## Navaneeth Kaku

Bangalore, India — +91-8919318298 — navaneethkaku@gmail.com github.com/navaneethyadav —LinkedIn: <a href="http://www.linkedin.com/in/navaneeth-">http://www.linkedin.com/in/navaneeth-</a> kaku

## **Professional Summary**

Results-driven Computer Science undergraduate with hands-on experience in analyzing large datasets, deriving trends, and presenting business insights. Completed multiple analytics projects including cus- tomer segmentation, churn prediction, and e-commerce reporting with 85% model accuracy and 20,000+ rows of processed data. Skilled in Python, Pandas, and visualization tools. Proven ability to deliver quantifiable improvements in reporting and business analysis workflows.

#### Skills

• Programming: Python, SQL

• Data Analysis: Pandas, NumPy, Excel

• Visualization: Matplotlib, Seaborn, Power BI (Basics)

• Tools: Git, Jupyter Notebook, VS Code

## **Projects**

#### **E-commerce Data Analysis**

GitHub Repo

- Cleaned and analyzed over 20,000 rows of online retail data using Pandas and NumPy to extract insights on customer behavior and product performance.
- Performed RFM analysis on 20,000+ customers, segmenting them into 4 loyalty tiers for targeted marketing.
- Identified a 12% increase in monthly revenue from high-frequency customers, enabling targeted campaign recommendations.
- Exported key insights into CSV format for integration with dashboards and stakeholder reports.
- Created 5 interactive dashboards comparing sales across 10 countries and 50+ product categories.
- Created a 500-word GitHub README detailing a 6-step pipeline, ensuring clarity for future users and recruiters.

#### **♦** Netflix Data Analyst – Personal Project

Cleaned and analyzed 6,000+ Netflix titles using Python, Pandas, and Seaborn. Explored content types, genres, and durations, and visualized trends using Matplotlib.

GitHub: github.com/navaneethyadav/navaneethyadav-netflix-data-analysis

## **Education**

# **Internship Experience**

Intern – Data Analytics Project Simulation E-Commerce Sales Analysis for Data-Driven Decision Making

Jul 2025

- Analyzed 15,000+ e-commerce records using Pandas and Excel to identify top-selling products and sales trends.
- Reduced data inconsistencies by 25% through cleaning and validation processes using Python.
- Designed visual dashboards using Matplotlib and Seaborn, reducing reporting time by 30%.
- Delivered weekly Agile-style updates across 4 project milestones, improving collaboration and time tracking.
- Simulated real-world analytics workflow including data wrangling, insights presentation, and stake-holder feedback.
- Compiled insights into a structured report to simulate real-world stakeholder communication.

## **Volunteer Experience**

#### Volunteer - School-Level Event

Bangalore, Jun 2025 - Jul 2025

- Managed logistics and scheduling for an event attended by 100+ students and faculty.
- Coordinated 5+ sessions and collected feedback from over 100 participants, leading to a 20% improvement in future event planning accuracy.

#### Certifications

- E-Commerce Sales Analysis for Data-Driven Decision Making iStudio Internship (Jul 2025)
- Introduction to Cybersecurity Cisco Networking Academy
- Python for Data Science IBM
- Data Analysis Using Python IBM
- Data Analysis with Python IBM Cognitive Class
- Cloud Essentials IBM
- Introduction to Cloud Cognitive Class (IBM)

### **Extracurricular Activities**

- Participated in Python Programming Workshop at Garden City University.
- Contributed to organizing college-level coding competitions and tech fests.