

## **Nicholas N. Bergeland**

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[HTTPS://GITHUB.COM/NBERGELAND](https://github.com/NBERGELAND)

### **OBJECTIVE**

To obtain an entry level Data Analyst/Scientist position, where I can apply my education, communication skills, and past experience.

### **EDUCATION**

**University of Saint Thomas, Opus College of Business** May 2015  
Bachelor of Art in Business Management  
Minor in Economics

**Northwestern University, Kellogg School of Business** May 2020  
Certification in **Data Science and Visualization**

### **RELATED WORK EXPERIENCE**

**Account Coordinator** September 2016 - March 2017  
**Associate Sales Executive** March 2017 - September 2018  
**Sales Executive** September 2016 - Present  
CH Robinson Chicago, IL

- Maintain and grow relationships with customers by conducting account reviews and identifying opportunities for additional collaboration.
- Quote transactional business.
- Monitor and address customer service issues while providing solutions.
- Work with managers and sales representatives to identify new growth opportunities.

**Client Service Associate** January 2016 - September 2016  
Merrill Lynch Wayzata, MN

- Ensured quality for the customer experience using Sales force.
- Performed analysis of stock prices over a period compared to other stocks in and across industries.

**Financial Advisor Intern** April 2015 - January 2016  
Waddell & Reed Bloomington, MN

- Prospected potential advisors on websites such as LinkedIn, careerbuilder.com, Monster, and Indeed.
- Researched and conducted cold calls with a high level of success.
- Participated in training sessions for incoming financial advisors.

**Financial Management Intern** September 2011 - November 2012  
Merrill Lynch Wayzata, MN

- Compiled and organized stock charts to assist advisers.
- Organized charts from historical documents with client information.

### **OTHER LEADERSHIP EXPERIENCES**

**Youth Group Leader** September 2008 - August 2016  
Christ Presbyterian Church Edina, MN

- Mentored youth group members become confirmed into the church.
- Provided leadership and mentoring to help influence youth group retention during adolescence.

### **RELEVANT EXPERIENCE**

Spanish (Working proficiency), Python, VBA/Excel, Pandas, Matplot, Plotly, R, SQL, Tableau, Git, Social Media Mining, Machine Learning (SKLearn & Keras), JavaScript, HTML/CSS, Microsoft Office