

# 2014 Utah CCIM Business Excellence Awards

## NOMINATION **FORM**

(See the attached award descriptions)

Candidate Name:
Company Name:
Title:
Address:
Email:

### Award nominating or applying for:

#### Architectural:

☐ Architectural Firm of the Year

#### Contractor:

☐ Contractor of the Year

#### Development/Redevelopment:

☐ Development / Redevelopment of the Year

#### Property Manager:

☐ Property Manager of the Year

#### Real Estate Attorney

☐ Real Estate Attorney of the Year

#### Real Estate Banker: **NEW Split Award Categories**

☐ Commercial Real Estate (loans over \$50 million)

☐ Mid-Market Real Estate (loans under \$50 million)

#### **NEW THIS YEAR!** (see attached award descriptions)

☐ Top Broker of the Year

☐ Rookie of the Year

☐ Top Real Estate Transaction of the Year

*\*These three objective award categories are based on the largest or highest dollar volume lease/sales considerations.*

#### Broker:

☐ Industrial Broker of the Year

☐ Investment Broker of the Year

☐ Retail Broker of the Year

☐ Office Broker of the Year

Please return the nomination form by **October 18, 2013** to Tricia Smith: [tricia@utahccimchapter.com](mailto:tricia@utahccimchapter.com)

Questions? Please call Tricia @ 801.450.0889

Award category descriptions are attached or you can visit our website at <http://www.ccimbea.com>



## 2013-2014 Utah CCIM Business Excellence Awards **Award Category Descriptions**

### **(NEW!) Top Broker of the Year**

The broker that had the **highest total dollar value of lease and sale considerations** within a one year timeframe from November 1, 2012 to November 1, 2013. *\*The numbers will be verified during the application process by respective principal brokers.*

### **(NEW!) Rookie of the Year**

The newest broker to the industry that had the **highest total dollar value of lease and sale considerations** within an 18 month timeframe from May 1, 2012 to November 1, 2013. *\*The numbers will be verified during the application process by respective principal brokers.*

### **(NEW!) Top Real Estate Transaction of the Year**

The **single largest real estate transaction in the last year (lease or sale consideration)**. The timeframe is from (November 1, 2012 to November 1, 2013) *\*The numbers will be verified during the application process by respective principal brokers.*

**Architectural Firm of the Year** is a firm that delivers great knowledge and solutions in the challenges of its designs and projects and uses its expertise to reach the full potential of each project's site, program, and resources . This award category can encompass innovation, creativity, community support and impact in its architecture projects, but it can also include commercial interior designs ranging from corporate offices to educational and health facilities, and historic renovations.

The firm establishes uniqueness and challenges standard use of materials and design to look beyond the mean including the incorporation of sustainable building ideas. They influence the industry and community with its projects and build upon the next level of excellence in design and practices.



### **Broker of the Year (Industrial, Investment, Office, Retail)**

The **Broker of the Year** award recipient exemplifies excellent brokerage practices, conducts themselves in a professional and ethical manner and enjoys a reputation of cooperation and high standards amongst his/her peers. The judging criteria for this award is based on 3 specific components including total dollar value of lease and sale considerations within a one year timeframe (November 1, 2012 to November 1, 2013), 3 written testimonials from major business leaders in the commercial real estate community, and the depth of community service the broker has been involved with.

**Contractor of the Year** is a construction company that consistently applies its technical knowledge, skills, exceptional expertise, superior customer commitment and highest safety standards to every project. This company is a perennial leader in its industry and is a trusted partner; developing, executing and maintaining capital projects on schedule, within budget, and with operational excellence. In the face of tough challenges, this company creates and delivers solutions that optimize customers' assets, improve their competitive position, and increase their long-term business success.

**Development/Redevelopment of the Year** is a project that exemplifies innovation and creativity by design and also by community revitalization, enhancement of community life, environmental stewardship, and sustainable building ideas. This project had an impact on employment, diversification of the area's economy, coordination of partnerships, and it demonstrates its commitment to the economic development in the State of Utah. Nominated projects must have been completed during November 1, 2012 and November 1, 2013.

A **Property Manager of the Year** leverages its network of internal experts, strategic partners, alliances and preferred supplies to deliver actionable insights and measurable results to give its clients' properties a competitive advantage. They help clients maximize NOI through expense savings and revenue improvement and by demonstrating subject-matter and market expertise, technological advances, and sound processes.



A **Real Estate Attorney of the Year** demonstrates leadership and civility within his/her profession, involvement in major cases or transactions, and excellence and expertise in commercial real estate services. The candidate must also enjoy a reputation of cooperation, civility, and responsiveness among his/her peers and clients. This candidate must be one to which his/her peers and clients would feel comfortable referring other clients.

The **Real Estate Banker of the Year** is an award category split into two categories, **Commercial Real Estate Banker** (over \$50 million in loans) and **Mid-Market Real Estate Banker** (under \$50 million in loans). Candidates for *both* awards have made an impact on Utah's economy by funding Utah based projects and they display a responsible approach to working within the industry while also showing a great adherence to best practice and quality. These Real Estate Bankers are top performers within their respective financial companies. The loans must have closed between November 1, 2012 and November 1, 2013.