American	15.95%	0.148***	0.032
Applicant's Loan Amount	AR	Black or African American	11.75%	0.111***	0.032
Louis Amount	GA	Black or African American	9.68%	0.092***	0.031
	WV	Black or African American	9.66%	0.092*	0.038
	MD	Black or African American	8.28%	0.080*	0.031
	MS	Black or African American	8.06%	0.078*	0.032
	AL	Black or African American	6.93%	0.067*	0.031
	IN	Black or African American	5.93%	0.058	0.032
	TX	Black or African American	5.63%	0.055	0.031
	DC	Black or African American	-13.57%	-0.146***	0.036

		Native Hawaiian or other Pacific			
	NY	Islander	16.84%	0.156	0.085
		Native Hawaiian or other Pacific			
	MS	Islander	-18.20%	-0.201	0.108
Observations		1,235,484			
R <sup>2</sup>		0.6226			
Adjusted R <sup>2</sup>		0.6225			
Log Likelihood					
Akaike Inf. Crit.		-1755890			
Bayesian Inf. Crit.		-2991374			

Table 2D: Marginal Effects for the Linear model with State by Ethnicity Interactions (with p-values < 0.1)

Dependent Variable	State	Veteran's Ethnicity (compared to Non-Hispanic)	Marginal Effects	β	SE
	NY	Hispanic	22.40%	0.202***	0.025
	WV	Hispanic	13.22%	0.124*	0.046
	FL	Hispanic	10.25%	0.098***	0.024
	IL	Hispanic	10.14%	0.097***	0.024
	ME	Hispanic	8.46%	0.081	0.049
Applicant's	IN	Hispanic	8.46%	0.081**	0.026
Loan Amount	DC	Hispanic	7.12%	0.069	0.040
	CA	Hispanic	5.52%	0.054*	0.024
	WI	Hispanic	5.42%	0.053	0.028
	TX	Hispanic	4.77%	0.047*	0.024
	MD	Hispanic	4.70%	0.046	0.024
	NM	Hispanic	4.43%	0.043	0.024
Observations R <sup>2</sup>		1,235,484 0.6226	·		
Adjusted R <sup>2</sup> Log Likelihood		0.6225			
Akaike Inf. Crit. Bayesian Inf. Cri	t.	-1755890 -2991374			

**Table 3A: Logistic Regression Summary Output** 

Dependent Variable	Variables	Estimates	SE	P-values
Loan Application	Intercept State	0.352	0.615	0.567
Outcomes	AK AL	-0.080 -0.371	0.059 0.051	0.172 <.0001

AR	-0.270	0.053	<.0001
AZ	-0.294	0.051	<.0001
CA	-0.284	0.051	<.0001
СО	-0.082	0.050	0.104
СТ	-0.730	0.054	<.0001
DC	-0.214	0.073	0.004
DE	-0.410	0.056	<.0001
FL	-0.640	0.050	<.0001
GA	-0.472	0.051	<.0001
HI	-0.512	0.062	<.0001
IA	-0.381	0.056	<.0001
ID	-0.357	0.055	<.0001
IL	-0.400	0.052	<.0001
IN	-0.482	0.052	<.0001
KS	-0.281	0.054	<.0001
KY	-0.428	0.053	<.0001
LA	-0.374	0.052	<.0001
MA	-0.584	0.052	<.0001
MD	-0.411	0.051	<.0001
ME	-0.846	0.057	<.0001
MI	-0.642	0.051	<.0001
MN	-0.203	0.053	0.000
МО	-0.360	0.052	<.0001
MS	-0.390	0.055	<.0001
MT	-0.402	0.059	<.0001
NC	-0.313	0.050	<.0001
ND	0.162	0.070	0.022
NE	-0.028	0.056	0.621
NH	-0.782	0.057	<.0001
NJ	-0.728	0.053	<.0001
NM	-0.312	0.054	<.0001
NV	-0.335	0.053	<.0001
NY	-0.614	0.051	<.0001
ОН	-0.566	0.051	<.0001
ОК	-0.229	0.053	<.0001
OR	-0.365	0.052	<.0001
PA	-0.655	0.051	<.0001
RI	-0.477	0.062	<.0001
SC	-0.439	0.051	<.0001
SD	0.113	0.069	0.102
TN	-0.362	0.051	<.0001
тх	-0.401	0.050	<.0001
UT	-0.099	0.054	0.070

