

```
In [1]: import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
```

```
In [3]: df = pd.read_csv("c:/mydata/Customer Churn.csv")
df
```

```
Out[3]:
```

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	Mul
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0	7590-VHVEG	Female	0	Yes	No	1	No	
1	5575-GNVDE	Male	0	No	No	34	Yes	
2	3668-QPYBK	Male	0	No	No	2	Yes	
3	7795-CFOCW	Male	0	No	No	45	No	
4	9237-HQITU	Female	0	No	No	2	Yes	
...	...	...	...	...	...	...	...	...
7038	6840-RESVB	Male	0	Yes	Yes	24	Yes	
7039	2234-XADUH	Female	0	Yes	Yes	72	Yes	
7040	4801-JAZZL	Female	0	Yes	Yes	11	No	
7041	8361-LTMKD	Male	1	Yes	No	4	Yes	
7042	3186-AJIEK	Male	0	No	No	66	Yes	

7043 rows × 21 columns

```
In [4]: df.head()
```

```
Out[4]:
```

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	Multipl
<b>0</b>	7590-VHVEG	Female	0	Yes	No	1	No	No
<b>1</b>	5575-GNVDE	Male	0	No	No	34	Yes	
<b>2</b>	3668-QPYBK	Male	0	No	No	2	Yes	
<b>3</b>	7795-CFOCW	Male	0	No	No	45	No	No
<b>4</b>	9237-HQITU	Female	0	No	No	2	Yes	

5 rows × 21 columns

```
In [5]: df.tail()
```

```
Out[5]:
```

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	Mul
<b>7038</b>	6840-RESVB	Male	0	Yes	Yes	24	Yes	
<b>7039</b>	2234-XADUH	Female	0	Yes	Yes	72	Yes	
<b>7040</b>	4801-JAZL	Female	0	Yes	Yes	11	No	
<b>7041</b>	8361-LTMKD	Male	1	Yes	No	4	Yes	
<b>7042</b>	3186-AJIEK	Male	0	No	No	66	Yes	

5 rows × 21 columns

```
In [6]: df.describe()
```

Out[6]:

	SeniorCitizen	tenure	MonthlyCharges
--	---------------	--------	----------------

<b>count</b>	7043.000000	7043.000000	7043.000000
<b>mean</b>	0.162147	32.371149	64.761692
<b>std</b>	0.368612	24.559481	30.090047
<b>min</b>	0.000000	0.000000	18.250000
<b>25%</b>	0.000000	9.000000	35.500000
<b>50%</b>	0.000000	29.000000	70.350000
<b>75%</b>	0.000000	55.000000	89.850000
<b>max</b>	1.000000	72.000000	118.750000

In [7]: `df.isnull().sum()`

Out[7]:

customerID	0
gender	0
SeniorCitizen	0
Partner	0
Dependents	0
tenure	0
PhoneService	0
MultipleLines	0
InternetService	0
OnlineSecurity	0
OnlineBackup	0
DeviceProtection	0
TechSupport	0
StreamingTV	0
StreamingMovies	0
Contract	0
PaperlessBilling	0
PaymentMethod	0
MonthlyCharges	0
TotalCharges	0
Churn	0
dtype:	int64

In [13]: `df.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   customerID            7043 non-null   object
1   gender                 7043 non-null   object
2   SeniorCitizen          7043 non-null   object
3   Partner                7043 non-null   object
4   Dependents             7043 non-null   object
5   tenure                 7043 non-null   int64
6   PhoneService           7043 non-null   object
7   MultipleLines           7043 non-null   object
8   InternetService        7043 non-null   object
9   OnlineSecurity         7043 non-null   object
10  OnlineBackup           7043 non-null   object
11  DeviceProtection       7043 non-null   object
12  TechSupport            7043 non-null   object
13  StreamingTV            7043 non-null   object
14  StreamingMovies        7043 non-null   object
15  Contract               7043 non-null   object
16  PaperlessBilling       7043 non-null   object
17  PaymentMethod          7043 non-null   object
18  MonthlyCharges         7043 non-null   float64
19  TotalCharges           7043 non-null   float64
20  Churn                  7043 non-null   object
dtypes: float64(2), int64(1), object(18)
memory usage: 1.1+ MB
```

```
In [9]: def conv(value):
        if value == 1:
            return "yes"
        else:
            return "no"
        df["SeniorCitizen"] = df["SeniorCitizen"].apply(conv)
```

converted 0 and 1 value senior citizen to yes/no to make it easier to understand.

