



INVESTMENT CASE STUDY

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Spark Funds - Guidelines and Objectives

Business Objectives:

- Wants to make investments in a few companies
- Wants to understand the global trends in investments to make decisions effectively
- Based on past trends, choose best sector
- For initial investment, choose based on current investment pattern
- Low risk circles with some assured ROI

Assumptions/ Guidelines:

- Invest between \$5 ~ \$15 million per round of investment
- Countries where ENGLISH is an official language only
- Sectors where max momentum for investment
- Companies with max Investment inflow
- Portfolios Angel, Seed, Venture, Private Equity

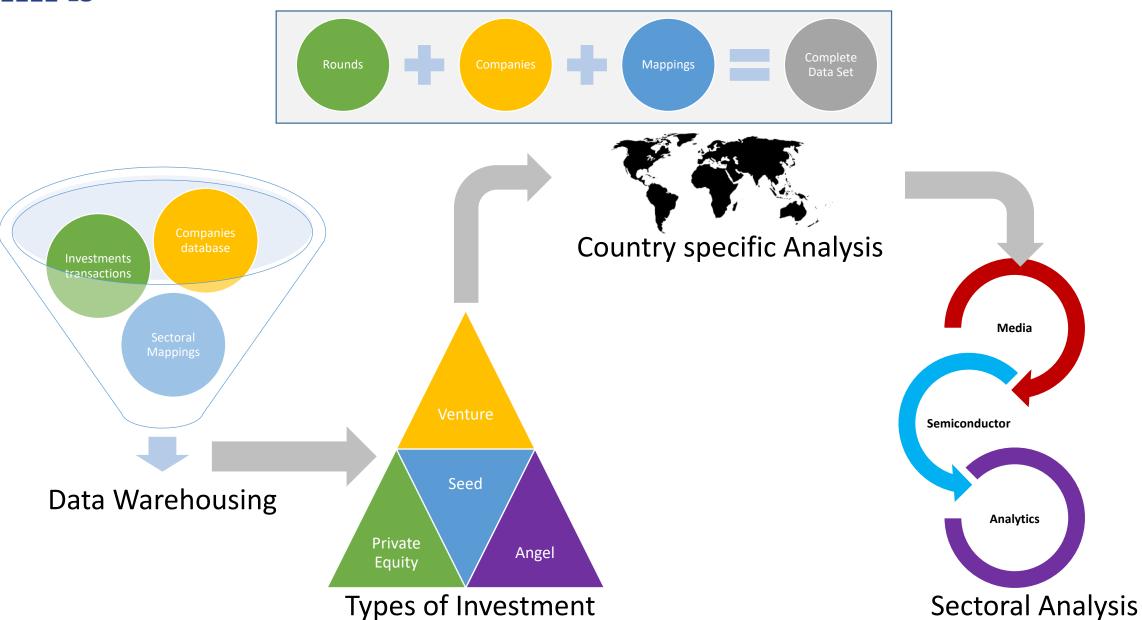






Spark Fund - Methodology

