Uber Assignment Submission



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Uber Demand Supply Analysis

Abstract:

This study explored the pattern of demand and supply of cabs across weekdays of a week to find out the timeslots and routes where the gap exists to improve the success percentage of request placed for cabs. The study was conducted on historic data recorded for a week in month of July from specific drivers for the route from City to Airport and Airport to City. This data was then analyzed for gaining three kinds of information.

- Most problemetic time slots where the maximum cancellation happens.
- The most problemetic routes where the booking success percentage is low
- The routes and times where there is maximum supply and demand gap

Analysis:

Based on the study ,4am-10am in the most problematic route(City to Airport) with large gap in supply and demand where the success percentage is less than 40% and 5pm-10pm is the most problematic(Airport to City) route where the success percentage is less than 30%.

The findings suggest that there should be some incentive given to drivers who accept the requests in these times so that the success percentage of the booking can be increased and improving the reliability of Uber.



Strategy



Demand Analysis · Identify time Slots where we have the high demand for cabs

Supply Analysis Identify the % supply for time slots across the day per hour

Gap Analysis Measure the current success percentage against the demand for these routes and time slots

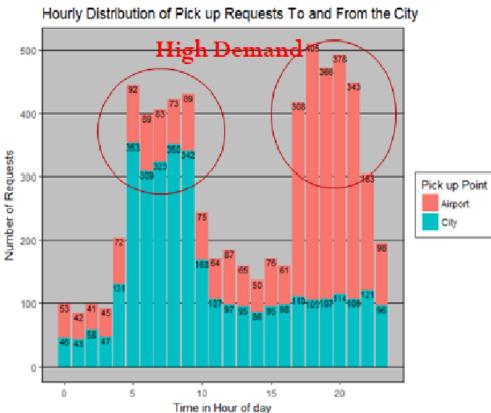
Conclusion

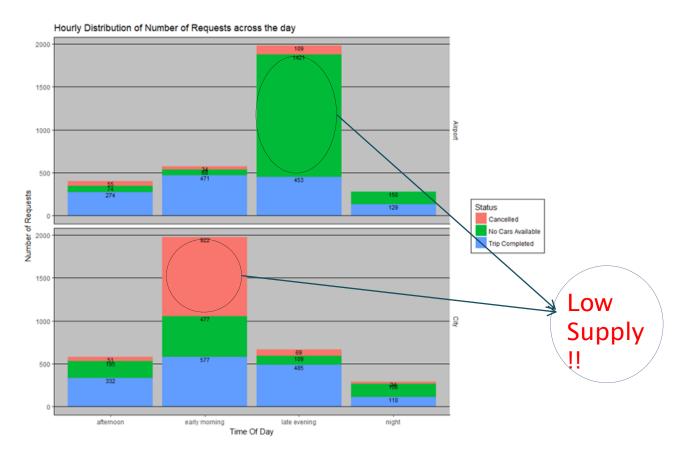
- Indentify the problem in these time slots and routes
- Work on a solution so that success percentage on these routes can be increased



Demand Analysis







Analysis:

High demand areas: 5am -10 am -> Pick up City

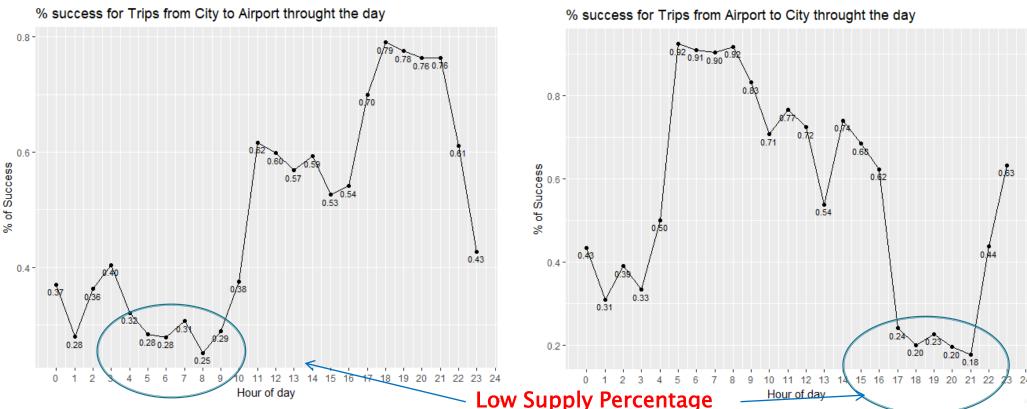
5pm - 10 pm -> Pick up Airport

Problem: High Demand -Low Supply in the timeslots



Supply Analysis





Analysis

- high demand and low supply time slots has high overlap ie, 5-10am and 5-10 pm
- -City to Airport <- Supply below 30%
- -Airport to City <- Supply less than 25%
- Low Supply
- The problems in these timeslots for trip routes need to be solved.

Gap Analysis







Analysis:

- -Max Cancellation 5-10 am
- -Max No Cars 4pm-10 m
- -Problem 2: High Cancellation for Route :City to Airport
- **Problem 3:** No Cars in the evening from Airport



Recommendations



Problem 1: High Demand Time Slots

Maximum demand for trips to airport only in 4am-10 am and from airport in 5pm-10pm post which the demand largely subsides.

Our Solution : Peak time Incentive

Increase the incentive for airport trips in these time slots

Problem 2: High Cancellation from City to Airport

Maximum Cancellations are from City to Airport and majorly in the high demand time slot

Our Solution : No Cancellation Bonus

Provide bonus for drivers who do not cancel any trips in the day ,so that any of the routes from and to City from airport

Problem 3: No Cars in the evening from Airport to City

There are no cars available in the evening, which causes decrease in the reliability

Our Solution: Off -Time incentive

Provide special incentives to drivers who accept requests in the evenings and non-working hours