

How Sexuality Affects Evaluations of Immigrant Deservingness and Cultural Similarity: A Conjoint Survey Experiment

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Abstract

Do Americans view lesbian and gay (LG) migrants as more deserving to enter the country than their straight counterparts? Recent changes in federal policy have contributed to significant increases in LG migrants coming to the U.S., yet little is known about how Americans view them. While Americans are increasingly polarized on their views toward migration, support for gay and lesbian migrants may be cross-cutting. Using a conjoint survey experiment of 1,650 respondents, this project investigates how immigrants' sexual minority status affects Americans' perceptions of their deservingness for admission and how this may be related to evaluations of cultural similarity. Analyses consider interactions between reason for migration, skill, and sexuality as well as heterogeneous effects based on respondent profiles. Preliminary results show that Americans are more likely to choose LG migrants for admission than straight ones; LG immigrants fleeing persecution are seen as especially deserving of admission; and Republicans, Christians, and straight respondents see LG migrants as less deserving. This paper helps disentangle Americans' preferences for migrants' presumed cultural similarity from economic potential and humanitarian merit as well as elucidate public opinion of this under-studied group of sexual minority migrants.

Introduction

Do Americans view lesbian and gay (LG) migrants as more deserving to enter the country than their straight counterparts? Recent changes in federal policy have contributed to significant increases in LG migrants coming to the U.S. ([Vogler 2016](#)). According to American Community Survey data, numbers of different-sex couples containing immigrants increased by 22 percent from 2008 to 2019 (from 7.8 million to 9.5 million), while those of corresponding same-sex couples grew from 44 thousand to 107 thousand in the same period, an increase of 140 percent ([Hoffmann and Velasco 2023b](#)). Despite this growth, how Americans view these types of migrants is unknown. In addition, Americans are increasingly polarized regarding their views toward migration, especially due to differing concerns about the sociotropic and

cultural impact of migration (Hainmueller and Hopkins 2014; Johnston, Newman, and Velez 2020). But support for gay and lesbian migrants may be cross-cutting; bipartisan majorities support related issues such as marriage equality (Gallup 2023). And, as found in Europe, some right-wing citizens support LG migrants in order to make symbolic statements about national and cultural supremacy vis-a-vis the Global South countries these migrants are coming from (Turnbull-Dugarte and López Ortega 2023; Puar 2007).

Therefore, this project investigates whether sexual minorities are evaluated as more deserving to enter the U.S. We ask three research questions. First, how do U.S. citizens evaluate sexuality when making determinations of immigrant deservingness for admission, and how does sexuality compare with more well studied topics like reason for migration and skill level of the immigrant? Second, are gay and lesbian immigrants perceived as more culturally similar to the U.S. compared to their heterosexual counterparts, and does this increase perceived deservingness? Finally, do Americans' perceptions of sexual minority immigrants vary by their own political affiliation, religious identification, or sexuality?

To answer these questions, we administer a pre-registered, conjoint survey experiment that asks respondents to choose between repeated sets of two hypothetical immigrants for admission to the U.S. Respondents are then asked to choose which profile they see as more culturally similar to the U.S. This is one of the first survey experiments to both examine immigrant sexuality explicitly and directly test a cultural similarity hypothesis for immigrant deservingness.

Results demonstrate a positive yet nonsignificant effect of sexual minority status on perceived deservingness. When disaggregated by respondent characteristics that may be more sympathetic to both LG rights and migration – such as those with a bachelor's degree, Democrats, non-religious individuals, and those who know an LG person – positive effects reach our preferred significance threshold. Yet, despite prior literature suggesting that sexual minority status may signal cultural similarity, these migrants are viewed as significantly less culturally similar compared to their heterosexual counterparts, even among groups that think they are more deserving of entry. This study contributes to literature on immigrant deservingness, political culture, and the emerging field of queer migration.

Background

Policy related to LG migrants has seen major changes in recent years. In 2011, President Obama moved to make queer refugees a “population of concern” (Vogler 2016), boosting the number of successful asylum claims (Shaw et al. 2021). And in 2013, the end of the Defense of Marriage Act allowed U.S. citizens and permanent residents to sponsor the visa of a same-sex partner for the first time (Edwards 2013). Likely due to these changes, numbers of same-sex couples containing immigrants increased 140 percent between 2008 and 2019 (Hoffmann and Velasco 2023b). While most scholarship on LG immigrants focuses on cases of asylum-seekers fleeing repression (Murray 2014; Sam and Finley 2015; Akin 2017; Dhoest 2019; Giametta 2020; Saleh 2020), recent work suggests that the typical LG immigrant may be privileged and coming from progressive contexts (Hoffmann and Velasco 2023a). These observations motivate our central question: To what extent do Americans consider sexual orientation a salient factor in evaluating the deservingness of potential migrants?

