**Nicholas N. Bergeland**

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**Summary**

Data Engineer, with recognized past success in Sales.  Additional proficiencies in Financial Services, and Account Management.  Passionate about telling stories from complex datasets, using multiple visualization tools.  Ability to successfully manage time while working remote, with demonstrable results.  Drawing from past leadership as a youth group leader, to communicate and relate personally to a wide array of people; Eager to bring skills gained and certified at Northwestern Data Science & Visualization Bootcamp into deployment.

**Technical Skills**

Tableau, Spanish (Working proficiency), Salesforce, Python, NumPy, Pandas, Microsoft Office (MS VBA, Microsoft Excel, Microsoft Word, Microsoft PowerPoint, Microsoft Outlook, Microsoft Team, Matplot, Plotly, JavaScript, JSON, HTML, CSS, SQL, Postgres, MYSql, Git, Web Scraping, Social Media Mining, Machine Learning (SKLearn, Tensorflow, Keras), AWS, R, Flask, Jupyter Notebook, VS Code, PyCharm, Skype, Zoom, Google Meet

**Projects**

* Created a Website Dashboard using Javascript, D3, and Plotly to visualize historic pricing of Oil, over the past decade, through the recent Spring 2020 crash.  <https://github.com/nbergeland/Oil_Price_Dashboard>
* Used SQL queries to import and analyze prices of substitute goods vs the price of Avocados from Mexico, over the past decade. These results were then illustrated with Matplot and Plotly. <https://github.com/nbergeland/Avocado_Project>
* Created, and developed a machine learning model with SKLearn.  Predicting which (basketball) position took a shot with 61.4% accuracy. <https://github.com/nbergeland/NBA_Shot_Selection_Analysis>

**Related Work Experience**

**CH Robinson      September 2016 - Present**

Sales Executive*(September 2018-Present)* Chicago, Illinois

* Grow relationships with customers by conducting account reviews, and identifying opportunities for additional collaboration.
* Created a model to price business to customers with margin, and other factors built in.
* Researched and conducted cold calls with a high level of success.
* Recognized internally for most new accounts generated, through Summer season 2018..

 Associate Sales Executive *(March 2017 - September 2018)*

* Recognized for accounts brought on by company leadership during sales training period.

Account Coordinator *(September 2016 - March 2017****)***

* Gained training and fluency in port moves, and drayage portion of business.

**Merrill Lynch**             **January 2016 -September 2016**  

Client Service Associate       **Wayzata, MN**

* Gained fluency in Salesforce to ensure quality for the customer experience.
* Conducted analysis of stock prices over a period compared to other stocks in, and across industries.

**Other Leadership Experience**

**Youth Group Leader**               **September 2008 – May 2009**

**August  2013-August 2016**

**Christ Presbyterian Church**                                              **Edina, MN**

* Developed, and led daily activities with group members.
* Mentored youth group members while they became confirmed into the church, as well as through high school.
* Provided leadership and mentoring, to help influence youth group retention during adolescence.

**Education**

**Northwestern University School of Professional  Studies**

**May 2020**

Certification in **Data Science and Visualization**

**University of Saint Thomas, Opus College of Business** May 2015   *Bachelor of Art in Business Management*

Minor in Economics