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# AMAL ANTONY

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## Professional summary

Decisive Customer Trading Manager with experience achieving operational requirements in high-pressure shift leadership roles. Confident team player, skilled in engaging staff to exceed performance and time targets.

## Work history

July 2022 - September 2023

### Relationship manager

Ventura Securities

Ernakulam

- Managed long-term customer relationships to increase revenue.
- Identified and developed new business opportunities, expanding existing client bases.
- Expanded business sustainably by identifying opportunities to grow the portfolio and enhancing client relationships within network.
- Delivered excellent customer service and proactively sought innovative ways to enhance service quality.
- Collaborated with internal stakeholders to optimise operational delivery.
- Conducted proactive credit risk assessments and customer due diligence reviews for comprehensive understanding of clients.

December 2019 - June 2021

### Office support assistant

Sharekhan Ltd

Ernakulam

- Researched and gathered data to stay abreast with changing market.
- Recorded daily profits and losses to maintain complete documentation.
- Developed pricing strategy to increase demand and deliver supply.
- Evaluated trading algorithms to identify risks and profitable opportunities.
- Facilitated trading for clients to maximise profits.

## Skills

- Thought leadership
- Commercial research
- Audit data analysis
- Financial modelling
- Communication skills

## Education

January 2022 - March 2022

### Stock Market

Avodha Edutech pvt

Ernakulam, Kochi

June 2014 - March 2018

### Bachelor of Science: BSc Electronics

STAS Edappally, MG University

Ernakulam, India

June 2012 - March 2014

### Higher Secondary: Computer Science

Our Lady of Mercy School, Aroor

Aroor, Alappuzha

March 2012

**High School: SSLC**

Ernakulam, India

**Board of Kerala**

## **Certifications**

Certificate in Stock marketing

## **Additional Information**

- Date :
- months experience
- Sales & Marketing including client service at Ventura Securities. STRENGTHS Hardworking Responsible Communication Skill Punctuality Positive Attitude