**Nicholas N. Bergeland**

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**Summary**

Data Analyst, with past success in Sales, Account Management, and Financial Services. Ability to work remote with demonstrable results. Eager to bring skills gained at Northwestern Data Science & Visualization Bootcamp into deployment.

**Education**

University of Saint Thomas, Opus College of Business May 2015

*Bachelor of Art in Business Management*

Minor in Economics

**Northwestern University, Kellogg School of Business May 2020**

Certification in **Data Science and Visualization**

**Technical Skills**

Spanish (Working proficiency), Salesforce, Python, Pandas, MS Office (MS VBA, MS Excel, MS Word, MS PowerPoint, MS Outlook, MS Teams), Matplot, Plotly, Tableau, JavaScript, JSON, HTML, CSS, SQL, Postgres, MYSql, Git, Web Scraping, Social Media Mining, Machine Learning (SKLearn, Tensorflow, Keras), AWS, R, Flask, Skype, Zoom

**Projects**

* Created and developed a machine learning model with SKLearn, predicting which (basketball) position took a shot with 61.4% accuracy. <https://github.com/nbergeland/NBA_Shot_Selection_Analysis>
* Created a Website Dashboard visualizing historic pricing of Oil, over the past decade through the recent Spring 2020 crash. <https://github.com/nbergeland/Oil_Price_Dashboard>
* Used Python, Pandas, Google Heat Maps, and Google API keys to conduct analysis and visualizations regarding crime, trends, and where it happens in big cities across our country. <https://github.com/nbergeland/Big_City_Crime>
* Used SQL queries to import and analyze prices of substitute goods vs the price of Avocados from Mexico over the past decade. <https://github.com/nbergeland/Avocado_Project>

**Related Work Experience**

Account Coordinator September 2016 - March 2017

Associate Sales Executive March 2017 - September 2018

Sales Executive **September 2018 - Present**

**CH Robinson Chicago, IL**

* Grow relationships with customers by conducting account reviews, and identifying opportunities for additional collaboration.
* Researched and conducted cold calls with a high level of success.
* Recognized internally for most new accounts generated, through Summer season 2016.
* Took market factors into consideration, to price and move transactional business.
* Created a model to price business to customers with margin, and other factors built in.

Client Service Associate **January 2016 -September 2016**

**Merrill Lynch Wayzata, MN**

* Gained fluency in Salesforce to ensure quality for the customer experience.
* Conducted analysis of stock prices over a period compared to other stocks in, and across industries.

**Other Leadership Experience**

**Youth Group Leader**  **September 2008 – May 2009**

**August 2013-August 2016**

**Christ Presbyterian Church** **Edina, MN**

* Developed and led daily activities with group members.
* Mentored youth group members while they became confirmed into the church, as well as through high school.
* Provided leadership and mentoring, to help influence youth group retention during adolescence.