```
In [12]: df["TotalCharges"] = df["TotalCharges"].replace(" ", "0")
        df["TotalCharges"] = df["TotalCharges"].astype("float")
```

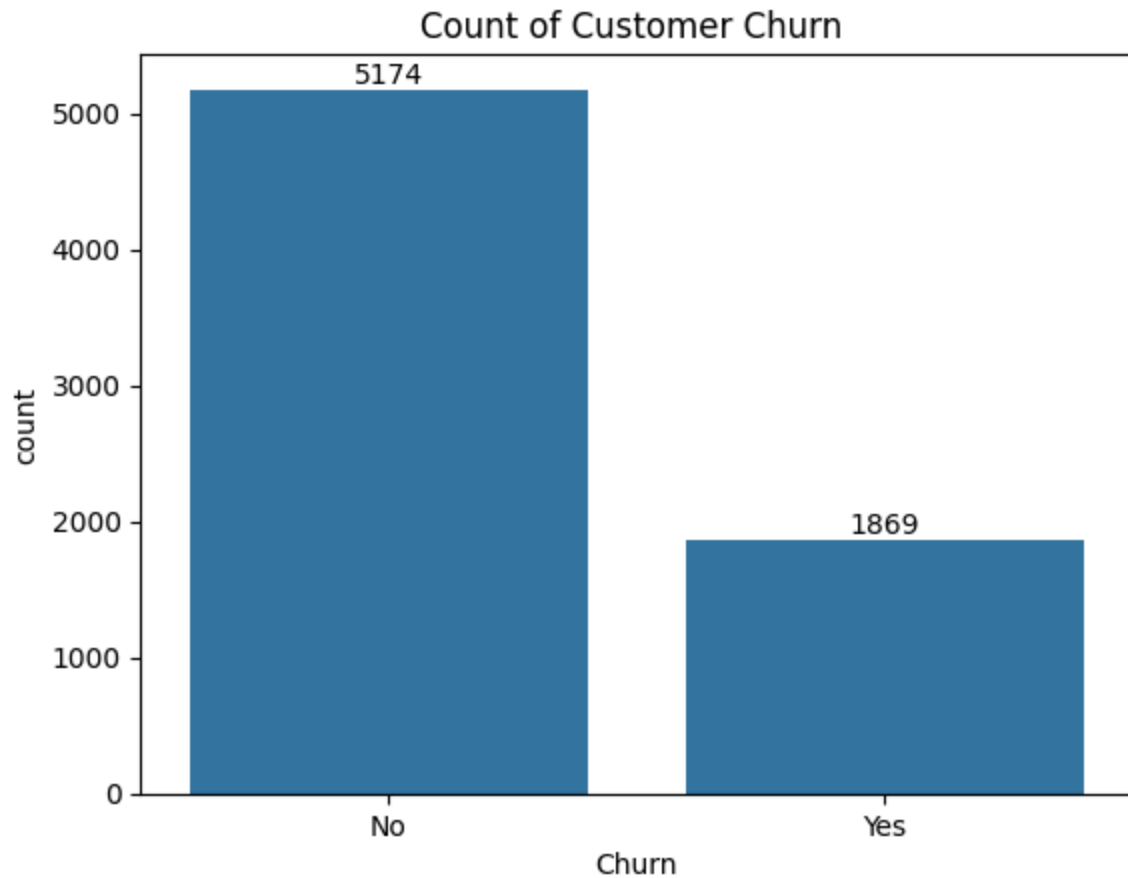
replacing blanks with 0 as tenure is 0 and no total charges are recorded

```
In [14]: df["Churn"].value_counts()
```

```
Out[14]: Churn
        No      5174
        Yes     1869
        Name: count, dtype: int64
```

```
In [28]: ax = sns.countplot(x = "Churn", data = df)

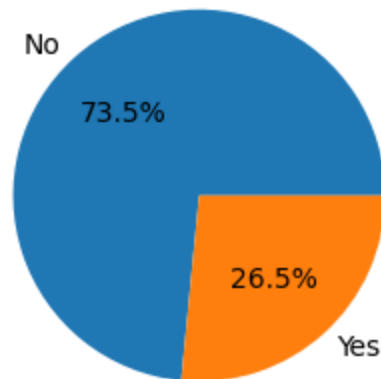
ax.bar_label(ax.containers[0])
plt.title("Count of Customer Churn ")
plt.show()
```



