

## Lecture 4: Simple Linear Regression (3.1.1)

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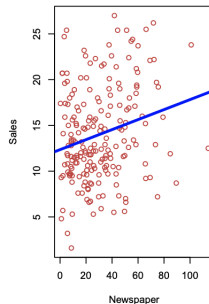
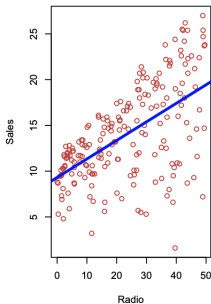
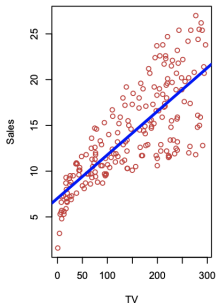
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- Many advanced statistical learning approaches can be seen as generalizations or extensions of linear regression.
- **True regression functions are never linear!**

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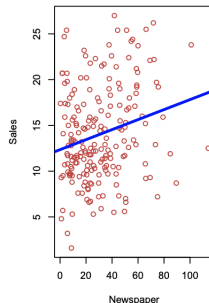
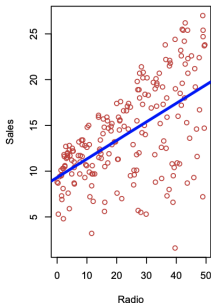
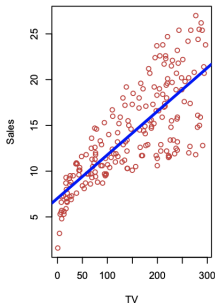
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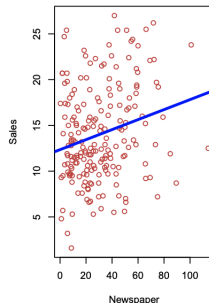
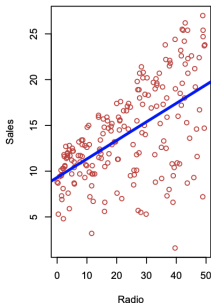
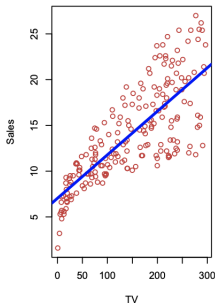
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- What information would be useful in order to provide such a recommendation?



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- How large is the association between each medium and sales?
  - *For every dollar spent on advertising in a particular medium, by what amount will sales increase? How accurately can we predict this amount of increase?*
- How accurately can we predict future sales?
  - *For any given level of television, radio, or newspaper advertising, what is our prediction for sales, and what is the accuracy of this prediction?*

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- Is there synergy among the advertising media?
  - *Perhaps spending \$50,000 on television advertising and \$50,000 on radio advertising is associated with higher sales than allocating \$100,000 to either television or radio individually. In marketing, this is known as a synergy effect, while in statistics it is called an interaction effect.*



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- The hat symbol denotes the estimated value for an unknown parameter or coefficient, or the predicted value of the response.

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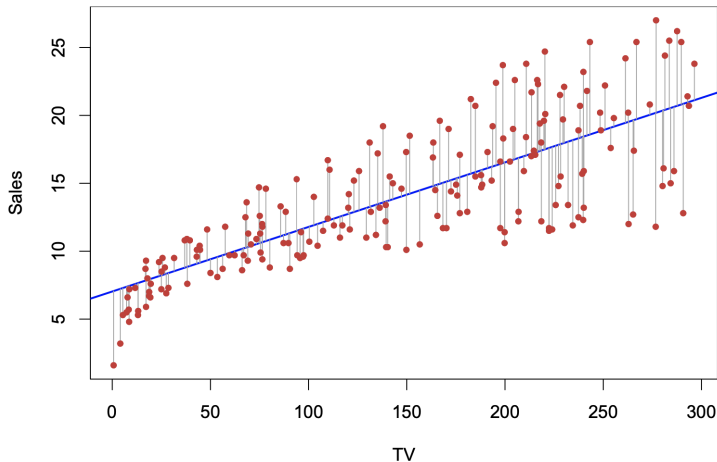
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- $\bar{y}$  and  $\bar{x}$  are the sample means.

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For the Advertising data, the fit is found by minimizing the residual sum of squares. Each grey line segment represents a residual. In this case a linear fit captures the essence of the relationship, although it overestimates the trend in the left of the plot.



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  - If  $f$  is approximated by a linear function, we can write this relationship:
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  - $\beta_0$  is the intercept term: the expected value of  $Y$  when  $X = 0$ .
  - $\beta_1$  is the slope: the average increase in  $Y$  ass. with a unit increase in  $X$ .
  - The error term is a catch-all for what we miss with this simple model: the true relationship is probably not linear, there may be other variables that cause variation in  $Y$ , and there may be measurement error.
  - The true relationship is probably not linear,
  - There may be other variables that cause variation in  $Y$ ,
  - There may be measurement errors.
  - We typically assume that the error term is independent of  $X$ .

# Question

If the true relationship between  $X$  and  $Y$  is actually linear, can we have  $\hat{\beta}_0 = \beta_0$  and  $\hat{\beta}_1 = \beta_1$  ?