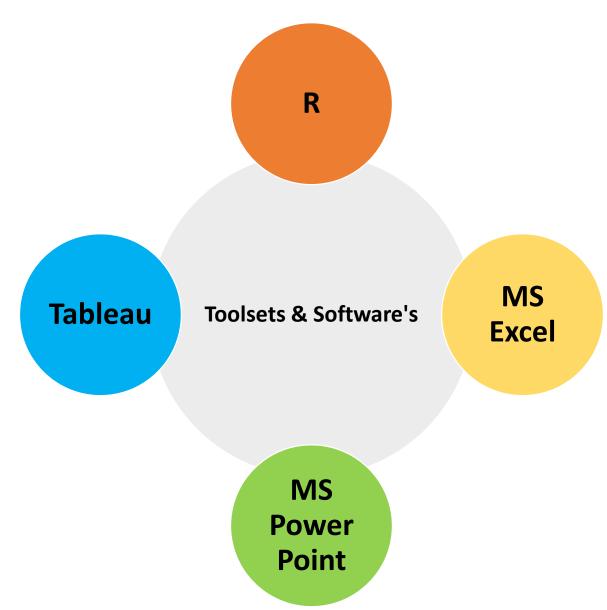






Spark Funds – Software & tool-sets

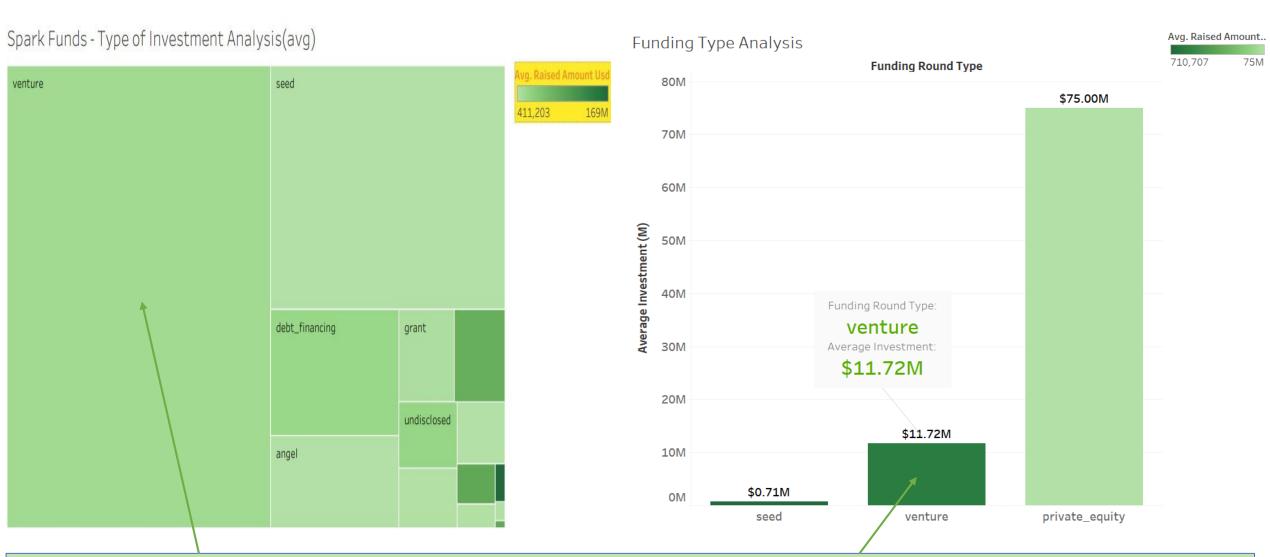






Spark Funds Analysis – Investment Type



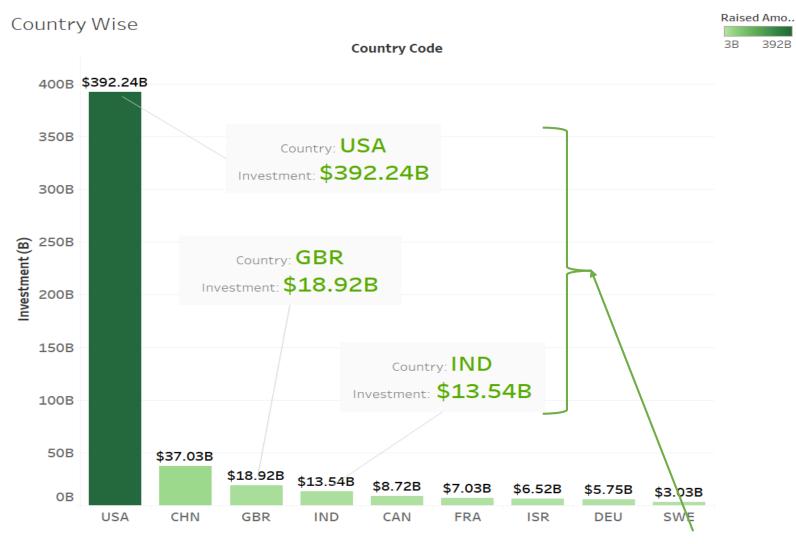


Count of Investments and Average Investment in a given range of 5 to 15M\$ / investment round, suggests that Venture funding is the most preferred investment type.



Spark Funds Analysis – Country





Spark Funds - Country wise Investments

392B

Country Co	Country Name	
USA	United States	422,510,842,796
CHN	China	39,835,418,773
GBR	United Kingdom	20,245,627,416
IND	India	14,391,858,718
CAN	Canada	9,583,332,317
FRA	France	7,259,536,732
ISR	Israel	6,907,514,579
DEU	Germany	6,346,959,822
JPN	Japan	3,363,676,611

Sum of Total Investment broken down by Country Code and Country Name.