We hypothesize that cultural similarity will be the primary mechanism through which Americans determine LG immigrant deservingness. The limited, relevant research that exists finds that “norms-based” and “sociotropic” explanations influence how U.S. citizens perceive immigrant deservingness (Hainmueller and Hopkins 2015). For example, Americans are biased against Muslims and non-English speakers while Christians and English speakers are viewed as more deserving due to perceived cultural similarity and, in effect, less likely to disrupt established values (Bansak, Hainmueller, and Hangartner 2016; Donnalaja 2022). One such norm in development is that the U.S. is welcoming of lesbian and gay individuals – at least in international imagery and perception by both Americans and potential immigrants (Novitskaya 2023; Snow and Cull 2020). Many right-wing parties across Western democracies, including Trump, promote gay-friendly foreign images and national identities (Magni and Reynolds 2023; Moreau 2018; NBC 2019). Often, this is done to justify opposition to supposedly homophobic Black, Brown, and Muslim immigrants or to justify foreign interventions like foreign aid conditionalities (e.g., homonationalism) (Puar 2007; Kwon, Scarborough, and Taylor 2022). Nevertheless, however, because of these efforts, an openly gay or lesbian sexual identity may signal cultural closeness similar to language or religion.

But theories of economic potential have greatest empirical support. Numerous studies find that highly educated migrants working in prestigious, high-earning professions are seen as most deserving of entry (Hainmueller and Hiscox 2010; Helbling and Kriesi 2014; Hainmueller and Hopkins 2015; Donnalaja 2022). Although economic potential is not a legal consideration when awarding refugee status, respondents find hypothetical refugees with economic potential to be more deserving (Bansak, Hainmueller, and Hangartner 2016; Lawlor and Paquet 2021). And while LG Americans experience greater rates of poverty and have lower incomes compared to straight Americans, there is popular perception of this population being wealthy (DeFilippis 2016). This perception may transfer over toward the deservingness of LG migrants if Americans perceive this population as similarly being wealthy or, at least, as having greater economic potential.

Additionally, work on refugees has pointed to the importance of humanitarian merit in matters of deservingness. While Bansak, Hainmueller, and Hangartner (2016) find greater support in Europe for immigrants with greater economic potential, they also find that respondents favor immigrants coming for “humanitarian” rather than “economic” reasons. In the Danish context, Hedegaard (2022) find that refugees are considered more deserving than economic migrants. As repression against LG communities increases in countries like Russia (Velasco 2023), this may prime Americans to be more sympathetic toward LG migrants on humanitarian grounds.

It is therefore important to disentangle cultural theories of immigrant deservingness from economic or humanitarian explanations. Doing so has yet to be convincingly executed – neither for LG immigrants, specifically, nor all immigrants, generally. Part of the issue is that many of these aspects of countries and individuals are correlated. And few studies have assessed cultural similarity theory beyond religion and language. We use sexual minority status as a measure of cultural similarity that overcomes these issues. Sexual minorities are present throughout the world, avoiding issues of country-level correlates.

Methods

We use a conjoint survey experiment to isolate these components of deservingness (Hainmueller, Hopkins, and Yamamoto 2014). A conjoint design allows reliable estimation of causal effects of multiple attributes on hypothetical choices (Bansak et al. 2021). It also allows estimation of interaction effects (Egami and Imai 2019) and heterogeneous effects based on respondent attributes (Leeper, Hobolt, and Tilley 2020). To examine the cultural similarity theory explicitly, we also ask respondents to choose which profile they see as more culturally similar to the U.S. Furthermore, while we theorize that the deservingness of this type of immigrant may cut across typical divisions, we anticipate some heterogeneous effects across respondents. Namely, we hypothesize that respondents with greater cultural affinity with and support for LG communities will view LG migrants as more deserving. We measure the following signals of respondents’ cultural closeness: educational attainment, sexual/gender minority status, political party affiliation, and religiosity.

