

# **NAUSHAD AHAMAD**

Engineering & Delivery Leader | Founder | SaaS & Platform Delivery | PMP | Cybersecurity Architect

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Location: Open to Relocation

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## **PROFESSIONAL SUMMARY**

Entrepreneurial Engineering & Delivery Leader with 12+ years of experience building and scaling a technology company from startup stage to a 40+ member cross-functional engineering organization delivering SaaS, LMS, E-commerce, Web, and Mobile platforms for global clients across the US, UK, and Europe.

Proven expertise in solution consulting, technical proposal architecture, client acquisition, and end-to-end delivery governance across multi-project portfolios. Strong background in engineering leadership, stakeholder communication, secure architecture, and cloud platforms, with consistent record of on-time delivery and long-term client retention.

PMP certified and Microsoft Certified Cybersecurity Solution Architect with strengths in Zero Trust, IAM, cloud security, and AI-assisted engineering and automation practices.

## **PROFESSIONAL EXPERIENCE & LEADERSHIP**

### **Robust Softech Private Limited — Founder & Director | June 2013 – Present**

Founded and scaled a software technology company from startup stage to a 40+ member cross-functional engineering organization delivering SaaS, LMS, E-commerce, web, and mobile platforms for international clients.

- Built and scaled organization from 0 to 40+ staff across engineering, QA, DevOps, PM, and marketing teams
- Established delivery structure with project managers and technical leads across multiple teams
- Led end-to-end business development including bidding, client discovery, and solution proposal design
- Converted client requirements into technical solutions covering architecture, tech stack, timelines, and pricing
- Directed delivery of 100+ platforms, 1,200+ web apps, and multiple iOS & Android mobile apps
- Governed multi-project delivery with milestone tracking, scope control, and on-time execution
- Introduced Agile delivery tracking and reporting frameworks across teams
- Guided platform architecture and technology selection decisions
- Implemented secure SDLC practices including IAM, RBAC, and secure API controls
- Promoted DevOps and CI/CD adoption across engineering workflows
- Delivered platforms supporting 100K+ users and multi-million-dollar client revenue streams
- Built long-term international client partnerships with strong repeat and referral business

## **CORE COMPETENCIES**

- Startup & Technology Business Scaling
- Engineering & Delivery Leadership
- Technical Program & Portfolio Management
- Solution Consulting & Proposal Architecture
- Client & Stakeholder Communication
- Global Project Delivery Governance
- SaaS & Platform Delivery
- Secure Architecture & Compliance
- AI-Assisted Engineering & Automation
- Risk, Budget & Timeline Control

## TECHNICAL SKILLS

- **Platforms:** SaaS, LMS, E-commerce, Multi-Tenant Systems, Web & Mobile Apps
- **Backend:** PHP, Laravel, Node.js
- **Frontend:** React.js, Angular
- **Databases:** MySQL, PostgreSQL, Oracle
- **Cloud & DevOps:** AWS, Azure, Docker, Kubernetes, Jenkins
- **Security:** IAM, RBAC, Zero Trust, Secure API Architecture
- **AI & Automation:** AI-Assisted Development, Prompt Engineering, AI Code Generation, AI Testing & Documentation Automation

## KEY PROJECTS

### Regulated E-commerce Platform — USA (CBD Industry)

**Skills:** E-commerce, Secure Payments, RBAC, Performance Optimization, Compliance Delivery

- Led delivery team for regulated e-commerce platform
- Supported multi-million-dollar annual online revenue
- Implemented secure payment workflows and role-based access controls
- Achieved high uptime during peak campaign traffic
- Improved platform performance and scalability

### Multi-Tenant LMS SaaS Platform — UK

**Skills:** SaaS, Multi-Tenant Architecture, IAM, CI/CD, API Integrations

- Directed delivery of multi-tenant LMS SaaS platform
- Supported 30K+ learners and 1,000+ courses
- Reduced onboarding time by 40% through workflow automation
- Integrated SCORM, Stripe, PayPal, and third-party APIs
- Implemented IAM, audit logging, and role segregation controls
- Established CI/CD and release governance practices

### Real-Time Booking SaaS Platform — Europe

**Skills:** SaaS Platforms, API Architecture, Performance Engineering, Database Optimization

- Led engineering delivery for high-volume booking platform
- Supported thousands of daily transactions
- Improved backend performance through query and architecture optimization
- Implemented tenant isolation and secure API patterns
- Maintained high availability in production operations

## CERTIFICATIONS

- Project Management Professional (PMP) – PMI
- Microsoft Certified: Cybersecurity Solution Architect Expert
- Red Hat Certified Engineer (RHCE)
- Red Hat Certified Specialist — Directory Services & Authentication
- Red Hat Certified Specialist — SELinux Policy Administration

## EDUCATION

### MBA – Data Science & AI (Pursuing) | Expected Graduation: 2026

Chandigarh University, India

### Bachelor of Technology (B.Tech) – Information Technology | Graduated: 2013

Punjab Technical University, India