Navya Neelamegam

navya_ipm24@iift.edu | +918807086765 | +16462400224 | <u>www.linkedin.com/in/navyaneelamegam</u>

EDUCATION

Indian Institute of Foreign Trade

Sep 2024 - Present

Integrated Programme in Management (IPM)

BBA - Business Analytics, MBA - International Business

Indian Institute of Management Bangalore

Sep 2024 - Present

BBA - Digital Business and Entrepreneurship

Ashland High School Massachusetts

Sep 2021 - June 2024

High School Diploma - sophmore to senior year of high school

Munich International School

Sep 2019 - June 2021

High School Diploma - freshman year of high school

PROFESSIONAL EXPERIENCE

Deepflock.ai

Feb 2025 - Present

- Researched AI agent applications in fintech, focusing on startups and market trends.
- Explored Al-driven solutions for seamless, unbiased loan underwriting.
- Contributing to a project for Champions Bank, where findings will be implemented

IIM Bangalore BBA DBE

Student Intern

Feb 2025 - Present

Media Strategist/Content writer

- Created strategic content to enhance online presence and audience engagement.
- Developed and managed media plans tailored to the BBA DBE program's objectives.
- Collaborated with the outreach team to ensure consistent brand messaging.

GAEE Feb 2025 - Present

Research Associate

- Wrote articles on renewable energy and global tourism's economic impact.
- Led interviews with experts across finance, economics, and research.
- Supported global economic education for underprivileged students.

180 Degree Consulting

Oct 2024 - Present

Consultant

- Designed donor growth and retention strategy for non-profit Pay Your Tuition.
- Lead pitch deck development for Meteor Venture to support startup fundraising.
- Conducted market research to enhance visibility and outreach for mission-driven organizations.

CLA (CliftonLarsonAllen)

Jun 2023 - Aug 2023

Student Intern

- Gained hands-on experience in professional accounting across five service lines.
- Built foundational skills through real-world case studies and team collaboration.
- Observed integration of accounting with broader professional services.

Working Women's Forum

Jul 2022 - Aug 2022

Student Internship

- Participated in gender issue training sessions and field visits across community zones.
- Engaged with members through meetings and discussions to understand grassroots challenges.
- Contributed case studies, reports, and articles to support the organization's mission.

CVS Pharmacy Mar 2023 - May 2023

Retail Store Associate

- Managed customer engagement, cash handling, and inventory upkeep.
- Delivered excellent service to ensure a smooth and positive shopping experience.
- Maintained store organization and product availability.

POSITION OF RESPONSIBILITY

IIM Bangalore BBA DBE

Dec 2024 - Present

Zonal Representative

- Represent 100+ students, supporting communication, inclusion, and peer engagement.
- Address student concerns and liaise with faculty for smooth information flow.
- Co-led NOVA, the program's first online cultural event.

Ashland High School Culinary Club

Jul 2022 - Jul 2023

Founder/Vice President

- Led a team of 20 members, organizing weekly meetings and culinary events.
- Fostered an inclusive space to explore global cuisines and food cultures.
- Coordinated with stakeholders to support club activities and growth.

Ashland High School Cultural Club Historian/Club Officer

Jul 2022 - Jul 2023

- Organized events promoting diversity and inclusion; tracked outcomes and suggested improvements.
- Supported team members and contributed to a positive club environment.
- Represented the club at the Connections Conference, showcasing global cultures and their significance.

A.R.E.A (Ashland Residents for Equity and Action)

Jul 2022 - Jul 2023

Lead Social Media Intern

- Managed social media to promote POC-owned businesses and community inclusion.
- Boosted engagement by 25% through strategic content and outreach.
- Supported event planning, highlighting local culture and empowering minority communities.

OTHER ACHIEVEMENTS

John and Abigail Adams Scholarship

 Received a maximum amount of \$1575 per year for college tuition fees as a form of scholarship after writing the MCAS exam 2022 conducted by the government of Massachusetts.

HPAIR (The Harvard College Project for Asian & International Relations)

 Selected to attend a 3-day offline conference at Harvard connecting students from all around the world with business leaders worldwide.

2nd Place in Enactus and IIC Village Immersion Competition

• Co-developed a funded, sustainable agri-aquaculture model to empower rural communities in Andhra Pradesh through innovative use of hydroponics and crop waste.

LANGUAGES

English - Proficient

Tamil - Proficient

Telugu - Proficient

Hindi - Proficient

Spanish - intermediate

German - intermediate