We fielded the survey on June 20, 2023, to 1,650 U.S. citizen respondents using Prolific Academic.¹ The conjoint survey design asks respondents to read two vignettes describing hypothetical immigrants and choose the one they prefer to gain entry to the United States (the full survey instrument is available in the Supplementary Material). Each respondent completed this task four times. We vary seven attributes of immigrant profiles: gender, country GDP, skill, language, religion, sexuality, and reason for migration (see Table 1 for details). In all, this creates 192 potential profiles for respondents to evaluate.

One example profile reads: “Immigrant 1 wishes to be admitted as an immigrant to the United States. She comes from a moderately wealthy country, has a primary school education, and works as a cleaner. She does not speak English, is Christian, and identifies as lesbian. She had to leave her country because she could not find work due to high unemployment.”

After choosing which profile they wish to see admitted to the U.S., respondents chose which profile they believed has greater shared values with the U.S. After being shown four sets of profiles, respondents were asked whether they have any friends or family members who are lesbian or gay. Further details about the survey instrument are in the Appendix.

In addition to estimating average marginal component effects (AMCEs) for the attributes of interest (Hainmueller, Hopkins, and Yamamoto 2014), we estimate two other quantities. We look at the interaction effect (Egami and Imai 2019) between profile sexuality and reason for migration; we expect that sexual minorities fleeing persecution will be seen as more deserving than those looking for work, and this difference may be greater for sexual minorities than straight immigrants. We also test for the presence of heterogeneous effects for subsamples of respondents (Leeper, Hobolt, and Tilley 2020), including by political party affiliation, educational level, sexual/gender identity, and religiosity.

Finally, we test two mechanisms. First, we use the question on shared values to test whether the effect for LG migrants is explained by perceived cultural similarity. Second, we test the contact hypothesis (Lewis 2011; DellaPosta 2018) by assessing whether having gay or lesbian friends or family predicts support for gay and lesbian immigrants.

We calculate average marginal component effects (AMCEs) for the main effects and

¹This study was pre-registered on OSF: <https://osf.io/26wfm>

Table 1: Immigrants profiles are created by randomly drawing one value from each of these seven attributes

Attribute	Vignette text
Gender	<ul style="list-style-type: none"> • man • woman
Country GDP	<ul style="list-style-type: none"> • moderately wealthy • low-income
Skill	<ul style="list-style-type: none"> • has an MD and works as a cardiologist • has a high school degree and works as a restaurant manager • has a primary school education and works as a cleaner
Language	<ul style="list-style-type: none"> • speaks English • does not speak English
Religion	<ul style="list-style-type: none"> • Christian • Muslim
Sexuality	<ul style="list-style-type: none"> • gay/lesbian • straight (that is, not gay/lesbian)
Reason for migration	<ul style="list-style-type: none"> • feared government persecution • could not find work due to high unemployment

marginal means for interactions and heterogeneous effects. A positive AMCE for lesbian/gay identity implies that presentation of a lesbian/gay profile increases respondents' favorability toward admitting that immigrant, relative to a straight profile. A higher marginal mean for lesbian/gay identity implies greater likelihood of choosing lesbian/gay immigrants for admission. We present our pre-registered hypotheses in Table 2.

Results

Results for H1 are shown in Figure 1, which presents AMCEs for all attributes. For LG profiles, we see an AMCE effect size of 0.018 in the expected direction; respondents are 1.8 percent more likely to choose a gay or lesbian immigrant for admission to the U.S. However this effect is nonsignificant. This gives partial support for H1.

H2 hypothesized mediation: that controlling for shared values would attenuate the effect of LG profiles on being chosen for admission. Although we expected that LG profiles would be seen as more culturally similar, Figure 2 shows that this is not the case: LG profiles were less likely to be designated as having shared values with the U.S. Figure 3 directly assesses the mediation hypothesis, presenting AMCEs for sexuality stratified by whether the profile was designated as being more culturally similar to the U.S. Interestingly, among profiles that were chosen as having shared values with the U.S., LG profiles were significantly more likely to be chosen, but the same pattern holds among profiles that were not designated as having shared values with the U.S.

Profiles who are seen as more culturally similar are far more likely to be chosen. However LG profiles are seen as less culturally similar (Figure 2). Even so, we assess mediation by stratifying the sample by whether profiles were in the top quartile for cultural similarity (receiving a score of 6 or 7 out of 7). For profiles that are seen as culturally similar, LG profiles are much more likely to be chosen than straight ones. For ones that are considered less culturally similar, LG profiles show no advantage.