```
In [29]: plt.figure(figsize=(3,4))
gb = df.groupby("Churn").agg({"Churn": "count"})

plt.pie(gb["Churn"], labels = gb.index, autopct = "%1.1f%%")
plt.title("Percentage of Churned Customers")
plt.show()
```

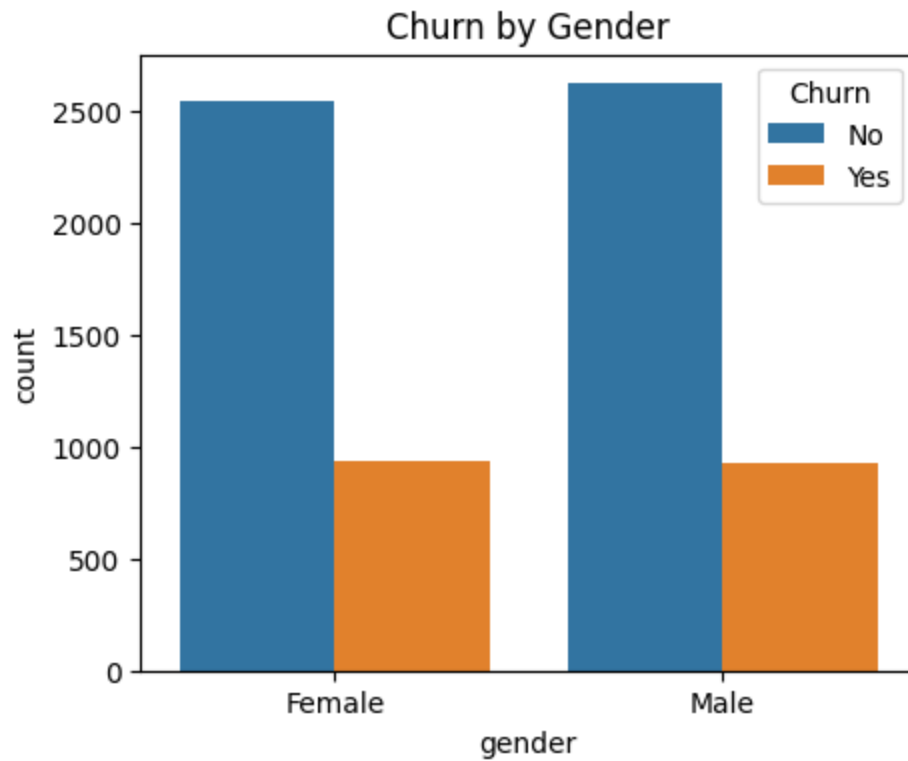
## Percentage of Churned Customers



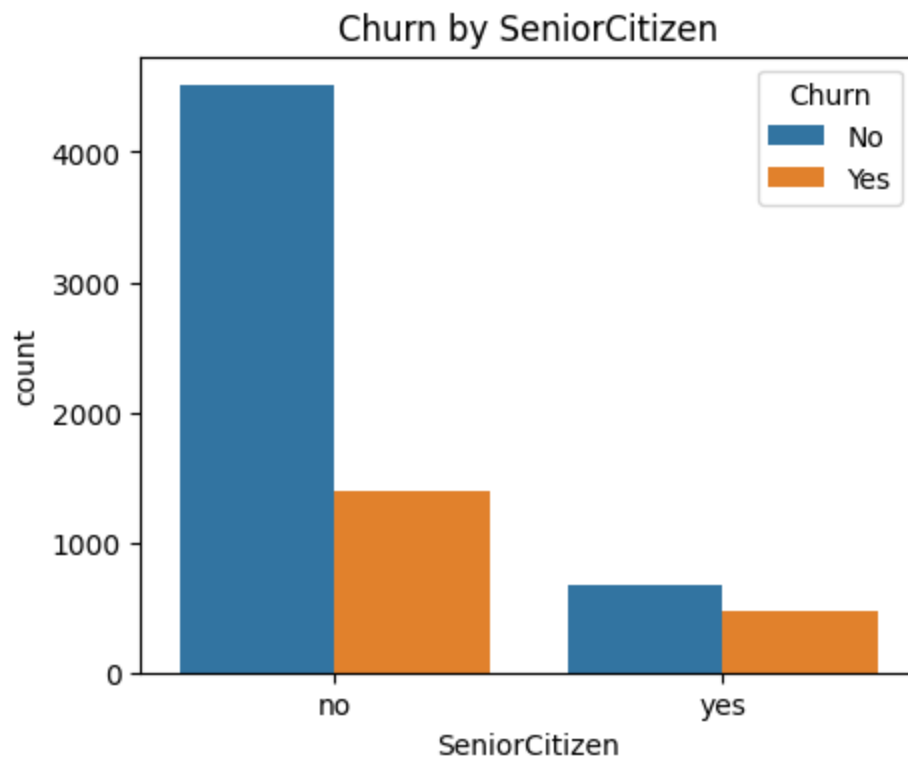
from the given pie chart we can conclude that 26.54% of our customers have churned on

not let's explore the reason behind it