	VA	-0.159	0.051	0.002
	VT	-0.371	0.121	0.002
	WA	-0.320	0.051	<.0001
	WI	-0.531	0.052	<.0001
	WV	-0.480	0.061	<.0001
	WY		reference	
Rac	e			
	American-Indian	-0.645	0.016	<.0001
	Asian	-0.270	0.013	<.0001
	Black or African-American	-0.579	0.006	<.0001
	Native Hawaiian	-0.405	0.020	<.0001
	White		reference	
Yea	r			
	2012	0.084	0.008	<.0001
	2013	0.045	0.007	<.0001
	2014	0.008	0.006	0.169
	2015	0.068	0.005	<.0001
	2016		reference	
Sex				
	Male	0.079	0.006	<.0001
	Female		reference	
Ethi	nicity			
	Hispanic	-0.168	0.007	<.0001
	Non-Hispanic		reference	
Co-	Application Status			
	Co-Applicant Present	0.175	0.004	<.0001
	Co-Applicant Not Present		reference	
Lier	1			
	Secured by First Lien	-0.220	0.525	0.675
	Secured by Second Lien	-1.634	0.543	0.003
	Not Secured		reference	
Loa	n purpose			
	Home Purchase	1.632	0.004	<.0001
	Home Improvements	0.570	0.013	<.0001
	Refinancing		reference	
App	olicant's Loan Amount	-0.070	0.005	<.0001
App	olicant's Income	0.601	0.004	<.0001
Pop	ulation Demographics			
	Minority Population	-0.003	0.000	<.0001
	Male Veterans	0.000	0.012	0.995
	Female Veterans	0.103	0.006	<.0001
	White Males	0.642	0.068	<.0001
	White Females	-0.732	0.065	<.0001

1				
	Black or African-American Males	-0.006	0.015	0.666
	Black or African-American Females	-0.034	0.013	0.012
	American-Indian Males	-0.198	0.023	<.0001
	American-Indian Females	0.143	0.023	<.0001
	Asian Males	-0.300	0.022	<.0001
	Asian Females	0.355	0.024	<.0001
	Native Hawaiian Males	0.044	0.011	<.0001
	Native Hawaiian Females	0.004	0.011	0.724
	Unemployment Rates	-0.022	0.002	<.0001
	VA Loan Limits	-0.365	0.025	<.0001
R-Square			0.130	
Adjusted R-Square			0.200	
AIC			1814869.4	
BIC			1815906.9	

**Table 3B: Linear Regression Summary Output** 

Dependent Variable		Variables	Estimates	SE	P-values
Loan Amounts	Intercept State		-1.999	0.058	<.0001
	AK		-0.170	0.007	<.0001
	AL		-0.151	0.006	<.0001
	AR		-0.283	0.006	<.0001
	AZ		-0.119	0.006	<.0001
	CA		0.084	0.006	<.0001
	со		0.008	0.006	0.156
	СТ		-0.126	0.007	<.0001
	DC		0.297	0.010	<.0001
	DE		0.073	0.007	<.0001
	FL		-0.119	0.006	<.0001
	GA		-0.123	0.006	<.0001
	HI		0.102	0.008	<.0001
	IA		-0.339	0.007	<.0001
	ID		-0.189	0.006	<.0001
	IL.		-0.280	0.006	<.0001
	IN		-0.333	0.006	<.0001
	KS		-0.320	0.006	<.0001
	KY		-0.267	0.006	<.0001
	LA		-0.092	0.006	<.0001
	MA		-0.023	0.006	0.000