Figure 4 presents interaction effects relevant to H3, which predicted that LG profiles with persecution as a reason for migration would be more likely to be chosen than those with economic reasons. The Figure supports this hypothesis: LG profiles that migrated to seek employment have a marginal mean of , while those fleeing persecution have a value of . This difference of 0.206 is larger than the corresponding difference for straight profiles (0.174), but not quite significantly so.

Figure 5 presents marginal means relevant for H4, revealing a number of significant heterogeneous effects. H4a predicted that respondents with at least a bachelor's degree would see LG migrants as more deserving than straight ones, but results are more complicated. Respondents with advanced degrees or some college see LG immigrants as more deserving than straight ones, but respondents with only a bachelor's degree do not. Democrats see LG immigrants as much more deserving than straight ones, while republicans see LG ones as far less deserving, in line with H4b. Results for religion support H4c: Christians see LG immigrants as less deserving than atheists and the non-religious. If we consider sexuality, sexual minorities see LG immigrants as more deserving than straight ones, in line with H4d.

Anti-immigration activists often cite overpopulation as a major reason to limit immigration (Reimers 1999). Since LG migrants have a low probability of having children, will

Table 2: Pre-registered hypotheses

Hypothesis	Prediction
H1 (main effect)	Lesbian/gay identity will have a positive AMCE, relative to straight identity.
H2 (mediation)	Respondents who are more likely to choose lesbian/gay profiles for admission will choose them as having more shared values with the U.S., on average. Controlling for this measure of cultural similarity will attenuate the AMCE for lesbian/gay identity.
H3 (interaction)	For lesbian/gay profiles, persecution will have a higher marginal mean than work as a reason for migration.
Heterogeneous effects for marginal means for lesbian/gay identity	
H4a (education)	Respondents with a bachelor's degree will have a higher marginal mean than other education levels
H4b (political ideology)	Democrats will have a higher marginal mean than Republicans
H4c (religion)	Christians will have a lower marginal mean than other groups
H4d (sexuality)	Lesbian/gay/bisexual respondents will have a higher marginal mean than straight respondents
H4e (overpopulation)	Respondents who worry about immigration contributing to overpopulation will have higher marginal means
H4f (lesbian/gay contacts)	Respondents who have lesbian/gay friends and family will have higher marginal means

Americans concerned about overpopulation prefer LG migrants over straight ones (H4e)? Marginal means show the opposite effect; respondents who worry about overpopulation are less likely to choose LG profiles than straight ones, while respondents who do not worry about overpopulation are more likely to favor LG profiles. Finally, H4f suggested that respondents

with LG family and friends would be more likely to choose LG profiles for admission, and Figure 5 supports this.

As a robustness test, we re-weight the data based on the July-August 2022 American Trends Panel (Pew 2022). As shown in the Appendix, general trends are substantively the same as in the unweighted data, albeit with smaller effect sizes. The main effect for LG migrants is still nonsignificant, but the point estimate becomes negative. Cultural results are stable, with LG migrants perceived as less culturally similar to the U.S. For heterogeneous effects by respondent characteristics, support for LG migrants is attenuated, while support for straight migrants remains fairly stable.

Discussion and Conclusion

This conjoint survey experiment constitutes one of the first attempts to understand the rapidly growing population of lesbian and gay (LG) migrants in the wake of shifting policies and attitudes. We theorized that Americans would evaluate sexual minorities as more deserving than their straight counterparts due to perceived cultural similarity with the U.S. Both parts of this prediction failed to hold: On average, U.S. citizens give no preference to LG migrants, and in fact they view them as less culturally similar to the U.S. than straight immigrants.

There are three important sources of heterogeneity underneath these top-line effects, however. First, certain groups do see LG migrants as more deserving, including the highly educated, Democrats, atheists, LG people, or those who know LG people. Hence views of LG migrants may not cut across traditional attitudes toward migration or LGBTQ issues but reflect partisan polarization (Baldassarri and Gelman 2008; Hout and Maggio 2021). Second, one instance in which there is overall perceived deservingness of LG migrants is when they are coming to U.S. for humanitarian reasons as opposed to economic – supporting prior research that citizens show support for granting entry to humanitarian migrants (Bansak, Hainmueller, and Hangartner 2016; Hedegaard 2022). And, third, while Americans view LG migrants as less culturally similar, when they do find them more similar, they prefer them over straight migrants. Conditional on establishing perceived cultural similarity, then, LG migrants do receive a boost.