```
In [34]: plt.figure(figsize=(5,4))
sns.countplot(x = "gender", data = df, hue = "Churn")
plt.title("Churn by Gender")
plt.show()
```

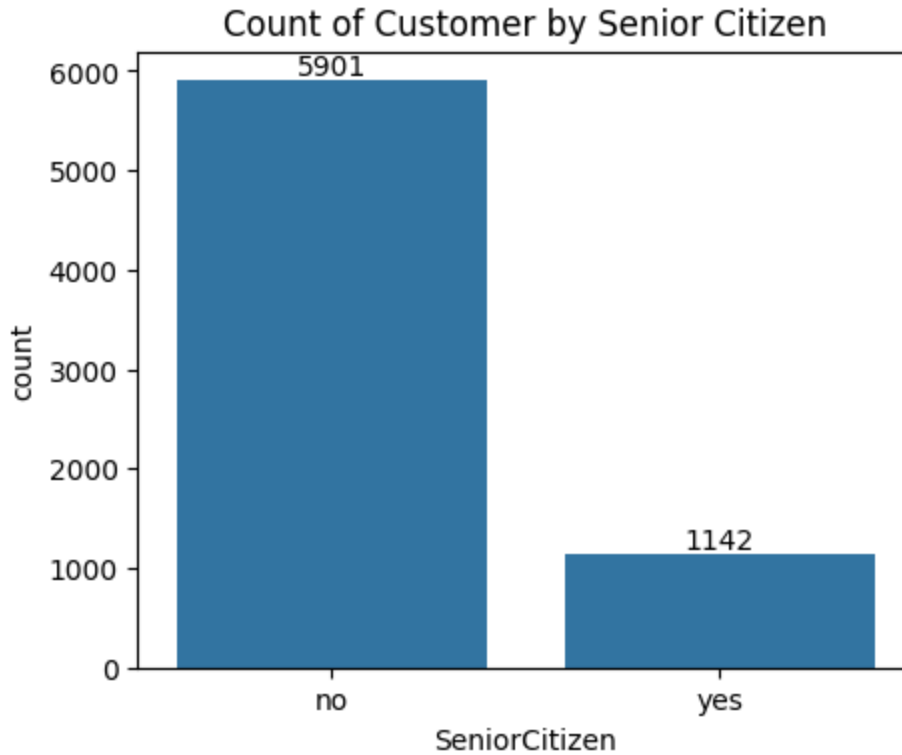


```
In [35]: plt.figure(figsize=(5,4))
sns.countplot(x = "SeniorCitizen", data = df, hue = "Churn")
plt.title("Churn by SeniorCitizen")
plt.show()
```



```
In [48]: plt.figure(figsize=(5,4))
ax = sns.countplot(x = "SeniorCitizen", data = df)
ax.bar_label(ax.containers[0])
```

```
plt.title("Count of Customer by Senior Citizen")
plt.show()
```



```
In [43]: counts = df.groupby(['SeniorCitizen', 'Churn']).size().unstack(fill_value=0)
percentages = counts.div(counts.sum(axis=1), axis=0) * 100