MD	0.043	0.006	<.0001
ME	-0.206	0.007	<.0001
MI	-0.351	0.006	<.0001
MN	-0.189	0.006	<.0001
МО	-0.289	0.006	<.0001
MS	-0.192	0.007	<.0001
MT	-0.078	0.007	<.0001
NC	-0.120	0.006	<.0001
ND	-0.100	0.008	<.0001
NE	-0.323	0.006	<.0001
NH	-0.182	0.007	<.0001
NJ	-0.185	0.006	<.0001
NM	-0.059	0.006	<.0001
NV	-0.085	0.006	<.0001
NY	-0.284	0.006	<.0001
ОН	-0.355	0.006	<.0001
ОК	-0.266	0.006	<.0001
OR	-0.029	0.006	<.0001
PA	-0.247	0.006	<.0001
RI	-0.060	0.008	<.0001
sc	-0.069	0.006	<.0001
SD	-0.159	0.008	<.0001
TN	-0.151	0.006	<.0001
тх	-0.211	0.006	<.0001
UT	-0.195	0.006	<.0001
VA	0.012	0.006	0.033
VT	-0.105	0.016	<.0001
WA	-0.064	0.006	<.0001
WI	-0.327	0.006	<.0001
WV	-0.254	0.008	<.0001
WY		reference	
Race			
American-Indian	-0.015	0.003	<.0001
Asian	0.062	0.002	<.0001
Black or African-American	0.053	0.001	<.0001
Native Hawaiian	0.028	0.003	<.0001
White		reference	
Years			
2012	-0.031	0.001	<.0001
2013	-0.021	0.001	<.0001
2014	-0.035	0.001	<.0001
2015	-0.021	0.001	<.0001
2016		reference	
•			

Adjusted R-Square	2001. 2	3.332	0.622	
	Unemployment Rates VA Loan Limits	-0.020 0.502	0.000	<.0001
	Native Hawaiian Females	-0.014 -0.020	0.002 0.000	<.0001 <.0001
	Native Hawaiian Males	0.028	0.002	<.0001
	Asian Females	0.236	0.003	<.0001
	Asian Males	-0.167	0.003	<.0001
	American-Indian Females	-0.031	0.003	<.0001
	American-Indian Males	0.023	0.004	<.0001
	Black or African-American Females	0.012	0.002	<.0001
	Black or African-American Males	-0.035	0.002	<.0001
	White Females	-0.138	0.009	<.0001
	White Males	0.214	0.010	<.0001
	Female Veterans	0.019	0.001	<.0001
	Male Veterans	-0.129	0.002	<.0001
	Minority Population	-0.003	0.000	<.0001
	Population Demographics			
	Applicant's Income	0.545	0.001	<.0001
	Co-Applicant Not Present		reference	
	Co-Applicant Present	0.001	0.001	0.265
	Co-Application Status			
	Non-Hispanic		reference	
	Hispanic	0.027	0.001	<.0001
	Ethnicity		rejerence	
	Female	0.005	reference	<.0001
	<b>Sex</b> Male	0.009	0.001	<.0001

significant at p < 0.05; \*\* significant at p < 0.005; \*\*\* significant at p < 0.001

**Table 3C: Linear Regression with Interactions Summary Output** 

Dependent Variable		Variables	Estimates	SE	P-values
Loan Amounts	Intercept		-1.846	0.058	<.0001
	State*Ra	ce Interactions			
	AK	American-Indian	0.085	0.069	0.217
	AK	Asian	0.022	0.060	0.714
	AK	Black or African-American	0.014	0.035	0.682