Based on above analysis, top 3 **English speaking countries are:**

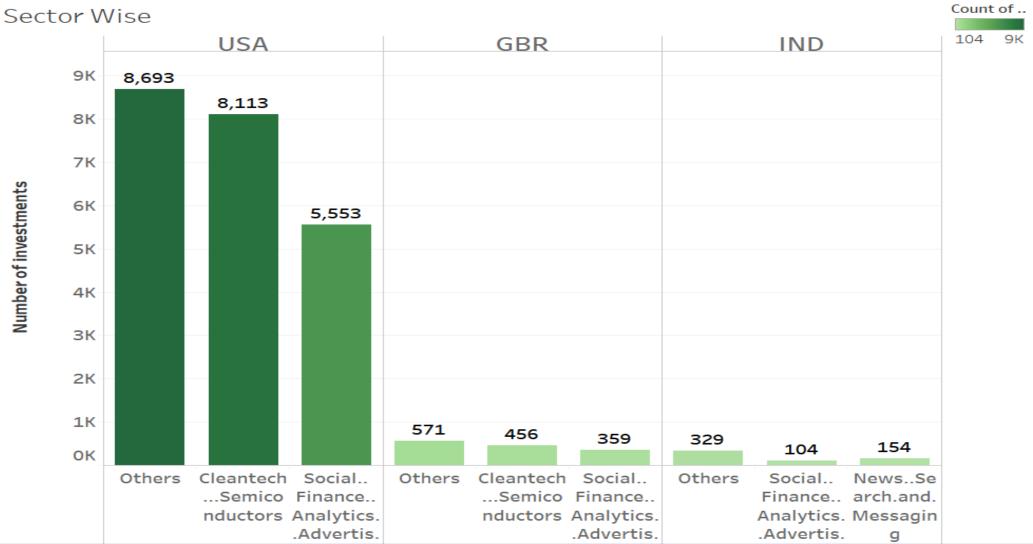
- 1. USA
- UK
- 3. India

USA, UK and India are Top 3 English countries where Venture funding have happened the most.



Spark Funds Analysis – Sectors



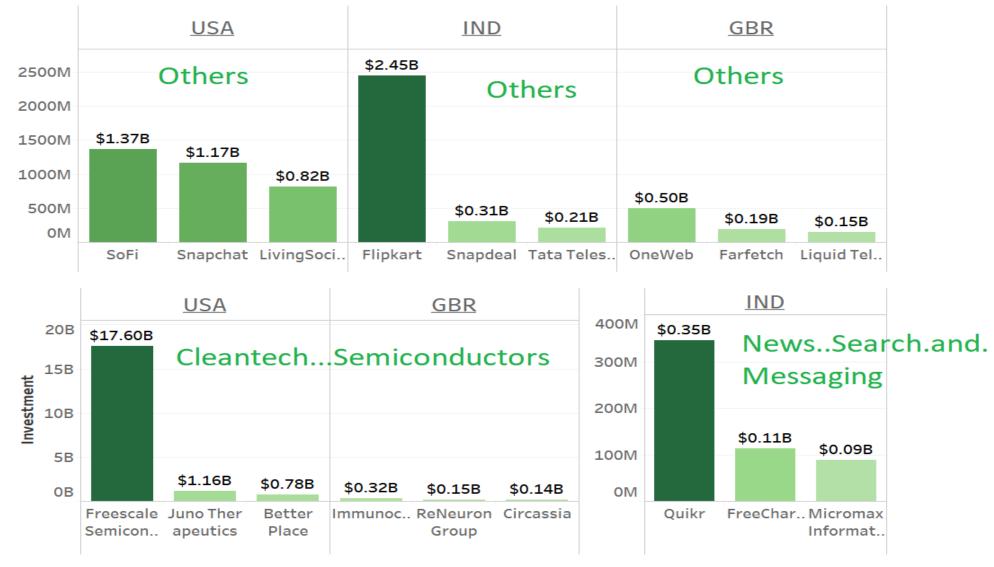


Heavily invested top 3 sectors for Venture funding type between 5 to 15 M\$ investment round in a top 3 English speaking countries



Spark Funds Analysis – Companies V/s Sectors







Spark Funds Analysis – Conclusion



Best Suited Funding Type

✓ Venture Funding

Top 3 Countries for Investment

- 1. United States of America (USA)
- 2. Great Britain (GBR)
- 3. India (IND)

Best Sectors to Invest – Across countries

- 1. Others
- 2. Cleantech...Semiconductors
- 3. News...Search...Messaging



Historical Investment Trend suggests that Flipkart - IND, Juno Therapeutics - USA and SoFi - USA are amongst the top preferred companies for investment in a given sectors.





Thank You