# Plot
fig, ax = plt.subplots(figsize=(4,4))

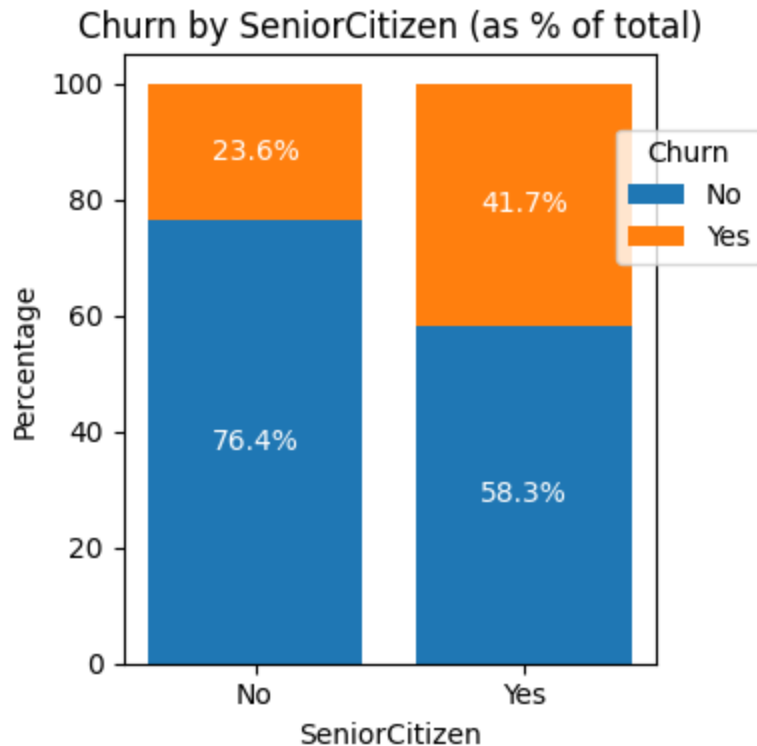
# Stacked bar chart
bottoms = [0] * len(percentages)
for churn_category in percentages.columns:
    ax.bar(percentages.index, percentages[churn_category], bottom=bottoms, label=churn_category)
    bottoms += percentages[churn_category]

# Add percentages as Labels
for i, senior in enumerate(percentages.index):
    bottom = 0
    for churn_category in percentages.columns:
        value = percentages.loc[senior, churn_category]
        if value > 0: # Only label non-zero values
            ax.text(i, bottom + value / 2, f"{value:.1f}%", ha="center", va="center")
            bottom += value

# Customization
ax.set_title("Churn by SeniorCitizen (as % of total)")
ax.set_xlabel("SeniorCitizen")
ax.set_ylabel("Percentage")
ax.set_xticks(percentages.index)
ax.set_xticklabels(["No", "Yes"]) # Assuming 0 = No, 1 = Yes
ax.legend(title="Churn", bbox_to_anchor = (0.9,0.9))
```

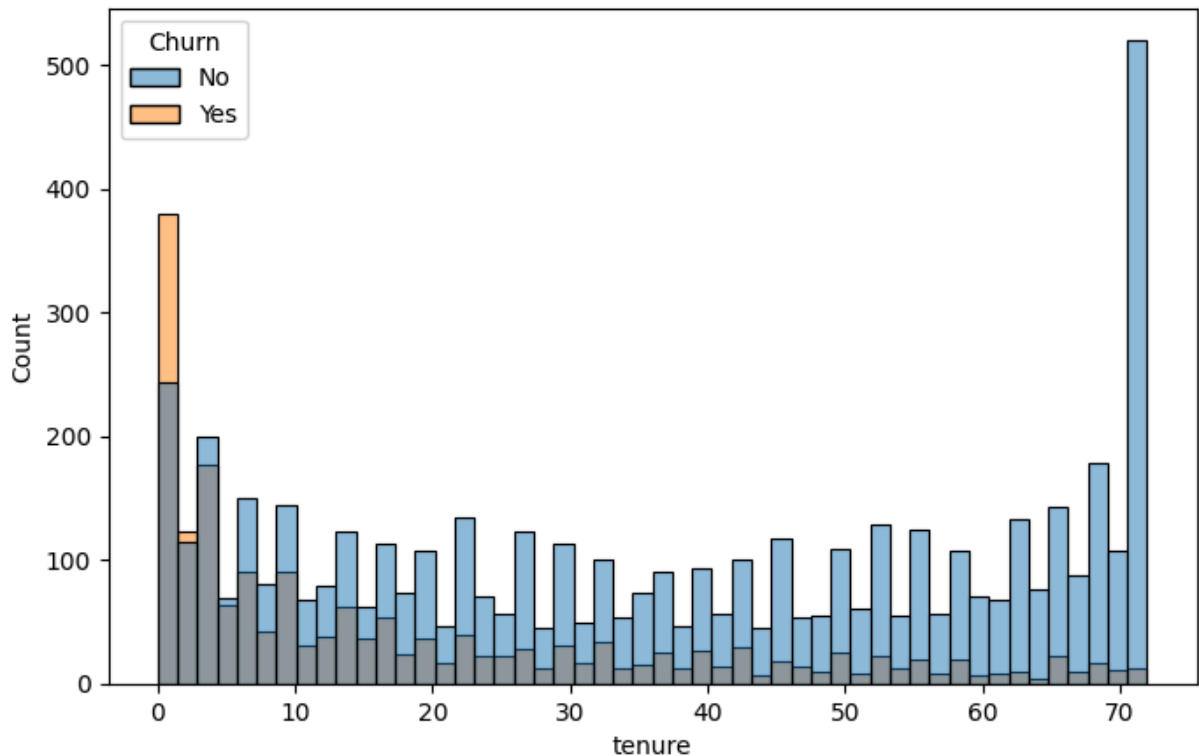