A 1/	Nietius Ileussias	0.100	0.005	0.204
AK	Native Hawaiian	0.108	0.085	0.204
AL	American-Indian	0.037	0.070	0.593
AL	Asian Black or African-American	0.067	0.062 0.031	0.287
AL	Native Hawaiian	0.067	0.00-	0.033 0.752
AL		-0.028	0.089	•
AR AR	American-Indian Asian	0.051 0.050	0.071	0.469 0.456
	Asian Black or African-American	0.050	0.067	00
AR AR	Native Hawaiian	0	0.032	0.001
AR AZ		0.148	0.096	0.122
AZ AZ	American-Indian Asian	0.065 0.047	0.067 0.059	0.328 0.425
AZ AZ	Black or African-American	0.047	0.039	0.425
AZ AZ	Native Hawaiian	0.023	0.032	0.463
CA	American-Indian	0.048	0.082	0.371
CA	Asian	0.048	0.058	0.467
CA	Black or African-American	0.087	0.038	0.131
CA	Native Hawaiian	0.013	0.031	0.302
CO	American-Indian	0.063	0.067	0.302
co	Asian	0.035	0.057	0.423
co	Black or African-American	0.030	0.033	0.337
co	Native Hawaiian	0.011	0.032	0.666
CT	American-Indian	0.033	0.031	0.226
CT	Asian	0.062	0.066	0.345
CT	Black or African-American	-0.053	0.034	0.120
CT	Native Hawaiian	0.033	0.100	0.897
DC	American-Indian	-0.181	0.100	0.070
DC	Asian	0.001	0.071	0.988
DC	Black or African-American	-0.146	0.036	<.0001
DC	Native Hawaiian	0.085	0.121	0.482
DE	American-Indian	0.058	0.080	0.472
DE	Asian	-0.010	0.070	0.889
DE	Black or African-American	0.010	0.033	0.762
DE	Native Hawaiian	0.146	0.107	0.173
FL	American-Indian	0.044	0.066	0.507
FL	Asian	0.040	0.058	0.491
FL	Black or African-American	0.048	0.031	0.127
FL	Native Hawaiian	0.036	0.081	0.651
GA	American-Indian	0.047	0.067	0.481
GA	Asian	0.031	0.059	0.593
GA	Black or African-American	0.092	0.031	0.003
GA	Native Hawaiian	0.047	0.082	0.568
HI	American-Indian	0.055	0.070	0.434
HI	Asian	0.004	0.058	0.947
				-

НІ	Black or African-American	-0.021	0.033	0.518
HI	Native Hawaiian	0.001	0.081	0.985
IA	American-Indian	0.044	0.084	0.601
IA	Asian	0.034	0.070	0.622
IA	Black or African-American	0.051	0.037	0.172
IA	Native Hawaiian	0.014	0.120	0.909
ID	American-Indian	0.068	0.074	0.359
ID	Asian	-0.040	0.068	0.558
ID	Black or African-American	-0.028	0.047	0.553
ID	Native Hawaiian	0.059	0.093	0.523
IL	American-Indian	0.035	0.071	0.617
IL	Asian	0.135	0.060	0.023
IL	Black or African-American	0.005	0.032	0.885
IL	Native Hawaiian	0.058	0.085	0.495
IN	American-Indian	0.114	0.072	0.113
IN	Asian	0.074	0.063	0.244
IN	Black or African-American	0.058	0.032	0.071
IN	Native Hawaiian	-0.012	0.091	0.893
KS	American-Indian	0.038	0.070	0.590
KS	Asian	0.038	0.061	0.532
KS	Black or African-American	0.013	0.034	0.709
KS	Native Hawaiian	0.038	0.094	0.682
KY	American-Indian	0.108	0.079	0.171
KY	Asian	0.076	0.066	0.252
KY	Black or African-American	0.014	0.032	0.660
KY	Native Hawaiian	0.034	0.092	0.716
LA	American-Indian	0.011	0.072	0.877
LA	Asian	-0.005	0.064	0.939
LA	Black or African-American	0.015	0.032	0.629
LA	Native Hawaiian	-0.037	0.091	0.686
MA	American-Indian	0.103	0.077	0.182
MA	Asian	0.071	0.062	0.247
MA	Black or African-American	0.019	0.033	0.575
MA	Native Hawaiian	0.071	0.094	0.448
MD	American-Indian	0.094	0.068	0.168
MD	Asian	0.058	0.058	0.321
MD	Black or African-American	0.080	0.031	0.011
MD	Native Hawaiian	0.072	0.082	0.386
ME	American-Indian	0.081	0.083	0.326
ME	Asian	-0.036	0.083	0.662
ME		0.056	0.055	0.310
ME		0.071	0.117	0.547
MI	American-Indian	0.040	0.070	0.566

