



## Kushal Agrawal

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📍Gondia (M.S.), India

### Objective

Aspiring for career enriching assignment where knowledge, skills and initiative are utilized to their full potential and extract my inherent skills as a professional in a dynamic work sphere.

### Education

**NICMAR, PUNE, POST GRADUATE PROGRAMME IN INFRASTRUCTURE FINANCE DEVELOPMENT AND MANAGEMENT (PGP-IFDM) (2015-17)**

Score: 7.83/10

IFDM is a comprehensive course covering the whole life cycle view of project (to name a few)

- Project Appraisal
- Project Cost Engineering
- Contracts & Claims Management
- Project Management Systems & Techniques
- Asset Management
- Information Technology & Systems for Project Management
- Financial Management
- Green Infrastructure management
- Public Private Partnership
- Property Valuation
- Practical Workshops
- Construction Software's

**SHRI RAMDEOBABA COLLEGE OF ENGINEERING & MANAGEMENT, NAGPUR, BACHELORS OF CIVIL ENGINEERING (2011-15)**

Score-6.15/10

## PROFESSIONAL EXPERIENCE

### National Project Lead, Principle ACS Engineering India Pvt. Ltd.

July 2017 to Present Pune/ Gurgaon (M.S./ NCR)

- Planning and scheduling for engineers on daily basis to carry out auditing at sites and keeping the client updated about the daily progress of the work.
- Ensure the work is completed on time while maintaining the quality of work accompanied with few site visits.
- Client meeting, technical discussion, negotiation, maintaining record of all the data, ensuring maximum manpower utilization.
- Leading the team of 7 team leads along with 55 engineers spread all over India

### Area Sales Manager(MT), Spacewood Office Solutions Pvt. Ltd.

May 2017 to July 2017 Nagpur (M.S.)

- Enquiry generation through Architects, PMCs, Corporate, Govt., Dealers, Builders or cold calls.
- Understanding the requirement and accordingly pitching the product.
- Preparing the layout(AutoCAD) using actual measurements or basic layout provided by client and hence preparing the quotation along with shop drawing.
- Arranging for mock-up followed up by technical discussion and negotiation.

## INTERNSHIP

### Planning & QS Engineer, IVRCL Ltd.

April 2016 to June 2016 Pune (Maharashtra)

Project: Godrej PRANA, Phase 1(Residential Towers), Pune, Maharashtra  
Scope: All activities from initiation to handing over

- Analyzing planned Vs actual.
- Sending DPR, WPR, MPR.
- Working out bar bending and schedule.
- Quantity Surveying of Excavation, Footings, Columns, Slabs, Interior (Paints, Plaster, Windows & Doors).
- Supervision at site.

### Execution Engineer, IRCON INT. Ltd.

June 2014 to July 2014 Jaipur/Ajmer (Rajasthan)

Project: Railway over bridge, Jaipur/ Ajmer, Rajasthan  
Scope: EPC

- Studied ground improvement techniques on cohesive soil.
- Experienced RE wall erection and use pre-stressed concrete for construction of spans of bridges.
- Performed various Lab test on concrete and field test on soil.

## THESIS

**Employee perceptions about performance management practices and its impact on job satisfaction and employee productivity in Indian construction sector.**

- Questionnaire survey

**Project on various issues and safety at civil construction sites in and around Nagpur.**

## ✓ SKILLS

### Communication

- Hindi ★★★★★
- English ★★★★★
- Marathi ★★★★★

### Software

- MS Excel ★★★★★
- AutoCAD (2010) ★★★★★
- Primavera P6 R8.4 ★★★★★
- MS Project (2013) ★★★★★
- SPSS ★★★★★

### Professional

- Public Relations & Social skills
- Collaboration & Teamwork
- Leadership
- Public speaking & presentation
- Project Management

### Interpersonal

- Highly motivated
- Enthusiasm
- Patience
- Analytical
- Innovative

## ✓ Hobbies & Interests

- Cooking
- Travelling
- Singing
- Badminton
- Foodie

## ✓ Key Areas

### Business Development

- Understanding the USP
- Mapping
- Trend analysis
- Demand & supply
- Devising strategy

### Initiation

- Project Financing
- Feasibility Studies
- Contracts

### Planning

- WBS
- Resource Allocation
- Planning & Scheduling

### Execution

- DPR, WPR, MPR
- Change Management
- Claims Management
- QS & Billing

### Monitoring & Controlling

- Earned Value Management
- MIS Reporting

### Closing

- Benefit-Cost Analysis