```
plt.tight_layout()
plt.show()
```



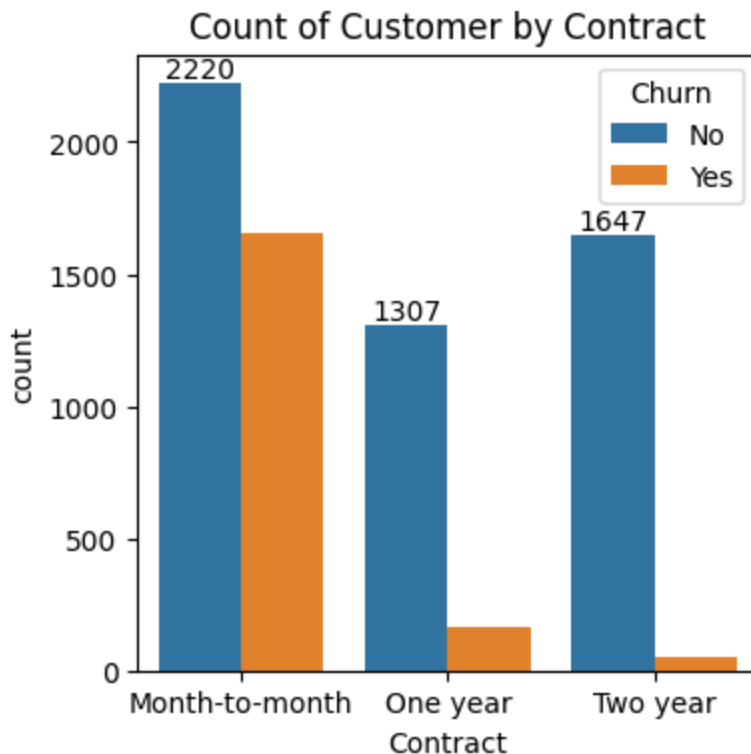
comparative a greater percentage of people in senior citizen category have churned

```
In [47]: plt.figure(figsize=(8,5))
sns.histplot(x = "tenure", data = df, hue = "Churn", bins = 50)
plt.show()
```



people who have used our servies for a long time have stayed and people who have used our servieces 1 and 2 months

```
In [51]: plt.figure(figsize=(4,4))
ax = sns.countplot(x = "Contract", data = df, hue = "Churn")
ax.bar_label(ax.containers[0])
plt.title("Count of Customer by Contract")
plt.show()
```



people who have month to month contract are likely to churn then from those who have 1 or 2 years of contract

```
In [52]: df.columns.values
```

```
Out[52]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
               'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
               'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
               'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
               'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
               'TotalCharges', 'Churn'], dtype=object)
```

```
In [56]: columns = [
           'PhoneService', 'MultipleLines', 'InternetService', 'OnlineSecurity',
           'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMov
         ]

# Number of subplots (3 rows x 3 columns for 9 features)
n_cols = 3
n_rows = -(-len(columns) // n_cols) # Ceiling division for rows

