



# Sales Analysis

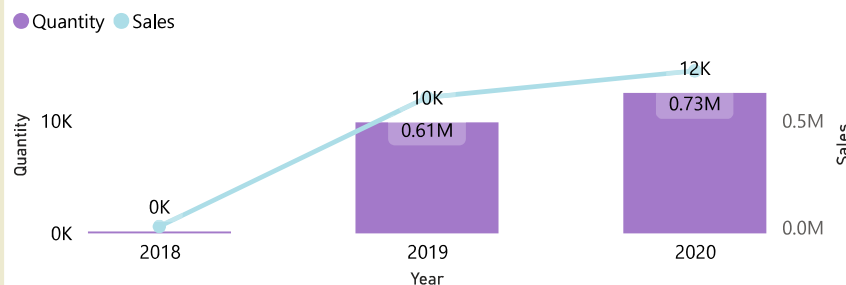
**Sales**  
1.35M

**Orders**  
5923

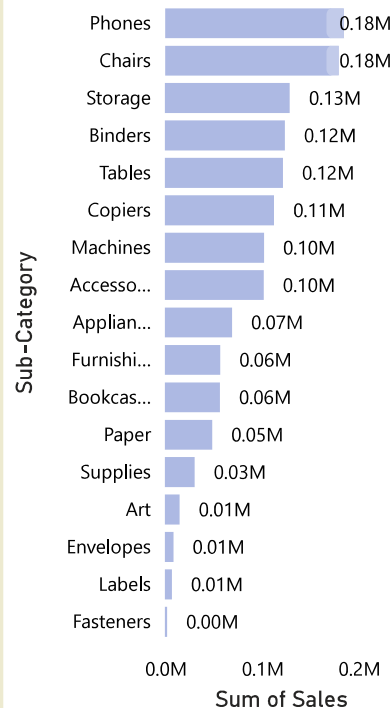
**Profits**  
176.22K



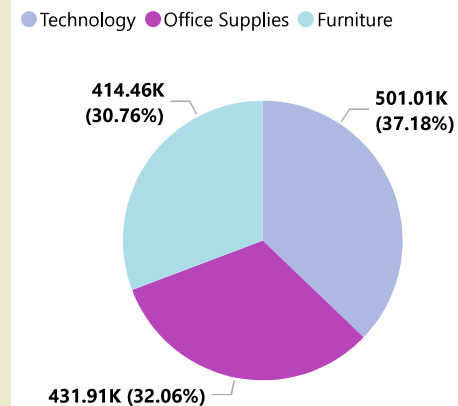
Quantity Sales by Year



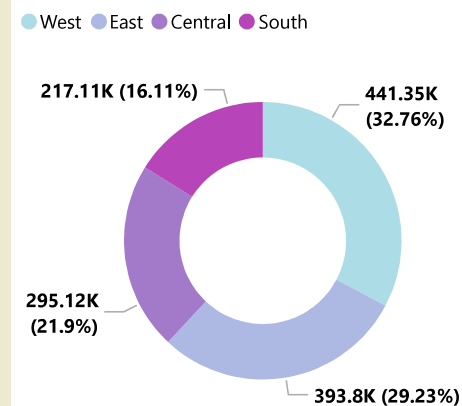
Sub-Category wise Sales



Sales by Category



Sales by Region



| Category               | Sales               | Quantity     | Profit             | Parent Sales in % |
|------------------------|---------------------|--------------|--------------------|-------------------|
| <b>Furniture</b>       | <b>4,14,464.45</b>  | <b>4636</b>  | <b>9,987.83</b>    | <b>100.00%</b>    |
| Bookcases              | 56,460.73           | 474          | -350.23            | 13.62%            |
| Chairs                 | 1,79,473.00         | 1288         | 13,406.70          | 43.30%            |
| Furnishings            | 56,803.98           | 2138         | 8,022.99           | 13.71%            |
| Tables                 | 1,21,726.74         | 736          | -11,091.64         | 29.37%            |
| <b>Office Supplies</b> | <b>4,31,905.31</b>  | <b>13691</b> | <b>75,434.01</b>   | <b>100.00%</b>    |
| Appliances             | 68,977.25           | 1050         | 13,166.61          | 15.97%            |
| Art                    | 14,827.26           | 1780         | 3,636.88           | 3.43%             |
| Binders                | 1,23,675.89         | 3708         | 18,362.78          | 28.63%            |
| Envelopes              | 8,379.90            | 466          | 3,630.66           | 1.94%             |
| Fasteners              | 1,812.42            | 544          | 610.02             | 0.42%             |
| <b>Total</b>           | <b>13,47,375.17</b> | <b>22399</b> | <b>1,76,222.77</b> | <b>100.00%</b>    |



