Navaneeth Unnikrishnan

nav.unnikrishnan@nyu.edu | 301 W Sparrow Dr, Chandler, AZ 85286 | (971) 409-8775 |

EDUCATION

New York University, Gallatin School of Individualized Study　　　　　　**New York, NY**
BA in Human-Computer Interaction, Behavioral Economics, and Philosophy　　　*Expected Dec 2025*

- **GPA:** 3.6 / 4.0
- **Relevant Coursework:** Foundations of Information Technology, Principles of Financial Accounting, Mathematics for Economics II (Linear Algebra, Vector Calculus), Quantitative Analysis for Public Policy, Technology and Policy

WORK & LEADERSHIP EXPERIENCE

GoAhead Ventures　　　　　　　　　　　　　　　　　　　　　　**Palo Alto, California**
Investment/VC Scout　　　　　　　　　　　　　　　　　　　　　*May 2023 – Present*

- Sourcing pre-seed and seed deals in all tech sectors and geographies for venture fund with over $175M AUM, with checks ranging from $200K to $1M.

NYU Economic Developmental Group　　　　　　　　　　　　　　　　**New York, NY**
Research Team Analyst　　　　　　　　　　　　　　　　　　*February 2023 – May 2023*

- Conducted team-based research supported by statistical analysis on the efficacy of tradeable pollution permits in developing nations.
- Studied the reasons behind the failure of Chile's implementation of a tradable permit system to control air pollution; co-authored a research paper supported by regression analysis.

Frich　　　　　　　　　　　　　　　　　　　　　　　　　　　**New York, NY**
Product Growth Intern　　　　　　　　　　　　　　　　　　*January 2023 – May 2023*

- Conducted research on comparable start-ups for presentation to FRICH's core team
- Assisted co-founder with various product development and management tasks, including testing and refinement of different features.
- Sourced and developed strategic partnerships with over 20+ startups in the lower NYC-area.

NYU Stern Business Analytics Club　　　　　　　　　　　　　　　　**New York, NY**
Advanced Team Analyst　　　　　　　　　　　　　　　　　　*February 2023 – May 2023*

- Used both statistical and ML NLP methods to test the accuracy of Twitter in crime predictions across the L.A. County area.
- Combined tools like Tokenization and GloVe with regression and neural network models to generate logarithmic loss values to determine the effectiveness of the utilized models

Insight Team Analyst　　　　　　　　　　　　　　　　*September 2022 – December 2022*

- Analyzed song popularity on Spotify and the impact of different metrics on overall streaming.
- Developed an ML model in Python that predicts the popularity of songs on Spotify using relevant data and statistical methods (Regression, Decision Trees, Random Forest).

Mission for Arizona　　　　　　　　　　　　　　　　　　　　**Phoenix, Arizona**
Political Intern　　　　　　　　　　　　　　　　　　*September 2021 – December 2021*

- Led weekly phone banks to register voters for the Permanent Early Voting List and recruited 100+ volunteers; organized and led virtual events (voter education drive, open mic).

SKILLS, ACTIVITIES & INTERESTS

Languages: English (Native), Malayalam (Native), Spanish (Proficient)
Technical Skills: Python, HTML, CSS, JavaScript, TensorFlow, Amplitude, Figma, Minitab, Canva, Data Analysis, Salesforce Development, API Programming, Microsoft Suite.
Interests: Music Production, Football, Geography, Baking, Traveling, Writing