MI	Asian	0.105	0.063	0.097
MI	Black or African-American	0.000	0.032	0.995
MI	Native Hawaiian	0.055	0.090	0.537
MN	American-Indian	0.047	0.073	0.518
MN	Asian	0.071	0.061	0.244
MN	Black or African-American	-0.006	0.034	0.858
MN	Native Hawaiian	0.023	0.093	0.805
МО	American-Indian	0.109	0.071	0.124
МО	Asian	0.037	0.063	0.560
МО	Black or African-American	-0.014	0.032	0.658
МО	Native Hawaiian	0.034	0.089	0.706
MS	American-Indian	0.106	0.079	0.183
MS	Asian	0.058	0.071	0.415
MS	Black or African-American	0.078	0.032	0.016
MS	Native Hawaiian	-0.201	0.108	0.063
MT	American-Indian	-0.009	0.073	0.900
MT	Asian	0.035	0.079	0.656
MT	Black or African-American	-0.005	0.049	0.918
MT	Native Hawaiian	0.030	0.104	0.776
NC	American-Indian	0.069	0.067	0.305
NC	Asian	0.041	0.059	0.484
NC	Black or African-American	0.028	0.031	0.377
NC	Native Hawaiian	0.015	0.082	0.858
ND	American-Indian	0.025	0.084	0.767
ND	Asian	-0.044	0.076	0.561
ND	Black or African-American	0.030	0.046	0.514
ND	Native Hawaiian	0.154	0.118	0.190
NE	American-Indian	0.090	0.076	0.239
NE	Asian	0.056	0.064	0.380
NE	Black or African-American	0.011	0.035	0.755
NE	Native Hawaiian	0.020	0.092	0.831
NH	American-Indian	0.054	0.084	0.517
NH	Asian	0.029	0.078	0.706
NH	Black or African-American	-0.013	0.048	0.779
NH	Native Hawaiian	0.057	0.106	0.589
NJ	American-Indian	0.145	0.073	0.047
NJ	Asian	0.061	0.060	0.308
NJ	Black or African-American	0.012	0.032	0.703
NJ	Native Hawaiian	0.027	0.087	0.752
NM	American-Indian	0.069	0.068	0.307
NM	Asian	-0.002	0.064	0.979
NM	Black or African-American	-0.009	0.034	0.791
NM	Native Hawaiian	0.028	0.088	0.753

NV	American-Indian	0.087	0.069	0.204
NV	Asian	0.074	0.058	0.204
NV	Black or African-American	0.023	0.032	0.463
NV	Native Hawaiian	0.090	0.081	0.269
NY	American-Indian	0.057	0.070	0.414
NY	Asian	0.242	0.060	<.0001
NY	Black or African-American	0.148	0.032	<.0001
NY	Native Hawaiian	0.156	0.085	0.067
ОН	American-Indian	0.006	0.069	0.936
ОН	Asian	0.102	0.061	0.092
ОН	Black or African-American	-0.026	0.032	0.401
ОН	Native Hawaiian	0.082	0.086	0.340
ОК	American-Indian	0.062	0.067	0.356
ОК	Asian	0.037	0.061	0.545
ОК	Black or African-American	0.044	0.032	0.171
ОК	Native Hawaiian	-0.024	0.086	0.781
OR	American-Indian	0.065	0.068	0.340
OR	Asian	0.046	0.060	0.443
OR	Black or African-American	-0.004	0.035	0.901
OR	Native Hawaiian	0.061	0.085	0.470
PA	American-Indian	0.071	0.069	0.307
PA	Asian	0.135	0.060	0.026
PA	Black or African-American	-0.010	0.032	0.749
PA	Native Hawaiian	0.045	0.087	0.600
RI	American-Indian	0.070	0.096	0.469
RI	Asian	0.013	0.077	0.867
RI	Black or African-American	-0.057	0.043	0.185
RI	Native Hawaiian	0.129	0.115	0.263
SC	American-Indian	0.026	0.068	0.706
SC	Asian	0.063	0.060	0.295
SC	Black or African-American	0.024	0.031	0.446
SC	Native Hawaiian	0.027	0.084	0.752
SD	American-Indian	0.064	0.080	0.424
SD	Asian	0.022	0.082	0.783
SD	Black or African-American	0.049	0.048	0.308
SD	Native Hawaiian	-0.023	0.115	0.842
TN	American-Indian	0.059	0.068	0.391
TN	Asian	-0.008	0.060	0.895
TN	Black or African-American	0.038	0.031	0.225
TN	Native Hawaiian	-0.006	0.083	0.940
TX	American-Indian	0.073	0.066	0.265
TX	Asian	0.058	0.058	0.321
TX	Black or African-American	0.055	0.031	0.079