There are important limitations to this study that should be addressed through future research. For example, while the Appendix presents models adjusted with population weights, future studies should use a nationally representative sample. Additionally, while our primary hypothesis is not supported, this study finds several sources of heterogeneity. If our primary mechanism of cultural similarity does not seem to be the primary driver of U.S. attitudes toward LG migrants, what is? Initial findings suggest perceived humanitarian need, especially amid rising global backlash, or overall partisan polarization may be more promising routes to explore. Nevertheless, this study offers an important first step toward understanding how Americans view the deservingness of LG migrants within an experimental framework. More research is needed to fully explore the contours of this dramatically growing population.

Figures

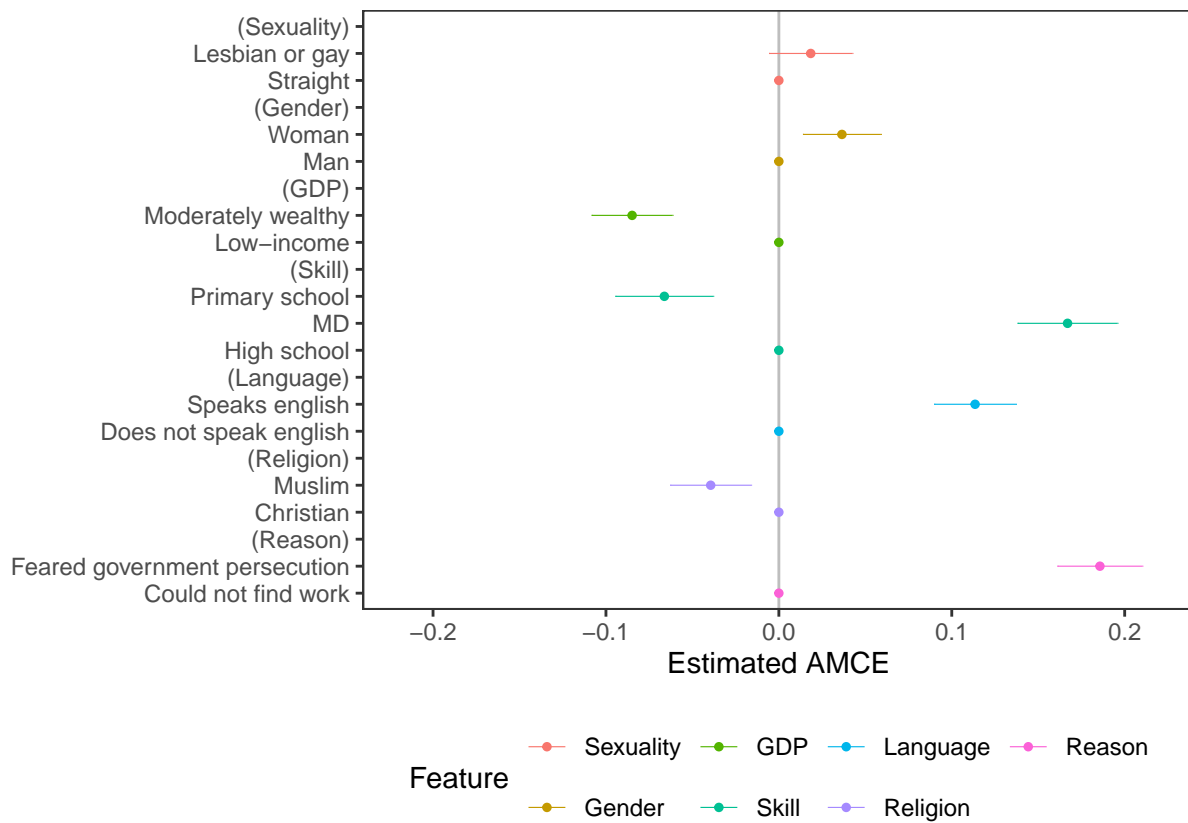


Figure 1: Estimated AMCEs for admission for all attributes. Standard errors are clustered within respondent.

