

Navaneeth Unnikrishnan

College Address:

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Permanent Address:

301 W Sparrow Dr, Chandler, AZ 85286

EDUCATION

New York University, New York, NY

Dec 2025

Intended Degree: B.A, Business and Data Science

GPA: 3.6

Relevant Coursework: Foundations of Information Technology, Principles of Financial Accounting,

Quantitative Analysis for Public Policy, Ethics and Technology, Introduction to Macroeconomics

Honors: Gallatin Rising Sophomore Research Scholarship

RELEVANT EXPERIENCE

GoAhead Ventures

Palo Alto, CA

Venture Scout

May 2023 - Present

- Sourcing **50+ pre-seed and seed deals** in all tech sectors and geographies for venture funds with **over \$175M AUM**, with checks ranging from **\$200K to \$1M**.

Neiro.ai

San Francisco, CA

Product Management Intern

June 2023 - Aug 2023

- Improved user research methodology by conducting in-depth user interviews with a sample of **100K users + installs**, resulting in a more comprehensive understanding of their needs and core problems.
- Collaborated with the product team to refine user research methodology, resulting in a **20% increase** in accuracy in identifying and addressing core problems in product development.

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New York, NY

Business Development & Growth Intern

Jan 2023 - May 2023

- Conducted research on **30+ comparable start-ups** for presentation to the core product team.
- Collaborated on the testing and refinement of different features with the co-founder.
- Sourced and developed strategic partnerships with **20+ startups** in the lower NYC area.

Mission for Arizona

Phoenix, AZ

Political Fellow

Sep 2021 - Dec 2021

- Led weekly phone banks to register voters for the Permanent Early Voting List and recruited **100+ volunteers**; organized and led virtual events (voter education drive, open mic).
- Actively engaged with **50+ voters** & recorded valuable voter data/preferences for all of them.

LEADERSHIP & ACTIVITIES

NYU Stern Business Analytics Club

New York, NY

Data Analyst

Sep 2022 - Present

- Used **statistical and ML NLP** methods to test Twitter's crime predictions across the L.A. County area.
- Combined tools like **Tokenization** and **GloVe** with regression and neural network models to generate **logarithmic loss values** to determine the effectiveness of the utilized models.
- Devised an ML model in Python that predicts Spotify song popularity using relevant data and statistical methods (**Regression, Decision Trees, Random Forest**).

NYU Stern Economic Development Group

New York, NY

Research Analyst

Feb 2023 - May 2023

- Conducted team-based statistical research on the efficacy of tradable pollution permits.
- Wrote a research paper on Chile's implementation of a tradable permit system to control air pollution.

SKILLS & INTERESTS

Technical: Python, SQL, HTML, CSS, JavaScript, TensorFlow, Selenium, Figma, Jira, Minitab, Canva, API Programming

Language: English (Native), Malayalam (Native), Spanish (Proficient)

Interests: Music Production, Geography, Baking, Traveling, Writing, Basketball Analytics