

Team Sync Agenda - January 6, 2025




Team Meeting Agenda

Date: Monday, January 6, 2025

Time: 45-60 minutes

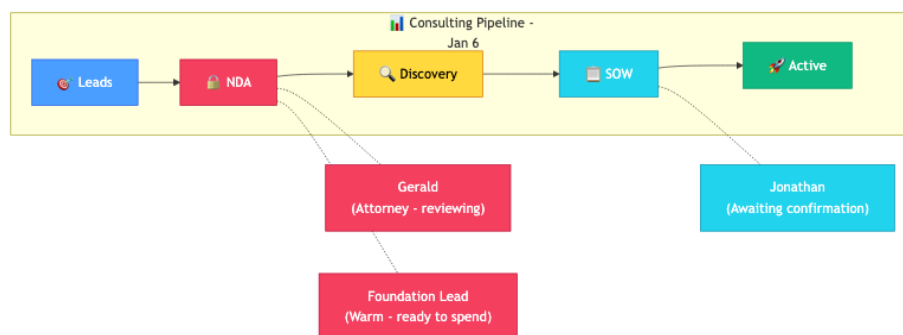
Attendees: Nathan, Marcus, Tammye, Brian, Brittany

Meeting Objectives

1. Close the loop on consulting pipeline updates (Jonathan , Gerald , Foundation Lead )
 2. Introduce the Cursor Rules system and the paradigm shift we just unlocked
 3. Align on content creation, marketing outreach, and platform development priorities
 4. Get everyone energized—we're in the game now, it's time to execute
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Agenda

1. Pipeline Updates (10 min)



diagram

Jonathan Hubbard - SOW Stage 

Status:  Ready for Signature

- NDA: Signed ✓

- Discovery: **Complete** ✓
- SOW: **Sent** - Awaiting confirmation
- **Next:** Down payment → Development begins

The Win: Full pipeline complete. First paying consulting client through our new system.

Gerald - NDA Stage 🔄

Status: 🟡 In Review

- Gerald is an attorney, taking time to review NDA thoroughly
 - Being patient with the process
 - **Next:** Follow up mid-week if no response
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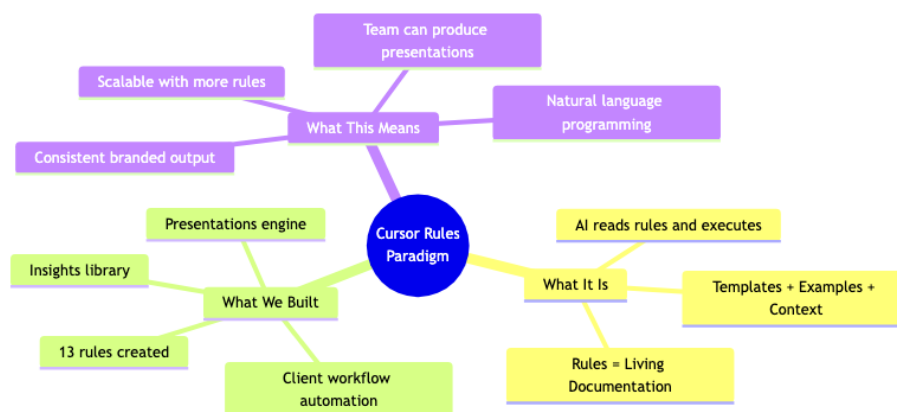
Foundation Lead - NEW 🔥

Status: 🟢 Warm Lead

- Community foundation in the pipeline
- **They need tech, they're ready to spend**
- Great opportunity for our mission alignment
- **Next:** Schedule discovery call

Discussion: What do we know? What's our approach?

2. 💡 The Cursor Rules Breakthrough (15 min)



diagram

The Insight We Captured Today

“The rule IS the documentation. The script IS the actual documentation. Because the rule reads that script and runs.”

Key Realization: Cursor rules are not just helper scripts—they’re an operating system for the business.

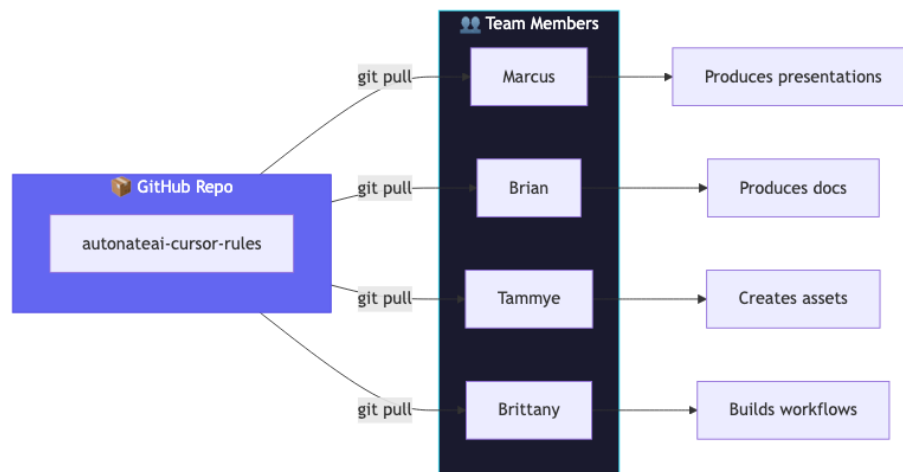
What We Built:

Rule Category	What It Does
consulting-client-workflow	Full pipeline: NDA → Discovery → SOW → Kickoff
client-presentation-*	Branded HTML presentations for every touchpoint
meeting-prep + meeting-presentation	Meeting agendas → Animated slideshows
capture-insight	Capture breakthroughs into knowledge base
platform-development	SWE Hackers architecture with Mermaid diagrams

Sharing Rules with the Team

The Plan:

1. Push autonateai-cursor-rules to a **GitHub repo** you all have access to
2. You clone/pull to your local machine
3. Add to your Cursor workspace
4. Now you can produce presentations, documents, legal templates—all from conversation



diagram

Action Items:

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Nathan: Push rules repo to GitHub

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Team: Clone repo, add to Cursor workspace

☐

Team: Test by generating a sample presentation

3. 📢 Content & Marketing (10 min)



diagram

Our Content Arsenal:

- **Video:** Nathan's quick-turn video setup at home
- **AI Video:** Generated videos for reach
- **NotebookLM:** Podcasts, summaries, presentations
- **Cursor:** Presentations, documents, assets

Context Engineering Advantage:

- Data pooling on prospects
- Psychological/multidimensional understanding
- Personalized outreach at scale

Discussion: What content should we prioritize this week?

4. 💻 Platform Development (10 min)



diagram

Current State:

- Nathan laid foundation, coded everything with AI
- 4 free courses live
- Platform is functional

What's Needed:

Area	Who	Priority
Backend/Architecture	Marcus	High
Data/Testing	Brian	High
Frontend/UX	Tammye	Medium
Features/Modules	Brittany	Medium

Upcoming Features:

- Paid modules
- Daily challenges
- More course content

Discussion:

- What can you each pick up this week?

- Where do you need clarity on the codebase?
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5. 🚀 The Energy Check (5 min)

Where We Are:

- Nathan: Senior consultant at Atomic Object + Teacher + Founder
- Team: Learning, growing, building together
- AutoNateAI: Systems in place, pipeline flowing, ready to scale

The Reality:

- It's January. New year energy.
- We have clients in the pipeline.
- We have the tools (Cursor rules, presentation engine, templates).
- We have the platform (SWE Hackers).
- We have the team.

The Question: Are you ready to execute?



Time Allocation

Topic	Duration	Lead
Pipeline Updates	10 min	Nathan
Cursor Rules Breakthrough	15 min	Nathan
Content & Marketing	10 min	All
Platform Development	10 min	All
Energy Check & Action Items	5 min	Nathan
Total	50 min	



Pre-Meeting Prep

Before this meeting, please:

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Review your GitHub notifications (you may have repo invites)

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Have Cursor open and ready

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Think about: What can I contribute this week?

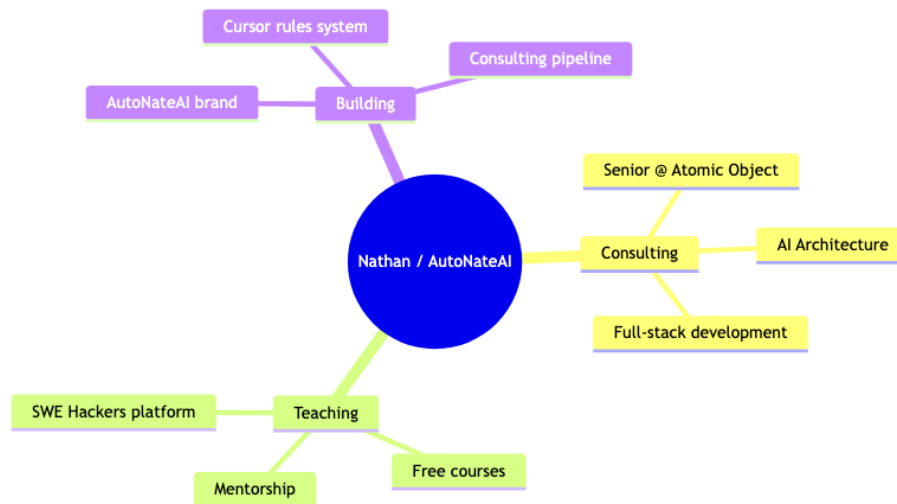
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Come with energy—we're building something real

Relevant Links

- [SWE Hackers Board](#)
- [Jonathan Project Board](#)
- [Cursor Rules Repo](#): (to be shared)

Reference: Nathan's Positioning



diagram

The Play: Consulting funds the operation. Teaching builds the community. The platform scales both.

Post-Meeting: Action Items Template

Action	Owner	Due	Status
Push cursor rules to GitHub	Nathan	Jan 7	<input type="checkbox"/>
Clone rules repo, test presentation	All	Jan 8	<input type="checkbox"/>
Follow up with Gerald (if no response)	Nathan	Jan 8	<input type="checkbox"/>
Schedule discovery with Foundation	Nathan	Jan 7	<input type="checkbox"/>
Pick up first dev task on platform	Marcus/Brian/Tammye/Brittany	Jan 10	<input type="checkbox"/>
Create first piece of outreach content	TBD	Jan 10	<input type="checkbox"/>

Let's get it. 🚀