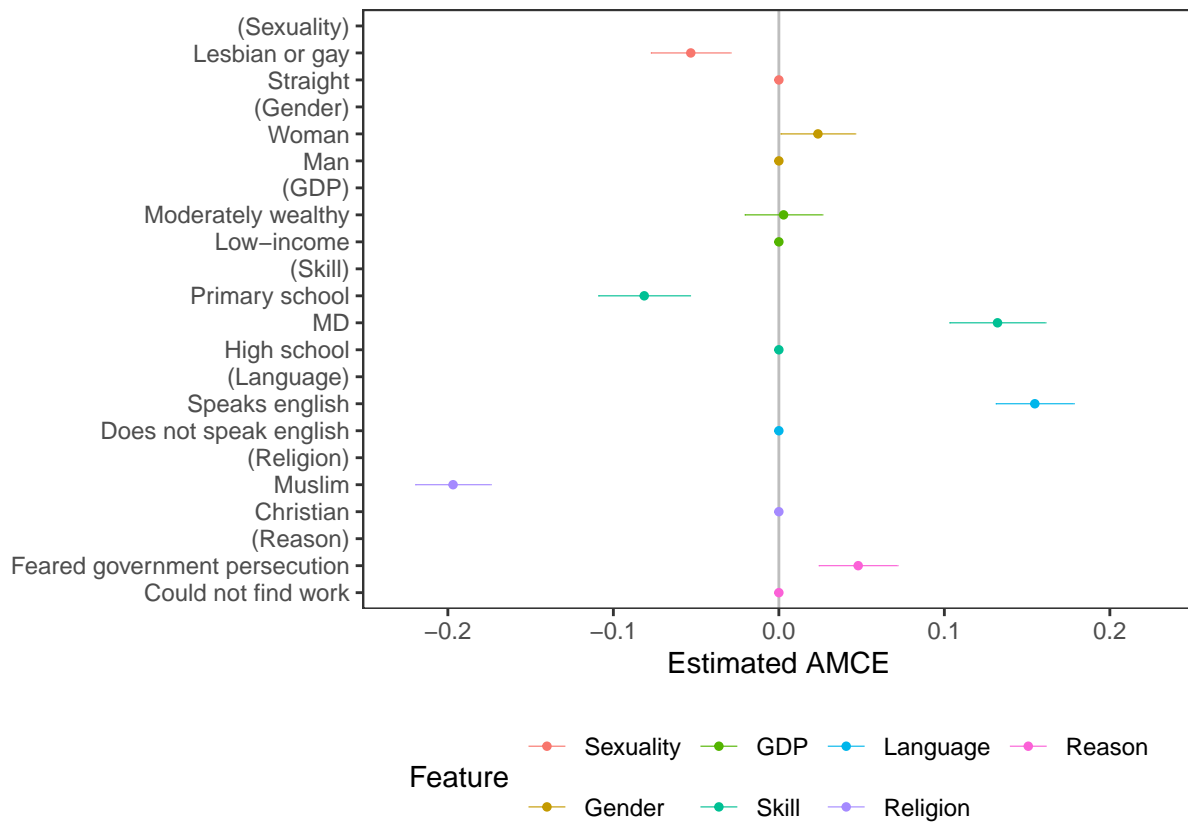


Figure 2: Estimated AMCEs for cultural similarity for all attributes. Standard errors are clustered within respondent.