l <b>-</b>		0.057	0.000	0.470
TX	Native Hawaiian	0.057	0.080	0.478
UT	American-Indian	0.043	0.071	0.545
UT	Asian	0.019	0.061	0.752
UT	Black or African-American	-0.010	0.036	0.779
UT	Native Hawaiian	0.094	0.086	0.274
VA	American-Indian	0.050	0.067	0.456
VA	Asian	0.029	0.058	0.611
VA	Black or African-American	0.016	0.031	0.607
VA	Native Hawaiian	0.043	0.081	0.595
VT	American-Indian	-0.009	0.163	0.957
VT	Asian	-0.018	0.182	0.921
VT	Black or African-American	0.118	0.154	0.443
VT	Native Hawaiian	0.000	-	-
WA	American-Indian	0.055	0.066	0.408
WA	Asian	0.041	0.058	0.482
WA	Black or African-American	-0.017	0.032	0.584
WA	Native Hawaiian	0.040	0.081	0.618
WI	American-Indian	0.005	0.073	0.946
WI	Asian	-0.030	0.064	0.636
WI	Black or African-American	-0.034	0.034	0.305
WI	Native Hawaiian	0.016	0.095	0.870
WV	American-Indian	0.090	0.088	0.308
WV	Asian	0.095	0.087	0.273
WV	Black or African-American	0.092	0.038	0.015
WV	Native Hawaiian	-0.067	0.128	0.598
WY	White		reference	
State*Eth	nnicity			
AK	Hispanic	0.011	0.028	0.698
AL	Hispanic	0.029	0.027	0.279
AR	Hispanic	0.025	0.029	0.390
AZ	Hispanic	0.032	0.024	0.178
CA	Hispanic	0.054	0.024	0.023
СО	Hispanic	0.022	0.024	0.349
CT	Hispanic	-0.021	0.027	0.439
DC	Hispanic	0.069	0.040	0.088
DE	Hispanic	0.035	0.031	0.269
FL	Hispanic	0.098	0.024	<.0001
GA	Hispanic	0.036	0.024	0.143
HI	Hispanic	0.002	0.026	0.948
IA	Hispanic	0.031	0.032	0.330
ID	Hispanic	-0.015	0.029	0.600
IL	Hispanic	0.097	0.024	<.0001
IN	Hispanic	0.081	0.026	0.002

