



# Melanie Robinson

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## Summary

**Skilled Financial Manager** adept at increasing work process efficiency and profitability through functional and technical analysis. Successful at advising large corporations, small businesses, and individual clients. Areas of expertise include asset allocation, investment strategy, and risk management.

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## Contact

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## Highlights

- Strategic and financial planning expert
- Accurate forecasting
- Process implementation
- Staff leadership and development
- Business performance improvement
- Proficient in SAP, Excel VBA

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## Education

BACHELOR OF SCIENCE: **FINANCE** - 2014  
COLUMBIA UNIVERSITY, NEW YORK

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## Expierence

**FINANCE MANAGER** - 09/2015 to 05/2019  
**M&K FINANCIAL GROUP, NEW YORK**

- Manage the modelling, planning, and execution of all financial processes.
- Carry short and long-term custom comprehensive financial strategies to reach company goals.
- Research market trends and surveys and use information to stimulate business.

**FINANCE MANAGER** - 09/2013 to 05/2015  
**AGO FINANCIAL GROUP, NEW YORK**

- Drafted executive analysis reports highlighting business issues, potential risks, and profit opportunities.
- Recommended innovative alternatives to generate revenue and reduce unnecessary costs.
- Employed advanced deal analysis, including hands-on negotiations with potential investors.