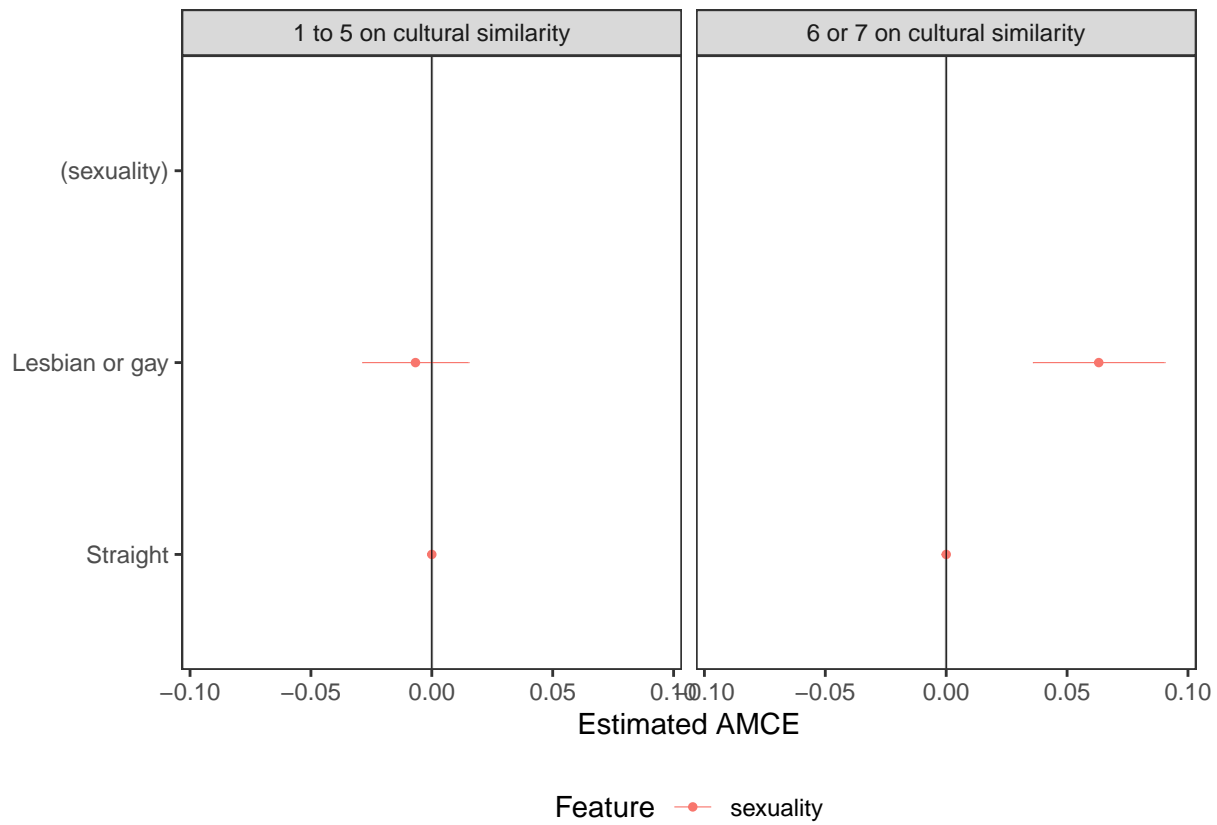


Figure 3: AMCEs for admission for sexuality, stratified by whether the profile received a 6 or 7 out of 7 on cultural similarity ratings

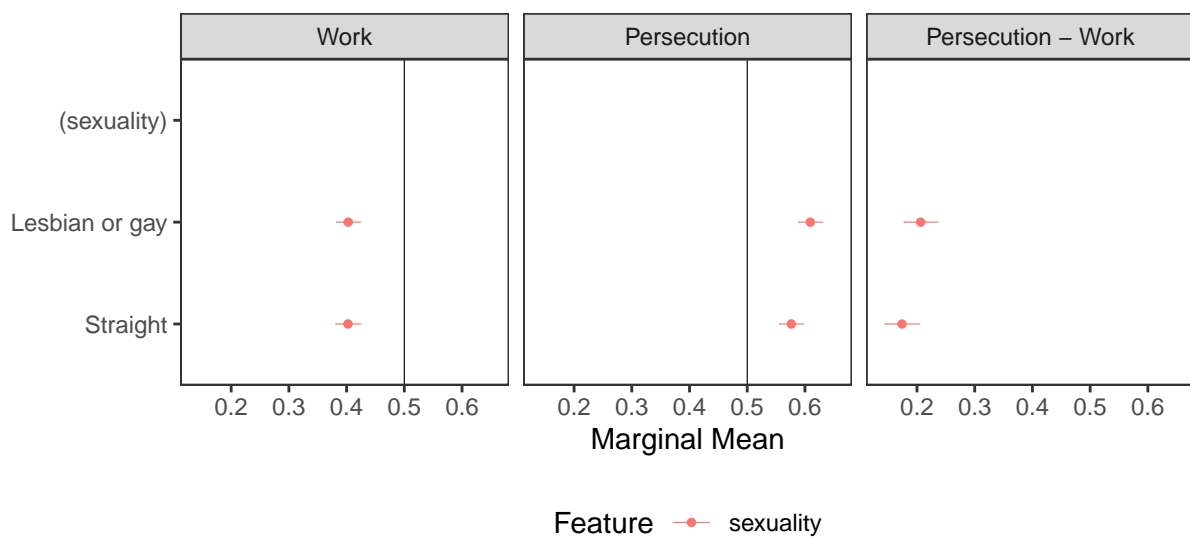


Figure 4: Marginal means of the interaction between sexuality and the reason for migration