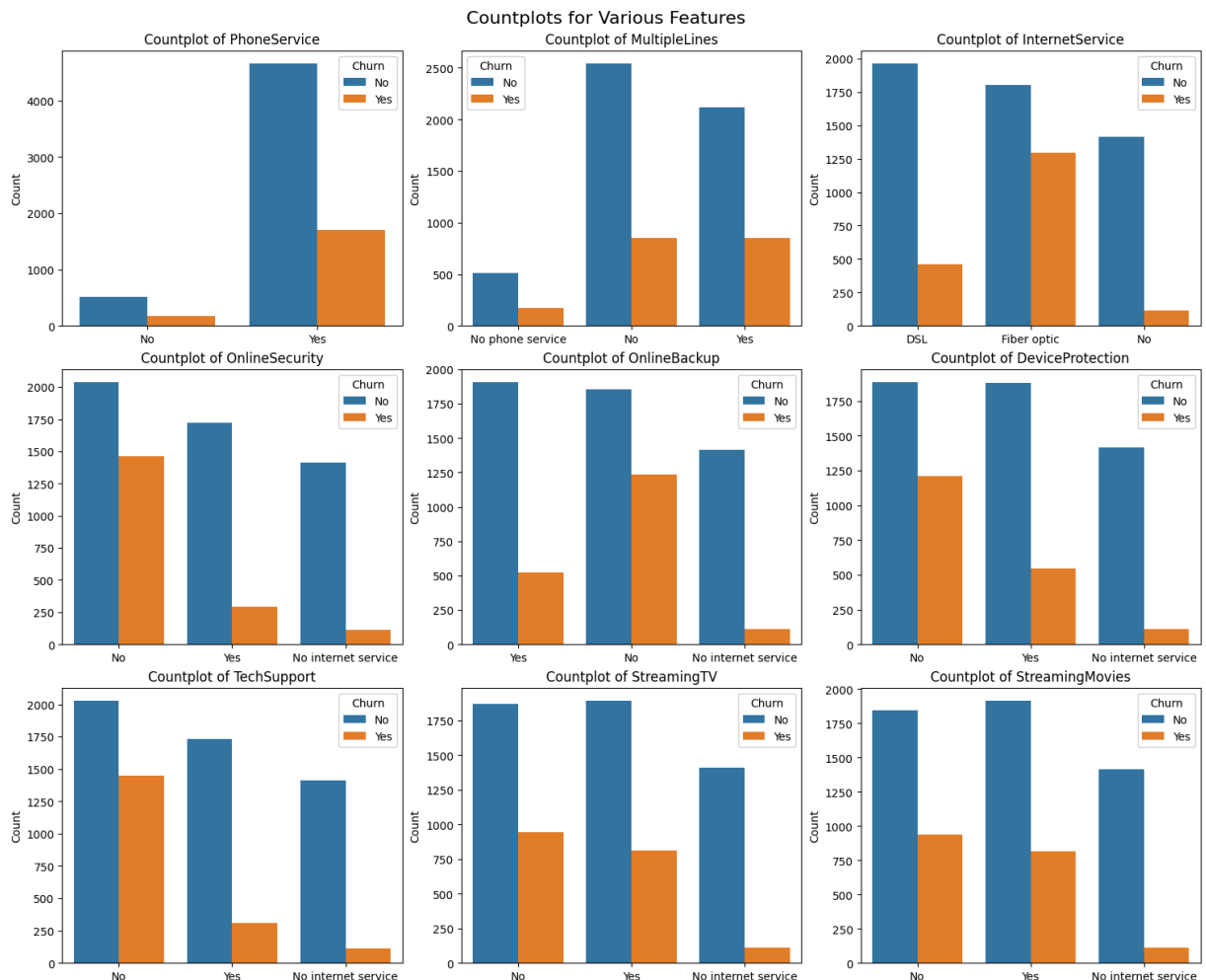
# Create subplots
fig, axes = plt.subplots(n_rows, n_cols, figsize=(15, 12), constrained_layout=True)

# Flatten axes for easier indexing
axes = axes.flatten()
```

```
# Loop through columns and plot
for i, col in enumerate(columns):
    sns.countplot(x=col, data=df, ax=axes[i], hue = "Churn")
    axes[i].set_title(f'Countplot of {col}')
    axes[i].set_xlabel('') # Remove x-axis label for cleaner appearance
    axes[i].set_ylabel('Count')

# Hide any unused subplots if the grid is larger than the number of columns
for j in range(len(columns), len(axes)):
    axes[j].set_visible(False)

