**PATRICK R. GOLOSINO**

**1203 Al Ansari bldg. Elektra, Abu Dhabi, UAE.**

**Mobile Phone: +971563438508**

**Email Address: pat.golosino@gmail.com**

**CAREER OBJECTIVES:**

**I am result – oriented individual equipped with innovative and modern idea. I am looking forward to work in a company that will explore my potentials in my chosen career and utilize my existing knowledge and skills and to develop my personality through interpersonal relationships with my colleagues.**

**WORK EXPERIENCES:**

**Samsung Gulf Electronics (TascOutsourcing services)**

**Dubai, U.A.E.**

**Samsung Experience Consultant**

**June 2014 – November 2016**

**Job responsibilities:**

Achieve sales target and KPIs set

Acquire comprehensive product knowledge on all SME products.

Closing sales and assist in product set up during opening.

Takes charge of your own disciplinary issues and grooming.

Ensuring all zones are being covered and the products are displayed in proper manner and all clean.

Look after the store’s cleanliness and participate in making sure store’s image is clean and impressive.

Provide excellent customer service.

**One Mobile ( Axiom Telecom)**

**Dubai, U.A.E.**

**Retail Sales Advisor**

**April 2012 – April 2014**

**Job responsibilities:**

* Ensure that each customer receives outstanding service by providing a friendly environment, which includes greeting and acknowledging every customer, maintaining solid product knowledge and all other aspects of customer service.
* Maintain an awareness of all promotions and advertisements.
* Assist in floor moves, merchandising, display maintenance, and housekeeping
* Assist in processing and replenishing merchandise and monitoring floor stock.
* Aid customers in locating merchandise.
* Communicate customer requests to management.
* Assist in completing price changes within the department.

**Euro-Med laboratories Phils. Inc.**

**U.N. ave. Manila city**

**Sales Representative (Medical)**

**June 2010 – Feb. 2012**

**Job responsibilities:**

* Establishes, develops and maintains business relationships with current customers and prospective customers in the assigned territory/market segment to generate new business for the organization’s products/services.
* Researches sources for developing prospective customers and for information to determine their potential.
* Expedites the resolution of customer problems and complaints.
* Coordinates sales effort with marketing, sales management, accounting, logistics and technical service groups..
* Supplies management with oral and written reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

**Pacific Hub Corporation**

**Robinsons Equitable Tower**

**Ortigas, Pasig City**

**Customer Service Representative**

**April 2009 – May2010**

**Job responsibilities:**

* answer phones professionally
* respond to customer inquiries
* research required information using available resources
* handle and resolve customer complaints
* provide customers with product and service information
* process orders, forms and applications
* identify and escalate priority issues
* route calls to appropriate resource
* follow up customer calls where necessary
* complete call logs

**Key Skills:**

* Strong Communication and Interpersonal Skills.
* Self –motivated, and Hard working.
* Ability to work under great pressures.
* Good Communication and Time Management skills
* Computer Literate ( MS Office, Internet Explorer, MS Excel, MS Words)
* Typing Speed: 35-40 Words per minute
* Flexible can work in diff. kind of shifts

**EDUCATIONAL BACKGROUND:**

**TERTIARY**

Our Lady of Fatima University 2004-2009

Mc Arthur Highway, Valenzuela City

Bachelor of Science in Nursing

**PERSONAL INFORMATION:**

Date of Birth: February 26, 1987

Status: Married

Height: 5’6”

  Weight: 170 lbs.