# Calendar Date wise Sales



2017

2018

2019

2020

2021

2022



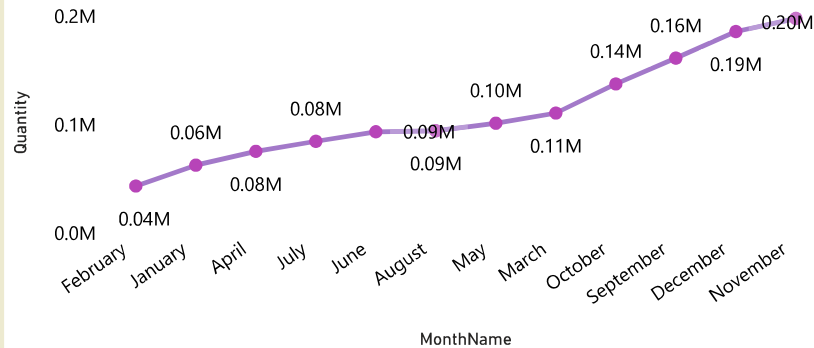
Home



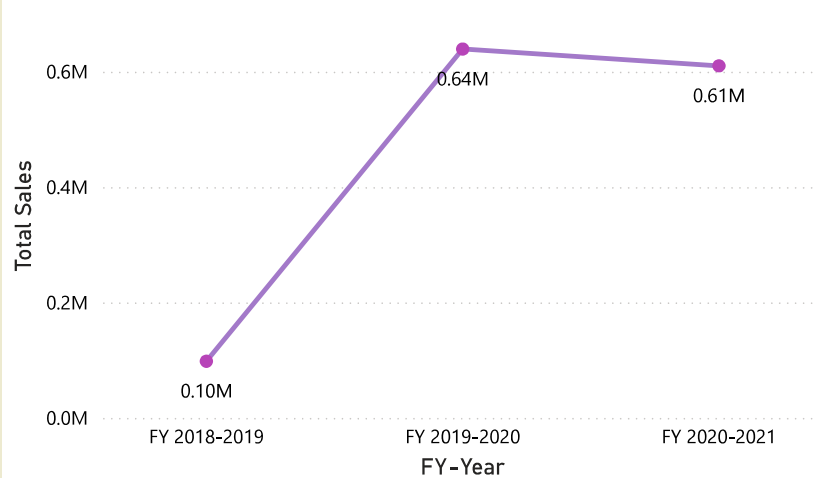
Region



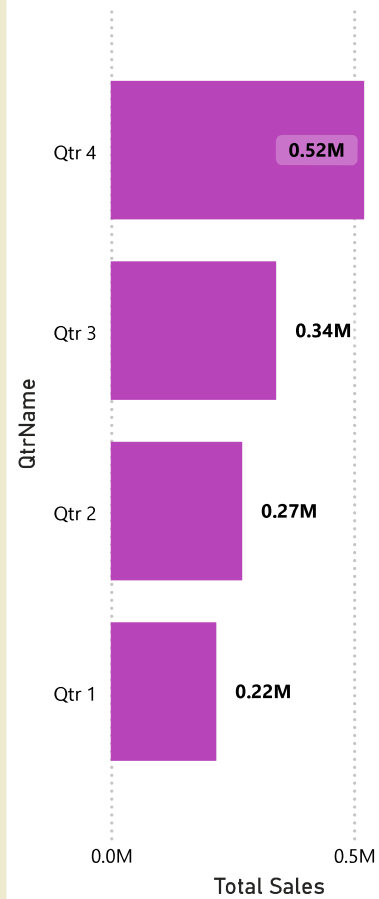
### Quantity Sales by Year



### Total Sales by FY-Year

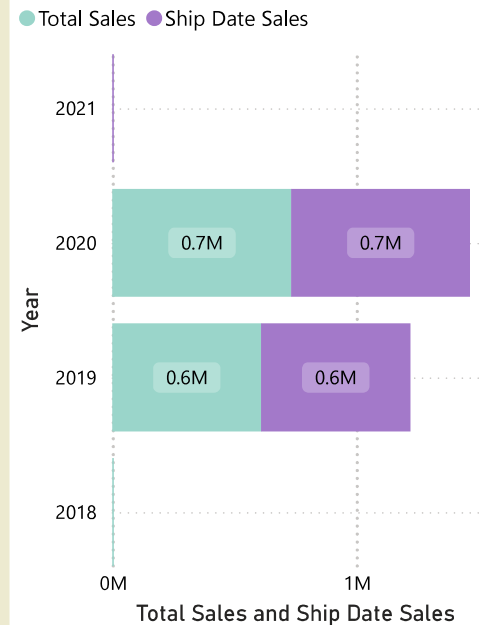


### Total Sales by QtrName



| Year  | Total Sales  | Ship Date Sales |
|-------|--------------|-----------------|
| 2018  | 4,954.31     |                 |
| 2019  | 6,09,205.60  | 6,11,325.75     |
| 2020  | 7,33,215.26  | 7,30,889.72     |