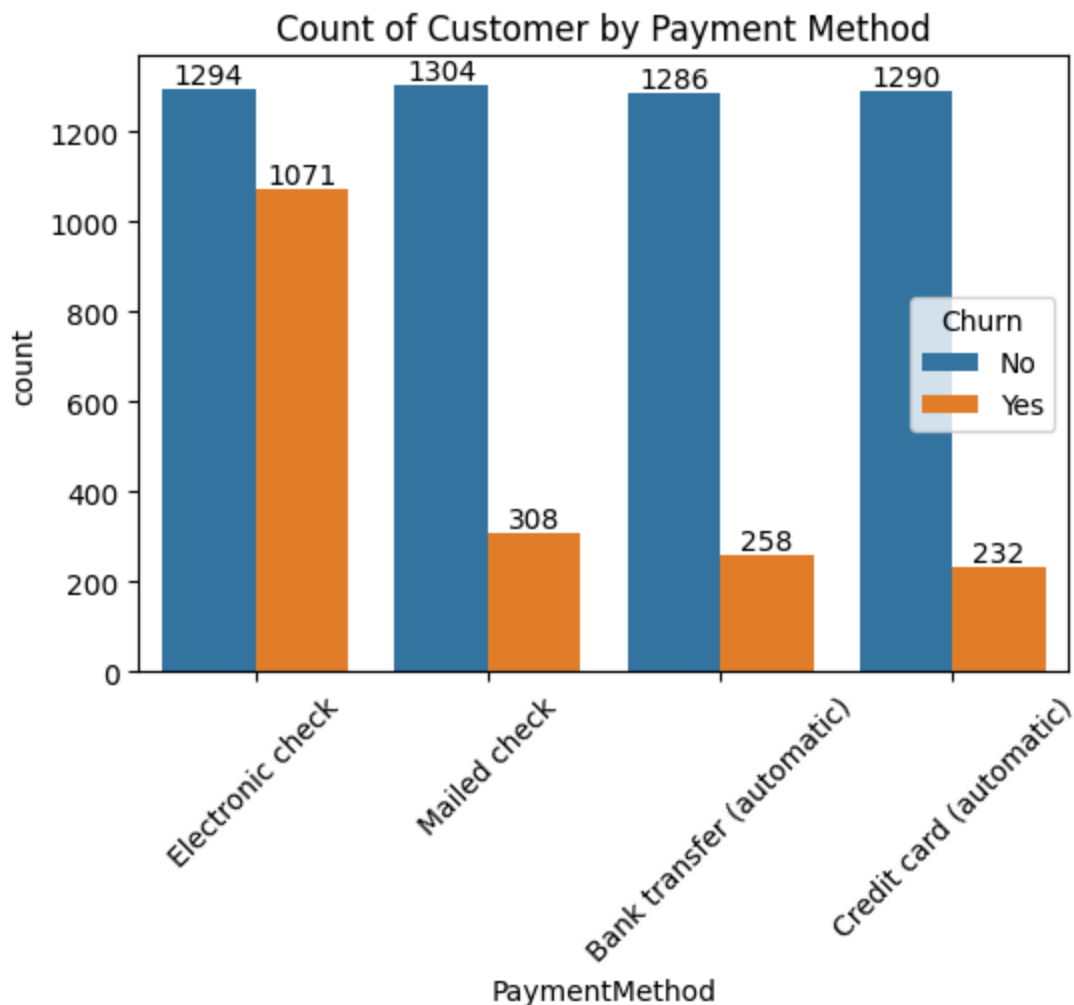
# Display the plots
plt.suptitle('Countplots for Various Features', fontsize=16, y=1.02)
plt.show()
```



The majority of customers who do not churn tend to have services like phoneService, InternetService (Particularly DSL), and OnlineSecurity enabled

OnlineBackup, Techsupport, and StreamingTv, churn rates are noticeably higher when these services are not used or are unavailable

```
In [61]: plt.figure(figsize=(6,4))
ax = sns.countplot(x = "PaymentMethod", data = df, hue = "Churn")
ax.bar_label(ax.containers[0])
ax.bar_label(ax.containers[1])
plt.title("Count of Customer by Payment Method")
plt.xticks(rotation = 45)
plt.show()
```



customer is likely to churn when he is using electronic check as a payment method

In [ ]: