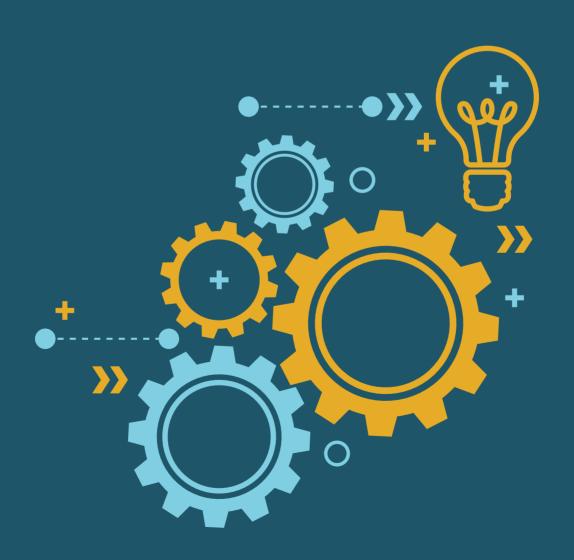


## ENGINEERING OUTLOOK 2019



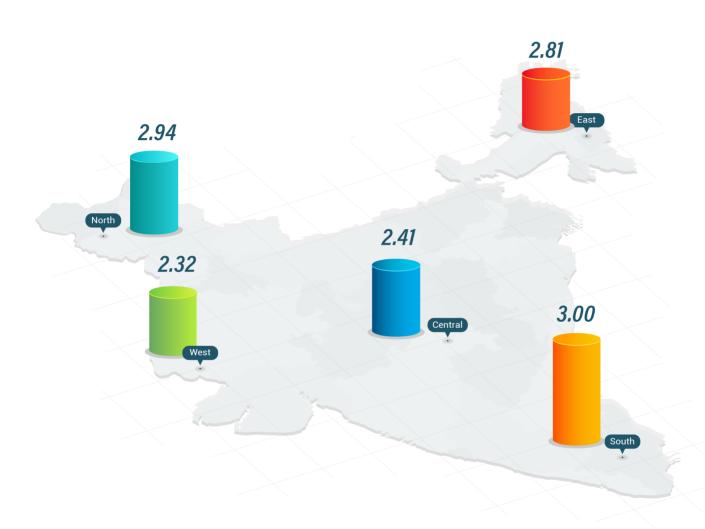
### **Table of Content**

1.	Average count of Engineering Entrance Exams given by students across regions in India	1
2.	Popular Engineering Entrance Exams across regions	2-3
3.	College location preference (region-wise) for Engineering students in India	4
4.	Top 10 cities preferred by students to study Engineering in India	5-7
5.	Information most wanted by aspirants while researching for Engineering colleges in India	8
6.	Changing trends of the influencer platforms (other than Google) for students taking college admission decisions	9
7.	Top representatives of a college that students want to interact with for admission related information	10
8.	Top concerns of students before taking admission in a college in a particular region	11
9.	Top value-ads that students are looking for from a college (region-wise) before deciding on admission	12-13
	Useful Links	13





## **Average count of Engineering Entrance Exams** given by students across regions in India



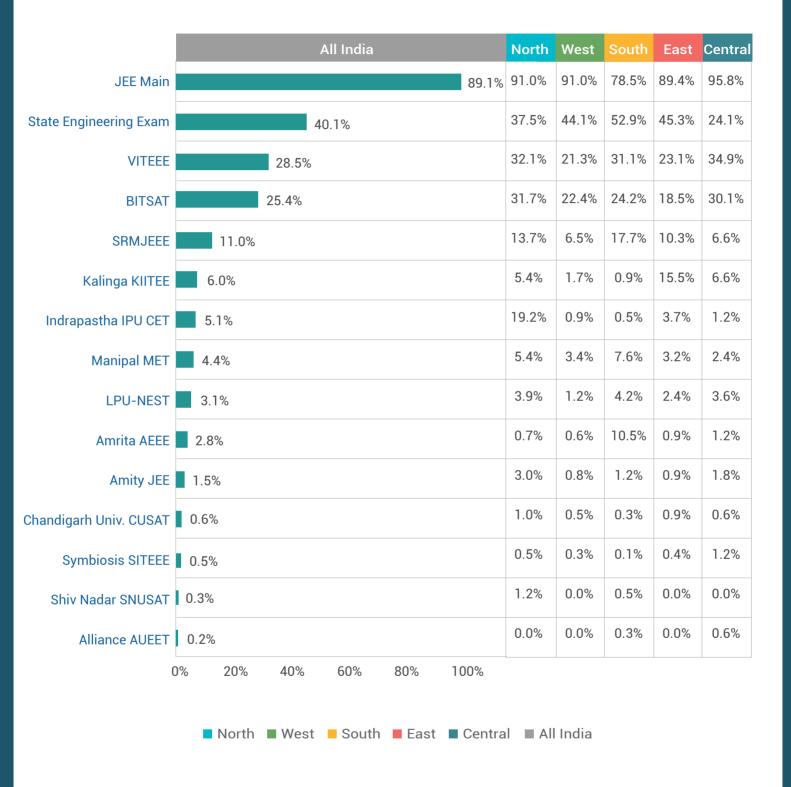
83% of the students in West & 80% in Central enroll for 3 or less Engineering Entrance Exams 33% of the students in North & 29% in East enroll for 4 or more Entrance Exams

21% of the students in South enroll for 5 or more Engineering Entrance Exams





## **Popular Engineering Entrance Exams across regions**



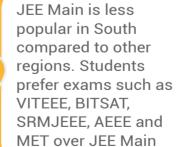


VITEEE, BITSAT and IPU CET are the popular entrance exams apart from the state engineering entrance exams in the North

Kalinga KIITEE is emerging as a strong choice in East part of India in addition to popular exams such as VITEEE and BITSAT

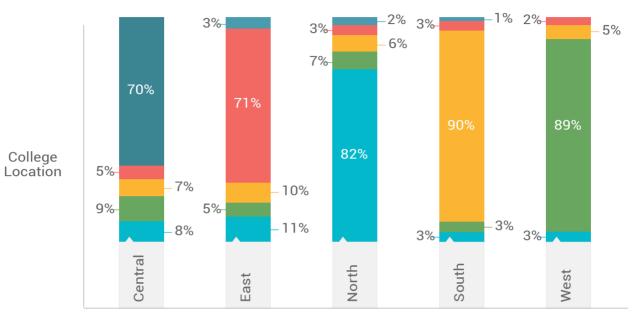
Besides JEE Main and the state entrance exams, VITEEE, BITSAT and SRMJEEE are popular entrance exams in the West

Private entrance exams such as VITEEE and BITSAT are more popular than the state engineering entrance exams in Central India





#### College location preference (region-wise) for Engineering students in India



Home Location Of Engineering Students



90% of the
students from South,
and West want to study
in their respective region.
However, only 70% of the
students from Central and East
want to study in their
respective regions

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Students from
all across India except those
from the Central region are
least interested in studying
Engineering in the Central
region

99

66

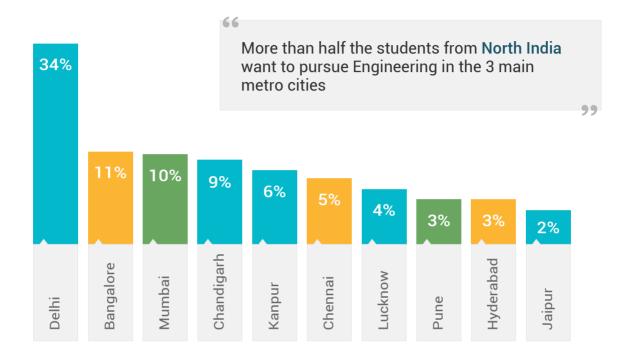
Students from
Western India are not at all
interested in studying
Engineering at a college
in Central India

66

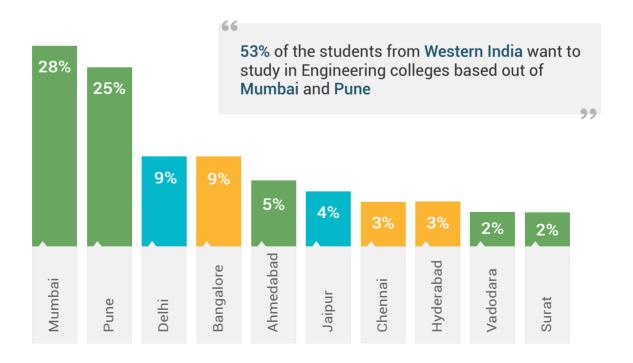


## **Top 10 cities preferred by students to study Engineering in India**

#### #1 Students based out of Northern India

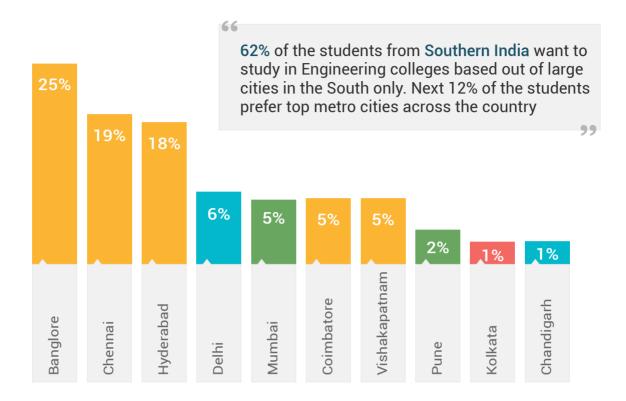


#### #2 Students based out of Western India

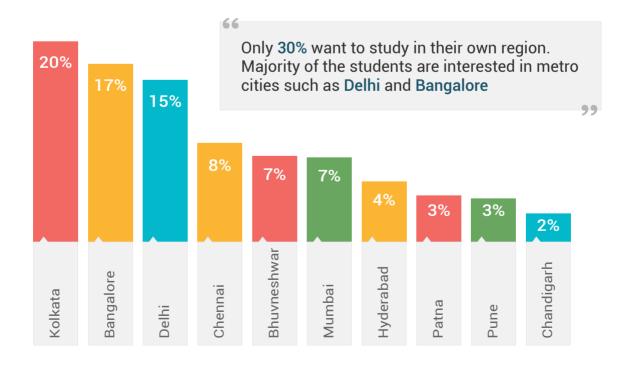




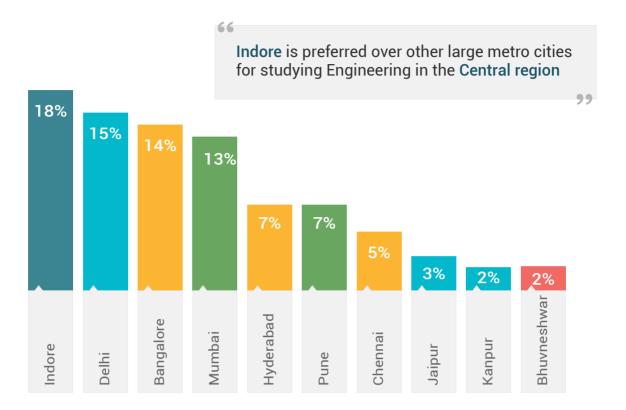
#### #3 Students based out of Southern India



#### #4 Students based out of Eastern India

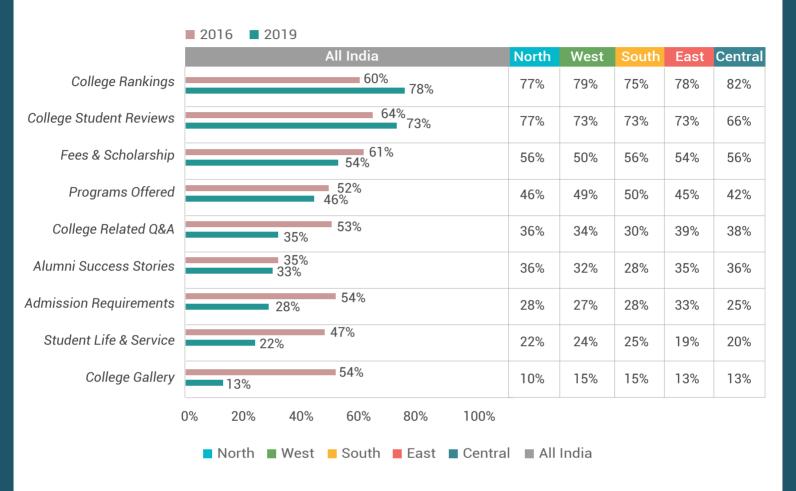


#### #5 Students based out of Central India





## Information most wanted by aspirants while researching for Engineering colleges in India



College reviews and College rankings are the only categories of information that have grown in degree of importance over popular categories of 2016 such as College photos & videos, Student life and Admission

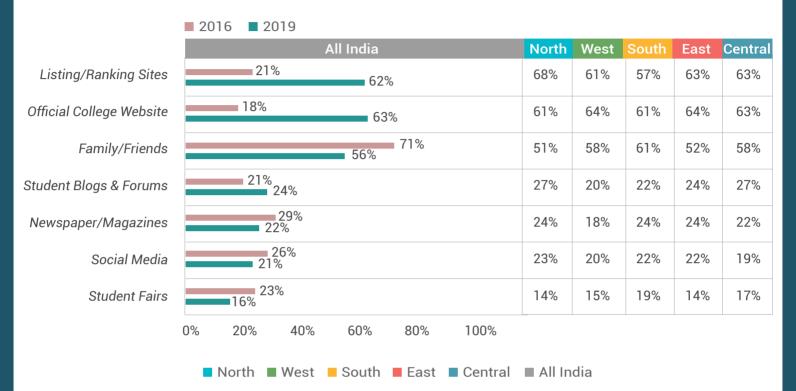
Shiksha has more than 1.3 lakh authentic college reviews on its platform and has recently introduced a new integrated ranking mechanism to show the College Rankings released by renowned publishers without any bias As per the findings of Shiksha 2016 survey, we can strongly state that the preferences of students have deeply changed over the last 2 years

Authentic or verified College reviews givien by students and College rankings published by credible are considered necessary information by students while researching





# Changing trends of the influencer platforms (other than Google) for students taking college admission decisions



From t

From the data of Shiksha survey 2016, there is a decline in the growth of traditional platforms compared to the online platforms over the last 2 years. Consumer behavior is changing and students are now moving towards online platforms for credible information.

99

College Listing & Ranking sites (such as Shiksha) and official website of the colleges are the top preferences of students pan India for sourcing authentic information such as College reviews, Fees & Scholarships, Admission details, College photos, College related Q&A. However in Southern India, Family/Friends (word-of-mouth) is as popular as the College listing sites and official website.

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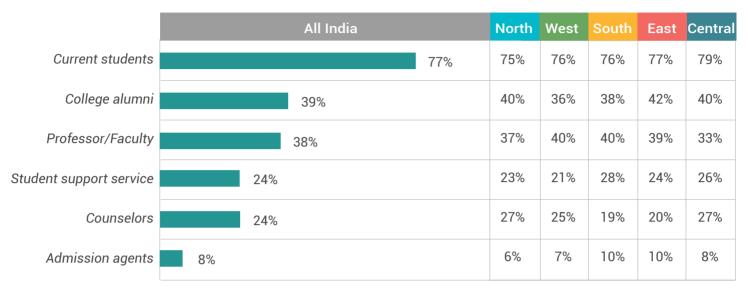
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It's clearly visible that traditional sources of information such as Student Fairs, Family/Friends and Print Advertisements are losing their sheen as compared to the more popular online options.





# Top representatives of a college that students want to interact with for admission related information



0% 10% 20% 30% 40% 50% 60% 70% 80% 90%

■ North ■ West ■ South ■ East ■ Central

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Aspirants prefer to interact with current students of colleges to get more information and resolve their doubts and confusions. Colleges should focus on interaction of their current students with prospective students for better engagement and higher conversions.

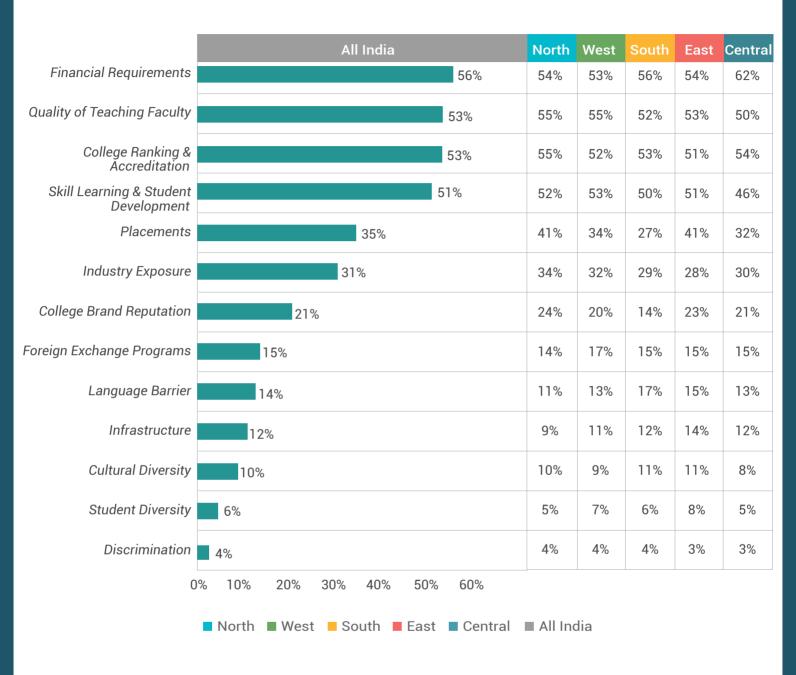
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Shiksha has more than 1500 campus ambassadors across 800+ top Universities & Colleges in India, who address student doubts and queries related to admission in their respective colleges and courses.