Hispanic Hispanic Hispanic Hispanic	-0.004 0.027 0.014	0.027 0.029 0.027	0.882 0.344 0.598
Hispanic Hispanic	0.014		
Hispanic		0.027	0.508
·	0.002		0.550
	0.003	0.026	0.898
Hispanic	0.046	0.024	0.061
Hispanic	0.081	0.049	0.099
Hispanic	0.032	0.027	0.229
Hispanic	0.020	0.029	0.493
Hispanic	0.036	0.028	0.195
Hispanic	0.014	0.033	0.666
Hispanic	0.042	0.037	0.250
Hispanic	0.024	0.024	0.314
Hispanic	0.046	0.042	0.266
Hispanic	0.013	0.029	0.649
Hispanic	0.031	0.034	0.359
Hispanic	0.039	0.025	0.120
Hispanic	0.043	0.024	0.077
Hispanic	0.020	0.025	0.406
Hispanic	0.202	0.025	<.0001
Hispanic	0.027	0.026	0.290
Hispanic	0.020	0.026	0.425
Hispanic	0.027	0.026	0.302
Hispanic	0.030	0.025	0.230
Hispanic	-0.032	0.034	0.346
Hispanic	0.026	0.025	0.293
Hispanic	0.038	0.042	0.366
Hispanic	0.016	0.025	0.514
Hispanic	0.047	0.024	0.048
Hispanic	0.015	0.026	0.552
Hispanic	0.029	0.024	0.219
Hispanic	0.055	0.091	0.546
Hispanic	0.019	0.024	0.424
Hispanic	0.053	0.028	0.062
Hispanic	0.124	0.046	0.007
Non-Hispanic		reference	
	-0.166	0.007	<.0001
	-0.161	0.006	<.0001
	-0.296	0.007	<.0001
	-0.121	0.006	<.0001
	0.081	0.006	<.0001
	0.008	0.006	0.186
	-0.117	0.007	<.0001
	Hispanic	Hispanic 0.036 Hispanic 0.014 Hispanic 0.042 Hispanic 0.024 Hispanic 0.046 Hispanic 0.013 Hispanic 0.031 Hispanic 0.039 Hispanic 0.043 Hispanic 0.020 Hispanic 0.020 Hispanic 0.027 Hispanic 0.027 Hispanic 0.027 Hispanic 0.027 Hispanic 0.031 Hispanic 0.031 Hispanic 0.027 Hispanic 0.027 Hispanic 0.027 Hispanic 0.032 Hispanic 0.031 Hispanic 0.032 Hispanic 0.032 Hispanic 0.035 Hispanic 0.015 Hispanic 0.015 Hispanic 0.015 Hispanic 0.029 Hispanic 0.029 Hispanic 0.029 Hispanic 0.029 Hispanic 0.019 Hispanic 0.029 Hispanic 0.019 Hispanic 0.029 Hispanic 0.020	Hispanic

DC	0.355	0.012	<.0001
DE	0.076	0.008	<.0001
FL	-0.131	0.006	<.0001
GA	-0.145	0.006	<.0001
ні	0.128	0.008	<.0001
IA	-0.344	0.007	<.0001
ID	-0.191	0.007	<.0001
IL	-0.284	0.006	<.0001
IN	-0.341	0.006	<.0001
KS	-0.319	0.007	<.0001
KY	-0.269	0.007	<.0001
LA	-0.088	0.007	<.0001
MA	-0.025	0.007	0.000
MD	0.029	0.006	<.0001
ME	-0.213	0.008	<.0001
MI	-0.352	0.006	<.0001
MN	-0.191	0.006	<.0001
МО	-0.289	0.006	<.0001
MS	-0.205	0.007	<.0001
MT	-0.082	0.007	<.0001
NC	-0.120	0.006	<.0001
ND	-0.102	0.008	<.0001
NE	-0.325	0.007	<.0001
NH	-0.186	0.007	<.0001
NJ	-0.181	0.007	<.0001
NM	-0.058	0.007	<.0001
NV	-0.088	0.006	<.0001
NY	-0.315	0.006	<.0001
ОН	-0.354	0.006	<.0001
ОК	-0.268	0.006	<.0001
OR	-0.033	0.006	<.0001
PA	-0.249	0.006	<.0001
RI	-0.057	0.008	<.0001
SC	-0.069	0.006	<.0001
SD	-0.162	0.008	<.0001
TN	-0.153	0.006	<.0001
TX	-0.217	0.006	<.0001
UT	-0.196	0.007	<.0001
VA	0.018	0.006	0.003
VT	-0.111	0.016	<.0001
WA	-0.063	0.006	<.0001
WI	-0.327	0.006	<.0001
wv	-0.265	0.008	<.0001
•			

