Sample MVP Document for Flipkart

Product Name

Flipkart MVP - Basic E-commerce Platform

Objective

The goal is to launch an e-commerce platform where users can browse, search for products, and complete purchases. The MVP will focus on core functionalities, including product search, product listing, and checkout.

Target Audience

Indian users looking for a convenient online shopping platform with a variety of product categories.

Core Features

- 1. User Registration/Login: Users can create an account, log in, and log out.
- 2. Product Search: Users can search for products by name, category, or brand.
- 3. Product Listing: Display products with images, price, and basic details.
- 4. Add to Cart: Users can add selected products to their shopping cart.
- 5. Checkout Process:
 - a. Enter delivery information.
 - b. Select payment methods (credit card, UPI).
 - c. Place order.
- 6. Order Confirmation: Confirmation message with order summary.
- 7. Basic Admin Panel: Ability to add/edit products and view orders.

Out of Scope (For MVP)

- Wishlist.
- Advanced filtering options.
- User reviews and ratings.
- Third-party integrations (payment wallets, delivery tracking).
- Returns and refunds process.

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User Journey

- 1. User registers or logs in.
- 2. User searches for a product.
- 3. User browses the product listing.
- 4. User selects a product and adds it to the cart.
- 5. User proceeds to checkout, enters shipping and payment information.
- 6. User confirms the order and receives an order confirmation.

Success Metrics

- User Engagement: Number of registered users.
- Product search accuracy: At least 80% of users should find relevant products.
- Order Volume: Number of successful orders placed.
- Checkout completion Rate: Percentage of users who complete a purchase after visiting.
- Cart Abandonment Rate: Percentage of users who abandon the cart during checkout.

Timeline

- Phase 1: Product Search and Listing (2 weeks).
- Phase 2: User Registration and Checkout (2 weeks).
- Phase 3: Admin Panel and Order Confirmation (1 week).

Risks

- 1. Technical Risk: Issues with payment gateway integration may delay the launch.
 - Mitigation: Use a third-party payment solution for MVP.
- 2. Performance Risk: Slow loading times for product images may frustrate users.
 - Mitigation: Optimize images and implement basic caching.
- 3. User Experience Risk: Limited filtering options may hinder product discovery.
 - Mitigation: Provide basic filtering by category and price.

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