"



### Top concerns of students before taking admission in a college in a particular region



Financial concerns are
by far the most important
concern of the students across
India except North and West
where Quality of the teaching
faculty becomes a broader
concern. Most of these
concerns are evenly spread
across regions.

Concerns such as

<u>Discrimination</u>,

<u>Cultural diversity</u>, <u>Language</u>

<u>barrier</u> and <u>Student diversity</u>

are of least importance

across regions in India.

However, these concerns are

of a higher importance in

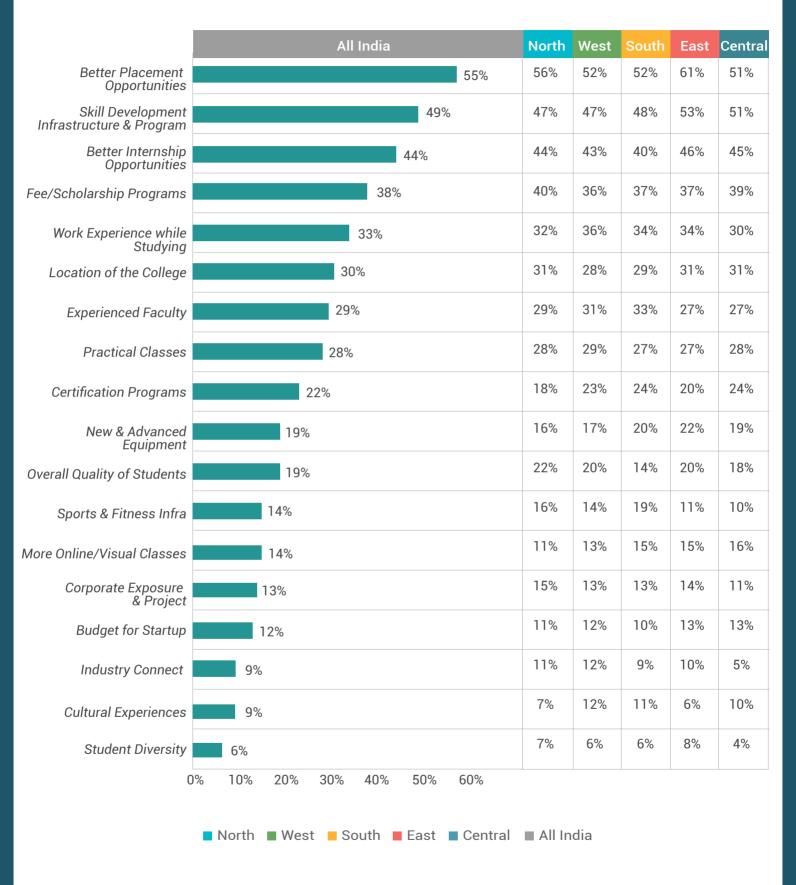
Southern and Eastern

regions





## Top value-ads that students are looking for from a college (region-wise) before deciding on admission



Skill learning and Improved
Placement, Internship
opportunities are by far the most
important requirements of
Engineering aspirants while
shortlisting their undergraduate
college. Colleges can improve
these parameters and can further
use them as a marketing
propositions to influence
student decisions.

The report also shows that requirements such as Work-ex while studying, Scholarship programs, Online/visual classes and Certification programs can also be an effective showcase for colleges to attract prospective students.

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#### **Useful Links**

List of Engineering Entrance Exams in India	https://www.shiksha.com/b-tech/exams-pc-10
Engineering Entrance Exam Calendar	https://www.shiksha.com/engineering/resource s/exam-calendar
List of Engineering Colleges in India	https://www.shiksha.com/b-tech/colleges/b-te ch-colleges-india
Engineering College Ranking in India	https://www.shiksha.com/b-tech/ranking/top-e ngineering-colleges-in-india/44-2-0-0-0
Engineering Courses in India	https://www.shiksha.com/b-tech-bachelor-of-t echnology-chp
Compare Engineering Colleges in India	https://www.shiksha.com/resources/college-comparison
Reviews of Engineering Colleges in India	https://www.shiksha.com/btech/resources/coll ege-reviews/1

## Contact us For any doubts and queries, please reach us at marcomm@shiksha.com