How can businesses with large distribution networks deliver more responsive customer services?



Mannington **Mills**

is a world-leading manufacturer of fine flooring



Aimed to improve its responsiveness to customers while reducing its costs



Streamlined its EDI processes for order and invoice management with IBM Sterling B2B Integration Services in the cloud

Enables 25% faster EDI-issue resolution, increasing partner satisfaction

Onboards new distributors 1.5x faster

25% 1.5x 158%

Delivers ROI in just 3 months and ongoing annual payback of 158%









