



MONTHLY NEWSLETTER OF THE AFRICA LEADERSHIP TRAINING AND CAPACITY BUILDING PROGRAM
OCTOBER 2012 ~ G8 NEW ALLIANCE SUPPORTS CAADP AND AU AGRIBUSINESS DEVELOPMENT

G8 New Alliance Supports CAADP and Grow Africa

The Governments of Ethiopia, Ghana and Tanzania each hosted follow-up meetings to the G8 New Alliance for Food Security and Nutrition in August and September as part of a constellation of actions being taken to strengthen the pivotal role the private sector plays in transforming African agriculture. These high-level working meetings were convened to put road maps of action together to advance the Country Cooperation Frameworks forged at the last G8 summit in the U.S. in May 2012.

Africa Lead helped to organize these events on behalf of this alliance of African governments, private sector investors and donor countries designed to sustain the momentum that has been created through the African-led CAADP process and the Grow Africa initiative of the African Union. Both the investment plans of the governments advancing CAADP and the blueprints that Grow Africa has been developing in country teams of business, government and farmer representatives are progressing. The New Alliance is elevating the urgency to pursue these initiatives and stimulating the engagement of more private sector partners. Total commitments under the New Alliance now come from 66 private companies, African as well as multi-national, in the sum of \$3.5 billion.

This stage of the planning attracted more than 180 stakeholders in

Tanzania, for example, from agribusiness, government, Development Partners (donors), and academicians over two days, September 6-7. There were 209 participants in Ghana on August 29. The Ethiopia event (80 participants) on September 12 embedded the New Alliance agenda in the country's new Agricultural Transformation Agency.

The cooperation frameworks among alliance members are a tool intended to address impediments to economic investment and market development for smallholder farmers, in particular.

In **Ghana**, the local AgriServ company is currently partnering with

Pioneer (a DuPont business), for example, to DuPont business), for example, to introduce hybrid maize seeds, which are both high-yielding and drought-tolerant. The goal is not only to increase yield but also to lower the cost of production for farmers, thereby increasing their margins.

In **Tanzania**, the New Alliance Cooperation Framework is intended to build on existing systems and instruments for implementation. In particular, this entails harmonizing with the already launched public-private Southern Agricultural Growth Corridor (SAGCOT).

Government Policy Action Commitments

TANZANIA	GHANA	ETHIOPIA
<ul style="list-style-type: none"> • Increase stability and transparency in trade policy with reduced tariff and non-tariff barriers • Improve incentives for the private sector by reducing taxes, and increasing transparency and consistency of the agricultural tax and incentive system • Develop and implement domestic and regional seed/ other inputs policies that encourage greater private sector participation in the production, marketing and trade in seeds and 	<ul style="list-style-type: none"> • Establish policy that enables the private sector to develop, commercialize, and use improved inputs to increase smallholder productivity and incomes • Create a secure investment climate for investors by reducing transaction costs and risks • Support transparent, inclusive, evidence-based policy formulation process based on quality data and sound evidence that leads to increased investment in agriculture 	<ul style="list-style-type: none"> • Increase private sector participation in seed development, multiplication, and distribution • Increase market access for the private sector by reducing barriers to competitiveness and increasing transparency of requirements • Strengthen land use rights to stimulate investment in agriculture • Increase the availability of credit to the agricultural sector

G8 New Alliance *continued*

Guts Agro Industry, newly established in **Ethiopia** in 2006, produces supplementary foods, baby foods, snacks and edible industrial salts. It intends to leverage its partnership with 3 Cooperative Unions who represent more than 50,000 small-holders producing maize, soyabeans and chickpeas. It is in discussions with additional partners, including joint investors for Super Cereal Plus.

On the financing side, the pan-African Ecobank intends to target US \$5 million of lending to small-and medium-sized agribusinesses operating in the rice, maize, and soya value chains in **Ghana**. The goal is to stimulate growth across the agricultural value chain from nucleus farm operators, to aggregators and traders, processors, agro-inputs supply

companies, transportation and mechanization services companies, and farm-based organizations.

The legal enabling environment priorities discussed in all three countries include existing food and nutrition policy and strategy, lifting of food bans, increasing budget allocation to agriculture, provision of subsidies to farmers and reduction of withholding tax and tariffs on farmers. Governments also are concentrating on addressing thorny land title certification and land use legal issues.

The New Alliance for Food Security and Nutrition infuses high profile and real investment into CAADP's plans for agricultural development on the continent. ■

Visit us on the web at
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for the latest news, training descriptions, and our online database of upcoming short courses relevant to African agriculture professionals.

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What is Africa Lead?

A USAID-funded program – and part of the Feed the Future global food security initiative – that builds the capacity of African agriculture professionals to lead

Africa Lead supports the Comprehensive Africa Agriculture Development Program (CAADP) by providing 4 main services to participating countries and regions:

- Developing and delivering **training modules**:

CAADP Champions for Change: a 5 day course about CAADP and leading change, **Module 1**

A second 4 day course, tailored to each country, has been developed to equip CAADP leaders to operationalize investment plans, **Module 2**

- Providing logistical and financial support for other trainings and **innovative learning partnerships** that connect participants with institutional hosts, such as the *International Food Policy Research Institute (IFPRI)*, the *World Food Programme*, and private sector agribusinesses.
- **Assessing capacity needs** of national and regional institutions, CAADP Country Teams, and National Agriculture Investment Plan implementation.
- Developing an **online database** of short courses relevant to African agriculture professionals.

RESULTS TO DATE

- ✓ **1,310** trained CAADP “Champions” from 29 countries (Module 1):
 - 545 in East Africa
 - 375 in West Africa
 - 390 in Southern Africa
- ✓ 273 trained in Module 2 from 3 countries
 - 73 in East Africa (USAID/Forward)
 - 200 West Africa
- ✓ 134 people supported to attend various technical trainings
- ✓ 10 professional interns trained in agriculture show management and agribusiness management
- ✓ 12 national non-state actor workshops held to mobilize NGOs and private sector actors to participate in CAADP
- ✓ Facilitation and logistics preparation for various conferences and meetings
- ✓ 38 institutional capacity assessments
- ✓ 2 assessments of CAADP Country Team processes ; 2 CAADP/NAIPs implementation case studies: Ethiopia and Rwanda
- ✓ A short course database featuring over 480 upcoming offerings relevant to African