	l wy		reference	İ
	Race		rejerence	
	American-Indian	-0.072	0.065	0.269
	Asian	0.005	0.058	0.936
	Black or African-American	0.017	0.031	0.593
	Native Hawaiian	-0.024	0.080	0.765
	White	0.02	reference	0.703
	Year		rejerence	
	2012	-0.031	0.001	<.0001
	2013	-0.021	0.001	<.0001
	2014	-0.035	0.001	<.0001
	2015	-0.021	0.001	<.0001
	2016		reference	
	Sex		•	
	Male	0.009	0.001	<.0001
	Female		reference	
	Ethnicity		-	
	Hispanic	-0.020	0.024	0.385
	Non-Hispanic		reference	
	Co-Applicant Status			
	Present	0.001	0.001	0.312
	Not Present		reference	
	Applicant's Income	0.545	0.001	<.0001
	Population Demographics			
	Minority Population	-0.003	0.000	<.0001
	Male Veterans	-0.126	0.002	<.0001
	Female Veterans	0.019	0.001	<.0001
	White Males	0.213	0.010	<.0001
	White Females	-0.138	0.009	<.0001
	Black or African-American Males	-0.036	0.002	<.0001
	Black or African-American Females	0.013	0.002	<.0001
	American-Indian Males	0.020	0.004	<.0001
	American-Indian Females	-0.029	0.003	<.0001
	Asian Males	-0.168	0.003	<.0001
	Asian Females	0.237	0.003	<.0001
	Native Hawaiian Males	0.029	0.002	<.0001
	Native Hawaiian Females	-0.015	0.002	<.0001
	Unemployment Rates	-0.020	0.000	<.0001
	VA Loan Limits	0.490	0.004	<.0001
R-Square			0.623	
Adjusted R-Square			0.623	
AIC			-1755890	
BIC			-2991374	

**Table 3D: Fixed-Effects Linear Regression Summary Output** 

Dependent Variable	Independent Variables	Estimates	SE	P-values
Loan Amounts	Race			
Loan Amounts	American-Indian	-0.014	0.002	<.0001
	Asian	0.063	0.002	<.0001
	Black or African-American	0.050	0.002	<.0001
	Native Hawaiian	0.034	0.001	<.0001
	White	0.054	reference	1.0001
	Sex		,	
	Male	-0.012	0.001	<.0001
	Female	0.012	reference	4.0001
	Ethnicity		,	
	Hispanic	0.012	0.001	<.0001
	Non-Hispanic		reference	
	Co-Application Status		•	
	Co-Applicant Present	0.021	0.001	<.0001
	Co-Applicant Not Present		reference	
	Lien			
	Secured by First Lien	3.319	0.071	<.0001
	Secured by Second Lien	2.322	0.075	<.0001
	Not Secured		reference	
	Loan Purpose			
	Home Purchase	0.106	0.001	<.0001
	Home Improvement	-0.014	0.002	<.0001
	Refinance		reference	
	Applicant's Income	0.402	0.000	<.0001
	Population Demographics			
	Minority Population	-0.005	0.000	<.0001
	Male Veterans	0.000	-	-
	Female Veterans	0.000	-	-
	White Males	0.000	-	-
	White Females	0.000	-	-
	Black or African-American Males	0.000	-	-
	Black or African-American Females	0.000	-	-
	American-Indian Males	0.000	-	-
	American-Indian Females	0.000	-	-

BIC		-			
AIC			-		
R-Square		0.579			
	VA Loan Limits	0.000	-	-	
	Unemployment Rates	0.000	-	-	
	Native Hawaiian Females	0.000	-	-	
	Native Hawaiian Males	0.000	-	-	
	Asian Females	0.000	-	-	
	Asian Males	0.000	-	-	

significant at p < 0.05; \*\* significant at p < 0.005; \*\*\* significant at p < 0.001