

Nazmul Hudha

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Introduction

I am an adaptable and reliable **Frontend React Developer**, with lots of previous experience working with company tools and technologies; now looking for a position on the development team.

After having worked on the sales side of digital products for a number of years within Tech companies; I realised it is programming and solving problems that I enjoy more. So I am excited, to use my digital technical skills to to help turn ideas into innovative new features, products & services.

I would describe myself as someone who is open minded, a good learner (self-taught Japanese then lived in Japan for 2 years), and can easily get along well with different types of people.

Technologies

Languages: HTML, CSS, JavaScript

Libraries & Frameworks: React, Bootstrap, Tailwind, SASS

Tools & Methodologies: Git, NPM, web API's (incl. JSON & AJAX), Agile Development

Projects

| Name | Description | Tech/tools | Source Code |
|----------------------------|---|------------------------|--------------------------------|
| Portfolio-Web-Build | A responsive, Personal Portfolio Site Build | HTML, CSS, Javascript | Portfolio Site |
| Miracle Shoe | Team Build, Frontend Shoe E-Commerce site | React, NPM packages | Miracle Shoe |
| NES-CSS-Dialogue | Using NESS CSS framework | NESS CSS, NPM packages | Ness Css |
| React App1 | React App one | TBC | React App1 |
| React App2 | React App two | TBC | React App2 |

Other Mini Builds

- Random-Color-Generator JS App | [Color-Generator](#)
- Pokemon-Sprite JS Build | [Pokemon-Sprite](#)
- Photo-Slideshow-Web JS Build | [Photo-slideshow](#)
- Number Guessing-Game JS App | [number-guesser](#)

Experience

Bath Spa University (Jan 2022 - April 2022)*Web Development Coding Bootcamp*

- Worked with technologies including: React, JavaScript, HTML, CSS, Node.JS, Bootstrap, Tailwind, NPM packages
- Agile Development Methodology
- Pair programming and final team build project

POWREADY (Oct 2020 - Present)*Sales Manager*

- Design and implement a strategic sales plan to help expand Powready's products, services and help grow its UK customer base
- Developing the sales process, achieving growth, meeting planned quarterly sales targets and managing a growing sales team
- Forecast & budget sales revenue, as well as in charge of expansion, retention and churns

Receipt Bank (Feb 2020 - Aug 2020)*Account Development Manager*

- Taking a consultative approach to form long-term partnerships with clients and businesses; assisting them in streamlining, growing and future-proofing their accountancy firms
- Manage, develop and nurture relationships with key stakeholders and strategic partners at all levels on either side of the upsell in order to maximise revenue and growth

Uber (Nov 2018 - May 2019)*Virtual Restaurant Account Manager*

- Build & maintain relationships with stakeholders at UberEats top 10% of best performing restaurants & brands across the UK
- Using UberEats Data to find market selection gaps; identify and initiate new partnership opportunities; and pitching & closing new exclusive brands, owning the entire end-to-end sales process
- Working & communicating with teams around the globe; building a Sales Playbook to train future sales team

Restaurant Partnership Account Executive

- Own the restaurant selection by launching Uber Eats into new cities, towns and territories across the UK
- Driving Revenue and effectively managing a sales pipeline, with different sales cycles and timelines across UK cities
- Finding and qualifying leads, negotiating terms and closing deals, owning the entire end-to-end sales process

Lewisham Council (Feb 2018 - Nov 2018)*Commercial Sales Territory Account Manager***Samsung Electronics** (April 2017 - Dec 2017)*Customer Service Team Lead*

Huntress Group (June 2016 - Feb 2017)*Accounting & Finance Recruitment Consultant***Japan Exchange and Teaching Program (JET)** (Aug 2014 - May 2016)*English Language Teacher*

Education

Bath Spa University (Jan 2022 - April 2022) *Web Development Bootcamp***SOAS University of London & King's College London** (2009 - 2014) *BA Arabic & Geography (Joint Honours)*

- Final Project: Geography City Planning Essay Written in Arabic

Interests

Languages

- English (Native)
- Japanese (Conversational)

Hobbies

- Taekwondo (won Gold at British Masters)

Contact

- Github: [nazhudha](#)
- Linkedin: [Nazmul Hudha](#)