| 2021  |              | 5,159.70        |
| Total | 13,47,375.17 | 13,47,375.17    |

### Order and Ship Date Sales by Year





# Region wise Sales



**Sales**  
1.35M

**Orders**  
5923

**Profits**  
176.22K

**Regions**  
Central

Year  
All

Region  
All



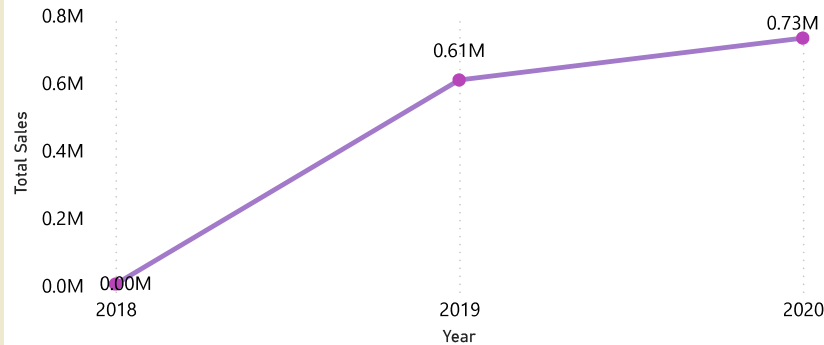
Home



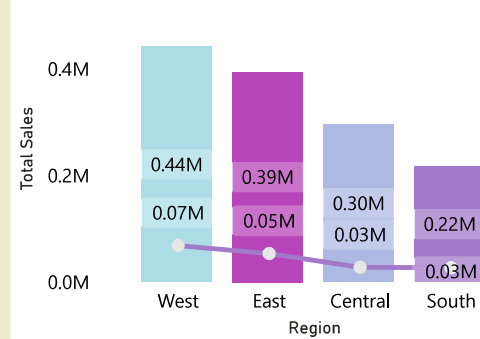
Trend



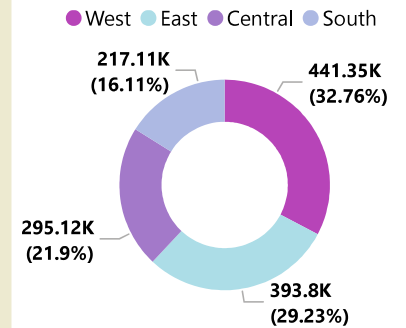
Total Sales by Year



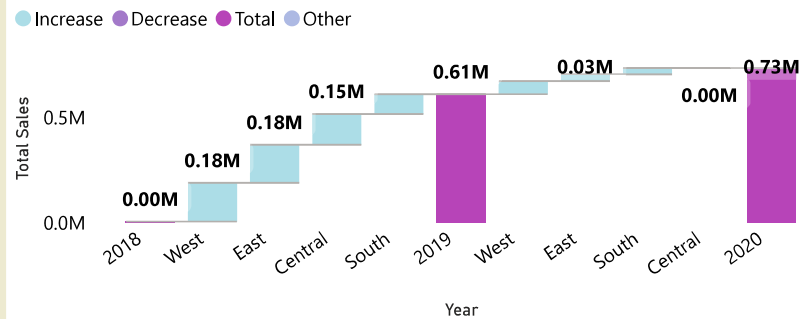
Sales and Profits by Region and Person



Total Sales by Regions



Total Sales by Year and Region



Total Sales by State