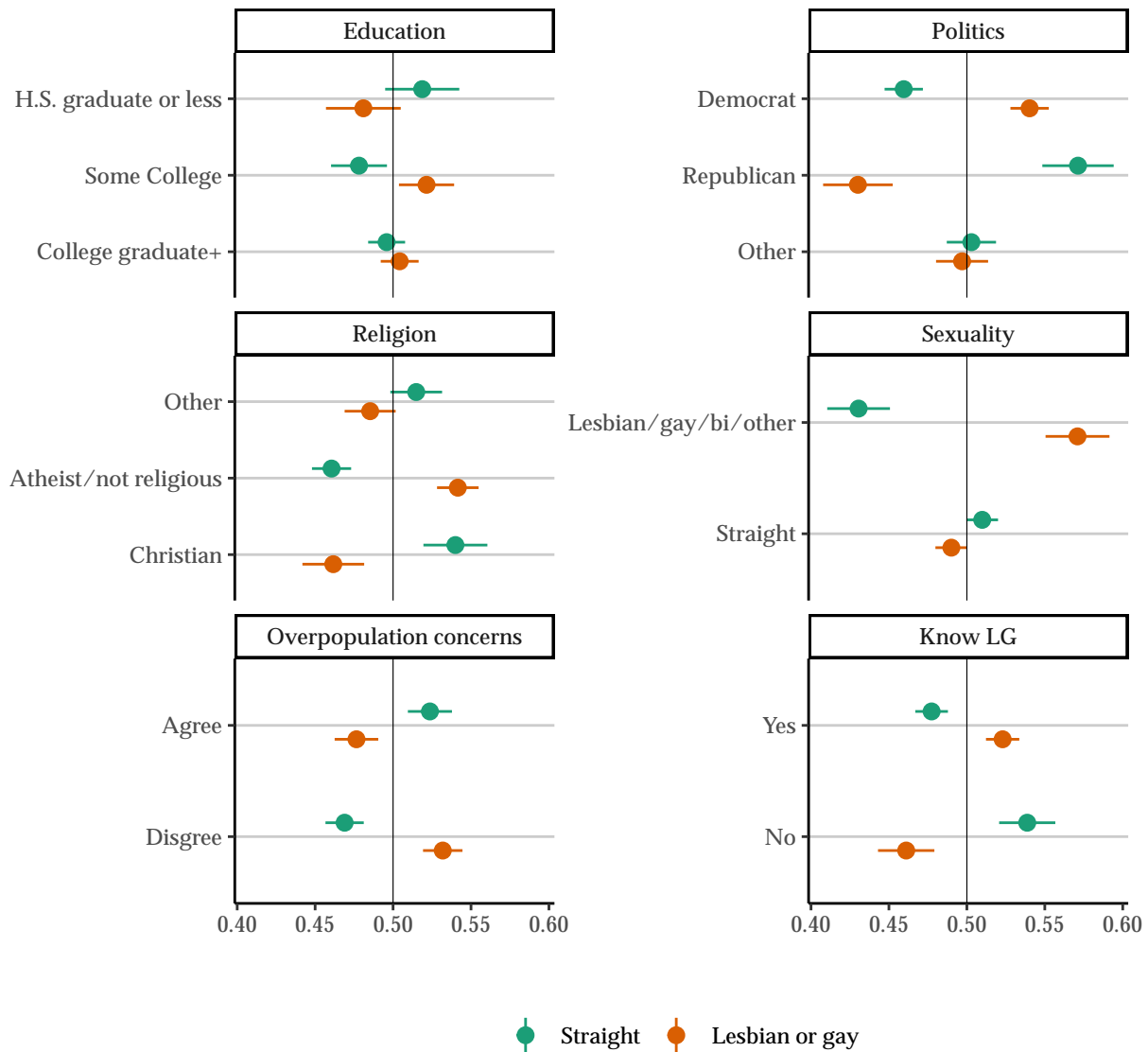


Figure 5: Marginal means for heterogeneous effects by respondent characteristics. Standard errors are clustered within respondent

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