

PROPOSAL

Proposal For
eTRACKER Solution



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To

Subject: **Proposal for eTRACKER Solution.**

Sir,

We are representing you "**eTRACKER Solution**" -The complete tracking Solution for your sales team. A GPS-enabled sales tracking App, keeps the sales managers connected with their sales team out in the field in real-time. A Smart Phone based application, eTRACKER acts as a location tracker app tailored to fit to the needs of sales professionals. They can check, track and get notified of their team's activities, anywhere and anytime.

Here I am providing you a details about **eTRACKER Solution** in the Proposal. The organized work for this service will be done by skilled and creative developers. We provide our services on business conceptualization, co-ordination, Supervision and execution the services to our valued clients.

Get that winning edge for your sales team with e-TRACKER Solution.

Best Regards

[Mahamudul Hasan](#)

Marketing Manager



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Benefits-

GO DIGITAL

Automate your task-force and eliminate paperwork with digital forms supported on any device.

STAY REAL-TIME

With updates and in-depth analytics of every activity related to sales and sales team.

MANAGE TASKS

Define tasks and prospects and assign them to your team. Yes, you can track them too!

TRACK & MANAGE EMPLOYEES

Have real-time knowledge of your employees, whereabouts with geo-fence alerts, geo tagged and time-stamped attendance, images, audio notes and lot more

Features

ACTIONS

Make your team's actions speak louder than their words - Assign & track tasks such as visits, appointments, meetings etc., and get actionable real-time alerts for an action, like why it got delayed, or when it is completed.

DIGITAL FORMS

Go paperless! Create any form – which you have on paper – into a digital form supported both on your computer and mobile device. Have any number of fields with informational hints to aid the field executive.

DATA SECURITY

This is a safe space for you as it's loaded with enhanced data security features, such as User Authentication, Single Active Device, SSL Certification, Secure Firewall and Single Active Login.

LOCATION TRACKING

No clarity on where the field sales executives are? Not sure why $2\text{ km} + 2\text{ km} = 5\text{ km}$? This GPS-enabled sales tracking app can help with sales force management.

GEO ATTENDANCE

***For, Yes Mam! is only till school days-** Allows sales team to mark time-tagged attendance directly from their mobile devices, thus eliminating the need to be physically present in office.*

REAL-TIME UPDATES

***No more chasing data-** Set-up real-time updates/alerts such as triggered emails, SMS, push notifications, broadcast push notifications, desktop notifications and auto reminders if GPS, internet is off.*

EXPENSE REPORT

Employee can give there expense details in a digital way, admin also see it with a real time and digitally handle the expense payment and see all the expense reports of a employee.

TASK DETAILS

Admin can assign a task to employee. Admin also close the task after completion it. In between they can messaging each other under this task.

USER ACTIVATION AND DEACTIVATION

Admin can active and deactivate there employee if they want.

FREE MESSAGING

Free messaging option for employee and admin...they can discuss anything using this feature. And there is no limit and completely free.

REPORT IN USER END

Employee can add their daily report using this feature. Admin can see and update employee's work.

ATTENDANCE TRACK WITH LOCATION TIME AND REORT

Employee can give there attendance by the application from any where. But the time and location archive in server that admin can see when and where a employee givesthere attendance.

Business Benefits at a Glance

Check-out why eTRACKER is fast becoming a preferred Employee Tracking App:

Organizational transparency

Unified field team structure

Field force automation

Consolidated work distribution

Improved efficiency

Improved product services & deliveries

Real time reporting insights

Informed decision making

Reviewing sales process based on GAP analysis

Maximum operational efficiency

Stronger sales analysis

Insights on products and services

Improved collaboration and internal communication

Improved business performance and revenues

360-degree view of your sales team activities

Improves your customer's "Maybe" decision to a "Big Yes"

More satisfied customers over the long term/ enhanced

customer experience